# LOANS4LESS.COM, INC.(Issuer) Q3 REPORT FOR 9 MONTHS ENDED September 30, 2012

LOANS4LESS.COM, INC. - A Delaware Corporation 210 Avenue I, Suite F, Redondo Beach, CA 90277-5921 (310) 540-0157 Phone (310) 316-1573 Fax

URL: www.Loans4Less.com

### Shares Issued & Outstanding

Common Stock:

30,550,000

Preferred A Stock:

21,500,000

Public Float:

3,157,981

Number of Shareholders of Record:

55

### LEGAL PROCEEDINGS

The Company and its wholly owned subsidiaries are not involved in any legal or pending legal proceedings.

### DEFAULTS UPON SENIOR SECURITIES OR CREDIT LINES

The Company and its wholly owned subsidiary are not in default upon any of its securities or unsecured credit lines.

### DIVIDENDS ON COMMON STOCK

The Company has not declared or paid a dividend on its common stock.

### DIVIDENDS ON PREFERRED B STOCK NOW REDEEMED

The Company fully paid dividends on its prior Preferred Series B Stock at a rate of 6.750% per annum. This Issue is redeemed in full. No Preferred B Stock is outstanding.

### OTHER INFORMATION AND EXHIBITS

The Company is not in possession of any other information or exhibits. All information about the Company and its events are disclosed on the OTC Disclosure & News Service.

### LOANS4LESS.COM, INC. Unaudited Financial Statements Nine Month Period Ended SEPTEMBER 30, 2012

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### LOANS4LESS.COM, INC. AND SUBSIDIARY CONSOLIDATED BALANCE SHEET SEPTEMBER 30, 2012 (UNAUDITED)

### **ASSETS**

ASSETS		
CURRENT ASSETS:		
Cash Accounts receivable	\$	57,297
Other Current Assets		20,000 15,206
Prepaid expenses		37,500
TOTAL CURRENT ASSETS	NOTE OF THE PARTY	130,003
PROPERTY AND EQUIPMENT:		
Computer and equipment		39,198
Furniture and equipment		16,204
Leasehold improvements		22,869
Accumulated depreciation		(78,270)
TOTAL PROPERTY AND EQUIPMENT		0
OTHER ASSETS:		
Intangible Property & Goodwill		1,650,000
Security deposits-office lease		1,614
TOTAL OTHER ASSETS	***************************************	1,651,614
	\$	1,781,617
LIABILITIES AND STOCKHOLDER'S EQUITY		
CURRENT LIABILITIES:		
Accounts Payable & Accrued Operating Expenses	¢.	70.201
Credit Lines Payable	\$	79,281 147
Put Option Liability Expired Worthless		0
TOTAL CURRENT LIABILITIES		79,428
STOCKHOLDER'S EQUITY:		, , ,
Preferred Stock 25,000,000 shares authorized		
Series A Convertible, \$0.00001 Par Value		
21,500,000 Issued and Outstanding		215
Series B Convertible, \$0.00001 Par Value,		
0 Issued and Outstanding		-
Common Stock, \$0.00001 Par Value, 250,000,000 Authorized	,	
30,550,000 Issued and Outstanding		305
Additional Paid-In-Capital		2,338,687
Unrealized Loss on trading transactions		(11,538)
Net Deficit		(625,481)
TOTAL STOCKHOLDERS EQUITY	***************************************	1,702,188
	\$	1,781,617

# LOANS4LESS.COM, INC. AND SUBSIDIARY CONSOLIDATED STATEMENT OF INCOME (LOSS) NINE MONTHS ENDED SEPTEMBER 30, 2012 (UNAUDITED)

