

# Quarterly Report 2017 Q1





Trading Symbol: OTC: AWSL

CUSIP: 049127103

Authorized Number of Shares: 500,000,000

Issued Number of Shares: 44,707,601

Atlantic Wind & Solar Inc. 2 Bloor Street East, Suite 3500 Toronto ON Canada M4W 1A8

John S. Wilkes

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# **Management Discussion and Analysis in Brief**

# Discussion and Analysis of the Results of Operations

In this quarter the company made progress in its consulting and advisory operations providing support and assistance to European Renewable Energy developers and consulting firms.

Atlantic continued to make strides in the international markets, opening discussions on two fronts as entry points into fresh markets as yet unexplored. The company hopes to share details in the coming weeks.

Total operating expenses, a long time key focus of management, remained within the acceptable limits keeping the company lean as planned.

# **Discussion and Analysis of Financial Condition**

Management is pleased that the company has continued to expand its business focus and that working capital requirements continue to be funded by receipts from the general operations and thus without any dilution via stock issuance. Management continues to be willing and prepared to fund the Company if necessary as it has done in the past.

Sales under the new business line began in Q4 of 2016 and are expected to continue through 2017. Sales under the business lines that were the strong focus of the past have progressed but have notoriously long incubation periods. Atlantic continues to work on projects in these areas expecting this to be the future source of the large sale projects while consulting supports and advertises the company overall.

Atlantic has continued its policy of protecting shareholders by limiting share issuance. At the end of 2017 Q1 there were 44,707,610 common shares outstanding versus 44,707,610 in 2016, 2015, 2014, 2013, and 2012 - a change of 0.0%. In terms of shareholder dilution, Atlantic remains very proud of what it has done what it has not done.



# **Certification and Financial Statements**

# Certification of Financial Statements and Notes by CEO

I, John S. Wilkes, certify that:

- 1 I have reviewed this financial statement of Atlantic Wind and Solar, Inc., a West Virginia corporation;
- 2 Based on my knowledge, this disclosure statement does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this disclosure statement; and
- 3 Based on my knowledge, the financial statements, and other financial information included or incorporated by reference in this disclosure statement, fairly present in all material respects the financial condition, results of operations and cash flows of the issuer as of, and for, the periods presented in this disclosure statement.

Date: May 14th, 2017

By:/s/ John S. Wilkes

CEO, Director

Consolidated Financial Statements for March 31, 2017

Unaudited Consolidated Financial Statements March 31, 2017

# Unaudited Consolidated Financial Statements March 31, 2017

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# Unaudited Consolidated Balance Sheets

	March 31, 2017		December 31, 2016	
ASSETS				
Current assets				
Cash	\$	451	\$	7,280
Prepaid expenses		252		2,089
Interest receivable		87,927		81,240
Total current assets		88,630		90,609
		222 525		221 -00
Note receivable, net of allowance		333,606		331,586
Deferred tax asset		1,703,927		1,703,927
Total assets	\$	2,126,163	\$	2,126,122
LIABILITIES AND STOCKHOLI	DERS' E(	QUITY		
Current liabilities	_		_	
Accounts payable and accrued liabilities	\$	81,203	\$	57,391
Client deposits		-		28,000
Sales tax payable		43,508		43,473
Wages payable		259,518		236,018
Related party payables, current		198,652		94,804
Total current liabilities		582,881		459,686
Related party payables, non-current		-		82,833
Notes payable, non-current		120,000		120,000
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Total liabilities		702,881		662,519
Stockholders' equity				
Series A preferred stock, \$1.00 par value; 20,000,000 shares authorized; none issued and outstanding		-		<del>-</del>
Series B preferred stock, \$1.00 par value; 20,000,000 shares authorized; 5,452,500 issued and outstanding		5,452,500		5,452,500
Common stock, \$0.001 par value; 500,000,000 shares authorized; 44,707,601 issued and outstanding		44,708		44,708
Additional paid in capital		5,635,374		5,635,374
Other comprehensive income		42,147		50,391
Accumulated deficit		(9,751,447)		(9,719,370)
Total stockholders' equity		1,423,282		1,463,603
Total liabilities and stockholders' equity	\$	2,126,163	\$	2,126,122

