



**GRAND RIVER**  
COMMERCE, INC.



# **FINANCIAL STATEMENTS**

**Quarter Ending**  
**June 30, 2024**

August 12, 2024

To Our Shareholders:

The following unaudited statements reflect the result of operations for Grand River Commerce, Inc. (the “Company”) and Grand River Bank (the “Bank”), for the six-month period ended June 30, 2024. As discussed in detail below, these data include the nominal adverse impact of trailing expenses associated with Grand River Mortgage Company, LLC (GRMC), the Bank’s mortgage subsidiary which was shut down in late 2023. At the time of this writing, almost all of the issues related to GRMC’s closure have been successfully resolved, allowing for the return of positive revenue generation (profit) at the Bank level. Our expectation is that the Company will similarly benefit from operational improvement throughout the balance of the year.

As of June 30, 2024, total assets of the Company stood at \$551 million, an increase of \$2.3 million from year-end 2023. As noted last quarter, commercial loan demand has softened as some borrowers delay significant projects and purchases in anticipation of interest rate reductions and lower borrowing costs. Softer loan demand isn’t unique to our Bank; financial institutions across our market, and nationally are facing similar circumstances. In addition, residential mortgage production continues to be hampered by elevated interest rates and an insufficient inventory of homes available for sale. This is reflected in recent data from the Kent and Ottawa County realtor associations. The corresponding decrease in loans, residential mortgages held for sale and securities available for sale largely offset growth in cash holdings.

Asset quality, a leading indicator of the fundamental strength of our Bank, remains exceptionally strong. Delinquency is nominal and non-performing loans, as a percentage of the portfolio, remain very low at 0.3%. Our clean, well-performing portfolio allows us to avoid the distraction, expense and losses associated with troubled credits.

Reflecting our strong asset quality, our allowance for credit losses stood at 1.07% at quarter-end, compared to 1.08% at year-end. The slight year-to-date decrease in the allowance ratio is primarily attributable to shifts in loan portfolio composition. As detailed in our Annual Report, we adopted ASU No. 2016-13, Financial Instruments - Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments, commonly referred to as CECL, in 2023, and adjusted our allowance calculation methodology accordingly. Under CECL, a portion of the reserve is now accounted for in Other Liabilities. On a combined basis, reserves as of June 30, 2024, stood at 1.12%, compared to 1.15% at December 31, 2023.

As reported previously, the Board of Directors, in late October of last year, approved the closure of GRMC, our national mortgage lending subsidiary. The loans-in-process pipeline was cleared out earlier this year and the wind-up is nearing completion. In previous communications, we shared our belief that eliminating the drag from GRMC would allow the Bank to begin the process of recovery and restoration. Accordingly, it is both encouraging and gratifying to report that the Bank’s profitability continues to improve. Through the second quarter of 2024, the Bank has generated net income of \$151,000. That compares favorably to a same-period 2023 loss of \$3.2 million. On a Bank-only basis, separate from the trailing GRMC

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shutdown expense mentioned at the outset of this letter, we generated year-to-date income of \$209,000. At the Company level, for the second quarter, a loss of \$491,000 was realized, primarily due to interest expense on the Company's subordinated-debt issuance, and routine administrative costs.

Bank earnings are generated primarily through our net interest margin, the spread between the cost of our deposits and the aggregate yield on our loan portfolio. When increases in our funding costs outpace corresponding increases in our loan portfolio yield, the resulting margin compression compromises our profitability. Margin improvement, the correction of that trend, is a longer-term process. The initiatives we implemented eighteen months ago are ongoing and are producing benefit but require further time to be fully effective. In addition, the headwinds created by a national economic policy predicated upon elevated interest rates have slowed our progress. If rates remain stable or decrease, we expect to report continued margin improvement throughout the remainder of this year and into 2024. In the interim, net interest income has decreased by \$587,000, or 9%, on a year-over-year basis, due primarily to an increase in interest expense resulting from the Company's issuance of additional subordinated debt in the fall of 2023.

