## CITIZENS BANCORP INVESTMENT, INC.

May 14, 2025

## Dear Stockholder:

Citizens Bancorp Investment, Inc. reported earnings of \$4.3 million for the first quarter of 2025. Fully diluted earnings per share were \$0.72 versus \$0.54 for the first quarter of 2024. Growth in the loan portfolio and improving loan yields combined for a strong first quarter of 2025 compared to 2024. Further, securities income and yields improved year-over-year as maturing, lower-yielding securities were replaced by higher yielding securities. Also, the moderating rate environment has continued to cause deposit cost increases to begin to slow. Consequently, our board of directors *approved a dividend of \$0.19 per share*, to shareholders of record on May 6, 2025, payable May 13, 2025. Enclosed is a check or notice of direct deposit for your dividend.

Earnings for the first three months of 2025 of \$4.3 million compared to \$3.2 million in 2024, a 32.3% increase. The increase in earnings was due principally to a \$2.4 million increase in net interest income. Loan balances increased \$98 million and loan yields increased by 0.45%, contributing significantly to a 17.3% increase in interest income. Interest expense increased 11.3% as increases in rates continue to moderate. Non-interest income decreased 4.8% largely due to decreases in mortgage servicing income; changes in interest rates from 2024 levels caused a decline in the value of the mortgage servicing portfolio. The mortgage origination business continues to experience low volume due to relatively higher mortgage rates. Non-interest expenses increased by 10.7% primarily due to continued wage pressures caused by inflation and localized competition for banking talent. The loan loss provision decreased 37.3% as several quarters of strong additions to our allowance have provided adequate coverage for loan losses; Net charge-offs were 0.03% of average loans in the first quarter of 2025 compared to 0.0% in 2024.

Total assets grew \$125.7 million to \$1.70 billion as of March 31, 2025, versus \$1.58 billion at March 31, 2024, an 8.0% increase. Total deposits were \$1.40 billion at March 31, 2025, a 1.93% increase versus 2024. Total loans were \$1.17 billion at March 31, 2025, a 9.1% increase versus 2024. Citizens Bancorp's capital remained strong at \$153.4 million at March 31, 2025, representing 9.02% of total assets. Capital increased 14.1% from March 2024 due to the retention of earnings and growth in the market value of the securities portfolio. On the back page of this letter are the financial highlights for the quarter.

Our officers generated \$98 million in loan growth year-over-year as the loan production came from within our major markets. Despite lending rates that are still relatively high, Citizens Bank is continuing to generate good loan growth. Our loan demand has continued to be strong, and moderating interest rates bode well for an improving net interest margin and earnings.

Middle Tennessee continues to be a strong growth area with a diverse economy and employer base. While the current banking market in our trade area is very competitive, our bankers enjoy excellent reputations in our markets. Management is focusing a renewed effort on our growth markets due to our

solid loan base and excellent growth prospects. The bank expects to add experienced bankers to our team to take advantage of that growth. Thus, Management and our Board of Directors remain bullish on the economic prospects for our communities and our bank.

Please call us if we can help you with your banking needs.

Very truly yours,

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Peter G. Williston Chief Executive Officer

Citizens Bancorp Investment, Inc.

Enclosure

## Citizens Bancorp Investment, Inc. Consolidated Balance Sheet (Unaudited)

(In Thousands, Except Per Share Data)

