## First Quarter Report

Including Financial Statements and disclosures prescribed by OTC Pink Market for Alternative

Reporting Standards.

For the Three Months ended
March 31 ${ }^{\text {st }}$

## BARISTAS COFFEE COMPANY INC.

A Nevada Corporation Listed on the OTC Pink Market

## BARISTAS COFFEE COMPANY, INC.

CUSIP: 22766J 106

TRADING SYMBOL: BCCI

QUARTERLY REPORT FOR THE
THREE MONTHS ENDED

MARCH 31, 2013

## Item 1: Exact name of the issuer and address of its Principal Executive Offices

| Name of issuer: | Baristas Coffee Company, Inc. <br> (Formerly Innovative Communications Technologies, Inc.) |
| :--- | :--- |
| Principal Executive Offices: | 411 Washington Avenue N <br> Kent, Washington 98032 |
|  | Website: www.baristas.tv |
|  | Phone: (800)764-8711 |
|  | Fax: (206) 653-7202 |
| Investor Relations Contact: | Barry Henthorn <br> (At Principal Executive Office) |
|  | Barry@baristas.tv |

Item 2: The number of shares or total amount of the securities outstanding for each class of securities.

The following tables set forth information concerning the securities of the Baristas Coffee Company, Inc.:

| Class | Date | Number of <br> Shares <br> Authorized | Number of <br> Shares <br> Outstanding | Freely <br> Tradable <br> Shares <br> (Public <br> Float) | Total Number of <br> Shareholders of <br> Record |
| :---: | :--- | :---: | :---: | :---: | :---: |
| Preferred | March 31, 2013 | $30,000,000$ | $1,460,000$ | 0 | 5 |
|  | December 31, 2012 | $30,000,000$ | $1,460,000$ | 0 | 5 |
|  | September 30, 2012 | $30,000,000$ | $1,460,000$ | 0 | 5 |
|  | June 30, 2012 | $30,000,000$ | $1,460,000$ | 0 | 5 |
|  | March 31, 2012 | $30,000,000$ | $1,460,000$ | 0 | 5 |
|  | December 31, 2011 | $30,000,000$ | $1,460,000$ | 0 | 5 |


| Class | Date | Number of <br> Shares <br> Authorized | Number of <br> Shares <br> Outstanding | Freely <br> Tradable <br> Shares <br> (Public <br> Float) | Total Number of <br> Shareholders of Record <br> (to the ability to ascertain) |
| :--- | :--- | :--- | :---: | :---: | :---: |
| Common | March 31, 2013 | $300,000,000$ | $267,882,237$ | $51,891,359$ | 5,163 |
|  | December 31, 2012 | $300,000,000$ | $244,468,641$ | $45,891,359$ | 4,891 |
|  | September 30, 2012 | $300,000,000$ | $243,468,641$ | $30,991,827$ | 4,351 |
|  | June 30, 2012 | $300,000,000$ | $237,493,641$ | $23,843,827$ | 4,167 |
|  | March 31, 2012 | $300,000,000$ | $210,818,641$ | $21,843,827$ | 3,123 |
|  | December 31, 2011 | $300,000,000$ | $210,218,641$ | $17,365,641$ | 2,958 |
|  |  |  | $164,878,641$ | $17,365,641$ | 132 |

Net Profit (Loss) $\quad$| \$ $28,079 \quad \$ \quad 339,817 \quad \$ \quad(2,772,288)$ |
| :--- |

## Baristas Coffee Company, Inc.

(A Nevada Corporation)
COMPARATIVE BALANCE SHEET
December 31, 2012 and March 31, 2013
Unaudited

| ASSETS | March 31, 2013 |  | December 31, 2011 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| Current Assets |  |  |  |  |
| Cash | \$ | 33,810 | \$ | 40,114 |
| Notes Receivable |  | 11,036 |  | 15,012 |
| Shareholder and employee receivables |  | - |  | - |
| Prepaid Expenses and Other Current Assets |  | 112,686 |  | 90,539 |
| Total current assets |  | 157,532 |  | 145,665 |
| Fixed Assets - Net |  | 779,241 |  | 783,821 |
| TOTAL ASSETS | \$ | 936,773 | \$ | 929,485 |

## LIABILITIES AND STOCKHOLDERS' EQUITY

Current Liabilities

| Accounts Payable and Other Current Liabilities | \$ | 177,966 | \$ | 147,068 |
| :---: | :---: | :---: | :---: | :---: |
| Notes Payable |  | 164,218 |  | 131,996 |
| Total current liabilities |  | 342,184 |  | 279,064 |
| LIABILITIES |  | 342,184 |  | 279,064 |

