

## TOR MINERALS INTERNATIONAL, INC. AND SUBSIDIARIES

CONSOLIDATED FINANCIAL STATEMENTS

AS OF AND FOR THE YEARS ENDED DECEMBER 31, 2022 AND 2021

## TOR MINERALS INTERNATIONAL, INC. AND SUBSIDIARIES

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### Independent Auditor's Report

Board of Directors and Shareholders of TOR Minerals International, Inc. Corpus Christi, Texas

#### **Opinion**

We have audited the consolidated financial statements of TOR Minerals International, Inc. and its subsidiaries (the "Company"), which comprise the consolidated balance sheets as of December 31, 2022 and 2021, and the related consolidated statements of operations, comprehensive loss, shareholders' equity, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2022 and 2021, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Company and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Emphasis of Matter - Accounting Standard Adoption

As discussed in Note 1 to the consolidated financial statements, the Company has adopted Accounting Standard Codification ("ASC") ASC Topic 2016-02, *Leases* (Topic 842), and the related amendments.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern within one year after the date that the consolidated financial statements are issued or available to be issued.



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#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

BDO USA, LLP

Houston, Texas March 27, 2023

## TOR Minerals International, Inc. and Subsidiaries Consolidated Statements of Operations (In thousands)

|   | Years Ended December 31, |    |         |  |
|---|--------------------------|----|---------|--|
|   | 2022                     |    | 2021    |  |
| NET SALES   | \$<br>29,909             | \$ | 29,170  |  |
| Cost of sales   | 27,115                   |    | 27,034  |  |
| GROSS MARGIN  | 2,794                    |    | 2,136   |  |
| Technical services and research and development   | 55                       |    | 63      |  |
| Selling, general and administrative expenses  | 3,820                    |    | 3,936   |  |
| Loss (Gain) on disposal of assets   | 50                       |    | (50)    |  |
| OPERATING LOSS  | (1,131)                  |    | (1,813) |  |
| OTHER (EXPENSE) INCOME:   |                          |    |         |  |
| Interest expense, net   | (65)                     |    | (49)    |  |
| Loss on foreign currency exchange rate  | (148)                    |    | (107)   |  |
| Other income, net   | 89                       |    | 664     |  |
| Total Other (Expense) Income  | (124)                    |    | 508     |  |
| Loss from Continuing Operations   | (1,255)                  |    | (1,305) |  |
| Income tax benefit  | (1)                      |    | (1)     |  |
| Discontinued Operations:  |                          |    |         |  |
| Income from discontinued operations, TMI Plant, for the year ended 2021 (including loss on disposal of \$372) | -                        |    | 62      |  |
| NET LOSS  | \$<br>(1,254)            | \$ | (1,242) |  |

See accompanying notes to the consolidated financial statements.

### TOR Minerals International, Inc. and Subsidiaries Consolidated Statements of Comprehensive Loss (In thousands)

|  | <br>Years Ended December 31, |    |         |  |
|--|------------------------------|----|---------|--|
|  | <br>2022 2021                |    |         |  |
| NET LOSS   | \$<br>(1,254)                | \$ | (1,242) |  |
| OTHER COMPREHENSIVE LOSS, net of tax             |                              |    |         |  |
| Currency translation adjustment, net of tax:     |                              |    |         |  |
| Net foreign currency translation adjustment loss | <br>(791)                    |    | (798)   |  |
| Other comprehensive loss, net of tax             | (791)                        |    | (798)   |  |
| COMPREHENSIVE LOSS                               | \$<br>(2,045)                | \$ | (2,040) |  |

See accompanying notes to the consolidated financial statements.

### TOR Minerals International, Inc. and Subsidiaries Consolidated Balance Sheets (In thousands, except per share amounts)

|  | _           | December 31, |      |          |
|--|-------------|--------------|------|----------|
|  | _           | 2022         |      | 2021     |
| ASSETS   |             |              | _    |          |
| CURRENT ASSETS:  |             |              |      |          |
| Cash and cash equivalents                                      | \$          | 3,060        | \$   | 3,661    |
| Trade accounts receivable, net                                 |             | 2,165        |      | 4,393    |
| Inventories  |             | 10,309       |      | 9,149    |
| Other current assets   |             | 890          |      | 508      |
| Current Assets - discontinued operations                       |             | -            |      | 2        |
| Current Assets - held for sale                                 |             | -            |      | 473      |
| Total current assets   |             | 16,424       |      | 18,186   |
| PROPERTY, PLANT AND EQUIPMENT, net                             |             | 8,428        |      | 9,681    |
| OTHER ASSETS:  |             |              |      |          |
| Operating lease right-of-use assets                            |             | 88           |      | -        |
| Other assets - equipment held, not used                        |             | 473          |      | -        |
| Other asset - miscellaneous                                    |             | 3            |      | 4        |
| Total other assets   |             | 564          |      | 4        |
| Total Assets   | \$          | 25,416       | \$   | 27,871   |
|  | =           |              | =    |          |
| LIABILITIES AND SHAREHOLDERS' EQUITY                           |             |              |      |          |
| CURRENT LIABILITIES:   |             |              |      |          |
| Accounts payable   | \$          | 2,719        | \$   | 2,046    |
| Accrued expenses   |             | 1,042        |      | 1,183    |
| Notes payable under lines of credit                            |             | 741          |      | 1,596    |
| Current maturities -financed lease liability                   |             | 47           |      | 55       |
| Current maturities -operating lease liability                  |             | 52           |      | -        |
| Current maturities of long-term debt – financial institutions  |             | 149          |      | 157      |
| Total current liabilities                                      |             | 4,744        |      | 5,037    |
| LONG-TERM LIABILITIES:   |             |              |      |          |
| Long-term debt - financed lease liability, net of current      |             | 19           |      | 50       |
| Long-term debt - operating lease liability, net of current     |             | 36           |      | _        |
| Long-term debt - Financial Institutions, net of current        |             | 450          |      | 634      |
| Other Long Term Liability, net of current                      |             | 155          |      | 211      |
| Total liabilities  |             | 5,410        |      | 5,932    |
| COMMITMENTS and CONTINGENCIES (Note 11)                        |             |              |      |          |
| SHAREHOLDERS' EQUITY:  |             |              |      |          |
| Common stock \$1.25 par value: authorized, 6,000 shares; 3,542 |             |              |      |          |
| shares issued and outstanding at December 31, 2022 and 2021    |             | 4,427        |      | 4,427    |
| Additional paid-in capital                                     |             | 31,013       |      | 30,901   |
| Accumulated deficit  |             | (13,772)     |      | (12,518) |
| Accumulated other comprehensive loss                           |             | (1,662)      | _    | (871)    |
| Total shareholders' equity                                     |             | 20,006       |      | 21,939   |
| Total Liabilities and Shareholders' Equity                     | \$ <u>_</u> | 25,416       | \$ _ | 27,871   |

