

COMPUTER SERVICES, INC.

A Kentucky Corporation

**3901 Technology Drive
Paducah, Kentucky 42001-5201**

Telephone: 800.545.4274
Corporate Website: www.csiweb.com

SIC Code: 7374

Quarterly Report

For the period ended November 30, 2021
(the “Reporting Period”)

The number of shares outstanding of our Common Stock is 27,456,027 as of January 13, 2022.

The number of shares outstanding of our Common Stock was 27,467,482 as of August 31, 2021.

Indicate by check mark whether the company is a shell company (as defined in Rule 405 of the Securities Act of 1933 and Rule 12b-2 of the Exchange Act of 1934):

Yes: ☐ No: ☒

Indicate by check mark whether the company’s shell status has changed since the previous reporting period:

Yes: ☐ No: ☒

Indicate by check mark whether a change in control of the company has occurred over this reporting period:

Yes: ☐ No: ☒

COMPUTER SERVICES, INC.
QUARTERLY REPORT
FOR THE FISCAL QUARTER ENDED NOVEMBER 30, 2021

All information contained in this Quarterly Report has been compiled to fulfill the disclosure requirements of OTC Markets Group, Inc. and Rule 15c2-11 under the Securities Exchange Act of 1934. The captions contained herein correspond to the sequential format as set forth in the applicable disclosure guidelines of OTC Markets Group, Inc. All dollar amounts are presented in thousands, except dividend and other per share data. Quantitative share data, among other non-dollar figures, are not presented in thousands. Computer Services, Inc. and its subsidiaries are referred to as "CSI", the "Company", "We", "Us", or "Our".

Forward-Looking Statements

This Quarterly Report contains "forward-looking statements" as that term is defined in the Private Securities Litigation Reform Act of 1995. All statements except historical statements contained herein constitute "forward-looking statements." Forward-looking statements are inherently uncertain and are based only on current expectations and assumptions that are subject to future developments that may cause results to differ materially.

Readers should carefully consider: (i) economic, competitive, technological and governmental factors affecting CSI's operations, customers, markets, services, products and prices; (ii) risk factors affecting the financial services information technology industry generally including, but not limited to, cybersecurity risks that may result in increased costs to CSI to protect against the risks, as well as liability or reputational damage to CSI in the event of a breach or suspected breach of our security; (iii) risk factors affecting the United States economy generally including without limitation acts of terrorism, military actions including war and viral epidemics and pandemics that alter human behaviors, including the COVID-19 pandemic and its effect on our business operations and financial results; (iv) increasing domestic and international regulations imposing burdensome requirements regarding the privacy of consumer data especially consumer financial transaction data of which CSI possesses substantial quantities; and (v) other factors discussed in CSI's Annual Reports, Quarterly Reports, Information and Disclosure Statements, News Releases, and other documents posted from time to time on the OTCQX website (www.otcmarkets.com), including without limitation, the description of the nature of CSI's business and its management discussion and analysis of financial condition and results of operations for reported periods.

Except as required by law or OTC Markets Group, Inc., CSI undertakes no obligation to update, and is not responsible for updating, the information contained or incorporated by reference in this document beyond the publication date, whether as a result of new information or future events, or to conform this document to actual results or changes in CSI's expectations, or for changes made to this document by wire services or Internet services or otherwise.

Pandemic

The effects of the Covid-19 pandemic on the Company and its operations are discussed in the 2021 Annual Report to Shareholders incorporated herein by reference and filed separately through the OTC Disclosure and News Service, available at www.otcmarkets.com.

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Item 1: Exact name of issuer and address of its principal executive offices.

Name of Issuer: Computer Services, Inc.

Principal Executive Offices: 3901 Technology Drive
Paducah, Kentucky 42001-5201

Telephone: 800.545.4274
Facsimile: 270.442.9905
Website: www.csiweb.com

Investor Relations Officer: Brian K. Brown, Treasurer & CFO

3901 Technology Drive
Paducah, Kentucky 42001-5201

Telephone: 270.442.7361 x10689
Facsimile: 270.575.6716
Email: brian.brown@csiweb.com

Item 2: Shares outstanding.

The following table sets forth information concerning each authorized class of equity securities of Computer Services, Inc. as of November 30, 2021:

SECURITIES AUTHORIZED AND OUTSTANDING

Class	As of	Number of Shares Authorized	Number of Shares Outstanding	Freely Tradable Shares (public float)	Total Number of Beneficial Shareholders (1)	Total Number of Shareholders of Record
Common	11/30/2021	60,000,000	27,457,758	26,852,500	6,438	262
Preferred	11/30/2021	5,000,000	-	-	-	-

(1) Estimate of individual participants represented by security position listings. Based on such estimate, more than 100 beneficial shareholders each own at least 100 shares of common stock.

COMPUTER SERVICES, INC.
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FOR THE FISCAL QUARTER ENDED NOVEMBER 30, 2021

Item 3: Interim Financial Statements.

COMPUTER SERVICES, INC.
Condensed Consolidated Statements of Income
(Unaudited)
(in thousands, except share and per share data)

	<u>Three Months Ended November 30,</u>		<u>Nine Months Ended November 30,</u>	
	<u>2021</u>	<u>2020</u>	<u>2021</u>	<u>2020</u>
Revenues	\$ 81,990	\$ 72,750	\$ 235,697	\$ 215,850
Operating expenses	61,117	55,133	177,284	161,055
Operating income	20,873	17,617	58,413	54,795
Non-operating income	78	-	162	37
Interest income, net	40	68	118	399
Income before income taxes	20,992	17,685	58,693	55,231
Provision for income taxes	4,776	4,200	13,547	13,334
Net income	\$ 16,216	\$ 13,485	\$ 45,146	\$ 41,898
Earnings per common share	\$ 0.59	\$ 0.49	\$ 1.64	\$ 1.52
Shares used in computing earnings per common share	27,459,129	27,612,335	27,484,847	27,640,514

See accompanying notes to consolidated financial statements.

COMPUTER SERVICES, INC.
QUARTERLY REPORT
FOR THE FISCAL QUARTER ENDED NOVEMBER 30, 2021

COMPUTER SERVICES, INC.
Condensed Consolidated Balance Sheets
(in thousands, except share data)

	11/30/2021 <i>(Unaudited)</i>	2/28/2021 <i>(Audited)</i>	11/30/2020 <i>(Unaudited)</i>
ASSETS			
Current assets			
Cash	\$ 60,595	\$ 45,398	\$ 74,690
Funds held on behalf of clients	12,157	8,566	9,530
Accounts receivable, net	44,947	42,223	38,630
Income tax receivable	-	932	-
Deferred contract costs	21,764	18,718	17,990
Prepaid expenses and other current assets	13,600	10,917	11,645
Total current assets	153,063	126,754	152,485
Property and equipment, net of accumulated depreciation	41,856	43,755	45,128
Software and software licenses, net of accumulated amortization	18,984	22,728	22,639
Deferred contract costs	125,376	106,936	102,301
Internally developed software, net	7,012	6,855	5,694
Goodwill	60,115	60,115	60,115
Intangible assets, net	2,954	3,396	3,561
Right of use assets	4,800	6,734	7,092
Other assets	7,049	7,076	5,497
Total assets	\$ 421,207	\$ 384,349	\$ 404,512
LIABILITIES AND SHAREHOLDERS' EQUITY			
Current liabilities			
Accounts payable	\$ 12,442	\$ 11,494	\$ 10,436
Accrued expenses	23,242	8,602	18,463
Deferred contract liabilities	59,843	48,763	47,076
Deferred revenue	10,603	12,830	10,494
Client funding obligation - settlement liabilities	12,157	8,566	9,530
Current portion of operating lease liabilities	2,230	2,563	2,472
Income tax payable	1,535	-	3,069
Total current liabilities	122,052	92,818	101,540
Long-term liabilities			
Deferred income taxes, net	29,314	29,314	24,394
Deferred contract liabilities	12,657	11,448	11,623
Operating lease liabilities	2,745	4,357	4,936
Other liabilities	1,668	1,721	1,757
Total long-term liabilities	46,383	46,839	42,709
Total liabilities	168,435	139,658	144,249
Shareholders' equity			
Preferred stock; shares authorized, 5,000,000; none issued			
Common stock, no par; 60,000,000 shares authorized;			
27,457,758 shares issued at November 30, 2021;			
27,565,001 shares issued at February 28, 2021;			
27,583,755 shares issued at November 30, 2020;	34,966	32,546	32,368
Retained earnings	218,759	211,852	227,186
Accumulated other comprehensive income, net	(953)	293	709
Total shareholders' equity	252,772	244,691	260,262
Total liabilities and shareholders' equity	\$ 421,207	\$ 384,349	\$ 404,512

See accompanying notes to consolidated financial statements.