REVENUES:		
Commissions Net of Rebates	\$	701,483
Realized Gains on trading transactions	************	28,586
TOTAL REVENUES		730,069
OPERATING EXPENSES:		
Agent Commissions		57,728
General & Administrative		414,193
TOTAL OPERATING EXPENSES		471,920
	-	
INCOME FROM OPERATIONS		258,149
OTHER BLOOMS AND SYNTHAG		
OTHER INCOME AND EXPENSE:		
Interest income		1
TOTAL OTHER INCOME AND EXPENSE		1 1
TO THE OTHER MODILE MADE IN EARLY		1
NET INCOME		258,150
EARNINGS PER SHARE		
Basic	\$	0.01
Diluted	\$	0.00
WEIGHTED AVERAGE NUMBER OF		
COMMON SHARES OUTSTANDING		
Basic	<u> </u>	30,550,000
Diluted inclusive of Series A Preferred Stock		52,050,000
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# LOANS4LESS.COM, INC. AND SUBSIDIARY CONSOLIDATED STATEMENT OF STOCKHOLDER'S EQUITY SEPTEMBER 30, 2012 (UNAUDITED)

	Shares	Series A Convertible Preferred stock	Shares	Series B Convertible Preferred stock	C	Common Stock	Additional Paid-in- Capital	Unrealized Gain	Retained Earnings (Deficit)	Total
Balance-January 1, 2012	21,500,000 \$	\$ 215		- \$	30,055,000 \$	301	301 \$ 744,041	\$ 4,697	4,697 \$ (885,922)	(136,668)
Issuance of Loans4Less.com, Inc. Common Stock as expensed.						•	1			٠
Loans4Less.com, Inc. Common Stock issued for services rendered as expensed.					100,000		3,999			4,000
Redemption of Loans4Less.com, Inc. Common Stock pursuant to 7/1/09 Board Directive					395,000	4	(134,354)			(134,350)
Set up of Intangible Property & Goodwill							1,650,000			1,650,000
Reduction of Expired Put Option							75,000			75,000
Change in Fair Market Value of Stock								(16,235)		(16,235)
Adjustment to Prior Year Retained Earnings									2,291	2,291
Net Income-for the nine months ended September 30, 2012	1	•	ş	,	•		•		258,150	258,150
Balance-September 30, 2012	21,500,000 \$	\$ 215		5	30,550,000 \$	305	\$ 2,338,687	\$ (11 538) \$	\$ (625 481)	1 702 188

### LOANS4LESS.COM, INC. AND SUBSIDIARY CONSOLIDATED STATEMENT OF CASH FLOWS NINE MONTHS ENDED SEPTEMBER 30, 2012 (UNAUDITED)

CASH FLOWS FROM OPERATING ACTIVITIES:		
Net Income (Loss)	\$	258,150
Adustments to reconcile net income to net cash provided		
by operating activities:		
Depreciation		
Increase (decrease) in operating assets:		-
Prepaid Expenses		(37,500)
Increase (decrease) in operating liabilities		(37,300)
Accounts Payable and Accrued expenses		78,799
NET CASH PROVIDED BY OPERATING ACTIVITIES		299,449
CASH FLOWS FROM INVESTING ACTIVITIES:		
Increase in accounts receivable		(20,000)
Decrease in other current assets		20,841
Increase in Intangible Assets	(	(1,650,000)
NET CASH USED BY INVESTING ACTIVITIES		(1,649,159)
CASH FLOWS FROM FINANCING ACTIVITIES:		
Increase (decrease) in credit lines payable		(98,699)
Sale (Redemption) of common shares		(180,350)
Change in Additional Paid in Capital		1,700,000
Change in FMV of Stock		(16,235)
Change in Prior Year Retained Earnings		2,291
NET CASH USED BY FINANCING ACTIVITIES		1,407,007
NET INCREASE (DECREASE) IN CASH		57,297
CASH-January 1, 2012		0
CASH-SEPTEMBER 30, 2012	¢	57,297
=	Ψ	31,491
Supplemental Disclosure of Cash Flow Information:		
Cash paid for:		
Interest		3,145
Income taxes		1,600

### LOANS4LESS.COM, INC. AND SUBSIDIARY CONSOLIDATED SCHEDULE OF GENERAL AND ADMINISTRATIVE EXPENSES SEPTEMBER 30, 2012 (UNAUDITED)

Employee and payroll tax expense	152,117
Taxes	137,548
Supplies	18,401
Office Lease/Rent	15,687
Advertising	15,143
Stock grants employees/officers	14,000
Professional fees	11,931
Meals and entertainment	11,297
Automobile expense	6,732
Insurance	4,912
Telephones	4,237
Stock grants for third party services \$	4,000
Processing	3,888
Interest expense	3,145
Credit Report factuals	2,717
Appraisals	1,915
Equipment lease & rental	1,248
Communications	1,193
Utilities	1,177
Travel	761
Publications	668
Licensing	455
Realtors board fees	445
Bank charges	247
Education	185
Mail and shipping	144
Depreciation	

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

### **SEPTEMBER 30, 2012**

### A. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

### (1) Description of Business

Loans4Less.Com, Inc. "the Company" was incorporated in Delaware on June 30, 1999 and was operationally inactive prior to its consolidation with Union Discount Mortgage, Inc. on January 1, 2005.