### TOR Minerals International, Inc. and Subsidiaries Consolidated Statements of Shareholders' Equity Years ended December 31, 2022 and 2021 (In thousands, except per share amounts)

|  | Comm   | 10 <b>1</b> 2 | Stock  |    | Additional<br>Paid-In |    | Accumulated | Accumulated Other Comprehensive |                |
|--|--------|---------------|--------|----|-----------------------|----|-------------|---------------------------------|----------------|
| ,  | Shares | 1011          | Amount | -  | Capital               |    | Deficit     | Loss                            | Total          |
| Balance at   |        |               |        |    |                       |    |             |                                 |                |
| January 1, 2021  | 3,542  | \$            | 4,427  | \$ | 30,840                | \$ | (11,276) \$ | (73) \$                         | 23,918         |
| Share based<br>compensation<br>Net loss                  |        |               |        |    | 61                    |    | (1,242)     |                                 | 61<br>(1,242)  |
| Cumulative Translation                                   |        |               |        |    |                       |    | (1,242)     |                                 | (1,242)        |
| Adjustment   |        |               |        |    |                       |    |             | (798)                           | (798)          |
| Balance at   |        |               |        |    |                       |    |             |                                 |                |
| December 31, 2021  | 3,542  | \$            | 4,427  | \$ | 30,901                | \$ | (12,518) \$ | (871) \$                        | 21,939         |
| Share based compensation Net loss Cumulative Translation |        | -             |        | -  | 112                   | -  | (1,254)     |                                 | 112<br>(1,254) |
| Adjustment   |        |               |        |    |                       |    |             | (791)                           | (791)          |
| Balance at<br>December 31, 2022                          | 3,542  | \$            | 4,427  | \$ | 31,013                | \$ | (13,772) \$ |                                 | 20,006         |

See accompanying notes to the consolidated financial statements.

### TOR Minerals International, Inc. and Subsidiaries Consolidated Statements of Cash Flows (In thousands)

|  | _  | Years Ended December 31, |    |         |
|--|----|--------------------------|----|---------|
|  |    | 2022                     |    | 2021    |
| CASH FLOWS FROM OPERATING ACTIVITIES:  |    |                          |    |         |
| Net Loss   | \$ | (1,254)                  | \$ | (1,242) |
| Adjustments to reconcile net loss to net cash provided by (used in) operating      |    |                          |    |         |
| activities:  |    |                          |    |         |
| Depreciation and amortization  |    | 1,487                    |    | 1,639   |
| Extinguishment of Debt -PPP Loan   |    | -                        |    | (416)   |
| Loss (Gain) on disposal of assets  |    | 50                       |    | (50)    |
| Share-based compensation   |    | 112                      |    | 61      |
| Recovery of bad debt   |    | (13)                     |    | (2)     |
| Changes in working capital:  |    |                          |    |         |
| Trade accounts receivables   |    | 2,120                    |    | (1,055) |
| Inventories  |    | (1,528)                  |    | (369)   |
| Other current assets   |    | (350)                    |    | 105     |
| Right-of-use operating leases  |    | (56)                     |    | -       |
| Accounts payable and accrued expenses  |    | 575                      |    | (33)    |
| Net cash provided by (used in) operating activities                                |    | 1,143                    | -  | (1,362) |
| CASH FLOWS FROM INVESTING ACTIVITIES:  |    |                          |    |         |
| Additions to property, plant and equipment   |    | (782)                    |    | (1,428) |
| Proceeds from sales of property, plant and equipment                               |    | 3                        |    | 5,596   |
| Net cash (used in) provided by investing activities                                | _  | (779)                    |    | 4,168   |
| ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,  |    | (111)                    |    | ,       |
| CASH FLOWS FROM FINANCING ACTIVITIES:  |    |                          |    |         |
| Proceeds from lines of credit  |    | 110                      |    | 806     |
| Payments on lines of credit  |    | (879)                    |    | (982)   |
| Proceeds from PPP Loan   |    | -                        |    | 416     |
| Payments on financed leases  |    | (53)                     |    | 28      |
| Payments on long-term bank debt  |    | (148)                    |    | (577)   |
| Net cash used in financing activities  |    | (970)                    |    | (309)   |
| Effect of foreign currency exchange rate fluctuations on cash and cash equivalents | _  | 5                        |    | (78)    |
| Net (decrease) increase in cash and cash equivalents                               |    | (601)                    |    | 2,419   |
| Cash and cash equivalents at beginning of year                                     |    | 3,661                    |    | 1,242   |
| Cash and cash equivalents at end of year   | \$ | 3,060                    | \$ | 3,661   |
| Supplemental each flow disclosures   |    |                          |    |         |
| Supplemental cash flow disclosures:  | \$ | 66                       | Φ  | 61      |
| Interest paid  |    | 66                       | \$ | 64      |
| Income taxes paid  | \$ | _                        | \$ | -       |
| Non-cash investing activities:   |    |                          |    |         |
| Capital expenditures financed through accounts payable and accrued expenses        | \$ | 36                       | \$ | 58      |
| Vehicle acquired through finance lease obligation                                  | \$ | 20                       | \$ | -       |

See accompanying notes to the consolidated financial statements.

#### 1. Description of Business

TOR Minerals International, Inc. and Subsidiaries ("TOR", "we", "us", "our", or the "Company"), a Delaware Corporation, is engaged in a single industry, the manufacture and sale of mineral products for use as pigments and extenders, primarily in the manufacture of paints, industrial coatings plastics, and solid surface applications. The Company's global headquarters are located in Corpus Christi, Texas ("TMI" or "U.S. Operations"). The Asian Operation, TOR Minerals Malaysia, Sdn. Bhd. ("TMM" or "Asian Operations"), is located in Ipoh, Malaysia, and the European Operation, TOR Processing and Trade, BV ("TPT" or "European Operations"), is located in Hattem, The Netherlands.

The Company entered into an agreement, dated March 5, 2021, with United Minerals and Properties, Inc. "the Buyer" where in the Buyer was to purchase the Corpus Christi assets engaged in producing the Aluminum Trihydrate and Barium Sulfate business at the 722 Burleson St, Corpus Christi, TX location. The Company has other businesses and assets that are not part of this negotiated sale. The referenced sale solely relates to the specific processes, machines, materials and business at the Corpus Christi facility for the BARTEX, HALTEX and OPTILOAD products. The sale was approved by the majority shareholders on March 10, 2021 and a press release was done on March 17, 2021 to notify the public of the Company's intent to sell this segment of the business. The sale transaction was completed on April 15, 2021.

**Basis of Presentation and Use of Estimates:** The consolidated financial statements include the accounts of TOR Minerals International, Inc. and its wholly-owned subsidiaries, TMM and TPT. All significant intercompany transactions and balances are eliminated in the consolidation process.

In preparing consolidated financial statements in conformity with accounting principles generally accepted in the United States of America, we evaluate our estimates, including those related to bad debt, inventories, income taxes, financing operations, contingencies and litigation. TOR bases its estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

*Cash and Cash Equivalents:* The Company considers all highly liquid investments readily convertible to known cash amounts and with a maturity of twelve months or less at the date of purchase to be cash equivalents. The Company maintains cash balances at financial institutions in the U.S. which, at times, exceed federally insured amounts. For the years ended December 31, 2022 and 2021, the Company did not experience any such losses.

Allowance for Doubtful Accounts: The Company performs ongoing credit evaluations of its customers' financial condition and, generally, requires no collateral from its customers. The allowance for non-collection of accounts receivable is based upon the expected collectability of all accounts receivable including review of current aging schedules and current economic conditions and customer history. Accounts are written off when all reasonable internal and external collection efforts have been performed. At December 31, 2022 and 2021, we maintained a reserve for doubtful accounts of approximately \$16,000 and \$29,000, respectively.

