

# **BAYCOM CORP**

## FORM 10-Q (Quarterly Report)

## Filed 05/09/25 for the Period Ending 03/31/25

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Symbol BCML

SIC Code 6022 - State Commercial Banks

Industry Banks

Sector Financials



	UNITED SECURITIES AND EXC Washington,	HANGE COMMISSION							
	FORM	I 10-Q							
☑ QUARTERLY REPORT PUR	SUANT TO SECTION 13 OR 15(d) OF	THE SECURITIES EXCHANGE ACT OF 1934							
For the quarterly period ended	For the quarterly period ended March 31, 2025								
		or							
☐ TRANSITION REPORT PUB	RSUANT TO SECTION 13 OR 15(d) OF	THE SECURITIES EXCHANGE ACT OF 1934							
For the transition period from	to								
	Commission File N	umber: 001-38483							
	BAYCON								
	(Exact name of registrant a	•							
(State or other jurisdiction of		37-1849111 (I.R.S. Employer Identification No.)							
· · · · · · · · · · · · · · · · · · ·									
500 Ygnacio Valley Road, Suite (Address of principal)		94596 (Zip Code)							
(Address of principal	,	<b>\ 1</b>							
	Registrant's telephone number, inc								
	(Former name, former address and former								
Securities registered pursuant to Section	12(b) of the Act:								
Title of each class Common Stock, no par value per share	Trading Symbol(s) BCML	Name of each exchange on which registered The NASDAQ Stock Market LLC							
the preceding 12 months (or for such sittle past 90 days. Yes ⊠ No □  Indicate by check mark whether the	norter period that the registrant was require	o be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during red to file such reports), and (2) has been subject to such filing requirements for every Interactive Data File required to be submitted pursuant to Rule 405 or such shorter period that the registrant was required to submit such files). Yes							
Indicate by check mark whether the reg		lerated filer, a non-accelerated filer, a smaller reporting company, or an emerging," "smaller reporting company" and "emerging growth company" in Rule 12b-2							
Large accelerated filer □	,	Accelerated filer ⊠							
Non-accelerated filer $\square$	\$	Smaller reporting company ⊠							
	1	Emerging growth company □							
	ate by check mark if the registrant has el provided pursuant to Section 13(a) of the E	lected not to use the extended transition period for complying with any new of Exchange Act. $\Box$							
Indicate by check mark whether the reg	istrant is a shell company (as defined in R	tule 12b-2 of the Exchange Act). Yes □ No ⊠							
Indicate the number of shares outstanding	ng of each of the registrant's classes of co	mmon stock as of the latest practicable date.							
As of May 7, 2025, there were 11,006,9	43 shares of the registrant's common stoc	k outstanding.							

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In this document, "BayCom" refers to BayCom Corp, the "Bank" refers to United Business Bank, BayCom's wholly-owned subsidiary, and the "Company," "we," "us," and "our" refer to BayCom and the Bank collectively, unless the context otherwise requires.

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## ${\bf PART~I-FINANCIAL~INFORMATION}$

## **Item 1. Financial Statements**

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# BAYCOM CORP AND SUBSIDIARY CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands, except for share data)
(unaudited)

		March 31, 2025		December 31, 2024
ASSETS				
Cash due from banks	\$	21,037	\$	23,138
Federal funds sold and interest-bearing balances in banks		235,512		340,894
Cash and cash equivalents		256,549		364,032
Time deposits in banks		_		249
Investment securities available-for-sale ("AFS"), at fair value, net				
of allowance for credit losses of \$0 at both March 31, 2025 and				
December 31, 2024		192,400		193,328
Equity securities, at fair value		12,865		13,120
Federal Home Loan Bank ("FHLB") stock, at par		11,313		11,313
Federal Reserve Bank ("FRB") stock, at par		9,648		9,645
Loans held for sale		276		2,216
Loans, net of allowance for credit losses of \$18,500 at				
March 31, 2025 and \$17,900 at December 31, 2024		1,948,168		1,934,996
Premises and equipment, net		13,257		13,386
Core deposit intangible, net		2,430		2,693
Cash surrender value of bank owned life insurance ("BOLI")		,		,
policies, net		23,777		23,591
Right-of-use assets ("ROU"), net		13,965		13,383
Goodwill		38,838		38,838
Interest receivable and other assets		40,312		43,718
Total assets	\$	2,563,798	\$	2,664,508
Town usbers	_		_	<u> </u>
LIABILITIES AND SHAREHOLDERS' EQUITY				
Noninterest and interest bearing deposits	\$	2,128,830	\$	2,234,009
Junior subordinated deferrable interest debentures, net	Ψ	8,665	Ψ	8,645
Subordinated debt, net		63,779		63,736
Salary continuation plan		4,724		4,737
Lease liabilities		15,016		14,383
Interest payable and other liabilities		13,447		14,632
Total liabilities	_	2,234,461		2,340,142
Commitments and contingencies (Note 17)		2,234,401		2,340,142
Communicitis and contingencies (Note 17)				
Shareholders' equity				
Preferred stock, no par value; 10,000,000 shares authorized; no				
shares issued and outstanding at both March 31, 2025 and				
December 31, 2024		_		_
Common stock, no par value; 100,000,000 shares authorized;				
11,089,682 and 11,121,475 shares issued and outstanding at				
March 31, 2025 and December 31, 2024, respectively		171,099		172,254
Additional paid in capital		287		287
Accumulated other comprehensive loss, net of tax		(10,911)		(13,006)
Retained earnings		168,862		164,831
Total shareholders' equity		329,337		324,366
Total liabilities and shareholders' equity	\$	2,563,798	\$	2,664,508
Tour madifices and shareholders equity	<u> </u>	_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	_	2,00.,000

# BAYCOM CORP AND SUBSIDIARY CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(In thousands, except for share and per share data) (unaudited)

Three months ended March 31,

		Marc	h 31,	
		2025		2024
Interest income:				
Loans, including fees	\$	27,149	\$	25,257
Investment securities	<u> </u>	2,454	Ψ	1,956
Fed funds sold and interest-bearing balances in banks		2,649		4,115
FHLB dividends		249		272
FRB dividends		145		144
Total interest and dividend income		32,646		31,744
Interest expense:		- /		- ,.
Deposits		8,683		8,227
Subordinated debt		891		893
Junior subordinated deferrable interest debentures		192		217
Total interest expense		9,766		9,337
Net interest income		22,880		22,407
Provision for credit losses		642		252
Net interest income after provision for credit losses	<del></del>	22,238	_	22,155
Noninterest income:		,		,
Gain on sale of loans		198		_
(Loss) gain on equity securities		(255)		573
Service charges and other fees		945		839
Loan servicing and other loan fees		389		392
Loss on investment in Small Business Investment Company				
("SBIC") fund		(109)		(30)
Other income and fees		272		288
Total noninterest income		1,440		2,062
Noninterest expense:				
Salaries and employee benefits		9,935		10,036
Occupancy and equipment		2,136		2,154
Data processing		1,853		1,753
Other expense		2,065		2,128
Total noninterest expense		15,989		16,071
Income before provision for income taxes	·	7,689		8,146
Provision for income taxes		1,987		2,269
Net income	\$	5,702	\$	5,877
Earnings per common share:				
Basic earnings per common share	\$	0.51	\$	0.51
Weighted average common shares outstanding		11,136,058		11,525,752
Diluted earnings per common share	\$	0.51	\$	0.51
Weighted average common shares outstanding	Ψ	11,136,058	Ψ	11,525,752
weighted average common shares outstanding		11,130,038		11,323,732

# BAYCOM CORP AND SUBSIDIARY CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(In thousands) (unaudited)

	Three months ended March 31,							
	 2025	2024						
Net income	\$ 5,702	\$	5,877					
Other comprehensive income:								
Change in unrealized gain on AFS securities	2,928		696					
Deferred tax expense	(833)		(212)					
Other comprehensive income, net of tax	2,095		484					
Total comprehensive income	\$ 7,797	\$	6,361					

# BAYCOM CORP AND SUBSIDIARY CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

(In thousands, except for share and per share data)
(unaudited)

	Number of Shares		Common Stock Amount		dditional Paid in Capital	Cor	Other nprehensive		Retained Earnings	Sh	Total areholders' Equity
Three months ended March 31, 2025	11 121 475	¢	172 254	<b>o</b>	207	ø	(12,006)	¢.	164 921	¢.	224 266
Balance, December 31, 2024	11,121,475	\$	172,254	\$	287	\$	(13,006)	\$	164,831	\$	324,366
Net income									5,702		5,702
Other comprehensive income, net							2,095				2,095
Restricted stock granted	22,221										_
Forfeiture of restricted stock grants	(3,221)										_
Cash dividends of \$0.15 per share									(1,671)		(1,671)
Stock based compensation			151								151
Repurchase of shares	(50,793)		(1,306)								(1,306)
Balance, March 31, 2025	11,089,682	\$	171,099	\$	287	\$	(10,911)	\$	168,862	\$	329,337
Three months ended March 31, 2024											
Balance, December 31, 2023	11,551,271	\$	180,913	\$	287	\$	(14,592)	\$	146,261	\$	312,869
Net income	11,551,271	Ψ	100,715	Ψ		Ψ	(11,372)	Ψ	5,877	Ψ	5,877
1 (et iniconie							484		3,677		484
Other comprehensive income, net	24.471						484				464
Restricted stock granted	24,471										_
Forfeiture of restricted stock grants	(505)								(1.155)		<u> </u>
Cash dividends of \$0.10 per share									(1,157)		(1,157)
Stock based compensation			160								160
Repurchase of shares	(198,120)		(3,998)								(3,998)
Balance, March 31, 2024	11,377,117	\$	177,075	\$	287	\$	(14,108)	\$	150,981	\$	314,235

# BAYCOM CORP AND SUBSIDIARY CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands) (unaudited)

	Three m	nonths e	nded
	 2025		2024
Cash flows from operating activities:			
Net income	\$ 5,702	\$	5,877
Adjustments to reconcile net income to net cash provided by operating activities:			
Provision for credit losses	642		252
Deferred tax expense	801		1,909
Amortization (accretion) on acquired loans	103		(38)
Gain on sale of loans	(198)		<u>—</u>
Proceeds from sale of loans originated for sale	3,738		_
Loans originated for sale	(2,804)		_
Accretion on junior subordinated debentures	20		20
Gain on repayment of subordinated debt, net	_		34
Increase in cash surrender value of life insurance policies	(186)		(177)
Amortization/accretion of premiums/discounts on investment securities, net	28		36
Loss (gain) on equity securities	255		(573)
Depreciation and amortization	470		491
Core deposit intangible amortization	263		305
Stock based compensation expense	151		160
(Decrease) increase in deferred loan origination fees, net	(174)		64
Net change in interest receivable and other assets	941		(811)
(Decrease) increase in salary continuation plan, net	(13)		115
Net change in interest payable and other liabilities	(459)		(2,581)
Net cash provided by operating activities	 9,280		5,083
Cash flows from investing activities:			
Proceeds from maturities of interest bearing deposits in banks	249		249
Purchase of investment securities AFS			(7,132)
Proceeds from maturities, repayments and calls of investment securities AFS	3,828		3,025
Purchase of FRB stock	(3)		(4)
Purchase of loans	(7,550)		_
(Increase) decrease in loans, net	(4,990)		36,027
Purchase of equipment and leasehold improvements, net	(143)		(1,143)
Net cash (used in) provided by investing activities	(8,609)		31,022

# BAYCOM CORP AND SUBSIDIARY CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS – (continued)

(In thousands) (unaudited)

		Three months ended March 31,				
		2025		2024		
Cash flows from financing activities:						
Decrease in noninterest and interest bearing deposits in banks, net		(74,169)		(26,816)		
(Decrease) increase in time deposits, net		(31,010)		36,973		
Repayment of subordinated debt, net		_		(315)		
Repurchase of common stock		(1,306)		(3,998)		
Dividends paid on common stock		(1,669)		(1,156)		
Net cash (used in) provided by financing activities		(108,154)		4,688		
(Decrease) increase in cash and cash equivalents	, <u> </u>	(107,483)		40,793		
Cash and cash equivalents at beginning of period		364,032		307,539		
Cash and cash equivalents at end of period	\$	256,549	\$	348,332		
Supplemental disclosure of cash flow information:						
Cash paid during the year for:						
Interest expense	\$	10,555	\$	9,673		
Non-cash investing and financing activities:						
Change in unrealized gain on AFS securities, net of tax	\$	2,095	\$	484		
Transfer of loans to held-for-sale		276		1,684		
Recognition of ROU assets in exchange for lease obligations		1,469		575		
Cash dividends declared on common stock not yet paid		(1,671)		(1,157)		

#### NOTE 1 – BASIS OF PRESENTATION

BayCom Corp (the "Company") is a bank holding company headquartered in Walnut Creek, California. United Business Bank (the "Bank"), the Company's wholly owned banking subsidiary, is a California state-chartered bank which provides a broad range of financial services primarily to local small and mid-sized businesses, service professionals and individuals. In its 20 years of operation, the Bank has grown to 35 full-service banking branches, with 16 locations in California, one in Nevada, two in Washington, five in New Mexico and 11 in Colorado. The condensed consolidated financial statements include the accounts of the Company and the Bank.

All intercompany transactions and balances have been eliminated in consolidation. The condensed consolidated financial statements include all adjustments of a normal and recurring nature, which are, in the opinion of management, necessary for a fair presentation of the financial position and results of operations for the periods presented. Dollar amounts presented in the consolidated financial statements and footnote tables are rounded and presented to the nearest thousands of dollars except per share amounts. If the amounts are above \$1.0 million, they are rounded one decimal point, and if they are above \$1.0 billion, they are rounded two decimal points.

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q and, therefore, do not include all information and footnotes normally included in annual financial statements prepared in conformity with accounting principles generally accepted in the United States of America. Accordingly, these condensed consolidated financial statements should be read in conjunction with the consolidated audited financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2024. Results of operations for interim periods are not necessarily indicative of results for the full year. Certain prior year information has been reclassified to conform to the current year presentation. None of the reclassifications impacted consolidated net income, earnings per share or shareholders' equity.

#### NOTE 2 - ACCOUNTING GUIDANCE NOT YET EFFECTIVE AND ADOPTED ACCOUNTING GUIDANCE

#### Accounting Guidance Recently Adopted

Segment Reporting – Improvements to Reportable Segment Disclosures (Topic 280) – In November 2023, the FASB issued ASU No. 2023-07, Segment Reporting (Topic 280): Improvements to Reportable Segment Disclosures. The amendments are intended to improve reportable segment disclosure requirements, primarily through enhanced disclosures about significant segment expenses, enhanced interim disclosure requirements, clarifying circumstances in which an entity can disclose multiple segment measures of profit or loss, providing new segment disclosure requirements for entities with a single reportable segment, and requiring other disclosures. The amendments are effective for annual reporting periods beginning after December 15, 2023 (i.e., 2024 Form 10-K) and interim periods within fiscal years beginning after December 31, 2024, and must be applied retrospectively to all prior periods presented in the financial statements. Early adoption is permitted. The disclosure requirements of this update did not have a material effect on the Company's consolidated financial statements. See Note 18—Segment Information.

#### Recent Accounting Guidance Not Yet Effective

Business Combinations (Topic 805) - In August 2023, the FASB issued ASU 2023-05, Business Combinations—Joint Venture (JV) Formations: Recognition and Initial Measurement. The guidance requires a newly-formed JV to apply a new basis of accounting to all of its contributed net assets, which results in the JV initially measuring its contributed net assets under ASC 805-20, Business Combinations. The new guidance would be applied prospectively and is effective for all joint venture entities with a formation date on or after January 1, 2025, with early adoption permitted. The Company is evaluating the accounting and disclosure requirements of this update and does not expect them to have a material effect on the Company's consolidated financial statements.

Income Taxes – Improvements to Income Tax Disclosures (Topic 740) –In December 2023, the FASB issued ASU 2023-09 to provide additional transparency into an entity's income tax disclosures primarily related to the rate reconciliation and income taxes paid information. The standard requires that public business entities disclose, on an annual basis, specific categories in the rate reconciliation and additional information for reconciling items meeting a

certain quantitative threshold. The amendments also require that entities disclose on an annual basis: 1) income taxes paid (net of refunds received) disaggregated by federal (national), state, and foreign taxes and 2) the income taxes paid (net of refunds received) disaggregated by individual jurisdictions exceeding 5% of total income taxes paid (net of refunds received). The amendments are effective for public business entities for annual periods beginning after December 15, 2024. The Company is evaluating the accounting and disclosure requirements of this update and does not expect them to have a material effect on the Company's consolidated financial statements.

Reference Rate Reform (Topic 848) - In March 2020, the Financial Accounting Standards Board ("FASB") issued ASU No. 2020-04, Reference Rate Reform (Topic 848). The amendments in this ASU are elective and provide optional guidance for a limited period of time to ease the potential burden of accounting for, or recognizing the effects of, reference rate reform. The amendments in this ASU provide optional expedients and exceptions for applying GAAP to contracts, hedging relationships, and other transactions that reference the London Interbank Offer Rate ("LIBOR") or another reference rate expected to be discontinued because of reference rate reform. The amendments in this ASU may be elected through December 31, 2024 (as amended by ASU No. 2022-06 discussed below). An entity may elect the amendments in this update for an interim period with adoption methods varying based on transaction type. We have not elected to apply amendments at this time and will assess the applicability of this ASU to us as we continue to monitor guidance for reference rate reform from FASB and its impact on our financial condition and results of operations. The Company does not expect the adoption of ASU 2020-04 to have a material impact on its consolidated financial statements.

In December 2022, the FASB issued ASU No. 2022-06, Reference Rate Reform (Topic 848): Deferral of the Sunset Date of Topic 848. The objective of the guidance in Topic 848 was to provide temporary relief during the transition period, as noted in the discussion of ASU 2020-04 above, under which the sunset provision was based on an expectation that the LIBOR would cease being published after December 31, 2021. In March 2021, the UK Financial Conduct Authority announced that the intended cessation date of certain tenors of USD LIBOR would be June 30, 2023, which is beyond the current sunset date of Topic 848. Therefore, this amendment deferred the sunset date of Topic 848 from December 31, 2022 to December 31, 2024.

## **NOTE 3 – INVESTMENT SECURITIES**

The amortized cost, gross unrealized gains and losses, and estimated fair values of securities AFS at the dates indicated are summarized as follows:

March 31, 2025	 Amortized cost	 Gross unrealized gains	Gross inrealized losses	Estimated fair value
U.S. Government Agencies	\$ 1,883	\$ _	\$ (8)	\$ 1,875
Municipal securities	23,725	158	(1,344)	22,539
Mortgage-backed securities	50,218	187	(3,168)	47,237
Collateralized mortgage				
obligations	47,443	224	(1,830)	45,837
SBA securities	3,902	6	(62)	3,846
Corporate bonds	80,486	37	(9,457)	71,066
Total	\$ 207,657	\$ 612	\$ (15,869)	\$ 192,400

December 31, 2024	 Amortized cost	 Gross inrealized gains	 Gross inrealized losses	Estimated fair value
U.S. Government Agencies	\$ 1,949	\$ _	\$ (12)	\$ 1,937
Municipal securities	23,777	82	(1,334)	22,525
Mortgage-backed securities	51,281	95	(3,893)	47,483
Collateralized mortgage				
obligations	49,220	147	(2,208)	47,159
SBA securities	4,054	6	(75)	3,985
Corporate bonds	81,232	29	(11,022)	70,239
Total	\$ 211,513	\$ 359	\$ (18,544)	\$ 193,328

Amortized cost and fair values exclude accrued interest receivable of \$1.6 million and \$1.3 million at March 31, 2025 and December 31, 2024, respectively, which is included in interest receivable and other assets in the condensed consolidated balance sheets.

