### **Disclosure Statement Pursuant to the Pink Basic Disclosure Guidelines**



### A California corporation

330 E. Orangethorpe Avenue, Suite D, Placentia, CA 92870

Phone: 949-851-8356; Email: <a href="mailto:invitro@invitrointl.com">invitro@invitrointl.com</a>; Website: <a href="www.invitrointl.com">www.invitrointl.com</a>; SIC Code: Primary: 2835

#### **Annual Report**

For the Period Ending: September 30, 2021 (the "Reporting Period")

As of <u>September 30, 2021</u>, the number of shares outstanding of our Common Stock was: <u>22,759,809</u> As of <u>June 30, 2021</u>, the number of shares outstanding of our Common Stock was: <u>22,759,809</u> As of <u>September 30, 2021</u>, the number of shares outstanding of our Common Stock was: <u>22,759,809</u>

marcale by check in	ark whether the comp	any is a shen compan	y (as defined in Ru	he 403 of the Securit	ies Act of 1955 and Rule
12b-2 of the Exchan	ge Act of 1934):				
Yes:	No: 🖂				

Indicate by check mark whether the company's shell status has changed since the previous reporting period:

Yes: 

No: 

No:

Indicate by check mark whether a Change in Control<sup>1</sup> of the company has occurred over this reporting period:

Yes: No: No:

<sup>&</sup>lt;sup>1</sup> "Change in Control" shall mean any events resulting in:

<sup>(</sup>i) Any "person" (as such term is used in Sections 13(d) and 14(d) of the Exchange Act) becoming the "beneficial owner" (as defined in Rule 13d-3 of the Exchange Act), directly or indirectly, of securities of the Company representing fifty percent (50%) or more of the total voting power represented by the Company's then outstanding voting securities;

<sup>(</sup>ii) The consummation of the sale or disposition by the Company of all or substantially all of the Company's assets;

<sup>(</sup>iii) A change in the composition of the Board occurring within a two (2)-year period, as a result of which fewer than a majority of the directors are directors immediately prior to such change; or

<sup>(</sup>iv) The consummation of a merger or consolidation of the Company with any other corporation, other than a merger or consolidation which would result in the voting securities of the Company outstanding immediately prior thereto continuing to represent (either by remaining outstanding or by being converted into voting securities of the surviving entity or its parent) at least fifty percent (50%) of the total voting power represented by the voting securities of the Company or such surviving entity or its parent outstanding immediately after such merger or consolidation.

# InVitro International

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### InVitro International ANNUAL REPORT

All information contained in this Report has been compiled to fulfill the disclosure requirements of Rule 15c2-11 (a)(5) promulgated under the Securities and Exchange Act of 1934, as amended. The enumerated captions contained herein correspond to the sequential format as set forth in the rule.

No dealer, salesman or any other person has been authorized to give any information or to make any representations not contained herein in connection with the Issuer. Any representations not contained herein must not be relied upon as having been made or authorized by the Issuer.

Delivery of this information does not imply that the information contained herein is correct as of any time subsequent to the date of this Issuers Report.

#### ITEM 1. THE EXACT NAME OF THE ISSUER AND ITS PREDECESSORS

The exact name address of the Issuer is: In vitro International (hereinafter referred to as "IVRO", "Issuer" or
"Company").
Current status of incorporation with the State of California: Active:  ☐ Default: ☐ Inactive: ☐
Describe any trading suspension orders issued by the SEC concerning the issuer or its predecessors:
None; There have not been any suspension orders issued with respect to the trading of the Company's common stock during the past 12 months or at any other time in the past. The Company's shares have traded publicly since 1991.
List any stock split, stock dividend, recapitalization, merger, acquisition, spin-off, or reorganization either currently anticipated or that occurred within the past 12 months: None
The address of the issuer's principal executive office: 330 E. Orangethorpe Avenue, Suite D, Placentia, CA 92870
The address of the issuer's principal place of business:  Check box if principal executive office and principal place of business are the same address: ⊠
<u>Predecessor entities since inception and dates of name changes:</u> The Company was incorporated in California on September 19, 1985 under the name Cherchez Corp. On October 22, 1985 the Company changed its name to National Testing Corporation. On October 19, 1989 the Company changed its name to Ropak Laboratories. On April 1, 1992 the Company changed its name to InVitro International and has not used any other names since.
Has the issuer of any of its predecessors ever been in bankruptcy, receivership, or any similar proceeding in the past five years?  Yes: □ No: ⊠

### **ITEM 2. SECURITY INFORMATION**

Trading symbol: The Company's trading symbol is IVRO

The Company's CUSIP: The Company's CUSIP is 461853103 (common stock)

Par or Stated Value: The Company's Common Stock has no par value.

**Shares Authorized/ Outstanding:** 

<u>Class</u>	Period End Date	Shares Authorized	Shares Outstanding	Freely Tradable Shares (Float)	Total Number of Shareholders of Record
Common	September 30, 2021	40,000,000	22,759,809	14,338,629	338
Preferred <sup>(1)</sup>	September 30, 2021	1,000,000	0	0	0

(1) The Company currently has 1,000,000 shares of no par preferred stock authorized. The shares may be issued in the future in one or more series as determined by the Company's Board of Directors. No shares of preferred stock are outstanding. Prior to issuance, the Board of Directors may set the dividend rate, the cumulative or non-cumulative nature of the dividends, and the redemption, liquidation, conversion and voting rights of the shares.

The Company also has one stock option plan whereby incentive stock options or nonqualified stock options ("Options") may be granted to employees, directors, officers, and others to purchase shares of the Company's common stock ("Shares"). The options are exercisable at prices which equal or exceed the fair value of the Company's common stock at the date of grant. The option exercise price may be payable in cash or shares of previously owned Company stock (if any) (valued by a committee of the Board of Directors). Options granted pursuant to the plan vest and expire according to the terms of each option agreement. At December 31, 2020, this plan had 1,800,000 outstanding options that were granted on August 12, 2020.

On August 12, 2020 (the "Grant Date") the company granted 1,800,000 incentive stock options to the President of the Company. These options vest 300,000 shares per year over a 6 year period ("Installment"). Installments shall vest to the 300,000 shares annually up to 1,800,000 options. The options shall expire, and all rights hereunder to purchase the shares shall terminate, 5 years from the vesting date.

### **Transfer Agent**

Pacific Stock Transfer
Attn: Joslyn Claiborne, Managing Director
6725 Via Austi Pkwy, Suite 300
Las Vegas, Nevada 89119
Phone - 702.361.3033 ext.102
Toll Free - 800.785.PSTC (7782)
Joslyn@pacificstocktransfer.com

Is	the	Compan	v's transfe	r agent is 1	registered	under the	Exchange	Act: Y	Yes: ⊠	l No: □

#### **ITEM 3. ISSUANCE HISTORY**

The goal of this section is to provide disclosure with respect to each event that resulted in any direct changes to the total shares outstanding of any class of the issuer's securities in the past two completed fiscal years and any subsequent interim period.

Disclosure under this item shall include, in chronological order, all offerings and issuances of securities, including debt convertible into equity securities, whether private or public, and all shares or any other securities or options to acquire such securities issued for services. Using the tabular format below, please describe these events.