On January 1, 2005, the Company exchanged 25,000,000 shares of its common stock and 21,500,000 shares of Series A preferred stock for all of the shares (100) of Union Discount Mortgage, Inc. After the exchange Union Discount Mortgage, Inc. became a wholly owned subsidiary of the Company.

Prior period financial statements have been retroactively restated and renamed to show the capitalization of Loans4Less.com, Inc. while at the same time maintaining the historical financial data of the acquired company Union Discount Mortgage, Inc.

### (2) Cash and Cash Equivalents

For purposes of the statement of cash flows, the Company considers all highly liquid debt investments purchased with a maturity of three months or loss to be cash equivalents.

### (3) Marketable Securities

The Company may invest in various equity or debt instruments. The Company accounts for such investments in accordance with Statements of Financial Accounting Standards No. 115 and 130 "Accounting for Certain Investments in Debt and Equity Securities" and "Reporting Comprehensive Income," respectively.

Management determines the appropriate classification of its investments at the time of acquisition and reevaluates such determination at each balance sheet date. Trading securities are carried at fair value, with unrealized trading gains and losses included current period income. Available-for-sales securities are carried at fair value with unrealized gains and losses included in other comprehensive income. Realized gains and losses are included in current period income for both types of securities. Investments classified as held-to-maturity are carried at amortized cost. In determining realized gains and losses, the cost of the securities sold is based on the first in, first out method.

Investment securities are exposed to various risks, such as interest rate, market and credit. Due to the level of risk associated with certain investment securities and the level of uncertainty related to changes in the value of investment securities, it is at least reasonably possible that changes in risks in the near term would materially affect the amounts reported in the balance sheet and the statement of income and stockholder's earnings.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

### **SEPTEMBER 30, 2012**

### A. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED):

### (4) Property and Equipment

Property and equipment are stated at cost. Additions, renewals, and betterments are capitalized, while expenditures for maintenance and repairs are charged to expense. The cost and related accumulated depreciation accounts are removed when items are sold, and the resulting gain or loss is reflected in income.

It is the policy of the Company to provide depreciation based on the estimated useful life of the individual units of property and equipment. The depreciation methods and the estimated useful lives used as the basis for the application of those methods are as follows:

<u>Description</u>	Method	Estimated Useful Life
Improvements Computers Furniture & equipment	Straight-line Straight-line Straight-line	3 years 5 years 5 years

### (5) Revenue Recognition

The Company recognizes approximate loan origination (85%) and real estate commissions (10%) according to industry standards, as income when the loan transaction is completed and the related documents are recorded by the appropriate statutory agency.

### (6) Use of Estimates

The preparation of financial statements in conformity with general accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues of expenses during the reporting period. Actual results could differ from those estimates.

### (7) Income Taxes

The Company utilizes SFAS No.109, Accounting for Income Taxes, which requires an asset and liability approach to financial accounting and reporting for income taxes. The difference between the financial statements and tax basis assets and liabilities is determined annually. Deferred income tax assets and liabilities are computed for those differences that have future tax consequences using the currently enacted tax laws and rates that apply to the periods in which they are expected to affect taxable income. Valuation allowances are established, if necessary, to reduce the deferred tax asset to the amount that will more likely than not be realized. Income tax expense is the current tax payable or refundable for the period plus or minus the net change in the deferred tax assets or liabilities.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

### **SEPTEMBER 30, 2012**

### A. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED):

### (8) Consolidation

Union Discount Mortgage, Inc. is a wholly owned subsidiary of the Company. Accordingly, the financial statements are presented as a consolidation. Because the Company does not have material transactions of its own and all business is conducted through Union Discount Mortgage, Inc., management declined to show the two entities separately. There were no eliminating entries.