Stockholders' Equity
Common stock, $\$ .001$ par value,
$300,000,000$ shares authorized, $267,882,237$
shares issued and outstanding as of March 31, 2013
and outstanding as of December 31, 2012 and $243,565,641$ shares
issued and outstanding at September 30, 2012 and
210,218,641 shares issued and outstanding at December 31, 2011
267,882
210,219
Preferred Stock, $\$ .001$ par value, $30,000,000$ shares authorized
and $1,460,000$ shares issued and outstanding at September 30, 2012 and
December 31, 2011

| Paid-in-capital | $\begin{gathered} 1,866,617 \\ (1,539,910) \end{gathered}$ |  |  | $\begin{gathered} 1,067,723 \\ (1,852,655) \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| Retained deficit |  |  |  |  |
| TOTAL STOCKHOLDERS' EQUITY |  | 594,589 |  | $(574,713)$ |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | \$ | 936,773 | \$ | $(295,649)$ |

Baristas Coffee Company, Inc.
(A Nevada Corporation)
COMPARATIVE STATEMENT OF OPERATIONS
Unaudited

|  | For the Quarter Ending <br> March 31, 2013 |  | For the Year To Date March 31, 2013 |  | From Inception (December 23, 2004) To March 31, 2013 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales | \$ | 433,858 | \$ | 433,858 | \$ | 3,673,092 |
| Cost of Sales |  | 100,915 |  | 100,915 |  | 787,115 |
| Gross Profit |  | 332,943 |  | 332,943 |  | 2,885,977 |
| Expenses |  |  |  |  |  |  |
| Personnel |  | 114,415 | \$ | 114,415 |  | 1,277,099 |
| General and Administration |  | 54,510 | \$ | 54,510 |  | 797,359 |
| Operations |  | 53,251 | \$ | 53,251 |  | 540,686 |
| *Legal/Compliance |  | 72,326 | \$ | 72,326 |  | 166,867 |
| *Note Previously contained in G \& A |  | 294,502 |  | 294,502 |  | 5,397,155 |
| Net Operating Loss/Profit |  | 38,440 |  | 38,440 |  | $(2,511,178)$ |
| Extraordinary Loss |  | - |  | - |  | $(59,839)$ |
| Net Profit (Loss) | \$ | 38,440 | \$ | 38,440 | \$ | (2,451,339) |

$\left.\begin{array}{llll} & \begin{array}{c}\text { Baristas Coffee Company, Inc. } \\ \text { (A Nevada Corporation) }\end{array} \\ \text { COMPARATIVE STATEMENT OF CASH FLOW } \\ \text { Unaudited }\end{array}\right)$


## NOTE 1: NATURE OF OPERATIONS

Baristas Coffee Company, Inc. ("Baristas" or the "Company") is a Nevada corporation, doing business as Baristas. Formerly known as Innovative Communications, Inc. (ICTN:PK), Baristas is listed on OTC Pink (BCCI:PK). Baristas has recently made a formal application to the NASDAQ Capital Markets, under the reserve symbol "BAPI". Baristas is a specialty drive through beverage retailer with attractive female models as servers. Baristas provides its customers the ability to drive up and order their choice of a custom-blended espresso drink, freshly brewed coffee, or other beverages. Baristas is offering a high-quality option to the fast-food, gas station, or institutional coffee.

Baristas offers its patrons the finest hot and cold beverages, specializing in specialty coffees, blended teas, and other custom drinks. In addition, Baristas offers smoothies, fresh-baked pastries and other confections. Seasonally, Baristas adds beverages such as hot apple cider, hot chocolate, frozen coffees, and more. Another revenue stream is in the promoting and selling Baristas merchandise; promotional items, alluring calendars, mugs, t-shirts and hats that are sold. Historically, all stands have been company owned. However, the Company has begun franchising.

On December 29, 2009, the company announced that it had reached an agreement to acquire a controlling interest in Pangea Networks, Inc. (PGEA:PK) doing business as Baristas Coffee Company. The initial closing occurred on December 22, 2009, when an agreement was reached for Baristas to purchase in excess of $60 \%$ of the issued and outstanding share of Pangea. Under terms of the transaction, shareholders in Pangea would receive shares in Baristas. At that time, Subject to concurrence and approval of the Financial Industry Regulatory Authority ("FINRA"), Baristas
began to focus its operating activities in Pangea, operating as Baristas Coffee Company. See Subsequent Events below.

The year-end of the Company is December 31 .

## NOTE 2: BASIS OF PRESENTATION AND GOING CONCERN UNCERTAINTIES

The revenue from current operations is minimal; therefore, the Company is considered to be in the development stage.
Although the Company has recently generated positive cash flows, and profits ability to continue as a going concern is dependent upon achieving a profitable level of operations and on the ability of the Company to obtain necessary financing to fund the expanding operations. Management believes that its current and future plans enable it to continue as a going concern for the next twelve months.

To meet these objectives, the Company continues to seek other sources of financing in order to support existing operations and expand the range and scope of its business. However, there are no assurances that any such financing can be obtained on acceptable terms and timely manner, if at all. The failure to obtain the necessary working capital would have a material adverse effect on the business prospects and, depending upon the shortfall, the Company may have to curtail or cease its operations.

The accompanying financial statements do not include any adjustments to the recorded assets liabilities that might be necessary should Baristas have to curtail operations or be unable to continue in existence.

## NOTE 3: SIGNIFICANT ACCOUNTING POLOCIES

## A. Uses of Estimates

The preparation of the financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amount of revenue and expenses during the reported period. Actual results could differ materially from the estimates.

