



PROGRESSIVE CARE, INC.

State of Incorporation: Delaware

**901 N. Miami Beach Blvd., Ste. 1-2
North Miami Beach, FL 33162
(305) 760-2053**

www.progressivecareus.com

SIC Code: 5912

**QUARTERLY REPORT
For Three Months Ended March 31, 2018
(the “Reporting Period”)**

For more information:
www.OTCQB.com Ticker: RXMD
or
www.progressivecareus.com

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Disclosure Regarding Forward-Looking Statements

Any reference to “Progressive Care” (which also may be referred to as the “Company”, “we”, “us” or “our”) means Progressive Care, Inc. and its wholly owned subsidiaries, PharmCo, LLC and Smart Medical Alliance, Inc. You should read the following discussion of our consolidated financial condition and consolidated results of operations together with the audited consolidated financial statements and notes to the financial statements included elsewhere in this Annual Report.

This Annual Report and certain other communications made by us contain “forward-looking statements.” Forward-looking statements include, but are not limited to, statements about our financial position, business strategy, competitive position, potential growth opportunities, future operating performance, effects of competition, the effects of future legislation or regulations and plans and objectives of our management for future operations. Any statement made herein that is not a statement of historical fact should be considered a forward-looking statement. We have based our forward-looking statements on our management’s beliefs and assumptions based on information available to our management at the time the statements are made. Use of the words “may,” “should,” “continue,” “plan,” “potential,” “anticipate,” “believe,” “estimate,” “expect,” “intend,” “could,” “project,” “predict” or variations of such words and similar expressions are intended to identify forward-looking statements but are not the exclusive means of identifying such statements. All subsequent written and oral forward-looking statements attributable to us or persons acting on our behalf are expressly qualified in their entirety by the applicable cautionary statements.

These forward-looking statements rely on assumptions, estimates and predictions that could be inaccurate and that are subject to risks and uncertainties that could cause actual results to differ materially from expected results. Forward-looking statements speak only as of the date of this Annual Report. Except as required by applicable law, we undertake no obligation to publicly update or revise any forward-looking statements, whether because of new information, future events or otherwise.

Available Information

The Company’s common stock is currently quoted on the OTCQB under the trading symbol “RXMD.” As part of the OTCQB listing requirements, the Company is required to prepare and post material news, quarterly financial reports and annual audited financial reports on the OTCQB’s website. This annual report also summarizes various documents and other information. These summaries are qualified in their entirety by reference to the documents and information to which they relate.

Item 1. Exact Name of the Issuer and the Address of its Principal Executive Offices

Exact name of the issuer:	Progressive Care, Inc.
Principal Executive Offices:	901 N. Miami Beach Blvd., Ste. 1-2 North Miami Beach, FL 33162 Telephone: (305) 760-2053 Facsimile: (786) 657-2904 Website: www.progressivecareus.com
Investor Relations Officer:	Armen Karapetyan, Senior Adviser, Business Development 901 N. Miami Beach Blvd., Ste. 1-2 North Miami Beach, FL 33162 Telephone: (305) 760-2053 Email Address: investors@progressivecareus.com

Item 2. Shares Outstanding

The following table sets forth the number of shares outstanding for each class of securities authorized as of the dates set forth below:

As of March 31, 2018					
Class	Number of Shares Authorized	Number of Shares Outstanding	Freely Tradable Shares (Public Float)	Total Number of Beneficial Stockholders	Total Number of Stockholders of Record
Common Stock	500,000,000	412,366,140*	334,506,590	3,277	217
Preferred Stock	51	51	-	1	1
As of December 31, 2017					
Class	Number of Shares Authorized	Number of Shares Outstanding	Freely Tradable Shares (Public Float)	Total Number of Beneficial Stockholders	Total Number of Stockholders of Record
Common Stock	500,000,000	352,315,147*	317,774,168	1,785	185
Preferred Stock	51	51	-	1	1
As of December 31, 2016					
Class	Number of Shares Authorized	Number of Shares Outstanding	Freely Tradable Shares (Public Float)	Total Number of Beneficial Stockholders	Total Number of Stockholders of Record
Common Stock	500,000,000	344,107,607*	306,470,784	1,600	185
Preferred Stock	51	51	-	1	1

*This amount is net of 5,590,432 shares of common stock, which is the number of shares beneficially owned by Progressive Care through PharmCo, LLC and Progressive Training, Inc. Total number of shares of common stock issued and outstanding per the transfer agent is 423,956,572 as of May 14, 2018.

Item 3. Consolidated Financial Statements (Unaudited)

The following consolidated financial statements are filed as part of this report:

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Progressive Care Inc. and Subsidiaries

Consolidated Balance Sheets

<u>Assets</u>	March 31, 2018 (Unaudited)	December 31, 2017 (1)
Current Assets		
Cash	\$ 1,260,820	\$ 419,313
Accounts receivable – trade, net	1,127,837	1,270,114
Accounts receivable - other	43,263	-
Inventory, net	614,420	611,116
Prepaid expenses	466,943	51,394
Total Current Assets	3,513,283	2,351,937
Property and equipment, net	304,912	287,097
Other Assets		
Deposits	26,366	26,366
Other assets, discontinued operations	1,480	1,480
Total Other Assets	27,846	27,846
Total Assets	\$ 3,846,041	\$ 2,666,880
<u>Liabilities and Stockholders' Equity</u>		
Current Liabilities		
Accounts payable and accrued liabilities	\$ 1,884,308	\$ 1,694,548
Notes payable, net of unamortized debt discount and debt issuance costs	367,098	164,187
Capital lease obligation - current portion	17,559	17,287
Unearned revenue	155,775	177,877
Derivative liability	668,887	3,920
Total Current Liabilities	3,093,627	2,057,819
Long-term Liabilities		
Deferred rent liability	76,324	80,732
Capital lease obligation, net of current portion	93,832	98,325
Total Liabilities	3,263,783	2,236,876
Commitments and Contingencies		
Stockholders' Equity		
Preferred Stock, Series A par value \$0.001; 51 shares authorized, issued and outstanding as of March 31, 2018 and December 31, 2017	-	-
Common stock, par value \$0.0001; 500,000,000 shares authorized, 412,366,140 and 352,315,147 issued and outstanding as of March 31, 2018 and December 31, 2017, respectively	41,236	35,232
Additional paid-in capital	4,344,642	3,556,098
Accumulated Deficit	(3,803,620)	(3,161,326)
Total Stockholders' Equity	582,258	430,004
Total Liabilities and Stockholders' Equity	\$ 3,846,041	\$ 2,666,880

(1) The information in this column was derived from the Company's audited consolidated financial statements as of and for the year ended December 31, 2017.