(In Thousands, Except Per Share Data)	t Per Share Data)  March 31			March 31	
Assets	'	2025	2024		
Cash and Due from Banks - Noninterest-bearing		26,539		21,141	
Due from Banks - Interest-bearing		12,161		14,248	
Securities in Available for Sale		396,668		376,866	
Federal Funds Sold		1,000		1,000	
Loans and Leases		1,172,818		1,074,828	
Less: Allowance for Loan & Lease Losses		(12,926)		(11,757)	
Loans and Leases - Net of Allowance		1,159,892		1,063,071	
Fixed Assets		19,455		19,982	
Goodwill and Other Intangible Assets		21,807		22,159	
Cash Surrender Value of Life Insurance		29,896		28,048	
Annuity Investments		3,411		3,528	
Accrued Interest Receivable		8,261		7,523	
Other Real Estate		-		-	
Other Assets		22,227		18,014	
Total Assets	\$	1,701,317	\$	1,575,580	
Liabilities					
Deposits - Noninterest-bearing		227,747		237,130	
Deposits - Interest-bearing		1,171,116		1,135,292	
Total Deposits		1,398,863		1,372,422	
FHLB Borrowing and Other Borrowings		139,658		60,259	
Other Liabilities		9,388		8,441	
Total Liabilities		1,547,909		1,441,122	
Stockholders' Equity					
Common Stock at Par		295		295	
Surplus	8,328		8,255		
Undivided Profits / Retained Earnings		154,148			
Accumulated Other Comprehensive Income		(22,340)		(28,240)	
Total Stockholder's Equity		153,408		134,458	
Total Liabilities and Stockholder's Equity	\$	1,701,317	\$	1,575,580	
Common Stock Information					
Common Shares Outstanding	_	5,900,815		5,900,815	
Book Value Per Share	\$	26.00	\$	22.79	
Tangible Book Value Per Share	\$	22.30	\$	19.03	
Stock Price at End of Quarter	\$	28.00	\$	35.50	
Capital Ratios		0.000/		0.500/	
Equity to Assets Ratio		9.02%		8.53%	
Tangible Equity to Assets Ratio		7.74%		7.13%	
Asset Quality Ratios					
Net Charge-Offs to Average Loans (Annualized)		0.03%		0.00%	
Allowance for Loan Losses to Loans		1.10%		1.09%	

## Citizens Bancorp Investment, Inc. Consolidated Statements of Income (Unaudited)

(In Thousands, Except Per Share Data)

(in Thousands, Except Per Share Data)		Three Months Ended				
	March 31 2025		March 31 2024			
Interest Income						
Interest Income and Fees on Loans		19,868		16,945		
Interest Income on Interest-bearing Bank Balances		85		145		
Interest Income on Securities		2,706		2,271		
Interest Income on Federal Funds Sold		1		3		
Other Interest Income		161		92		
Total Interest Income		22,821		19,456		
Interest Expense						
Interest Expense on Deposits		7,722		7,609		
Interest Expense on Federal Funds Purchased		13		4		
Interest Expense on Borrowings		1,541		718		
Total Interest Expense		9,276		8,331		
Net Interest Income		13,545		11,125		
Provision for Loan Losses		296		472		
Net Interest Income after Provision		13,249		10,653		
Noninterest Income						
Gain on Sale of Loans Held for Sale		82	37			
Debit and ATM Card Income		963		952		
Service Charges & OD Fees on Deposits		834		870		
Earnings on BOLI and Annuity Contracts		188		204		
Net Servicing Income		169		288		
Other noninterest income		107		110		
Total Noninterest Income		2,343		2,460		
Security Gains & Losses		-		-		
Noninterest Expense						
Salaries & Employee Benefits		5,952	5,444			
Premises & Fixed Asset Expense		888 537	863			
Data Processing		471				
Professional Fees		275				
Debt Card and ATM Expense			443			
Other Noninterest Expense	1,971		1,600			
Total Noninterest Expense		10,068		9,096		
Net Income or (Loss) before Income Taxes		5,524		4,017		
Unrealized Holding Gains or Losses MES		7		6		
Provision for Income Taxes	•	1,249	•	786		
Net Income or (Loss)	<u> </u>	4,282	<u>\$</u>	3,237		
Porformance Paties						
Performance Ratios	ф	0.72	¢	0.55		
Net Income Per Share (Basic) Net Income Per Share (Fully Diluted)	\$ \$	0.73 0.72	\$ \$	0.55 0.54		
Return on Average Assets	Φ	1.03%	φ	0.83%		
Return on Average Assets Return on Average Equity		1.03%		9.69%		
Net Interest Margin (FTE)		3.45%		3.03%		
Efficiency Ratio		63.4%		67.0%		
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