COMPUTER SERVICES, INC.
QUARTERLY REPORT
FOR THE FISCAL QUARTER ENDED NOVEMBER 30, 2021

COMPUTER SERVICES, INC.
Condensed Consolidated Statement of Changes in Equity
(Unaudited)
(in thousands, except share and per share data)

	Nine Months Ended November 30, 2021				
			Retained	Accumulated Other Comprehensive	Total
	Common Stock Shares	Amount		Income (Loss)	
Balance at February 28, 2021	27,565,001	\$ 32,546	\$ 211,852	\$ 293	\$ 244,691
Net income	-	-	45,146	-	45,146
Cash dividends paid (\$0.77 per share)	-	-	(21,171)	-	(21,171)
Cash dividends payable (\$0.27 per share)	-	-	(7,412)	-	(7,412)
Issuance of common stock	8,899	521	-	-	521
Issuance of restricted stock	53,610	-	-	-	-
Restricted stock vested and tax benefit	-	2,128	-	-	2,128
Restricted stock forfeited and tax benefit	(3,433)	-	-	-	-
Other comprehensive loss	-	-	-	(1,246)	(1,246)
Repurchase of common stock	(148,374)	(204)	(8,589)	-	(8,793)
Tax withholding related to share-based compensation	(17,945)	(25)	(1,068)	-	(1,092)
Balance at November 30, 2021	27,457,758	\$ 34,966	\$ 218,759	\$ (953)	\$ 252,772

See accompanying notes to consolidated financial statements.

COMPUTER SERVICES, INC.
QUARTERLY REPORT
FOR THE FISCAL QUARTER ENDED NOVEMBER 30, 2021

COMPUTER SERVICES, INC.
Condensed Consolidated Statements of Cash Flows
(Unaudited)
(in thousands)

	Nine Months Ended November 30,	
	2021	2020
Operating Activities		
Net income	\$ 45,146	\$ 41,898
Depreciation	6,531	6,704
Amortization	10,361	11,320
Amortization of right of use assets	1,901	1,709
Restricted stock expense	2,275	1,341
Stock-based compensation expense	521	424
(Gain)/loss on sale of property and equipment	(1)	1
Gain from equity investment	(163)	(37)
Changes in operating assets and liabilities:		
Accounts receivable	(2,724)	(565)
Prepaid expenses and other current assets	(2,684)	(2,371)
Right of use asset/lease liabilities	(1,912)	(1,708)
Other assets	26	313
Funds held on behalf of clients	(3,592)	(617)
Client funding obligation-settlement liabilities	3,592	617
Accounts payable and accrued expenses	8,030	1,560
Deferred revenue	(2,304)	(777)
Deferred contract liabilities	12,289	(10,203)
Deferred contract assets	(21,485)	(6)
Internally developed software	(1,310)	(1,137)
Income tax payable	2,468	4,421
Other liabilities	(1,222)	(1,327)
Net cash from operating activities	55,742	51,559
Investing Activities		
Proceeds from sale of property and equipment	2	-
Purchase of property and equipment	(4,632)	(6,689)
Purchase of software and software licenses	(5,022)	(14,466)
Sale of equity investment	163	37
Net cash used in investing activities	(9,490)	(21,117)
Financing Activities		
Dividends paid	(21,171)	(18,526)
Repurchase of common stock	(8,793)	(6,553)
Tax withholding related to share-based compensation	(1,092)	(783)
Net cash used in financing activities	(31,056)	(25,862)
Net change in cash	15,197	4,581
Cash, beginning of period	45,398	70,109
Cash, end of period	\$ 60,595	\$ 74,690

See accompanying notes to consolidated financial statements.

COMPUTER SERVICES, INC.
QUARTERLY REPORT
FOR THE FISCAL QUARTER ENDED NOVEMBER 30, 2021

Notes to Consolidated Financial Statements

(Unaudited)

NOTE 1. NATURE OF OPERATIONS

Computer Services, Inc., including its subsidiaries, ("CSI" or the "Company") delivers core processing, digital banking, managed services, payments processing, print and electronic distribution, and regulatory compliance solutions to financial institutions and corporate entities across the nation. In addition to core processing, the Company's integrated banking solutions include: check imaging; cash management; branch and merchant capture; mobile and Internet banking; print and mail, and electronic document delivery services; corporate intranets; secure Web hosting; e-messaging; teller and platform services; ATM and debit card service and support; and payments solutions. For both financial institutions and corporate customers generally, the Company offers: cybersecurity risk assessment; network management; cloud-based managed services; and compliance software and services for regulatory compliance, homeland security, anti-money laundering, anti-terrorism financing and fraud prevention.

NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation: The accompanying consolidated financial statements include the accounts of CSI and its wholly owned subsidiaries. Intercompany accounts and transactions have been eliminated in consolidation.

Use of Estimates in the Preparation of Consolidated Financial Statements: The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash Equivalents: The Company considers all liquid investments with original maturities of three months or less to be cash equivalents. Deposit accounts that are comprised of funds held on behalf of others are not considered to be the Company's cash and cash equivalents, see following paragraph. The Company maintains cash balances at many financial institutions, the majority of which balances are in excess of the insurance limits of the Federal Deposit Insurance Corporation (FDIC). The Company has not experienced any losses and the Company does not believe there is any significant credit risk with respect to these cash deposits. The Company has entered into deposit placement programs that distribute a substantial portion of the Company's funds among different select FDIC-insured financial institutions to avoid or to minimize the effect of the insurance limits at any single institution.

Funds Held on Behalf of Others and Client Funding Obligation – Settlement Liability: The Company holds funds on behalf of card processing clients in connection with providing card processing services. End-of-day available client bank balances are held in depository accounts. Funds held on behalf of clients in the form of cash and cash equivalents are included in funds held on behalf of clients on the consolidated balance sheet. All funds held on behalf of clients represent assets that are restricted for use. Funds held on behalf of clients that meet the definition of restricted cash and restricted cash equivalents are not included in our beginning and end of period cash balances on the consolidated statements of cash flows. Cash inflows and outflows related to funds held on behalf of clients are reported on a net basis in the operating section of the consolidated statements of cash flows. The Company is obligated to remit restricted cash held to card processing clients in connection with providing card processing services, generally the following business day. The settlement liability represents the amount of funds held on behalf of others that is included in current liabilities.

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Accounts Receivable: Accounts receivable are stated at the amount of consideration from customers of which the Company has an unconditional right to receive plus any accrued and unpaid interest. Management establishes a reserve for losses on its accounts based on historic loss experience and current economic conditions. Losses are charged off to the reserve when management deems further collection efforts will not produce additional recoveries. As of November 30, 2021 and 2020, allowances for doubtful accounts of \$0 and \$10, respectively have been recorded.

Property and Equipment: As of November 30, 2021 and 2020, property and equipment consisted of:

	2021	2020
Land	\$ 1,716	\$ 1,716
Buildings and improvements	36,479	36,428
Equipment	80,505	84,547
Construction-in-progress	1,402	809
	120,102	123,499
Less accumulated depreciation	78,247	78,371
Balance, end of period	\$ 41,856	\$ 45,128

Depreciation: Depreciation and amortization are charged to expense on the straight-line basis over the estimated useful life of each asset.

Software and Software Licenses and Related Amortization: Software and software licenses include the capitalization of certain costs incurred to develop new software or to enhance existing software. Some software is primarily utilized by the Company to process customer transactions. Other software was obtained in business acquisitions or acquired under licenses that are purchased from third parties. Software and software licenses are amortized using the straight-line method over three to ten years or the life of the licenses. Total amortization expense for the three months ended November 30, 2021 and 2020 was \$2,883 and \$4,178, respectively.

Capitalized Software Development Costs: The Company incurs salary and certain external costs to develop software for internal use. Under the guidance of Accounting Standard Codification (ASC) 350-40, *Internal-Use Software* (ASC 350-40), the Company has capitalized these costs and amortized them over the period of benefit. Under the provisions of ASC 350-40, costs in the preliminary project stage are expensed. Costs are capitalized once the Company has reached the application development stage, which includes costs and time for coding, software configuration, and testing. Any post-implementation activities such as maintenance or bug fixes are expensed.

The carrying amount of capitalized software development costs subject to amortization as of November 30, 2021 and November 30, 2020 was as follows:

	2021		2020	
	Gross Carrying Amount	Accumulated Amortization	Gross Carrying Amount	Accumulated Amortization
Internally developed software costs	\$ 14,906	\$ (7,894)	\$ 11,881	\$ (6,186)

Total amortization expense for the three months ended November 30, 2021 and 2020 was \$346 and \$333, respectively.