During both the three months ended March 31, 2025 and 2024, the Company sold no securities AFS.

The amortized cost and estimated fair value of securities AFS at the dates indicated by contractual maturity are shown below. Expected maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

	March 31, 2025				December 31, 2024			
	Amortized cost	Estimated fair value		Amortized cost			Estimated fair value	
Securities AFS								
Due in one year or less	\$ 2,050	\$	2,043	\$	2,002	\$	1,993	
Due after one through five years	20,890		18,515		37,763		33,467	
Due after five years through ten years	97,781		88,136		84,002		74,018	
Due after ten years	86,936		83,706		87,746		83,850	
Total	\$ 207,657	\$	192,400	\$	211,513	\$	193,328	

At both March 31, 2025 and December 31, 2024, there were no securities pledged.

Total

The estimated fair value and gross unrealized losses for securities AFS aggregated by the length of time that individual securities have been in a continuous unrealized loss position at the dates indicated are as follows:

	Less than 12 months					12 month	hs or n	nore		T	otal	
		Estimated fair value	U	nrealized loss		Estimated fair value	1	Unrealized loss		Estimated fair value		Unrealized loss
March 31, 2025				1000		1411 / 41140	_	1005		1411 1414		1000
U.S. Government												
Agencies	\$	_	\$	_	\$	902	\$	(8)	\$	902	\$	(8)
Municipal securities		3,810		(114)		12,799		(1,230)		16,609		(1,344)
Mortgage-backed												
securities		10,445		(121)		23,626		(3,047)		34,071		(3,168)
Collateralized												
mortgage obligations		3,183		(34)		23,665		(1,796)		26,848		(1,830)
SBA securities		1,854		(9)		1,294		(53)		3,148		(62)
Corporate bonds		980		(20)		68,463		(9,437)		69,443		(9,457)
Total	\$	20,272	\$	(298)	\$	130,749	\$	(15,571)	\$	151,021	\$	(15,869)
	_						_				_	
		Less than	12 mon	ths		12 montl	hs or n	nore		T	otal	
		Estimated	U	nrealized		Estimated	1	Unrealized		Estimated		Unrealized
December 31, 2024		fair value		loss		fair value		loss		fair value		loss
U.S. Government												
Agencies	\$	1,938	\$	(12)	\$		\$		\$	1,938	\$	(12)
Municipal securities	Φ	5,135	Φ	(67)	Φ	13,333	Φ	(1,267)	Φ	18,468	Φ	(1,334)
Mortgage-backed		3,133		(07)		13,333		(1,207)		10,400		(1,334)
securities		16 514		(221)		22.257		(2.572)		20 771		(2.902)
Collateralized		16,514		(321)		22,257		(3,572)		38,771		(3,893)
		17 224		(145)		10.012		(2.063)		26 246		(2.208)
mortgage obligations		17,234		(145)		19,012		(2,063)		36,246		(2,208)
SBA securities		2,023		(9)		1,250		(66)		3,273		(75)
Corporate bonds		2,760		(240)		64,118		(10,782)		66,878		(11,022)

At March 31, 2025, the Company held 332 securities AFS, of which 194 were in an unrealized loss position for more than twelve months and 41 were in an unrealized loss position for less than twelve months. At December 31, 2024, the Company held 352 investment securities, of which 212 were in an unrealized loss position for more than twelve months and 53 were in an unrealized loss position for less than twelve months. The Company anticipates full recovery of amortized cost with respect to these securities at maturity or sooner in the event of a more favorable market interest rate environment.

119,970

(17,750)

165,574

(794)

(18,544)

### Allowance for credit losses on investment debt securities available-for-sale

45,604

Investment debt securities that were in an unrealized loss position as of March 31, 2025 were evaluated to determine whether the decline in fair value below the amortized cost basis resulted from a credit loss or changes in required yields by investors in these types of securities, among other factors. This assessment first includes a determination of whether the Company intends to sell the security, or it is more likely than not that the Company will be required to sell the security before recovery of its amortized cost basis less any current-period credit losses. In making this assessment, management considers the nature of the security and any related government guarantees, any changes to the rating of the security by a rating agency, creditworthiness of the issuers/guarantors, the underlying collateral, the financial conditions and prospects of the issuer, and any adverse conditions specifically related to the security, among other factors.

As of March 31, 2025, the Company expects to recover the amortized cost basis of its securities, has no present intent to sell any investment securities with unrealized losses and it is not more likely than not that we will be required to sell securities with unrealized losses before recovery of their amortized cost and the decline in fair value is largely attributed to changes in interest rates and other market conditions. The issuers of these securities continue to make timely

principal and interest payments. No allowances for credit losses have been recognized on investment debt securities AFS in an unrealized loss position, as management does not believe any of the securities are impaired due to reasons of credit quality at March 31, 2025.

## **Equity Securities**

The Company recognized a net loss on equity securities of \$255,000 and a net gain of \$573,000 for the three months ended March 31, 2025 and 2024, respectively. Equity securities were \$12.9 million and \$13.1 million as of March 31, 2025 and December 31, 2024, respectively.

## **NOTE 4 – LOANS**

The Company's loan portfolio at the dates indicated is summarized below:

	March 31, 2025	Ι	December 31, 2024
Commercial and industrial	\$ 179,403	\$	173,948
Construction and land	477		1,515
Commercial real estate	1,678,660		1,667,231
Residential	107,271		109,662
Consumer	 534		391
Total loans	1,966,345		1,952,747
Net deferred loan costs	323		149
Allowance for credit losses	(18,500)		(17,900)
Net loans	\$ 1,948,168	\$	1,934,996

Net loans exclude accrued interest receivable of \$6.6 million and \$6.7 million at March 31, 2025 and December 31, 2024, respectively, which is included in interest receivable and other assets in the condensed consolidated balance sheets.

The Company's total individually evaluated loans, including collateral dependent loans, nonaccrual loans, modified loans to borrowers experiencing financial difficulty, and accreting purchase credit deteriorated ("PCD") loans that have experienced post-acquisition declines in cash flows expected to be collected are summarized as follows:

	mmercial industrial	Construction and land		mmercial eal estate	Res	sidential	Co	nsumer	Total
March 31, 2025									
Recorded investment in loans									
individually evaluated:									
With no specific allowance									
recorded	\$ _	\$ _	\$	13,741	\$	972	\$	_	\$ 14,713
With a specific allowance									
recorded	 1,272	 		2,040					 3,312
Total recorded investment in							_		
loans individually evaluated	\$ 1,272	\$ 	\$	15,781	\$	972	\$		\$ 18,025
Specific allowance on loans									
individually evaluated	\$ 704	\$ 	\$	596	\$		\$	_	\$ 1,300
December 31, 2024									
Recorded investment in loans									
individually evaluated:									
With no specific allowance									
recorded	\$ _	\$ _	\$	13,671	\$	984	\$	_	\$ 14,655
With a specific allowance									
recorded	 954	 		1,754					 2,708
Total recorded investment in									
loans individually evaluated	\$ 954	\$ 	\$	15,425	\$	984	\$		\$ 17,363
Specific allowance on loans	 								
individually evaluated	\$ 367	\$ 	\$	25	\$		\$		\$ 392

The Company may modify the contractual terms of a loan to a borrower experiencing financial difficulty as a part of ongoing loss mitigation strategies. These modifications may result in an interest rate reduction, term extension, an other-than-insignificant payment delay, or a combination thereof. The Company typically does not offer principal forgiveness. An assessment of whether a borrower is experiencing financial difficulty is made on the date of modification. The effect of most modifications made to borrowers experiencing financial difficulty is already included in the allowance for credit losses on loans because of the measurement methodologies used to estimate the allowance.

During the three months ended March 31, 2025 and 2024, there were no modifications of loans to borrowers experiencing financial difficulty.

A summary of previously modified loans to borrowers experiencing financial difficulty by type of concession and type of loan, as of the dates indicated, is set forth below:

March 31, 2025	Number of loans	mo	Rate odification	mo	Term odification	e & term dification	 Total	% of Total loans outstanding
Commercial and industrial	2	\$	_	\$	91	\$ _	\$ 91	0.05 %
Construction and land	_		_		_	_	_	<b> %</b>
Commercial real estate	3		_		1,814	_	1,814	0.11 %
Residential	1		_		747	_	747	0.70 %
Consumer	_		_		_	_	_	<b>—</b> %
Total	6	\$		\$	2,652	\$ 	\$ 2,652	0.13 %
	Number of loans	_ mc	Rate odification	mo	Term odification	e & term dification	 Total	% of Total loans outstanding
<u>December 31, 2024</u>								
Commercial and industrial	2	\$	_	\$	97	\$ _	\$ 97	0.06 %
Construction and land	_		_		_	_	_	— %
Commercial real estate	3		_		1,846	_	1,846	0.11 %
Residential	1		_		747	_	747	0.68 %
Consumer	_		_		_	_	_	— %
Total	6	\$	_	\$	2,690	\$ _	\$ 2,690	0.14 %

For the three months ended March 31, 2025 and 2024, the Company recorded no charge-offs and \$1.3 million of charge-offs for modified loans to borrowers experiencing financial difficulty, respectively.

As of March 31, 2025 and December 31, 2024, individually evaluated modified loans to borrowers experiencing financial difficulty had a related allowance of \$22,000 and \$24,000, respectively. As of March 31, 2025 and December 31, 2024, none of the modified loans to borrowers experiencing financial difficulty were performing in accordance with their modified terms. All accruing modified loans to borrowers experiencing financial difficulty, if any, are included in the loans individually evaluated as part of the calculation of the allowance for credit losses for loans.

## Risk Rating System

The Company evaluates and assigns a risk grade to each loan based on certain criteria to assess the credit quality of the loan. The assignment of a risk rating is done for each individual loan. Loans are graded from inception and on a continuing basis until the debt is repaid. Any adverse or beneficial trends will trigger a review of the loan risk rating. Each loan is assigned a risk grade based on its characteristics. Loans with low to average credit risk are assigned a lower risk grade than those with higher credit risk as determined by the individual loan characteristics.

The Company's Pass loans include loans with acceptable business or individual credit risk where the borrower's operations, cash flow or financial condition provides evidence of low to average levels of risk.

Loans that are assigned higher risk grades are loans that exhibit the following characteristics:

Special Mention loans have potential weaknesses that deserve close attention. If left uncorrected, these potential weaknesses may result in a deterioration of the repayment prospects for the loan or in the Company's credit position at some future date. Special Mention loans are not adversely classified and do not expose the Company to sufficient risk to warrant adverse classification. Special Mention is a temporary rating, pending the occurrence of an event that would cause the risk rating either to improve or to be downgraded.

Loans in this category would be characterized by any of the following situations:

• Credit that is currently protected but is potentially a weak asset;

- Credit that is difficult to manage because of an inadequate loan agreement, the condition of and/or control over collateral, failure to obtain proper documentation, or any other deviation from product lending practices; and
- Adverse financial trends.

Substandard loans are inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged. Loans classified substandard must have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. Substandard loans are characterized by the distinct possibility that the Company will sustain some loss if the deficiencies are not corrected. The potential loss does not have to be recognizable in an individual credit for that credit to be risk rated Substandard. A loan can be fully and adequately secured and still be considered Substandard.

Some characteristics of Substandard loans are:

- Inability to service debt from ordinary and recurring cash flow;
- Chronic delinquency;
- Reliance upon alternative sources of repayment;
- Term loans that are granted on liberal terms because the borrower cannot service normal payments for that type of debt:
- Repayment dependent upon the liquidation of collateral;
- Inability to perform as agreed, but adequately protected by collateral;
- Necessity to renegotiate payments to a non-standard level to ensure performance; and
- The borrower is bankrupt, or for any other reason, future repayment is dependent on court action.

Doubtful loans have all the weaknesses inherent in loans classified as Substandard with the added characteristic that the weaknesses make collection or liquidation in full, based on currently existing facts, conditions, and value, highly questionable and improbable. Doubtful loans have a high probability of loss, yet certain important and reasonably specific pending factors may work toward the strengthening of the credit.

Losses are recognized as charges to the allowance when the loan or portion of the loan is considered uncollectible or at the time of foreclosure. Recoveries on loans previously charged off are credited to the allowance for credit losses.

Revolving loans that are converted to term loans are treated as new originations in the tables below and are presented by year of initial origination. During the three months ended March 31, 2025, and the year ended December 31, 2024, none and \$867,000 of the Company's revolving loans were converted to term loans, respectively.

The following tables present the internally assigned risk grade by class of loans at the dates indicated:

		2025	Т	erm loans	s – s	amortized	co	ost by orig 2022	gina	ation year 2021		Prior		Revolving loans		Total
March 31, 2025													-			
Commercial and																
industrial:																
Pass	\$	7,606	\$	58,409	\$	18,236	\$	19,868	\$	10,260	\$	39,722	\$	20,995	\$	175,096
Special mention		_		_		_		_		_		1,582		400		1,982
Substandard		_		150		356		_		55		1,464		300		2,325
Total commercial and					_		_		_		_		_		_	
industrial	\$	7,606		58,559	_	18,592		19,868	_	10,315	\$	42,768		21,695	\$	179,403
YTD gross charge-offs	\$		\$		\$		\$		\$		\$	100	\$	<u> </u>	\$	100
Construction and land:																
Pass	\$	_	\$	35	\$	_	\$	_	\$	125	\$	317	\$	_	\$	477
Special mention		_		_		_		_		_		_		_		_
Substandard	_					<u> </u>			_			<u> </u>	_	<u> </u>	_	
Total construction and land	\$			35	_		\$		\$	125		317	\$		\$	477
YTD gross charge-offs	\$	_	\$	_	\$	_	\$	_	\$		\$	_	\$		\$	_
Commercial real estate:	_															
Pass	\$	54,240	\$	191,152	\$	87,273	\$	366,773	\$	427,015	\$	442,668	\$	1,532	\$	1,570,653
Special mention		_		_		_		6,167		9,884		54,119		_		70,170
Substandard	_					629				9,020		28,188		<u> </u>		37,837
Total commercial real estate	\$	54,240		191,152	_	87,902		372,940	\$	445,919		524,975	\$	1,532	\$	1,678,660
YTD gross charge-offs	\$		\$	_	\$	_	\$		\$		\$	_	\$		\$	_
Residential:							_						_	-		
Pass	\$	696	\$	31,417	\$	_	\$	_	\$	34,506	\$	33,711	\$	4,503	\$	104,833
Special mention		_		_		_		_		830		404		15		1,249
Substandard								_		49		1,076		64		1,189
Total residential	\$	696		31,417	\$		\$		\$	35,385	\$	35,191	\$	4,582	\$	107,271
YTD gross charge-offs	\$		\$	_	\$		\$		\$		\$	1	\$		\$	1
Consumer:																
Pass	\$	70	\$	145	\$	37	\$	31	\$	10	\$	106	\$	133	\$	532
Special mention		_		_		_		_		_		_		_		
Substandard		_		_				_				2				2
Total consumer	\$	70		145	\$	37	\$	31	\$	10	\$	108	\$	133	\$	534
YTD gross charge-offs	\$	_	\$	_	\$		\$	_	\$		\$	5	\$		\$	5
Total loans outstanding																
Risk ratings																
Pass	\$	62 612	\$	281 158	\$	105 546	\$	386 672	\$	471,916	\$	516 524	\$	27,163	\$	1,851,591
Special mention	Ψ	02,012	Ψ	201,150	Ψ		Ψ	6,167	Ψ	10,714	Ψ	56,105	Ψ	415	Ψ	73,401
Substandard				150		005		0,107								/
				130		985		_		9,124		30,730		364		41,353
Doubtful	<u></u>	-	_	-	_	-	Φ.	-	_		_		_		_	-
Total loans outstanding	_	62,612		281,308		106,531		392,839		491,754		603,359	\$	27,942		1,966,345
YTD gross charge-offs	\$		\$	_	\$		\$		\$		\$	106	\$		\$	106

			Te	rm loans	- 9	mortized	co	st by orig	ing	ition vear				Revolving loans		
		2024	10	2023	- a	2022	-	2021	1116	2020		Prior	aı	mortized cost		Total
December 31, 2024	_		_		-		-		_		_	11101				10141
Commercial and																
industrial:																
Pass	\$	54,720	\$	20,314	\$	20,759	\$	11,823	\$	13,433	\$	28,708	\$	19,699	\$	169,456
Special mention		_		_		_		56		_		1,969		200		2,225
Substandard		150		154		_		_		1,184		471		308		2,267
Total commercial and																
industrial	\$	54,870	\$	20,468	\$	20,759	\$		· —	14,617	\$	31,148	\$	20,207	\$	173,948
YTD gross charge-offs	\$		\$		\$	_	\$	1,021	\$	45	\$	324	\$		\$	1,390
Construction and land:																
Pass	\$	10	\$	_	\$	_	\$	128	\$	1,090	\$	287	\$	_	\$	1,515
Special mention		_		_		_		_		_		_		_		_
Substandard		_		_		_		_		_		_		<u> </u>		
Total construction and land	\$	10			\$					1,090		287			\$	1,515
YTD gross charge-offs	\$	_	\$	_	\$	_	\$	_	\$	_	\$	_	\$	_	\$	_
Commercial real estate:																
Pass	\$	196,303	\$	88,599	\$	371,319	\$	432,629	\$	97,046	\$	370,828	\$	1,510	\$	1,558,234
Special mention		_		632		6,243		10,462		18,250		44,089		_		79,676
Substandard	_							9,063		996		19,262				29,321
Total commercial real estate	\$	196,303	\$	89,231	\$	377,562	_	452,154		116,292	\$	434,179	\$	1,510		1,667,231
YTD gross charge-offs	\$	_	\$	_	\$	_	\$	2,413	\$	_	\$	1,359	\$	_	\$	3,772
Residential:																
Pass	\$	31,828	\$	_	\$	_	\$	) -	\$	1,452	\$	32,245	\$	5,041	\$	107,190
Special mention		_		_		_		859		_		410		80		1,349
Substandard			_		_		_	30	_		_	1,093	_		_	1,123
Total residential	\$	31,828	_		\$		\$		\$	1,452	_	33,748	_	5,121		109,662
YTD gross charge-offs	\$		\$		\$		\$		\$		\$		\$		\$	
Consumer:																
Pass	\$	153	\$	54	\$	35	\$	10	\$	2	\$	128	\$	3	\$	385
Special mention												2		_		2
Substandard	_		_		_		_		_		_	4	_		_	4
Total consumer	\$	153		54	_	35			_	2	_	134		3	\$	391
YTD gross charge-offs	\$	<u> </u>	\$		\$		\$		\$		\$	2	\$	1	\$	3
Total loans outstanding																
Risk ratings																
Pass	\$	283,014	\$	108,967	\$	392,113	\$	481,214	\$	113,023	\$	432,196	\$	26,253	\$	1,836,780
Special mention		_		632		6,243		11,377		18,250		46,470		280		83,252
Substandard		150		154				9,093		2,180		20,830		308		32,715
Doubtful						_								_		
Total loans outstanding	2	283 164	2	109 753	\$	308 356	\$	501,684	\$	133 453	2	499 496	2	26,841	2	1,952,747
	\$	203,104	\$	107,/33	\$	390,330	\$	3,434		45		1,685		1	\$	5,165
YTD gross charge-offs	Φ		Φ		Φ		Ф	3,434	Φ	43	Φ	1,063	Φ	1	Φ	5,105

TD1 C 11 ' ( 1.1			C ,	1 ' 11	C.1 1 . 1 1 . 1
The following tables	nrovide an a	oing of the	( omnany s	loans receivable as	of the dates indicated:
The following motes	provide an a	ging of the	Company 5	iouns receivable as	of the dates marcated.