# Unaudited Consolidated Statements of Operations

Three months	ended March	31,
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		2017	2016	
Revenue	\$	28,000	\$ -	
Cost of revenue		22,720	-	
Gross margin		5,280	-	
Operating expenses				
Salaries and wages		23,500	31,000	
Professional fees		15,631	4,500	
Travel		59	-	
Rent		-	1,073	
Advertising and public relations		479	5,099	
General and administrative	_	3,436	5,745	
Total operating expenses		43,105	47,417	
Other income (expense)				
Interest income		5,700	5,736	
Foreign currency transaction loss		-	(8,450)	
Interest expense	_	48	 (478)	
Total other income (expense)		5,748	(3,192)	
Net income (loss) before income taxes		(32,077)	(50,609)	
Income tax benefit	_	-	10,762	
Net (loss) income available to common stockholders	\$	(32,077)	\$ (39,847)	
Other comprehensive income				
Foreign currency translation adjustment	_	(8,244)	 25,325	
Total comprehensive (loss) income		(40,321)	\$ (14,522)	
Basic and diluted (loss) income per common share		(0.00)	\$ (0.00)	
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Basic and diluted weighted average shares outstanding		44,707,601	 44,707,601	

# Unaudited Statement of Changes in Stockholders' Equity

	Series A Preferred Stock		Series B Preferred Stoc		Common	1 Stock	Additional	Other Comprehen		
	Shares	Amt	Shares	Amount \$	Shares	Amount \$	Paid-in Capital	sive Income (Loss)	Accumulate d Deficit	Total
Balance, December 31, 2015	-	-	5,553,871	5,553,871	44,707,601	44,708	5,635,374	41,601	(9,586,945)	1,688,609
Series B preferred stock issued for conversion of related party payable	-	-	34,825	34,825	-	-	-	-	-	34,825
Series B preferred stock issued for settlement of accounts payable	-	-	121,000	121,000	-	-	-	-	-	121,000
Series B preferred stock received for settlement of accounts receivable	-	-	(210,000)	(210,000)	-	-	-	-	-	(210,000)
Series B preferred stock re for related party payable	ceived in e	xchange	(47,196)	(47,196)	-	-	-	-	-	(47,196)
Foreign currency translation adjustment	-	-	-	-	-	-	-	8,790	-	8,790
Net loss, year ended December 31, 2016	-	-	-	-	-	-	-	-	(132,425)	(132,425)
Balance, December 31, 2016	-	-	5,452,500	5,452,500	44,707,601	44,708	5,635,374	50,391	(9,719,370)	1,463,603
Foreign currency translation adjustment	-	-	-	-	-	-	-	(8,244)	-	(8,244)
Net loss, period ended March 31, 2017	-	-	-	-	-	-	-	-	(32,077)	(32,077)
Balance, March 31, 2017	-	-	5,452,500	5,452,500	44,707,601	44,708	5,635,374	42,147	(9,751,447)	1,423,282

# Unaudited Consolidated Statements of Cash Flows

Three months ended March 31,

		2017	2016	
Cash flows from operating activities				
Net (loss) income	\$	(32,077)	\$	(39,847)
Adjustments to reconcile net (loss) income to net cash (used i	n) provided by operat	ing activities:		
Deferred tax asset		-		(10,762)
Changes in operating assets and liabilities:				
Prepaid expenses		1,868		723
Interest receivable		(6,185)		(5,737)
Other current assets		-		1,458
Accounts payable and accrued liabilities		23,658		(2,147)
Client deposits		(28,000)		-
Sales tax payable		(347)		(195)
Wages payable		23,500		26,000
Net cash (used in) provided by operating activities		(17,583)		(30,507)
Cash flows from investing activities		-		-
Cash flows from financing activities				
Proceeds from related party payables		8,645		5,000
Repayment of related party payables		-		(14,375)
Net cash used in financing activities		8,645		(9,375)
Effect of exchange rate on cash		2,109		10,590
Net change in cash		(6,829)		(29,292)
Cash at beginning of period		7,280		41,245
Cash at end of period	\$	451	\$	11,953
Supplemental cash flow information				
Cash paid for interest	\$	-	\$	2,625
Cash paid for income taxes	\$	-	\$	-

#### **Note 1 - Nature of Business**

Atlantic Wind and Solar, Inc. (the "Company" or "Atlantic"), located in Toronto, Ontario, was originally organized on January 13, 1977 under the laws of the state of West Virginia as Aetna Operating Company Inc. The Company changed its name to Dragon Environmental (UK) Ld. on November 4, 1997, then to Aquatek Ltd. On October 26, 1998, then to Environmental Technologies International, Inc. on February 8, 2002 and Atlantic Wind and Solar, Inc. on October 19, 2008.

Atlantic Wind and Solar, Inc. is a renewable energy asset developer, with emphasis on photovoltaic solar and wind energy. The Company pursues, develops, finances, owns and operates solar energy projects from various stages of development life cycles through commercial operation. Atlantic has approximately 60 megawatts ("MW") DC of approved solar projects of which approximately 25 MW's have power purchase agreement contracts already executed. The company's greenfield pipeline includes more than 350 MW of utility scale solar projects at various stages of development in Canada, Europe, South and Central America

# **Note 2 - Significant Accounting Policies**

# Principals of Consolidation

The accompanying consolidated financial statements include the accounts of the Company and its subsidiaries. All intercompany transactions and balances have been eliminated.

