Reliv International, Inc.

136 Chesterfield Industrial Blvd., Chesterfield, MO 63005

Company Phone: 636-537-9715

Website: www.reliv.com

Email: shareholderinfo@relivinc.com

Quarterly Report

For the period ending June 30, 2025 (the "Reporting Period")

Outstanding Shares The number of charge outstanding of our Common Stock was:
The number of shares outstanding of our Common Stock was:
1,056,162 as of June 30, 2025 (Current Reporting Period Date or More Recent Date)
1,058,303 as of December 31, 2024 (Most Recent Completed Fiscal Year End)
Shell Status Indicate by check mark whether the company is a shell company (as defined in Rule 405 of the Securities Act of 1933, Rule 12b-2 of the Exchange Act of 1934 and Rule 15c2-11 of the Exchange Act of 1934):
Yes: □ No: ⊠
ndicate by check mark whether the company's shell status has changed since the previous reporting period:
Yes: □ No: ⊠
Change in Control Indicate by check mark whether a Change in Control ⁵ of the company has occurred during this reporting period:
Yes: □ No: ⊠

⁵ "Change in Control" shall mean any events resulting in:

⁽i) Any "person" (as such term is used in Sections 13(d) and 14(d) of the Exchange Act) becoming the "beneficial owner" (as defined in Rule 13d-3 of the Exchange Act), directly or indirectly, of securities of the Company representing fifty percent (50%) or more of the total voting power represented by the Company's then outstanding voting securities;

⁽ii) The consummation of the sale or disposition by the Company of all or substantially all of the Company's assets;

⁽iii) A change in the composition of the Board occurring within a two (2)-year period, as a result of which fewer than a majority of the directors are directors immediately prior to such change; or

⁽iv) The consummation of a merger or consolidation of the Company with any other corporation, other than a merger or consolidation which would result in the voting securities of the Company outstanding immediately prior thereto continuing to represent (either by remaining outstanding or by being converted into voting securities of the surviving entity or its parent) at least fifty percent (50%) of the total voting power represented by the voting securities of the Company or such surviving entity or its parent outstanding immediately after such merger or consolidation.

1) Name and address(es) of the issuer and its predecessors (if any)

In answering this item, provide the current name of the issuer and names used by predecessor entities, along with the dates of the name changes.

Reliv International, Inc.

Current State and Date of Incorporation or Registration: <u>Delaware</u> Standing in this jurisdiction: (e.g. active, default, inactive): <u>Active</u>

Prior Incorporation Information for the issuer and any predecessors during the past five years:

<u>N/A</u>

Describe any trading suspension or halt orders issued by the SEC or FINRA concerning the issuer or its predecessors since inception:

None

List any stock split, dividend, recapitalization, merger, acquisition, spin-off, or reorganization either currently anticipated or that occurred within the past 12 months:

None

Address of the issuer's principal executive office:

136 Chesterfield Industrial Blvd., Chesterfield, MO 63005

Address of the issuer's principal place of business:

Check if principal executive office and principal place of business are the same address:

Has the issuer or any of its predecessors been in bankruptcy, receivership, or any similar proceeding in the past five years?

No: ⊠ Yes	: □ If Yes	, provide additiona	l details	below:
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2) Security Information

Transfer Agent

Name: Equiniti Trust Company, LLC (formerly American Stock Transfer & Trust)

Phone: <u>718-921-8124</u>

Email: admin1@equiniti.com

Address: 6201 15th Avenue, Brooklyn, NY 11219

Publicly Quoted or Traded Securities:

The goal of this section is to provide a clear understanding of the share information for its publicly quoted or traded equity securities. Use the fields below to provide the information, as applicable, for all outstanding classes of securities that are publicly traded/quoted.

Trading symbol: RELV

Exact title and class of securities outstanding: Reliv International, Inc. Common Stock

CUSIP: 75952R308
Par or stated value: Par value \$0.001

Total shares authorized: 5,000,000 as of date: 6/30/2025 Total shares outstanding: 1,056,162 as of date: 6/30/2025 Total number of shareholders of record: approx. 22 as of date: 6/30/2025

Please provide the above-referenced information for all other publicly quoted or traded securities of the issuer.

Other classes of authorized or outstanding equity securities that do not have a trading symbol:

The goal of this section is to provide a clear understanding of the share information for its other classes of authorized or outstanding equity securities (e.g., preferred shares that do not have a trading symbol). Use the fields below to provide the information, as applicable, for all other authorized or outstanding equity securities.

Exact title and class of the security: Reliv International, Inc. Preferred Stock

Par or stated value: Par Value \$0.001

Total shares authorized: 500,000 as of date: 6/30/2025
Total shares outstanding: none as of date: 6/30/2025
Total number of shareholders of record: none as of date: 6/30/2025

Please provide the above-referenced information for all other classes of authorized or outstanding equity securities.

No other classes of authorized or outstanding equity securities

Security Description:

The goal of this section is to provide a clear understanding of the material rights and privileges of the securities issued by the company. Please provide the below information for each class of the company's equity securities, as applicable:

1. For common equity, describe any dividend, voting and preemption rights.

<u>Dividends</u>: We have not declared any cash dividends over the past two years. The declaration of future dividends is subject to the discretion of our Board of Directors and will depend upon various factors, including our earnings, financial condition, restrictions that may be imposed by any indebtedness that may be outstanding, cash requirements, and other factors deemed relevant by our Board of Directors.

<u>Voting rights</u>: For matters presented by our Board of Directors to our common stock shareholders, an owner of our common stock as of the record date is entitled to one vote per each share of common stock.

Preemption rights: None

2. For preferred stock, describe the dividend, voting, conversion, and liquidation rights as well as redemption or sinking fund provisions.

<u>Preferred Stock</u>: Shares of Preferred Stock may be issued from time to time at the sole discretion of our Board of Directors, with such designation, preferences, conversion rights, cumulative, relative, participating, option or other rights, qualifications, limitations or restrictions thereof as shall be stated and expressed in the resolution or resolutions providing for the issuance of such Preferred Stock adopted by our Board of Directors pursuant to its authority.