Dagandad

March 31, 2025		59 Days st due		89 Days st due	or	Days more et due	<u>p</u>	Total ast due		Current	PCE	loans		Total loans receivable	90	Recorded investments days or more past d and still accruing	ue
Commercial and industrial	\$	809	\$	126	\$	464	\$	1,399	\$	178,004	\$	_	\$	179,403	\$	15	50
Construction and land Commercial real estate		4,773		_	3	.681		8,454		1,649,699	20	1		1,678,660		-	
Residential		5,650		_		747		6,397		100,666		208		107,271		-	_
Consumer		3		_		_		3		531		_		534		-	_
Total	\$	11,235	\$	126	\$ 4	,892	\$	16,253	\$	1,929,376	\$ 20	),716	\$	1,966,345	\$	15	50
December 31, 2024		59 Days		89 Days ast due	or	Days more st due		Total		Current	PCD	loans	_	otal loans		Recorded investments lays or more past du and still accruing	ie
December 31, 2024 Commercial and industrial					or	more			\$	Current 172,704	PCD \$	loans_	_			investments lays or more past du	
Commercial and industrial Construction and land	pa	ast due	pa	ast due	or :	more st due	_p:	ast due	\$			<u>loans</u> 6	<u>r</u>	eceivable		investments lays or more past du and still accruing	
Commercial and industrial	pa	758 — 4,794	pa	ast due	or : pas	399 — ,220	_p:	1,244 — 9,541		172,704	\$	— 6 ,191	<u>r</u>	173,948		investments lays or more past du and still accruing	
Commercial and industrial Construction and land Commercial real	pa	758 — 4,794 123	pa	87	or : pas	399	_p:	1,244  9,541 871		172,704 1,509 1,635,499 108,538	\$	<u>_</u> 6	<u>r</u>	173,948 1,515 1,667,231 109,662		investments lays or more past du and still accruing	
Commercial and industrial Construction and land Commercial real estate	pa	758 — 4,794	pa	87	s \$	399 — ,220	\$	1,244 — 9,541	_	172,704 1,509 1,635,499	\$ 22	— 6 ,191	<u>r</u>	173,948 1,515 1,667,231		investments lays or more past du and still accruing	20

Nonaccrual loans totaled \$9.8 million and \$9.2 million at March 31, 2025 and December 31, 2024, respectively. Nonaccrual loans guaranteed by a government agency, which reduces the Company's credit exposure, were \$618,000 at March 31, 2025 compared to \$2.0 million at December 31, 2024. At March 31, 2025, nonaccrual loans included \$610,000 of loans 30-89 days past due and \$4.4 million of loans less than 30 days past due. At December 31, 2024, nonaccrual loans included \$643,000 of loans 30-89 days past due and no loans less than 30 days past due. At March 31, 2025, the \$610,000 of nonaccrual loans 30-89 days past due was comprised of one loan and the \$4.4 million of loans less than 30 days past due was comprised of 19 loans. All these loans were placed on nonaccrual due to concerns over the financial condition of the borrowers. At both March 31, 2025 and December 31, 2024, there was one loan 90 days or more past due and still accruing, with a balance of \$150,000 and \$220,000 at those dates.

Interest foregone on nonaccrual loans was approximately \$269,000 for the three months ended March 31, 2025, compared to \$483,000 for the three months ended March 31, 2024. Interest income recognized on nonaccrual loans was approximately \$35,000 and \$7,200 for the three months ended March 31, 2025 and 2024, respectively.

### Pledged Loans

Our FHLB line of credit is secured under terms of a blanket collateral agreement by a pledge of certain qualifying loans with unpaid principal balances of \$1.09 billion and \$1.04 billion at March 31, 2025 and December 31, 2024, respectively. At March 31, 2025 and December 31, 2024, \$75.1 million and \$76.7 million of loans were pledged to the FRB of San Francisco, respectively. For additional information, see "Note 11 - Borrowings" of the Notes to Condensed Consolidated Financial Statements.

## NOTE 5 – ALLOWANCE FOR CREDIT LOSSES FOR LOANS

The following tables summarize the Company's allowance for credit losses for loans, reserve for unfunded commitments, and loan balances individually and collectively evaluated by type of loan, as of the dates and for the periods indicated:

		ommercial d industrial		ruction land		mmercial al estate	Re	sidentia	. <u>l</u> C	onsumer		Total	unfu	Reserve for nded commitments
Three months ended March 31, 2025														
Allowance for credit losses														
Beginning balance	\$	4,681	\$	72	\$	11,365	\$	1,78		2	-	. ,	\$	600
Charge-offs		(100)		_		_			1)	(5		(106)		_
Recoveries		2							1	1		4		_
Provision for (reversal of) credit losses		367		(51)		496		(11	8)	8		702		(60)
Ending balance	\$	4,950	\$	21	\$	11,861	\$	1,66	2 \$	6	\$	18,500	\$	540
March 31, 2025														
Allowance for credit losses:														
Loans individually evaluated	\$	704	\$	_	\$	596	\$	_	- \$	_	\$	1,300		
Loans collectively evaluated		4,246		21		10,988		1,66	0	6		16,921		
PCD loans						277			2			279		
1 CD loans									_					
Loans receivable:														
Individually evaluated	\$	1,272	\$	_	\$	15,781	\$	97	2 \$	_	\$	18,025		
Collectively evaluated		178,131		476	1.	642,372	. 1	06,09	1	534		1,927,604		
PCD loans		_		1		20,507		20				20,716		
Total loans	\$	179,403	\$	477	\$ 1	678,660		07,27		534		1,966,345		
Total loans	-	177,.00	<u> </u>		Ψ 1,	0,0,000	= =====================================		= =		= =	1,500,515		
		Com	mercial	Const	ruction	Comi	nercial							Reserve for
			dustrial		land		estate	Res	idential	Consu	ner	Total	unfu	nded commitments
Three months ended March 31, 20	<u>)24</u>													
Allowance for credit losses														
Beginning balance		\$	4,216	\$	298		16,498		979	\$	9 \$		\$	225
Charge-offs			(178)		_		(3,206)	)	_		(1)	(3,385)		_
Recoveries			13		_		_		_		_	13		_
Provision for (reversal of) credit losses			140		14		140		(32)		_	262		(10)
Ending balance		\$	4,191	\$	312	\$	13,432	\$	947	\$	8 \$	18,890	\$	215
		-						_						
March 31, 2024														
Allowance for credit losses:														
Loans individually evaluated		\$	1,290	\$	_	\$	58	\$	2	\$	— \$	1,350		
Loans collectively evaluated			2,902		312	1	12,816		940		8	16,978		
PCD loans			_		_		558		5		_	563		
Loans receivable:		Φ.	1.665	Φ	266	Φ.	10.600	Φ.	1.460	Φ.	Φ.	22.104		
Individually evaluated		\$	1,667	\$	366		18,608		1,463	\$ -	— \$			
Collectively evaluated		13	102	,	9,230		94,041	8	2,009	3	70	1,844,584		
PCD loans		\$ 16	193 50,594	\$ 9	20 9,616		19,441	¢ 0	396 3,868	\$ 5	70 0	20,050		
Total loans		\$ 10	0,394	<b>D</b> 2	9,010	\$ 1,63	32,090	<b>3</b> 8	3,808	<b>3</b> 3	/0 \$	1,886,738		

For the three months ended March 31, 2025, the provision for credit losses was primarily driven by loan growth, charge-offs during the quarter, and an increase in specific reserves on individually evaluated loans. Net charge-offs were \$102,000 for the first quarter of 2025.

The following table summarizes the amortized cost basis of individually evaluated collateral-dependent loans, including nonaccrual loans, modified loans to borrowers experiencing financial difficulty, and accreting purchase credit deteriorated ("PCD") loans that have experienced post-acquisition declines in cash flows expected to be collected, by loan and collateral type as of the dates indicated.

	 ail and	Mu	ıltifamily	 nvalescent facility	 Hotel	Other	SF	R 1-4	 /R and uipment	Total	 ACL
March 31, 2025											
Commercial and industrial	\$ 	\$	_	\$ _	\$ _	\$ _	\$	_	\$ 1,272	\$ 1,272	\$ 705
Construction and land	_		_	_	_	_		_	_	_	_
Commercial real estate	464		72	1,200	7,850	6,195		_	_	15,781	595
Residential	_		_	′ —		_		972	_	972	_
Consumer	_		_	_	_	_		_	_	_	_
Total	\$ 464	\$	72	\$ 1,200	\$ 7,850	\$ 6,195	\$	972	\$ 1,272	\$ 18,025	\$ 1,300
<u>December 31, 2024</u>											
Commercial and industrial	\$ _	\$	_	\$ _	\$ _	\$ _	\$	_	\$ 954	\$ 954	\$ 367
Construction and land	_		_	_	_	_		_	_	_	_
Commercial real estate	466		77	1,200	7,987	5,695		_	_	15,425	25
Residential	_		_	· —	´—			984	_	984	_
Consumer			_	_	_	_			_	_	
Total	\$ 466	\$	77	\$ 1,200	\$ 7,987	\$ 5,695	\$	984	\$ 954	\$ 17,363	\$ 392

The following table shows the amortized cost and allowance for credit losses for loans on nonaccrual status as of the dates indicated:

	As o	of March 31, 2025		As of l	December 31, 2024	
	Nonaccrual	Nonaccrual		Nonaccrual	Nonaccrual	
	with no allowance	with allowance	Total	with no allowance	with allowance	Total
	for credit losses	for credit losses	nonaccrual	for credit losses	for credit losses	nonaccrual
Commercial and industrial	\$	\$ 438	\$ 438	\$	\$ 293	\$ 293
Construction and land	_	_	_	_	_	_
Commercial real estate	6,519	1,791	8,310	6,055	1,792	7,847
Residential	972	112	1,084	984	119	1,103
Consumer		2	2		4	4
Total	\$ 7,491	\$ 2,343	\$ 9,834	\$ 7,039	\$ 2,208	\$ 9,247

As part of its acquisition of Pacific Enterprise Bancorp ("PEB") in 2022, the Company acquired certain small business loans to borrowers qualified under The California Capital Access Program for Small Business, a state guaranteed loan program sponsored by the California Pollution Control Financing Authority ("CalCAP"). PEB ceased originating loans under this loan program in 2017. Under this loan program, the borrower, CalCAP and the participating lender contributed funds to a loss reserve account held in a demand deposit account at the participating lender. The borrower's contributions to the loss reserve account are attributed to the participating lender. Losses on qualified loans are charged to this account after approval by CalCAP. Under the program, if a loan defaults, the participating lender has immediate coverage of 100% of the loss. The participating lender must return recoveries from the borrower, less expenses, to the credit loss reserve account. The funds in the loss reserve account are the property of CalCAP; however, in the event that the participating lender leaves the program any excess funds, after all loans have been repaid or unenrolled from the program by the participating lender and provided there are no pending claims for reimbursement, the remaining excess funds are distributed to CalCAP and the participating lender based on their respective contributions to the loss reserve account. Funds contributed by the participating lender to the loss reserve account are treated as a receivable from CalCAP and evaluated for impairment quarterly. As of March 31, 2025 and December 31, 2024, the Company had \$16.4 million and \$17.7 million, respectively, of loans enrolled in this loan program. The Company had a loss reserve account of \$7.8 million and \$10.4 million as of March 31, 2025 and December 31, 2024, respectively.

In addition, as successor to PEB, the Company was approved by CalCAP, in partnership with the California Air Resources Board, to originate loans to California truckers in the On-Road Heavy-Duty Vehicle Air Quality Loan Program. Under this loan program, CalCAP solely contributes funds to a loss reserve account held in a demand deposit account at the participating lender. Losses are handled in the same manner as described above. The funds are the property of CalCAP and are payable upon termination of the program. When the loss reserve account balance exceeds the total associated loan balance, the excess is to be remitted to CalCAP. The Company originated loans under this program of \$3.4 million and \$1.1 million during the three months ended March 31, 2025 and 2024, respectively. As of March 31, 2025, the Company had \$16.4 million of loans enrolled in this program and a loss reserve account of \$3.7 million. As of December 31, 2024, the Company had \$17.3 million of loans enrolled in this program and a loss reserve account of \$3.8 million.

### NOTE 6 - PREMISES AND EQUIPMENT

Premises and equipment consisted of the following at the dates indicated:

	M	Iarch 31, 2025	De	ecember 31, 2024
Premises owned	\$	11,472	\$	11,462
Leasehold improvements		3,678		3,602
Furniture, fixtures and equipment		10,175		9,929
Less accumulated depreciation and amortization		(12,068)		(11,607)
Total premises and equipment, net	\$	13,257	\$	13,386

Depreciation and amortization included in occupancy and equipment expense totaled \$470,000 and \$491,000 for the three months ended March 31, 2025 and 2024, respectively.

#### NOTE 7 - LEASES

The Company leased 20 branches under noncancelable operating leases as of March 31, 2025. These leases expire on various dates through 2030. Many of these lease agreements include one or more renewal options, exercisable at the Company's discretion. When the Company determines at lease commencement that it is reasonably certain to exercise a renewal option, the extended lease term is included in the measurement of the ROU asset and corresponding lease liability.

The Company uses the discount rate implicit in the lease when it is readily determinable. In instances where the implicit rate is not available, which is typically the case, the Company applies its incremental borrowing rate, determined on a collateralized basis and over a term comparable to the lease term, as of the lease commencement date.

The below maturity schedule presents, as of March 31, 2025, the undiscounted lease payments for the next five years and thereafter:

For remainder of 2025	\$ 3,002
2026	3,638
2027	3,232
2028	3,162
2029	2,701
Thereafter	652
Total undiscounted cash flows	16,387
Less: interest	(1,371)
Present value of lease payments	\$ 15,016

The following table presents the weighted average lease term and discount rate at the dates indicated:

	March 31, 2025	December 31, 2024
Weighted-average remaining lease term	4.5 years	4.5 years
Weighted-average discount rate	3.9 %	3.8 %

The following table presents certain information related to the operating lease costs included in occupancy and equipment expense on the Condensed Consolidated Statements of Income for the periods indicated:

	Three months ended March 31,				
	 2025		2024		
Operating lease cost	\$ 1,046	\$	986		
Short-term lease cost	_		15		
Less: Sublease income	(25)		(12)		
Total operating lease cost, net	\$ 1,021	\$	989		

#### NOTE 8 - GOODWILL AND INTANGIBLE ASSETS

Goodwill is determined as the excess of the fair value of the consideration transferred, plus the fair value of any noncontrolling interests in the acquiree, over the fair value of the net assets acquired and the liabilities assumed as of the acquisition date. Goodwill and other intangible assets are assessed for impairment annually or whenever events or changes in circumstances indicate the carrying amount may not be recoverable. Intangible assets with definite useful lives are amortized over their estimated useful lives to their estimated residual values. Core deposit intangible represents the estimated future benefit of deposits related to an acquisition and is booked separately from the related deposits and amortized over an estimated useful life of seven to ten years.

#### Goodwill

The Company's policy is to assess goodwill for impairment at the reporting unit level on an annual basis or between annual assessments if a triggering event occurs or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying amount. Impairment exists when a reporting unit's fair value is less than its carrying amount, including goodwill.

Changes in the Company's goodwill during the periods indicated were as follows:

	 e months Ended arch 31, 2025	Dec	Year ended ember 31, 2024
Balance at beginning of period	\$ 38,838	\$	38,838
Acquired goodwill	_		_
Impairment	_		_
Balance at end of period	\$ 38,838	\$	38,838

#### Core Deposit Intangible

Changes in the Company's core deposit intangible during the periods indicated were as follows:

	 h 31, 2025	mber 31, 2024
Balance at beginning of period	\$ 2,693	\$ 3,915
Additions		
Less amortization	(263)	(1,222)
Balance at end of period	\$ 2,430	\$ 2,693

Estimated annual amortization expense at March 31, 2025 was as follows:

For remainder of 2025	\$ 798
2026	455
2027	455
2028	455
Thereafter	267
Total	\$ 2,430

#### NOTE 9 - INTEREST RECEIVABLE AND OTHER ASSETS

The Company's interest receivable and other assets at the dates indicated consisted of the following:

	N	March 31, 2025	De	cember 31, 2024
Tax assets, net	\$	15,555	\$	16,048
Accrued interest receivable		8,965		8,507
Investment in SBIC fund		3,132		3,241
Investment in Community Reinvestment Act fund		2,000		2,000
Prepaid assets		1,833		1,942
Servicing assets		609		673
Investment in Low Income Housing Tax Credit ("LIHTC")				
partnerships, net		3,785		4,035
Investment in statutory trusts		537		532
CalCAP reserve receivable		1,375		4,023
Other assets		2,521		2,717
Total interest receivable and other assets	\$	40,312	\$	43,718

#### **NOTE 10 – DEPOSITS**

The Company's deposits at the dates indicated consisted of the following:

	1	March 31, 2025	Ι	December 31, 2024	
Demand deposits (1)	\$	589,483	\$	688,996	
NOW accounts		262,512		261,430	
Savings		79,339		82,300	
Money market		672,103		644,880	
Time deposits		525,393		556,403	
Total	\$	2,128,830	\$	2,234,009	

<sup>(1)</sup> Noninterest bearing.

Included in time deposits above are brokered deposits of \$6.5 million and \$35.5 million as of March 31, 2025 and December 31, 2024, respectively. At March 31, 2025, uninsured deposits totaled \$989.6 million, or 46.5% of total demand deposits, compared to \$1.0 billion, or 46.8% of total demand deposits at December 31, 2024. The uninsured amounts are estimates based on the methodologies and assumptions used for the Bank's regulatory reporting requirements.

#### **NOTE 11 – BORROWINGS**

Other borrowings – The Bank has an approved secured borrowing facility with the Federal Home Loan Bank of San Francisco (the "FHLB") for up to 25% of total assets for a term not to exceed five years under a blanket lien of certain types of loans. At March 31, 2025 and December 31, 2024, we had the ability to borrow up to \$535.0 million and \$540.2 million, respectively, from the FHLB of San Francisco. At both March 31, 2025 and December 31, 2024, we had no FHLB borrowings outstanding.

The Bank has been approved for discount window advances from the FRB of San Francisco secured by certain types of loans. At March 31, 2025 and December 31, 2024, we had the ability to borrow up to \$41.5 million and \$41.9 million, respectively, from the FRB of San Francisco. At both March 31, 2025 and December 31, 2024, we had no FRB of San Francisco advances outstanding.

The Bank has Federal Funds lines with four correspondent banks. Cumulative available commitments totaled \$65.0 million at both March 31, 2025 and December 31, 2024. There were no amounts outstanding under these facilities at both March 31, 2025 and December 31, 2024.

Junior subordinated deferrable interest debentures – In connection with its previous acquisitions, the Company assumed junior subordinated deferrable interest debentures, totaling \$8.7 million, net of fair value adjustments, with a weighted average interest rate of 7.14% at March 31, 2025, compared to \$8.6 million, net of fair value adjustments, with a weighted average rate of 7.20% at December 31, 2024. The junior subordinated deferrable interest debentures mature in 2034, subject to earlier redemption by the Company at its option.

Subordinated debt – On August 10, 2020, the Company issued and sold \$65.0 million aggregate principal amount of 5.25% Fixed-to-Floating Rate Subordinated Notes due 2030 (the "Notes") at a public offering price equal to 100% of the aggregate principal amount of the Notes. The Notes initially bear a fixed interest rate of 5.25% per year. Commencing on September 15, 2025, the interest rate on the Notes resets quarterly to the three-month Secured Overnight Financing rate plus a spread of 521 basis points (5.21%), payable quarterly in arrears. Interest on the Notes is payable semi-annually on March 15 and September 15 of each year through September 15, 2025 and quarterly thereafter on March 15, June 15, September 15 and December 15 of each year through the maturity date or earlier redemption date. The Company, at its option, may redeem the Notes, in whole or in part, on any interest payment date on or after September 15, 2025, without a premium. At March 31, 2025 and December 31, 2024, the Company had outstanding Notes, net of cost to issue, totaling \$63.8 million and \$63.7 million, respectively.