### A. Changes to the Number of Outstanding Shares

Check this box to indicate there were no changes to the number of outstanding shares within the past two completed fiscal years and any subsequent periods:  $\boxtimes$ 

Shares outstanding as of Second Most Recent Fiscal Year End:  September 30, 2020	Opening Balance:  Common: 22,759,809  Preferred: 0								
Date of Transaction	Transaction type (e.g. new issuance, cancellation, shares returned to treasury)	Number of Shares Issued (or cancelled)	Class of Securities	Value of shares issued (\$/per share) at Issuance	Were the shares issued at a discount to market price at the time of issuance? (Yes/No)	Individual/ Entity Shares were issued to (entities must have individual with voting / investment control disclosed).	Reason for share issuance (e.g. for cash or debt conversion) OR Nature of Services Provided (if applicable)	Restricted or Unrestricted as of this filing?	Exempt ion or Registr ation Type?
3/16/18	New Issuance	612,500	common	<u>n/a</u>	<u>n/a</u>	N. Fraley Jr.	n/a (1)	Restricted	4(a)(2)
3/28/18	New Issuance	61,250	common	\$0.05	no	N. Fraley Jr.	Consulting Services	Restricted	4(a)(2)
3/16/18	Cancellation	612,500	common	<u>n/a</u>	<u>n/a</u>	N. Fraley Jr.	n/a (1)	=	==
12/2/19	New Issuance	243,750	common	<u>\$nil</u>	Yes (Fmv \$0.08)	Ronald H. Coelyn	Services Fee (Recruitment)	Restricted	4(a)(2)
12/10/19	New Issuance	500,000	Common	<u>\$0.075</u>	No	Atul Jhalani	Executive Compensation	Restricted	4(a)(2)
Shares Outstanding on Date of This Report: December 8, 2021	Ending Balance:  Common: 22,759,809  Preferred: 0								

(1) On March 16, 2018, the Company issued 61,250 shares to N. Fraley Jr. for Consulting Services. Mistakenly, an extra 0 was added resulting in 612,500 shares being issued. This was corrected on March 28, 2018, by the issuance of the correct number of shares and the cancellation of the 612,500 shares issued by mistake.

### B. Debt Securities, Including Promissory and Convertible Notes

Use the chart and additional space below to list and describe all outstanding promissory notes, convertible notes or convertible debentures or any other debt instruments that may be converted into a class of the issuer's equity securities.

Check this box if there are no outstanding promissory, convertible notes or debt arrangements:

### ITEM 4. FINANCIAL STATEMENTS

111	EWI 4. FINANCIAL STAT	ENTER 15			
A.	The following financial statem	nents were prepared in accordance with:			
	☑ U.S. GAAP ☐ IFRS				
В.	B. The financial statements for this reporting period were prepared by (name of individual) <sup>2</sup> :				
	Name: Title: Relationship to Issuer:	Cathy L. Richmond CFO CFO			

Name: <u>PDM LLP</u>

Title: <u>Independent auditor</u>

Relationship to Issuer: <u>CPA</u>

The Financial Statements required by this Item 4 are attached hereto as Appendix 1, beginning on page 12, and are incorporated herein by reference.

### ITEM 5. ISSUER'S BUSINESS, PRODUCTS, AND SERVICES

A. Summarize the issuer's business operations (If the issuer does not have current operations, state "no operations")

InVitro International, Inc. (the "Company"), headquartered in Placentia, California, was founded in 1985 and is a customer and technology-driven provider of non-animal testing methods. The Company's testing technologies are designed to produce data regarding corrosivity, or ocular/dermal irritation, which correlate with animal and human test results. This technology is commercialized through test kits and laboratory services globally.

The Company is a pioneer in the field of non-animal testing and was first to develop and commercialize its flagship product Corrositex® in 1991. The global regulatory bodies that govern non-animal testing did not exist at the time. These regulatory bodies started to evolve in early 2000's and then consolidated into a more robust global regulatory system in the last few years. Organization for Economic Co-operation and Development (OECD) is the foremost such regulatory body today, with 37 member countries, including the US, and covers more than 80% of the world of commerce.

In 2014, Corrositex® was adopted by OECD, with the publication of Test Guideline (TG) 435. Following this regulatory approval, Corrositex®, became Global Harmonization System (GHS) accepted as a full replacement for animal test results virtually everywhere in the world of commerce. The OECD/European Centre for the Validation of Alternative Methods (ECVAM), Transport Canada, U.S. DOT, EPA, OSHA, Consumer Product Safety Commission, FDA, and the International Air Transport Authority (IATA) all have accepted Corrositex® as an alternative as well.

In November 2019, the OECD published Test Guideline (TG) 496, the final step in the adoption of the Company's now 30 year old core technology, Ocular Irritection® (OI). OI thus completes an eleven year effort to become the first 100% animal free ocular irritancy test method to be OECD accepted, validated and adopted for 37 countries, including the U.S.

Each of the above mentioned Regulatory Advancements are the result of many years in a strategic alliance with INT.E.G.RA in Italy. The Company partnership sells and distributes both laboratory test results and kits in Italy and several European markets. In addition, the partnership coordinates and facilitates regulatory approvals and acceptances from authorities and agencies within the OECD. The Company has over a dozen testing laboratory partnerships globally to help commercialize its technology.

B. Describe any subsidiaries, parents, or affiliated companies, if applicable, and a description of their business contact information for the business, officers, directors, managers or control persons. Subsidiary information may be included by reference

None.

C. Describe the issuers' principal products or services, and their markets

<sup>&</sup>lt;sup>2</sup> The financial statements requested pursuant to this item must be prepared in accordance with US GAAP or IFRS by persons with sufficient financial skills.

### **Products and Services**

The Company produces and sells in vitro assay kits to detect, rank and predict the potential level of irritancy, toxicity or corrosivity of substances on human eye (ocular) and/or skin tissue (dermal). It sells its products direct to customers, independent partner laboratories, and agents in the United States, Europe, Latin America and Asia. It also conducts laboratory testing for those customers who prefer not to conduct their own tests.

An 'in vitro" assay measures a substance of clinical interest without the use of live animal tissue. In vitro is Latin for "in glass." Tests using live animal tissue are known as "in vivo" (Latin for "in living"). Toxicity testing traditionally required the use of live animals or living animal tissue as a means of predicting the effect of various substances on human tissue. In recent years, in vitro tests have become Regulatory accepted substitutes for some in vivo testing due to increased social concerns of using animals as test subjects, provided the in vitro tests can be validated statistically to be as accurate as in vivo testing.

The Company sells three proprietary in vitro products: (1) Ocular Irritection® used to evaluate the potential for ocular irritation; (2) Irritection® Dermal used to evaluate the potential for dermal irritation; and (3) Corrositex® used to determine corrosivity level classifications within regulatory guidelines that are applicable to the transport and storage of chemicals, formulations and hazardous waste.

These unique assays are principally used by manufacturers to verify product safety of consumer, household and industrial products, to comply with transportation and environmental regulations and to assist in evaluation of workplace safety.