Year-over-year, non-interest income declined \$1.5 million, primarily as a consequence of the closure of GRMC. The explanation for the decrease is simple; GRMC generated non-interest income of \$1.66 million in the first six months of 2023 from its mortgage banking operations. During the same period this year, GRMC generated no non-interest income. Separately, at the Company level, as of June 30, 2024, non-interest income has increased by \$170,000. That increase is attributable to stronger local mortgage banking revenue and other income. As anticipated, the shutdown of GRMC resulted in a year-over-year improvement in non-interest expense, which dropped \$5.9 million, or 45%. The Board and Management remain keenly focused upon prudent expense control and increased efficiencies. As previously indicated, we anticipate improved performance as we continue to make progress on these efforts.

Maintaining capital ratios that meet or exceed the regulatory definition of well-capitalized remains a priority. As has been the case since its inception, the Bank again met those requirements as of June 30, 2024, supported by a \$3.0 million injection of additional capital by the Company during the first quarter.

Our financial results are always available via the Investor Relations section of our website, [www.grandriverbank.com](http://www.grandriverbank.com). We encourage you to use this comprehensive resource to track performance and to gain valuable information about your investment in our Company.

We are committed to the prompt restoration of our traditional performance trajectory and are encouraged by our interim improvement. As we pursue further improvement, thank you for your continued investment and your support.

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Sincerely,



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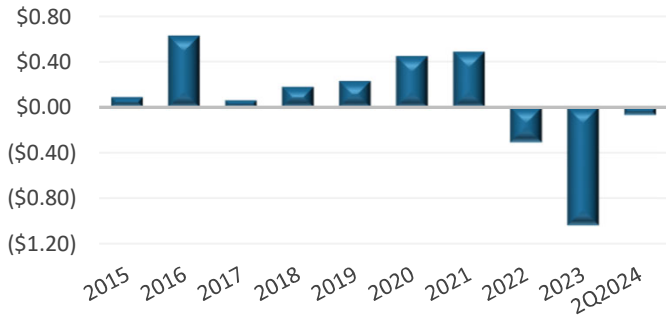
#### Forward looking statements

Certain statements contained in this presentation are “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995 that are subject to significant risks and uncertainties. Forward-looking statements include information concerning our future results, interest rates, loan and deposit growth, operations, new branch openings and business strategy. These statements often included words such as “may,” “will,” “believe,” “expect,” “anticipate,” “predict,” “intend,” “plan,” “estimate,” or “continue” or the negative thereof or other variations thereon or comparable terminology. As you consider forward-looking statements, you should understand that these statements are not guarantees of future performance or results. They involve risks, uncertainties and assumptions that could cause actual results to differ materially from those in the forward-looking statements. These factors include but are not limited to: (i) the continuing strength of our existing business, which may be affected by various factors, including but not limited to interest rate fluctuations, level of delinquencies, defaults and prepayments by our borrowers, general economic conditions and conditions specifically related to the financial and credit markets, legislative and regulatory changes in banking, securities and tax laws, regulations and their application by our regulators, our competition; and (ii) the risks and uncertainties discussed in this quarterly report, Dated August 12, 2024; and (iii) the risks and uncertainties set forth from time to time in the Company’s other published reports and public statements. You should keep in mind that any forward-looking statements speak only as of the date on which they were made. New risks and uncertainties come up from time to time and it is impossible for us to predict these events or how they may affect us. We do not intend to update or revise any forward-looking statements after the date on which they are made. In light of all of the foregoing risks and uncertainties, you should keep in mind that any forward-looking statement made in this presentation may not reflect actual future results.