#### NOTE 12 – INTEREST PAYABLE AND OTHER LIABILITIES

The Company's interest payable and other liabilities at the dates indicated consisted of the following:

	M	arch 31, 2025	December 31, 2024		
Accrued expenses	\$	5,533	\$	7,797	
Accounts payable		699		614	
Reserve for unfunded commitments		540		600	
Accrued interest payable		2,325		3,118	
Other liabilities		4,350		2,503	
Total	\$	13,447	\$	14,632	

#### **NOTE 13 – OTHER EXPENSES**

The Company's other expenses for the periods indicated consisted of the following:

	Three months ended March 31,					
	2025 2024					
Professional fees	\$	536	\$	587		
Core deposit premium amortization		263		305		
Marketing and promotions		157		123		
Stationery and supplies		66		76		
Insurance (including FDIC premiums)		373		359		
Communication and postage		258		259		
Loan default related expense		(12)		8		
Director fees and expenses		68		88		
Bank service charges		17		16		
Courier expense		172		193		
Other		167		114		
Total	\$	2,065	\$	2,128		

The Company expenses marketing and promotion costs as they are incurred. Advertising expense included in marketing and promotions totaled \$5,000 and \$11,000 for the three months ended March 31, 2025 and 2024, respectively.

#### **NOTE 14 – EQUITY INCENTIVE PLANS**

**Equity Incentive Plans** 

### 2024 Omnibus Equity Incentive Plan

The Company's shareholders approved the Company's 2024 Omnibus Equity Incentive Plan ("2024 Plan") in June 2024. The 2024 Plan provides for the grant of equity incentive awards to employees and directors (including emeritus and advisory directors) of the Company and its subsidiaries. The 2024 Plan permits the granting of incentive stock options, within the meaning of Section 422 of the Internal Revenue Code, non-statutory stock options, stock appreciation rights, restricted stock awards, restricted stock unit awards, performance shares and performance units. Factors generally considered by the Board in awarding equity incentives to officers and employees include the performance of the Company, the employee's or officer's job performance, the importance of his or her position, and his or her contribution to the organization's goals for the award period.

Generally, awards under the 2024 Plan are subject to a minimum vesting period of one year (at least three years for full vesting for the chief executive officer), provided that awards for up to 5% of the maximum shares available under the 2024 Plan (for any participant other than the chief executive officer) may provide for a shorter vesting period. Subject to adjustment as provided in the 2024 Plan, the maximum number of shares of common stock available for issuance under the 2024 Plan is 500,000, and awards granted under the 2024 Plan to any one participant in any one calendar year are subject to the following limitations: (i) aggregate grants of stock options or stock appreciation rights to any one participant are subject to an annual limit of the lesser of 100,000 shares or \$2.0 million in fair market value as of the date of grant; (ii) aggregate grants of restricted stock or restricted stock units to any one participant are subject to an annual limit of the lesser of 50,000 shares or \$2.0 million in fair market value as of the date of grant; and (iii) aggregate grants of performance shares or performance units to any one participant are subject to an annual limit of the lesser of 50,000 shares or \$2.0 million in fair market value as of the date of grant. In addition, subject to adjustment as provided in the 2024 Plan, the maximum aggregate number of shares that may be covered by awards granted under the 2024 Plan to any non-employee director in any one calendar year is 25,000 shares. As of March 31, 2025, a total of 473,038 shares were available for future issuance under the 2024 Plan.

### 2017 Omnibus Equity Incentive Plan

The Company's shareholders approved the Company's 2017 Omnibus Equity Incentive Plan ("2017 Plan") in November 2017. The 2017 Plan provides for the awarding by the Company's Board of Directors of equity incentive awards to employees and non-employee directors. An equity incentive award under the 2017 Plan may be an option, stock appreciation right, restricted stock units, stock award, other stock-based award or performance award. Factors considered by the Board in awarding equity incentives to officers and employees include the performance of the Company, the employee's or officer's job performance, the importance of his or her position, and his or her contribution to the organization's goals for the award period. Generally, awards have a vesting period of one to five years. Subject to adjustment as provided in the 2017 Plan, the maximum number of shares of common stock that may be delivered pursuant to awards granted under the 2017 Plan is 450,000. The 2017 Plan provides for annual restricted stock grant limits to officers, employees and directors. The annual stock grant limit per person for officers and employees is the lesser of 50,000 shares or a value of \$2.0 million, and per person for directors, the maximum is 25,000 shares. All unvested restricted shares outstanding vest in the event of a change in control of the Company. Awarded shares of restricted stock vest over (i) a one-year period following the date of grant, in the case of the non-employee directors, and (ii) a three-year or five-year period following the date of grant, with the initial vesting occurring on the one-year anniversary of the date of grant, in the case of the executive officers. As of March 31, 2024, no shares were available for future issuance under the 2017 Plan because the 2024 Plan provides that no further awards may be made under the 2017 Plan upon the approval by the Company's shareholders of the 2024 Plan.

The following table provides the restricted stock grant activity for the periods indicated:

		2025		2024		
		Weighted-average		Weig	ghted-average	
		grant date		:	grant date	
	Shares	fair value	Shares		fair value	
Non-vested at January 1,	74,346	\$ 20.11	81,365	\$	18.27	
Granted	22,221	26.20	24,471		23.30	
Vested	(20,568)	20.20	(19,927)		18.99	
Forfeited	(3,221)	24.98	(505)		16.67	
Non-vested, at March 31,	72,778	21.73	85,404		19.55	

### NOTE 15 - FAIR VALUE MEASUREMENT

ASC Topic 820, "Fair Value Measurement," defines fair value, establishes a framework for measuring fair value including a three-level valuation hierarchy, and expands disclosures about fair value measurements. Fair value is defined as the exchange price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date reflecting assumptions that a market participant would use when pricing an asset or liability. The hierarchy uses three levels of inputs to measure the fair value of assets and liabilities, as follows:

Level 1 – Quoted prices (unadjusted) for identical assets or liabilities in active markets that the reporting entity has the ability to access at the measurement date.

Level 2 – Observable prices in active markets for similar assets and liabilities; prices for identical or similar assets or liabilities in markets that are not active; directly observable market inputs for substantially the full term of the asset and liability; market inputs that are not directly observable but are derived from or corroborated by observable market data.

Level 3 - Unobservable inputs for the asset or liability, and include situations where there is little, if any, market activity for the asset or liability.

We use fair value to measure certain assets and liabilities on a recurring basis, primarily securities AFS. For assets measured at the lower of cost or fair value, the fair value measurement criteria may or may not be met during a reporting period and such measurements are therefore considered "nonrecurring" for purposes of disclosing our fair value measurements. Fair value is used on a nonrecurring basis to adjust carrying values for individually evaluated loans and

other real estate owned and to record impairment on certain assets, such as goodwill, core deposit intangible, and other long-lived assets.

In certain cases, the inputs used to measure fair value may fall into different levels of the hierarchy. In such cases, the lowest level of inputs that is significant to the measurement is used to determine the hierarchy for the entire asset or liability. Transfers between levels of the fair value hierarchy are recognized on the actual date of the event or circumstances that caused the transfer, which generally coincides with our quarterly valuation process. There were no transfers between levels during the three months ended March 31, 2025 and 2024.

At both March 31, 2025 and December 31, 2024, there were no liabilities measured at fair value on a recurring or non-recurring basis.

The following assets were measured at fair value on a recurring basis as of the dates indicated:

	Tot	tal Estimated	Fair Value Measurements					
		Fair Value		Level 1		Level 2		Level 3
March 31, 2025								
U.S. Government Agencies	\$	1,875	\$	_	\$	1,875	\$	
Municipal securities		22,539		_		22,539		_
Mortgage-backed securities		47,237		_		47,237		_
Collateralized mortgage obligations		45,837		_		45,837		_
SBA securities		3,846		_		3,846		_
Corporate bonds		71,066		_		71,066		_
Equity securities		12,865		12,865				_
Total	\$	205,265	\$	12,865	\$	192,400	\$	
	_		_	<u> </u>	_		_	
	Tot	tal Estimated		Fa	ir Val	ue Measureme	nts	
		Fair Value		Level 1	,	Level 2	1110	Level 3
<u>December 31, 2024</u>								
TIC C								
U.S. Government Agencies	\$	1,937	\$	_	\$	1,937	\$	_
U.S. Government Agencies  Municipal securities	\$	1,937 22,525	\$	_ _	\$	1,937 22,525	\$	_
Municipal securities	\$	/	\$	_ _ _	\$	,	\$	_ _ _
E	\$	22,525	\$	_ _ _ _	\$	22,525	\$	_ _ _ _
Municipal securities  Mortgage-backed securities	\$	22,525 47,483 47,159	\$	_ _ _ _ _	\$	22,525 47,483 47,159	\$	_ _ _ _
Municipal securities Mortgage-backed securities Collateralized mortgage obligations SBA securities	\$	22,525 47,483	\$		\$	22,525 47,483	\$	_ _ _ _ _
Municipal securities  Mortgage-backed securities  Collateralized mortgage obligations	\$	22,525 47,483 47,159 3,985	\$		\$	22,525 47,483 47,159 3,985	\$	_ _ _ _ _

The following assets were measured at fair value on a nonrecurring basis as of the dates indicated:

	Total Estimated		Fair Value Measurements				S	
	Fair Value		Level 1		Level 2		Level 3	
March 31, 2025								
Individually evaluated loans	\$	7,256	\$	_	\$	_	\$ '	7,256
Total	\$	7,256	\$	_	\$	_	\$ '	7,256
	-		_		_			
				г.	571 7			
		Estimated	La			Measure		
<u>December 31, 2024</u>		Estimated ir Value	Le	Fair vel 1		Measure vel 2		evel 3
December 31, 2024 Individually evaluated loans			Le \$				Le	
December 31, 2024			Le					

The Company does not record loans at fair value on a recurring basis. However, from time to time, certain loans have individual risk characteristics not consistent with a pool of loans and are individually evaluated for credit reserves. Loans for which it is probable that payment of interest and principal will not be made in accordance with the original contractual terms of the loan agreement are typically individually evaluated. The fair value of individually evaluated loans is estimated using one of several methods, including collateral value, market value of similar debt, enterprise and liquidation value and discounted cash flows. Those individually evaluated loans not requiring an allowance represent loans for which the fair value of the expected repayments or collateral exceed the recorded investments in such loans. When the fair value of the collateral is based on an observable market price or a current appraised value which uses substantially observable data, the Company records the individually evaluated loan as nonrecurring Level 2. When an appraised value is not available or management determines the fair value of the collateral is less than the appraised value or the appraised value contains a significant assumption and there is no observable market price, the Company records the individually evaluated loan as nonrecurring Level 3.

The Company records foreclosed assets, or other real estate owned ("OREO"), at fair value on a nonrecurring basis based on the collateral value of the property. When the fair value of the collateral is based on an observable market price or a current appraised value which uses substantially observable data, the Company records the OREO as nonrecurring Level 2. When an appraised value is not available or management determines the fair value of the collateral is less than the appraised value or the appraised value contains a significant assumption, and there is no observable market price, the Company records the OREO as nonrecurring Level 3. Adjustments are routinely made in the appraisal process by the appraisers to adjust for differences between the comparable sales and income data available. Management also incorporates assumptions regarding market trends or other relevant factors and selling and commission costs ranging from 5% to 10%. Such adjustments and assumptions are typically significant and result in a Level 3 classification of the inputs for determining fair value. The Company had no OREO at both March 31, 2025 and December 31, 2024.

## NOTE 16 – FAIR VALUE OF FINANCIAL INSTRUMENTS

The carrying amounts and fair values of the Company's financial instruments at the dates indicated are presented below:

		arrying mount		Fair value		Level 1	Fair v	alue measurem Level 2	ents	Level 3
March 31, 2025		inount		varae		Ecver i	_	Ec vei 2		Ecver 5
Financial assets:										
Cash and cash equivalents	\$ :	256,549	\$	256,549	\$	256,549	\$	_	\$	_
Investment securities AFS		192,400		192,400				192,400		_
Equity securities		12,865		12,865		12,865				_
Investment in FHLB and FRB Stock		20,961		20,961				20,961		_
Loans held for sale		276		276		_		276		_
Loans, net	1,9	948,168	1	,899,718		_		_		1,899,718
Accrued interest receivable	,	8,965		8,965		_		8,965		
Financial liabilities:		- )		- )						
Deposits	2,	128,830	2	,130,951		_		2,130,951		_
Junior subordinated deferrable interest										
debentures, net		8,665		8,452		_		_		8,452
Subordinated debt, net		63,779		63,779				63,779		_
Accrued interest payable		2,325		2,325		_		2,325		_
Off-balance sheet liabilities:		_,= _=		_,=				_,=_=		
Undisbursed loan commitments, lines of										
credit, standby letters of credit		67,286		66,746		_		_		66,746
D 1 21 2024		arrying mount		Fair value		Level 1	Fair v	alue measurem Level 2	ents	Level 3
December 31, 2024					_	Level 1	Fair v		ents	Level 3
Financial assets:	aı	mount	<u> </u>	value	<u> </u>				_	Level 3
Financial assets: Cash and cash equivalents	aı	364,032	\$	364,032	\$	364,032	Fair v		ents\$	Level 3
Financial assets: Cash and cash equivalents Time deposits in banks	\$	364,032 249	\$	364,032 249	\$			Level 2	_	Level 3
Financial assets: Cash and cash equivalents Time deposits in banks Investment securities AFS	\$	364,032 249 193,328	\$	364,032 249 193,328	\$	364,032 249			_	Level 3
Financial assets: Cash and cash equivalents Time deposits in banks Investment securities AFS Equity securities	\$	364,032 249 193,328 13,120	\$	364,032 249 193,328 13,120	\$	364,032		Level 2  — — — — — — — — — — — — — — — — — —	_	Level 3
Financial assets: Cash and cash equivalents Time deposits in banks Investment securities AFS Equity securities Investment in FHLB and FRB Stock	\$	364,032 249 193,328 13,120 20,958	\$	364,032 249 193,328 13,120 20,958	\$	364,032 249 ——————————————————————————————————		193,328 — 20,958	_	Level 3 — — — — — — — — — — — — — — — — — —
Financial assets: Cash and cash equivalents Time deposits in banks Investment securities AFS Equity securities Investment in FHLB and FRB Stock Loans held for sale	ai	364,032 249 193,328 13,120 20,958 2,216		364,032 249 193,328 13,120 20,958 2,216	\$	364,032 249		Level 2  — — — — — — — — — — — — — — — — — —	_	
Financial assets: Cash and cash equivalents Time deposits in banks Investment securities AFS Equity securities Investment in FHLB and FRB Stock Loans held for sale Loans, net	ai	364,032 249 193,328 13,120 20,958 2,216 934,996		364,032 249 193,328 13,120 20,958 2,216 ,884,134	\$	364,032 249 ——————————————————————————————————		193,328 — 20,958 2,216	_	Level 3  — — — — — — — 1,884,134
Financial assets: Cash and cash equivalents Time deposits in banks Investment securities AFS Equity securities Investment in FHLB and FRB Stock Loans held for sale Loans, net Accrued interest receivable	ai	364,032 249 193,328 13,120 20,958 2,216		364,032 249 193,328 13,120 20,958 2,216	\$	364,032 249 ——————————————————————————————————		193,328 — 20,958	_	
Financial assets: Cash and cash equivalents Time deposits in banks Investment securities AFS Equity securities Investment in FHLB and FRB Stock Loans held for sale Loans, net Accrued interest receivable Financial liabilities:	\$ 1,0	364,032 249 193,328 13,120 20,958 2,216 934,996 8,507	1	364,032 249 193,328 13,120 20,958 2,216 ,884,134 8,507	\$	364,032 249 ——————————————————————————————————		Level 2	_	
Financial assets: Cash and cash equivalents Time deposits in banks Investment securities AFS Equity securities Investment in FHLB and FRB Stock Loans held for sale Loans, net Accrued interest receivable Financial liabilities: Deposits	\$ 1,0	364,032 249 193,328 13,120 20,958 2,216 934,996	1	364,032 249 193,328 13,120 20,958 2,216 ,884,134	\$	364,032 249 ——————————————————————————————————		193,328 — 20,958 2,216	_	
Financial assets: Cash and cash equivalents Time deposits in banks Investment securities AFS Equity securities Investment in FHLB and FRB Stock Loans held for sale Loans, net Accrued interest receivable Financial liabilities: Deposits Junior subordinated deferrable interest	\$ 1,0	364,032 249 193,328 13,120 20,958 2,216 934,996 8,507 234,009	1	364,032 249 193,328 13,120 20,958 2,216 ,884,134 8,507	\$	364,032 249 ——————————————————————————————————		Level 2	_	1,884,134
Financial assets: Cash and cash equivalents Time deposits in banks Investment securities AFS Equity securities Investment in FHLB and FRB Stock Loans held for sale Loans, net Accrued interest receivable Financial liabilities: Deposits Junior subordinated deferrable interest debentures, net	\$ 1,0	364,032 249 193,328 13,120 20,958 2,216 934,996 8,507 234,009 8,645	1	364,032 249 193,328 13,120 20,958 2,216 ,884,134 8,507 ,236,256 8,527	\$	364,032 249 13,120	\$	Level 2	_	
Financial assets: Cash and cash equivalents Time deposits in banks Investment securities AFS Equity securities Investment in FHLB and FRB Stock Loans held for sale Loans, net Accrued interest receivable Financial liabilities: Deposits Junior subordinated deferrable interest debentures, net Subordinated debt, net	\$ 1,0	364,032 249 193,328 13,120 20,958 2,216 934,996 8,507 234,009 8,645 63,736	1	364,032 249 193,328 13,120 20,958 2,216 ,884,134 8,507 ,236,256 8,527 63,736	\$	364,032 249 ——————————————————————————————————	\$	Level 2  193,328 20,958 2,216 8,507  2,236,256 63,736	_	1,884,134
Financial assets: Cash and cash equivalents Time deposits in banks Investment securities AFS Equity securities Investment in FHLB and FRB Stock Loans held for sale Loans, net Accrued interest receivable Financial liabilities: Deposits Junior subordinated deferrable interest debentures, net Subordinated debt, net Accrued interest payable	\$ 1,0	364,032 249 193,328 13,120 20,958 2,216 934,996 8,507 234,009 8,645	1	364,032 249 193,328 13,120 20,958 2,216 ,884,134 8,507 ,236,256 8,527	\$	364,032 249 13,120	\$	Level 2	_	1,884,134
Financial assets: Cash and cash equivalents Time deposits in banks Investment securities AFS Equity securities Investment in FHLB and FRB Stock Loans held for sale Loans, net Accrued interest receivable Financial liabilities: Deposits Junior subordinated deferrable interest debentures, net Subordinated debt, net	\$ 1,0	364,032 249 193,328 13,120 20,958 2,216 934,996 8,507 234,009 8,645 63,736	1	364,032 249 193,328 13,120 20,958 2,216 ,884,134 8,507 ,236,256 8,527 63,736	\$	364,032 249 13,120	\$	Level 2  193,328 20,958 2,216 8,507  2,236,256 63,736	_	1,884,134

#### NOTE 17 - COMMITMENTS AND CONTINGENCIES

#### Lending and Letter of Credit Commitments

We operate in a highly regulated environment. From time to time, we are a party to various claims and litigation matters incidental to the conduct of our business. We are not presently party to any legal proceedings where we believe the resolution would have a material adverse effect on our business, financial condition, or results of operations.