The Corrositex® assay has been marketed since 1991 and the Irritection® assays have been marketed since 1989. All three test methods are currently marketed by Company internal personnel through industry contacts, standard advertising and a strategic alliance with INT.E.G.RA in Italy, which sells and distributes the Company's test kits and laboratory testing services in Italy and several European markets. The Company has over a dozen testing laboratory partnerships globally to help commercialize its technology. The Company has recently initiated a targeted social media marketing program to increase global awareness of the increased viability and availability of alternatives to animal testing.

When compared to conventional animal testing, the Company's test methods require significantly less time, produce quantitative results which are consistently reproducible, cost effective, and are more humane. Through use of its testing technologies, the Company has accumulated a database of several thousand chemicals and formulations tested that validate the efficacy of the Company's proprietary methodology when compared to in vivo testing.

#### Transportation Regulations -Background

The United Nations ("UN") has guidelines for classifying corrosive substances into four Packing Groups (Groups I, II or III), and noncorrosive. These groups are known as the UN Packing Groups. The UN guidelines have been implemented as regulations by the United States Department of Transportation ("DOT"). Shippers must certify the proper Packing Group classification for their materials to their packaging supplier and must use packaging and markings that comply with the regulations. Packaging, labeling and transportation requirements are more stringent and expensive for substances classified as Packing Group I or II than for Packing Group III or noncorrosive materials. Proper packaging is required to comply with DOT regulations to avoid fines and/or civil liability in the event of an accident or spill while the materials are in transit and to permit safer cleanup in the event of a spill.

In addition to UN Packing Groups, the UN also has set guidelines for ensuring the safe production, transport, handling, use and disposal of hazardous materials known as the Globally Harmonized System for Classification and Labeling of Chemicals ("GHS"). The United States' Occupational Safety & Health Administration ("OSHA") adopted GHS in 2012. To date, over **65 countries** have adopted GHS or are in the process of adopting GHS. The most noticeable changes brought by GHS for most organizations will be changes to safety labels, safety data sheets and chemical classifications. There is no set time during which countries must adopt GHS. Utilizing the Company's Corrositex® assay enables manufacturers to comply with GHS and UN Packaging Groups.

#### Recent Developments

In 2014, the Company's Corrositex® assay became GHS accepted as a full replacement for animal test results. The Organization for Economic Co-Operation and Development (OECD), which is comprised of 37 member countries, Transport Canada, DOT, OSHA, the Consumer Product Safety Commission, the Food and Drug Administration and the International Air Transport Authority have also accepted Corrositex® as a full replacement test. OECD determined that Corrositex® is the only non-animal corrosivity test which classifies, with 96%+ accuracy, U.N. Packing Groups I, II, III, and noncorrosive as well as their GHS equivalents.

In November 2019, the OECD published Test Guideline (TG) 496, the final step in the adoption of the Company's now 30 years old core technology, Ocular Irritection® (OI). OI thus completes an eleven year old effort to become the first 100% animal free ocular irritancy test method to be OECD accepted, validated, and adopted for 37 countries, including the US.

### **Technology**

The Company's proprietary technology for eye and skin irritation testing is based upon the formulation of protein reagents used in conjunction with a porous membrane disc delivery system. This delivery system allows test substances to gradually diffuse and come into contact with the reagent. When exposed to potentially toxic or irritating compounds, the protein reagents become opaque, and accordingly mimic the biochemical reactions of proteins found in human eye and skin cells that are injured by irritant substances. Results are objectively measured and quantified using an adapted plate reader and proprietary software developed by the Company.

The proprietary Corrositex® technology is based upon a similar bio-barrier membrane system and a chemical detection system. When exposed to a corrosive substance, the time to permeate a bio-barrier membrane is correlated with the degree of tissue injury that would occur in a standard in vivo corrosives test. When a corrosive substance permeates the bio-barrier membrane, it causes a color change in the chemical detection system, thereby enabling the membrane "breakthrough" time to be determined.

#### **Proprietary Rights**

The Company maintains trade secrets and also holds trademarks in the United States and abroad.

#### Legal Proceedings

The Company may be a party to legal proceedings from time to time in the ordinary course of its business. No such proceedings are pending at the present time.

#### Miscellaneous

The Company was incorporated in California on September 19, 1985. Its fiscal year end is September 30 and its Primary Standard Industrial Code ("SIC") is 2835. It does not have a secondary SIC.

### ITEM 6. ISSUER'S FACILITIES

The Company leases approximately 4,100 square feet at 330 E. Orangethorpe Avenue, Suite D, Placentia,

CA 92870 for its corporate headquarters. The facility consists of corporate offices, a testing laboratory, kit assembly space and warehouse space. It is leased from an unaffiliated third party. The lease was extended as of June 3, 2019 by Lease Extension Agreement for a term expiring on August 31, 2024. The lease currently provides for monthly rent of \$3,605 and is subject to increases each year, up to \$4,057 in 2023. The Company has no other facilities. It believes its current facilities are adequate to accommodate foreseeable requirements.

The Company's test kits are assembled and packaged at its facility in Placentia and all laboratory tests for customers are performed at this facility. The materials and supplies used by the Company in assembling test kits and performing laboratory tests consist of both proprietary synthetic protein matrices and standard laboratory materials and instruments. The materials and instruments are readily available from suppliers. The Company keeps a limited inventory of raw materials on hand.

### ITEM 7. OFFICERS, DIRECTORS, AND CONTROL PERSONS

The table below provides information regarding Officers, Directors, and Control Persons owning 5% or more of the Issuer's equity securities as of the date of this report's publication. As of <u>December 8, 2021</u>, there were 22,759,809 shares of common stock issued and outstanding, and there are 0 shares of preferred stock issued and outstanding. Percentage of ownership is based upon these amounts.

Name of Officer/Director and Control Person	Affiliation with Company (e.g. Officer/Director/Owner of more than 5%)	Residential Address (City / State Only)	Number of shares owned	Share type/class	Ownership Percentage of Class Outstanding	Note
W. Richard Ulmer <sup>2,5</sup>	Chief Executive Officer, and Chairman	Villa Park, CA	2,800,000	Common	12.31%	
Cathy L. Richmond <sup>3</sup>	Chief Financial Officer, and Director	Indio, CA	700,000	Common	3.08%	
Irwin J. Gruverman <sup>4</sup>	Chairman Emeritus	Auburndal e, MA	1,300,676	Common	5.72%	
Atul Jhalani <sup>1</sup>	President	Yorba Linda, CA	500,000	Common	2.20%	
Dennis E. Chenoweth, M.D., PhD	Director	Ventura, CA	1,100,000	Common	4.84%	
Sean Adrean, M.D.	Director	Villa Park, CA	0	Common	<u>0%</u>	
Steven A. Pitassi <sup>6</sup> Catherine M. Pitassi Rev. Trust Established September 30, 2019 (1,110,000 shares) Stephanie Sarro, daughter (525,000 shares)	Director	North Providence, RI	1,635,000 (Indirect beneficial ownership)	Common	7.19%	
		Total:	8,035,676	Common	35.34%	

<sup>(1)</sup> Appointed June 3, 2019 to serve as President.

#### ITEM 8. LEGAL/DISCIPLINARY HISTORY

A. None of the officers, directors, promoters or control persons of the Issuer have been involved in the past five (5) years in any of the following:

<sup>(2)</sup> Appointed September 15, 2019 to serve as Vice Chairman.