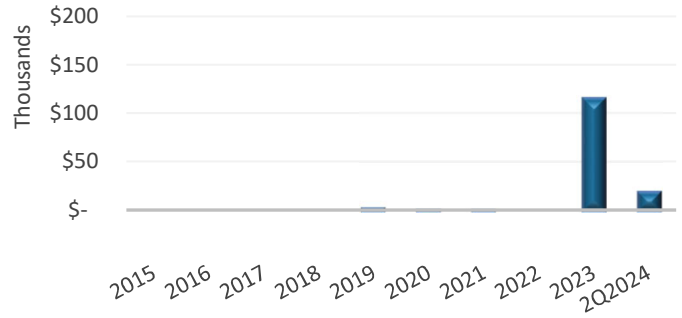
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# Key ratios

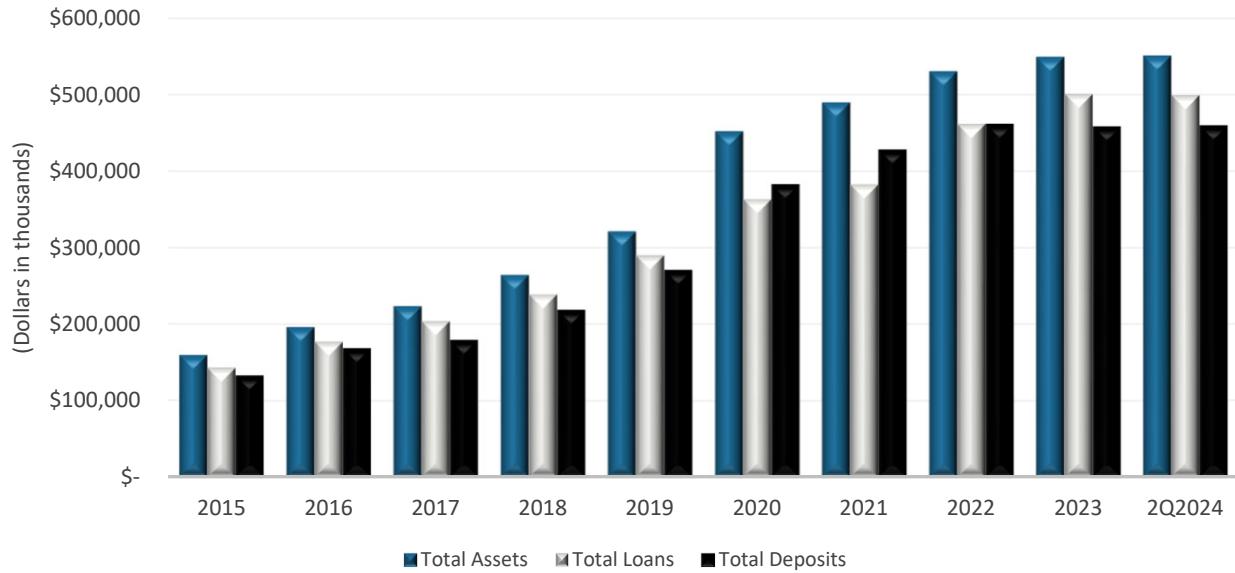
## Earnings Per Share



## Net Charge-offs

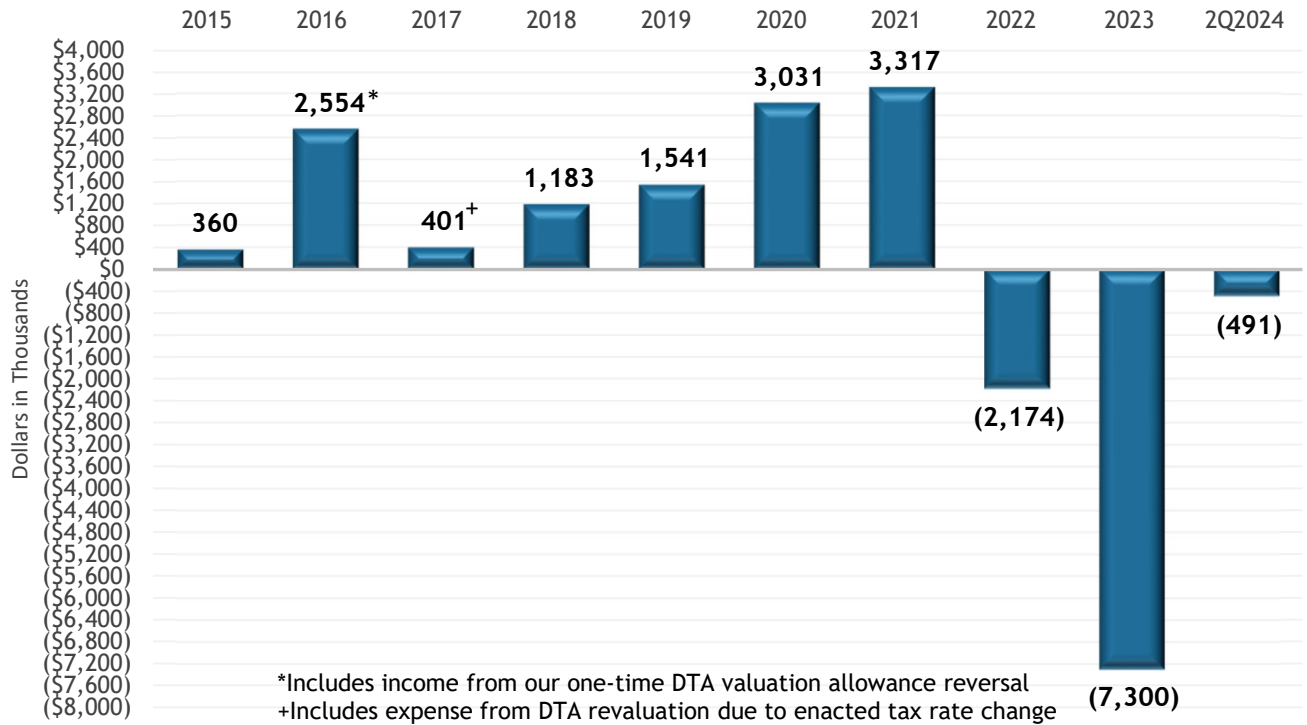


# Growth

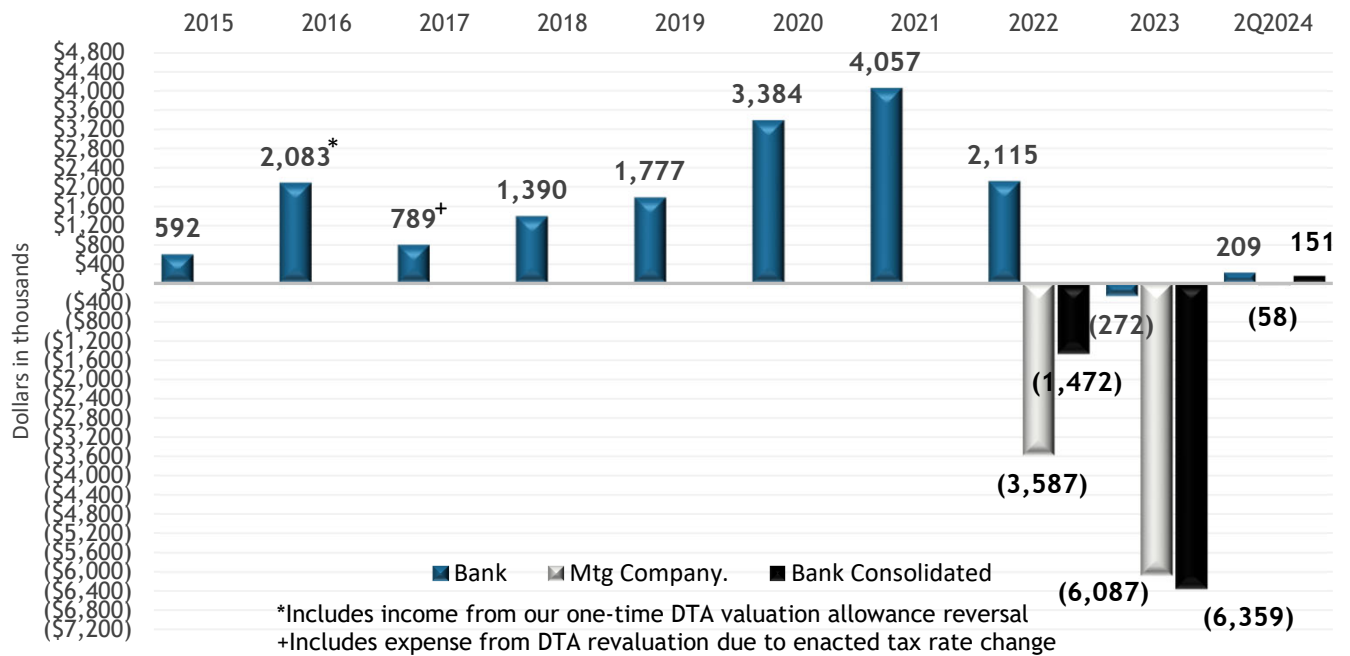


## Key ratios (continued)

### Consolidated Net (Loss) Income



### Bank Only Net (Loss) Income



# GRAND RIVER COMMERCE, INC.

## Consolidated Financial Highlights\*

| \$ in thousands except for per share data    | YTD 2Q2024        | YTD               |                   |                   |                   |                   |
|--|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
|  |                   | 2023              | 2022              | 2021              | 2020              | 2019              |
| <b>Summary Statement of Operations Data:</b> |                   |                   |                   |                   |                   |                   |
| Total interest income                        | \$ 14,181         | \$ 26,472         | \$ 19,073         | \$ 16,085         | \$ 15,085         | \$ 13,189         |
| Total interest expense                       | 8,256             | 13,410            | 4,083             | 2,530             | 3,859             | 4,300             |
| Net interest income                          | 5,925             | 13,062            | 14,990            | 13,555            | 11,226            | 8,889             |
| Allowance for credit loss/(reversal)         | (179)             | (49)              | 1,063             | 160               | 1,531             | 536               |
| Non interest income                          | 556               | 3,396             | 1,134             | 3,181             | 4,314             | 1,789             |
| Non interest expense                         | 7,280             | 25,746            | 17,868            | 12,333            | 10,136            | 8,177             |
| Income (loss) before income taxes            | (620)             | (9,239)           | (2,807)           | 4,243             | 3,873             | 1,965             |