See Accompanying Notes to Consolidated Financial Statements

Progressive Care Inc. and Subsidiaries
Consolidated Statements of Operations
Three Months Ended March 31, 2018 and 2017 (Unaudited)

	2018	2017
Revenues, net	\$ 5,147,345	\$ 4,794,376
Cost of revenue	3,967,054	3,268,703
Gross profit	1,180,291	1,525,673
Selling, general and administrative expenses		
<i>Bad debt expense</i>	10,862	8,919
<i>Share-based compensation</i>	142,429	32,500
<i>Other selling, general and administrative expense</i>	1,192,482	1,260,076
Total Selling, general and administrative expenses	1,345,773	1,301,495
(Loss) income from operations	(165,482)	224,178
Other Income (Expense)		
<i>Change in fair value of derivative liability</i>	(451,169)	25,724
<i>Interest income</i>	93	62
<i>Interest expense</i>	(23,944)	(37,237)
Total other income (expense) - net	(475,020)	(11,451)
(Loss) income before provision for income taxes	(640,502)	212,727
Provision for income taxes	(1,650)	(1,598)
Net (loss) income from continuing operations	(642,152)	211,129
Loss from discontinued operations, net of tax	(142)	(47,465)
Net (loss) income	\$ (642,294)	\$ 163,664
Basic and diluted net income per common share	\$ 0.00	\$ 0.00
Weighted average number of common shares outstanding during the year - basic and diluted	402,600,381	344,888,857

See Accompanying Notes to Consolidated Financial Statements.

Progressive Care Inc. and Subsidiaries
Consolidated Statements of Stockholders' Equity (Deficit)
Three Months Ended March 31, 2018 (Unaudited)

	Preferred Series A		Common Stock		Additional	Accumulated	Total
	\$0.001 Par Value		\$0.0001 Par Value		Paid-in	Deficit	Stockholders'
	Shares	Amount	Shares	Amount	Capital		Equity (Deficit)
Balance, December 31, 2017	51	\$ -	352,315,147	\$ 35,232	\$ 3,556,098	\$(3,161,326)	\$ 430,004
<i>Issuance of common stock for settlement of debt principal and interest</i>	-	-	15,582,422	1,558	178,611	-	180,169
<i>Issuance of common stock for professional services</i>	-	-	2,625,000	262	36,488	-	36,750
<i>Issuance of common stock for officer/director and employee compensation</i>	-	-	41,843,571	4,184	573,445	-	577,629
<i>Net loss for the three months ended March 31, 2018</i>	-	-	-	-	-	(642,294)	(642,294)
Balance, March 31, 2018	51	\$ -	412,366,140	\$ 41,236	\$ 4,344,642	\$(3,803,620)	\$ 582,258

See Accompanying Notes to Consolidated Financial Statements.

Progressive Care Inc. and Subsidiaries
Consolidated Statements of Cash Flows
Three Months Ended March 31, 2018 and 2017 (Unaudited)

	2018	2017
Cash Flows from Operating Activities:		
Net (loss) income	\$ (642,294)	\$ 163,664
Adjustments to reconcile net income to net cash provided by (used in) operating activities:		
Depreciation and amortization	22,184	25,112
Change in provision for doubtful accounts	1,060	1,232
Share-based compensation	142,429	32,500
Amortization of debt issuance costs and debt discounts	15,491	27,295
Change in fair value of derivative liability	451,169	(25,724)
Changes in operating assets and liabilities:		
(Increase) decrease in:		
Accounts receivable	97,954	(128,830)
Inventory	(3,303)	85,406
Deposits	-	(5,300)
Prepaid Expenses	19,650	32,109
Increase (decrease) in:		
Accounts payable and accrued liabilities	231,997	(217,918)
Unearned revenue	(22,102)	4,000
Deferred rent payable	(4,408)	(2,187)
Net Cash Provided by (Used in) Operating Activities	309,827	(8,641)
Cash Flows from Investing Activities:		
Purchase of property and equipment	(39,999)	(8,717)
Net Cash Used in Investing Activities	(39,999)	(8,717)
Cash Flows from Financing Activities:		
Proceeds from issuance of notes payable	636,304	-
Payment of debt issue costs	50,000	-
Payments of notes payable	(8,205)	(6,718)
Payments of capital lease obligation	(6,420)	(3,965)
Net Cash Provided by (Used in) Financing Activities	571,679	(10,683)
Net increase (decrease) in cash	841,507	(28,041)
Cash at beginning of period	419,313	816,220
Cash at end of period	\$ 1,260,820	\$ 788,179

<u>Supplemental disclosures of cash flow information:</u>		
<i>Cash paid for interest</i>	\$ 21,072	\$ 29,823
<i>Cash paid for income taxes</i>	\$ 1,650	\$ 1,598
<u>Supplemental Schedule of non-cash investing and financing activities:</u>		
<i>Debt repayment through issuance of common stock shares</i>	\$ 180,169	\$ -
<i>Recognition of debt discount and derivative liability associated with conversion feature in note agreement</i>	\$ 213,798	\$ -
<i>Prepaid compensation expense associated with share-based compensation</i>	\$ 577,629	\$ -

See Accompanying Notes to Consolidated Financial Statements.

