FOR IMMEDIATE RELEASE

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Union Bank

## **Union Bank Releases Fourth Quarter Earnings Today**

**DATE: January 31, 2018** 

Greenville, NC – (Business Wire) – January 31, 2018 - Union Bank (OTCQX: UBNC) reports earnings results for the quarter and twelve months ended December 31, 2017. The little bank acquired Union Bank Corp. and its subsidiary Union Bank and Trust, on July 7, 2017, and as part of the merger agreement changed its name to Union Bank.

Union Bank (the "Bank") is pleased to report earnings results for the quarter and twelve months ended December 31, 2017. Unaudited net income for the twelve months ended December 31, 2017 was \$2,653,000 or \$.58 per basic share, compared to \$3,085,000, or \$.89 per basic share in the prior year. These results included a one time fourth quarter charge of \$960,000 to income tax expense specifically related to tax reform enacted in December 2017. Merger and conversion related expenses, included in these earnings results, totaled approximately \$1,800,000 for the twelve month period. Core earnings, a non-GAAP measure, which excludes merger and conversion related expenses and the one time tax expense adjustment related to tax reform, were approximately \$4,794,000 for the twelve months ended December 31, 2017, compared to core earnings of \$3,294,000 for the prior year. This represents a 45.5% increase in core earnings.

Unaudited net income for the fourth quarter of 2017 was \$470,000, or \$.08 per basic share, compared to \$623,000, or \$.18 per basic share for the quarter ended December 31, 2016. For the quarter ended December 31, 2017, core earnings were \$1,521,000, or \$.26 per basic share, compared to core earnings of \$832,000, or \$.24 per basic share, for the fourth quarter of 2016, an increase of 82.8%. Based on core earnings, return on average assets ("ROAA") and return on average equity ("ROAE") was .86% and 8.24%, respectively, for the quarter.

The acquisition of Union Bank & Trust, and its holding company, Union Banc Corp., during the third quarter, resulted in significant increases in the Bank's total assets, loans and deposits. Total assets as of December 31, 2017 were \$701.7 million, compared to total assets of \$362.0 million as of December 31, 2016. Total loans, net of reserves, were \$505.0 million and deposits were \$593.7 million, as of December 31, 2017. As of December 31, 2017, 5,812,638 shares of common stock were issued and outstanding. Fourth quarter financial activity also included measurement period adjustments to recognize \$1,038,000 in tax assets related to the acquisition of Union Bank & Trust. Legacy Union Bank and Trust experienced a financial loss during the period ended July 7, 2017. Recognition of this income tax asset resulted in a decrease in goodwill. This has the net effect of increasing tangible book capital.

Rob Jones, President and Chief Executive Officer stated, "We are pleased to present this positive earnings report for the quarter and the fiscal year end." Jones further stated "While the quarterly earnings were negatively impacted by the revaluation of our deferred tax assets due to the changes in the tax law, we expect lower tax rates in future periods will more than offset the deferred tax revaluation that occurred in 2017. We look forward to 2018 earnings that are not impacted by merger/conversion expenses or tax law changes."

Union Bank is headquartered in Greenville, North Carolina and operates 15 branches located in 11 counties throughout Eastern and Central North Carolina. Union Bank stock is traded on the OTCQX trading under the symbol UBNC.

This press release includes certain forward-looking statements in reliance on the "safe-harbor" provisions of The Private Securities Litigation Reform Act of 1995. Any such forward-looking statements are subject to a number of risks and uncertainties. Actual results may differ materially from those anticipated in any such forward-looking statements. The Company undertakes no obligation to update or revise any such forward-looking statements. This press release contains financial information determined by methods other than in accordance with GAAP. The Company's management uses these non-GAAP financial measures in their analysis of the Company's performance. These measures typically adjust GAAP performance measures to exclude the effects of transactions that are infrequent in nature. Management believes presentations of these non-GAAP financial measures provide useful supplemental information that is essential to a proper understanding of the operating results of the Company's core businesses.

Union Bank
Summary of Operations (un-audited)
(000's omitted except per share data)

	E Dece	Three Months Ended December 31, 2017		Three Months Ended December 31, 2016		Twelve Months Ended December 31, 2017		Twelve months Ended December 31, 2016	
Interest Income	\$	7,433	\$	3,296	\$	21,480	\$	13,203	
Interest Expense		779		319		2,170		1,283	
Net interest income		6,654		2,977		19,310		11,920	
Provision for loan losses		<u> 150</u>		0		460		0	
Net interest income after									
Provision for losses		6,504		2,977		18,850		11,920	
Non-interest income		778		401		2,437		1,751	
Non-interest expense		5,154		2,529		15,831		9,174	
Income before taxes		2,128		849		5,456		4,497	
Income taxes		1,658		226		2,803		1,412	
Net Income	<u>    \$</u>	470	\$	623	<u> </u> \$	2,653	\$	3,085	
Net Income available per basic common share	\$	0.08	\$	0.18	<b>\$</b>	0.58	\$	0.89	

## Union Bank Balance Sheets (000's omitted except per share data)

	December 31,  2017  (un-audited)		Sept	tember 30, 2017	December 31, 2016*	
			(un	-audited)		
Assets						
Cash and due from banks	\$	21,427	\$	16,805	\$	9,085
Overnight investments		7,176		23,616		6,070
Investment securities AFS		113,242		114,889		85,744
Loans		508,541		507,288		246,522

Less Allowance for loan losses		(3,501)		(3,361)		(3,444)
Net Loans		505,040		503,927		243,078
Premises and Equipment, net		17,090		17,173		4,464
Other Real Estate Owned		627		549		50
Core Deposit Intangibles		2,817		3,059		0
Goodwill		10,989		11,876		0
Bank-Owned Life Insurance		16,004		15,889		9,016
Other Assets		7,246		7,344		4,50 <u>2</u>
Total Assets	<u></u> \$	701,658	<u> </u>	715,127	<u> </u>	362,009
Liabilities & Stockholders' Equity						
Liabilities						
Deposits	\$	593,726	\$	611,373	\$	300,574
FHLB Advances		34,000		29,000		24,000
Other liabilities		763		1,039		837
Total liabilities		628,489		641,412		325,411
Stockholders' Equity						
Common stock, no par value		69,027		66,239		31,507
Retained earnings		4,643		7,444		5,544
Accumulated other comprehensive income (loss)		(501)		<u>32</u>		(453)
Total stockholders' equity	\$	73,169	\$	73,715	\$	36,598
Total liabilities and stockholders'						
equity	<b>\$</b>	701,658	<b>\$</b>	715,127	\$	362,009

<sup>\*</sup> Derived from audited financial statements