Nevertheless, given the nature, scope and complexity of the extensive legal and regulatory landscape applicable to our business (including laws and regulations governing consumer protection, fair lending, fair labor, privacy, information security and anti-money laundering and anti-terrorism laws), we, like all banking organizations, are subject to heightened legal and regulatory compliance and litigation risk.

In the normal course of business, the Company enters into various commitments to extend credit which are not reflected in the financial statements. These commitments consist of the undisbursed balance on home equity and unsecured personal lines of credit and commercial lines of credit, including commercial real estate secured lines of credit, and undisbursed funds on construction and development loans. The Company also issues standby letter of credit commitments, primarily for the third-party performance obligations of clients.

The following table presents a summary of commitments described above as of the dates indicated:

	arch 31, 2025	December 31, 2024		
Commitments to extend credit	\$ 66,679	\$	72,737	
Standby letters of credit	607		677	
Total commitments	\$ 67,286	\$	73,414	

Commitments generally have fixed expiration dates or other termination clauses. The actual liquidity needs or the credit risk that the Company will experience will likely be lower than the contractual amount of commitments to extend credit because a significant portion of these commitments are expected to expire without being drawn upon. The commitments are generally variable rate and include unfunded home equity lines of credit, commercial real estate construction loans where disbursement is made over the course of construction, commercial revolving lines of credit, and unsecured personal lines of credit. The Company's outstanding loan commitments are made using the same underwriting standards as comparable outstanding loans. The reserve associated with these commitments included in interest payable and other liabilities on the consolidated balance sheets was \$540,000 at March 31, 2025 and \$600,000 at December 31, 2024.

#### Commercial Real Estate Concentrations

At March 31, 2025 and December 31, 2024, in management's judgment, a concentration of loans existed in commercial real estate related loans. The Company's commercial real estate loans are secured by owner-occupied and non-owner occupied commercial real estate and multifamily properties. Although management believes that loans within these concentrations have no more than the normal risk of collectability, a decline in the performance of the economy in general, or a decline in real estate values in the Company's primary market areas in particular, could have an adverse impact on collectability.

## Other Assets

The Company has commitments to fund investments in LIHTC partnerships and an SBIC fund. At both March 31, 2025 and December 31, 2024, the remaining commitments to the LIHTC partnerships and the SBIC fund were approximately \$4.9 million and \$122,000, respectively.

## <u>Deposit Concentrations</u>

At March 31, 2025, approximately \$238.7 million, or 11.2%, of the Company's deposits were derived from its top ten depositors. At December 31, 2024, approximately \$304.5 million, or 13.6%, of the Company's deposits were derived from its top ten depositors.

## Local Agency Deposits and Other Advances

In the normal course of business, the Company accepts deposits from local agencies. The Company is required to provide collateral for certain local agency deposits in the states of California, Colorado, New Mexico and Washington. At both March 31, 2025 and December 31, 2024, the FHLB had issued letters of credit on behalf of the Company totaling \$41.1 million as collateral for local agency deposits.

#### **NOTE 18 – SEGMENT INFORMATION**

The Company operates as one reportable segment: banking operations. The Company's banking operations generate revenue primarily from loans and securities, deposits, and non-interest income. Loan products generate a significant portion of interest and fee income, while deposit products provide fee and service charge income. The Company also earns interest income from securities and generates net gains from the sale of loans to third parties. Interest expense, provisions for credit losses, salaries and employee benefits, data processing, and occupancy expense typically represent the significant expenses in banking operations. These expenses align with those reported in the Company's Condensed Consolidated Statements of Income and Condensed Consolidated Statements of Cash Flows. Noncash items, such as depreciation and amortization, are also reflected in both the Condensed Consolidated Statements of Income and the Condensed Consolidated Statements Cash Flows.

The Company's Chief Operating Decision Maker (CODM) is identified as the Chief Executive Officer, who is responsible for assessing the financial performance of the Company and allocating resources accordingly. The CODM is provided with consolidated balance sheets, income statements, and net interest margin analyses in order to evaluate revenue streams, significant expenses, and budget-to-actual results in assessing the Company's segment and determining the allocation of resources, as well as evaluating return on assets. In addition, the CODM utilizes consolidated net income, return on assets, and net interest margin as benchmarks to compare the Company's performance against competitors. All operations are domestic and align with a single operating segment. Information reported internally for performance assessment by the CODM is identical to that shown in the Condensed Consolidated Statements of Income.

The following table presents the Company's one operating segment for the periods indicated:

		Three months ended March 31,				
		2025	2024			
	Ф	22 (4)	Ф	21.544		
Interest and dividend income	\$	32,646	\$	31,744		
D '11' 4' C						
Reconciliation of revenue:						
Other revenues		1,440		2,062		
Total consolidated revenue		34,086		33,806		
Less:						
Interest expense		9,766		9,337		
Segment net interest income and noninterest income		24,320		24,469		
Less:						
Provision for credit losses		642		252		
Salaries and employee benefits		9,935		10,036		
Occupancy and equipment		2,136		2,154		
Data processing		1,853		1,753		
Other segment items		2,065		2,128		
Provision for income taxes		1,987		2,269		
Segment net income/consolidated net income	\$	5,702	\$	5,877		

	March 31, 2025	December 31, 2024		
Reconciliation of assets:				
Total assets for reportable segment	\$ 2,563,798	\$	2,664,508	
Other assets	_		_	
Total consolidated assets	\$ 2,563,798	\$	2,664,508	

#### **NOTE 19 – SUBSEQUENT EVENTS**

The Company has evaluated subsequent events through the filing of this Quarterly Report on Form 10-Q and determined that no events have occurred that would require adjustments to our disclosures in the condensed consolidated financial statements.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

#### SPECIAL NOTE REGARDING FORWARD-LOOKING STATEMENTS

Certain matters discussed in this Form 10-Q may contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements relate to our financial condition, results of operations, plans, objectives, future performance or business. Forward-looking statements are not statements of historical fact, are based on certain assumptions and are generally identified by use of the words "believes," "expects," "anticipates," "estimates," "forecasts," "intends," "plans," "targets," "potentially," "probably," "projects," "outlook" or similar expressions or future or conditional verbs such as "may," "will," "should," "would" and "could." Forward-looking statements include statements with respect to our beliefs, plans, objectives, goals, expectations, assumptions and statements about, among other things, expectations of the business environment in which we operate, projections of future performance or financial items, perceived opportunities in the market, potential future credit experience, and statements regarding our mission and vision. These forward-looking statements are based upon current management expectations and may, therefore, involve risks and uncertainties. Our actual results, performance, or achievements may differ materially from those suggested, expressed, or implied by forward-looking statements as a result of a wide variety or range of factors including, but not limited to:

- adverse impacts to economic conditions in general and in California, Nevada, Colorado, New Mexico and Washington specifically, as well as other markets where the Company has lending relationships;
- effects of employment levels, labor shortages, inflation, a recession, or slowed economic growth;
- changes in the interest rate environment, including increases and decreases in the Board of Governors of the Federal Reserve System ("Federal Reserve") benchmark rate and the duration of such rates, which could adversely affect our revenues and expenses, the values of our assets and obligations, and the availability and cost of capital and liquidity;
- the impact of inflation and the Federal Reserve's monetary policy decisions;
- the effects of any federal government shutdown;
- the credit risks of lending and securities activities, including delinquencies, write-offs, and changes in our allowance for credit losses and provision for credit losses;
- changes in the levels of general interest rates and the relative differences between short and long-term interest rates and loan and deposit interest rates;
- unexpected outflows of uninsured deposits, which may require us to sell investment securities at a loss;
- our net interest margin and funding sources;
- fluctuations in the demand for loans, unsold homes, land and other properties;
- fluctuations in real estate values in our market areas;
- secondary market conditions for loans and our ability to sell loans in the secondary market;
- results of examinations of us by regulatory authorities and the possibility that any such regulatory authority may, among other things, limit our business activities, require us to change our business mix, increase our allowance for credit losses, write-down asset values or increase our capital levels, affect our ability to borrow funds or maintain or increase deposits;

- risks related to our acquisition strategy, including our ability to identify future suitable acquisition candidates, exposure to potential asset and credit quality risks and unknown or contingent liabilities, the need for capital to finance such transactions, our ability to obtain required regulatory approvals and possible failures in realizing the anticipated benefits from acquisitions;
- challenges arising from attempts to expand into new geographic markets, products, or services;
- goodwill impairment;
- bank failures or adverse developments at other banks and related negative press about the banking industry in general on investor and depositor sentiment;
- legislative or regulatory changes, including changes in banking, securities and tax laws, in regulatory policies
  and principles, or the interpretation of regulatory capital or other rules, and other governmental initiatives
  affecting the financial services industry;
- our ability to attract and retain deposits;
- our ability to control operating costs and expenses;
- use of estimates in determining the fair value of certain of our assets and liabilities, which may prove incorrect;
- staffing fluctuations in response to product demand or corporate implementation strategies;
- the effectiveness of our risk management framework;
- disruptions, security breaches, or other adverse events, failures or interruptions in, or attacks on, our information technology systems or on those of our third-party vendors;
- an inability to keep pace with the rate of technological advances;
- risks associated with dependence on our Chief Executive Officer and other members of our senior management team and our ability to attract, motivate and retain qualified personnel;
- costs and effects of litigation, including settlements and judgments;
- our ability to implement our business strategies, including expectations regarding key growth initiatives and strategic priorities;
- liquidity issues, including our ability to borrow funds or raise additional capital, if needed or desired;
- the loss of our large loan and deposit relationships;
- increased competitive pressures, including repricing and competitors' pricing initiatives, and their impact on our market position and our loan and deposit products;
- changes in consumer spending, borrowing and savings habits;
- the availability of resources to address changes in laws, rules, or regulations or to respond to regulatory actions;
- our ability to pay dividends on our common stock;
- the quality and composition of our securities portfolio and the impact of any adverse changes in the securities markets;
- the inability of key third-party providers to perform their obligations;
- changes in accounting principles, policies or guidelines and practices, as may be adopted by the financial
  institution regulatory agencies, the Public Company Accounting Oversight Board or the Financial Accounting
  Standards Board;
- environmental, social and governance goals;
- the potential for new or increased tariffs, trade restrictions or geopolitical tensions that could affect economic activity or specific industry sectors;
- effects of climate change, severe weather events, natural disasters, pandemics, epidemics and other public health crises, acts of war or terrorism, civil unrest and other external events;
- other economic, competitive, governmental, regulatory, and technological factors affecting our operations, pricing, products and services; and
- risks described in other reports filed with or furnished to the Securities and Exchange Commission ("SEC"), including our Annual Report on Form 10-K for the year ended December 31, 2024 ("2024 Annual Report") and this Form 10-Q.

In light of these risks, uncertainties and assumptions, the forward-looking statements discussed in this report might not occur, and you should not put undue reliance on any forward-looking statements. Moreover, you should treat

these statements as speaking only as of the date they are made and based only on information then actually known to us. We do not undertake and specifically disclaim any obligation to revise any forward-looking statements included in this report or the reasons why actual results could differ from those contained in such statements, whether as a result of new information or to reflect the occurrence of anticipated or unanticipated events or circumstances after the date of such statements. These risks could cause our actual results for the remainder of 2025 and beyond to differ materially from those expressed in any forward-looking statements by, or on behalf of us and could negatively affect our consolidated financial condition and results of operations as well as our stock price performance.

#### **Executive Overview**

General. BayCom is a bank holding company headquartered in Walnut Creek, California. BayCom's wholly owned banking subsidiary, United Business Bank, provides a broad range of financial services to businesses and business owners as well as individuals through its network of 35 full-service branches, with 16 locations in California, one in Nevada, two in Washington, five in New Mexico and 11 in Colorado. BayCom's business activities generally are limited to passive investment activities and oversight of its investment in the Bank. Accordingly, the information set forth in this report, including the consolidated financial statements and related data, relates primarily to the Bank.

Our principal business objective is to enhance shareholder value and generate consistent earnings growth by expanding our commercial banking franchise through both strategic acquisitions and organic growth. Since 2010, we have expanded our geographic footprint through ten strategic acquisitions. We believe that our selective acquisition of community banks has yielded economies of scale and improved our efficiency. We have also grown organically by leveraging the potential within metropolitan and community markets where we operate. These markets offer significant opportunities to expand our commercial client base, increase interest-earning assets, and enhance market share. We believe our geographic footprint, which now includes the San Francisco Bay area, the metropolitan markets of Los Angeles, California; Seattle, Washington; Denver, Colorado; and Las Vegas, Nevada, and community markets including Albuquerque, New Mexico, and Custer, Delta, and Grand Counties, Colorado, provides us access to low cost, stable core deposits in community markets that we can use to fund commercial loan growth. We strive to provide an enhanced banking experience for our clients by providing them with a comprehensive suite of sophisticated banking products and services tailored to meet their needs, while delivering the high-quality, relationship-based client service of a community bank. At March 31, 2025, on a consolidated basis, the Company had approximately \$2.6 billion in total assets, \$1.9 billion in total loans, \$2.1 billion in total deposits and \$329.3 million in shareholders' equity.

We continue to focus on growing our commercial loan portfolios through acquisitions as well as organic growth. At March 31, 2025, our \$1.9 billion total loan portfolio included \$279.4 million, or 14.2%, of loans acquired through business combinations (all of which were recorded to their estimated fair values at the time of acquisition), and the remaining \$1.7 billion, or 85.8%, consisted of loans we originated or purchased not as part of a business combination.

The profitability of our operations depends primarily on our net interest income after provision for credit losses, which is the difference between interest earned on interest earning assets and interest paid on interest bearing liabilities less provision for credit losses. Our net income is also affected by other factors, including the provision for credit losses on loans, noninterest income and noninterest expense.

Set forth below is a discussion of the primary factors affecting our results of operations:

Net interest income. Net interest income represents interest income less interest expense. We generate interest income from interest and fees received on interest earning assets, including loans and investment securities and dividends on Federal Home Loan Bank of San Francisco ("FHLB") and Federal Reserve Bank of San Francisco ("FRB") stock we own. We incur interest expense from interest paid on interest bearing liabilities, including interest bearing deposits and borrowings. To evaluate net interest income, we measure and monitor: (i) yields on our loans and other interest earning assets; (ii) the costs of our deposits and other funding sources; (iii) our net interest margin; and (iv) the regulatory risk weighting associated with our assets. Net interest margin is calculated as the annualized net interest income divided by average interest earning assets. Because noninterest bearing sources of funds, such as noninterest bearing deposits and shareholders' equity, also fund interest earning assets, net interest margin reflects the benefit of these noninterest bearing sources.

Changes in market interest rates, the slope of the yield curve, and interest we earn on interest earning assets or pay on interest bearing liabilities, as well as the volume and types of interest earning assets, interest bearing and noninterest bearing liabilities and shareholders' equity, usually have the largest impact on changes in our net interest spread, net interest margin and net interest income during a reporting period. In 2024, the Federal Open Market Committee ("FOMC") of the Federal Reserve lowered the target range for the federal funds rate three times, resulting in a target range of 4.25% to 4.50% at March 31, 2025.

**Noninterest income.** Noninterest income consists of, among other things: (i) service charges on loans and deposits; (ii) gain on sale of loans; (iii) gain (loss) on equity securities; and (iv) other noninterest income. Gain on sale of loans includes income (or losses) from the sale of the guaranteed portion of Small Business Administration ("SBA") loans, capitalized loan servicing rights and other related income.

**Provision for credit losses.** We have established an allowance for credit losses by charging amounts to provision for credit losses at a level required to reflect estimated credit losses in the loan and available-for sale investment securities portfolios. For loans, management considers many factors, including, among others, historical loss experience, types and amounts of loans in the portfolio and adverse situations that may affect borrowers' ability to repay. See "Critical Accounting Policies and Estimates - Allowance for Credit Losses" for a description of the manner in which the provision for credit losses is established.

For investments, the Company evaluates available-for-sale debt securities in an unrealized loss position to determine whether the decline in the fair value below the amortized cost basis is due to credit-related factors or noncredit-related factors. Such situations may result from either a decline in the financial condition of the issuing entity or, in the case of fixed interest rate investments, from rising interest rates. In making this assessment, management considers the length of time and the extent to which fair value is less than amortized cost, the nature of the security, the underlying collateral, and the financial condition and prospects of the issuer, among other factors. This assessment also includes a determination of whether the Company intends to sell the security, or if it is more likely than not that the Company will be required to sell the security before recovery of its amortized cost basis less any current-period credit losses. If the present value of the cash flows expected to be collected from the security is less than the amortized cost basis of the security, a credit loss exists and an allowance for credit losses for available-for-sale securities is recorded for the credit loss, limited by the amount that the fair value is less than the amortized costs basis. Any impairment that has not been recorded through an allowance for credit losses for available-for-sale securities is recognized in other comprehensive income. Changes in the allowance for credit losses for available-for-sale securities are recorded as provision for (or reversal of) credit loss. Losses are charged against the allowance for credit losses for availablefor-sale securities, with a corresponding adjustment to the security's amortized cost basis, when management believes the uncollectibility of an available-for-sale security is confirmed or when either criteria regarding intent or requirement to sell is met.

Noninterest expense. Noninterest expense includes, among other things: (i) salaries and related benefits; (ii) occupancy and equipment expense; (iii) data processing; (iv) Federal Deposit Insurance Corporation ("FDIC") and state assessments; (v) outside and professional services; and (vi) other general and administrative expenses, including amortization of intangible assets. Salaries and related benefits include compensation, employee benefits and employment tax expenses for our personnel. Occupancy and equipment expense includes depreciation expense on our owned properties and equipment, lease expense on our leased properties and other occupancy-related expenses. Data processing expense includes fees paid to our third-party data processing system provider and other data service providers. FDIC and state assessments expense represents the assessments that we pay to the FDIC for deposit insurance and other regulatory costs to various states. Outside and professional fees include legal, accounting, consulting and other outsourcing arrangements. Amortization of intangibles represents the amortization of our core deposit intangible from various acquisitions. Other general and administrative expenses include expenses associated with travel, meals, training, supplies and postage. Noninterest expenses generally increase as we grow our business. Noninterest expenses have increased significantly over the past few years as we have grown through acquisitions and organically, and as we have built out our operational infrastructure.

## **Critical Accounting Policies and Estimates**

Our accounting and reporting policies conform to accounting principles generally accepted in the United States of America ("GAAP") and to general practices within the banking industry. To prepare financial statements and interim

financial statements in conformity with GAAP, management makes estimates, assumptions and judgments based on available information. These estimates, assumptions and judgments affect the amounts reported in the financial statements and accompanying notes and are based on information available as of the dates of the financial statements. As this information changes, actual results could differ from the estimates, assumptions and judgments reflected in the financial statements. In particular, management has identified several accounting policies that, due to the estimates, assumptions and judgments inherent in those policies, are critical in understanding our financial statements.

These critical accounting policies and estimates include determining the allowance for credit losses and related provision.

There have been no material changes in the Company's critical accounting policies and estimates as previously disclosed in the Company's 2024 Annual Report. For a detailed discussion, refer to "Management's Discussion and Analysis of Financial Condition and Results of Operations—Critical Accounting Estimates" in the Company's 2024 Annual Report, which was filed with the SEC on March 14, 2025.

## Comparison of Financial Condition at March 31, 2025 and December 31, 2024

**Total assets.** Total assets decreased \$100.7 million, or 3.8%, to \$2.6 billion at March 31, 2025, from December 31, 2024. The decrease primarily was due to a \$107.5 million, or 29.5%, decline in cash and cash equivalents and a \$2.0 million, or 87.5%, decline in loans held for sale, partially offset by a \$13.2 million, or 0.7%, increase in loans receivable, net.

Cash and cash equivalents. Cash and cash equivalents decreased \$107.5 million, or 29.5%, to \$256.5 million, at March 31, 2025, from \$364.0 million at December 31, 2024. The decrease primarily was due to a \$105.4 million decrease in federal funds sold and interest bearing balances in banks, as excess funds were used to fund loan growth.