The Company has had no outstanding shares of Preferred Stock since 2004.

Describe any other material rights of common or preferred stockholders.

	•	G	•		
None					
		erial modifications to prting period covered	•	of the company's securities that ha	ve

3) Issuance History

None

The goal of this section is to provide disclosure with respect to each event that resulted in any changes to the total shares outstanding of any class of the issuer's securities **in the past two completed fiscal years and any subsequent interim period**.

Disclosure under this item shall include, in chronological order, all offerings and issuances of securities, including debt convertible into equity securities, whether private or public, and all shares, or any other securities or options to acquire such securities, issued for services. Using the tabular format below, please describe these events.

A. Changes to the Number of Outstanding Shares for the two most recently completed fiscal years and any subsequent period.

Indicate by check mark whether there were any changes to the number of outstanding shares within the past two completed fiscal years:

No: \square Yes: \boxtimes (If yes, you must complete the table below)

Shares Outst	anding <u>Opening Balar</u>	nce:							
Date <u>1/1/20</u>	Common: 2 Preferred: -	1,058,30 <u>3</u> -0-		*Right	-click the row	s below and select	"Insert" to add rows	as needed.	
Date of Transaction	Transaction type (e.g., new issuance, cancellation, shares returned to treasury)	Number of Shares Issued (or cancelled)	Class of Securities	Value of shares issued (\$/per share) at Issuance	Were the shares issued at a discount to market price at the time of issuance? (Yes/No)	Individual/ Entity Shares were issued to. ***You must disclose the control person(s) for any entities listed.	Reason for share issuance (e.g. for cash or debt conversion) - OR- Nature of Services Provided	Restricted or Unrestricted as of this filing.	Exemption or Registration Type.
4/11/25	Cancellation	(2,141)	Common	\$2.96	N/A	<u>Mair Hill</u>	<u>Cash</u>	N/A	N/A
Shares Outst	anding on Date of Thi	s Report:							
Ending Balance:									
Date <u>6/30/2</u>	025 Common								
	Preferre	ed: <u>-0-</u>							

Example: A company with a fiscal year end of December 31st 2024, in addressing this item for its Annual Report, would include any events that resulted in changes to any class of its outstanding shares from the period beginning on January 1, 2023 through December 31, 2024 pursuant to the tabular format above.

Any additional material details, including footnotes to the table are below:

B. Convertible Debt

The following is a complete list of the Company's Convertible Debt which includes all promissory notes, convertible notes, convertible debentures, or any other debt instruments convertible into a class of the issuer's equity securities. The table includes all issued or outstanding convertible debt at any time during the last complete fiscal year and any interim period between the last fiscal year end and the date of this Certification.

[🗵] Check this box to confirm the Company had no Convertible Debt issued or outstanding at any point during this period.

Date of Note Issuance	Principal Amount at Issuance (\$)	Outstanding Balance (\$) (include accrued interest)	Maturity Date	Conversion Terms (e.g., pricing mechanism for determining conversion of instrument to shares)	# Shares Converted to Date	# of Potential Shares to be Issued Upon Conversion ⁶	Name of Noteholder (entities must have individual with voting / investment control disclosed).	Reason for Issuance (e.g., Loan, Services, etc.)

Total Outstanding Balance:

Total Shares:

Any additional material details, including footnotes to the table are below:

4) Issuer's Business, Products and Services

The purpose of this section is to provide a clear description of the issuer's current operations. Ensure that these descriptions are updated on the Company's Profile on www.OTCMarkets.com.

A. Summarize the issuer's business operations (If the issuer does not have current operations, state "no operations")

Reliv International, Inc. is a developer and marketer of a proprietary line of nutritional supplements addressing basic nutrition, specific wellness needs, weight management and sports nutrition. We sell our products through an international network marketing system using independent distributors. We have sold products in the United States since 1988 and in selected international markets since 1991. Our international markets include Australia, New Zealand, Canada, Malaysia, Mexico, the Philippines, the United Kingdom, Ireland, France, Germany, Austria and the Netherlands.

We have developed our products over the years through several sources, including an in-house R&D team, partnering with our manufacturing partner, Nutracom LLC, and other development partners in the nutritional supplement industry. We have received U.S. patents on a number of products, and have active patents on ProVantage, GlucAffect, 24K, and CardioSentials. In addition to our patented formulas, we own four U.S. patents, several international patents and patent applications related to our soy concentrate ingredient with elevated levels of bioactive lunasin, the key ingredient in our LunaRich X product. Further, we utilize a proprietary production process to produce our soy concentrate that we protect as a trade secret, along with the bioassay to determine the bioavailability of lunasin in our products.

We market our products through our independent distributors in the United States and other countries we do business in. We also market directly to our preferred customers that have purchased through a distributor or directly from the company. Our marketing techniques include our corporate website (www.reliv.com), direct email, texting, and frequent activity on various social media sites, including Facebook and Instagram. We also maintain a marketplace on Amazon.

⁶ The total number of shares that can be issued upon full conversion of the Outstanding Balance. The number should not factor any "blockers" or limitations on the percentage of outstanding shares that can be owned by the Noteholder at a particular time. For purposes of this calculation, please use the current market pricing (e.g. most recent closing price, bid, etc.) of the security if conversion is based on a variable market rate.

B. List any subsidiaries, parent company, or affiliated companies.

Reliv, Inc., an Illinois corporation

Reliv World Corporation, an Illinois corporation

Reliv Australia Pty, Limited, organized under the laws of Australia

Reliv New Zealand, Limited, organized under the laws of New Zealand

Reliv Now de Mexico, S. de R.L. de C.V., organized under the laws of Mexico

Reliv Philippines, Inc., organized under the laws of the Philippines

Reliv Canada Company, organized under the laws of Canada

Reliv International Sdn. Bhd., organized under the laws of Malaysia

Reliv Europe Limited, organized under the laws of the United Kingdom

SL Technology, Inc., a Missouri corporation

Reliv Online Global, Inc., a Missouri corporation

Reliv Latin (US) LLC, an Alabama limited liability company

All of our subsidiaries conduct business under their legal names as stated above.