<sup>(3)</sup> Appointed September 15, 2019 to serve as Director.

<sup>(4)</sup> Appointed September 23, 2020 to serve as Chairman Emeritus

<sup>(5)</sup> Appointed September 23, 2020 to serve as Chairman

<sup>(6)</sup> Appointed February 3, 2021 to serve as Director

- (1) A conviction in a criminal proceeding or named as a defendant in a pending criminal proceeding (excluding traffic violations and minor offenses);
- (2) The entry of an order, judgment, or decree, not subsequently reversed, suspended or vacated, by a court of competent jurisdiction that permanently or temporarily enjoined, barred, suspended or otherwise limited such person's involvement in any type of business, securities, commodities or bank activities:
- (3) A finding or judgment by a court of competent jurisdiction (in a civil action), the Securities and Exchange Commission, the Commodity Futures Trading Commission, or a state securities regulator of a violation of federal or state securities or commodities law, which finding or judgment has not been reversed, suspended, or vacated; or
- (4) The entry of an order by a self-regulatory organization that permanently or temporarily barred suspended or otherwise limited such person's involvement in any type of business or securities activities.
- B. Describe briefly any material pending legal proceedings, other than ordinary routine litigation incidental to the business, to which the issuer or any of its subsidiaries is a party or of which any of their property is the subject. Include the name of the court or agency in which the proceedings are pending, the date instituted, the principal parties thereto, a description of the factual basis alleged to underlie the proceeding and the relief sought. Include similar information as to any such proceedings known to be contemplated by governmental authorities.

None.

### **ITEM 9. THIRD PARTY PROVIDERS**

Securities Counsel
Lockett + Horwitz, A Prof. Law Corporation
14 Orchard, Suite 200
Lake Forest, CA 92630
ilockett@LHlawPC.com

Investor Relations
Investor Relations Partners
1901 Avenue of the Stars, 2nd Floor
Los Angeles, CA 90067
htajyar@irpartnersinc.com

Accountant or Auditor
PDM, LLP
3460 Torrance Blvd., Suite 200
Torrance, CA 90503 310-540-4118
abozanic@pdmcpas.com

Other Advisors None

### **ITEM 10. ISSUER CERTIFICATION**

- I, W. Richard Ulmer, Chief Executive Officer/Chairman certify that:
  - 1. I have reviewed this quarterly disclosure statement of InVitro International;
  - 2. Based on my knowledge, this disclosure statement does not contain any untrue statement of material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this disclosure statement; and
  - 3. Based on my knowledge, the financial statements, and other financial information included or incorporated by reference in this disclosure statement, fairly present in all material respects the financial condition, results of operations, and cash flows of the issuer as of, and for, the periods presented in this disclosure statement.

Date: December 8, 2021

Signature: /s/ W. Richard Ulmer

Title: Chief Executive Officer/Chairman

- I, Cathy L. Richmond, Chief Financial Officer certify that:
  - 1. I have reviewed this quarterly disclosure statement of InVitro International:
  - 2. Based on my knowledge, this disclosure statement does not contain any untrue statement of material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this disclosure statement; and
  - 3. Based on my knowledge, the financial statements, and other financial information included or incorporated by reference in this disclosure statement, fairly present in all material respects the financial condition, results of operations, and cash flows of the issuer as of, and for, the periods presented in this disclosure statement.

Date: December 8, 2021

Signature: /s/ *Cathy L. Richmond*Title: Chief Financial Officer

# Appendix 1



# INVITRO INTERNATIONAL, INC.

### **AUDITED FINANCIAL STATEMENTS**

FOR THE YEAR ENDED SEPTEMBER 30, 2021 (WITH COMPARATIVE TOTALS FOR THE YEAR ENDED SEPTEMBER 30, 2020) with

INDEPENDENT AUDITOR'S REPORT THEREON



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### **Independent Auditor's Report**

To the Board of Directors and Shareholders InVitro International, Inc.

### **Report on the Financial Statements**

We have audited the accompanying financial statements of InVitro International, Inc. (the "Company"), which comprise the balance sheet as of September 30, 2021, and the related statements of comprehensive income, changes in shareholders' equity, and cash flows for the year ended September 30, 2021, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of InVitro International, Inc. as of September 30, 2021, and the results of its operations and its cash flows for the year ended in accordance with accounting principles generally accepted in the United States of America.

### **Report on Comparative Information**

We have previously audited the Company's September 30, 2020 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated December 2, 2020. In our opinion, the summarized comparative information presented herein for the year ended September 30, 2020 is consistent, in all material respects, with the audited financial statements from which it has been derived.

Torrance, California December 3, 2021

BALANCE SHEET SEPTEMBER 30, 2021

ASSETS	
CURRENT ASSETS	
Cash and cash equivalents	\$ 521,546
Investments	784,968
Accounts receivable, net of allowance of \$3,500	122,259
Inventories	140,379
Prepaid expenses	36,226
	1,605,378
PROPERTY AND EQUIPMENT, net	7,981
DEPOSITS AND OTHER ASSETS	18,527
	\$ 1,631,886
LIABILITIES AND SHAREHOLDERS' EQUITY	
CURRENT LIABILITIES	
Accounts payable	\$ 2,826
Accrued payroll and employee benefits	62,694
Income taxes payable	9,510
Other accrued liabilities	25,565
CARES Act forgivable note payable No. 2	101,015
	201,610
SHAREHOLDERS' EQUITY	
Preferred stock, no par value; 1,000,000 shares authorized;	
no shares issued or outstanding	-
Common stock, no par value; 40,000,000 shares authorized;	
22,759,809 shares issued and outstanding	669,080
Additional paid in capital	4,019
Accumulated other comprehensive income	63,996
Retained earnings	 693,181
	 1,430,276
	\$ 1,631,886

# STATEMENT OF COMPREHENSIVE INCOME YEAR ENDED SEPTEMBER 30, 2021 (WITH COMPARATIVE TOTALS FOR THE YEAR ENDED SEPTEMBER 30, 2020)

	<u>2021</u>	<u>2020</u>
REVENUES	\$ 1,003,403	\$ 1,104,816
EXPENSES		
Cost of revenues	199,196	207,277
Selling, general, and administrative	719,453	799,237
Research and development	111,540	67,008
	1,030,189	1,073,522
OPERATING INCOME	(26,786)	31,294
OTHER INCOME		
Forgiveness CARES Act PPP loan No. 1	106,665	-
Interest and dividend income	11,090	18,252
Realized gain on securities	7,128	2,736
Unrealized gain on securities	7,405	9,158
	132,288	30,146
INCOME BEFORE PROVISION FOR INCOME TAXES	105,502	61,440
PROVISION FOR INCOME TAXES	9,510	11,546
NET INCOME	95,992	49,894
OTHER COMPREHENSIVE INCOME		
Currency translation adjustment	(2,470)	74
COMPREHENSIVE INCOME	\$ 93,522	\$ 49,968
NET INCOME PER COMMON SHARE:		
Basic	\$ 0.004	\$ 0.002
Diluted	\$ 0.004	\$ 0.002
Weighted average common shares outstanding - basic	22,759,809	22,624,552
Weighted average common shares outstanding - diluted	22,759,809	22,624,552