### (9) Earnings per Common Share

Earnings per share are computed using the weighted average number of shares outstanding during the year.

### B. <u>REVOLVING CREDIT ACCOUNTS</u>

The Company has credit card account balances of \$147 outstanding accruing various annual interest costs at an average of 8.490% if not paid in full at month's end.

### C. <u>RETIREMENT PLAN TERMINATED</u>

On March 10, 2008 the Company terminated its Plan and is assessing the viability of reestablishing same.

### D. <u>OPERATING LEASE AGREEMENTS</u>

Effective August 1, 2011 the Company continued its Lease at a rate of \$1.75 per square foot or 996 square feet of space for \$1,743 per month.

On March 19, 2012 the Company started paying \$535 per month for a new 24 month auto lease for Steven Hershman.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

### **SEPTEMBER 30, 2012**

### E. <u>CAPITAL STRUCTURE</u>

The Company is authorized to issue 25,000,000 shares of preferred stock with a par value of \$0.00001 per share.

The Board of Directors originally designated 1,000,000 shares of the Company's preferred stock as Series B (6.75%) Convertible Preferred Stock. As of December 31, 2009 all Series B shares have been fully redeemed. The following table shows proceeds and respective redemptions at \$0.50 per share unless otherwise notated:

Share Balance	<u>Date</u>	Net Proceeds and Redemptions
522,000	March 26, 2005	\$261,000
200,000	April 18, 2005	100,000
278,000	July 21, 2005	139,000
(435,859)	September 5, 2006	(217,930) * includes \$39,080 loan repaid.
( 10,000)	September 18, 2006	( 5,000)
( 6,000)	October 19, 2006	( 3,000)
( 8,000)	November 6, 2006	( 4,000)
( 4,000)	December 11,2006	(2,000)
( 30,000)	December 14, 2006	( 15,000)
( 20,141)	December 26,2006	( 10,070)
( 8,000)	December 29,2006	( 4,000)
(10,000)	January 22, 2007	( 5,000)
(10,000)	January 24, 2007	( 5,000)
( 6,000)	February 07, 2007	( 3,000)
(160,000)	August 31, 2007	( 80,000) * includes \$67,882 loan repaid.
(10,000)	October 25, 2007	( 5,000)
( 20,000)	December 14,2007	(10,000)
( 5,000)	January 07, 2008	( 2,500)
(10,000)	February 04, 2008	( 5,000)
( 20,000)	March 03, 2008	(10,000)
( 27,000)	March 27, 2008	( 13,500)
( 27,500	December 31, 2008	( 19,250) * Valued at \$0.70
( 25,000)	December 31,2008	(12,500)
( 40,000)	March 27, 2009	( 20,000) * Valued at \$0.50
( 55,000)	December 31, 2009	( 27,500)
( 8,000)	July1, 2009	( 4,000)
( 5,000)	August 20, 2009	( 2,500)
( 39,500)	December 31, 2009	( 19,750)

\$0

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

### **SEPTEMBER 30, 2012**

The Series B preferred stock is entitled to dividend payments at a rate of 6.75% per annum based on the principal amount paid to the Company for each share. This preferred stock ranks senior as to rights upon liquidation, dissolution or winding up of the Company and has no voting rights. Each share of the Series B preferred stock is convertible into one share of common stock at any time. The Board of Directors has designated 21,500,000 shares of the Company's preferred stock as Series A Convertible Preferred Stock. All 21,500,000 shares of Series A stock have been issued and are outstanding. The Series A stock is not entitled to any regular dividend payments. The preferred stock ranks senior to common stock as to rights upon liquidation, dissolution or winding up of the Company. The Series A stock is entitled to ten votes for each share on matters involving amendments to the Company's charter, merger or dissolution of the Company or any disposition of the Company's assets requiring special authorization of the shareholders. Each share of the Series A preferred stock can be converted into one share of the Company's common stock. These shares are subject to a lock-up agreement effective two years after the start of public trading in the common stock.