Progressive Care, Inc. and Subsidiaries
Notes to the Unaudited Consolidated Financial Statements
Three Months Ended March 31, 2018 and 2017

Note 1 Organization & Nature of Operations

Progressive Care, Inc. (“Progressive”) was incorporated under the laws of the state of Delaware on October 31, 2006. PharmCo, LLC (“PharmCo”), headquartered in North Miami Beach, Florida, was formed on November 29, 2005 as a Florida Limited Liability Company and is a 100% owned subsidiary of Progressive. On October 21, 2010, Progressive acquired PharmCo and PharmCo 780, which is an inactive company. Collectively, all of the previously named entities are known as the “Company”.

PharmCo is a South Florida health services organization and provider of prescription pharmaceuticals specializing in health practice risk management, compounded medications, the sale of anti-retroviral medications and related medication therapy management, and the supply of prescription medications to long term care facilities. The Company is focused on developing the PharmCo brand and adding business elements that cater to specific under-served markets and demographics. This effort includes community and network-based marketing strategies, the introduction of new locations, acquisitions and the strategic collaboration(s) with community, government and charitable organizations.

Smart Medical Alliance Inc. (“Smart Medical”), a wholly owned subsidiary of Progressive, was incorporated on August 17, 2016 to provide management services to healthcare organizations. Smart Medical is head quartered in North Miami Beach, Florida and commenced operations on October 1, 2016. Smart Medical operations were discontinued in the fourth quarter of 2017 as the Company was not successful in its sales and marketing efforts, and therefore revenues were not sufficient to meet operating costs.

Note 2 Basis of Presentation

The Company’s fiscal year end is December 31. The Company uses the accrual method of accounting. The accompanying unaudited interim consolidated financial statements have been prepared on the same basis as the annual consolidated financial statements. The December 31, 2017 balance sheet has been derived from audited consolidated financial statements.

Note 3 Summary of Significant Accounting Policies

Principles of Consolidation

The consolidated financial statements include the accounts of Progressive and its wholly owned subsidiaries. All inter-company accounts and transactions have been eliminated in consolidation.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America (“GAAP”) requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Such estimates and assumptions impact both assets and liabilities, including but not limited to: net realizable value of accounts receivable and inventories, estimated useful lives and potential impairment of property and equipment, estimated fair value of derivative liabilities using the Monte Carlo simulation model, and estimates of current and deferred tax assets and liabilities.

Making estimates requires management to exercise significant judgment. It is at least reasonably possible that the estimate of the effect of a condition, situation or set of circumstances that existed at the date of the consolidated financial statements, which management considered in formulating its estimate, could change in the near term due to one or more future confirming events. Accordingly, actual results could differ significantly from estimates.

Progressive Care, Inc. and Subsidiaries
Notes to the Unaudited Consolidated Financial Statements
Three Months Ended March 31, 2018 and 2017

Cash

The Company maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. The Company has not experienced any losses in such accounts. The Company believes it is not exposed to any significant credit risk associated with its cash balances.

Cash Equivalents: The Company considers all highly liquid investments purchased with original maturities of three months or less to be cash equivalents. As of March 31, 2018 and December 31, 2017, the Company does not have any cash equivalents.

Accounts Receivable and Allowance for Doubtful Accounts

Trade accounts receivable are stated at the invoiced amount. Trade accounts receivable primarily include amounts from third-party pharmacy benefit managers and insurance providers and are based on contracted prices. Trade accounts receivable are unsecured and require no collateral. The Company recorded an allowance for doubtful accounts for estimated differences between the expected and actual payment of accounts receivable. These reductions were made based upon reasonable and reliable estimates that were determined by reference to historical experience, contractual terms, and current conditions. Each quarter, the Company reevaluates its estimates to assess the adequacy of its allowance and adjusts the amounts as necessary. Account balances are charged off against the allowance after all means of collection have been exhausted and the potential for recovery is considered remote.

Risks and Uncertainties

The Company's operations are subject to intense competition, risk and uncertainties including financial, operational, regulatory and other risks including the potential risk of business failure.

Billing Concentrations

The Company's primary receivables are from prescription medications billed to various insurance providers. Ultimately, the insured is responsible for payment should the insurance company not reimburse the Company. The Company generated reimbursements from three significant insurance providers for the three months ended March 31, 2018 and 2017:

Payors	Three Months Ended March 31, 2018	Three Months Ended March 31, 2017
A	16%	16%
B	16%	15%
C	12%	10%

The Company generated reimbursements from three significant pharmacy benefit managers (PBMs) for the three months ended March 31, 2018 and 2017:

PBMs	Three Months Ended March 31, 2018	Three Months Ended March 31, 2017
A	36%	35%
B	23%	24%
C	17%	15%

Progressive Care, Inc. and Subsidiaries
Notes to the Unaudited Consolidated Financial Statements
Three Months Ended March 31, 2018 and 2017

Inventory

Inventory is valued on a lower of first-in, first-out (FIFO) cost or net realizable value basis. Inventory primarily consists of prescription medications, pharmacy supplies, and retail items. The Company provides a valuation allowance for obsolescence and slow-moving items. As of March 31, 2018 and December 31, 2017, the Company recorded an allowance for obsolescence of \$25,000.

Property and Equipment

Property and equipment, including improvements, is stated at cost less accumulated depreciation. Expenditures for maintenance and repairs are charged to expense as incurred.

Depreciation is computed on a straight-line basis over estimated useful lives as follows:

Description	Estimated Useful Life
Leasehold improvements and fixtures	Lesser of estimated useful life or life of lease
Furniture and equipment	5 years
Computer equipment and software	3 years
Vehicles	3-5 years

Property and equipment is reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. There were no impairment charges for the three months ended March 31, 2018 and 2017.