**Foreign Currency:** Results of operations for the Company's foreign operations, TMM and TPT, are translated from the designated functional currency to the U.S. Dollar using average exchange rates during the period, while assets and liabilities are translated at the exchange rate in effect at the reporting date. Resulting gains or losses from translating foreign currency financial statements are reported as other comprehensive loss, net of income tax. The effect of changes in exchange rates between the designated functional currency and the currency in which a transaction is denominated are recorded as foreign currency transaction gains (losses) in earnings.

TMM measures and records its transactions in terms of the local Malaysian currency, the Ringgit ("RM"), which is also TMM's functional currency. As a result, gains and losses resulting from translating the balance sheet from RM to U.S. Dollars are recorded as cumulative translation adjustments (which are included in accumulated other comprehensive loss, a separate component of shareholders' equity) on the consolidated balance sheets. As of December 31, 2022, the cumulative translation adjustment included on the consolidated balance sheets was a loss of approximately \$1,690,000.

TPT's functional currency is the Euro. As a result, gains and losses resulting from translating the balance sheet from Euros to U.S. Dollars are recorded as cumulative translation adjustments on the consolidated balance sheets. As of December 31, 2022, the cumulative translation adjustment included on the consolidated balance sheets was income of approximately \$28,000.

*Inventory:* We write down our inventory for estimated obsolescence or unmarketable inventory equal to the difference between the cost of inventory and the net realizable value based upon assumptions about future demand and market conditions. Based on our 2022 inventory analysis, no such write down was necessary. In 2021, TMM wrote down approximately \$88,000 or 158 metric tons of in-process material to match similar inventory on hand.

Overhead is charged to inventory based on normal capacity and we expense abnormal amounts of idle facility expense, freight and handling costs in the period incurred. For the year ended December 31, 2022, the Company recorded an increase in the 2022 consolidated statement of operations as a component of Cost of sales of approximately \$988,000, primarily related to idle facility expense at TPT and TMM operations. During 2021, we recorded an increase in the 2021 consolidated statement of operations as a component of Cost of sales of approximately \$67,000, primarily related to idle facility expense primarily at the TPT and TMM operations.

**Property, Plant and Equipment:** Property, plant and equipment are stated at cost less accumulated depreciation. Depreciation is computed using the straight-line method over the estimated useful lives of depreciable assets, which range from 3 to 39 years. Maintenance and repair costs are charged to operations as incurred and major improvements extending asset lives are capitalized.

Impairment of Long-Lived Assets: The impairment of long-lived assets is assessed when changes in circumstances (such as, but not limited to, a decrease in market value of an asset, current and historical operating losses or a change in business strategy) indicate that their carrying value may not be recoverable. This assessment is based on management's estimates of future undiscounted cash flows, salvage values or net sales proceeds. These estimates take into account management's expectations and judgments regarding future business and economic conditions, future market values and disposal costs. Actual results and events could differ significantly from management's estimates. Based upon our most recent analysis, management determined no assets were impaired. There can be no assurance that future impairment tests will not result in a charge to net earnings (loss).

**Revenue Recognition**: The Company follows Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") *Revenue from Contracts with Customers* ("ASC 606"). This standard applies to all contracts with customers, except for contracts that are within the scope of other standards, such as leases, insurance, collaborative arrangements and financial instruments. Under ASC 606, an entity recognizes revenue when it transfers control of the promised goods or services to its customer, in an amount that reflects the consideration which the entity expects to receive in exchange for those goods or services. If control transfers to the customer over time, an entity selects a method to measure progress that is consistent with the objective of depicting its performance.

In determining the appropriate amount of revenue to be recognized as the Company fulfills the obligations under its contracts with customers, the following steps must be performed at contract inception: (i) identification of the promised goods in the contract; (ii) determination of whether the promised goods are performance obligations, including whether they are distinct in the context of the contract; (iii) measurement of the transaction price, including the constraint on variable consideration; (iv) allocation of the transaction price to the performance obligations and (v) recognition of revenue when (or as) the Company satisfies each performance obligation.

The Company satisfies its performance obligation as the products are delivered to its customers or common carrier at which point control is transferred to the customer. The Company invoices customers once the product has shipped and collection generally occurs within the payment terms agreed with customers. Accordingly, there is no financing component to the Company's arrangements with customers.

*Shipping and Handling:* The Company records shipping and handling costs, associated with the outbound freight on products shipped to customers, as a component of cost of sales.

*Income Taxes:* The Company records a provision for income taxes for the anticipated tax consequences of the reported results of operations using the asset and liability method. Deferred income taxes are recognized by applying enacted statutory tax rates applicable to future years to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases as well as net operating loss and tax credit carry-forwards. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. The measurement of deferred tax assets is reduced, if necessary, by a valuation allowance for any tax benefits for which future realization is uncertain.

When accounting for uncertainties in income taxes, the Company evaluates all tax years still subject to potential audit under the applicable state, federal and foreign income tax laws. The Company is subject to taxation in the United States, Malaysia and The Netherlands. Federal income tax returns in the United States are subject to examination for the tax years ended December 31, 2019 through December 31, 2022. State tax returns, which are filed in Texas, are subject to examination for the tax years ended December 31, 2018 through December 31, 2022.

The Company's tax returns in various non-U.S. jurisdictions are subject to examination for various tax years dating back to December 31, 2017.

The Company did not recognize any tax benefits from uncertain tax positions within the provision for income taxes. The Company may recognize a tax benefit only if it is more likely than not the tax position will be sustained on examination by the taxing authorities, based on the technical merits of the position. The tax benefits recognized in the financial statements from such positions are then measured based on the largest benefit that has a greater than 50% likelihood of being realized upon settlement.

In addition, the Company did not recognize any interest and penalties in the consolidated financial statements during the years ended December 31, 2022 and 2021. If any interest or penalties related to any income tax liabilities are imposed in future reporting periods, the Company expects to record both of these items as components of income tax expense.

Share Based Compensation: The Company calculates share based compensation using the Black-Scholes-Merton ("Black-Scholes") option-pricing model, which requires the input of subjective assumptions including the expected stock price volatility. For the years ended December 31, 2022 and 2021, we recorded approximately \$112,000 and \$61,000, respectively, in share-based employee compensation. This compensation cost is included in general and administrative expenses in the accompanying Consolidated Statements of Operations.

Leases In February 2016, the FASB issued Accounting Standards Update ("ASU") No. 2016-02 which created ASC Topic 842 Leases, to require balance sheet recognition of lease assets and lease liabilities by lessees for those leases classified as operating leases. In July 2018, the FASB issued ASU 2018-11, to provide another transition method in addition to the existing transition method, allowing entities to initially apply the new standard at the adoption date and recognize a cumulative-effect adjustment to the opening balance of retained earnings in the period of adoption. Additionally, the FASB has issued other ASU's to clarify application of the guidance in the original standard and to provide practical expedients for applying the standard, all of which are effective upon adoption. For non-public entities this standard is effective for fiscal years beginning after December 15, 2021, and interim periods within fiscal years beginning after December 15, 2022.