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Goodwill and Other Intangible Assets: The Company records as goodwill the excess of the purchase price over the fair value of identifiable net assets acquired. Goodwill acquired in a purchase business combination is not amortized, but instead reviewed for impairment at least annually, as well as when an event-triggering impairment may have occurred. The Company performs a qualitative assessment of the reporting unit. An impairment charge will be recognized for the amount by which the carrying value of an entity reporting unit, including goodwill, exceeds its fair value. The Company has elected to perform its annual analysis as of the end of each fiscal year. No impairment was identified for years ended February 28, 2021 and February 29, 2020.

During the three months ended November 30, 2021, no impairment was determined and, accordingly, no change in the carrying amount of goodwill was recorded. Prior period amounts have been reclassified to conform to the new reportable segment presentation described in Note 9.

	Three Months Ended November 30,	
	2021	2020
Enterprise Banking Group	\$ 15,490	\$ 15,490
Business Solutions Group	44,625	44,625
Total	\$ 60,115	\$ 60,115

Intangible assets not subject to amortization primarily consist of governmental licenses to operate a telecommunications competitive local exchange carrier. Intangible assets not subject to amortization totaled \$165 as of both November 30, 2021 and 2020.

Other intangible assets primarily consist of customer relationships, non-compete agreements, patents, trade names and developed technology arising from acquisitions. The intangibles are amortized on a straight-line method over three to 16 years.

The carrying amounts of intangibles subject to amortization as of November 30, 2021 and 2020 were as follows:

	2021		2020	
	Gross Carrying Amount	Accumulated Amortization	Gross Carrying Amount	Accumulated Amortization
Customer relationships	\$ 11,593	\$ 8,993	\$ 11,593	\$ 8,420
Non-compete agreements	1,700	1,700	1,700	1,700
Patents	427	427	427	427
Trade name	530	340	530	306
Developed technology	370	370	370	370
Other	216	216	216	216
	\$ 14,836	\$ 12,046	\$ 14,836	\$ 11,439

Total amortization expense for the three months ended November 30, 2021 and 2020 was \$152 and \$164, respectively.

Long-Term Assets: Property and equipment, intangible assets subject to amortization and other long-term assets are reviewed for impairment when events indicate their carrying amount may not be recoverable from future undiscounted cash flows. If impaired, the assets are recorded at fair value. Management determined there were no events in the current quarter indicating impairment. Property and equipment, software and other assets acquired through accounts payable and accrued expenses during the three months ended November 30, 2021 and 2020 were \$645 and \$179, respectively.

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Contract Balances: Deferred contract costs are the incremental costs that are directly associated with definitive term contracts with customers. The costs are deferred and amortized over the useful life, which in general is between 7 to 10 years. The costs associated with contract fulfillment are being capitalized and amortized over the useful life. The Company believes this is the preferable method of accounting as these customer acquisition and related integration costs are closely related to the revenue from the definitive term customer contracts and that they should be recorded as an asset and charged to expense over the same period the revenue is recognized. Amortization of deferred contract costs is included in operating expense on the accompanying Consolidated Statements of Income.

The Company incurs costs to fulfill contracts related to travel and salaries for on-boarding and implementation services. These costs are not related to separate performance obligations, and therefore in accordance with ASC 340-40, *Other Assets and Deferred Costs – Contracts with Customers*, these costs are capitalized and amortized over the period of benefit, which has been determined to be the contract term.

Revenue Recognition and Deferred Revenue: The Company generates revenue through the sale of data processing services, equipment and supplies, maintenance contracts, software, eBusiness services, and other service products. The Company enters into service contracts with its customers varying from one to ten years in length. Revenues are recognized as services are provided on these contracts. The Company recognizes revenue when it satisfies a performance obligation by transferring control over a product or service to a customer which may be at a point in time or over time. Standard contracts generally contain an early contract termination clause that allows the Company, if the customer terminates the Company's services prior to the end of the contract term, to collect as liquidated damages a percentage of the anticipated revenues that would have been earned during the remaining contract term. Revenues from early contract termination fees are recognized as operating income in the period when the Company has completed its performance obligations to the customer. Total early contract termination fees recorded as a component of revenues in the accompanying consolidated financial statements for the three months ended November 30, 2021 and 2020 were \$1,698 and \$975, respectively.

Deferred revenue consists primarily of payments received from customers for annual software licenses and software maintenance agreements. These revenues are recognized on a straight-line method on a 12 to 60 month rolling basis as the revenues are earned.

The Company records revenue under certain contracts for postage and telecommunications net of the related expenses. The Company provides these services as a convenience to its customers at the Company's cost. The net pass-through revenues for these services for the three months ended November 30, 2021 and 2020 were \$382 and \$383, respectively.

The Company provides billing credits to certain customers to be used for future services. These credits are capitalized at contract inception and amortized over the contract life, generally 7 to 10 years.

Performance Obligations: Revenue is recognized when control of the promised goods or services is transferred to the Company's customers. The amount of revenue recognized reflects the consideration to which the Company expects to be entitled in exchange for those goods or services. The amount and timing of revenue recognition varies based on the nature of the goods or services provided and the terms and conditions of the customer contract.

Allocation of Transaction Price: The transaction price, once determined, is allocated between the various performance obligations in the contract based upon their respective standalone selling prices. The standalone selling prices are determined based on the prices at which the Company separately sells each good or service. For items that are not sold separately, the Company estimates the standalone selling prices using relevant information that is reasonably available.

Significant Judgments: The Company has determined that direct labor costs associated with product installations meet the criteria of being directly related to a contract or a renewal of a contract because the

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costs generate and enhance the resources to satisfy the performance obligations. As such, the Company capitalizes these costs as incurred and amortizes them over the life of the contract. Each standard contract contains an early termination clause. See *Revenue Recognition and Deferred Revenue*, above for early contract termination revenue discussion.

Disaggregation of Revenue: The following table presents the Company's revenues disaggregated into categories that depict economic factors that affect the nature, amount, timing, and uncertainty of revenue and cash flows of such revenues recognized during the three and nine months ended November 30, 2021 and 2020:

	Three Months Ended November 30,		Nine Months Ended November 30,	
	2021	2020	2021	2020
Enterprise Banking Group	\$ 51,799	\$ 45,180	\$ 147,387	\$ 133,387
Business Solutions Group	30,191	27,570	88,310	82,463
Total revenue	\$ 81,990	\$ 72,750	\$ 235,697	\$ 215,850

Accounting Policies and Practical Expedients Elected: The Company elected to apply an accounting policy election that permits an entity to exclude from revenue (transaction price) any amounts collected from customers on behalf of governmental authorities, such as sales taxes, use tax, and other similar taxes collected concurrent with revenue-producing activities. Therefore, the Company presents revenue net of sales taxes and similar revenue-based taxes. The Company elected to use the portfolio approach to evaluate contracts. As a practical expedient, a portfolio approach is permitted if it is reasonably expected that the approach's impact on the consolidated financial statements will not be materially different from the impact of applying the revenue standard on an individual contract basis. The Company also elected a practical expedient that allows the Company to recognize the promised amount of consideration without adjusting for the time value of money if the contract has a duration of one year or less, or if the reason the contract extended beyond one year is because the timing of delivery of the product is at the customer's discretion. The Company's contracts typically do not have significant financing components.

Fair Value of Financial Instruments: The fair value approximates the carrying value for all financial instruments.

Postretirement Benefit Obligation: The Company's postretirement benefit obligation is measured and calculated using generally accepted actuarial methods. The Compensation-Retirement Benefits Topic of the FASB Accounting Standards Codification (ASC) requires the Company to recognize the funded status of its postretirement benefit in the consolidated balance sheets with corresponding charges for net periodic postretirement benefit cost to operations and net actuarial gains and losses to other comprehensive income (loss).

As of November 30, 2021, employer contributions to the plan and benefits paid from the plan were \$9. Other comprehensive income was (\$953), net of tax. A discount rate of 3.55% was assumed.

As of November 30, 2021, other comprehensive loss amortization of \$1,246 was recognized on the Income Statement.

Income Taxes: The provision for deferred income taxes is established using the liability method whereby deferred tax assets are recognized for deductible temporary differences, and operating loss and tax credit carry-forwards and deferred tax liabilities are recognized for taxable temporary differences. Temporary differences are the differences between the reported amounts of assets and liabilities and their tax bases. Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, some portion or all of the deferred tax assets will, more likely than not, not be realized. Deferred tax assets and liabilities are adjusted for the effects of the changes in tax laws or rates on the date of enactment.