Fair Value of Financial Instruments

The Company's financial instruments consisted of cash, accounts receivable, accounts payable, accrued liabilities, and notes payable. The carrying amounts of the Company's financial instruments generally approximate their fair values at March 31, 2018 and December 31, 2017, due to the short-term nature of these instruments. The carrying value of the capital lease obligation approximates fair value due to the implicit rate in the lease in relation to the Company's borrowing rate and the duration of the lease.

Derivative Liabilities

GAAP requires bifurcation of embedded derivative instruments such as conversion features in convertible debt or equity instruments, and their measurement at fair value. In assessing the convertible debt instruments, management determines if the conversion feature requires bifurcation from the host instrument and recording of the bifurcated derivative instrument at fair value.

Once derivative liabilities are determined, they are adjusted to reflect fair value at the end of each reporting period. Any increase or decrease in the fair value is recorded in results of operations as an adjustment to fair value of derivatives. The fair value of these derivative instruments is determined using the Monte Carlo Simulation Model.

Revenue Recognition

The Company records revenue when all of the following have occurred: (1) pervasive evidence of an arrangement exists, (2) the asset is transferred to the customer without further obligation, (3) the sales price to the customer is fixed or determinable, and (4) collectability is reasonably assured.

Progressive Care, Inc. and Subsidiaries
Notes to the Unaudited Consolidated Financial Statements
Three Months Ended March 31, 2018 and 2017

The Company recognizes its pharmacy revenue when a customer picks up or is delivered their prescription or purchases merchandise at the store. The Company records unearned revenue for prescriptions that are filled but not yet delivered at period-end. Billings for most prescription orders are with third-party payers, including Medicare, Medicaid and insurance carriers. Customer returns are nominal. Pharmacy revenues were in excess of 98% of total revenue for all periods presented.

Cost of Revenue

Cost of pharmacy revenue is derived based upon vendor purchases relating to prescriptions sold and point-of-sale scanning information for non-prescription sales and is adjusted based on periodic inventories. All other costs related to pharmacy revenue are expensed as incurred.

Discontinued Operations

Results of operations for Smart Medical are reported for all periods presented as discontinued operations, which is defined as a component of the Company’s business, the operations and cash flows of which can be clearly distinguished from the rest of the Company and which:

- Represents a separate major line of business or geographic area of operations;
- Is part of a single coordinated plan to dispose of a separate major line of business or geographic area of operations; or
- Is a subsidiary acquired exclusively with a view to re-sale.

Classification as a discontinued operation occurs at the earlier of disposal or when the operation meets the criteria to be classified as held-for-sale. When an operation is classified as a discontinued operation, the comparative consolidated statements of operations is re-presented as if the operation had been discontinued from the start of the comparative period.

Vendor Concentrations

For the three months ended March 31, 2018 and 2017, the Company had significant vendor concentrations with one vendor. The purchases from this significant vendor are as follows:

Ven	Three Months Ended March 31, 2018	Three Months Ended March 31, 2017
A	81%	63%

Selling, General and Administrative Expenses

Selling expenses primarily consist of store salaries, contract labor, occupancy costs, and expenses directly related to the store. Other general and administrative costs include advertising, insurance and depreciation and amortization.

Advertising

Costs incurred for producing and communicating advertising for the Company are charged to operations as incurred. Advertising expense was \$32,678 and \$27,391 for the three months ended March 31, 2018 and 2017, respectively. Included in advertising costs was approximately \$0 and \$3,200 which is included in discontinued operations for the three months ended March 31, 2018 and 2017, respectively.

Progressive Care, Inc. and Subsidiaries
Notes to the Unaudited Consolidated Financial Statements
Three Months Ended March 31, 2018 and 2017

Share-Based Payment Arrangements

Generally, all forms of share-based payments, including warrants, are measured at their fair value on the awards' grant date typically using a Black-Scholes pricing model, based on the estimated number of awards that are ultimately expected to vest. The costs associated with share-based compensation awards to employees and non-employee directors are measured at the grant date based on the calculated fair value of the award and recognized as an expense ratably over the recipient's requisite service period during which that award vests or becomes unrestricted. Share-based compensation awards issued to non-employees for services rendered are recorded at either the fair value of the services rendered or the fair value of the share-based payment, whichever is more readily determinable. The shares are subsequently re-measured at their fair value at each reporting date over the service period of the awards. The expense resulting from share-based payments is recorded in other selling, general and administrative expenses in the consolidated statements of operations.

Income Taxes

On December 22, 2017, the U.S. government enacted comprehensive tax legislation commonly referred to as the Tax Cuts and Jobs Act (the "Tax Act"). The Tax Act makes broad and complex changes to the U.S. tax code, including, but not limited to, (1) reducing the U.S. federal corporate tax rate from 35% to 21%; (2) eliminating the corporate alternative minimum tax (AMT) and changing how existing AMT credits can be realized; (3) creating a new limitation on deductible interest expense; (4) changing rules related to uses and limitations of net operating loss carryforwards created in tax years beginning after December 31, 2017; (5) bonus depreciation that will allow for full expensing of qualified property; and (6) limitations on the deductibility of certain executive compensation.

Income taxes are accounted for under the asset and liability method. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carry forwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date.

Progressive Care, Inc. and Smart Medical Alliance, Inc. are taxed as C corporations. PharmCo, LLC is taxed as a partnership, wherein each member is responsible for the tax liability, if any, related to its proportionate share of PharmCo LLC's taxable income. Accordingly, no provision for income taxes is reflected in the accompanying consolidated financial statements. Progressive Care, Inc. has a 100% ownership interest in PharmCo, LLC; therefore, all of PharmCo, LLC's taxable income is included in Progressive Care, Inc.'s taxable income.