| Income tax expense                           | (129)             | (1,939)           | (633)             | 926               | 842               | 424               |
| <b>Net income/(loss)</b>                     | <b>(491)</b>      | <b>(7,300)</b>    | <b>(2,174)</b>    | <b>3,317</b>      | <b>3,031</b>      | <b>1,541</b>      |
| Pre-provision / Pre-tax income/(Loss)        | (799)             | (9,288)           | (1,744)           | 4,403             | 5,404             | 2,501             |
| <b>Per Share Income Data:</b>                |                   |                   |                   |                   |                   |                   |
| Shares outstanding - ending                  | 7,039,280         | 7,039,280         | 7,026,423         | 6,761,758         | 6,731,809         | 6,733,809         |
| Shares outstanding - average                 | 7,039,280         | 7,038,301         | 6,962,466         | 6,749,388         | 6,733,633         | 6,727,211         |
| Shares outstanding - diluted average         | 9,262,035         | 7,776,401         | 7,074,279         | 7,119,295         | 7,078,933         | 7,072,511         |
| Earnings/(loss) per common share             | \$ (0.07)         | \$ (1.04)         | \$ (0.31)         | \$ 0.49           | \$ 0.45           | \$ 0.23           |
| Cash dividends per share                     | -                 | -                 | -                 | -                 | -                 | -                 |
| Share market high / low YTD                  | 2.64-3.44         | 3.13-6.00         | 5.50-7.39         | 5.05-7.75         | 4.20-6.35         | 5.70-8.10         |
| Closing share price                          | 2.66              | 3.43              | 5.50              | 7.50              | 5.05              | 5.75              |
| Book value per share                         | 4.97              | 5.06              | 6.10              | 6.72              | 6.28              | 5.81              |
| Tangible book value per share                | 4.97              | 5.06              | 6.10              | 6.72              | 6.09              | 5.70              |
| Share price to book                          | 0.54              | 0.68              | 0.90              | 1.12              | 0.80              | 0.99              |