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When tax returns are filed, some positions taken are highly likely to be sustained upon examination by the taxing authorities, while others are subject to uncertainty about the merits of the position taken or the amount of the position that would be sustained ultimately. The benefit of a tax position is recognized in the consolidated financial statements in the period during which, based on all available evidence, management believes the position is more likely than not to be sustained upon examination, including the resolution of any appeals or litigation processes. Tax positions taken are not offset or aggregated with other positions. Tax positions that meet the more-likely-than-not recognition threshold are measured as the largest amount of tax benefit that is more than 50% likely of being realized upon settlement with the applicable taxing authority. The portion of the benefits associated with tax positions taken that exceeds the amount measured as described above is reflected as a liability for unrecognized tax benefits in the accompanying balance sheet along with any associated interest and penalties that would be payable to the taxing authorities upon examination. With few exceptions, the Company is no longer subject to U.S. federal, state and local income tax examinations by tax authorities for years before fiscal 2017.

Interest and penalties associated with unrecognized tax benefits are classified as additional income taxes on the accompanying Consolidated Statements of Income.

Earnings Per Common Share: Earnings per common share is based on net income available to common shareholders divided by the weighted average number of common shares outstanding during the period. The weighted average number of common shares outstanding was 27,459,129 and 27,612,335 for the fiscal quarters ended November 30, 2021 and 2020, respectively.

Recent Accounting Pronouncements: In December 2019, the FASB issued ASU No. 2019-12, *Income Taxes (Topic 740): Simplifying the Accounting for Income Taxes* (ASU 2019-12), which introduces a number of amendments that are designed to simplify the application of accounting for income taxes. Such amendments include removing certain exceptions for intraperiod tax allocation, interim reporting when a year-to-date loss exceeds the anticipated loss, reflecting the effect of an enacted change in tax laws or rates in the annual effective tax rate and recognition of deferred taxes related to outside basis differences for ownership changes in investments. ASU 2019-12 also provides clarification related to when a step up in the tax basis of goodwill should be considered part of the business combination in which the book goodwill was originally recognized and when it should be considered a separate transaction. In addition, ASU 2019-12 provides guidance on the recognition of a franchise tax (or similar tax) that is partially based on income as an income-based tax and accounting for any incremental amount incurred as a non-income-based tax. For public entities, ASU 2019-12 is effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2020. ASU 2019-12 was effective for the Company on March 1, 2021, and the effect of this is not material to the Company's consolidated financial statements.

In August 2018, the FASB issued ASU 2018-15, *"Intangibles—Goodwill and Other—Internal-Use Software (Subtopic 350-40): Customer's Accounting for Implementation Costs Incurred in a Cloud Computing Arrangement That Is a Service Contract* (a consensus of the FASB Emerging Issues Task Force)" (ASU 2018-15). The amendments in ASU 2018-15 align the requirements for capitalizing implementation costs incurred in a hosting arrangement that is a service contract with the requirements for capitalizing implementation costs incurred to develop or obtain internal-use software (and hosting arrangements that include an internal-use software license). ASU 2018-15 was effective for the Company for annual and interim reporting periods beginning March 1, 2020. The effect of this is not material to the Company's consolidated financial statements.

Interim Financial Statements: The accompanying consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America applicable to interim consolidated financial statements and do not include all of the information and footnotes required by accounting principles generally accepted in the United States of America for complete consolidated financial statements. The consolidated financial statements should be read in conjunction with the Company's audited consolidated financial statements and accompanying notes

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included in its 2021 Annual Report filed separately through the OTC Disclosure and News Service and available at www.otcm Markets.com.

In the opinion of management of the Company, the accompanying consolidated financial statements reflect all adjustments necessary to present fairly the consolidated financial position of the Company as of November 30, 2021 and 2020, the results of its operations for the three-month periods ended November 30, 2021 and 2020, and its changes in equity and its cash flows for the nine-month periods ended November 30, 2021 and 2020.

The interim consolidated financial statements have not been audited or reviewed by independent auditors. Accordingly, our independent auditors are not expressing an opinion on them, or expressing any form of assurance on them.

NOTE 3. LEASES

Accounting Policies: The Company determines if an arrangement is a lease or contains a lease at inception. Leases result in the recognition of "ROU" assets and lease liabilities on the consolidated balance sheets. ROU assets represent the right to use an underlying asset for the lease term, and lease liabilities represent the obligation to make lease payments arising from the lease, measured on a discounted basis. The Company also determines lease classification as operating or finance at the lease commencement date.

The Company accounts for the lease and non-lease components separately. The lease components consist of common area maintenance costs related to real estate leases.

At lease inception, the lease liability is measured at the present value of the lease payments over the lease term. The ROU asset equals the lease liability adjusted for any initial direct costs, prepaid or deferred rent, and lease incentives. The Company uses the implicit rate when readily determinable. As most of the leases do not provide an implicit rate, the Company uses its incremental borrowing rate based on the information available at the commencement date to determine the present value of lease payments. Certain leases require the Company to pay executory costs (property taxes, insurance, maintenance, and other operating expenses) associated with the leased asset. Such amounts are not included in the measurement of the lease liability to the extent they are variable in nature. These variable lease costs are recognized as a variable lease expense when incurred.

The lease term may include options to extend or to terminate the lease that the Company is reasonably certain to exercise. Lease expense is generally recognized on a straight-line basis over the lease term.

The Company has elected not to record leases with an initial term of 12 months or less on the consolidated balance sheets. Lease expense on such leases is recognized on a straight-line basis over the lease term.

As of November 30, 2021 and 2020, the weighted-average remaining lease term for the Company's operating leases was 36 months and 43 months, respectively, and the weighted average discount rate was 2.90% and 3.09%, respectively.

Nature of Leases: The Company has determined that all leases entered into were classified as operating lease arrangements.

Operating Leases: The Company leases office space for branch sales and services offices that expire in various years through 2027. These leases generally contain renewal options for periods ranging from 3 to 5 years and require the Company to pay all executory costs. Termination of the leases is generally prohibited unless there is a violation under the lease agreement.

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The Company leases a vehicle fleet for employees. Under the terms of the master lease agreement, the Company has guaranteed a residual value for the lease of the fleet. No amounts related to the residual value guarantee have been deemed probable and, thus, required to be booked.

Quantitative Disclosures: The lease cost and other required information for the nine months ended November 30, 2021 and 2020 are:

	2021	2020
Lease cost		
Operating lease cost	\$ 2,014	\$ 2,028
Short-term lease cost	59	-
Variable lease cost	341	336
Total lease cost	\$ 2,414	\$ 2,364

Cash paid for amounts included in the measurement of lease liabilities

Operating cash flow used for operating leases	\$ 2,039	\$ 2,023
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Right of use assets obtained in exchange for new operating lease obligations

	\$ 251	\$ 1,674
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Future minimum lease payments and reconciliation to the consolidated balance sheet at November 30, 2021 are as follows:

Years ending February 28 and 29,	Future Minimum Lease Payments
2022 (remaining period)	\$ 663
2023	2,063
2024	1,169
2025	703
2026	341
Thereafter	246
Total lease payments to be paid	5,185
Less future interest	(210)
Lease liabilities	\$ 4,975

NOTE 4. LAND AVAILABLE FOR SALE

The cost of land available for sale of \$1,269 and \$1,347 as of November 30, 2021 and 2020, respectively, primarily represents costs associated with the development of an office park in Paducah, Kentucky. These costs are allocated to each lot based upon each lot's proportionate share of salable acreage. The project is substantially complete and any future associated costs will not be material. As of November 30, 2021 and 2020, land available for sale was included in other assets on the accompanying consolidated balance sheets.

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NOTE 5. INCOME TAXES

The Company's effective tax rates were 22.75% and 23.75% for the three months ended November 30, 2021 and 2020, respectively. These rates differed from the statutory federal tax rate of 21.00% for the three month periods ended 2021 and 2020 due primarily to state income taxes as well as various tax deductions and credits. Cash paid for income taxes during the three months ended November 30, 2021 and 2020 was \$3,897 and \$4,344, respectively.

NOTE 6. LINE OF CREDIT

The Company has a \$15,000 commercial revolving line of credit. Interest is payable monthly at one-month LIBOR plus 0.90% (0.99% and 1.05% as of November 30, 2021 and 2020, respectively). The line of credit is unsecured and there were no outstanding borrowings on the line as of November 30, 2021 and 2020. The line of credit expires in January 2023.

The Company also has a \$5,000 commercial revolving line of credit. Interest is payable monthly at prime minus 1.30% (1.95% and 1.95% as of November 30, 2021 and 2020, respectively). The line of credit is unsecured and there were no outstanding borrowings on the line as of November 30, 2021 and 2020. The line of credit expires in August 2022.