C. Describe the issuers' principal products or services.

See response to Item 4) A. above

Reliv International, Inc. offers a proprietary line of nutritional supplements addressing basic nutrition, specific wellness needs, weight management and sports nutrition which is distributed internationally through an international marketing system of independent distributors.

5) Issuer's Facilities

The goal of this section is to provide investors with a clear understanding of all assets, properties or facilities owned, used or leased by the issuer and the extent in which the facilities are utilized.

In responding to this item, please clearly describe the assets, properties or facilities of the issuer. Describe the location of office space, data centers, principal plants, and other property of the issuer and describe the condition of the properties. Specify if the assets, properties, or facilities are owned or leased and the terms of their leases. If the issuer does not have complete ownership or control of the property, describe the limitations on the ownership.

Location	Nature of Use	Square Feet	Owned/Leased
Chesterfield, MO, USA	corporate headquarters/call center	29,823	Leased
Guadalajara, Mexico	central office/warehouse/call center	2,300	Leased
Makati City (Manila), Philippines	central office/	5,000	Leased
	warehouse/distribution		
Redditch (Birmingham), England,	central office/	1,700	Leased
UK	warehouse/distribution		
Subang Jaya (Kuala Lumpur),	central office/call center	300	Leased
Malaysia			

Effective upon the completion of the April 10, 2023 sale of our headquarters building and land, we have entered into a lease agreement with the Buyer to continue our headquarters office in its current location. The lease is for a term of ten years with a lessee mid-term option to reduce the rental space after five years. Annual lease payments range from approximately \$25,000 to \$36,000 per month plus operating expenses and common area maintenance charges. The lease also includes various provisions for our obligation to fund certain building repairs over the term of the lease.

6) All Officers, Directors, and 5% Beneficial Owners of the Company

Using the table below, please provide information, as of the period end date of this report, regarding all officers and directors of the company, or any person that performs a similar function, regardless of the number of shares they own.

In addition, list all individuals or entities controlling 5% or more of any class of the issuer's securities. If any insiders listed are corporate shareholders or entities, provide the name and address of the person(s) beneficially owning or controlling such corporate shareholders, or the name and contact information (City, State) of an individual representing the corporation or entity. Include Company Insiders who own any outstanding units or shares of any class of any equity security of the issuer.

The goal of this section is to provide investors with a clear understanding of the identity of all the persons or entities that are involved in managing, controlling or advising the operations, business development and disclosure of the issuer, as well as the identity of any significant or beneficial owners.

Individual Name (First, Last) or Entity Name (Include names of control person(s) if a corporate entity)	Position/Company Affiliation (ex: CEO, 5% Control person)	City and State (Include Country if outside U.S.)	Number of Shares Owned (List common, preferred, warrants and options separately)	Class of Shares Owned	Percentage of Class of Shares Owned (undiluted)
Robert L. Montgomery	Chairman of the Board	Chesterfield, MO	343,689	Common	32.5%
Ryan A. Montgomery	Chief Executive Officer, Director	St. Albans, MO	100,781	Common	9.5%
Donald L. McCain	Director	Las Vegas, NV	112,451	Common	10.7%
Melisa B. McCain	5% Owner / Employee	Wildwood, MO	100,000	Common	9.5%
Stephen M. Merrick	Secretary, Director	Fairhope, AL	46,089	Common	4.4%
Steven D. Albright	Chief Financial Officer	St. Louis, MO	5,438	Common	<1.0%
John M. Klimek	General Counsel	Inverness, IL	-0-	n/a	
Debra P. Bernardoni	Chief Operating Officer	O'Fallon, MO	-0-	n/a	
James L. Lahm	VP of Information Technology	St. Louis, MO	-0-	n/a	

Confirm that the information in this table matches your public company profile on www.OTCMarkets.com. If any updates are needed to your public company profile, log in to www.OTCIQ.com to update your company profile.

7) Legal/Disciplinary History

- A. Identify and provide a brief explanation as to whether any of the persons or entities listed above in Section 6 have, <u>in</u> the past 10 years:
 - 1. Been the subject of an indictment or conviction in a criminal proceeding or plea agreement or named as a defendant in a pending criminal proceeding (excluding minor traffic violations);

NO

 Been the subject of the entry of an order, judgment, or decree, not subsequently reversed, suspended or vacated, by a court of competent jurisdiction that permanently or temporarily enjoined, barred, suspended or otherwise limited such person's involvement in any type of business, securities, commodities, financial- or investment-related, insurance or banking activities;

NO

3. Been the subject of a finding, disciplinary order or judgment by a court of competent jurisdiction (in a civil action), the Securities and Exchange Commission, the Commodity Futures Trading Commission, a state securities regulator of a violation of federal or state securities or commodities law, or a foreign regulatory body or court, which finding or judgment has not been reversed, suspended, or vacated;

NO

4. Named as a defendant or a respondent in a regulatory complaint or proceeding that could result in a "yes" answer to part 3 above; or

NO

5. Been the subject of an order by a self-regulatory organization that permanently or temporarily barred, suspended, or otherwise limited such person's involvement in any type of business or securities activities.

NO

6. Been the subject of a U.S Postal Service false representation order, or a temporary restraining order, or preliminary injunction with respect to conduct alleged to have violated the false representation statute that applies to U.S mail.

NO

B. Describe briefly any material pending legal proceedings, other than ordinary routine litigation incidental to the business, to which the issuer or any of its subsidiaries is a party to or of which any of their property is the subject. Include the name of the court or agency in which the proceedings are pending, the date instituted, the principal parties thereto, a description of the factual basis alleged to underlie the proceeding and the relief sought. Include similar information as to any such proceedings known to be contemplated by governmental authorities.

None

8) Third Party Service Providers

Provide the name, address, telephone number and email address of each of the following outside providers. You may add additional space as needed.

Confirm that the information in this table matches your public company profile on www.OTCMarkets.com. If any updates are needed to your public company profile, update your company profile.