The Company has adopted the standard as of January 1, 2022. This standard requires the Company to recognize right-of-use ("ROU") assets and lease liabilities on the balance sheet for identified property that is subject to operating lease agreements. The Company elected to adopt this standard by applying the additional transition method set forth in ASU 2018-11, whereby the Company implemented the provisions of the new standard to existing leases by recognizing and measuring lease assets and liabilities on the balance sheet as of January 1, 2022, as well as a cumulative-effect adjustment to the opening balances of accumulated deficit (if any). Consequently, the reporting of leases for the prior year continues to be provided in accordance with ASC Topic 840, which was effective during that period. The Company elected the package of practical expedients permitted under the transition guidance within ASC 842, which, among other things, allowed the carryforward of historical lease classification without the need to re-evaluate such classification pursuant to the provisions of ASC 842. Other practical expediencies used include (i) not reassessing initial direct cost, (ii) not reassessing existing contracts that may contain a lease, and (iii) not recognizing a lease asset or lease liability for leases with terms of twelve months or less.

The Company considers a contract to be a lease when the terms of the agreement indicate a right to control the use of an identified asset for a period of time in exchange for consideration. A right to control the use of an identified asset exists when the contract terms set forth the Company's right to obtain substantially all of the economic benefits from use of the identified asset, or to direct its use throughout the contract period. The Company considers substantially all of the economic benefits to mean 90% or more of the utility of the identified asset.

The Company evaluates and classifies its leases as operating, financing or sales-type leases based on the criteria set forth in ASC 842 that considers whether a lease is economically similar to the purchase of a nonfinancial asset. The Company has adopted an accounting policy to define "substantially all" of the fair value of the underlying asset to mean 90% or greater and a "major part" of the remaining economic life to mean 75% or greater in performing its classification assessment. The Company excludes variable lease payments that are based on performance or use from the lease classification determination. The Company will include the exercise price of a purchase option when reasonable certainty exists that option will be

exercised. The Company will also include termination penalties unless it is reasonably certain that any option to terminate the lease is not likely, and therefore will not incur the penalty. Lastly, the Company includes any residual value guarantees that are provided to lessors in the lease classification determination. As of December 31, 2022, the Company recognized a right-of-use lease asset of approximately \$154,000 which includes both operating and finance type leases (see Note 10) and a corresponding liability of approximately \$88,000 on the balance sheet related to operating leases as further discussed in Note 10.

The Company recognizes a right-of-use asset based on the initial measurement amount of the lease liability, as discussed below, increased by any prepayments that are made to the lessor at or before the lease commencement date and any initial direct costs that are incurred, reduced by any incentive amounts received.

The Company recognizes lease liabilities based upon the discounted present value of the payment amounts expected to be made over the non-cancellable terms of the underlying leases. Variable lease payments that are based on performance or use are excluded in the measurement of the right of use assets and liabilities. The exercise price of purchase options and termination penalties are included in the lease liability when reasonable certainty exists that these costs will be incurred.

The Company evaluates lease modifications as they occur and records such as a separate lease or an adjustment to the existing right-of-use asset and lease liability as appropriate.

#### 2. Discontinued Operations

As discussed in Note 1, Description of Business, on April 15, 2021, the Company completed the asset sale of its manufacturing operations at the TMI location and the requirements for the presentation of those operations as a discontinued operation were met on that date. The Company sold the group of assets for \$2,250,000 and all inventory on hand associated with the segment of the business for an additional \$3,207,400. As a result of this strategic shift, the Company classified all amounts related to the sale as discontinued operations in the consolidated balance sheets and consolidated statements of operations for all periods presented.

The financial results of the TMI operations are presented as discontinued operations in the consolidated statement of operations for 2021. There are \$0 to report for 2022 as discontinued operations and a gain of approximately \$62,000 for 2021.

The following table presents the financial results of the discontinued operations.

| (In thousands)   | Year Ended   |         |  |
|--|--------------|---------|--|
| Major classes of line items constituting pretax profit   | December 31, |         |  |
| (loss) of discontnued operations                         |              | 2021    |  |
| Revenue  |              |         |  |
| Bartex   | \$           | 2,431   |  |
| Haltex   |              | 1,230   |  |
| Optiload   |              | 142     |  |
| Total revenue  | \$           | 3,803   |  |
| Cost of Sales  |              |         |  |
| Bartex   |              | (2,308) |  |
| Haltex   |              | (1,155) |  |
| Optiload   |              | (117)   |  |
| Total cost of sales                                      | \$           | (3,580) |  |
| Freight  |              | (146)   |  |
| Other Direct Associated Costs                            |              | 414     |  |
| Selling, general and administrative expenses             |              | (45)    |  |
| Interest Expense   |              | (13)    |  |
| Pretax income of discontinued operations related to      | \$           | 434     |  |
| major classes of pretax income (loss)                    | Ψ            |         |  |
| Pretax loss on the disposal of discontinued operations   |              | (372)   |  |
| Total pretax gain on discontinued operations             | \$           | 62      |  |
| Income tax expense (benefit)                             |              | -       |  |
| Total income on discontinued operations that is          |              |         |  |
| presented in the statement where net income is presented | \$           | 62      |  |

The following table presents the Balance Sheets detail of the discontinued operations.

| (In thousands)   |      |              |
|--|------|--------------|
| Carrying amounts of major classes of assets included as        | Dece | ember 31,    |
| part of discontinued operations                                |      | <u> 2021</u> |
| Trade Receivables  | \$   | 2            |
| Total major classes of assets of the discontinued              |      |              |
| operation  | \$   | 2            |
| Other assets included in the disposal group classified as held |      |              |
| for sale   |      | 473          |
| Total assets of the disposal group classified as               |      |              |
| held for sale in the statement of financial position           | \$   | 475          |

Subsequent to December 31, 2022, the Company determined that the asset held for sale no longer met the required criteria under ASC Topic 360, *Property, Plant and Equipment* and accordingly reclassified the approximate \$473,000 to other assets - equipment held, not used on the consolidated balance sheets. The reclassification had no effect on previously reported results of operations, stockholder's equity, or cash flow.

#### 3. Debt and Notes Payable

#### **Long-term Debt – Financial Institutions**

The Dutch Union of Banks provided to its corporate clients a COVID-19 relief loan payment deferral program. Companies healthy prior to the Covid crisis were offered a six-month postponement for the repayment of their loans. The Company took part in this relief program on the three outstanding Netherlands bank loans. Interest payments remained payable during the deferral period and were remitted on time by the Company. Full repayment terms resumed January 31, 2021.

Below is a summary of our long-term debt to financial institutions as of December 31, 2022 and 2021:

|  | December 3 | l, | December 31, |
|--|------------|----|--------------|
| (In thousands)   | 2022       |    | 2021         |
| Fixed rate Euro term note payable to a Netherlands bank, with an interest rate of 2.1% at December 31, 2022, due August 31, 2027, secured by TPT's land and buildings. Monthly principal payments are €1,616 (\$1,733) at December 31, 2022 and a Euro balance of €89k.        | \$<br>96   | \$ | 123          |
| Fixed rate Euro term note payable to a Netherlands bank, with an interest rate of 2.1% at December 31, 2022, due May 31, 2029, secured by TPT's land and buildings. Monthly principal payments are €1,566 (\$1,679) at December 31, 2022 and a Euro balance of €119k.          | 128        |    | 157          |
| Fixed rate Euro term note payable to a Netherlands bank, with an interest rate of 2.2% at December 31, 2022. The loan is due July 31, 2026 and is secured by TPT's land and buildings. Monthly principal payments are $ 68,333 $ ( $88,935 $ ) at December 31, 2022 and a Euro |            |    |              |
| balance of €350k.  | <br>375    | _  | 511          |
| Total  | \$<br>599  | \$ | 791          |
| Less current maturities  | 149        |    | 157          |
| Total long-term debt - financial institutions  | \$<br>450  | \$ | 634          |

#### Short term Debt

#### U.S. Operations

On November 29, 2018, the Company entered into a new loan agreement ("Loan Agreement") with American Bank, N.A., (the "Lender") which replaced the Agreement with the Lender, dated August 15, 2017. Under the terms of the Loan Agreement, our Line of Credit (the "TMI Line") was reestablished at \$1,000,000 and the maturity date was established at November 15, 2019. During 2019, this was extended to November 15, 2021. The Loan Agreement was paid in full on April 15, 2021 as part of the TMI asset sale and the UCC has been terminated.