# InVitro International, Inc.

STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY YEAR ENDED SEPTEMBER 30, 2021 (WITH COMPARATIVE TOTALS FOR SEPTEMBER 30, 2020)

	Commo <u>Shares</u>	on Stock <u>Amount</u>	Restricted Stock <u>Issued</u>	Additional Paid <u>in Capital</u>	Accumulated Other Comprehensive <u>Income</u>	Retained <u>Earnings</u>	<u>Total</u>
BALANCE, September 30, 2019	22,016,059	\$ 612,080	\$ -	\$ -	\$ 83,767	\$ 529,920	\$ 1,225,767
Adoption of new accounting pronouncement	-	-	-	-	(17,375)	17,375	-
Common stock issued for services previously accrued	243,750	19,500	-	-	-	-	19,500
Restricted common stock issued for compensation	500,000	37,500	(37,500)	-	-	-	-
Amortization of restricted stock	-	-	31,250	-	-	-	31,250
Share based compensation	-	-	-	390	-	-	390
Net income	-	-	-	-	-	49,894	49,894
Other comprehensive income					74		74
BALANCE, September 30, 2020	22,759,809	669,080	(6,250)	390	66,466	597,189	1,326,875

The accompanying notes are an integral part of these financial statements

STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY, CONTINUED YEAR ENDED SEPTEMBER 30, 2021 (WITH COMPARATIVE TOTALS FOR SEPTEMBER 30, 2020)

	Commoi	n Stock	Restricted Stock	Additional Paid	Accumulated Other Comprehensive	Retained	
	<b>Shares</b>	<u>Amount</u>	<u>Issued</u>	<u>in Capital</u>	<u>Income</u>	<b>Earnings</b>	<u>Total</u>
BALANCE, September 30, 2020	22,759,809	669,080	(6,250)	390	66,466	597,189	1,326,875
Amortization of restricted stock	-	-	6,250	-	-	-	6,250
Share based compensation	-	-	-	3,629	-	-	3,629
Net income	-	-	-	-	-	95,992	95,992
Other comprehensive income					(2,470)		(2,470)
BALANCE, September 30, 2021	22,759,809	\$ 669,080	\$ -	\$ 4,019	\$ 63,996	\$ 693,181	\$ 1,430,276

### STATEMENT OF CASH FLOWS YEAR ENDED SEPTEMBER 30, 2021 (WITH COMPARATIVE TOTALS FOR THE YEAR ENDED SEPTEMBER 30, 2020)

	<u>2021</u>	<u>2020</u>
CASH FLOWS FROM OPERATING ACTIVITIES		
Net income	\$ 95,992	\$ 49,894
Adjustments to reconcile net income to net cash from		
operating activities:		
Depreciation and amortization	2,713	3,585
Stock-based compensation	9,879	31,640
Gain on securities	(14,533)	(11,894)
CARES Act PPP Loan No. 1 forgiveness income	(106,665)	-
Changes in operating assets and liabilities:		
Accounts receivable, net	24,340	(46,653)
Income taxes receivable	-	30
Inventories	25,272	(11,432)
Prepaid expenses	3,892	(1,199)
Other assets	(4,000)	(7,245)
Accounts payable	(6,789)	(6,516)
Accrued payroll and employee benefits	3,014	(27,479)
Income taxes payable	(119)	1,629
Other accrued liabilities	 (1,009)	 3,292
Net cash flows from operating activities	 31,987	 (22,348)
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchases of property and equipment	(3,096)	-
Purchases of investments	(482,285)	(289,440)
Proceeds from the sale of investments	 497,458	 253,729
Net cash flows from investing activities	 12,077	(35,711)
CASH FLOWS FROM FINANCING ACTIVITIES		
Borrowings on CARES Act forgivable note payable	101,015	106,665
Net cash flows from financing activities	101,015	106,665
Effect of foreign exchange rate on cash	 (2,470)	 74
Net change in cash and cash equivalents	142,609	48,680
Cash and cash equivalents, beginning of year	 378,937	330,257
Cash and cash equivalents, end of year	\$ 521,546	\$ 378,937

STATEMENT OF CASH FLOWS, CONTINUED YEAR ENDED SEPTEMBER 30, 2021 (WITH COMPARATIVE TOTALS FOR THE YEAR ENDED SEPTEMBER 30, 2020)

# SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION

Cash paid for income taxes	\$ 8,500	\$ 9,887
Stock compensation to settle accrued liability	\$ _	\$ 19,500

NOTES TO FINANCIAL STATEMENTS SEPTEMBER 30, 2021

### **NOTE 1 - NATURE OF OPERATIONS**

InVitro International, Inc. (the "Company"), headquartered in Placentia, California, was founded in 1985 and is a customer and technology-driven provider of non-animal testing methods. The Company's testing technologies are designed to produce data regarding corrosivity, or ocular/dermal irritation, which correlate with animal and human test results. This technology is commercialized through test kits and laboratory services globally.

The Company is a pioneer in the field of non-animal testing and was first to develop and commercialize its flagship product Corrositex® in 1991. The global regulatory bodies that govern non-animal testing did not exist at the time. These regulatory bodies started to evolve in early 2000's and then consolidated into a more robust global regulatory system in the last few years. Organization for Economic Co-operation and Development (OECD) is the foremost such regulatory body today, with 37 member countries, including the US, and covers more than 80% of the world of commerce.

In 2014, Corrositex® was adopted by OECD, with the publication of Test Guideline (TG) 435. Following this regulatory approval, Corrositex®, became Global Harmonization System (GHS) accepted as a full replacement for animal test results virtually everywhere in the world of commerce. The OECD/European Centre for the Validation of Alternative Methods (ECVAM), Transport Canada, U.S. DOT, EPA, OSHA, Consumer Product Safety Commission, FDA, and the International Air Transport Authority (IATA) all have accepted Corrositex® as an alternative as well.

In November 2019, the OECD published Test Guideline (TG) 496, the final step in the adoption of the Company's now 30 year old core technology, Ocular Irritection® (OI). OI thus completes an eleven year effort to become the first 100% animal free ocular irritancy test method to be OECD accepted, validated and adopted for 37 countries, including the U.S.

Each of the above mentioned Regulatory Advancements are the result of many years in a strategic alliance with INT.E.G.RA in Italy. The Company partnership sells and distributes both laboratory test results and kits in Italy and several European markets. In addition, the partnership coordinates and facilitates regulatory approvals and acceptances from authorities and agencies within the OECD. The Company has over a dozen testing laboratory partnerships globally to help commercialize its technology.

As described in Note 8, quasi reorganization was implemented on October 1, 2014.

### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

**Basis of accounting** - The Company prepares its financial statements based upon the accrual method of accounting, recognizing income when earned and expenses when incurred.

NOTES TO FINANCIAL STATEMENTS SEPTEMBER 30, 2021

### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

Use of estimates - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Material estimates that may be subject to change relate to the collectability of accounts receivable, realizability of inventories, investments, and long-lived assets, and the valuation allowance on deferred tax assets.

**Revenue recognition** - The Company recognizes revenue for its products upon shipment of goods to its customers, upon the reporting of results to its customers for its lab services by applying the following five step approach: (1) identify the contract with a customer; (2) identify the performance obligations in the contract; (3) determine the transaction price; (4) allocate the transaction price to performance obligations in the contract, and (5) recognize revenue when or as a performance obligation is satisfied.