Secu	ırities	Counse	ŀ

Firm: Address 1: Address 2: Phone: Email:	Anthony, Linder & Cacomanolis, PLLC 1700 Palm Beach Lakes Blvd., Suite 820 West Palm Beach, FL 33401 561/514-0936 jhaggard@alclaw.com
Accountant or Auditor	
Name: Firm: Address 1: Address 2: Phone: Email:	None
Investor Relations	
Name: Firm: Address 1: Address 2: Phone: Email:	None
All other means of Inve	estor Communication:
X (Twitter): Discord: LinkedIn Facebook: [Other]	N/A N/A N/A N/A N/A
respect to this disclo	rs hy other service provider(s) that that assisted, advised, prepared, or provided information with sure statement . This includes counsel, broker-dealer(s), advisor(s), consultant(s) or any ovided assistance or services to the issuer during the reporting period.
Name: Firm: Nature of Services: Address 1: Address 2: Phone: Email:	None

9) Disclosure & Financial Information

A. This Disclosure Statement was prepared by (name of individual):

Name: Steven D. Albright

Title: Sr. Vice President, Chief Financial Officer

Relationship to Issuer: Officer of Reliv International, Inc.

B. The following financial statements were prepared in accordance with:

☐ IFRS

☑ U.S. GAAP

C. The following financial statements were prepared by (name of individual):

Name: Steven D. Albright

Title: Sr. Vice President, Chief Financial Officer

Relationship to Issuer: Officer of Reliv International, Inc.

Describe the qualifications of the person or persons who prepared the financial statements:⁶

Mr. Albright has been our Senior Vice President and Chief Financial Officer since March 2005; was the Vice President, Finance/Controller from 2002 to 2005; and was the Controller from 1992 to 2002. Prior to his employment with us, Mr. Albright was employed from 1987 to 1992 as Assistant Controller for Kangaroos USA, Inc., an athletic shoe importer and distributor. For the period from 1983 to 1987, he was employed by the public accounting firm of Ernst & Young LLP. Mr. Albright received a B.S. degree in Accountancy from the University of Illinois at Urbana-Champaign and is a CPA.

Provide the following qualifying financial statements:

- Audit letter, if audited;
- Balance Sheet;
- Statement of Income:
- Statement of Cash Flows;
- Statement of Retained Earnings (Statement of Changes in Stockholders' Equity);
- Financial Notes

Financial Statement Requirements:

- Financial statements must be published together with this disclosure statement as one document.
- Financial statements must be "machine readable." Do not publish images/scans of financial statements.
- Financial statements must be presented with comparative financials against the prior FYE or period, as applicable.
- Financial statements must be prepared in accordance with U.S. GAAP or International Financial Reporting Standards (IFRS) but are not required to be audited.

See Appendix A at end of document for the unaudited Consolidated Financial Statements.

⁶ The financial statements requested pursuant to this item must be prepared in accordance with US GAAP or IFRS and by persons with sufficient financial skills.

10) Issuer Certification

Principal Executive Officer:

The issuer shall include certifications by the chief executive officer and chief financial officer of the issuer (or any other persons with different titles but having the same responsibilities) in each Quarterly Report or Annual Report.

The certifications shall follow the format below:

I, Ryan A. Montgomery certify that:

- 1. I have reviewed this Disclosure Statement for Reliv International, Inc.;
- Based on my knowledge, this disclosure statement does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this disclosure statement; and
- 3. Based on my knowledge, the financial statements, and other financial information included or incorporated by reference in this disclosure statement, fairly present in all material respects the financial condition, results of operations and cash flows of the issuer as of, and for, the periods presented in this disclosure statement.

August 13, 2025

/s/ Ryan A. Montgomery

(Digital Signatures should appear as "/s/ [OFFICER NAME]")

Principal Financial Officer:

- I, Steven D. Albright certify that:
 - 1. I have reviewed this Disclosure Statement for Reliv International, Inc.;
 - Based on my knowledge, this disclosure statement does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this disclosure statement; and
 - 3. Based on my knowledge, the financial statements, and other financial information included or incorporated by reference in this disclosure statement, fairly present in all material respects the financial condition, results of operations and cash flows of the issuer as of, and for, the periods presented in this disclosure statement.

August 13, 2025

/s/ Steven D. Albright

(Digital Signatures should appear as "/s/ [OFFICER NAME]")

APPENDIX A

Condensed Consolidated Financial Statements for the Quarter Ending June 30, 2025

Reliv International, Inc. and Subsidiaries

Condensed Consolidated Balance Sheets		
	June 30	December 31
(unaudited)	2025	2024
Assets		
Current assets:		
Cash and cash equivalents	\$3,973,520	\$4,733,843
Accounts receivable	101,844	21,140
Notes & accounts receivables and deposits	591,290	778,968
Inventories		
Finished goods	1,901,755	1,723,946
Raw materials	335,058	247,744
Sales aids and promotional materials	35,806	41,877
Total inventories	2,272,619	2,013,567
	27.114	2 < 0.10
Refundable income taxes	27,146	26,819
Prepaid expenses and other current assets	647,123	585,562
Total current assets	7,613,542	8,159,899
Notes and accounts receivables	640,934	735,691
Operating lease right-to-use assets, net	2,290,380	2,454,556
Intangible assets, net	570,916	628,975
Property, plant and equipment:		
Office & other equipment	798,846	971,393
Computer equipment & software	1,843,984	2,270,863
Leasehold Improvements	85,588	81,983
•	2,728,418	3,324,239
Less: Accumulated depreciation	2,099,022	2,740,951
Net property, plant and equipment	629,396	583,288
Total assets	\$11,745,168	\$12,562,409