On December 27, 2020, President Trump signed into law the "Consolidated Appropriations Act", making available funds for the second round of the SBA Paycheck Protection Program loans ("Loan"). These loans are forgivable in certain situations to promote continued employment and to provide liquidity to small businesses harmed by COVID-19. The Company applied for the second round of PPP and received \$416,258 on February 25, 2021 and forgiveness for these funds was granted on September 2, 2021. The resulting gain from the forgiveness of this loan is included in other income, net on the Consolidated Statements of Operations.

#### European Operations

On July 13, 2015, TPT entered into an amended short term banking facility (the "TPT Amended Agreement") with Rabobank. Under the terms of the TPT Amended Agreement, the TPT line of credit (the "TPT Line") is  $\in$ 500,000 (\$536,100 at 12/31/2022) and interest was the average 1-month EURIBOR plus the bank margin of 3.3%. At December 31, 2022, the interest rate was 4.627% and TPT had approximately  $\in$ 364,000 (\$391,000 at 12/31/2022) outstanding on the TPT Line.

#### **Asian Operations**

On September 22, 2020, TMM entered into an amended short-term banking facility with HSBC to extend the maturity date from June 30, 2020 to June 30, 2021 with the ability to further extended each year, if approved. Current maturity of the agreement is June 30, 2023. The HSBC facility includes the following in RM: (1) overdraft and bank guarantee each of RM 500,000 (\$113,600 at 12/31/2022); (2) an import line of RM 4,500,000 (\$1,022,400 at 12/31/2022); and (3) an export ("ECR") line of RM 2,000,000 (\$454,400 at 12/31/2022). At December 31, 2022, TMM import line had approximately RM 1,320,000 (\$300,000 at 12/31/2022) outstanding on the HSBC short-term banking facility.

On August 19, 2021, TMM amended its short-term banking facility with RHB Bank Berhad ("RHB") to extend the maturity date from August 31, 2021 to August 31, 2022, and further extended to August 31, 2023. The RHB facility, as amended, includes the following in RM. (1) multi-trade line of RM 6,750,000 (\$1,533,600 at 12/31/2022); (2) a bank guarantee of RM 250,000 (\$56,800 at 12/31/2022); and (3) the foreign exchange contract line of RM 2,000,000 (\$454,400 at 12/31/2022). At December 31, 2022, TMM had RM 220,025 (\$50,000 at 12/31/22) outstanding balance on the RHB short-term banking facility.

The banking facilities with both HSBC and RHB bear an interest rate on the respective overdraft facilities at 1.25% over bank prime, and the respective ECR facilities bear interest at 1.0% above the funding rate stipulated by the Export-Import Bank of Malaysia Berhad. The ECR facilities, which are a government supported financing arrangement specifically for exporters, are used by TMM for short-term financing of up to 180 days against customers' and inter-company shipments.

The borrowings under both the HSBC and the RHB short-term credit facility are subject to certain subjective acceleration covenants based on the judgment of the banks and a demand provision that provides that the banks may demand repayment at any time. A demand provision is customary in Malaysia for such facilities. The loan agreements are secured by TMM's property, plant and equipment. However, if demand is made by HSBC or RHB, we may be unable to refinance the demanded indebtedness, in which case, the lenders could foreclose on the assets of TMM. While repatriation is allowed in the form of dividends, the credit facilities prohibit TMM from paying dividends, and the HSBC facility further prohibits loans to related parties without the prior consent of HSBC.

The Company was in compliance with all financial covenants at HSBC and RHB as of December 31, 2022.

The following is a summary of the future maturities of long-term debt to financial institutions as of December 31, 2022:

#### Years Ending December 31,

| (In thousands) |  |           |
|----------------|--|-----------|
| 2023           |  | \$<br>149 |
| 2024           |  | 148       |
| 2025           |  | 148       |
| 2026           |  | 94        |
| 2027           |  | 32        |
| Thereafter     |  | 28        |
| Total          |  | \$<br>599 |
|                |  | <br>      |

#### 4. Fair Value Measurements

Fair value measurements consist of the following three levels:

*Level 1 inputs:* Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that are accessible at the measurement date (e. g., equity securities traded on the New York Stock Exchange).

**Level 2 inputs:** Level 2 inputs are other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly (e. g., quoted prices of similar assets or liabilities in active markets, or quoted prices for identical or similar assets or liabilities in markets that are not active).

*Level 3 inputs:* Level 3 inputs are unobservable inputs (e. g., a company's own data) for the asset or liability and should be used to measure fair value to the extent that relevant observable inputs are not available.

The fair value of the Company's debt is based on estimates using standard pricing models and Level 2 inputs, including the Company's estimated borrowing rate, that take into account the present value of future cash flows as of the consolidated balance sheet date. The computation of the fair value of these instruments is performed by the Company. The carrying amounts and estimated fair values of the Company's long-term debt, including current maturities, are summarized below:

|                           | _  | December 31, 2022 |    |       |    | Decembe  | r 31, 2021 |
|---------------------------|----|-------------------|----|-------|----|----------|------------|
|                           |    | Carrying          |    | Fair  |    | Carrying | Fair       |
| (In Thousands)            | _  | Value             | _  | Value | _  | Value    | Value      |
| Long-term debt, including |    |                   |    |       |    |          |            |
| current portion           | \$ | 599               | \$ | 549   | \$ | 791      | 713        |

The carrying amounts reported in the consolidated balance sheets for cash and cash equivalents, trade receivables, accounts payable and accrued expenses, accrued income taxes and short-term borrowings approximate fair values due to the short-term nature of these instruments.

