

The Goodheart-Willcox Company, Inc.
Condensed Financial Information of the Third Quarter of Fiscal 2026 Ending January 31, 2026
(Unaudited)

Period Ended January 31 (in Thousands, except share data):	2026 Three Months Ended	2025 Three Months Ended	2026 Nine Months Ended	2025 Nine Months Ended
Net Sales	\$12,463	\$11,896	\$48,369	\$49,642
Cost of Goods Sold	1,164	1,056	5,042	5,186
Gross Profit	11,299	10,840	43,327	44,456
Operating Expenses	9,104	9,556	31,687	29,277
Operating Profit	2,195	1,284	11,640	15,179
Other Income (net)	914	1,035	2,778	2,803
Earnings Before Income Taxes	3,109	2,319	14,418	17,982
Income Taxes	392	507	2,650	4,154
Net Earnings	\$2,717	\$1,812	\$11,768	\$13,828
Other Comprehensive Income (Loss)	(8)	(73)	(129)	329
Total Comprehensive Income	\$2,709	\$1,739	\$11,639	\$14,157
Earnings per Share	\$6.63	\$4.45	\$28.69	\$34.05
Average Number of Shares Outstanding	409,719	407,404	410,191	406,076
Selected Balance Sheet Data:	January 31, 2026		April 30, 2025	
Total Current Assets	\$96,188		\$106,560	
Total Property & Equipment	4,320		4,556	
Total Assets	125,453		134,529	
Total Current Liabilities	30,520		49,226	
Total Noncurrent Liabilities	47,591		48,784	
Total Stockholders' Equity	47,342		36,519	
Supplemental Data:	Three Months Ended		Nine Months Ended	
	2026	2025	2026	2025
Subscription Revenue Deferred	\$1,734	\$4,724	\$20,630	\$31,285
Subscription Revenue Recognized	\$7,087	\$6,478	\$20,774	\$19,036

The above unaudited interim financial information is derived from the Company's financial statements which, in the opinion of management, reflect all adjustments necessary to present fairly the Company's financial position as of January 31, 2026 and its results of operations for the three months ended January 31, 2026 and 2025, respectively, and have been prepared in conformity with the accounting principles reflected in the financial statements and related notes included in the Company's annual report for the fiscal year ended April 30, 2025. Certain information and disclosures normally included in annual financial statements and related notes prepared in accordance with U.S. GAAP have been condensed or omitted.

Historically the Company has experienced its highest level of sales in the first and second quarters and its lowest level of sales in the fourth quarter. The seasonal and cyclical nature of selling products such as textbooks and supplements into the educational market with two separate semesters, coupled with the introduction of new and revised products published for the next calendar/copyright year, affects the operational results of the Company. Thus, the results of operations for the periods above are not necessarily indicative of the results of operations for the respective full fiscal years.

The Company sells digital instructional content by multi-year subscriptions. The Supplemental Data presents *Subscription Revenue Deferred* as sales invoiced to customers to be recognized in future periods, and *Subscription Revenue Recognized* as subscription revenue recognized during the respective current periods shown.