Investment securities available-for-sale. Investment securities available-for-sale decreased \$928,000, or 0.5%, to \$192.4 million at March 31, 2025 from \$193.3 million at December 31, 2024. The decrease was primarily attributable to routine maturities, principal repayments, and calls of investment securities. These reductions were partially offset by an upward fair value adjustment related to unrealized gains on investment securities available-for-sale. There were no purchases of investment securities during the three months ended March 31, 2025.

The following table sets forth certain information regarding contractual maturities and the weighted average yields of our available for sale investment securities as of March 31, 2025. Expected maturities may differ from contractual maturities if borrowers have the right to call or prepay obligations with or without call or prepayment penalties. The weighted average yields were calculated by multiplying each carrying value by its yield and dividing the sum of these results by the total carrying values. Yields on tax-exempt investments are not calculated on a fully tax equivalent basis.

	 Amount Due or Repricing Within:										
	 One Y	/ear	Over	One	Over	Five	Ove	er			
	or L	ess	to Five Years		to Ten	Years	Ten Ye	ears	Total		
	ortized Cost	Weighted Average Yield	Amortized Cost	Weighted Average Yield	Amortized Cost (Dollars in	Weighted Average Yield thousands)	Amortized Cost	Weighted Average Yield	Amortized Cost	Weighted Average Yield	
U.S. Government											
Agencies	\$ _	— %	\$ —	— %	\$ —	— %	\$ 1,883	5 %	\$ 1,883	5.40 %	
Municipal securities	535	3.00	8,513	1.39	9,714	3.28	4,963	4.57	23,725	2.87	
Mortgage-backed securities	1,486	2.48	1,510	2.56	12,825	2.53	34,397	4.75	50,218	4.05	
Collateralized mortgage obligations	_	_	3,002	3.15	1,366	2.66	43,075	4.34	47,443	4.22	
SBA securities	29	6.51	115	5	1,890	4.40	1,868	5.64	3,902	5.03	
Corporate bonds	_	_	7,750	6.33	71,986	4.44	750	3.37	80,486	4.61	
Total	\$ 2,050	2.67 %	\$ 20,890	3.58 %	\$ 97,781	4.05 %	\$ 86,936	4.56 %	\$ 207,657	4.20 %	

*Equity securities.* Equity securities decreased \$255,000, or 1.9%, to \$12.9 million at March 31, 2025 from \$13.1 million at December 31, 2024, primarily due to mark-to-market downward adjustments recorded during the three months ended March 31, 2025.

Loans receivable, net. We originate a wide variety of loans with a focus on commercial real estate ("CRE") loans and commercial and industrial loans. Total loans increased \$13.2 million, or 0.7%, to \$1.9 billion at March 31, 2025 from \$1.9 billion at December 31, 2024. The increase was due to \$72.1 million of new loan originations and \$7.6 million of loan purchases, partially offset by \$65.4 million of loan repayments and \$2.8 million of loans sold.

The following table provides information about our loan portfolio by type of loan, with purchase credit deteriorated ("PCD") loans presented as a separate balance, at the dates presented.

	March 31, 2025			December 31, 2024	% Change
Commercial and industrial	\$	179,403	\$	173,948	3.1 %
Real estate:					
Residential		107,063		109,409	(2.1)
Multifamily residential		233,937		222,932	4.9
Owner occupied CRE		484,687		490,493	(1.2)
Non-owner occupied CRE		939,529		931,615	0.8
Construction and land		476		1,509	(68.5)
Total real estate		1,765,692		1,755,958	0.6
Consumer		534		391	36.6
PCD loans		20,716		22,450	(7.7)
Total Loans		1,966,345		1,952,747	0.7
Net deferred loan fees		323		149	116.0
Allowance for credit losses		(18,500)		(17,900)	3.4
Loans, net	\$	1,948,168	\$	1,934,996	0.7 %

The following table shows as of March 31, 2025, the geographic distribution of our loan portfolio by type of loan in dollar amounts and percentages:

	San Franc	cisco Bay			Total in S	State of				
	Area		Other Cal	ifornia (2)	Califo		All Other	States (3)	Tota	
		% of		% of		% of		% of		% of
		Total in		Total in		Total in		Total in		Total in
	Amount	Category	Amount	Category	Amount	Category	Amount	Category	Amount	Category
					(Dollars in the	ousands)				
March 31, 2025										
Commercial and industrial	\$ 29,514	7.7 % \$	70,370	8.8 %	\$ 99,884	8.4 % \$	79,519	10.2 % \$	179,403	9.1 %
Real estate:							0 - 0			
Residential	9,895	2.6	41,508	5.2	51,403	4.3	55,868	7.2	107,271	5.5
Multifamily residential	43,236	11.2	119,722	14.9	162,958	13.7	73,206	9.4	236,164	12.0
Owner occupied CRE	157,105	40.7	275,720	34.3	432,825	36.4	59,987	7.7	492,812	25.1
Non-owner occupied				***						40.4
CRE	145,970	37.8	295,899	36.8	441,869	37.2	507,815	65.3	949,684	48.3
Construction and land			48		48		429	0.1	477	_
Total real estate	356,206		732,897		1,089,103		697,305		1,786,408	
Consumer	5	— % _	<u> </u>	— % _	6	— % _	528	0.1 %	534	— %
Total loans	\$ 385,725	<u>s</u>	803,268	<u>.</u>	\$ 1,188,993	9	3 777,352	\$	1,966,345	
		-		•		-		_		
December 31, 2024										
Commercial and industrial	\$ 29,922	7.8 % \$	66,163	8.3 %	\$ 96,085	8.1 % \$	77,863	10.1 % \$	173,948	8.9 %
Real estate:										
Residential	11,140	2.9	41,609	5.2	\$ 52,749	4.5	56,913	7.4	109,662	5.6
Multifamily residential	37,236	9.7	114,806	14.4	152,042	12.8	73,152	9.5	225,194	11.5
Owner occupied CRE	158,486	41.1	280,631	35.1	439,117	37.1	60,798	7.9	499,915	25.6
Non-owner occupied										
CRE	148,710	38.6	294,779	36.9	443,489	37.4	498,633	64.9	942,122	48.2
Construction and land			1,090	0.1	1,090	0.1	425	0.1	1,515	0.1
Total real estate	355,572		732,915		1,088,487		689,921		1,778,408	
Consumer	5	— % _	1	— %	6	— %	385	0.1 %	391	— %
Total loans	\$ 385,499	5	799,079		\$ 1,184,578	9	768,169	\$	1,952,747	

- (1) Includes Alameda, Contra Costa, Solano, Sonoma, Marin, San Francisco, San Mateo and Santa Clara counties.
- (2) Includes loans in Sacramento and Northern California counties totaling \$89.8 million and loans in Los Angeles and Orange counties totaling \$541.5 million at March 31, 2025. At December 31, 2024, loans in Sacramento and Northern California counties and loans in Los Angeles and Orange counties totaled \$86.4 million and \$537.1 million, respectively.
- (3) Includes loans primarily in the states of Colorado, New Mexico and Washington. At March 31, 2025, loans in Colorado, New Mexico and Washington totaled \$135.6 million, \$63.8 million and \$83.4 million, respectively. At December 31, 2024, loans in Colorado, New Mexico and Washington totaled \$134.9 million, \$84.6 million and \$83.4 million, respectively.

**Acquired loans.** As of March 31, 2025, our total loan portfolio included \$279.4 million, or 14.2%, of loans acquired through business combinations (all of which were recorded at their estimated fair values as of time of acquisition), of which \$128.3 million had no remaining net premium or discount.

As of March 31, 2025, acquired non-PCD loans totaled \$129.7 million, with a remaining net premium of \$1.6 million, compared to \$140.6 million with a remaining net premium of \$1.8 million as of December 31, 2024. The net premium for acquired non-PCD loans includes a credit discount based on estimated losses in the acquired loans, partially offset by any premium based on market interest rates on the date of acquisition.

As of March 31, 2025, acquired PCD loans totaled \$21.4 million, with a remaining net non-credit discount of \$1.4 million, compared to \$24.0 million with a remaining net non-credit discount of \$1.5 million as of December 31, 2024.

**Nonperforming assets and loans.** Nonperforming assets generally consist of nonperforming loans and other real estate owned ("OREO"). Nonperforming loans generally consist of nonaccrual loans and accruing loans 90 days or more past due. Nonperforming assets increased \$517,000 to \$10.0 million, or 0.51% of total loans, at March 31, 2025 compared to \$9.5 million, or 0.48% of total loans, at December 31, 2024. There was no OREO at March 31, 2025 and December 31, 2024.

Nonperforming loans totaled \$10.0 million, or 0.51% of total loans, at March 31, 2025, compared to \$9.5 million, or 0.48% of total loans, at December 31, 2024. The increase in nonperforming loans was primarily due to two new loans totaling \$713,000 being placed on nonaccrual during the current quarter, due to financial condition of the borrowers, partially offset by paydowns on nonaccrual loans.

At March 31, 2025, nonperforming loans totaling \$618,000 were guaranteed by governmental agencies, compared to \$2.0 million at December 31, 2024. At March 31, 2025 and December 31, 2024, there were no performing (accruing) modified loans to borrowers experiencing financial difficulty.

At March 31, 2025 and December 31, 2024, nonaccrual loans included \$610,000 and \$643,000 of loans 30-89 days past due, respectively, and \$4.4 million of loans less than 30 days past due at both March 31, 2025 and December 31, 2024. At March 31, 2025, the \$4.4 million of nonaccrual loans less than 30 days past due was comprised of 19 loans, all of which were placed on nonaccrual due to concerns over the financial condition of the borrowers.

In general, loans are placed on nonaccrual status after being contractually delinquent for more than 90 days, or earlier, if management believes full collection of future principal and interest on a timely basis is unlikely. When a loan is placed on nonaccrual status, all interest accrued but not received is charged against interest income. When the ability to fully collect nonaccrual loan principal is in doubt, cash payments received are applied against the principal balance of the loan until such time as full collection of the remaining recorded balance is expected. Interest received on such loans is recognized as interest income when received. A nonaccrual loan is restored to an accrual basis when principal and interest payments are brought current, and full payment of principal and interest is probable. Loans that are well secured and in the process of collection will remain on accrual status.

Loans may be acquired at a premium or discount to par value, in which case the premium is amortized (subtracted from) or accreted (added to) interest income over the remaining life of the loan. Generally, over time, the effects of loan discount accretion and loan premium amortization decrease as the purchased loans mature or pay off before maturity. Upon the pay-off of a loan before maturity, any remaining (unaccreted) discount or (unamortized) premium is immediately taken into interest income; as loan payoffs may vary significantly from quarter to quarter, so may the impact of discount accretion and premium amortization on interest income.

Modified loans to borrowers experiencing financial difficulty. Occasionally, the Company offers modifications of loans to borrowers experiencing financial difficulty by providing principal forgiveness, interest rate reductions, other-than-insignificant payment delays, term extensions or any combination of these. When principal is forgiven, the amount of the forgiveness is charged-off against the allowance for credit losses for loans. Upon the Company's subsequent determination that a modified loan (or a portion thereof) is uncollectible, the loan (or portion thereof) is charged off. The amortized cost basis of the loan is reduced by the uncollectible amount and the allowance for credit losses for loans is adjusted by the same amount.

Loan modifications to borrowers experiencing financial difficulty as of both March 31, 2025 and December 31, 2024, totaled \$2.7 million. All such modified loans were on nonaccrual status as of each respective reporting date. Modified loans that are accruing and performing in accordance with their modified terms are not classified as nonperforming loans, as they continue to accrue interest and demonstrate satisfactory payment performance despite their modified terms. The related allowance for credit losses on individually evaluated modified loans totaled \$22,000 and \$24,000 at March 31, 2025 and December 31, 2024, respectively.

The following table provides information regarding nonperforming loans, nonperforming assets and modified loans as of the dates indicated:

	March 31, Do 2025 (Dollars in thousands)			December 31, 2024	
Loans accounted for on a nonaccrual basis:		(Bonars III )	iio usuiius)		
Commercial and industrial	\$	438	\$	293	
Real estate:					
Residential		1,084		1,103	
Multifamily residential		72		77	
Owner occupied CRE		4,856		4,284	
Non-owner occupied CRE		3,382		3,486	
Construction and land		<u> </u>		<u> </u>	
Total real estate		9,394		8,950	
Consumer		2		4	
Total nonaccrual loans		9,834		9,247	
Accruing loans 90 days or more past due		150		220	
Total nonperforming loans		9,984		9,467	
Real estate owned		_		_	
Total nonperforming assets (1)	\$	9,984	\$	9,467	
Modified loans to borrowers experiencing financial difficulty –	<u> </u>		-		
performing	\$	<u> </u>	\$	<u> </u>	
PCD loans	\$	20,716	\$	22,450	
Nonperforming assets to total assets (1)		0.39 %		0.36 %	
Nonperforming loans to total loans (1)		0.51 %		0.48 %	

(1) Performing modified loans to borrowers experiencing financial difficulty are neither included in nonperforming loans above nor are they included in the numerators used to calculate these ratios.

Interest foregone on nonaccrual loans was approximately \$269,000 and \$483,000 for the three months ended March 31, 2025 and 2024. Interest income recognized on nonaccrual loans was approximately \$35,000 and \$7,200 for the three months ended March 31, 2025 and 2024.

Allowance for credit losses for loans. The allowance for credit losses is determined by us on a quarterly basis, although we are engaged in monitoring the appropriate level of the allowance on a more frequent basis. We assess the allowance for credit losses based on three categories: (i) originated loans, (ii) acquired non-PCD loans, and (iii) acquired PCD loans. The allowance for credit losses reflects management's estimate of current expected credit losses inherent in the loan portfolios. The computation includes elements of judgment and high levels of subjectivity.

At March 31, 2025, the Company's allowance for credit losses for loans was \$18.5 million, or 0.94% of total loans, compared to \$17.9 million, or 0.92% of total loans, at December 31, 2024. Management currently believes that the \$18.5 million allowance for credit losses at March 31, 2025 is adequate to absorb expected credit losses inherent in the Company's loan portfolio. No assurance can be given, however, that adverse economic conditions or other circumstances will not result in increased losses in the portfolio.

We recorded net charge-offs of \$102,000 and \$3.4 million for the three months ended March 31, 2025 and 2024, respectively. The significantly lower level of net charge-offs in the current quarter reflects fewer non-accrual loan charge-offs, compared to the first quarter in 2024. In addition to changes in individually evaluated reserves, the allowance for credit losses on loans collectively evaluated (the pooled reserve) also changed during the period. The decrease in the pooled reserve during the first quarter of 2025 was primarily attributable to reduction in qualitative adjustments, reflecting stable credit trends and improvements in certain internal risk factors. This was partially offset by an increase in the quantitative reserve, driven by updates to forecasted macroeconomic conditions. Specifically, the Company incorporated a decline in projected national gross domestic product ("GDP") and an increase in forecasted national unemployment, both

of which are key economic indicators used in the estimation of expected credit losses under the current expected credit loss, or CECL model.

The following table presents certain credit ratios at the dates and for the periods indicated and each component of the ratio's calculations:

	Three months ended March 31,						
		2025		2024			
		(Dol	lars in thousar	nds)			
Allowance for credit losses on loans as a percentage of total loans							
outstanding at period end		0.94 %		1.00 %			
Allowance for credit losses on loans	\$	18,500	\$	18,890			
Total loans outstanding		1,966,668		1,886,730			
Nonaccrual loans as a percentage of total loans outstanding at							
period end		0.50 %		0.87 %			
Total nonaccrual loans	\$	9,834	\$	16,491			
Total loans outstanding		1,966,668		1,886,730			
Allowance for credit losses on loans as a percentage of nonaccrual							
loans at period end		188.12 %		114.55 %			
Allowance for credit losses on loans	\$	18,500	\$	18,890			
Total nonaccrual loans	·	9,834	·	16,491			
Net charge-offs during period to average loans outstanding:							
Commercial and industrial:		0.05 %		0.10 %			
Net charge-offs	\$	98	\$	165			
Average loans outstanding	Ψ	179,071	Ψ	162,978			
Construction and land:		— %		— %			
Net charge-offs	\$		\$	_			
Average loans outstanding	Ψ	4,913	Ψ	9,588			
Commercial real estate:		— %		— %			
Net charge-offs	\$	_	\$	3,206			
Average loans outstanding	·	1,659,779	•	1,652,506			
Residential:		<b>—</b> %		— %			
Net charge-offs	\$	_	\$	_			
Average loans outstanding		107,920		85,130			
Consumer:		0.76 %		0.13 %			
Net charge-offs	\$	4	\$	1			
Average loans outstanding		523		769			
Total loans:		0.01 %		0.18 %			
Total net charge-offs	\$	102	\$	3,372			
Total average loans outstanding		1,952,206		1,910,971			

As of March 31, 2025, the Company individually evaluated \$18.0 million in loans, inclusive of the \$9.8 million of nonperforming loans as of that date. Of these individually evaluated loans, \$3.3 million had a specific allowance totaling \$1.3 million as of March 31, 2025. As of December 31, 2024, the Company individually evaluated \$17.4 million in loans, inclusive of the \$9.2 million of nonperforming loans as of that date. Of these individually evaluated loans, \$2.7 million had a specific allowance totaling \$392,000 as of December 31, 2024.

Management considers the allowance for credit losses for loans at March 31, 2025 to be adequate to cover losses inherent in the loan portfolio based on the assessment of the above-mentioned factors affecting the loan portfolio. While management believes the estimates and assumptions used in its determination of the adequacy of the allowance are reasonable, there can be no assurance that such estimates and assumptions will not be proven incorrect in the future, or that the actual amount of future losses will not exceed the amount of the established allowance for credit losses for loans or that any increased allowance for credit losses for loans that may be required will not adversely impact our financial condition and results of operations. A further decline in national and local economic conditions due to unemployment levels, labor shortages, the effects of inflation, a potential recession, slowed economic growth or otherwise, could result in a material increase in the allowance for credit losses for loans and may adversely affect the Company's financial condition and results of operations. In addition, the determination of the amount of our allowance for credit losses for loans is subject to review by bank regulators, as part of their routine examination process, which may result in additions to our provision for credit losses based upon their judgment of information available to them at the time of their examination.

**Deposits.** Deposits are our primary source of funding and generally consist of core deposits from the communities served by our branch and office locations. We offer a variety of deposit accounts with a competitive range of interest rates and terms to both consumers and businesses. Deposits include interest bearing and noninterest bearing demand accounts, savings accounts, money market accounts, certificates of deposit and individual retirement accounts. These accounts earn interest at rates established by management based on competitive market factors, management's desire to increase certain product types or maturities, and in keeping with our asset/liability, liquidity and profitability objectives. Competitive products, competitive pricing and high touch client service are important to attracting and retaining these deposits.

Total deposits decreased \$105.2 million, or 4.7%, to \$2.1 billion at March 31, 2025 compared to \$2.2 billion at December 31, 2024. At March 31, 2025, noninterest bearing demand deposits totaled \$589.5 million, or 27.7% of total deposits, compared to \$689.0 million, or 30.8% of total deposits, at December 31, 2024, a decrease of \$99.5 million. Additionally, demand deposits and time deposits decreased \$99.5 million and \$31.0 million, respectively, while higher-costing money market and lower-costing NOW accounts increased \$27.2 million and \$1.1 million, respectively, from December 31, 2024 to March 31, 2025. During the first quarter of 2025, the overall deposit mix shifted, in part, due to interest rate sensitive clients moving a portion of their non-operating deposit balances from lower costing deposits, including noninterest bearing deposits, into higher costing money market accounts and time deposits.