### 5. Inventories

A summary of inventories follows:

| (In thousands)    | _  | December 31, |    |       |
|-------------------|----|--------------|----|-------|
|                   |    | 2022         |    | 2021  |
| Raw materials     | \$ | 4,121        | \$ | 4,036 |
| Work in progress  |    | 965          |    | 674   |
| Finished goods    |    | 4,650        |    | 3,936 |
| Supplies          | _  | 939          |    | 889   |
| Total Inventories |    | 10,675       |    | 9,536 |
| Inventory reserve |    | (366)        |    | (387) |
| Net Inventories   | \$ | 10,309       | \$ | 9,149 |

### 6. Property, Plant and Equipment

Major classifications and expected lives of property, plant and equipment are summarized below:

| (In thousands)                     |                      | _  | Dece     | mber 3 | 31,      |
|------------------------------------|----------------------|----|----------|--------|----------|
|                                    | <b>Expected Life</b> |    | 2022     |        | 2021     |
| Land                               | -                    | \$ | 253      | \$     | 311      |
| Office buildings                   | 39 years             |    | 3,720    |        | 3,783    |
| Production facilities              | 10 - 20 years        |    | 2,141    |        | 2,258    |
| Machinery and equipment            | 3 - 15 years         |    | 19,794   |        | 20,804   |
| Furniture and fixtures             | 3 - 20 years         |    | 1,257    |        | 1,682    |
| Total                              |                      |    | 27,166   |        | 28,837   |
| Less accumulated depreciation      |                      |    | (19,320) |        | (19,552) |
| Property, plant and equipment, net |                      |    | 7,847    |        | 9,285    |
| Construction in progress           |                      |    | 581      |        | 396      |
|                                    |                      | \$ | 8,428    | \$     | 9,681    |

All property, plant and equipment is depreciated using the straight-line method over the estimated useful lives of depreciable assets.

The amounts of depreciation expense recorded on the Company's property, plant and equipment for the years ended December 31, 2022 and 2021 was approximately \$1,487,000 and \$1,639,000, respectively.

#### 7. Income Taxes

Loss after provision for income taxes was as follows:

|                          | Years Ended December 31, |    |             |
|--------------------------|--------------------------|----|-------------|
| (In thousands)           | <u>2022</u>              |    | <u>2021</u> |
| Domestic                 | \$<br>(841)              |    | (1,077)     |
| Foreign                  | (413)                    |    | (165)       |
| Loss before income taxes | \$<br>(1,254)            | \$ | (1,242)     |

The components of provision for income taxes for periods presented are as follows:

|                  |    |        | Componer | nts of Provisi | on for | Income Ta | ax Benefit |     |       |
|------------------|----|--------|----------|----------------|--------|-----------|------------|-----|-------|
|                  |    |        |          | Years Ended    | l Dece | mber 31,  |            |     |       |
|                  |    |        | 2022     |                |        |           | 2021       |     |       |
| (In thousands)   | Cı | ırrent | Deferred | Total          |        | Current   | Deferred   |     | Total |
| Federal          | \$ | -      | -        | -              | \$     | -         | -          | \$  | -     |
| State            |    | (1)    |          | (1)            |        | (1)       |            |     | (1)   |
| Foreign          |    | -      | -        | -              |        | -         | -          |     | -     |
| Total Income Tax |    |        | •        |                | •      |           |            |     |       |
| Benefit          | \$ | (1)    | \$       | \$ (1)         | \$     | (1)       | \$         | \$_ | (1)   |

A reconciliation of the provision for income taxes, with the amount computed by applying the statutory Federal income tax rate to loss before income taxes is as follows:

| Effective Tax Rate Reconciliation                | Years Ended December 31, |       |    | ember 31, |
|--|--------------------------|-------|----|-----------|
| (In thousands)                                   |                          | 2022  |    | 2021      |
| Benefit computed at statutory rate               | \$                       | (263) | \$ | (261)     |
| Change in valuation allowance - Domestic         |                          | 143   |    | 301       |
| Change in valuation allowance - Foreign          |                          | 47    |    | (1)       |
| Effect of items deductible for book not tax, net |                          |       |    |           |
| Share based compensation                         |                          | 23    |    | 13        |
| Other - Domestic                                 |                          |       |    | -         |
| Other - Foreign                                  |                          | (9)   |    | (1)       |
| PPP loan forgiveness                             |                          | -     |    | (87)      |
| Effect of foreign tax rate differential          |                          | 50    |    | 36        |
| Other adjustments                                |                          | 9     |    | -         |
| State income taxes, net of Federal benefit       |                          | (1)   |    | (1)       |
|  | \$                       | (1)   | \$ | (1)       |

| Significant Components of Deferred Taxes      | Years Ended December 31, |    | mber 31, |
|---|--------------------------|----|----------|
| (In thousands)                                | <br>2022 2021            |    | 2021     |
| Deferred Tax Assets:                          |                          |    |          |
| Net operating loss carry-forwards - Domestic  | \$<br>1,207              | \$ | 1,058    |
| Net operating loss carry-forwards - Foreign   | 1,586                    |    | 1,363    |
| Non-Qualifying Share Based compensation       | 33                       |    | 33       |
| Unrealized foreign currency losses - Domestic | 48                       |    | 48       |
| Foreign tax credits                           | 452                      |    | 629      |
| PP&E - Domestic                               | 3                        |    | 4        |
| PP&E - Foreign                                | -                        |    | 89       |
| Other deferred assets - Domestic              | 1                        |    | 7        |
| Other deferred assets - Foreign               | <br>19                   |    | 98       |
|   | \$<br>3,349              | \$ | 3,329    |
| Valuation Allowance                           | <br>(3,349)              |    | (3,329)  |
| Total deferred tax assets                     | <br>-                    |    | -        |

Our effective tax rate is based on our level of pre-tax income, statutory rates and tax planning strategies. Significant management judgment is required in determining the effective tax rate and in evaluating our tax position. At December 31, 2022, our TMI operation had federal NOL carry-forwards of approximately \$5,748,000, which will begin to expire in 2035 and which, combined with other items, resulted in a deferred tax asset ("DTA") of approximately \$1,292,000. After reviewing the factors under ASC 740, which should be considered in determining whether a valuation allowance is appropriate, the Company decided to maintain the valuation allowance ("VA") already in place to fully reserve its U.S. DTA and as noted below, also maintained the VA already in place against the net DTA of its foreign subsidiaries.

At December 31, 2022, TPT had NOL carry-forwards of approximately \$4,481,000, which resulted in a DTA of approximately \$851,500. As of 2022, these NOLs have a unlimited carryforward period, but due to the uncertainties regarding TPT's ability to utilize the NOLs associated with this DTA, the Company maintained the valuation allowance previously established to fully reserve against this DTA.

At December 31, 2022, TMM had NOL carry-forwards of approximately \$3,060,000 and certain other deferred tax assets which resulted in a total DTA of approximately \$1,205,500. The NOLs have a limited carryforward period and due to the uncertainties regarding TMM's ability to utilize this DTA, the Company maintained the valuation allowance previously established to fully reserve against this DTA.

During the years ended December 31, 2022 and 2021 the valuation allowance increased by approximately \$20,000 and \$247,000, respectively.

### 8. Stock Options

On February 21, 2000, the Company's Board of Directors approved the adoption of the 2000 Incentive Stock Option Plan (the "Plan") for TOR Minerals International, Inc. The Plan provides for the award of a variety of incentive compensation arrangements, including restricted stock awards, performance units or other non-option awards, to such employees and directors as may be determined by a Committee of the Board. At the Annual Shareholders' meeting on April 27, 2017, the fourth amendment to the Plan extended the period during which awards may be made under the Plan to April 27, 2026. At the Annual Shareholders' meeting on July 24, 2020, the maximum number of shares of the Company's common stock that may be sold or issued under the Plan was increased to 800,000 shares subject to certain adjustments upon recapitalization, stock splits and combinations, merger, stock dividend and similar events.

For the years ended December 31, 2022 and 2021, the Company recorded approximately \$112,000 and \$61,000, respectively, in stock-based employee compensation. This compensation cost is included in general and administrative expenses in the accompanying consolidated statements of operations.