The provision for income taxes for the three months ended March 31, 2018 and 2017 on the Consolidated Statements of Operations represents the minimum state corporate tax payments. There was no current tax provision for the three months ended March 31, 2018 and 2017 because taxable income was fully offset by prior year net operating loss carryforwards. Total available net operating losses to be carried forward to future taxable years was approximately \$4,400,000 as of March 31, 2018, which will expire in various years through 2038. The Company's net deferred tax asset at March 31, 2018 and December 31, 2017 was attributable primarily to net operating loss carryforwards and was fully offset by a 100% valuation allowance as it was not more likely than not that the tax benefits of the loss carryforwards would be realized. The change in the valuation allowance was approximately \$81,000 and \$140,000 for the three months ended March 31, 2018 and 2017, respectively.

The Company accounts for uncertainty in income taxes by recognizing a tax position in the consolidated financial statements only after determining that the relevant tax authority would more likely than not sustain the position following an audit. For tax positions meeting the more likely than not threshold, the amount recognized in the consolidated financial statements is the largest benefit that has a greater than 50 percent likelihood of being realized

Progressive Care, Inc. and Subsidiaries
Notes to the Unaudited Consolidated Financial Statements
Three Months Ended March 31, 2018 and 2017

upon ultimate settlement with the relevant tax authority. The Company records interest and penalties related to tax uncertainties, if any, as income tax expense. Based on management's evaluation, the Company does not believe it has any uncertain tax positions during the three months ended March 31, 2018 and 2017.

Earnings (Loss) per Share

Basic earnings/loss per share ("EPS") is computed by dividing net income available to common stockholders by the weighted average number of common shares outstanding during the period, excluding the effects of any potentially dilutive securities. Diluted EPS gives effect to all dilutive potential of shares of common stock outstanding during the period including stock warrants, using the treasury stock method (by using the average stock price for the period to determine the number of shares assumed to be purchased from the exercise of stock warrants), and convertible debt, using the if converted method. Diluted EPS excludes all dilutive potential of shares of common stock if their effect is anti-dilutive. The effect of including common stock equivalents in weighted average common shares outstanding for 2018 and 2017 is anti-dilutive, and therefore a separate computation of diluted earnings per share for 2018 and 2017 is not presented.

Recently Adopted Accounting Standards

In March 2016, the Financial Accounting Standards Board ("FASB") issued ASU 2016-09, *Compensation – Stock Compensation (Topic 718): Improvements to Employee Share-Based Payment Accounting*, which was intended to improve the accounting for employee share-based payments and affect all organizations that issue share-based payment awards to their employees. Several aspects of the accounting for share-based payment award transactions are simplified, including: (a) income tax consequences; (b) classification of awards as either equity or liabilities; and (c) classification on the statement of cash flows. The amendments are effective for annual periods beginning after December 15, 2017, and interim periods within annual periods beginning after December 15, 2018. Early adoption is permitted. The adoption of this guidance did not have a material impact on the Company's consolidated financial statements.

Accounting Standards Issued but Not Yet Adopted

In February 2016, the FASB issued ASU 2016-02, *Leases (Topic 842)*, to provide a new comprehensive model for lease accounting. Under this guidance, lessees and lessors should apply a "right-of-use" model in accounting for all leases (including subleases) and eliminate the concept of operating leases and off-balance sheet leases. Recognition, measurement and presentation of expenses will depend on classification as a finance or operating lease. Similar modifications have been made to lessor accounting in-line with revenue recognition guidance. This guidance is effective for annual periods and interim periods within those annual periods beginning after December 15, 2018. The amendments also require certain quantitative and qualitative disclosures about leasing arrangements. Early adoption is permitted. The updated guidance requires a modified retrospective adoption. The Company is currently in the process of evaluating this new standard update.

In May 2014, the FASB issued ASU No. 2014-09, *Revenue from Contracts with Customers (Topic 606)* ("ASU 2014-09"), which amends the existing accounting standards for revenue recognition. ASU 2014-09 is based on principles that govern the recognition of revenue at an amount an entity expects to be entitled when products are transferred to customers.

Subsequently, the FASB has issued the following standards related to ASU 2014-09: ASU No. 2016-08, *Revenue from Contracts with Customers (Topic 606): Principal versus Agent Considerations* ("ASU 2016-08"); ASU No. 2016-10, *Revenue from Contracts with Customers (Topic 606): Identifying Performance Obligations and Licensing* ("ASU 2016-10"); ASU No. 2016-12, *Revenue from Contracts with Customers (Topic 606): Narrow-Scope Improvements and Practical*

Progressive Care, Inc. and Subsidiaries
Notes to the Unaudited Consolidated Financial Statements
Three Months Ended March 31, 2018 and 2017

Expedients ("ASU 2016-12"); and ASU No. 2016-20, *Technical Corrections and Improvements to Topic 606, Revenue from Contracts with Customers* ("ASU 2016-20"). The Company must adopt ASU 2016-08, ASU 2016-10, ASU 2016-12 and ASU 2016-20 with ASU 2014-09 (collectively, the "new revenue standards").

In August 2015, the FASB issued ASU No. 2015-14, *Revenue from Contracts with Customers - Deferral of the Effective Date* which approved a one-year deferral of ASU 2014-09 for annual reporting periods beginning after December 15, 2017 for public entities, and annual reporting periods beginning after December 15, 2018 for all other entities. The new revenue standards become effective for the Company in the first quarter of fiscal year 2019 but allow adoption one year earlier if the Company so chooses. The Company currently plans to adopt this accounting standard in the first quarter of fiscal year 2019. The guidance permits two methods of adoption: full retrospective in which the standard is applied to all the periods presented or modified retrospective where an entity must recognize the cumulative effect of initially applying the standard as an adjustment to the opening balance of retained earnings. The adoption of this guidance is not expected to have a material effect on the Company's consolidated financial statements.