The Board of Directors has authorized 250,000,000 shares of Common Stock of which 30,550,000 shares are issued and outstanding. Pursuant to the Reg A Offering, 292,000 shares at \$0.25 were sold to investors and those subscriber's funds were released to the Company in fiscal 2007.

### E1. Issuances and Redemptions of Common Stock during Q3 2009 thru Q3 2012:

		<u>Net</u>	<u>Share</u>	
Share Balance	<u>Date</u>	<u>Proceeds</u>	<u>Price</u>	<u>Beneficiary</u>
28,652,500	07/1/2009	\$1,202,334		Additional Paid-In-Capital Balance
(3,636)	7/27/2009	(4,000)	1.10	Justin Jasper
(3,636)	7/27/2009	(4,000)	1.10	Daniela Haynie
150,000	7/31/2009	7,500	0.05	Colin Campbell
(20,000)	8/13/2009	(1,000)	0.05	Justin Jasper
(20,000)	8/13/2009	(1,000)	0.05	Daniela Haynie
(20,000)	8/18/2009	(1,000)	0.05	Justin Jasper
(20,000)	8/18/2009	(1,000)	0.05	Daniela Haynie
(250,000)	8/29/2009	(12,500)	0.05	Martin Genis
(40,000)	8/29/2009	(2,000)	0.05	Daniela Haynie
(40,000)	8/29/2009	(2,000)	0.05	Justin Jasper
(11,111)	9/14/2009	(1,000)	0.09	Daniela Haynie
(11,111)	9/22/2009	(1,000)	0.09	Justin Jasper
(11,111)	9/14/2009	(1,000)	0.09	Daniela Haynie
(11,111)	9/22/2009	(1,000)	0.09	Justin Jasper
200,000	9/30/2009	4,600	0.023	Ben C. Doherty (b)
405,858	9/30/2009	9,335	0.023	Justin Jasper
405,858	9/30/2009	9,335	0.023	Daniela Haynie (a)
250,000	9/30/2009	5,750	0.023	Martin Genis (a)
397,500	9/30/2009	9,143	0.023	Steven M. Hershman (a)
100,000	12/23/09	12,000	0.12	David Rozenblatt (b)
(32,000)	12/23/09	(8,000)	0.25	Justin Jasper
(32,000)	12/23/09	(8,000)	0.25	Daniela Haynie
(20,000)	12/31/09	(5,000)	0.25	Steven M. Hershman

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### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

### **SEPTEMBER 30, 2012**

Issuances and Redemptions of Common Stock during Q3 2009 through Q3 2012 (continued from prior page):

(8,000)	12/31/09	(2,000)	0.25	Justin Jasper
(8,000)	12/31/09	(2,000)	0.25	Daniela Haynie
5,000	1/20/10	500	0.10	Brandon Chabner (b)
(31,250)	1/21/10	(5,000)	0.16	Steven M. Hershman
(50,000)	2/26/10	(5,000)	0.10	Steven M. Hershman
(20,000)	2/26/10	(2,000)	0.10	Justin Jasper
(20,000)	2/26/10	(2,000)	0.10	Daniela Haynie
(61,111)	3/31/10	(5,500)	0.09	Steven M. Hershman
(11,111)	3/31/10	(1,000)	0.09	Justin Jasper
(22,222)	3/31/10	(2,000)	0.09	Daniela Haynie
15,000	4/06/10	750	0.05	John Kuykendall (b) (c)
(165,556)	4/30/10	(14,900)	0.09	Steven M. Hershman
(27,778)	4/30/10	(2,500)	0.09	Daniela Haynie
(38,889)	4/30/10	(3,500)	0.09	Justin Jasper
(14,285)	5/28/10	(2,000)	0.14	Steven M. Hershman
(28,571)	5/28/10	(4,000)	0.14	Daniela Haynie
(21,428)	5/28/10	(3,000)	0.14	Justin Jasper
(40,909)	6/30/10	(9,000)	0.22	Steven M. Hershman
(18,181)	6/30/10	(4,000)	0.22	Daniela Haynie
(9,091)	6/30/10	(2,000)	0.22	Justin Jasper
(97,400)	7/30/10	(9,740)	0.10	Steven M. Hershman
(20,000)	7/30/10	(2,000)	0.10	Justin Jasper
(30,000)	7/30/10	(3,000)	0.10	Daniela Haynie
(198,000)	8/31/10	(37,620)	0.19	Steven M. Hershman
(25,263)	8/31/10	(4,800)	0.19	Daniela Haynie
(200,000)	9/17/10	(38,000)	0.19	Martin Genis
(185,000)	9/30/10	(35,150)	0.19	Steven M. Hershman
(40,000)	9/30/10	(7,600)	0.19	Daniela Haynie
(40,000)	9/30/10	(7,600)	0.19	Justin Jasper
(200,000)	10/29/10	(38,000)	0.19	Steven M. Hershman
(40,000)	10/29/10	(7,600)	0.19	Daniela Haynie
(20,000)	10/29/10	(3,800)	0.19	Justin Jasper
(320,000)	11/30/10	(48,000)	0.15	Steven M. Hershman
(50,000)	11/30/10	(7,500)	0.15	Daniela Haynie
(46,000)	11/30/10	(6,900)	0.15	Justin Jasper
(10,000)	11/30/10	(1,500)	0.15	Martin Genis
(6,000)	11/30/10	(900)	0.15	Hannah Robertson
(70,000)	12/31/10	(7,700)	0.11	Steven M. Hershman
(55,363)	12/31/10	(6,090)	0.11	Daniela Haynie
(13,500)	12/31/10	(1,485)	0.11	Justin Jasper
(32,000)	12/31/10	(3,520)	0.11	Hannah Robertson
(90,000)	01/31/11	(9,900)	0.11	Steven M. Hershman