| <b>Selected Balance Sheet Data:</b>          |                   |                   |                   |                   |                   |                   |
| Total assets                                 | \$ 550,855        | \$ 548,556        | \$ 530,250        | \$ 489,452        | \$ 451,919        | \$ 321,326        |
| Loans, net of allowance for credit losses    | 493,295           | 495,128           | 455,362           | 377,343           | 358,500           | 286,723           |
| Total deposits                               | 459,542           | 458,313           | 461,677           | 427,859           | 382,864           | 270,962           |
| Shareholders' equity                         | 34,988            | 35,628            | 42,839            | 45,437            | 42,244            | 39,104            |
| <b>Bank Asset Quality Data:</b>              |                   |                   |                   |                   |                   |                   |
| Nonperforming Assets (NPA)                   | \$ 1,741          | \$ 1,641          | \$ 1,244          | \$ 1,311          | \$ -              | \$ -              |
| NPAs/ Assets                                 | 0.3%              | 0.3%              | 0.2%              | 0.3%              | 0.0%              | 0.0%              |
| NPAs & 90+ PD/ Assets                        | 0.3%              | 0.3%              | 0.2%              | 0.3%              | 0.0%              | 0.0%              |
| Nonaccrual & 90+ & OREO/ Assets              | 0.1%              | 0.1%              | 0.0%              | 0.0%              | 0.0%              | 0.0%              |
| Net Charge-offs/ Avg Loans                   | 0.0%              | 0.0%              | 0.0%              | 0.0%              | 0.0%              | 0.0%              |
| Allowance for credit losses / Loans          | 1.07%             | 1.08%             | 1.29%             | 1.27%             | 1.30%             | 1.10%             |
| <b>Performance Ratios:</b>                   |                   |                   |                   |                   |                   |                   |