Note 4. Accounts Receivable – Trade, net

Accounts receivable consisted of the following at March 31, 2018 and December 31, 2017.

	March 31, 2018	December 31, 2017
Gross accounts receivable - trade	\$ 1,139,237	\$ 1,280,454
Less: Allowance for doubtful accounts	(11,400)	(10,340)
Accounts receivable – trade, net	<u>\$ 1,127,837</u>	<u>\$ 1,270,114</u>

For the three months ended March 31, 2018 and 2017, the Company recognized bad debt expense in the amount of \$10,862 and \$8,919, respectively.

Note 5. Property and Equipment, net

Property and equipment, net consisted of the following at March 31, 2018 and December 31, 2017.

	March 31, 2018	December 31, 2017
Leasehold improvements and fixtures	\$ 231,810	\$ 231,810
Furniture and equipment	220,491	220,491
Computer equipment and software	79,442	72,348
Vehicles	77,752	44,847
Website	53,188	53,188
Total	662,683	622,684
Less: accumulated depreciation and amortization	(357,771)	(335,587)
Property and equipment, net	<u>\$ 304,912</u>	<u>\$ 287,097</u>

Depreciation and amortization expense for the three months ended March 31, 2018 and 2017 was \$22,184 and \$25,112, respectively. Included in depreciation and amortization expense was approximately \$0 and \$2,300 which is included in discontinued operations for the three months ended March 31, 2018 and 2017, respectively.

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Note 6. Notes Payable

Notes payable consisted of the following:

	March 31, 2018	December 31, 2017
A. Convertible note payable - collateralized	\$ 589,848	\$ 128,226
B. Note payable – uncollateralized	25,000	25,000
Insurance premium financing	2,756	10,961
Subtotal	617,604	164,187
Less Unamortized debt discount	203,025	-
Less Unamortized debt issuance costs	47,481	-
Total	\$ 367,098	\$ 164,187

The corresponding notes payable above are more fully discussed below:

(A) Convertible Note Payable – collateralized

On July 22, 2016, Progressive entered a Securities Purchase Agreement (the “Purchase Agreement”) with Chicago Venture Partners, L.P. (the “Investor”), a Utah limited partnership. The Investor agreed to purchase from the Company 10% convertible promissory notes in the aggregate principal amount of \$2,205,000 (the “Notes”), including a 10% Original Issue Discount (“OID”) and \$5,000 attorney’s fee. The Notes are convertible into shares of common stock (\$0.0001 par value per share) in 1 year at the lesser of Market Price or \$0.05 on the date of conversion. The Notes are to be delivered in eight (8) tranches each in the principal amount of \$250,000 and mature on October 18, 2018 (the “Maturity Date”); however, the Investor may elect to extend the Maturity Date up to 30 days. The Notes accrue interest at the rate of 10.9% per annum and the entire unpaid principal balance plus all accrued and unpaid interest are due on the Maturity Date. Progressive received the initial tranche of \$280,000 at the closing of the transaction, which includes \$30,000 of OID and legal costs. Progressive granted the Investor a security interest in all right, title, interest and claims of Progressive. PharmCo has agreed to guarantee Progressive’s obligations under the Purchase Agreement, the Notes and the Security Agreement by entering into a Guaranty Agreement in favor of the Investor. Pursuant to the Guaranty Agreement, Progressive has agreed to pay to PharmCo 10% of all proceeds it received from the Investor, as consideration to secure Progressive’s obligations, and an additional 50% of all proceeds from the Investor for PharmCo’s ongoing business operations. Progressive intends to use the net proceeds for its general working capital and the general working capital of PharmCo to further both companies’ ongoing growth and development.

In conjunction with the execution of the Purchase Agreement, Progressive executed a Membership Interest Pledge Agreement with the Investor whereby the Investor pledged a 60% membership interest in a company owned by the Investor as collateral and security for the performance by the Investor of all of its purchase obligations under the Purchase Agreement.

On August 8, 2017, the Company entered into an amendment of the promissory note and securities purchase agreement with Chicago Venture Partners, L.P. The amended promissory note included changes to the monthly installment amounts payable to the Lender through the maturity date of the note. The amended securities purchase agreement included a provision under which the Company agreed to change its stock transfer agent to an agent approved by the Lender. As consideration for the amended promissory note and securities purchase agreement, the Company agreed to prepay accrued interest on the note in the amount of \$30,735 and a prepayment premium of \$5,379.

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The first tranche of \$280,000 was disbursed to the Company on July 25, 2016. Note principal and accrued interest on the first tranche was repaid by the Company during 2018 in the following manner: \$30,000 was repaid through the issuance of 3,090,553 shares of common stock valued at \$0.0097 per share; \$30,000 was repaid through the issuance of 3,113,002 shares of common stock valued at \$0.0096 per share; \$40,000 was repaid through the issuance of 4,150,669 shares of common stock valued at \$0.0096 per share; and the remaining balance of \$30,169 was repaid through the issuance of 2,739,398 shares of common stock valued at \$0.0011 per share.

Note principal and accrued interest on the first tranche was repaid by the Company during 2017 in the following manner: \$100,000 was paid in cash in October 2017; \$30,000 was paid through the issuance to the noteholder of 3,313,819 shares of common stock valued at \$0.009 per share; and \$30,000 was paid through the issuance of 3,456,221 shares of common stock valued at \$0.00868 per share. The balance outstanding on the first tranche was \$0 and \$128,226 at December 31, 2017. Accrued interest on the first tranche at March 31, 2018 and December 31, 2017 was \$0 and \$1,073, respectively.

