

22 October 2014

## **Interim Management Statement**

# Good Q3 performance in line with expectations – on track for the full year

UBM plc today issues the following Interim Management Statement for the period to 30 September 2014.

UBM performed well in the third quarter, in line with the Board's expectations. While reported results will continue to be affected by currency movements, underlying performance remains on track for the full year with all three business segments expected to deliver in line with the guidance given at the half year.

Good underlying growth in the Events business was driven by the five Top 20 shows which ran during the third quarter. Both Black Hat in the USA and Children Baby Maternity Expo in China performed strongly and World Routes held in Chicago and the September Hong Kong Jewellery & Gem Fair delivered good performances. Solid year-on-year growth was achieved by Furniture China.

The focus in Other Marketing Services continues to be on aligning sustainable online and print marketing services more closely with the Events business.

PR Newswire generated solid underlying growth and good margins.

#### **Portfolio changes**

During the quarter we invested £7.4m in our Events business, acquiring Seatrade Communications and the remaining 30% stake in Catersource.

#### Strategy Presentation

UBM will give a Strategy Presentation at the London Stock Exchange at 9am on Monday 3 November 2014.

- Ends -

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## **Notes to Editors**

#### 1. About UBM plc

UBM plc is a leading global events-led marketing services and communications company. We help businesses do business, bringing the world's buyers and sellers together at events, online and in print. Our 5,000 staff in more than 20 countries are organised into specialist teams which serve commercial and professional communities, helping them to do business and their markets to work effectively and efficiently.

For more information, go to <u>www.ubm.com</u>; for UBM corporate news, follow us on Twitter at @UBM\_plc and go to <u>http://media.ubm.com/social</u> for more UBM social media options.

#### Forward looking statements

This press release contains statements which are not based on current or historical fact and which are forward looking in nature. These forward looking statements reflect knowledge and information available at the date of preparation of this press release and the Company undertakes no obligation to update these forward looking statements. Such forward looking statements are subject to known and unknown risks and uncertainties facing the Group including, without limitation, those risks described in this press release, and other unknown future events and circumstances which can cause results and developments to differ materially from those anticipated. Nothing in this press release should be construed as a profit forecast.