| Return on average shareholders' equity       | -2.81%            | -18.44%           | -4.84%            | 7.54%             | 7.51%             | 4.04%             |
| Return on average assets                     | -0.18%            | -1.37%            | -0.43%            | 0.69%             | 0.76%             | 0.52%             |
| Avg. shareholders' equity to avg. assets     | 6.39%             | 7.45%             | 8.89%             | 9.19%             | 10.12%            | 12.91%            |
| Asset Growth Rate Annualized                 | 1%                | 3%                | 8%                | 8%                | 41%               | 22%               |
| Efficiency ratio                             | 112.33%           | 156.43%           | 110.82%           | 73.69%            | 65.23%            | 76.58%            |
| <b>Bank Regulatory Capital Ratios:</b>       |                   |                   |                   |                   |                   |                   |
| Common equity tier 1 capital ratio           | 10.31%            | 9.35%             | 9.82%             | 11.14%            | 12.61%            | 11.28%            |
| Tier 1 leverage capital ratio                | 8.85%             | 8.15%             | 8.85%             | 8.87%             | 9.12%             | 10.50%            |
| Tier 1 risk based capital ratio              | 10.31%            | 9.35%             | 9.82%             | 11.14%            | 12.61%            | 11.28%            |
| Total risk based capital ratio               | 11.50%            | 10.55%            | 11.07%            | 12.36%            | 13.86%            | 12.33%            |
| Capital Buffer                               | 3.50%             | 2.55%             | 3.07%             | 4.36%             | 5.86%             | 4.33%             |
| <b>YTD average assets</b>                    | <b>\$ 546,987</b> | <b>\$ 531,405</b> | <b>\$ 505,311</b> | <b>\$ 478,673</b> | <b>\$ 398,858</b> | <b>\$ 295,619</b> |
| <b>YTD average equity</b>                    | <b>\$ 34,932</b>  | <b>\$ 39,597</b>  | <b>\$ 44,911</b>  | <b>\$ 44,000</b>  | <b>\$ 40,381</b>  | <b>\$ 38,178</b>  |