Reliv International, Inc. and Subsidiaries

Condensed Consolidated Balance Sheets		
(unaudited)	June 30 2025	December 31 2024
Liabilities and stockholders' equity		
Current liabilities:		
Accounts payable and accrued expenses:		
Trade accounts payable and other accrued expenses	\$1,190,254	\$816,914
Distributors' commissions payable	526,402	591,761
Sales taxes payable	64,714	127,161
Payroll and payroll taxes payable	211,627	245,116
Total accounts payable and accrued expenses	1,992,997	1,780,952
Deferred revenue	166,495	144,391
Operating lease liabilities	261,027	286,132
Total current liabilities	2,420,519	2,211,475
NT		
Noncurrent liabilities:	2 1 47 170	2.262.650
Operating lease liabilities	2,147,170	2,263,658
Other noncurrent liabilities	257,396	242,941
Total noncurrent liabilities	2,404,566	2,506,599
Stockholders' equity:		
Preferred stock, par value \$.001 per share; 500,000		
shares authorized; -0- shares issued and outstanding	-	_
in 2025 and 2024		
Common stock, par value \$.001 per share; 5,000,000		
authorized; 1,419,726 shares issued and 1,056,162		
shares outstanding as of 6/30/2025; 1,421,867 shares		
issued and 1,058,303 shares outstanding as of 12/31/2024	1,420	1,422
Additional paid-in capital	27,986,923	27,993,259
Accumulated deficit	(14,205,556)	(13,239,022)
Accumulated other comprehensive loss:		
Foreign currency translation adjustment	(1,011,281)	(1,059,901)
Treasury stock	(5,851,423)	(5,851,423)
Total stockholders' equity	6,920,083	7,844,335
Total liabilities and stockholders' equity	\$11,745,168	\$12,562,409

Reliv International, Inc. and Subsidiaries

Condensed Consolidated Statements of Net Loss and Comprehensive Loss

(unaudited)	Three months en	ided June 30	Six months ended June 30	
	2025	2024	2025	2024
Product sales	\$4,606,666	\$4,711,856	\$9,506,386	\$9,810,311
Freight income	301,060	328,075	604,960	663,427
Net sales	4,907,726	5,039,931	10,111,346	10,473,738
Costs and expenses:				
Cost of goods sold	1,286,106	1,285,790	2,606,060	2,646,410
Distributor royalties and commissions	1,567,877	1,548,124	3,151,525	3,194,715
Selling, general and administrative	2,654,788	2,747,398	5,395,317	5,656,660
Total costs and expenses	5,508,771	5,581,312	11,152,902	11,497,785
Loss from operations	(601,045)	(541,381)	(1,041,556)	(1,024,047)
Other income (expense):				
Interest income	30,588	37,846	62,658	74,828
Interest expense	(3,200)	(12,665)	(4,581)	(15,479)
Other income	13,971	23,133	25,945	10,816
Loss before income taxes	(559,686)	(493,067)	(957,534)	(953,882)
Provision for income taxes	4,000	57,000	9,000	64,000
Net loss	(\$563,686)	(\$550,067)	(\$966,534)	(\$1,017,882)
Other comprehensive income (loss):				
Foreign currency translation adjustment	38,955	(56,008)	48,620	(64,661)
Comprehensive loss	(\$524,731)	(\$606,075)	(\$917,914)	(\$1,082,543)
I Diability	(\$0.52)	(0.52)	(0.01)	(00.00
Loss per common share - Basic & Diluted	(\$0.53)	(\$0.52)	(\$0.91)	(\$0.96)
Weighted average shares	1,056,000	1,058,000	1,057,000	1,058,000

Reliv International, Inc. and Subsidiaries

Condensed Consolidated Statements of Cash Flows

(unaudited)	Six months ended June 30		
	2025	2024	
Operating activities:			
Net loss	(\$966,534)	(\$1,017,882)	
Adjustments to reconcile net loss to net cash used			
in operating activities:			
Depreciation and amortization	80,657	130,593	
Foreign currency transaction (gain) loss	(23,962)	(4,604)	
(Increase) decrease in trade, accounts & notes receivable,			
and deposits	95,954	(37,207)	
(Increase) decrease in inventories	(221,159)	204,579	
(Increase) decrease in refundable income taxes	(70)	(17,926)	
(Increase) decrease in prepaid expenses			
and other current assets	(55,158)	(55,501)	
Increase (decrease) in income taxes payable	-	(1,153)	
Increase (decrease) in accounts payable & accrued expenses,			
deferred revenue, and other noncurrent liabilities	233,352	328,934	
Net cash used in operating activities	(856,920)	(470,167)	
Investing activities:			
Purchase of property and equipment	(67,101)	(113,749)	
Payments received on notes & royalty receivables	107,052	120,382	
Tayments received on notes & Toyany receivables	107,032	120,302	
Net cash provided by investing activities	39,951	6,633	
Financing activities:			
Common stock purchased	(6,338)		
Net cash used in financing activities	(6,338)	-	
Effect of exchange rate changes on cash and cash equivalents	62,984	(44,691)	
Increase (decrease) in cash and cash equivalents	(760,323)	(508,225)	
Cash and cash equivalents at beginning of period	4,733,843	5,667,057	
Cash and cash equivalents at end of period	\$3,973,520	\$5,158,832	

Reliv International, Inc. and Subsidiaries

Condensed Consolidated Statements of Stockholders' Equity

(unaudited)

						A	ccumulated				
				Additional			Other				
_	Common	Stock	_	Paid-In	Accumulated	Co	mprehensive	Treas	ury	Stock	
	Shares	Amount		Capital	Deficit		Loss	Shares		Amount	Total
Balance at December 31, 2023	1,421,867	\$ 1,422	\$	27,993,259	\$ (11,305,454)	\$	(958,117)	363,564	\$	(5,851,423)	\$ 9,879,687
Net loss	-	-		-	(467,815)		-	-		-	(467,815)
Other comprehensive income (loss):											
Foreign currency translation adjustment	-	-		-	-		(8,653)	-		-	(8,653)
Total comprehensive loss										=	(476,468)
Balance at March 31, 2024	1,421,867	1,422		27,993,259	(11,773,269)		(966,770)	363,564		(5,851,423)	9,403,219
Net loss	-	-			(550,067)		-	-		-	(550,067)
Other comprehensive income (loss):											
Foreign currency translation adjustment	-	-		-	-		(56,008)	-		-	(56,008)
Total comprehensive loss										=	(606,075)
Balance at June 30, 2024	1,421,867	\$ 1,422	\$	27,993,259	\$ (12,323,336)	\$	(1,022,778)	363,564	\$	(5,851,423)	\$ 8,797,144