## B. Fixed Assets

Fixed assets are states a cost of the espresso stands purchased by the Company. The Company periodically evaluates whether events and circumstances have occurred that may warrant revision of the estimated useful life of the fixed assets or whether the remaining balance of fixed assets should be evaluated for possible impairment.

## C. Revenue Recognition

Revenue is generated through the sale of custom-blended espresso drinks, freshly brewed coffee, or other beverages, fresh-bakes pastries and other confections, and Baristas merchandise,

## D. Income Taxes

The Company Accounts for income taxes under the provisions of SFAS No. 109, "Accounting for Income Taxes." SFAS No. 109 requires recognition of deferred tax assets and liabilities for the expected future tax consequences of events that have been included in the financial statements or tax returns. Under this method, deferred tax assets and liabilities are determined based on the differences between the financial reporting and tax bases of assets and liabilities and operating loss and tax credit carry forwards using enacted tax rates in effect for the year in which the differences and carry forwards are expected to reverse.

In July 2006, the FASB issued FIN No. 48, "Accounting for Uncertainty in Income Taxes - an interpretation of FASB Statement No. 109." This interpretation clarifies the accounting for uncertainty in income taxes recognized in a company's financial statements in accordance with SFAS No. 109. The interpretation prescribes a recognition threshold and measurements attribute for the financial statement recognition and measurement of a tax position taken in a tax return. It also provides guidance on recognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition. FIN No. 48 is effective for fiscal years beginning after December 15, 2006. The adoption of this interpretation did not have a material impact on the Company's results of operations of financial position. As such, the Company has not recorded any liabilities for uncertain tax positions or any related interest penalties. The acceptability of the tax positions of the Company by the taxing authorities for the tax years open to Internal Revenue Service audit, the fiscal years 2005 through 2009, has not been determined.

NOTE 4: Management's discussion and analysis or plan of operation
A \& B - Plan of Operation and Management's Discussion and Analysis of Financial Condition.
The company has generated profits and positive cash flows for the quarterly reporting period. But, its ability to continue as a going concern is dependent upon continuing profitable operations and on its ability to obtain necessary financing to fund expansion. Management believes that its current and future plans will enable it to continue as a going concern and to profitably and dramatically grow.

The Company continues to seek external sources of financing in order to support existing operations, to expand through internal and franchise growth, and to expend the range and scope of its business. While there are no assurances that financing can be obtained on acceptable terms and or in a timely manner management has taken the following steps to improve its positions:

1. Continue to identify and close unprofitable or marginally profitable stores
2. Continue evaluating and negotiating management agreements entered into in conjunction with acquisitions
3. Continue identifying new suppliers and negotiating more favorable terms with existing suppliers.
4. Pursuing and entering into franchising arrangements and financing arrangements enabling the Company to expand with no capital outlays while achieving both immediate and long-term cash flow.
5. Launching new related revenue streams such as ice cream, merchandising, etc.

## C. Off-Balance Sheet Arrangements

There are no off-balance sheet arrangements.
Forward looking statements-the use of forward looking statements is discussed in conjunction with the Company's initial application and is herein incorporated by reference. The user of these statements is strongly encouraged to refer to that document and to stay abreast of Company announcements.

## Note 5: Legal proceedings

The Company is not involved in any legal proceedings.

## Note 6: Defaults on senior securities.

None

## Note 7: Other information

Current update- No significant events have occurred outside the normal course of business and which have not been announced by appropriate public notice and press releases.

The Company has paid in full its obligation related to the US Department of Labor Action.

The Company has 10 stores operating and closed one during the current reporting period.
The Company launched its "Baristas Coffee Creations" specialty ice cream bars in New York. Sale of ice cream products generated $\$ 25,000$ in gross sales and approximately $\$ 5,000$ of gross profit from sales during the period.

## Note 8: Exhibits

Articles of Incorporation and Bylaws- The information required by these items was filed in conjunction with the Company's Initial Application and is herein incorporated by reference. There have been no amendments to the Articles of Incorporation or Bylaws from the date of filing through the period covered by this quarterly report.

Material Contracts- The information required by this item has filed in conjunction with the Company's Initial Application and is herein incorporated by reference. There have been no modifications to that agreement and no additional material agreements or contracts have been entered into from the date of original filing though the period covered by this quarterly report.

## Note 9: Certification

I, Barry Henthorn, as Chief Executive Officer and Director of Baristas Coffee Company, Inc. ("the Company") certify that:

1. I have reviewed these Financial Statements for the Company for the periods ended December $31^{\text {st }}, 2012$.
2. Based on my knowledge, this disclosure statement does not contain any untrue statement of a material fat or omit to state material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this disclosure statement.
3. Based upon my knowledge, the financial statements, and other financial information included or incorporated by reference in these disclosures statements, fairly present all material respects the financial condition. Results of operations and cash flows of the Company as of, and for, the periods presented in this disclosure document.

Date: May 23, 2013
/s/ Barry Henthorn
Barry Henthorn
Chief Executive Officer/Director