On February 15, 2018, the Company drew down a second tranche against the Chicago Venture note in the amount of \$636,304. Note proceeds of \$586,304 were received from Chicago Venture, which was net of a \$50,000 commitment fee paid to Chicago Venture. The second tranche is evidenced by secured convertible promissory notes that are subject to the same repayment and conversion terms as the first tranche and bear interest at 10%. The second tranche on the Chicago Venture note will mature in October 2018. Note principal and accrued interest on the second tranche was repaid by the Company during the three months ended March 31, 2018 in the following manner: \$50,000 was paid through the issuance of 2,488,800 shares of common stock valued at \$0.02 per share. The balance outstanding on the second tranche was \$589,848 at March 31, 2018. Accrued interest on the second tranche at March 31, 2018 was \$3,945.

The Company has identified conversion features embedded within the first and second tranches. The Company has determined that the conversion features represent an embedded derivative. The conversion price is set at \$0.05 per share unless the Market Capitalization of the Company falls below \$3,000,000 at which time the Lender's Conversion Price for all Lender Conversions occurring after the first date of such occurrence shall equal the lower of the Lender Conversion Price (as defined in the Purchase Agreement) and the Market Price as of any applicable date of Conversion. Accordingly, the embedded conversion feature must be bifurcated from the debt host and accounted for as a derivative liability. On July 22, 2016, the Company recorded a derivative liability on the first tranche in the amount of \$80,696. For the three months ended March 31, 2017, the Company recorded a Change in Fair Value of the Derivative Liability in the amount of \$25,724. The derivative liability on the first tranche was satisfied when the final debt payment on the first tranche was made in February 2018. The derivative liability balance on the first tranche on the consolidated balance sheets at March 31, 2018 and December 31, 2017 was \$0 and \$3,920, respectively.

On February 15, 2018, the Company recorded a derivative liability on the second tranche in the amount of \$213,798. For the three months ended March 31, 2018, the Company recorded a Change (Loss) in Fair Value of the Derivative Liability in the amount of \$451,169. The derivative liability balance on the second tranche on the consolidated balance sheets at March 31, 2018 was \$668,888.

At inception, the fair value of the derivative instrument has been recorded as a liability on the consolidated balance sheet with the corresponding amount recorded as a discount to the Note. The discount was accreted from the issuance date to the maturity date of the Note. The change in the fair value of the derivative liability was recorded in other income or expenses in the consolidated statement of operations at the end of each period, with the offset to the derivative liability on the consolidated balance sheets. The fair value of the embedded derivative liability was determined using the Monte Carlo Simulation model on the issuance date.

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Debt Issuance Costs and Debt Discount:

Debt Issuance Costs consist of fees incurred through securing financing from Chicago Venture Partners, L.P. on February 15, 2018 and July 22, 2016. Debt Discount consists of the discount recorded upon recognition of the derivative liability upon issuance of the second tranche. Debt issuance costs and debt discount are amortized to interest expense over the term of the related debt using the effective interest method. Total amortization expense for the three months ended March 31, 2018 and 2017 was \$13,292 and \$27,295, respectively. The unamortized debt discount and debt issuance costs are recorded as offsets to the Note Payable with a total offset of \$250,506 and \$0 as of March 31, 2018 and December 31, 2017, respectively.

(B) Note Payable – Uncollateralized

As of March 31, 2018 and December 31, 2017, the uncollateralized note payable represents a non-interest bearing loan that is due on demand from an investor.

Interest expense on these notes payable was \$21,745 and \$34,783 for the three months ended March 31, 2018 and 2017, respectively.

Note 7. Capital Lease Obligation

In July 2016, the Company entered a capital lease obligation to purchase pharmacy equipment with a cost of \$163,224. The terms of the capital lease agreement require monthly payments of approximately \$2,000 over 36 months with no stated interest rate and an incremental borrowing rate of 6%. The Company recorded a discount on the capital lease obligation in the amount of \$26,181 and subsequently amortizes the discount over the lease term. The Company recorded amortization of the discount in the amount of \$2,199 and \$2,454 for the three months ended March 31, 2018 and 2017, respectively, which has been included in interest expense on the accompanying consolidated statements of operations. The unamortized discount was \$11,174 and \$13,372 at March 31, 2018 and December 31, 2017, respectively.

Minimum lease payments for years subsequent to March 31, 2018 are as follows:

Year	Amount
2019	\$ 25,680
2020	96,884
Subtotal	122,564
Less: unamortized debt discount	11,174
Total	\$ 111,390

The current portion of the capital lease obligation was \$17,559 and \$17,287 as of March 31, 2018 and December 31, 2017, respectively. Interest expense for the three months ended March 31, 2018 and 2017 was \$2,199 and \$2,454, respectively.

Depreciation expense related to the asset under the capital leases was approximately \$4,800 each period in the three months ended March 31, 2018 and 2017, respectively, and was included in depreciation and amortization expense in the accompanying consolidated statements of operations.

Progressive Care, Inc. and Subsidiaries
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Note 8. Stockholders' (Deficit) Equity

Share-Based Compensation

On January 5, 2018, the Company issued 41,843,571 shares of its Common Stock to its officers, directors and employees as stock-based compensation. The shares were issued in consideration of services provided to the Company in 2017 and were initially valued on the grant date at \$577,629. The requisite service period for the stock grants was one year based on the vesting period of each stock grant. The Company has elected to estimate forfeitures with subsequent true-up to actual experience. The compensation cost will be recognized as expense ratably over the requisite service period. Total share-based compensation expense related to the stock grants was \$142,429 for the three months ended March 31, 2018.

On March 15, 2018, the Company issued 500,000 shares of its Common Stock to its Directors in satisfaction of an accrued compensation liability from 2017. The shares were issued in consideration of director services provided to the Company in 2017 and initially valued at \$14,000.

On March 15, 2018, the Company issued 1,625,000 shares of its Common Stock to an outside consultant in satisfaction of an accrued compensation liability from 2017. The shares were issued in consideration of investor and public relations services provided to the Company in 2017 and initially valued at \$22,750.