On July 30, 2021, the Board of Directors granted senior management of the Company non-qualifying stock options (the "2021 Performance Awards"). The Performance Awards, which are subject to the terms, definitions and provisions of the 2000 Incentive Plan as amended, consist of the following grants:

### 2021-2023 LTIP Three Year Performance

| Officer's Name | Position  | Grant Award |
|----------------|---|-------------|
| James Roecker  | CEO and Vice-Chairman of the Board of Directors | 75,000      |
| Olaf Karasch   | President and CTO                               | 75,000      |
| Glenda Webb    | VP of Finance and Accounting                    | 10,000      |
| Arjen Leenstra | TPT Plant Manager                               | 10,000      |
| David Lee      | TMM Plant Manager                               | 10,000      |

The 2021 Performance Awards, which vest over a three-year period, are based solely on the basis of satisfaction of the performance criteria established annually by the Company's Board of Directors. The 2021 Performance Periods begin on January 1 of each calendar year and ending on December 31 of such year. The first Performance Period began on January 1, 2021 and ended on December 31, 2021. The final Performance Period begins on January 1, 2023 and ends on December 31, 2023. The exercise price for the 2021 Performance Awards was set at \$1.90 per share.

The 2021 Performance Awards consisted of 180,000 shares with one-third of the three-year total being available each year. Based on the satisfaction of the performance criteria established by the Company's Board of Directors, there were 4,468 shares awarded for 2022 performance that vested on January 1, 2023 and 31,332 shares awarded for 2021 performance that vested on January 1, 2022.

On January 3, 2022, the Board of Directors granted one senior manager non-qualifying stock options (the '2022 Performance Awards"). The Performance Awards, which are subject to the terms, definitions and provisions of the 2000 Incentive Plan as amended, consist of the following grants:

#### 2022-2023 LTIP Two Year Performance Grant

| Officer's Name | Position                  | Award  |
|----------------|---------------------------|--------|
| Michael Dalton | VP of Sales and Marketing | 10,000 |

The 2022 Performance Awards, which vest over a two-year period, are based solely on the basis of satisfaction of the performance criteria established annually by the Company's Board of Directors. The 2022 Performance Periods begin on January 1 of each calendar year and ending on December 31 of such year. The first Performance Period began on January 1, 2022 and ended on December 31, 2022. The final Performance Period begins on January 1, 2023 and ends on December 31, 2023. The exercise price for the 2022 Performance Awards was set at \$2.48 per share.

The 2022 Performance Awards consisted of 10,000 shares with one-half of the two-year total being available each year. Based on the satisfaction of the performance criteria established by the Company's Board of Directors, there were 800 shares awarded for 2022 performance that vested on January 1, 2023.

The Company granted options to purchase 90,832 and 104,500 shares of common stock in the years ended December 31, 2022 and 2021, respectively. The weighted average fair value per option at the date of grant for options granted in the years ended December 31, 2022 and 2021 was \$2.19 and \$1.87, respectively, as valued using the Black-Scholes option-pricing model with the following weighted average assumptions:

|                          | Twelve Months Ended December 31, |       |  |
|--------------------------|----------------------------------|-------|--|
|                          | 2022                             | 2021  |  |
| Risk-free interest rate  | 1.50%                            | 0.69% |  |
| Expected dividend yield  | 0.00%                            | 0.00% |  |
| Expected volatility      | 0.50                             | 0.44  |  |
| Expected term (in years) | 7.00                             | 7.00  |  |

The risk free interest rate is based on the Treasury Constant Maturity Rate as quoted by the Federal Reserve at the time of the grant for a term equivalent to the expected term of the grant. The estimated volatility is based on the historical volatility of our stock and other factors. The expected term of options represents the period of time the options are expected to be outstanding from grant date.

The following table summarizes certain information regarding stock option activity:

|                                  |          |             | Options        |                   |
|----------------------------------|----------|-------------|----------------|-------------------|
|                                  | Total    |             | Weighted Avg   | Range of          |
|                                  | Reserved | Outstanding | Exercise Price | Exercise Prices   |
| Balances at<br>January 1, 2021   | 684,869  | 251,151     | \$6.21         | \$1.30 - \$18.22  |
| Granted                          |          | 104,500     | \$1.87         | \$1.35 - \$2.50   |
| Forfeited or expired             |          | (23,000)    | \$13.40        | \$12.96 - \$16.33 |
| Balances at<br>December 31, 2021 | 684,869  | 332,651     | \$4.35         | \$1.30 - \$18.22  |
| Granted                          |          | 90,832      | \$2.19         | \$2.25 - \$2.80   |
| Forfeited or expired             |          | (20,500)    | \$16.98        | \$16.77 - \$18.22 |
| Balances at<br>December 31, 2022 | 684,869  | 402,983     | \$3.25         | \$1.30 - \$11.39  |

Of the 800,000 shares included in the Plan, there have been 115,131 options exercised. At December 31, 2022, there were 402,983 options outstanding and 281,886 were available for future issuance.

The number of shares of common stock underlying options exercisable at December 31, 2022 was 332,651 and the weighted-average remaining contractual life of those options is 6.82 years. Exercise prices on options outstanding at December 31, 2022, ranged from \$1.30 to \$11.39 per share as noted in the following table.

| Plan Category  | Number of securities to be issued upon exercise of outstanding options, warrants and rights (a) | Weighted-average<br>exercise price of<br>outstanding options,<br>warrants and rights<br>(b) | Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a)) (c) |
|--|---|---|---|
| Equity compensation plans approved by security holders     | 402,983   | \$3.25  | 281,886   |
| Equity compensation plans not approved by security holders |   |   |   |
| Total  | 402,983   | \$3.25  | 281,886   |

As of December 31, 2022, there was approximately \$2,346 of unrecognized stock option compensation expense related to non-vested awards. This expense is expected to be recognized over a weighted average period of 1.33 years.

### 9. Profit Sharing Plan

The Company has a profit sharing plan that covers the U.S. employees. Contributions to the plan are at the option of, and determined by the Board of Directors and are limited to the maximum amount deductible by the Company for Federal income tax purposes. For the years ended December 31, 2022 and 2021, there were no contributions to the plan.

The Company also offers U.S. employees a 401(k) savings plan administered by an investment services company. Employees are eligible to participate in the plan after completing six months of service with the Company. The Company matches contributions up to 4% of the employee's eligible earnings. Total Company contributions to the 401(k) plan for the years ended December 31, 2022 and 2021 was approximately \$41,000 and \$50,000, respectively.