### Basis of Presentation

The financial statements present the balance sheet, statements of operations, stockholders' equity and cash flows of the Company. These financial statements are presented in United States dollars and have been prepared in accordance with accounting principles generally accepted in the United States. The Company has elected a December 31 year end.

#### Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

# Cash

Cash and cash equivalents include short-term, highly liquid investments with maturities of less than three months when acquired.

#### Income taxes

The Company accounts for income taxes under ASC 740 "Income Taxes" which codified SFAS 109, "Accounting for Income Taxes" and FIN 48 "Accounting for Uncertainty in Income Taxes – an Interpretation of FASB Statement No. 109." Under the asset and liability method of ASC 740, deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statements carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. Under ASC 740, the effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period the enactment occurs. A valuation allowance is provided for certain deferred tax assets if it is more likely than not that the Company will not realize tax assets through future operations.

# **Note 2 - Significant Accounting Policies (continued)**

### Income taxes (continued)

The changes in deferred tax assets for the three months ended March 31, 2017 were as follows:

Net loss allocable to US entity	\$ 23,277
Applicable federal income tax rate	35%
Applicable state income tax rate	0%
Net increase in deferred tax asset	\$ 8,147
Deferred tax asset, December 31, 2016	\$ 1,703,927
Increase in deferred tax asset	8,147
Increase in valuation allowance	 (8,147)
Deferred tax asset, March 31, 2017	\$ 1,703,927

# Foreign Currency Translation

The Company's functional currency is the Canadian dollar (CAD), while the Company's reporting currency is the U.S. dollar (USD). All transactions initiated in Canadian dollars are translated into U.S. dollars in accordance with ASC 830, "Foreign Currency Translation" as follows:

- i) Monetary assets and liabilities at the rate of exchange in effect at the balance sheet date.
- ii) Equity at historical rates.
- iii) Revenue and expense items at the average rate of exchange prevailing during the period.

Adjustments arising from such translations are deferred until realization and are included as a separate component of stockholders' equity as a component of comprehensive income or loss. Therefore, translation adjustments are not included in determining net income (loss) but reported as other comprehensive income.

For foreign currency transactions, the Company translates these amounts to the Company's functional currency at the exchange rate effective on the invoice date. If the exchange rate changes between the time of purchase and the time actual payment is made, a foreign exchange transaction gain or loss results which is included in determining net income for the period. The exchange rates used are as follows:

	March 31, 2017	March 31, 2016
Period end: CAD to USD	0.7502	0.7711
Average for period: CAD to USD	0.7553	0.7288

# **Note 2 - Significant Accounting Policies (continued)**

# Fair Value of Financial Instruments

The Company's financial instruments as defined by FASB ASC 825-10-50 include cash, trade accounts receivable, and accounts payable and accrued expenses. All instruments are accounted for on a historical cost basis, which, due to the short maturity of these financial instruments, approximates fair value at March 31, 2017 and December 31, 2016.

FASB ASC 820 defines fair value, establishes a framework for measuring fair value in accordance with generally accepted accounting principles, and expands disclosures about fair value measurements. ASC 820 establishes a three-tier fair value hierarchy which prioritizes the inputs used in measuring fair value as follows:

- Level 1. Observable inputs such as quoted prices in active markets;
- Level 2. Inputs, other than the quoted prices in active markets, that are observable either directly or indirectly; and

Level 3. Unobservable inputs in which there is little or no market data, which requires the reporting entity to develop its own assumptions.

The Company does not have any assets or liabilities measured at fair value on a recurring basis at March 31, 2017 or December 31, 2016. The Company did not have any fair value adjustments for assets and liabilities measured at fair value on a nonrecurring basis during the periods ended March 31, 2017 or 2016.

# **Property and Equipment**

Property and equipment are carried at cost net of accumulated depreciation. Expenditures for maintenance and repairs are charged against operations. Renewals and betterments that materially extend the life of the assets are capitalized. When assets are retired or otherwise disposed of, the cost and related accumulated depreciation are removed from the accounts, and any resulting gain or loss is reflected in income for the period.