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### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

### **SEPTEMBER 30, 2012**

Issuances and Redemptions of Common Stock during Q3 2009 through Q3 2012 (continued from prior page):

(33,000)	1/31/11	(3,360)	0.11	Daniela Haynie
(32,000)	1/31/11	(3,520)	0.11	Hannah Robertson
(16,000)	2/16/11	(1,760)	0.11	Hannah Robertson
(45,000)	2/22/11	(4,950)	0.11	Steven M. Hershman
(16,500)	2/25/11	(1,815)	0.11	Daniela Haynie
(19,500)	3/01/11	(1,755)	0.09	Hannah Robertson
25,000	3/15/11	1,500	0.06	Ray Kau (b)
(19,500)	3/16/11	(1,755)	0.09	Hannah Robertson
(19,500)	3/16/11	(1,755)	0.09	Daniela Haynie
100,000	3/18/11	6,000	0.06	Fat Cat Club, LLC
(55,000)	3/02/11	(4,950)	0.09	Steven M. Hershman
(66,000)	4/18/11	(3,996)	0.06	Daniela Haynie
(75,000)	4/29/11	(4,500)	0.06	Steven M. Hershman
(33,300)	5/02/11	(1,998)	0.06	Daniela Haynie
(25,000)	5/05/11	(1,500)	0.06	Steven M. Hershman
(33,300)	5/19/11	(1,998)	0.06	Daniela Haynie
750,000	5/23/11	41,250	0.055	Wakabayashi Fund, LLC (c)
750,000	5/23/11	41,250	0.055	Wakabayashi Fund, LLC (d)
(227,500)	6/28/11	(22,750)	0.10	Steven M. Hershman
(75,000)	6/28/11	(7,500)	0.10	Daniela Haynie
1,674,578	7/11/11	7	0.00001	Daniela Haynie (a)
531,173	7/11/11	5	0.00001	Steven M. Hershman (a)
467,357	7/11/11	5	0.00001	Hannah Robertson (a)
260,000	7/11/11	3	0.00001	Martin Genis (a)
82,500	7/11/11	1	0.00001	Mark Phelps (a)
105,000	8/25/11	5,250	0.05	Turtle Creek Club (b)
(450,000)	various	(45,000)	0.10	Steven M. Hershman
(200,000)	10/14/11	(20,000)	0.10	Steven M. Hershman
(150,000)	11/30/11	(22,500)	0.15	Steven M. Hershman
(750,000)	12/20/11	(41,250)	0.055	Hong Kong Alliance, Ltd (e)
(145,000)	Q1'12various	(73,950)	0.51	Steven Hershman Trust
(60,000)	Q2'12various	(23,400)	0.39	Steven Hershman Trust
(100,000)	Q2'12various	(51,000)	0.51	Steven Hershman Trust
100,000	7/10/12	2,000	.02	Marc Phelps
100,000	7/10/12	2,000	.02	Julie Leah Greenfeld
250,000	7/10/12	5,000	.02	Daniela Haynie
250,000	7/10/12	5,000	.02	Hannah Robertson
100,000	8/31/12	<u>4,000</u>	.04	Darin E. Miller (b)
30,550,000		\$613,992		