**Customers** - The Company sells its products to independent distributors, contract laboratories, and end users in approximately ten different industries in the United States, Europe, Latin America, and Asia. The combined foreign operations generated approximately 31% and 22% of the Company's total revenues during fiscal 2021 and 2020, respectively. The Company maintains reserves for potential credit losses. Management believes that future credit losses will not be material.

The Company's largest customer generated approximately 11% of the Company's total revenues during fiscal 2021, whereas two of its largest customers generated 39% during fiscal 2020. The largest customer had no outstanding balance owed to the Company as of September 30, 2021.

**Cash and cash equivalents** - The Company defines its cash and cash equivalents to include only cash on hand, demand deposits, money market fund accounts, and investments with original maturities of ninety days or less.

The Company maintains its cash and cash equivalents at financial institutions, the balances of which may, at times, exceed federally insured limits. Management believes that the risk of loss due to the concentration is minimal.

**Investments** - Investments in marketable securities are reported at fair value as determined by quoted market prices in an active market with unrealized and realized gains and losses included in investment income. Interest and dividend income are recorded on the accrual basis of accounting.

NOTES TO FINANCIAL STATEMENTS SEPTEMBER 30, 2021

### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

**Fair value of financial instruments** - Financial instruments primarily consist of marketable securities and interest-bearing cash. The Company estimates that the fair value of its financial instruments at September 30, 2021 do not differ materially from its aggregate carrying value. Considerable judgment is required in interpreting market data to develop the estimates of fair value and, accordingly, the estimates are not necessarily indicative of the amounts that the Company could realize in a current market exchange.

**Fair value measurements** - The Company defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The Company measures fair value under a framework that provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements).

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

**Accounts receivable** - Accounts receivable are stated at the amount that management expects to collect from balances outstanding at fiscal year-end. Management closely monitors outstanding balances and provides a reserve for probable uncollectible amounts through a charge to earnings and a credit to the receivables allowance accounts based on its assessments of the current status of individual accounts. At September 30, 2021, management has recorded a reserve for potentially bad debts of \$3,500.

**Inventories** - Inventories are stated at the lower of cost or net realizable value. Cost is determined on the first-in, first-out method. Cost includes materials, labor, and an allocable portion of direct and indirect overhead. Net realizable value is the estimated selling prices in the ordinary course of business, less reasonably predictable costs of completion, disposal, and transportation. The Company regularly monitors inventories for excess or obsolete items and makes any valuation corrections when such adjustments are needed. Once established, write downs are considered permanent adjustments to the cost basis of obsolete or excess inventories.

**Property and equipment** - Property and equipment are recorded at cost and depreciated using the straight-line method over the estimated useful life. Normal repairs and maintenance are expensed as incurred. Expenditures that materially adapt, improve, or alter the nature of the underlying assets are capitalized. When property and equipment are retired or otherwise disposed of, the cost and related accumulated depreciation are removed from the accounts, and the resulting gain or loss is credited or charged to income.

NOTES TO FINANCIAL STATEMENTS SEPTEMBER 30, 2021

### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

**Patents and trademarks** - The costs of patents and trademarks acquired are amortized on the straight-line method over their estimated remaining lives. The identifiable costs to develop and defend the Company's patents and trademarks are capitalized and amortized on the straight-line method over their estimated remaining lives. The unidentifiable costs to develop and defend the Company's patents and trademarks are charged to expense as incurred.

The Company is not aware of any infringing uses that could materially affect its current business or any prior claim to the patents and/or trademarks that would prevent the Company from using such patents and/or trademarks in its business. The Company's policy is to pursue registration of its patents and trademarks, whenever possible, and to oppose vigorously any infringement of its patents and/or trademarks.

Aggregate patent costs, net of accumulated amortization of \$250,756, totaled \$1,999 at September 30, 2021 and are included in deposits and other assets. Amortization expense related to patents was \$500 during the years ended September 30, 2021 and 2020.

**Capitalized software** - The costs of software acquired are amortized on the straight-line method over their estimated remaining lives. Aggregate software costs, net of accumulated amortization of \$109,752, totaled \$8,471 at September 30, 2021 and are included in deposits and other assets. During years ended September 30, 2021 and 2020, amortization expense related to software totaled \$950 and \$594, respectively.

Long-lived assets - The Company assesses, using a qualitative then a quantitative approach, the recoverability of long lived assets, including property and equipment, whenever triggering events, or changes in circumstances, indicate that the historical-cost carrying value of an asset may no longer be appropriate. The evaluation is performed by determining whether the depreciation and amortization of such assets over their remaining lives can be recovered through projected undiscounted cash flows. The amount of impairment, if any, is measured based on fair value and is charged to operations in the period in which such impairment is determined by management. To date, the Company has not identified any impairment of long-lived assets. As of and for the year ended September 30, 2021, no triggering events were deemed present and therefore no impairment charges related to long lived assets were recognized. However, there can be no assurance that market conditions will not change, which could result in impairment of long-lived assets in the future.

**Research and development** - Research and development costs consist primarily of compensation and materials associated with the research and development of the Company's technologies and are expensed as incurred.

**Advertising** - The Company expenses advertising costs, charged to operations under selling, general, and administrative expenses, as they are incurred. Advertising costs during the years ended September 30, 2021 and 2020 amounted to \$84,741 and \$88,363, respectively.

NOTES TO FINANCIAL STATEMENTS SEPTEMBER 30, 2021

### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

**Income taxes** - The Company accounts for income taxes under the asset and liability method. Deferred tax assets and liabilities are recognized for future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized as income in the period that includes the enactment date. A valuation allowance is provided for significant deferred tax assets when it is more likely than not that such assets will not be recovered.

When tax returns are filed, it is highly certain that some positions taken would be sustained upon examination by the taxing authorities, while others are subject to uncertainty about the merits of the position taken or the amount of the position that would be ultimately sustained. The benefit of a tax position is recognized in the financial statements in the period during which, based on all available evidence, management believes it is more likely than not that the position will be sustained upon examination, including the resolution of appeals or litigation processes, if any. Tax positions taken are not offset or aggregated with other positions. Tax positions that meet the more-likely-than-not recognition threshold are measured as the largest amount of tax benefit that is more than fifty percent likely of being realized upon settlement with the applicable taxing authority. The portion of the benefits associated with tax positions taken that exceeds the amount measured as described above is reflected as a liability for unrecognized tax benefits along with any associated interest and penalties that would be payable to the taxing authorities upon examination. As of September 30, 2021, the Company had no unrecognized tax benefits, and the Company had no positions which, in the opinion of management, would be reversed if challenged by a taxing authority.

The Company's evaluation of tax positions was performed for those tax years which remain open to audit. The Company may, from time to time, be assessed interest or penalties by the taxing authorities, although any such assessments historically have been minimal and immaterial to the Company's financial results. In the event the Company is assessed for interest and/or penalties, such amounts will be classified as income tax expense in the financial statements.