The Company is required to comply with certain obligations under the terms of its borrowing agreements as conditions to drawing funds. These provisions require the submission of certain certifications, prohibit certain transactions and require the Company to meet certain financial covenants.

NOTE 7. COMMON AND RESTRICTED STOCK

Shareholders' Rights Plan: The Company has a shareholders' rights plan that granted to shareholders one preferred stock purchase right ("Right") for each outstanding share of the Company's common stock. Each Right entitles the purchase of one one-hundredth of a share of Series A preferred stock at a price determined by, and under the conditions set forth in, the Amended and Restated Rights Agreement. Because the issuance of Rights may substantially dilute the stock ownership of a person or group attempting to take over the Company without the approval of the Company's Board of Directors, the Company's rights plan could make an acquisition of the Company (or a significant percentage of its outstanding capital stock) by a third party without first negotiating with the Board more difficult. On December 9, 2021, the Company's Board of Directors extended the Rights through January 28, 2032, on which date they will expire unless further extended or reissued by the Board. 100,000 shares of the Company's blank check Preferred Stock were designated Series A Preferred Stock for use in the issuance of the Rights. None of the shares have been issued.

Share Repurchase Program: The Board of Directors has authorized, from time-to-time, the Company to repurchase shares of its common stock. Under these authorizations, the Company may finance its share repurchases with available cash or borrowings under its existing credit facilities. The share repurchase program does not include specific price targets or timetables and may be suspended at any time. At November 30, 2021, the Company had the authority to repurchase additional shares for up to \$10,897. At November 30, 2020, the Company had the authority to repurchase additional shares for up to \$957.

NOTE 8. STOCK-BASED COMPENSATION

Beginning in 2013, the Company has authorized the issuance of common stock to members of the Company's Board of Directors for services performed. Compensation expense recognized for common stock issued for services provided by members of the Board of Directors and fully vested was \$521 and \$424 for the nine months ended November 30, 2021 and 2020, respectively.

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Restricted Stock Plan: Beginning in 2004, the Company has authorized, from time-to-time, the issuance of restricted stock to certain key employees under the Computer Services, Inc. Restricted Stock Plan. The shares vest ratably in four equal annual installments beginning one year after the date of the grant. During the vesting period, the participants have voting rights and receive dividends, but the shares may not be sold, assigned, transferred, pledged or otherwise encumbered. Additionally, granted but unvested shares are forfeited upon termination of employment, unless certain criteria are met.

The Company follows authoritative accounting guidance related to stock-based compensation that addresses the accounting for stock-based employee plans. The standard requires that such transactions are accounted for using a fair-value based method of accounting.

The fair value of the restricted shares on the date of the grant is amortized ratably over the vesting period. Fair value of restricted shares granted is based on the closing price of Company common stock as of the date of the restricted stock grant. Unearned compensation initially recorded based on the market value of the shares on the date of grant is being amortized over the four-year vesting period.

The following is a summary of unearned compensation on restricted stock as of November 30, 2021, as well as activity for the nine months then ended:

Balance at February 28, 2021	\$ 5,316
Grant of restricted stock	
May 3, 2021	2,444
May 18, 2021	400
July 6, 2021	25
July 12, 2021	25
August 2, 2021	50
August 23, 2021	35
August 30, 2021	50
September 10, 2021	25
October 1, 2021	152
November 1, 2021	40
Restricted stock vested	(2,128)
Restricted stock forfeited	(146)
Balance at November 30, 2021	\$ 6,289

The following is a summary of unvested shares of restricted stock as of November 30, 2021, as well as activity for the nine months then ended:

	<u>Shares</u>	<u>Weighted Average Grant Date Fair Value</u>
Unvested balance at February 28, 2021	153,987	\$ 34.52
Granted	53,610	60.55
Vested	(66,578)	31.96
Forfeited	(3,433)	42.43
Unvested balance at November 30, 2021	137,586	\$ 45.71

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Compensation expense recognized under the Computer Services, Inc. Restricted Stock Plan was \$2,275 and \$1,341 for the nine months ended November 30, 2021 and 2020, respectively.

NOTE 9. SEGMENT REPORTING

The Company is a leading provider of financial, regulatory compliance and information technology solutions and services to financial institutions and other corporate entities. As of March 1, 2020, the Company began managing and reporting on its businesses differently than it had prior to the adoption of business segments.

The Company's two reportable business segments are managed and reported upon separately based on fundamental differences in their operations. The Chief Operating Decision Makers (CODMs), determined to be the Senior Executive Leadership Team, evaluate the performance of the segments based on the contributions to operating income of the respective segments and allocate additional resources to each based on various factors, including product development and innovation focus, market conditions, emerging technologies, competitive factors, and others. Only revenue and costs of revenue are considered in the evaluation for each segment. Assets and liabilities are not allocated to segments for reporting presentation as the CODMs do not use such information as a key performance indicator.

The Company's operations are classified into two reportable segments as follows:

Enterprise Banking Group ("EBG") comprises our core bank processing services including payments solutions as well as our integrated banking solutions for mobile and Internet banking.

Business Solutions Group ("BSG") comprises: document solutions including check imaging, branch and merchant capture, print and mail and electronic document delivery services; managed services including cybersecurity, network management, cloud-based managed services, corporate intranets, telecommunications services, secure remote working connectivity, secure Web hosting, Board portals, e-messaging, software licensing and installation fees, professional services, equipment and supply sales, and maintenance and support fees; and regulatory compliance services including compliance software and services, homeland security, anti-money laundering, anti-terrorism financing, and fraud prevention.

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Segment revenue and operating income were as follows during the periods presented:

	Three Months Ended November 30, 2021				Nine Months Ended November 30, 2021		
	EBG	BSG	Total		EBG	BSG	Total
Revenues	\$ 51,799	\$ 30,191	\$ 81,990	Revenues	\$ 147,387	\$ 88,310	\$ 235,697
Cost of revenue	27,250	20,721	47,971	Cost of revenue	78,169	60,189	138,358
Research and development			5,079	Research and development			14,787
Selling, general, and administration			8,067	Selling, general, and administration			24,140
Operating expenses			61,117	Operating expenses			177,284
Segment income	\$ 24,549	\$ 9,470		Segment income	\$ 69,218	\$ 28,121	
Operating income			20,873	Operating income			58,413
Interest income, net			40	Interest income, net			118
Gain on sale of investment			78	Gain on sale of investment			162
Income before income taxes			\$ 20,992	Income before income taxes			\$ 58,693

	Three Months Ended November 30, 2020				Nine Months Ended November 30, 2020		
	EBG	BSG	Total		EBG	BSG	Total
Revenues	\$ 45,180	\$ 27,570	\$ 72,750	Revenues	\$ 133,387	\$ 82,463	\$ 215,850
Cost of revenue	24,209	18,153	42,362	Cost of revenue	68,772	54,977	123,749
Research and development			4,663	Research and development			13,894
Selling, general, and administration			8,108	Selling, general, and administration			23,412
Operating expenses			55,133	Operating expenses			161,055
Segment income	\$ 20,971	\$ 9,417		Segment income	\$ 64,615	\$ 27,486	
Operating income			17,617	Operating income			54,795
Interest income, net			68	Interest income, net			399
Gain on sale of investment			-	Gain on sale of investment			37
Income before income taxes			\$ 17,685	Income before income taxes			\$ 55,231

NOTE 10. CONTINGENCIES

The Company may, from time to time, be the defendant in litigation arising in the ordinary course of business. In the opinion of management and outside legal counsel, any currently pending or threatened litigation involving the Company is adequately covered by insurance or the ultimate outcome will not have a material impact on the consolidated financial position or results of operations of the Company.

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NOTE 11. SUBSEQUENT EVENTS

All of the effects of subsequent events that provide additional evidence about conditions that existed at the balance sheet date, including the estimates inherent in the process of preparing the financial statements, are recognized in the financial statements. The Company does not recognize subsequent events that provide evidence about conditions that did not exist at the balance sheet date but arose after that date and before the financial statements are available to be issued. In some cases, nonrecognized subsequent events are disclosed to keep the financial statements from being misleading. The Company has evaluated events through January 13, 2022, the date the third fiscal quarter consolidated financial statements were available to be issued.

On September 23, 2021, the Company's Board of Directors declared a cash dividend of 27 cents per share payable to shareholders of record as of the close of business on December 1, 2021. This dividend was paid on December 27, 2021 in the aggregate amount of \$7,415.

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Item 4: Management's Discussion and Analysis

Management's discussion and analysis of financial condition and results of operations is provided as a supplement to the accompanying unaudited consolidated financial statements. Management believes this supplemental information is relevant to an understanding of our results of operations, our financial condition and the changes in our financial condition. The discussion should be read in conjunction with the consolidated financial statements and notes thereto included elsewhere in this Quarterly Report.