\*Note that the financial highlights are inclusive of the discontinued operations of Grand River Mortgage Company (GRMC). These statements do not include all disclosures required by "GAAP" for a complete presentation of our financial condition and results of operations. For further information, please refer to the consolidated financial statements and footnotes included in our annual report for the year ended December 31, 2023.

**GRAND RIVER COMMERCE, INC.**  
**CONSOLIDATED BALANCE SHEETS** <sup>(1,2)</sup>

(Dollars in thousands)

|   | <u>6/30/2024</u>  | <u>12/31/2023</u> | <u>\$ Change</u> |
|---|-------------------|-------------------|------------------|
| <b>ASSETS</b>                                     |                   |                   |                  |
| Cash and due from banks                           | \$ 30,546         | \$ 21,981         | \$ 8,565         |
| Federal funds sold                                | -                 | -                 | -                |
| <b>Total Cash and Cash Equivalents</b>            | <b>30,546</b>     | <b>21,981</b>     | <b>8,565</b>     |
| Securities, available for sale                    | 12,998            | 13,882            | (884)            |
| FHLB & FRB stock, at cost                         | 3,582             | 3,157             | 425              |
| Loans held for sale                               | 625               | 1,255             | (630)            |
|   | -                 |                   |                  |
| Loans   | 498,634           | 500,540           | (1,906)          |
| Less allowance for credit losses                  | 5,339             | 5,412             | (73)             |
| <b>Net Loans</b>                                  | <b>493,295</b>    | <b>495,128</b>    | <b>(1,833)</b>   |
| Premises and equipment, net                       | 1,530             | 1,709             | (179)            |
| Deferred income tax asset, net                    | 4,185             | 4,047             | 138              |
| Interest receivable and other assets              | 4,622             | 4,568             | 54               |
| Discontinued operations                           | 32                | 3,349             | (3,317)          |
| <b>TOTAL ASSETS</b>                               | <b>\$ 551,415</b> | <b>\$ 549,076</b> | <b>\$ 2,339</b>  |
| <b>LIABILITIES</b>                                |                   |                   |                  |
| Non-interest bearing deposits                     | \$ 96,312         | \$ 96,004         | \$ 308           |
| Interest bearing deposits                         | 363,231           | 362,272           | 959              |
| <b>Total Deposits</b>                             | <b>459,542</b>    | <b>458,276</b>    | <b>1,266</b>     |
| Federal Home Loan Bank advances                   | 37,500            | 34,500            | 3,000            |
| Interest payable and other liabilities            | 3,539             | 4,329             | (790)            |
| Subordinated debt                                 | 15,446            | 15,366            | 80               |
| Discontinued operations                           | 399               | 977               | (578)            |
| <b>TOTAL LIABILITIES</b>                          | <b>516,426</b>    | <b>513,448</b>    | <b>2,978</b>     |
| <b>SHAREHOLDERS' EQUITY</b>                       |                   |                   |                  |
| Common stock                                      | 70                | 70                | -                |
| Additional paid-in capital                        | 40,992            | 40,992            | -                |
| Accumulated deficit                               | (3,969)           | (3,478)           | (491)            |
| Accumulated other comprehensive loss              | (2,105)           | (1,956)           | (149)            |
| <b>TOTAL EQUITY</b>                               | <b>34,989</b>     | <b>35,628</b>     | <b>(639)</b>     |
| <b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b> | <b>\$ 551,415</b> | <b>\$ 549,076</b> | <b>\$ 2,339</b>  |

1. 06/30/2024 unaudited financials; 12/31/2023 condensed from audited financial statements.