						Accumulated				
			Additional			Other				
	Common	Stock	Paid-In	Accumulated	(Comprehensive	Treas	Stock		
	Shares	Amount	Capital	Deficit		Loss	Shares		Amount	Total
Balance at December 31, 2024	1,421,867	\$ 1,422	\$ 27,993,259	\$ (13,239,022)	\$	(1,059,901)	363,564	\$	(5,851,423)	\$ 7,844,335
Net loss	-	-	-	(402,848)		-	-		-	(402,848)
Other comprehensive income (loss):										
Foreign currency translation adjustment	-	-	-	-		9,665	-		-	9,665
Total comprehensive loss									=	(393,183)
Balance at March 31, 2025	1,421,867	1,422	27,993,259	(13,641,870)		(1,050,236)	363,564		(5,851,423)	7,451,152
Net loss	-	-	-	(563,686)		-	-		-	(563,686)
Other comprehensive income (loss):										
Foreign currency translation adjustment	-	-	-	-		38,955	-		-	38,955
Total comprehensive loss									_	(524,731)
Common stock purchased and retired	(2,141)	(2)	(6,336)	-		-	-			(6,338)
Balance at June 30, 2025	1,419,726	\$ 1,420	\$ 27,986,923	\$ (14,205,556)	\$	(1,011,281)	363,564	\$	(5,851,423)	\$ 6,920,083

June 30, 2025

1. Accounting Policies

Basis of Presentation

The accompanying unaudited condensed consolidated financial statements and notes thereto have been prepared in accordance with accounting principles generally accepted in the United States for the preparation of interim financial statements and reflect all adjustments (which primarily include normal recurring accruals) which we believe are necessary to present fairly the financial position, results of operations and cash flows. All significant intercompany accounts and transactions have been eliminated. These statements, however, do not include all information and footnotes necessary for a complete presentation of financial position, results of operations, and cash flows in conformity with accounting principles generally accepted in the United States. Interim results may not necessarily be indicative of results that may be expected for any other interim period or for the year as a whole. These financial statements should be read in conjunction with the unaudited consolidated financial statements and footnotes included in the Annual Report and Disclosure Statement Pursuant to the Pink Basic Disclosure Guidelines for the year ended December 31, 2024, filed March 25, 2025 with the OTC Marketplace.

We evaluate events through the date these condensed consolidated financial statements are filed with the OTC Marketplace for events requiring adjustment to or disclosure in the condensed consolidated financial statements.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. These estimates may change as new events occur and additional information is obtained. Actual results could differ materially from those estimates under unanticipated conditions or assumptions.

Cash Equivalents

Our policy is to define cash and cash equivalents as demand deposits and short-term investments with a maturity of three months or less when purchased. We primarily maintain our U.S. cash balance in two U.S. financial institutions which are insured up to the maximum allowable by the Federal Deposit Insurance Corporation ("FDIC"). We have not experienced any losses in such accounts and do not believe we are exposed to any significant risk of loss of cash. At times, the U.S. cash balance may exceed the maximum insured limits of the FDIC. Our non-U.S. cash balances are maintained at various financial institutions within the local country of each of our foreign subsidiaries. As of June 30, 2025 and December 31, 2024, our U.S. cash balance as a percentage of our total consolidated cash balance was 75% and 80%, respectively.

1. Accounting Policies (continued)

Concentrations of Risk

Effective January 1, 2019, we have entered into outsourcing agreements with Nutracom LLC ("Nutracom") to manufacture our nutritional and dietary supplements and for warehousing and fulfillment services for the U.S. distribution of our products. Nutracom has also issued promissory notes (as amended) to us for the acquisition of our manufacturing and fulfillment operations. Any inability of Nutracom to deliver these contracted services or to repay its various obligations to us could adversely impact our future operating results and valuation of our Nutracom-related assets. See Notes 2 and 3 for further discussion of our relationship with Nutracom.

New Accounting Pronouncements - Not Yet Adopted

In December 2023, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2023-09, *Income Taxes (Topic 740): Improvements to Income Tax Disclosures*, which includes amendments that further enhance income tax disclosures, primarily through standardization and disaggregation of rate reconciliation categories and income taxes paid by jurisdiction. The amendments are effective for our annual fiscal periods beginning January 1, 2025, with early adoption permitted, and should be applied either prospectively or retrospectively. We are currently evaluating the ASU to determine its impact on our end of year income tax disclosures.

In November 2024, the FASB issued ASU No. 2024-03, *Disaggregation of Income Statement Expenses* (Subtopic 220-40). The ASU requires public entities to disaggregate, in a tabular presentation in the financial statement notes, certain income statement expenses into different categories, such as purchases of inventory, employee compensation, depreciation, and intangible asset amortization. The guidance is effective for fiscal years beginning after December 15, 2026, with early adoption permitted, and may be applied retrospectively. We are currently evaluating the impact of adopting the new ASU on our consolidated financial statements and related disclosures.

2. Significant Business Concentrations

On January 1, 2019, we entered into a Purchase Agreement with Nutracom pursuant to which Nutracom purchased from us machinery, other equipment, and inventories previously used by us in our manufacturing operations. Nutracom was founded by our former manufacturing operations management.

Concurrently with the execution of the Purchase Agreement, we entered into several agreements with Nutracom including a product supply agreement for a term of seven years, and a fulfillment agreement. The original product supply agreement has been extended through 2030.

Included within the consideration received by us for the sale of our manufacturing operations, Nutracom issued us two interest-bearing promissory notes (as amended) and a Class B equity membership interest in Nutracom. Embedded within the Class B equity membership was an agreement for Nutracom to pay us royalties based on a percentage of Nutracom's annual revenues (excluding Nutracom's revenues from sales to us). On April 10, 2023, we entered into an agreement with Nutracom whereby we returned to Nutracom our Class B 5% non-voting, non-profit-participating equity membership interest in Nutracom LLC. We continue to retain our rights to receive royalties on certain Nutracom revenues until the end of 2030 or an effective Supply Agreement with Nutracom remains in effect. The annual royalty limit is \$250,000.

2. Significant Business Concentrations (continued)

The following summarizes our significant business activities with Nutracom.