OVERVIEW

Our Business. We provide service and information technology solutions to meet the business needs of financial institutions and corporate entities, predominantly, in both service-bureau and in-house environments. Our customer mix includes community and regional banks, multi-bank holding companies and global technology, logistics and insurance organizations, as well as a variety of other business enterprises, each with a unique set of information, technology and service requirements.

We derive our revenues from: core bank processing services, maintenance, and support fees; software licensing and installation fees; professional services; and equipment and supply sales. In addition to core bank processing, our integrated banking solutions include: digital banking; payments solutions; cybersecurity and IT Infrastructure solutions; check imaging; cash management; branch and merchant capture; print and mail and electronic document distribution services; corporate intranets; board portals; secure Web hosting; e-messaging; teller and platform services; ATM and debit card service and support; and compliance software and services for regulatory compliance, homeland security, anti-money laundering, anti-terrorism financing and fraud prevention.

Acquisitions. Our business strategy may include the acquisition from time-to-time of complementary businesses. Acquisitions may be financed by internally generated funds, debt, common stock or a combination of these. Our consolidated financial statements and results of operations reflect acquired business after the completion of the acquisition and are not restated. We account for acquired businesses using the acquisition method of accounting which requires that the assets acquired and liabilities assumed be recorded at the date of acquisition at their respective fair values. Any excess of the purchase price over the estimated fair values of the net assets acquired is recorded as goodwill.

Market Conditions. We believe that financial institutions are increasingly focused on technology solutions, including digital banking, that can help them win and retain customers, generate incremental revenue, enhance their operating efficiencies and comply with increasing regulatory burdens.

Legislation, such as the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010, the Financial Choice Act of 2017 and the Economic Growth, Regulatory Relief and Consumer Protection Act of 2018, now supplemented by the 2020 legislative response to the COVID-19 pandemic, including the Coronavirus Aid, Relief and Security (CARES) Act, as well as changes in the financial industry have resulted and will continue to result in constantly changing regulations impacting the financial and financial technology industries. We cannot predict the ultimate effect of the COVID-19 pandemic, legislation, regulations and industry changes on our customers or our Company.

Historically, merger and acquisition activity among community banks has varied markedly from time to time. We expect some disruption of past patterns as the nation continues to adjust to the COVID-19 pandemic. Our bank customers have been active in the merger and acquisition market, resulting in both increased revenues as our customers acquire other banks and early

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contract termination fees as customers are acquired by non-CSI customer banks. However, the early termination fees do not fully offset the future stream of lost revenues from the terminating banks.

COVID-19 Pandemic. In March 2020, the World Health Organization formally recognized that a novel strain of coronavirus, COVID-19, had reached pandemic levels in the United States. In response, the United States federal government, as well as states and cities, have taken actions to prevent the spread of COVID-19 such as vaccine mandates, imposing travel restrictions and bans, quarantines, social distancing guidelines, shelter-in-place or lock-down orders and similar limitations. Accordingly, the COVID-19 pandemic has adversely impacted economic activity in many business sectors and has contributed to significant volatility in financial activities and markets during calendar 2020 and 2021.

Our operating performance is subject to economic and market conditions, including the effects of the COVID-19 pandemic, as well as their impacts on levels of consumer spending. As a result of the COVID-19 pandemic and the related decline in economic activity, we initially experienced a decline in payments volume and transactions that negatively impacted both of our operating segments' transaction-based fees in the prior fiscal year. Most payment transaction volumes began to recover in the second quarter of fiscal 2021 and continued to improve through the third quarter of fiscal 2022. We expect volume improvement to continue in the remainder of fiscal 2022. In addition, through the third quarter of fiscal 2022, we have also experienced delays in the supply chain for our resold third-party hardware, with respect to which we cannot predict the impact going forward on that revenue. Despite the impacts on broad economic activity and our operating circumstances caused by COVID-19, the overall impact on our ability to deliver our services has been manageable and our balance sheet, liquidity, earnings, cash flow and sales results remain strong, in part due to reduced travel and other expenses for activities that have been curtailed by necessity during the pandemic.

In response to the onset of the COVID-19 pandemic, we have taken several actions to protect the health and safety of our employees while maintaining business continuity. These actions include, among others: requiring a majority of our employees to work remotely; limiting or suspending non-essential travel; suspending all non-essential visitors to our facilities; disinfecting facilities and workspaces extensively and frequently; providing personal protective equipment; and requiring employees who must be present at our facilities to adhere to a variety of safety protocols. In addition, we have implemented various measures to support our employees who are working remotely while balancing additional personal responsibilities and priorities created by the pandemic and governmental responses. We have also provided increased pay for certain employees involved in critical infrastructure who cannot work remotely. At this time, and over the next quarter in response to the spread of the Delta and Omicron variants and increased infection rates, we are continuing such safety measures including allowing employees to continue remote work, limiting non-essential travel and requiring vaccination for business travel, and requiring visitors and employees who must be present at our facilities to adhere to a variety of safety protocols.

We will continue to monitor and assess any new developments related to COVID-19 and implement appropriate actions to minimize the risk to our operations of any material adverse developments. Ultimately, the extent of the impact of the COVID-19 pandemic on our future operational and financial performance will depend on, among other matters, the duration and intensity of the pandemic; governmental and private sector responses to the pandemic and the impact of such responses on us, including the availability and administration of COVID-19 vaccines and other pharmaceutical products; and the continuing impact of the pandemic on our employees, customers, vendors, operations and sales, including any such impacts that result from recessionary or suppressive forces within the broader economy. All of these factors are inherently uncertain and cannot be predicted.

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RESULTS OF OPERATIONS

The following tables present the percentage of revenues represented by each item in our unaudited Consolidated Statements of Income and the percentage change in those items for the periods indicated:

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Condensed Consolidated Statements of Income
(Unaudited)
(in thousands, except share and per share data)

Three Months Ended November 30,	2021	2020	Change		Percentage of Revenues	
			Amount	Percentage	2021	2020
Revenues	\$ 81,990	\$ 72,750	\$ 9,240	12.7%	100.0%	100.0%
Operating expenses	61,117	55,133	5,984	10.9%	74.5%	75.8%
Operating income	20,873	17,617	3,256	18.5%	25.5%	24.2%
Non-operating income	78	-	78		0.1%	0.0%
Interest income, net	40	68	(27)	(40.7%)	0.0%	0.1%
Income before income taxes	20,992	17,685	3,307	18.7%	25.6%	24.3%
Provision for income taxes	4,776	4,200	576	13.7%	5.8%	5.8%
Net income	\$ 16,216	\$ 13,485	\$ 2,732	20.3%	19.8%	18.5%
Earnings per common share	\$ 0.59	\$ 0.49	\$ 0.10	20.4%		
Shares used in computing earnings per common share	27,459,129	27,612,335	(153,206)	(0.6%)		

Nine Months Ended November 30,	2021	2020	Change		Percentage of Revenues	
			Amount	Percentage	2021	2020
Revenues	\$ 235,697	\$ 215,850	\$ 19,847	9.2%	100.0%	100.0%
Operating expenses	177,284	161,055	16,229	10.1%	75.2%	74.6%
Operating income	58,413	54,795	3,618	6.6%	24.8%	25.4%
Non-operating income	162	37	125	332.5%	0.1%	0.0%
Interest income, net	118	399	(281)	(70.3%)	0.1%	0.2%
Income before income taxes	58,693	55,231	3,462	6.3%	24.9%	25.6%
Provision for income taxes	13,547	13,334	214	1.6%	5.7%	6.2%
Net income	\$ 45,146	\$ 41,898	\$ 3,248	7.8%	19.2%	19.4%
Earnings per common share	\$ 1.64	\$ 1.52	\$ 0.12	7.9%		
Shares used in computing earnings per common share	27,484,847	27,640,514	(155,667)	(0.6%)		

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Revenues

Total revenues increased \$9,240, or 12.7%, for the third quarter of fiscal 2022 compared with the third quarter of fiscal 2021 and increased \$19,847, or 9.2%, for the first nine months of fiscal 2022 compared with the first nine months of fiscal 2021. For both periods, the growth in revenues benefited from robust sales activity in both the Enterprise Banking and Business Solutions Groups. Revenue growth benefited in both periods from increased transaction volumes in payments processing due to the recovery from the suppression of transaction volumes in both prior year periods attributable to the COVID-19 pandemic economic environment. Digital banking, core processing, regulatory compliance, and managed services revenues were also growth leaders in both periods. Revenues included \$1,698 in early contract termination fees in the third quarter of fiscal 2022 compared with \$975 in the third quarter of fiscal 2021. Excluding the effect of the early contract termination fees from both periods, third quarter fiscal 2022 revenues increased 11.9% compared with the third quarter of fiscal 2021. For the first nine months of fiscal 2022, revenues included early contract termination fees of \$3,087 compared with early contract termination fees of \$4,918 in the first nine months of fiscal 2021. Excluding the effect of the early contract termination fees from both periods, revenues for the first nine months of fiscal 2022 increased 10.3% compared with the first nine months of fiscal 2021. The early contract termination fees are generated when a customer terminates its contract prior to the end of the contracted term, a circumstance that typically arises when an existing CSI customer is acquired by another financial institution that is not a CSI customer. These fees can vary significantly from period to period based on the number and size of customers that are acquired and how early in their respective contract terms the customers are acquired.