#### 10. Leases

As of the year ended December 31, 2022, there were the following costs associated with operating and finance leases:

| (in thousands)                             | 2022      |
|--|-----------|
| Operating lease cost:                      |           |
| Fixed Rent expense                         | \$<br>130 |
| Finance lease cost:                        |           |
| Amortization of ROU assets                 | 59        |
| Interest expense                           | 2         |
| Sublease income                            | <br>(74)  |
| Net lease cost                             | \$<br>117 |
|  |           |
| Lease cost - SG&A                          | \$<br>56  |
| Lease cost - Depreciation and amortization | 59        |
| Lease cost - Interest expense              | 2         |
| Net lease cost                             | \$<br>117 |

Amounts recognized as right-of-use assets related to finance leases are included in plant, property and equipment, net in the accompanying consolidated balance sheets, while related lease liabilities are included in current liabilities and long-term liabilities. As of December 31, 2022, right-of-use assets and lease liabilities related to finance leases were as follows:

| (in thousands)             | <br>2022 |
|----------------------------|----------|
| Finance lease ROU assets   | \$<br>66 |
| Finance lease liabilities: |          |
| Current portion liability  | 47       |
| Long-term liability        | 19       |

During the year ended December 31, 2022, there were the following cash and non-cash activities associated with the leases:

| (in thousands)                              | 2022     |
|---|----------|
| Cash paid for amounts included in the       |          |
| measurement of lease liabilities:           |          |
| Operating cash flows from operating leases  | \$<br>56 |
| Operating cash flows from finance leases    | 2        |
| Financing cash flows from finance leases    | 53       |
|   |          |
| Non-cash investing and financing activities |          |
| Additions to ROU assets obtained from:      |          |
| New operating lease liabilities             | \$<br>5  |
| New finance lease liabilities               | 20       |

The future payments due under operating and finance leases as of December 31, 2022 is as follows:

| (in thousands)               | <b>Operating</b> | <u>Finance</u> |
|------------------------------|------------------|----------------|
| Due in 2023                  | \$<br>52         | \$<br>47       |
| 2024                         | 35               | 15             |
| 2025                         | <br>1            | <br>4          |
| Lease liabilities recognized | \$<br>88         | \$<br>66       |

As of December 31, 2022, the weighted-average remaining lease term for the operating leases was 1.49 years, while the weighted average remaining lease term for the finance leases was 1.20 years.

Because we generally do not have access to the rate implicit in the lease, we utilize the Company's previous year cost of debt as the discount rate. The weighted-average discount rate associated with operating leases as of December 31, 2022 was 3.9%, while the weighted-average discount rate associated with finance leases was 4.6%.

### 11. Commitment and Contingencies

#### **Commitments**

The future years total commitments due as of December 31, 2022 were as follows:

| (In thousands)                       | _  | Payments due by period |    |       |    |      |    |      |    |      |          |    |        |
|--------------------------------------|----|------------------------|----|-------|----|------|----|------|----|------|----------|----|--------|
| <b>Contractual Obligations</b>       |    | Total                  | _  | 2023  | _  | 2024 | _  | 2025 | _  | 2026 | 2027     | _  | 2028 + |
| Long-term Debt                       | \$ | 599                    |    | 149   |    | 148  |    | 148  |    | 94   | 32       |    | 28     |
| Lines of Credit                      |    | 741                    |    | 741   |    |      |    |      |    |      |          |    |        |
| Interest Expense                     |    | 2                      |    | 2     |    |      |    |      |    |      |          |    |        |
| Operating Leases                     |    | 88                     |    | 52    |    | 35   |    | 1    |    |      |          |    |        |
| Finance Leases                       |    | 66                     |    | 47    |    | 15   |    | 4    |    |      |          |    |        |
| Capital Expenditures                 |    | 253                    |    | 253   |    |      |    |      |    |      |          |    |        |
| <b>Total Contractual Obligations</b> | \$ | 1,749                  | \$ | 1,244 | \$ | 198  | \$ | 153  | \$ | 94   | \$<br>32 | \$ | 28     |

#### **Contingencies**

From time to time, the Company may be involved in claims and litigation arising in the ordinary course of business. Because there are inherent uncertainties in the ultimate outcome of such matters, it is presently not possible to determine the ultimate outcome of any potential claims or litigation against the Company; however, management believes that the outcome of such matters will not have a material adverse effect on the Company's consolidated financial position, results of operation or liquidity.

The Company believes that it is in compliance with all applicable country, state and local laws and regulations relating to the discharge of substances into the environment, and it does not expect that any material expenditure for environmental control facilities will be necessary in order to continue such compliance.

#### 12. Significant Customers

For the years ended December 31, 2022 and 2021, one customer accounted for approximately 26% and 18%, respectively, of our total consolidated sales revenue including discontinued operations. The amount included in accounts receivable at December 31, 2022 and 2021, related to this customer were \$468,600 and \$1,128,000, respectively.

#### 13. Foreign Sales

Revenues from sales to customers located outside the U.S. for the years ended December 31, 2022 and 2021 are as follows:

| (In thousands)                                     | Years Ended December 31, |        |     |        |
|--|--------------------------|--------|-----|--------|
|  |                          | 2022   |     | 2021   |
| Canada, Mexico & South/Central America             | \$                       | 1,455  | \$  | 1,865  |
| Pacific Rim  |                          | 1,189  |     | 328    |
| Europe, Africa & Middle East                       |                          | 14,275 |     | 12,771 |
| Total Foreign Sales                                | \$                       | 16,919 | \$  | 14,964 |
| Less: Discontinued Operation Foreign Sales         |                          | -      |     | 937    |
| Total Foreign sales net of Discontinued Operations | \$                       | 16,919 | \$_ | 14,027 |

### 14. Sales by Product

Revenues from sales by product for the years ended December 31, 2022 and 2021 are as follows:

| (In thousands)                         |     | Decem   | ber 31,            | _  | December 31, |                    |  |  |  |
|--|-----|---------|--------------------|----|--------------|--------------------|--|--|--|
|  |     | 20      | 22                 |    | 2021         |                    |  |  |  |
|  |     | Sales   | % of               | ·- | Sales        | % of               |  |  |  |
| Sales Revenue by Product               |     | Revenue | <b>Total Sales</b> |    | Revenue      | <b>Total Sales</b> |  |  |  |
| ALUPREM                                | \$  | 15,220  | 51%                | \$ | 14,632       | 44%                |  |  |  |
| HITOX/TIOPREM                          |     | 13,596  | 45%                |    | 13,496       | 41%                |  |  |  |
| BARTEX / BARYPREM                      |     | 1,093   | 4%                 |    | 3,495        | 11%                |  |  |  |
| HALTEX / OPTILOAD                      |     | -       | 0%                 |    | 1,372        | 4%                 |  |  |  |
| Total Sales Revenue by Product         | \$  | 29,909  | 100%               | \$ | 32,995       | 100%               |  |  |  |
| Less: Discontinued Operations Revenue  |     | -       | 0%                 |    | 3,825        | 12%                |  |  |  |
| Total Sales Revenue by Product, net of |     | _       |                    | _  | _            |                    |  |  |  |
| Discontinued Operations                | \$_ | 29,909  | 100%               | \$ | 29,170       | 100%               |  |  |  |

#### 15. Risks & Uncertainties

The Company continues to monitor the global situation on its financial condition, liquidity, operations, suppliers, industry, and workforce because of the conflict in Ukraine. Trade transactions with Russian customers have been halted until current sanctions are lifted in the United States, The Netherlands and Malaysia. Management will continue to monitor all developments in the region and determine if Russian customers' trade relationships are able to change. The ongoing conflict between Russia and Ukraine has impacted global energy markets, particularly in Europe, leading to high volatility and increasing prices for energy supplies which could adversely impact our results of operations.

### 16. Subsequent Events

The Company evaluates events and transactions occurring after the consolidated balance sheet date, but before the consolidated financial statements are available to be issued. The Company has evaluated such events and transactions through March 27, 2023 the date the consolidated financial statements were available for issuance.