Significant	Business	Concentrations	

Assets and liabilities Notes & accounts receivables and deposits - current Deposits with Nutracom for inventory Manufacturing credit receivable - Nutracom Royalty receivable - Nutracom Other miscellaneous receivables	\$	June 30 2025 322,446 178,727 38,188 51,929	\$	505,292 173,027 56,183 44,466
	\$	591,290	\$	778,968
Notes & accounts receivables - non-current				
Manufacturing credit receivable - Nutracom	\$	320,870	\$	411,681
Royalty receivable - Nutracom		320,064		324,010
	\$	640,934	\$	735,691
<u>Liability captions with Nutracom balances included therein</u> Trade accounts payable and other accrued expenses	\$	163,286	\$	116,879
To a constant and a constant		Six months e	ended	
Income and expenses	-	2025		2024
Selling, general and administrative expense: Fullfillment & professional fees	\$	166,258	\$	176,132
Interest income on promissory notes		17,397		22,768
Royalty income (other income/expense)		1,108		2,342
Finished goods inventory purchased from Nutracom	\$	1,675,000	\$	1,808,000

At June 30, 2025, we had \$1.98 million in commitments (net of deposits) to purchase finished goods inventory from Nutracom.

3. Note Receivable Due From Nutracom

Included within the consideration received by us from Nutracom for the January 1, 2019 sale of our manufacturing operations, Nutracom issued us two interest-bearing promissory notes under various repayment terms.

In 2023, we entered into a re-financing agreement with Nutracom whereby our two outstanding Nutracom notes receivable balances were combined into a single financial instrument (manufacturing credit receivable) to be satisfied as follows: fifty-eight months of a monthly amortization of principal and interest of approximately \$17,000 at 6.5% fixed interest rate. Nutracom will satisfy its obligation to us in the form of a monthly credit memo which we will apply to our obligations to Nutracom for our purchases from Nutracom of our finished goods inventories. Concurrently, we have extended our supplier agreement with Nutracom through 2030.

The following table presents scheduled manufacturing credits (principal portion) to be received on the Nutracom manufacturing credit receivable:

Remainder of 2025	\$ 87,916
2026	184,615
2027	196,979
2028	30,087
2029	-
Thereafter	 _
	\$ 499,597

4. Fair Value of Financial Instruments

Fair value can be measured using valuation techniques such as the market approach (comparable market prices), the income approach (present value of future income or cash flow), and the cost approach (cost to replace the service capacity of an asset or replacement cost). Accounting standards utilize a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value into three broad levels. The following is a brief description of those levels:

- Level 1: Observable inputs such as quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: Inputs other than quoted prices that are observable for the asset or liability, either directly or indirectly. These include quoted prices for similar assets or liabilities in active markets or similar assets or liabilities in markets that are not active.
- Level 3: Unobservable inputs that reflect the reporting entity's own assumptions.

4. Fair Value of Financial Instruments (continued)

The carrying amount and fair value of financial instruments were approximately as follows:

	Carrying	Fair			
Description	Amount	Value	Level 1	Level 2	Level 3
<u>June 30, 2025</u>					
Receivables - Nutracom:					
Manufacturing credit	\$499,597	\$474,000	-	-	\$474,000
Royalty	358,222	358,222	-	-	358,222
<u>December 31, 2024</u>					
Receivables - Nutracom:					
Manufacturing credit	\$584,708	\$550,000	-	-	\$550,000
Royalty	380,193	380,193	-	-	380,193

Manufacturing credit receivable - Nutracom: The manufacturing credit receivable - Nutracom represents a financial instrument with characteristics similar to a fixed rate promissory note issued by a privately-held entity (PHE). At June 30, 2025 and December 31, 2024, we developed an estimated market value discount rate based on the current prime borrowing rate plus a risk-adjustment factor of 3% to estimate the fair value of this note receivable under a discounted cash flow model. (Fair value is only disclosed).

Royalty receivable - Nutracom: The royalty receivable - Nutracom represents our long-term right to receive a royalty from Nutracom based upon Nutracom's annual revenues (excluding Nutracom's revenues from sales to us). At June 30, 2025 and December 31, 2024, due to its variable nature, we continue to believe that the fair value of this variable royalty amount continues to approximate carrying value. (Fair value is only disclosed).

The carrying value of other financial instruments, including cash, accounts receivable and accounts payable, and accrued liabilities approximate fair value due to their short maturities or variable-rate nature of the respective balances.

5. Income Taxes

During the fiscal years of 2016 through 2022, we determined that it was more likely than not losses generated in the U.S. (domestic) and certain foreign jurisdictions will not be realized based on projections of future taxable income, estimated reversals of existing taxable timing differences, and other considerations. In prior years, we recorded a full valuation allowance on all of our domestic and foreign deferred tax assets.

In an April 2023 non-recurring event, we sold our headquarters building and land for a taxable gain on sale which exceeded our 2023 loss from operations resulting in 2023 net U.S. taxable income. In 2023, we applied unrecognized U.S. deferred tax assets, (primarily consisting of federal and state net operating loss carryforward balances subject to full valuation allowances), to significantly reduce our overall 2023 federal and state tax liabilities.

5. Income Taxes (continued)

Excluding our 2023 operating results, we are unable to estimate that we will generate sufficient domestic taxable income to utilize remaining deferred tax assets post-2023. As a result, we continue to record a full valuation allowance on all of our estimated remaining domestic and foreign deferred tax assets.

For the quarter and year-to-date periods ending June 30, 2024, our operating results include \$9,000, \$9,000, and \$52,000 for general administrative expense, interest expense, and income tax expense, respectively, from a June 2024 cash settlement of a local country 2022 tax year examination of one of our foreign subsidiaries.

The effective income tax rate was (0.9)% and (6.7)% for the year-to-date periods ending June 30, 2025 and 2024, respectively. For the 2025 year-to-date period, the income tax provision amount includes estimated income taxes for one of the Company's foreign subsidiaries and certain U.S. states. For the 2024 year-to-date period, the income tax provision amounts include estimated income taxes and actual tax settlements for one of the Company's foreign subsidiaries and certain U.S. states. In June 2024, the local tax authority for one of our foreign subsidiaries has given us notice of its intent to re-examine two old tax years which management believes were closed years ago.