Operating Expenses

Operating expenses increased \$5,984, or 10.9%, for the third quarter of fiscal 2022 compared with the third quarter of fiscal 2021 and increased \$16,229, or 10.1%, for the first nine months of fiscal 2022 compared with the first nine months of fiscal 2021.

For the third quarter, the increase in operating expenses was primarily related to:

- higher personnel expenses primarily due to the effect of typical annual salary adjustments and higher profit sharing plan contribution expenses;
- higher cost of goods sold on higher related payments processing, digital banking, and managed services revenues; and
- higher travel expense due to the prior year period's significantly reduced travel due to the COVID-19 pandemic.

For the first nine months of fiscal 2022, the increase in operating expenses was primarily related to:

- higher personnel expenses primarily due to higher staffing levels, the effect of typical annual salary adjustments, higher health insurance expense, special COVID-19 pandemic related employee incentives, and higher profit sharing plan contribution expenses;
- higher cost of goods sold on higher related payments processing, digital banking, and managed services revenues;
- higher professional fees; and
- higher relative travel expense due to the prior year period's significantly reduced travel due to the COVID-19 pandemic.

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Operating Income

Operating income increased \$3,256, or 18.5%, for the third quarter of fiscal 2022 compared with the third quarter of fiscal 2021 and increased \$3,618, or 6.6%, for the first nine months of fiscal 2022 compared with the first nine months of fiscal 2021. For the third quarter, the increase was primarily from increased payments processing and digital banking revenues as well as an increase in early contract termination fees, partially offset by an increase in operating expenses mainly driven by higher personnel expenses and higher costs of goods sold on higher related revenues. For the first nine months of fiscal 2022, the increase is primarily from increased payments processing and digital banking revenues that were partially offset by a decrease in early contract termination fees as well as an increase in operating expenses mainly driven by higher personnel expenses and higher costs of goods sold on higher related revenues. Operating margins were 25.5% and 24.8% for the three- and nine-month periods ended November 30, 2021, respectively, compared with 24.2% and 25.4% for the three- and nine-month periods ended November 30, 2020, respectively. Excluding the effect of early contract termination fees, operating income increased \$2,534, or 15.2%, in the third quarter of fiscal 2022 compared with the third quarter of fiscal 2021 and increased \$5,450, or 10.9%, in the first nine months of fiscal 2022 compared with the first nine months of fiscal 2021.

Non-operating Income

Non-operating income was \$78 for the third quarter of fiscal 2022 and \$168 for the first nine months of fiscal 2022 compared with \$0 for the third quarter of fiscal 2021 and \$37 for the first nine months of fiscal 2021. For both periods, non-operating income was due to the sale of an investment.

Interest Income, net

Consolidated net interest income was \$40 for the third quarter of fiscal 2022 and \$118 for the first nine months of fiscal 2022 compared with \$68 for the third quarter of fiscal 2021 and \$399 for the first nine months of fiscal 2021. For both periods, the decline in net interest income was due to lower interest rates earned on invested cash balances and lower average invested cash balances.

Income Before Income Taxes

Income before income taxes increased \$3,307, or 18.7%, for the third quarter of fiscal 2022 compared with the third quarter of fiscal 2021 and increased \$3,462, or 6.3%, for the first nine months of fiscal 2022 compared with the first nine months of fiscal 2021 due to the increase in operating income described above as well as the non-operating income for both periods, respectively.

Provision for Income Taxes

The provision for income taxes increased to \$4,776 for the third quarter of fiscal 2022 compared with \$4,200 for the third quarter of fiscal 2021 and increased to \$13,547 for the first nine months of fiscal 2022 compared with \$13,334 for the first nine months of fiscal 2021 due to higher taxable income, partially offset by a lower effective tax rate for both periods. The estimated consolidated effective income tax rate was 22.75% for the third quarter of fiscal 2022 compared with 23.75% for the third quarter of fiscal 2021. The estimated consolidated effective income tax rate was 23.08% for the first nine months of fiscal 2022 compared with 24.14% for the first nine months of fiscal 2021. The decrease in the effective rate was due primarily to the timing of the recognition and allowances of certain deductions and credits taken in both fiscal years and a reduction in the

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Company's estimation of potential future exposure related to certain ongoing federal and state tax audits.

Net Income

Net income increased \$2,732, or 20.3%, for the third quarter of fiscal 2022 compared with the third quarter of fiscal 2021 and increased \$3,248, or 7.8%, for the first nine months of fiscal 2022 compared with the first nine months of fiscal 2021. Net income for the third quarter of fiscal 2022 was \$16,216, or \$0.59 per share, on 27.5 million weighted average shares outstanding compared with \$13,485, or \$0.49 per share, on 27.6 million weighted average shares outstanding for the third quarter of fiscal 2021. Net income for the first nine months of fiscal 2022 was \$45,146, or \$1.64 per share, on 27.5 million weighted average shares outstanding compared with \$41,898, or \$1.52 per share, on 27.6 million weighted average shares outstanding for the first nine months of fiscal 2021.

Reportable Segment Discussion

The Company is a leading provider of financial, regulatory compliance and information technology solutions and services to financial institutions and other corporate entities. Beginning with the first quarter of fiscal 2021, the Company reorganized into two reportable operating segments, as follows:

Enterprise Banking Group ("EBG") comprises our core bank processing services including payments solutions as well as our integrated banking solutions for mobile and Internet banking.

Business Solutions Group ("BSG") comprises: document solutions including check imaging, branch and merchant capture, print and mail and electronic document delivery services; managed services including cybersecurity, network management, cloud-based managed services, corporate intranets, telecommunications services, secure remote working connectivity, secure Web hosting, Board portals, e-messaging, software licensing and installation fees, professional services, equipment and supply sales, and maintenance and support fees; and regulatory compliance services including compliance software, homeland security, anti-money laundering, anti-terrorism financing, and fraud prevention.

The Company's two reportable business segments are managed and reported upon separately based on fundamental differences in their operations. The Company evaluates the performance of its segments based on the contributions to operating income of the respective segments and allocates resources to them based on various factors, including product development and innovation focus, market conditions, emerging technologies, competition, and others. Only revenue and costs of revenue are considered in the evaluation for each segment. Operating expenses that are not directly attributable to one of the two reportable segments are presented in the aggregate at the consolidated Company level.

EBG	Three Months Ended November 30,			Nine Months Ended November 30,		
	2021	2020	% Change	2021	2020	% Change
Revenues	\$ 51,799	\$ 45,180	14.7%	\$ 147,387	\$ 133,387	10.5%
Cost of revenue	27,250	24,209	12.6%	78,169	68,772	13.7%
Segment income	\$ 24,549	\$ 20,971	17.1%	\$ 69,218	\$ 64,615	7.1%

EBG revenues increased \$6,619, or 14.7%, for the third quarter of fiscal 2022 compared with the third quarter of fiscal 2021 and increased \$14,000, or 10.5%, for the first nine months of fiscal 2022 compared with the first nine months of fiscal 2021. For both periods, the Company benefited from a recovery in payments processing transaction volumes over the prior year

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periods, during which transaction volumes were suppressed due to the general reduction in economic activity as a result of the COVID-19 pandemic. Revenue growth was also driven by increased revenue from new and existing customers including increased demand for the segment's digital banking solutions as banks have continued to accelerate their digital support of customers as a result of the COVID-19 pandemic. EBG cost of revenue increased \$3,041, or 12.6%, for the third quarter of fiscal 2022 compared with the third quarter of fiscal 2021 and increased \$9,397, or 13.7% for the first nine months of fiscal 2022 compared with the first nine months of fiscal 2021 primarily related to higher personnel expense, including a fiscal year-to-date true-up of profit sharing expense due to higher anticipated earnings results for fiscal 2022, and higher cost of goods sold on higher related revenues in payments processing and digital banking. EBG operating income increased \$3,578, or 17.1%, for the third quarter of fiscal 2022 compared with the third quarter of fiscal 2021 and increased \$4,603, or 7.1%, for the first nine months of fiscal 2022 compared with the first nine months of fiscal 2021.