We consider our deposit base to be seasoned, stable and well-diversified, and we do not have any significant industry concentrations among our non-insured deposits. We also offer an insured cash sweep product (ICS) that allows customers to insure deposits above FDIC insurance limits. At March 31, 2025, our average deposit account size (excluding public funds), calculated by dividing period-end deposits by the population of accounts with balances, was approximately \$60,000. See "Note 17 – Commitments and Contingencies" of the Notes to Condensed Consolidated Financial Statements in this Form 10-Q for information regarding our top ten depositors.

The following table sets forth the dollar amount of deposits in the various types of deposit programs offered at the dates indicated.

	 March 31, 2025 (Dollars i	 December 31, 2024	% Change	
Demand deposits (1)	\$ 589,483	\$ 688,996	(14.4)%	
NOW accounts	262,512	261,430	0.4	
Saving	79,339	82,300	(3.6)	
Money market	672,103	644,880	4.2	
Time deposits	525,393	556,403	(5.6)	
Total	\$ 2,128,830	\$ 2,234,009	(4.7)%	

(1) Noninterest bearing.

**Borrowings.** Although deposits are our primary source of funds, we may from time to time utilize borrowings as a cost-effective source of funds when they can be invested at a positive interest rate spread, for additional capacity to fund loan demand, or to meet our asset/liability management goals. We are a member of and may obtain advances from the FHLB of San Francisco, which is part of the Federal Home Loan Bank System. The eleven regional Federal Home Loan Banks provide a central credit facility for their member institutions. These advances are provided upon the security of certain of our mortgage loans and mortgage-backed securities. These advances may be made pursuant to several different credit programs, each of which has its own interest rate, range of maturities and call features.

At March 31, 2025 and December 31, 2024, we had the ability to borrow up to \$535.0 million and \$540.2 million, respectively, from the FHLB of San Francisco. At both March 31, 2025 and December 31, 2024, there were no FHLB advances outstanding.

The Bank has been approved for discount window advances from the FRB of San Francisco secured by certain types of loans. At March 31, 2025 and December 31, 2024, we had the ability to borrow up to \$41.5 million and \$41.9 million, respectively, from the FRB of San Francisco. At both March 31, 2025 and December 31, 2024, we had no FRB of San Francisco advances outstanding.

We may also utilize Fed Funds purchased from correspondent banks as a source of short-term funding. At both March 31, 2025 and December 31, 2024, we had a total of \$65.0 million in federal funds lines available from third-party financial institutions and no balances outstanding at these dates.

At both March 31, 2025 and December 31, 2024, the Company had outstanding junior subordinated deferrable interest debentures, net of fair value adjustments, assumed in connection with its previous acquisitions totaling \$8.7 million and \$8.6 million, respectively.

At March 31, 2025, the Company had outstanding subordinated debt, net of costs to issue, totaling \$63.8 million compared to \$63.7 million at December 31, 2024.

We are required to provide collateral for certain local agency deposits. At both March 31, 2025 and December 31, 2024, the FHLB of San Francisco had issued letters of credit on behalf of the Bank totaling \$41.1 million, as collateral for local agency deposits.

Shareholders' equity. Shareholders' equity increased \$5.0 million, to \$329.3 million at March 31, 2025 from \$324.4 million at December 31, 2024. The increase in shareholders' equity primarily was due to \$5.7 million of net income earned and a \$2.1 million decrease in accumulated other comprehensive loss, net of taxes, partially offset by the repurchase of \$1.3 million of Company common stock and cash dividends paid or accrued and payable totaling \$1.7 million, during the first three months of 2025. During the three months ended March 31, 2025, the Company repurchased a total of 50,793 shares of its common stock at a total cost of \$1.3 million and an average price of \$25.82 per share, leaving 413,305 shares available for future purchases under the current stock repurchase plan. For additional information see Part II, Item 2, "Unregistered Sales of Equity Securities and Use of Proceeds."

## Comparison of Results of Operations for the Three Months Ended March 31, 2025 and 2024

*Earnings summary.* Net income was \$5.7 million for the three months ended March 31, 2025, compared to \$5.9 million for the three months ended March 31, 2024, a decrease of \$175,000 or 3.0%. The decrease was the result of a \$622,000 decrease in noninterest income and \$390,000 increase in provision for credit losses, partially offset by a \$473,000 increase in net interest income, \$282,000 decrease in provision for income taxes and \$82,000 decrease in noninterest expense. Basic and diluted earnings per share were \$0.51 for both the three months ended March 31, 2025 and 2024.

Our efficiency ratio, which is calculated by dividing noninterest expense by the sum of net interest income before provision for credit losses and noninterest income, was 65.74% and 65.68% for the three months ended March 31, 2025 and 2024, respectively. The deterioration in the efficiency ratio during the three months ended March 31, 2025 as compared to the same period in 2024 was primarily due to lower overall revenues, partially offset by lower noninterest expenses.

*Interest income.* Interest income for the three months ended March 31, 2025 was \$32.6 million, compared to \$31.7 million for the three months ended March 31, 2024, an increase of \$902,000 or 2.8%. Increased yields earned on interest-earning assets, along with an increase in the average balances of investment securities and loans, were the primary drivers of the increase in interest income, partially offset by a decrease in the average balance of and yield on fed funds sold and interest bearing balances in banks.

Interest income on loans, including fees, increased \$1.9 million, or 7.5%, to \$27.1 million for the three months ended March 31, 2025 from \$25.3 million for the three months ended March 31, 2024, due to a \$41.9 million increase in the average balance of loans and a 32 basis point increase in the average loan yield. The average balance of loans was \$2.0 billion for the first quarter of 2025, compared to \$1.9 billion for first quarter of 2024. The average yield on loans was 5.64% for the three months ended March 31, 2025, compared to 5.32% for the first quarter of 2024. The increase in the average yield on loans during the current quarter, compared to the first quarter of 2024 was due to the impact of increased rates on variable rate loans, as well as new loans being originated at higher market interest rates.

Interest income on loans for the three months ended March 31, 2025 and 2024 included \$215,000 and \$98,000 in accretion of the net discount on acquired loans and revenue from PCD loans in excess of discounts. The balance of the remaining net discounts on these acquired loans totaled \$223,000 and \$392,000 at March 31, 2025 and 2024, respectively. Interest income on loans for the three months ended March 31, 2025 and 2024, included \$162,000 and \$176,000, respectively, in fees related to prepayment penalties.

Interest income on investment securities increased \$498,000, or 25.5%, to \$2.5 million for the three months ended March 31, 2025, compared to \$2.0 million for the three months ended March 31, 2024, as a result of increases in the average yield and average balance. The average yield on investment securities increased 49 basis points to 4.73% for the three months ended March 31, 2025, compared to 4.24% for the three months ended March 31, 2024. The increase in average yield was due to higher market interest rates on newly purchased securities and rate resets on variable rate investment securities. The average balance of investment securities totaled \$210.2 million for the three months ended March 31, 2025, compared to \$185.7 million for the three months ended March 31, 2024. In addition, during the first quarter of 2025, we received \$393,000 in cash dividends on our FRB and FHLB stock, compared to \$416,000 in the first quarter of 2024.

Interest income on federal funds sold and interest-bearing balances in banks decreased \$1.5 million, or 35.6%, to \$2.6 million for the three months ended March 31, 2025, compared to \$4.1 million for the three months ended March 31, 2024, as a result of changes in the average yield and average balance. The average yield decreased 101 basis points to 4.79% for the three months ended March 31, 2025, compared to 5.48% for the three months ended March 31, 2024, reflecting a lowering of the Federal Reserve rates. The average balance of federal funds sold and interest-bearing balance in banks totaled \$240.3 million and \$302.1 million for the three months ended March 31, 2025 and 2024, respectively.

*Interest expense.* Interest expense increased \$429,000, or 4.6%, to \$9.8 million for the three months ended March 31, 2025, compared to \$9.3 million for the three months ended March 31, 2024. The increase was primarily driven by higher average balances of money market accounts and time deposits, as well as an increase in rates paid on money market accounts, partially offset by a lower rate on time deposits. The average cost of interest-bearing liabilities for the first quarter

of 2025 was 2.49%, compared to 2.40% for the first quarter of 2024. Total average interest-bearing liabilities increased \$29.2 million, or 1.87%, to \$1.6 billion for the three months ended March 31, 2025, compared to the three months ended March 31, 2024.

Interest expense on deposits increased \$456,000, or 5.5%, to \$8.7 million for the three months ended March 31, 2025, compared to \$8.2 million for the same period in 2024. The increase was primarily driven by higher rates paid on money market accounts and, to a lesser extent, by increases in the average balances of both money market accounts and time deposits. These increases were partially offset by a decline in rates paid on time deposits. The average rate paid on money market accounts rose by 11 basis points during the first quarter of 2025 compared to the same period in 2024, while the average rate on time deposits declined by 12 basis points over the same period. The average balance of money market accounts increased \$33.3 million, or 5.4%, to \$654.8 million, compared to \$621.5 million for the three months ended March 31, 2024. The average balance of time deposits increased \$33.6 million, or 6.9%, to \$522.4 million during the first quarter of 2025, compared to \$488.7 million for the same period in the prior year.

The average rate paid on all interest-bearing deposits increased by 10 basis points to 2.32% for the three months ended March 31, 2025, compared to 2.22% for the three months ended March 31, 2024. The average balance of interest-bearing deposits totaled \$1.5 billion for both the three months ended March 31, 2025 and 2024, though there were shifts in the deposit mix, with average balances for money market and time deposits increasing and those for savings and NOW accounts decreasing. Additionally, the average balance of noninterest-bearing deposits decreased \$36.0 million, or 5.6%, to \$603.7 million for the three months ended March 31, 2025, compared to \$639.7 million for the three months ended March 31, 3024. These shifts were due to customers seeking to place excess funds in higher yielding deposit accounts. The overall average cost of deposits for the three months ended March 31, 2025 and 2024 was 1.66% and 1.55%, respectively.

Interest expense on borrowings decreased \$27,000, or 2.40%, to \$1.1 million for the three months ended March 31, 2025, compared to the three months ended March 31, 2024. The average cost of total borrowings increased to 6.07% for the three months ended March 31, 2025, compared to 6.18% for the three months ended March 31, 2024. The average balance of borrowings increased \$118,000 to \$72.4 million during the three months ended March 31, 2025, compared to the three months ended March 31, 2024.

**Net interest income and net interest margin.** Net interest income increased \$473,000, or 2.1%, to \$22.9 million for the three months ended March 31, 2025, compared to \$22.4 million for the three months ended March 31, 2024. The increase was primarily driven by higher in interest income on loans and investment securities, partially offset by a decrease in interest income on fed funds sold and interest-bearing balances in banks, as well as higher interest expense on deposits.

The average annualized yield on interest-earning assets was 5.46% for the three months ended March 31, 2025, representing an 18 basis point increase from 5.28% for the three months ended March 31, 2024. This increase was primarily attributable to the repricing of adjustable-rate loans and securities to higher market rates and the origination of new loans at higher yields. The average cost of interest-bearing liabilities increased to 2.49%, up 9 basis points from 2.40% in the prioryear period.

As a result, the annualized net interest margin improved to 3.83% for the three months ended March 31, 2025, compared to 3.72% for the same period in 2024. The expansion in net interest margin was primarily due to the increase in yields on interest-earning assets, which outpaced the rise in the cost of interest-bearing liabilities.

Average Balances, Interest and Average Yields/Cost. The following tables present, for the periods indicated, information about (i) average balances, the total dollar amount of interest income from interest earning assets and the resultant average yields; (ii) average balances, the total dollar amount of interest expense on interest bearing liabilities and the resultant average costs; (iii) net interest income; (iv) the interest rate spread; and (v) the net interest margin. Nonaccrual loans have been included in the table as loans carrying a zero yield. Yields have been calculated on a pre-tax basis. Loan yields include the effect of amortization or accretion of deferred loan fees/costs and purchase accounting premiums/discounts to interest and fees on loans.

					Three months en	ded March 31,				
				2025		2024				
		Average Balance(4)		Interest	Annualized Average Yield/Cost (Dollars in t	Average Balance(4)		Interest	Annualized Average Yield/Cost	
Interest earning assets					(=					
Fed Funds sold and interest bearing balances										
in banks	\$	240,324	\$	2,649	4.47 %	\$ 302,12	20 \$	4,115	5.48 %	
Investments securities		210,242		2,454	4.73 %	185,70	)4	1,956	4.24 %	
FHLB Stock		11,313		249	8.92 %	11,3	13	272	9.68 %	
FRB Stock		9,650		145	6.07 %	9,63	33	144	6.01 %	
Total loans (1)		1,952,897		27,149	5.64 %	1,910,97	71	25,257	5.32 %	
Total interest earning assets		2,424,426		32,646	5.46 %	2,419,74	11	31,744	5.28 %	
Noninterest earning assets		134,518				131,29	93			
Total average assets	\$	2,558,944				\$ 2,551,03	34			
Interest bearing liabilities										
Savings	S	80,734		25	0.13 %	\$ 97.5	19	31	0.13 %	
NOW accounts	•	262,926		59	0.09 %	284.00	)5	64	0.09 %	
Money market		654,829		3,735	2.31 %	621,50	)9	3,397	2.20 %	
Time deposits		522,374		4,864	3.78 %	488,74	15	4,735	3.90 %	
Total interest bearing deposit accounts		1,520,863		8,683	2.32 %	1,491,7	78	8,227	2.22 %	
Subordinated debt, net		63,752		891	5.67 %	63,7	15	893	5.64 %	
Junior subordinated debentures, net		8,653		192	9.01 %	8,57	72	217	10.20 %	
Other borrowings				_	_	· .	_	_	_	
Total interest bearing liabilities		1,593,268		9,766	2.49 %	1,564,00	55	9,337	2.40 %	
Noninterest bearing deposits		603,703		-,,		639,73	37	,,,,,		
Other noninterest bearing liabilities		32,387				31,22	22			
Noninterest bearing liabilities		636,090				670,95	59			
Total average liabilities		2,229,358				2,235,02	24			
Average equity	_	329,586				316,0				
Total average liabilities and equity	S	2,558,944				\$ 2,551,03				
Net interest income	<u> </u>	2,000,011	·	22,880		2,001,00	≐ 。	22,407		
Net interest meonic			Ψ	22,000			9	22,407		
Interest rate spread (2)					2.97 %				2.88 %	
Net interest margin (3)					3.83 %				3.72 %	
Ratio of average interest earning assets to					3.03 70				3.72 70	
average interest bearing liabilities					152.17 %				154.71 %	

- (1) Loan average balances are net of deferred origination fees and costs. Non-accrual loans are included in the average balances. Interest income on non-accruing loans is reflected in the period that it is collected, to the extent it is not applied to principal.
- (2) Interest rate spread is calculated as the average rate earned on interest earning assets minus the average rate paid on interest bearing liabilities.
- (3) Net interest margin is calculated as net interest income divided by total average interest earning assets.
- (4) Average balances are computed using average daily balances.

**Rate/Volume Analysis.** Increases and decreases in interest income and interest expense result from changes in average balances (volume) of interest earning assets and interest bearing liabilities, as well as changes in weighted average interest rates. The following table sets forth the effects of changing rates and volumes on our net interest income during the periods shown. Information is provided with respect to (i) effects on interest income attributable to changes in volume (changes in volume multiplied by prior rate) and (ii) effects on interest income attributable to changes in rate multiplied by prior volume). Changes applicable to both volume and rate have been allocated to volume.

Three months ended March 31, 2025 compared to Three months ended March 31, 2024 Increase/(Decrease)

	Attributable to						
		Rate		Volume s in thousands)		Total	
Interest earning assets			(Dollar	s in thousands)			
Fed funds sold and interest bearing balances in							
banks	\$	(631)	\$	(835)	\$	(1,466)	
Investments securities		242		256		498	
FHLB stock and FRB stock		(22)		_		(22)	
Total loans		1,342		550		1,892	
Total interest income		931		(29)	'	902	
Interest bearing liabilities							
Savings		(1)		(5)		(6)	
NOW accounts		_		(5)		(5)	
Money market accounts		157		181		338	
Time deposits		(194)		323		129	
Total deposit accounts		(38)		494		456	
Subordinated debt, net		(2)		_		(2)	
Junior subordinated debentures, net		(27)		2		(25)	
Other borrowings		_		_		_	
Total interest expense		(67)		496		429	
Net interest income	\$	998	\$	(525)	\$	473	

**Provision for credit losses.** We recorded a provision for credit losses of \$642,000 for the three months ended March 31, 2025, compared to a \$252,000 provision for credit losses for the three months ended March 31, 2024. The provision for credit losses during the three months ended March 31, 2025 was primarily driven by loan growth, charge-offs during the quarter, and an increase in specific reserves on individually evaluated loans. Net charge-offs totaled \$102,000 during the first quarter of 2025, compared to net charge-offs of \$3.4 million in the first quarter of 2024. The significantly lower level of net charge-offs in the current quarter reflects fewer non-accrual loan charge-offs as compared to the comparable quarter in 2024. In addition to changes in individually evaluated reserves, the pooled reserve also changed during the period. The decrease in the pooled reserve during the first quarter of 2025 was primarily attributable to a reduction in qualitative adjustments, reflecting stable credit trends and improvements in certain internal risk factors. This was partially offset by an increase in the quantitative reserve, driven by updates to forecasted macroeconomic conditions. Specifically, the Company incorporated a decline in projected national GDP and an increase in forecasted national unemployment.

During the first quarter of 2025, the decrease in the pooled reserved was attributable to decrease in qualitative reserve, partially offset by increase in quantitative reserve as a result of the impact of forecasted economic conditions for national gross domestic product decreasing and increasing forecasted national unemployment, both of which are key indicators utilized to estimate credit losses.

Noninterest income. Noninterest income decreased \$622,000, or 30.2%, to \$1.4 million for the first quarter of 2025, compared to \$2.1 million for the first quarter of 2024. The decrease was primarily due to a \$255,000 loss on equity securities recognized in the first quarter of 2025, compared to a \$573,000 gain on equity securities in the prior-year period, as well as a \$79,000 increase in loss on investment in SBIC fund. These decreases were partially offset by a \$198,000 increase in gain on sale of loans, primarily due to an increase in the volume of loans sold, and a \$106,000 increase in service charges and other fees. The increase in service charges and other fees was primarily due to higher customer deposits

placed in Certificates of Deposit Account Registry Service ("CDARS") and Insured Cash Sweep ("ICS") money market product services via the IntraFi Network.

The following table presents the key components of noninterest income for the periods indicated:

	Three months e	ended Ma	arch 31,			
	2025		2024		\$ Change	% Change
		(Dolla	rs in thousands)			
Gain on sale of loans	\$ 198	\$	_	\$	198	100.0 %
(Loss) gain on equity securities	(255)		573		(828)	144.5 %
Service charges and other fees	945		839		106	12.6 %
Loan servicing and other loan fees	389		392		(3)	(0.8)%
Loss on investment in SBIC fund	(109)		(30)		(79)	263.3 %
Other income and fees	272		288		(16)	(5.6)%
Total noninterest income	\$ 1,440	\$	2,062	\$	(622)	(30.2)%

Noninterest expense. Noninterest expense decreased \$82,000, or 0.5%, to \$16.0 million for the three months ended March 31, 2025, compared to \$16.1 million for the three months ended March 31, 2024. The decrease was primarily due to a \$101,000 decrease in salaries and employees benefits due to a lower overall headcount, partially offset by higher wages due to market-based salary adjustments and annual merit increases, and a \$63,000 decrease in other expense due to reduction in legal and other professional costs. These decreases were partially offset by a \$100,000 increase in data processing expense due to implementation of new banking and fraud prevention services aimed at enhancing the customer experience and strengthening operational security.