2. These financial statements do not include all disclosures required by "GAAP" for a complete presentation of the financial condition and results of operations. For further information, please refer to the consolidated financial statements and footnotes included in our annual report for the year ended December 31, 2023.

**GRAND RIVER COMMERCE, INC.**  
**CONSOLIDATED STATEMENT OF OPERATIONS** <sup>(1,2)</sup>

(Dollars in thousands)

|  | YTD             |                   | \$ Change       |
|--|-----------------|-------------------|-----------------|
|  | 6/30/2024       | 6/30/2023         |                 |
| <b>INTEREST INCOME</b>                                       | (unaudited)     |                   |                 |
| Loans, including fees  | \$ 13,313       | \$ 11,259         | \$ 2,054        |
| Securities   | 254             | 200               | 54              |
| Federal funds sold and other income                          | 602             | 568               | 34              |
| <b>TOTAL INTEREST INCOME</b>                                 | <b>14,169</b>   | <b>12,027</b>     | <b>2,142</b>    |
| <b>INTEREST EXPENSE</b>                                      |                 |                   |                 |
| Deposits   | 6,949           | 5,112             | 1,837           |
| Borrowings   | 1,307           | 751               | 556             |
| <b>TOTAL INTEREST EXPENSE</b>                                | <b>8,256</b>    | <b>5,863</b>      | <b>2,393</b>    |
| <b>NET INTEREST INCOME</b>                                   | 5,913           | 6,164             | (251)           |
| Credit loss (reversal)/expense                               | (179)           | -                 | (179)           |
| <b>NET INTEREST INCOME AFTER PROVISION FOR CREDIT LOSSES</b> | <b>6,092</b>    | <b>6,164</b>      | <b>(72)</b>     |
| <b>NONINTEREST INCOME</b>                                    |                 |                   |                 |
| Service charges and other fees                               | 28              | 24                | 4               |
| Gain on sale of loans  | 346             | 220               | 126             |
| Other income   | 183             | 143               | 40              |
| <b>TOTAL NONINTEREST INCOME</b>                              | <b>557</b>      | <b>387</b>        | <b>170</b>      |
| <b>NONINTEREST EXPENSE</b>                                   |                 |                   |                 |
| Salaries and benefits  | 4,743           | 4,623             | 120             |
| Occupancy & equipment expense                                | 543             | 551               | (8)             |
| Data processing & computer support                           | 262             | 207               | 55              |
| Software   | 485             | 431               | 54              |
| Professional Services  | 304             | 430               | (126)           |
| Insurance  | 366             | 277               | 89              |
| Other expense  | 490             | 639               | (149)           |
| <b>TOTAL NONINTEREST EXPENSE</b>                             | <b>7,193</b>    | <b>7,158</b>      | <b>35</b>       |
| Net loss before taxes  | (544)           | (607)             | 63              |
| Income tax benefit   | (111)           | (116)             | 5               |
| <b>NET LOSS FROM CONTINUING OPERATIONS</b>                   | <b>(433)</b>    | <b>(491)</b>      | <b>58</b>       |
| Loss from discontinued operations                            | (76)            | (3,980)           | 3,904           |
| Income tax benefit   | (18)            | (848)             | 830             |
| <b>NET LOSS FROM DISCONTINUED OPERATIONS</b>                 | <b>(58)</b>     | <b>(3,132)</b>    | <b>3,074</b>    |
| <b>NET LOSS</b>  | <b>\$ (491)</b> | <b>\$ (3,623)</b> | <b>\$ 3,132</b> |

1. Certain amounts reported in the 06/30/2023 statement of operations were reclassified to conform to the 06/30/2024 presentation.

2. These financial statements do not include all disclosures required by "GAAP" for a complete presentation of the financial condition and results of operations. For further information, please refer to the consolidated financial statements and footnotes included in our annual report for the year ended December 31, 2023.