Depreciation is computed for financial statement purposes on a straight-line basis over estimated useful lives of the related assets. The estimated useful lives of depreciable assets are:

	Estimated Useful Lives
Furniture and Fixtures	5 - 10 years
Computer Equipment	3 - 5 years
Vehicles	5 - 10 years

For federal income tax purposes, depreciation is computed under the modified accelerated cost recovery system. For audit purposes, depreciation is computed under the straight-line method. Property and equipment consisted of the following as of March 31, 2017 and December 31, 2016:

	M	arch 31, 2017	Dec	ember 31, 2016
Computers	\$	2,559	\$	2,537
Accumulated depreciation		(2,559)		(2,537)
Net book value	\$	-	\$	-

# **Note 2 - Significant Accounting Policies (continued)**

# **Earnings Per Share Information**

FASB ASC 260, "Earnings Per Share" provides for calculation of "basic" and "diluted" earnings per share. Basic earnings per share includes no dilution and is computed by dividing net income (loss) available to common shareholders by the weighted average common shares outstanding for the period. Diluted earnings per share reflect the potential dilution of securities that could share in the earnings of an entity similar to fully diluted earnings per share. Basic and diluted loss per share were the same, at the reporting dates, as there were no common stock equivalents outstanding.

### **Share Based Expenses**

ASC 718 "Compensation - Stock Compensation" codified SFAS No. 123 prescribes accounting and reporting standards for all stock-based payments award to employees, including employee stock options, restricted stock, employee stock purchase plans and stock appreciation rights., may be classified as either equity or liabilities. The Company should determine if a present obligation to settle the share-based payment transaction in cash or other assets exists. A present obligation to settle in cash or other assets exists if: (a) the option to settle by issuing equity instruments lacks commercial substance or (b) the present obligation is implied because of an entity's past practices or stated policies. If a present obligation exists, the transaction should be recognized as a liability; otherwise, the transaction should be recognized as equity

The Company accounts for stock-based compensation issued to non-employees and consultants in accordance with the provisions of ASC 505-50 "Equity - Based Payments to Non-Employees" which codified SFAS 123 and the Emerging Issues Task Force consensus in Issue No. 96-18 ("EITF 96-18"), "Accounting for Equity Instruments that are Issued to Other Than Employees for Acquiring or in Conjunction with Selling, Goods or Services". Measurement of share-based payment transactions with non-employees shall be based on the fair value of whichever is more reliably measurable: (a) the goods or services received; or (b) the equity instruments issued. The fair value of the share-based payment transaction should be determined at the earlier of performance commitment date or performance completion date.

# Revenue Recognition

The Company's financial statements are prepared under the accrual method of accounting. Revenues will be recognized in the period the services are performed and costs are recorded in the period incurred. Revenue is recognized when (1) the evidence of the agreement exists, (2) services have been rendered, (3) the price is fixed or determinable, and (4) collectability is reasonably assured. We generated revenues of \$428000 and \$0 during the three months ended March 31, 2017 and 2016.

# **Recent Accounting Pronouncements**

The company has evaluated all the recent accounting pronouncements and determined there are none having a material effect on the Company's financial statements.

# Note 3 - Stockholders' Equity

#### Authorized Stock

The Company is authorized to issue up to 500,000,000 shares of \$0.001 par value common stock, 20,000,000 shares of \$1.00 par value series A preferred stock and 20,000,000 shares of \$1.00 par value series B preferred stock.

### **Note 3 - Stockholders' Equity (continued)**

### <u>Authorized Stock (continued)</u>

There were no issuances of common or series A preferred stock during the year ended December 31, 2016. The Company issued 34,825 shares of series B preferred stock as repayment of related party loans during the year ended December 31, 2016. Additionally, the Company received 210,000 shares of series B preferred stock as payment of an outstanding receivable from a related party, received 47,196 shares of series B preferred stock in exchange for a related party payable and issued 121,000 shares of series B preferred stock as payment of an outstanding payable.

There were 44,707,601 common shares issued and outstanding as of March 31, 2017 and December 31, 2016.

There were 0 series A preferred shares issued and outstanding as of March 31, 2017 and December 31, 2016. There were 5,452,500 series B preferred shares issued and outstanding as of March 31, 2017 and December 31, 2016.

# Net income (loss) per common share

Net income (loss) per share is calculated in accordance with FASB ASC Topic 260 (formally SFAS No. 128, "Earnings Per Share."). The weighted-average number of common shares outstanding during each period is used to compute basic income (loss) per share. Diluted income (loss) per share is computed using the weighted average number of shares and dilutive potential common shares outstanding. Basic net income (loss) per common share is based on the weighted average number of shares of common stock outstanding during the three months ended March 31, 2017 and 2016.

#### **Note 4 - Concentrations of Credit Risk**

Our revenues for the three months ended March 31, 2017 were generated completely from one client. The loss of this client will have a materially adverse impact on our business.

### **Note 5 - Subsequent Events**

We have evaluated subsequent events through the date of the issuance of these financial statements and determined there are no events to disclose.