The following table details the components of noninterest expense for the periods indicated:

	 Three months e	nded Mai	rch 31,			
	 2025		2024	\$ Change		% Change
		(Dolla	rs in thousands)			
Salaries and employee benefits	\$ 9,935	\$	10,036	\$	(101)	(1.0)%
Occupancy and equipment	2,136		2,154		(18)	(0.8)%
Data processing	1,853		1,753		100	5.7 %
Other	2,065		2,128		(63)	(3.0)%
Total noninterest expense	\$ 15,989	\$	16,071	\$	(82)	(0.5)%

*Income taxes.* The provision for income taxes decreased \$282,000, or 12.4%, to \$2.0 million for the three months ended March 31, 2025, compared to \$2.3 million for the three months ended March 31, 2024, due to lower taxable income.

The Company's effective tax rate was 25.8% and 27.9% for the three months ended March 31, 2025 and 2024, respectively. The effective tax rate was lower for the three months ended March 31, 2025, compared to the same period in 2024, due to higher low income housing tax credits.

## **Liquidity and Capital Resources**

Planning for our normal business liquidity needs, both expected and unexpected, is done on a daily and short-term basis through the cash management function. On a longer-term basis, it is accomplished through the budget and strategic planning functions, with support from internal asset/liability management software model projections.

Management maintains a liquidity position that it believes will adequately provide funding for loan demand and deposit run off that may occur in the normal course of business. We rely on multiple sources to meet our potential liquidity needs. Our primary sources of funds are deposits, escrow and custodial deposits, principal and interest payments on loans and proceeds from sales of loans. During the three months ended March 31, 2025, the Bank sold \$2.8 million in loan participation interests and received \$65.4 million in principal loan repayments. While maturities and scheduled amortizations of loans are generally predictable sources of funds, deposit flows and loan prepayments are greatly influenced by market interest rates, economic conditions, and competition.

Deposits decreased \$105.2 million to \$2.1 billion and liquid assets, in the form of cash and cash equivalents, time deposit in banks and investment securities, decreased \$108.7 million to \$448.9 million at March 31, 2025 from December 31, 2024. Management believes that our securities portfolio is of high quality and that the securities would therefore be marketable. No securities were purchased during the three months ended March 31, 2025, while securities repayments, maturities and sales during that period were \$3.8 million. Certificates of deposit scheduled to mature in one year or less at March 31, 2025, totaled \$442.2 million. It is management's policy to maintain deposit rates that are competitive with other local financial institutions. Based on this management strategy, we believe that most of our maturing certificates of deposit will remain with us.

In addition to these primary sources of funds, management has several secondary sources available to meet potential funding requirements. As of March 31, 2025, the Bank had an available borrowing capacity of \$535.0 million with the FHLB of San Francisco, with no borrowings outstanding at that date or at December 31, 2024. At March 31, 2025, we had the ability to borrow up to \$41.5 million from the FRB of San Francisco, with no borrowings outstanding at that date. The Bank also had, as of that date, federal funds lines with four correspondent banks, with available commitments totaling \$65.0 million. There were no amounts outstanding under these facilities at March 31, 2025 and December 31, 2024. Subject to market conditions, we expect to utilize these borrowing facilities from time to time in the future to fund loan originations and deposit withdrawals, to satisfy other financial commitments, repay maturing debt and to take advantage of investment opportunities to the extent feasible.

Liquidity management is both a daily and long-term function of the Company's management. Excess liquidity is generally invested in short-term investments, such as overnight deposits and federal funds. On a longer-term basis, a strategy is maintained of investing in various lending products and investment securities, including U.S. Government obligations and U.S. agency securities. We use our sources of funds primarily to meet our ongoing commitments, to pay maturing deposits and fund withdrawals, and to fund loan commitments. At March 31, 2025, loan commitments and letters of credit totaled \$67.3 million, including \$9.6 million of undisbursed construction and development loan commitments. For information regarding our commitments, see "Note 17 — Commitments and Contingencies" of the Notes to Condensed Consolidated Financial Statements included in "Item 1. Financial Information" of Part I of this report.

Our cash flows are comprised of three primary classifications: cash flows from operating activities, cash flows from investing activities, and cash flows from financing activities. Net cash provided by operating activities for the three months ended March 31, 2025 and 2024 was \$9.6 million and \$5.1 million, respectively. During the three months ended March 31, 2025, net cash used in investing activities was \$8.6 million, which consisted primarily of purchases of loans, partially offset by a proceeds from maturities, repayments and calls of investment securities AFS, compared to \$31.0 million of net cash provided by investing activities for the three months ended March 31, 2024. Net cash used in financing activities for the three months ended March 31, 2025 was \$108.5 million, which was comprised primarily of decrease in noninterest and interest bearing deposits in banks, net, compared to \$4.7 million of net cash provided by financing activities during the three months ended March 31, 2024. Management believes our capital sources are adequate to meet all reasonably foreseeable short-term and long-term cash requirements. There has not been a material change in our liquidity and capital resources since the information disclosed in our 2024 Annual Report other than set forth above. We are not aware of any reasonably likely material changes in the mix and relative cost of such resources.

BayCom Corp is a separate legal entity from the Bank and must provide for its own liquidity. At March 31, 2025, BayCom Corp had liquid assets of \$19.9 million. In addition to its operating expenses, BayCom Corp is responsible for paying to its shareholders any dividends that have been declared, funding stock repurchases, and making payments on its junior subordinated debentures and subordinated notes. BayCom Corp can receive dividends and other capital distributions from the Bank, although there are regulatory restrictions on the ability of the Bank to pay dividends and make other capital distributions.

On February 20, 2025, the Company announced that its Board of Directors declared a quarterly cash dividend of \$0.15 per share on the Company's outstanding common stock, which was paid on April 10, 2025 to shareholders of record as of the close of business on March 13, 2025. The Company expects to continue to pay quarterly cash dividends on its common stock, subject to the Board of Directors' discretion to modify or terminate this practice at any time and for any reason without prior notice. Assuming continued payment of the cash dividend at this rate of \$0.15 per share, our average total dividend paid each quarter would be approximately \$1.7 million based on the number of our outstanding shares at March 31, 2025. The dividends we pay may be limited as more fully discussed under "Business – Supervision and

Regulation – BayCom Corp – Dividends" and "- Regulatory Capital Requirements" contained in "Part I. Item 1. Business" of the 2024 Annual Report.

From time to time, our Board of Directors has authorized stock repurchase programs. In general, stock repurchases allow us to proactively manage our capital position and return excess capital to shareholders. Stock repurchases also provide us with shares of common stock necessary to satisfy obligations related to stock compensation awards. In May 2024, our Board of Directors announced a new stock repurchase program, to commence following completion of the then-existing stock repurchase program (which was completed during the quarter ended June 30, 2024), for the repurchase of up to 560,000 shares, or approximately 5.0% of the Company's outstanding common stock, over a one- year period. Purchases under the Company's stock repurchase programs may be made through open market purchases, privately negotiated transactions, or otherwise in compliance with Rule 10b-18 under the Securities Exchange Act of 1934. The repurchase programs may be suspended, terminated, or modified at any time for any reason, including market conditions, the cost of repurchasing shares, the availability of alternative investment opportunities, liquidity, and other factors deemed appropriate. The Company's stock repurchase programs do not obligate the Company to purchase any particular number of shares. As of March 31, 2025, there remained 413,305 shares available for repurchase under the Company's current stock repurchase program. For additional information on the Company's stock repurchases, see "Item 2. Unregistered Sales of Equity Securities and Use of Proceeds" contained in Part II of this report.

## Regulatory Capital

The Bank, as a state-chartered, federally insured commercial bank and member of the Board of Governors of the Federal Reserve System, is subject to capital requirements established by the Federal Reserve. The Federal Reserve requires the Bank to maintain levels of capital adequacy that generally parallel the FDIC requirements. The capital adequacy requirements are quantitative measures established by regulation that require the Bank to maintain minimum amounts and ratios of capital. The FDIC requires the Bank to maintain minimum ratios of Total Capital, Tier 1 Capital, and Common Equity Tier 1 Capital to risk-weighted assets as well as Tier 1 Leverage Capital to average assets. Consistent with our goal to operate a sound and profitable organization, our policy is for the Bank to maintain "Well Capitalized" status under the Federal Reserve regulations. Based on capital levels at March 31, 2025 and December 31, 2024, the Bank was considered Well Capitalized at both of those dates.

The table below shows the capital ratios under the Basel III capital framework as of the dates indicated:

		At March 31,	, 2025	At December 31, 2024		
		Amount	Ratio	Amount	Ratio	
Leverage Ratio			(Dollars in tho	ısands)		
BayCom Corp	\$	297,879	12.16 % \$	289,525	11.76 %	
Minimum requirement for "Well Capitalized"	Φ	122,530	5.00 %	123,063	5.00 %	
Minimum regulatory requirement		98,024	4.00 %	98,451	4.00 %	
William regulatory requirement		90,024	4.00 /0	90,431	4.00 70	
United Business Bank		349,640	13.92 %	333,965	13.23 %	
Minimum requirement for "Well Capitalized"		125,591	5.00 %	126,213	5.00 %	
Minimum regulatory requirement		100,473	4.00 %	100,970	4.00 %	
William regulatory requirement		100,475	7.00 /0	100,770	4.00 70	
Common Equity Tier 1 Ratio						
BayCom Corp		297,879	14.59 %	289,525	14.41 %	
Minimum requirement for "Well Capitalized"		132,722	6.50 %	130,584	6.50 %	
Minimum regulatory requirement		91,884	4.50 %	90,404	4.50 %	
Trimmain regulatory requirement		71,001	11.50 70	70,101	1.50 70	
United Business Bank		349,640	17.23 %	333,965	16.81 %	
Minimum requirement for "Well Capitalized"		131,866	6.50 %	129,125	6.50 %	
Minimum regulatory requirement		91,292	4.50 %	89,394	4.50 %	
		- , -		,		
Tier 1 Risk-Based Capital Ratio						
BayCom Corp		307,364	15.05 %	299,010	14.88 %	
Minimum requirement for "Well Capitalized"		163,350	8.00 %	160,719	8.00 %	
Minimum regulatory requirement		122,512	6.00 %	120,539	6.00 %	
Ç , ı				,		
United Business Bank		349,640	17.23 %	333,965	16.81 %	
Minimum requirement for "Well Capitalized"		162,297	8.00 %	158,923	8.00 %	
Minimum regulatory requirement		121,723	6.00 %	119,192	6.00 %	
Total Risk-Based Capital Ratio						
BayCom Corp		391,089	19.15 %	382,595	19.04 %	
Minimum requirement for "Well Capitalized"		204,187	10.00 %	200,899	10.00 %	
Minimum regulatory requirement		163,350	8.00 %	160,719	8.00 %	
United Business Bank		368,680	18.17 %	352,865	17.76 %	
Minimum requirement for "Well Capitalized"		202,871	10.00 %	198,654	10.00 %	
Minimum regulatory requirement		162,297	8.00 %	158,923	8.00 %	

In addition to the minimum capital ratios, the Bank must maintain a capital conservation buffer consisting of additional Common Equity Tier 1 capital greater than 2.5% above the required minimum levels in order to avoid limitations on paying dividends, engaging in share repurchases, and paying discretionary bonuses based on percentages of eligible retained income that could be utilized for such actions. At March 31, 2025, the Bank's Common Equity Tier 1 capital exceeded the required capital conservation buffer.

For a bank holding company with less than \$3.0 billion in assets, the capital guidelines apply on a bank-only basis and the Federal Reserve expects the holding company's subsidiary bank(s) to be Well Capitalized under the prompt corrective action regulations. If the Company were subject to regulatory guidelines for bank holding companies with \$3.0 billion or more in assets, at March 31, 2025, the Company would have exceeded all regulatory capital requirements.

For additional information, see "Item 1. Business — Supervision and Regulation — United Business Bank — Capital Requirements" and "Note 19 - Regulatory Matters" in the Notes to the Consolidated Financial Statements, included in "Item 8. Financial Statements and Supplementary Data" in the 2024 Annual Report.

## Item 3. Quantitative and Qualitative Disclosures about Market Risk

We are exposed to interest rate risk through our lending and deposit gathering activities. Our results of operations are highly dependent upon our ability to manage interest rate risk. We consider interest rate risk to be a significant market risk that could have a material effect on our financial condition and results of operations. Interest rate risk is measured and assessed on a quarterly basis. For information regarding the Company's market risk, see "Item 7A Quantitative and Qualitative Disclosures About Market and Interest Rate Risk," in the Company's 2024 Annual Report. In our opinion, there has not been a material change in our interest rate risk exposure since the information disclosed in our 2024 Annual Report.

#### **Item 4. Controls and Procedures**

#### (a) Evaluation of Disclosure Controls and Procedures

An evaluation of the Company's disclosure controls and procedures, as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), was carried out as of March 31, 2025 under the supervision and with the participation of the Company's principal executive officer, principal financial officer and several other members of the Company's senior management. In designing and evaluating the Company's disclosure controls and procedures, management recognized that disclosure controls and procedures, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the disclosure controls and procedures are met. Additionally, in designing disclosure controls and procedures, management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible disclosure controls and procedures. The design of any disclosure controls and procedures also is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions.

The Company's principal executive officer and principal financial officer concluded that as of March 31, 2025, based on their evaluation, the Company's disclosure controls and procedures were effective in ensuring that information we are required to disclose in the reports we file or submit under the Exchange Act is (1) recorded, processed, summarized, and reported within the time periods specified in the SEC's rules and forms, and (2) accumulated and communicated to BayCom Corp's management, including its CEO and CFO, as appropriate to allow timely decisions regarding required disclosure, specified in the SEC's rules and forms.

## (b) Changes in Internal Controls

There were no changes in the Company's internal control over financial reporting, as defined in Rule 13a-15(f) under the Exchange Act, that occurred during the three months ended March 31, 2025, that have materially affected or are reasonably likely to materially affect our internal control over financial reporting.

The Company does not expect that its disclosure controls and procedures and internal control over financial reporting will prevent all error and all fraud. A control procedure, no matter how well conceived and operated, can provide only reasonable, not absolute assurance that the objectives of the control procedure are met. Because of the inherent limitations in all control procedures, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Company have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of simple error or mistake. Additionally, controls may be circumvented by the individual acts of some persons, by collusion of two or more people, or by override of the control. The design of any control procedure is also based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions; over time, controls may become inadequate because of changes in conditions, or the degree of compliance with the policies or procedures may deteriorate. Because of the inherent limitations in a cost-effective control procedure, misstatements due to error or fraud may occur and not be detected.

## PART II — OTHER INFORMATION

#### Item 1. Legal Proceedings

Periodically, there have been various claims and lawsuits involving the Company, such as claims to enforce liens, condemnation proceedings on properties in which the Company holds security interests, claims involving the making and servicing of real property loans and other issues incident to the Company's business. The Company is not a party to any pending legal proceedings that it believes would have a material adverse effect on the financial condition or results of operations of the Company.

#### Item 1A. Risk Factors

There have been no material changes in the Risk Factors previously disclosed in Item 1A of the 2024 Annual Report.

## Item 2. Unregistered Sales of Equity Securities, Use of Proceeds and Issuer Purchases of Equity Securities

- (a) Not applicable.
- (b) Not applicable.
- (c) **Stock Repurchases.** The following table sets forth information with respect to our repurchases of our outstanding common shares during the three months ended March 31, 2025:

	Total number of shares purchased	Average price paid per share	Total number of shares purchased as part of publicly announced plans or programs	Maximum number of shares that may yet be purchased under the plans or programs (1)
January 1, 2025 - January 31, 2025	_	\$ _	_	464,098
February 1, 2025 - February 28, 2025	_		_	464,098
March 1, 2025 - March 31, 2025	50,793	25.82	50,793	413,305
	50,793	\$ 25.82	50,793	

(1) In May 2024, the Company's Board of Directors approved the Company's ninth stock repurchase program, which commenced following completion of the eighth stock repurchase program in June 2024, authorizing the purchase of up to 560,000 shares, or approximately 5.0%, of the Company's outstanding common stock over a one-year period. Purchases under the Company's stock repurchase programs may be made through open market purchases, privately negotiated transactions, or otherwise in compliance with Rule 10b-18 under the Securities Exchange Act of 1934. The repurchase programs may be suspended, terminated, or modified at any time for any reason, including market conditions, the cost of repurchasing shares, the availability of alternative investment opportunities, liquidity, and other factors deemed appropriate. The Company's stock repurchase programs do not obligate the Company to purchase any specific number of shares.

## **Item 3. Defaults Upon Senior Securities**

Not applicable.

## **Item 4. Mine Safety Disclosures**

Not applicable.

## **Item 5. Other Information**

- (a) Not applicable.
- (b) Not applicable.
- (c) Trading Plans. During the three months ended March 31, 2025, no director or officer (as defined in Rule 16a-1(f) under the Exchange Act) of the Company adopted or terminated a "Rule 10b5-1 trading arrangement" or "non-Rule 10b5-1 trading arrangement," as each term is defined in Item 408(a) of Regulation S-K.

#### Item 6. Exhibits

- 3.1 <u>Articles of Incorporation of BayCom Corp(1)</u>
- 3.2 <u>Amended and Restated Bylaws of BayCom Corp(2).</u>
- 31.1 Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 31.2 Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 32 Certification of Chief Executive Officer and Chief Financial Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- The following materials from the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2025 formatted in Extensible Business Reporting Language (XBRL): (1) Condensed Consolidated Balance Sheets; (2) Condensed Consolidated Statements of Income; (3) Condensed Consolidated Statements of Comprehensive Income; (4) Condensed Consolidated Statements of Changes in Stockholders' Equity; (5) Condensed Consolidated Statements of Cash Flows; and (6) Notes to Condensed Consolidated Financial Statements.
- 104 Cover Page Interactive Data File (embedded within the Inline XBRL document).
- (1) Filed as an exhibit to the Registrant's Registration Statement on Form S-1 filed with the SEC on April 11, 2018 (File No. 333-224236) and incorporated herein by reference.
- (2) Filed as an exhibit to the Registrant's Current Report on Form 8-K filed with the SEC on June 17, 2020 (File No. 001-38483) and incorporated herein by reference.

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## BAYCOM CORP

Registrant

Date: May 9, 2025 By:/s/ George J. Guarini

George J. Guarini

President and Chief Executive Officer

(Principal Executive Officer)

Date: May 9, 2025 By:/s/ Keary L. Colwell

Keary L. Colwell

Senior Executive Vice President, Chief Financial Officer

and Secretary

(Principal Financial and Accounting Officer)

## Rule 13a-14(a) Certification

- I, George Guarini, certify that:
- 1. I have reviewed this quarterly report on Form 10-Q of BayCom Corp.
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and we have:
- a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors:
- a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 9, 2025

/s/ George Guarini

George Guarini
Chief Executive Officer

## Rule 13a-14(a)Certification

- I, Keary Colwell, certify that:
- 1 I have reviewed this quarterly report on Form 10-Q of BayCom Corp.
- 2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
- a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial instruments for external purposes in accordance with generally accepted accounting principles;
- c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors:
- a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 9, 2025 /s/ Keary Colwell

Keary Colwell Senior Executive Vice President, Chief Financial Officer and Secretary

## **Section 1350 Certification**

Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 each of the undersigned hereby certifies in his or her capacity as an officer of BayCom Corp ("the Company") that the Quarterly Report of the Company on Form 10-Q for the period ended March 31, 2025, fully complies with the requirements of Section 13(a) of the Securities and Exchange Act of 1934, as amended, and that the information contained in such report fairly represents, in all material respects, the financial statements included in such report.

Date: May 9, 2025 /s/ George Guarini

George Guarini

Chief Executive Officer

Date: May 9, 2025 /s/ Keary Colwell

Keary Colwell Senior Executive Vice President,

Chief Financial Officer and Secretary