**Foreign currency translation** - The financial statements of the Company's foreign operations have been translated to U.S. dollars. Assets and liabilities are translated at exchange rates as of the balance sheet date. Revenues and expenses are translated at average rates of exchange in effect during the fiscal year. The translation adjustment is excluded from results of operations but is included in comprehensive income and is accumulated in a separate component of shareholders' equity. Gains and losses from foreign currency transactions denominated in a currency other than the Company or its foreign operations' local currencies are included in results of operations.

NOTES TO FINANCIAL STATEMENTS SEPTEMBER 30, 2021

### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

Accounting for stock-based compensation - At September 30, 2021, the Company has a stock-based employee compensation plan, which is described more fully in Note 7. The Company measures and recognizes the cost of employee services received in exchange for an award of equity instruments based on the grant-date fair value, including share-based compensation based on the grant-date fair value for all share-based payments granted prior to and not yet vested as of January 1, 2006 and share-based compensation based on the grant-date fair-value for all share-based payments granted after October 1, 2006. For non-employee stock-based compensation, the Company values the equity securities based on the fair value of the security on the date of grant. For stock-based awards, the value is based on the market value of the stock on the date of the grant or the value of services, whichever is more readily available. Stock option awards are valued using the Black-Scholes-Merton option-pricing model. No stock options were granted during the year ended September 30, 2021.

**Net income per common share** - The Company reports earnings per share ("EPS") with a dual presentation of basic EPS and diluted EPS on the face of the statements of comprehensive income. Basic EPS is computed as net income divided by the weighted average of common shares for the period. Diluted EPS reflects the potential dilution that could occur from common shares issued through stock options, or warrants. During fiscal years 2021 and 2020, the Company had no potentially dilutive common stock equivalents. Therefore, the basic EPS and the diluted EPS are the same.

**Comprehensive income** - The Company reports and displays all components of comprehensive income in a full set of financial statements. Accumulated other comprehensive income as reported in the accompanying balance sheet represents foreign currency translation adjustments.

**Segments of an enterprise and related information** - The Company currently operates in one business segment.

**Subsequent events** - Subsequent events have been evaluated by the Company through December 3, 2021, which is the date these financial statements were issued, and no subsequent events have arisen, other than those described in these financial statements, that would require disclosure.

NOTES TO FINANCIAL STATEMENTS SEPTEMBER 30, 2021

### **NOTE 3 - FAIR VALUE MEASUREMENTS**

The following is a description of the valuation methodologies used for the investments measured at fair value, including the general classification of such instruments pursuant to the valuation hierarchy.

**Exchange-traded funds and mutual funds** - Valued at quoted market prices in an exchange and active market, which represent the net asset values of shares held by the Company at year-end.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future values. Furthermore, although the Company believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

All of the Company's assets measured at fair value on a recurring basis are measured as level 1 within the fair value hierarchy. Asset categories are disaggregated as follows at September 30, 2021:

	\$ 784,968
Equity Funds	 111,302
Bond Funds	279,164
Mutual Funds:	
Equity Funds	78,520
Bond Funds	\$ 315,982
Exchange-Traded Funds:	

#### **NOTE 4 - INVENTORIES**

Inventories consist of the following at September 30, 2021:

Raw materials and powder	\$ 46,218
Components	40,949
Finished goods	 53,212
	\$ 140,379

NOTES TO FINANCIAL STATEMENTS SEPTEMBER 30, 2021

### **NOTE 5 - PROPERTY AND EQUIPMENT**

Property and equipment as of September 30, 2021 consist of:

Equipment	\$ 302,906
Leasehold improvements	 34,539
	337,445
Less accumulated depreciation and amortization	 (329,464)
	\$ 7,981

Depreciation and amortization expense on property and equipment was \$1,263 and \$2,491 during the years ended September 30, 2021 and 2020, respectively.

### NOTE 6 - CARES ACT PPP LOAN NO. 1 FORGIVENESS INCOME

**COVID-19 impact** - On March 11, 2020, the World Health Organization declared the spread of Coronavirus disease (COVID-19) a worldwide pandemic. The COVID-19 pandemic is having significant effects on global markets, supply chains, businesses and communities. It is expected the COVID-19 could potentially impact the Company's Fiscal 2022 operations resulting in a decline in revenue, additional bad debts and other additional, unanticipated costs. Management believes the Company is taking appropriate actions to mitigate the negative financial impact, including participation in the Payroll Protection Program (or "PPP"). However, the full financial impact of COVID-19 is unknown and cannot be reasonably estimated as these events are still developing.

**Forgiveness income** - On May 5, 2020, the Company obtained a low-interest loan in the amount of \$106,665 from a financial institution in connection with the U.S Small Business Administration's ("SBA") Paycheck Protection Program (the "PPP Loan No. 1"). In November 2020, the PPP Loan No. 1 was fully forgiven by the SBA based on the Company's use of the proceeds for its payroll costs and other expenses in accordance with the requirements of the CARES Act. The amount forgiven for \$106,665 is included in Other Income in the Statement of Comprehensive Income for the year ended September 30, 2021.

NOTES TO FINANCIAL STATEMENTS SEPTEMBER 30, 2021

### NOTE 7 - CARES ACT FORGIVABLE NOTE PAYABLE

On April 4 2021, the Company obtained a loan in the amount of \$101,015 from Wells Fargo Bank, in connection with the SBA's Paycheck Protection Program (the "PPP Loan No. 2"). A portion of the PPP Loan may be forgiven based on the Company's use of the proceeds of the PPP Loan No. 2 for its payroll costs and other expenses in accordance with the requirements of the Paycheck Protection Program. If the PPP Loan No. 2 is not fully forgiven, the Company will remain liable for the full and punctual payment of the outstanding principal balance plus accrued and unpaid interest. The Company expects all or a significant portion of the PPP Loan No. 2 to be forgiven. The PPP Loan No. 2 accrues interest at a rate per annum equal to 1.00%, the outstanding principal balance plus accrued and unpaid interest is due on May 5, 2026. The PPP Loan is unsecured. The PPP Loan No. 2 may be prepaid at any time prior to maturity with no prepayment penalties.

Subsequently, the Company received notification from the financial institution that the PPP Loan No. 2 was forgiven for the full amount of \$101,015.

### **NOTE 8 - SHAREHOLDERS' EQUITY**

**Quasi reorganization** - During the year ended September 30, 2015, upon recommendation by the officers of the Company and approval by the board of directors, a corporate readjustment was implemented. The Company accumulated a deficit of \$24,556,683 prior to September 30, 2014, under previous management. The Company's prior management was replaced and reorganized from 1995 through 1999. The new management, through September 30, 2014, had modified the operational strategy successfully to enable the Company to operate in the present form which had been profitable over the six consecutive years ending September 30, 2014.

As a result, as of October 1, 2014, the Company's accumulated deficit was reduced to \$0 from \$24,556,683, and the common stock account was reduced to \$609,630 from \$25,166,313.

**Common stock** - On December 10, 2019, 500,000 shares of restricted stocks were issued to an employee as executive compensation and restricted for one year. The Company amortized and recorded stock compensation expense during the year ended September 30, 2021 for \$6,250 to reflect the amortization of the restricted stock. Prior to this, the Company recorded stock compensation expense for \$31,250 during the year ended September 30, 2020.

