

## **PIONEER BANKSHARES, INC. ANNOUNCES**

### **2025 - 1<sup>st</sup> QUARTER EARNINGS**

Stanley, VA, May 15, 2025--- Pioneer Bankshares, Inc., (OTC Bulletin Board: PNBI) parent company of Pioneer Bank, reported unaudited consolidated net income for the 1<sup>st</sup> quarter of 2025 of \$1.07 million or \$1.07 per share as compared to \$673,000 or \$0.68 per share for the 1<sup>st</sup> quarter of 2024. The increase in earnings for the first quarter of 2025 as compared to the first quarter of the prior year is primarily the result of increased interest income due to the growth in the loan portfolio over the same period last year.

The Company issued a 2025 1<sup>st</sup> quarter dividend payment of \$0.25 per share. This dividend payment represents an annualized yield and return to investors of 3.97% based on the market price per share of PNBI stock as of the date of this release. Pioneer Bankshares' consolidated total assets as of March 31, 2025, were \$350.9 million compared to \$357.2 million as of March 31, 2024, and \$344.3 million as of December 31, 2024.

Pioneer Bank, the Company's subsidiary, increased the loan portfolio by \$20.7 million or 8.61% as compared to the same period last year. Total loans compared to December 31, 2024 have declined by \$1.2 million, primarily due to expected paydowns in the consumer and auto loan portfolios and reduced activity in loan mortgage participation programs. Deposits have grown \$4.9 million or 1.79% during the 1<sup>st</sup> quarter of 2025 compared to \$7.5 million or 2.85% during the 1<sup>st</sup> quarter of 2024. Total assets have increased by \$6.59 million during the first quarter of 2025.

The Company and its bank subsidiary continue to maintain a strong capital position and are classified as well-capitalized with total consolidated capital of \$38.6 million. The Company's total number of outstanding common shares as of March 31, 2025, were 1,001,675. The Company's book value per share increased to \$38.52 as of March 31, 2025, compared to \$35.05 per share as of March 31, 2024.

#### **About Pioneer Bankshares, Inc.**

Pioneer Bankshares, Inc. is a one-bank holding company headquartered in Page County, Virginia. The Company's main branch and corporate office are located in Stanley, Virginia, with other branch or office locations in Shenandoah, Luray, Harrisonburg, Ruckersville, and Charlottesville, Virginia. The bank also operates a small finance company known as Valley Finance Services, a division of Pioneer Bank, which specializes in consumer and auto lending.

#### **Forward-Looking Statements**

This press release may contain "forward-looking statements" as defined by federal securities laws, which may involve significant risks and uncertainties. These statements address issues that involve risks, uncertainties, estimates and assumptions made by management, and actual results could differ materially from the results contemplated by these forward-looking statements. Other risk factors that could have a material adverse effect on our operations and future prospects include, but are not limited to, changes in: interest rates, general economic conditions, legislative and regulatory policies, and a variety of other matters. Readers should consider these risks and uncertainties in evaluating forward-looking statements and should not place undue reliance on such statements. We undertake no obligation to update these statements following the date of this press release.

The Company's unaudited quarter-end financial highlights are included in the tables below:

**FINANCIAL HIGHLIGHTS**  
(In thousands, except for per share information)

|                                                     | <u>March 31, 2025</u> | <u>March 31, 2024</u> |
|-----------------------------------------------------|-----------------------|-----------------------|
| <b>Earnings Results</b>                             |                       |                       |
| Interest and dividend income                        | \$ 4,736              | \$ 4,317              |
| Interest expense                                    | <u>1,441</u>          | <u>1,526</u>          |
| Net interest income                                 | 3,295                 | 2,791                 |
| Provision for loan losses                           | <u>(32)</u>           | <u>25</u>             |
| Net interest income after provision for loan losses | 3,327                 | 2,766                 |
| Noninterest income                                  | 424                   | 387                   |
| Noninterest expense                                 | <u>2,437</u>          | <u>2,356</u>          |
| Income before income taxes                          | 1,314                 | 797                   |
| Income tax expense                                  | <u>241</u>            | <u>124</u>            |
| Net Income                                          | <u>\$ 1,073</u>       | <u>\$ 673</u>         |
| <b>Financial Condition</b>                          |                       |                       |
| Assets                                              | \$ 350,861            | \$ 357,181            |
| Deposits                                            | 276,524               | 271,259               |
| Loans, net of allowance                             | 258,926               | 238,342               |
| Stockholders' Equity                                | 38,587                | 34,885                |
| <b>Per Share Data</b>                               |                       |                       |
| Net income per share, basic and diluted             | \$ 1.07               | \$ 0.68               |
| Dividends per share                                 | 0.25                  | 0.25                  |
| Book value per share                                | 38.52                 | 35.05                 |
| <b>Performance Ratios</b>                           |                       |                       |
| Return on assets                                    | 1.06%                 | 0.71%                 |
| Return on equity                                    | 9.61%                 | 7.28%                 |