- (a) Pursuant to a 3 year pro-rata vesting schedule
- (b) For services rendered
- (c) One Year Restricted
- (d) One Year Restricted and subject to Special Delivery Hold instructions
- (e) See Note I, Certain Other Transactions, below

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

### **SEPTEMBER 30, 2012**

### F. PUT OPTION AGREEMENT WITH TIBER CREEK EXPIRED WORTHLESS

The Company received a legal opinion stating the Put expired worthless.

### G. <u>EARNINGS PER SHARE DISCLOSURE</u>

	For the period en	nded SEPTEMBER	30, 2012
	Income (Numerator)	Shares (Denominator)	Per-Share Share
Net Income	\$258,150		
Basic EPS Income	\$258,150	30,550,000	<u>\$ 0.01</u>
Convertible A & B Preferred Stock		21,500,000	
Preferred B stock dividends paid	\$0		
Diluted EPS Income Income available to common stockholders plus assumed conversions	\$258,150	52,050,000	<u>\$ 0.00</u>

### REGULATION A OFFERING CLOSED - OTC MARKETS: LFLS

The Company qualified with the SEC an offering of its common stock shares under a Regulation A offering statement on March 29, 2007 (as amended April 30, 2007). This offering closed on September 25, 2007 raising \$73,000 amongst 53 subscribing shareholders, selling 292,000 common stock shares at \$0.25 each. The Company's common stock commenced its quotation on April 10, 2008 under ticker symbol LFLS and has had a 52 week trading range of \$0.01 - \$0.51

### H. <u>CERTAIN CONTROL PERSON OPEN MARKET TRANSACTIONS</u>

The Steven M. Hershman Trust purchased the following LFLS shares in the public market:

		<u>Share</u>	<u>Total</u>
<u>Shares</u>	<u>Date</u>	<u>Price</u>	<b>Price</b>
300,000	7/10/12	\$0.01	\$3,000
94,540	8/03/12	\$0.02	\$1,891

Also, see Sections D and E1 above

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

**SEPTEMBER 30, 2012** 

### I. CERTAIN OTHER TRANSACTIONS AND DISCLOSURES

On July 1, 2009 the Board of Directors issued a Resolution permitting its Control Persons to redeem common stock in lieu of receiving taxable wages and/or commissions. The Company believes that this can reduce its operating expenses and may provide certain tax advantages to those redeeming stock. The Company also believes that it may benefit in the reduction of overall outstanding stock (see table E1 above).

As of April 01, 2011 Justin R. Jasper resigned as an officer/director and as such he is no longer an Affiliate Person, he controls 719,981 LFLS free trading common stock shares.

On May 23, 2011 the Company issued 1,500,000 Common Stock shares to Wakabayashi Fund, LLC., for PR and financing consulting services pursuant to two agreements and those respective shares were assigned to Hong Kong Alliance, Ltd.

On July 11, 2011, the Company issued 3,015,608 shares of Common Stock to certain Control Persons pursuant to a 3 year pro-rata vesting schedule. The Company expensed those shares at Par Value \$0.00001.

On August 25, 2011, the Company issued 105,000 Common Stock shares to Turtle Creek Club, LLC for services rendered.

On December 20, 2011 Hong Kong Alliance, Ltd. surrendered/canceled 750,000 LFLS common shares and these Shares were deleted by our transfer agent.

### J. STOCK BASED COMPENSATION

The Company accounts for its stock based compensation based on provisions in SFAS No. 123, "Accounting for Stock Based Compensation," which utilizes the fair method for the valuation of its securities given as compensation.