BSG	Three Months Ended November 30,			Nine Months Ended November 30,		
	2021	2020	% Change	2021	2020	% Change
Revenues	\$ 30,191	\$ 27,570	9.5%	\$ 88,310	\$ 82,463	7.1%
Cost of revenue	20,721	18,153	14.1%	60,189	54,977	9.5%
Segment income	\$ 9,470	\$ 9,417	0.6%	\$ 28,121	\$ 27,486	2.3%

BSG revenues increased \$2,621, or 9.5%, for the third quarter of fiscal 2022 compared with the third quarter of fiscal 2021 and increased \$5,847, or 7.1%, for the first nine months of fiscal 2022 compared with the first nine months of fiscal 2021. For both periods, the revenue increase was attributable to increased regulatory compliance, network services, and document delivery revenues. For the third quarter, the revenue increase was also driven by an increase in sales of third-party hardware and software. BSG cost of revenue increased \$2,568, or 14.1%, for the third quarter of fiscal 2022 compared with the third quarter of fiscal 2021 and increased by \$5,212, or 9.5%, for the first nine months of fiscal 2022 compared with the first nine months of fiscal 2021. For both periods, the increase was primarily related to higher personnel expense, including a fiscal year-to-date true-up of profit sharing expense due to higher anticipated earnings results for fiscal 2022, and higher cost of goods sold on higher related revenues. BSG operating income increased by \$53, or 0.6%, for the third quarter of fiscal 2022 compared with the third quarter of fiscal 2021 and increased by \$635, or 2.3%, for the first nine months of fiscal 2022 compared with the first nine months of fiscal 2021.

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LIQUIDITY AND CAPITAL RESOURCES

Operating Activities. The following table summarizes net cash from operating activities in the accompanying consolidated statements of cash flows for the first nine months of fiscal 2022 and 2021, respectively:

Summary of Operating Cash Flows
(Unaudited)
(in thousands)

	Nine Months Ended November 30,	
	2021	2020
Net income	\$ 45,146	\$ 41,898
Non-cash expenses	21,588	21,498
Change in receivables	(2,724)	(565)
Gain on sale of investment	(163)	(37)
Change in deferred revenue	(2,304)	(777)
Change in other assets and liabilities	(5,801)	(10,457)
Net cash from operating activities	\$ 55,742	\$ 51,559

Net cash provided by operating activities increased 8.1% for the first nine months of fiscal 2022 compared with the first nine months of fiscal 2021. The increase in operating cash flows was primarily due to higher net income for the first nine months of fiscal 2022 compared with the first nine months of fiscal 2021. Cash from operations is primarily used to fund capital expenditures; repay debt, if any; pay dividends; and repurchase stock.

Investing Activities. Net cash used by investing activities for the first nine months of fiscal 2022 was \$9,490. The cash was used for purchases of equipment and software during the period. Net cash used by investing activities for the first nine months of fiscal 2021 was \$21,117, primarily used for purchases of equipment and software during the period.

Financing Activities. Net cash used by financing activities for the first nine months of fiscal 2022 was \$31,056 for dividends paid to shareholders of \$21,171, and for the repurchase and redemption of common stock of \$9,885. Net cash used by financing activities for the first nine months of fiscal 2021 was \$25,862 for dividends paid to shareholders of \$18,526, and for the repurchase and redemption of common stock of \$7,336.

Credit Lines

The Company renewed an unsecured bank credit line on April 15, 2020 that provides for funding up to \$15,000 and bears interest at a floating rate equal to one-month LIBOR plus 0.90% (0.99% and 1.05% at November 30, 2021 and 2020, respectively). The unsecured revolving credit agreement expires in January 2023. At November 30, 2021, no amount was outstanding under the credit line.

The Company renewed an unsecured bank credit line on August 25, 2021 that provides for funding of up to \$5,000 and bears interest at a floating rate equal to the prime rate minus 1.30% (1.95% and 1.95% at November 30, 2021 and 2020, respectively). The credit line expires in August 2022. At November 30, 2021, no amount was outstanding under the credit line.

The credit agreements contain customary restrictive and financial covenants as well as customary events of default. The terms of the credit agreements also include standard provisions

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related to conditions of borrowing, including customary material adverse effect clauses which could limit our ability to borrow funds. We have not experienced a material adverse effect, and we know of no circumstances or events that would be reasonably likely to result in a material adverse effect. At this time, we do not believe the material adverse effect clauses pose a material funding risk to us.

Off Balance Sheet Arrangements

As of November 30, 2021, we did not have any off-balance sheet arrangements that have or are reasonably likely to have a current or future material effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources.

Liquidity Requirements

We believe our cash balances, operating cash flows, access to debt and equity financing and borrowing capacity, taken together, provide adequate resources to fund our ongoing liquidity requirements; to fund future expansion opportunities, capital expenditures and share repurchases; and to refinance debt, if any, as it matures. We believe that our liquidity resources will remain adequate despite the COVID-19 pandemic.

Item 5: Legal proceedings.

The information required by this item is hereby incorporated by reference to Item 8.A(11) of the Company's Annual Report – Supplemental Disclosures for the fiscal year ended February 28, 2021 as published by the OTC Markets Group, Inc. on the OTC Disclosure and News Service available on the OTCQX website (www.otcmarkets.com). No change in the status thereof has occurred through the time period covered by this Quarterly Report.

Item 6: Defaults upon senior securities.

None.

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Item 7: Other information.

A. Sale and Purchase of Equity Securities:

The following table sets forth information concerning the equity securities of CSI issued from September 1, 2021 through the last date of the quarter included in this Quarterly Report.

COMMON STOCK ISSUED

Date	Nature of Offering	Party Shares Issued To	Number of Shares Issued	Amount Paid to Issuer (\$)	Trading Status of Shares	Certificates Issued with Restrictive Legends⁽¹⁾
9/10/2021	Stock Grants	Key Employee (1 in Total)	441	-	Restricted	Yes
10/1/2021	Stock Grants	Key Employees (7 in Total)	2,540	-	Restricted	Yes
11/1/2021	Stock Grants	Key Employee (1 in Total)	721	-	Restricted	Yes
11/19/2021	Stock Grants	Non-Employee Directors (6 in Total)	3,555	-	Restricted	Yes

(1) The certificates, or transfer agent account entries in lieu of certificates, evidencing the shares contain a legend stating that the shares have not been registered under the Securities Act of 1933, as amended, or any state securities laws and setting forth or referring to the restrictions on transferability and sale of the shares under the Securities Act of 1933 and/or a CSI Share Subscription and Restriction Agreement.

No equity securities of CSI were sold for cash and 148,374 equity securities of CSI were repurchased during the nine months ended November 30, 2021. As reflected in the Condensed Consolidated Statement of Changes in Equity in Item 3, above, CSI redeemed 17,945 shares of common stock related to tax withholding payments as a part of share-based compensation during the nine months ended November 30, 2021.

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Item 8: Exhibits.

A. Material Contracts:

Previously filed.

B. Articles of incorporation and bylaws

The Articles of Incorporation were last amended on July 14, 2015. The By-Laws were last amended on March 25, 2021.

Item 9: Certifications.

Please see Exhibits 9 (A) and 9 (B) at the end of this Quarterly Report.

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EXHIBIT 9 (A)

CERTIFICATION OF CHIEF EXECUTIVE OFFICER

I, David Culbertson, principal executive officer of Computer Services, Inc. (the "Company"), certify that:

1. I have reviewed this Quarterly Report of the Company for the period ended November 30, 2021;
2. Based on my knowledge, this Quarterly Report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this Quarterly Report; and
3. Based on my knowledge, the financial statements, and other financial information included or incorporated by reference in this Quarterly Report, fairly present in all material respects the financial condition, results of operations and cash flows of the Company as of, and for, the periods presented in this Quarterly Report.

Date: January 13, 2022

/s/ David Culbertson
David Culbertson
Chief Executive Officer

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EXHIBIT 9 (B)

CERTIFICATION OF CHIEF FINANCIAL OFFICER

I, Brian K. Brown, principal financial officer of Computer Services, Inc. (the "Company"), certify that:

1. I have reviewed this Quarterly Report of the Company for the period ended November 30, 2021;
2. Based on my knowledge, this Quarterly Report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this Quarterly Report; and
3. Based on my knowledge, the financial statements, and other financial information included or incorporated by reference in this Quarterly Report, fairly present in all material respects the financial condition, results of operations and cash flows of the Company as of, and for, the periods presented in this Quarterly Report.

Date: January 13, 2022

/s/ Brian K. Brown
Brian K. Brown
Chief Financial Officer