6. Revenue Recognition

We recognize revenue from product sales under a five-step process with our independent distributors (including customers) when there is a legally enforceable contract, the rights of the parties are identified, the contract has commercial substance, and collectability of the contract consideration is probable. Product sales revenue (principally nutritional and dietary supplements) and commission expenses are recorded when control is transferred to the independent distributors, which occurs at the time of shipment. Generally, net sales reflect product sales less the distributor discount of 20 percent to 40 percent of the suggested retail price. We present distributor royalty and commission expense as an operating expense, rather than a reduction to net sales, as these payments are not made to the purchasing distributor. At point of sale, we receive payment by credit card, personal check, or guaranteed funds for contracts from independent distributors and make related commission payments in the following month.

We recognize the performance obligation for membership fees-type revenue over the membership term of generally twelve months. We receive payment for membership fees revenue at the beginning of the membership term and recognize membership fees revenue on a straight-line basis in correlation with the completion of our performance obligation under the membership term. Our remaining unearned membership fees obligation is reported as deferred revenue liability.

We record freight income as a component of net sales and record freight costs as a component of cost of goods sold. Total sales do not include sales tax as we consider ourselves a pass-through conduit for collecting and remitting applicable sales taxes.

Actual and estimated sales returns are classified as a reduction of net sales. We estimate and accrue a reserve for product returns based on our return policy and historical experience. Our product returns policy allows for distributors to return product only upon termination of his or her distributorship. Allowable returns are limited to saleable product which was purchased within twelve months of the termination for a refund of 100% of the original purchase price less any distributor royalties and commissions received relating to the original purchase of the returned products. For the year-to-date periods ending June 30, 2025 and 2024, total returns as a percent of net sales were 0.01% and 0.08%, respectively.

7. Segment Information

Our business consists of a single operating segment. Our chief operating decision maker (CODM) reviews financial information presented on a consolidated basis, accompanied by disaggregated information about our revenue, for purposes of making operating decisions, developing sales incentives and marketing strategies, allocating resources, and assessing overall financial performance. Income (loss) before income taxes is our primary measure of profit or loss, and all costs and expense categories on our consolidated statements of operations are significant.

Description of Products and Services by Segment

We operate in one reportable segment, a direct selling segment consisting of six operating units that sell nutritional and dietary products to a sales force of independent distributors that sell the products directly to customers.

These operating units are based on geographic regions, as follows:

	Three months ended June 30				Six months ended June 30			
	2025		2024		2025		2024	
Net sales by geographic region								
United States	\$ 3,773,096	\$	3,952,364	\$	7,831,619	\$	8,262,212	
Australia/New Zealand	76,608		94,826		167,190		201,855	
Canada	93,529		77,579		210,295		179,769	
Mexico	87,470		121,134		191,617		237,273	
Europe (1)	661,410		530,499		1,247,536		1,022,784	
Asia (2)	 215,613		263,529		463,089		569,845	
Total net sales	\$ 4,907,726	\$	5,039,931	\$	10,111,346	\$	10,473,738	

⁽¹⁾ Europe consists of United Kingdom, Ireland, France, Germany, Austria, and the Netherlands.

⁽²⁾ Asia consists of Philippines and Malaysia.

	June 30 2025		D	ecember 31 2024
Assets by area				_
United States	\$	9,918,201	\$	10,520,746
Australia/New Zealand		334,641		261,745
Canada		110,815		270,711
Mexico		56,291		86,612
Europe (1)		523,977		506,946
Asia (2)		801,243		915,649
Total net sales	\$	11,745,168	\$	12,562,409

⁽¹⁾ Europe consists of United Kingdom, Ireland, France, Germany, Austria, and the Netherlands.

⁽²⁾ Asia consists of Philippines and Malaysia.

7. Segment Information (continued)

We classify our net sales into three categories of sales products and freight income:

	Three mo		Six months ended June 30					
	2025		2024		2025		2024	
Net sales by product category								
Nutritional and dietary supplements	\$ 4,439,231	\$	4,543,212	\$	9,146,751	\$	9,459,441	
Other supplements	39,488		40,952		107,006		92,414	
Sales aids, membership fees, and other	127,947		127,692		252,629		258,456	
Freight income	301,060		328,075		604,960		663,427	
Total net sales	\$ 4,907,726	\$	5,039,931	\$	10,111,346	\$	10,473,738	

8. Leases

Lessee

Effective upon the completion of the April 10, 2023 sale of our headquarters building and land, we have entered into a lease agreement with the Buyer to continue our headquarters office in its current location. The lease is for a term of ten years with a lessee mid-term option to reduce the rental space after five years. Annual lease payments range from approximately \$25,000 to \$36,000 per month plus operating expenses and common area maintenance charges. The lease also includes various provisions for our obligation to fund certain building repairs over the term of the lease.

In addition to the lease of our headquarters building, we lease certain other office and storage facilities, and equipment. These leases have varying terms, are generally one to five years in length, and certain real estate leases have options to extend or early terminate. Several of our operating leases are subject to annual changes in the Consumer Price or similar indexes (CPI). The changes to the lease payment due to CPI changes are treated as variable lease payments and recognized in the period in which the obligation for those payments was incurred.

Operating lease expense:	Six months ended June 30						
	2025 2024						
Fixed	\$	241,813	\$	245,823			
Variable		115,198		118,072			
Short-term		27,933		27,333			
Total	\$	384,944	\$	391,228			

8. Leases (continued)

The following represents the maturity of our operating lease liabilities as of June 30, 2025:

Remainder of 2025	\$	214,441
2026		353,840
2027		353,331
2028		368,226
2029		383,120
Thereafter	_	1,358,683
Total operating lease payments		3,031,641
Less: imputed interest		(623,444)
Total operating lease liabilities	\$	2,408,197

As of June 30, 2025, our right-to-use operating leases have a weighted-average remaining lease term of 7.6 years and a weighted-average discount rate of 5.97%. Cash paid for amounts included in the measurement of operating lease liabilities was approximately \$141,600 and \$141,000 for the six months ended June 30, 2025 and 2024, respectively.