# K. <u>AFFIRMATIVE STATEMENT REGARDING THE ACCURACY OF THESE FINANCIAL STATEMENTS</u>

It is the opinion of management that all adjustments necessary for a fair statement of results for the interim period have been included. All adjustments are of normal recurring nature.

# Management's Discussion and Analysis and Results of Operations for the period ended September 30, 2012 compared to September 30, 2011

The Company believes its approximate \$261,668 increased revenues for the period ended September 30, 2012 versus the same period last year, was mainly due to increased mortgage commission revenues from refinancing even though the Company did little to no ongoing advertising campaign and relied on its database of existing clients and referrals.

Revenues for the period ended September 30, 2012 increased 56% from \$468,401 to \$730,069 as compared to the period ended September 30, 2011.

Net Ordinary Income for the period ended September 30, 2012 was \$258,149 compared with a Net Ordinary Income of \$48,325 for the period ended September 30, 2011 an increase of 437%.

Total Operating Expenses for the period ended September 30, 2012 amounted to \$471,920 compared with \$420,076 for the period ended September 30, 2011. For the period ended September 30, 2012 compared with September 30, 2011: Agent commissions decreased 72% to \$57,728 from \$204,593; Payroll Expenses increased 716% to \$152,117 from \$18,646; Professional fees decreased 6% to \$11,931 from \$12,746; Stock Grants decreased to \$18,000 from \$95,250 Advertising & Promotions increased 9% to \$15,143 from \$13,942; Insurance costs decreased 3% to \$4,912 from \$5,082 and Interest Expense decreased 76% to \$3,145 from \$13,298.

For the period ended September 30, 2012 compared to the period ended September 30, 2011, the Company had overall General and Administrative expenses of \$414,193 up from \$215,483, an increase of 92%.

### **Stock Grants and Redemptions**

The Company redeemed/canceled Control Person stock pursuant to the Resolution as authorized by the Board on July 1, 2009. Stock Grants and/or Redemptions made from that date are reflected on the Company's financial statements as of September 30, 2012 and are fully disclosed in the Notes to the Financial Statements.

### Substantial Intangible Assets not reflected on Balance Sheet

The Company is currently studying FASB Rules 141 & 142 to determine if under those guidelines a Fair Value for our intangible assets can be reflected on our balance sheet. The Company believes that it retains substantial value for its intangible assets based on certain factors. The Company reflects \$1,650,000 on its balance as an intangible value for its website, goodwill and other assets inherent for our business.

### Outlook for Q4 2012

The outlook through the end of 2012 is expected to be very positive as the general refinancing business is growing. The Company is currently not advertising on a sustainable basis due to lack of equity capital available. However, the Company believes it has the resources to continue its current operations and grow without outside financing. Notwithstanding the foregoing, the Company is optimistic that it can expand, however, rapid growth and brand building without raising equity capital may prove time consuming to attaining our goals at current revenue rates.

## Company Seeks to Raise Equity Capital in 2013 and attain Audited Statement(s).

The Company is seeking to raise capital for its balance sheet to advance its ongoing plan of operations, obtain audited financial statement(s) with the aim of raising equity company, invest in a new platform of technologies in order to facilitate increasing revenues through aggressive advertising and marketing with the main goal of developing a recognizable new national loan brand name. The Company is seeking licensing and/or Joint Venture arrangements in other jurisdictions and potentially in other loan products in order to effectively brand Loans4Less.com as more of a general loan consumer portal site using mortgages as its base service.

Steven M. Hershman

Loans4Less.com, Inc. Steven M. Hershman

Chairman, Chief Executive & Chief Financial Officer

- I, Steven M. Hershman hereby certify that:
- 1. I have reviewed the September 30, 2012 financial and disclosure statements of Loans4Less.com, Inc. a Delaware Corporation and;
- 2. Based on my knowledge, this disclosure statement does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this disclosure statement; and
- 3. Based on my knowledge, the financial statements, and other financial information included or incorporated by reference in this disclosure statement, fairly presents in all material respects the financial condition, results of operations and cash flows of Loans4Less.com, Inc. as of and for the periods presented in this disclosure statement.

November 02, 2012

Steven M. Hershman

Loans4Less.com, Inc.

Steven M. Hershman

Chairman, Chief Executive Officer &

Chief Financial Officer