NOTES TO FINANCIAL STATEMENTS SEPTEMBER 30, 2021

### NOTE 8 - SHAREHOLDERS' EQUITY, continued

**Stock option plans** - The Company has one stock option plan whereby incentive stock options or nonqualified stock options ("Options") may be granted to employees, directors, officers, and others to purchase shares of the Company's common stock ("Shares"). The options are exercisable at prices which equal or exceed the fair value of the Company's common stock at the date of grant. The option exercise price may be payable in cash or shares of previously owned Company common stock (if any) (valued by a committee of the Board of Directors). Options granted pursuant to the plan vest and expire according to the terms of each option agreement. At September 30, 2021, this plan had 1,800,000 outstanding options that were granted on August 12, 2020.

On August 12, 2020 (the "Grant Date") the Company granted 1,800,000 incentive stock options to the President of the Company. These options vest 300,000 shares per year over a 6 period year period ("Installment"). Installments shall vest to the 300,000 shares annually up to 1,800,000 options. The options shall expire, and all rights hereunder to purchase the Shares shall terminate, 5 years from the vesting date.

A summary of the Company's stock option activity is presented in the following table:

	Number of Shares	Exercise price per Share
Options outstanding at September 30, 2020	1,800,000	\$ 0.10
Granted		0.10
Options outstanding at September 30, 2021	1,800,000	\$ 0.10

The following table summarized information about stock options outstanding at September 30, 2021:

		Options outs	tanding	Options exercisable
I	Price	Number of Shares	Contractual life (in years)	Number of Shares
\$	0.10	1,800,000	9.89	
	0.10	1,800,000	9.89	_

### NOTE 8 - SHAREHOLDERS' EQUITY, continued

The Company recorded stock-based compensation expense of \$3,629 and \$390 in connection with the Plans for the years ended September 30, 2021 and 2020, respectively. The stock-based compensation expense is measured using "Black-Scholes-Merton option-pricing model", incorporating the following weighted average assumption as of the grant date on August 12, 2020:

Expected Dividend yield	0%
Expected stock-price volatility	40%
Risk-free interest rate	0.67%
Expected term of options (years)	10
Stock price	\$ 0.10
Exercise price	\$ 0.10

**Preferred stock** - The Company has authorized 1,000,000 shares of preferred stock to be issued. These shares may be issued in one or more series as determined by the Board of Directors. At the time of determination, the rate of dividends (whether cumulative or non-cumulative), redemption features, and liquidation preferences will be established. At September 30, 2021, no preferred stock determinations or issuances have been authorized by the Board of Directors.

### **NOTE 9 - PROVISION FOR INCOME TAXES**

The provision for income taxes for the years ended September 30 is comprised of the following:

	;	<u>2021</u>		<u>2020</u>	
Current provision	\$	9,510	\$	11,546	
Deferred benefit					
	\$	9,510	\$	11,546	

NOTES TO FINANCIAL STATEMENTS SEPTEMBER 30, 2021

### NOTE 9 - PROVISION FOR INCOME TAXES, continued

As of September 30, 2021, the significant components of the Company's net deferred tax assets are as follows:

\$ 8,600
55,000
 10,000
73,600
 (73,600)
\$ 
\$ 

During fiscal 2021 the valuation allowance decreased by \$7,100.

The Company did not utilize funds in either net operating loss carryforwards ("NOLs") nor in state research tax credits to reduce their taxable income during the year ended September 30, 2021. The Company had PPP Loan No. 1 forgiveness income of \$106,665 during the year ended September 30, 2021, which was not taxable for Federal or State tax purposes.

As of September 30, 2021, the Company had NOLs for federal reporting purposes of approximately \$40,000 which expire in various years through fiscal 2024. The Federal tax codes provide for restrictive limitations on the annual utilization of NOLs to offset taxable income when the stock ownership of a company significantly changes, as defined. As of September 30, 2021, the Company has research tax credits of \$55,000 for Federal tax purposes and \$0 for state tax purposes. The research tax credits are available to offset future tax liabilities, if any, through 2040. Due to historical ownership changes, the utilization of the research tax credits are subject to annual limitations in future periods, which could substantially reduce the Company's ability to offset future taxable income. Utilization of these amounts could be further limited if additional ownership changes occur in the future.

As of September 30, 2021, the Company's federal tax returns since the 2017 tax year and state tax returns since the 2016 tax year remain open for examination by the tax jurisdictions. No tax returns are currently being examined by taxing authorities.

NOTES TO FINANCIAL STATEMENTS SEPTEMBER 30, 2021

### **NOTE 10 - COMMITMENTS AND CONTINGENCIES**

**Operating leases** - The Company leases its corporate headquarters under a non-cancelable operating lease agreement expiring in August 2024. Total rent expense for all locations in the United States was \$45,931 and \$45,931 for the years ended September 30, 2021 and 2020, respectively.

Future annual minimum payments under all operating leases for the year ending September 30, are:

2022	\$ 46,003
2023	47,386
2024	44,627
	\$ 138,016

### **NOTE 11 - EMPLOYEE BENEFIT PLAN**

The Company sponsors a defined contribution plan covering full time employees. Employees may contribute up to the maximum 401(k) contribution allowed under the Internal Revenue Code each plan year. Employee contributions to the plan are withheld from wages and are vested 100% immediately.

The Company matches each employee's contribution up to the first 3% of their pay and all such contributions are vested immediately. The Company's contributions to the defined contribution plan for the years ending September 30, 2021 and 2020 were \$16,423 and \$15,644, respectively.

NOTES TO FINANCIAL STATEMENTS SEPTEMBER 30, 2021

### NOTE 12 - BASIC AND DILUTED INCOME PER SHARE

The following is a reconciliation of the numerators and denominators of the basic and diluted income per share computations:

	<u>2021</u>	<u>2020</u>
Numerator for basic and diluted income per share:  Net income	\$ 95,992	\$ 49,894
Denominator for basic and diluted income per share:		
Weighted average shares (basic)	22,759,809	22,624,552
Common stock equivalents		
Weighted average shares (diluted)	22,759,809	22,624,552
Basic and diluted income per share:		
Basic	\$ 0.004	\$ 0.002
Diluted	\$ 0.004	\$ 0.002

NOTES TO FINANCIAL STATEMENTS SEPTEMBER 30, 2021

### NOTE 13 - BUSINESS SEGMENT AND GEOGRAPHIC INFORMATION

The Company operates in multiple industry segments providing in-vitro (non-animal) consumer, product, and environmental safety test method to customers in the cosmetics, personal care, household products, textiles, pharmaceuticals, chemicals, and hazardous waste transportation industries.

Revenues, net income, and identifiable assets by geographic area as of September 30, 2021 and for the years ended September 30, 2021 and 2020 are as follows:

	<u>2021</u>	<u>2020</u>
Revenues:		
United States	\$ 675,933	\$ 889,737
Other countries	327,470	215,079
	<u>\$ 1,003,403</u>	<u>\$ 1,104,816</u>
Net income:		
United States	\$ 64,664	\$ 40,181
Other countries	31,328	9,713
	<u>\$ 95,992</u>	\$ 49,894
Identifiable assets:		
United States	\$ 1,576,332	\$ 1,499,759
Other countries	55,554	39,279
	<u>\$ 1,631,886</u>	\$ 1,539,038