Common Stock

As of March 31, 2018 and December 31, 2017, the Company's issued and outstanding common shares total 412,366,140 and 352,315,147 shares, respectively. The Company's transfer agent is reporting 417,956,572 common shares outstanding as of March 31, 2018; however, this balance includes 5,590,432 common shares that were beneficially owned by Progressive Care through PharmCo, LLC and Progressive Training, Inc.

Preferred Stock

On July 3, 2014, the Company's shareholders and board of directors authorized the creation of 51 shares of Series A Super-Voting Preferred Stock at par value of \$0.001 per share. The series is a non-dividend producing instrument that ranks superior to the Company's common stock.

Each one (1) share of the Series A Preferred Stock shall have voting rights equal to (x) 0.019607 *multiplied by* the total issued and outstanding Common Stock and Preferred Stock eligible to vote at the time of the respective vote (the "**Numerator**"), *divided by* (y) 0.49, *minus* (z) the Numerator.

With respect to all matters upon which stockholders are entitled to vote or to which stockholders are entitled to give consent, the holders of the outstanding shares of Series A Preferred Stock shall vote together with the holders of Common Stock without regard to class, except as to those matters on which separate class voting is required by applicable law or the Certificate of Incorporation or By-laws.

On July 11, 2014, the board of directors approved the issuance of 51 shares of the Company's Series A Preferred Stock to a certain employee of the Company, which is equal to 50.99% of the total voting power of all issued and outstanding voting capital of the Company in satisfaction of \$20,000 in past due debt. These issued shares of preferred stock are outstanding as of March 31, 2018 and December 31, 2017. As of March 31, 2018 and December 31, 2017, the individual is employed by the Company.

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Note 9. Discontinued Operations

In October 2017, the Company's wholly-owned subsidiary, Smart Medical Alliance, Inc., ceased operations as management determined that its strategic plan to provide management services to healthcare organizations was not successful. Smart Medical was not previously classified as a discontinued operation. The 2017 consolidated statement of operations has been restated to show the discontinued operation separately from continuing operations. Total revenue from discontinued operations was \$0 and \$53,286 in the three months ended March 31, 2018 and 2017, respectively. Total expense from discontinued operations was \$142 and \$47,465 for the three months ended March 31, 2018 and 2017, respectively.

Note 10. Commitments and Contingencies

Legal Matters

The Company is subject to claims and lawsuits that arise primarily in the ordinary course of business. In the opinion of management, the disposition or ultimate resolution of currently known claims and lawsuits will not have a material adverse effect on the Company's consolidated financial position, results of operations or liquidity.

Lease Commitments

The Company leases its corporate office under a non-cancelable operating lease agreement expiring in December 2020. This lease is guaranteed by a shareholder and an unrelated individual. Additionally, the Company leases certain office space under non-cancelable operating lease agreements which require the Company to pay a monthly base rental plus its proportionate share of operating expenses. These lease agreements expire on various dates through December 2019. Rent expense was \$63,544 and \$63,329 for the three months ended March 31, 2018 and 2017, respectively.

The Company's corporate office and office space rentals are subject to scheduled rent increases throughout the terms of the related leases. As such, the Company records the related rent expense on a straight-line basis, resulting in a deferred rent liability of \$76,324 and \$80,732 as of March 31, 2018 and December 31, 2017, respectively.

At March 31, 2018, rental commitments for currently occupied space for the fiscal years of 2019 through 2021 are as follows:

Year	Amount
2019	\$ 232,495
2020	218,883
2021	152,615
Total	\$ <u>603,993</u>

Note 11. Related Party Transactions

During the three months ended March 31, 2018 and 2017, the Company had a verbal consulting arrangement with Spark Financial Consulting ("Spark"), which is a consulting company owned by an employee and preferred stock controlling shareholder of the Company. Spark provides business development services including but not limited to recruiting, targeting and evaluation of potential mergers and acquisitions, finding third party contractors and assisting with related negotiations in exchange for a monthly fee of \$16,000. Additionally, Spark may be entitled to additional fees for additional consulting services. During the three months ended March 31, 2018 and 2017, the Company paid Spark \$60,000 and \$32,580, respectively.

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The Company has an employment agreement (the "Agreement") with a certain pharmacist, Head of the Compounding Department, who is the first paternal cousin to the preferred stock controlling shareholder and employee of the Company. In consideration for duties performed including but not limited to marketing, patient consultation, formulary development, patient and physician education, training, recruitment, sales management, as well as pharmacist responsibilities, the Company has agreed to provide monthly compensation of \$25,000 or \$15,000 per month plus 5% commission on monthly gross profits generated by the Compounding Department, whichever is greater. During the three months ended March 31, 2018 and 2017, payments to the pharmacist were approximately \$87,000 and \$260,000, respectively.

Note 12. Contingency

In March 2018, the Company received the results of a claims audit performed by one of its pharmacy benefits managers (PBM). The PBM issued audit findings that indicated that there were potential overpayments by the PBM in the amount of approximately \$66,000 to the Company relative to certain prescription drugs that were not issued for medically-accepted indications. The Company is in the process of appealing the PBM's decision. Management believes that the PBM's audit findings are incorrect as the prescriptions were dispensed as per doctors' orders and for a use that was identified as an acceptable indication in the Medicare Prescription Drug Benefit Accepted Compendia. Therefore, management believes that its position will be sustained and the overpayments will not be recouped by the PBM.

Note 13. Subsequent Events

Management has evaluated subsequent events and transactions for potential recognition or disclosure in the consolidated financial statements through May 14, 2018, the date the consolidated financial statements were available to be issued.

Acquisition

On April 2, 2018, the Company entered into a membership interest purchase agreement with W Touchpoint RX Investors, LLC and FW Touchpoint RX Investors, LLC for the purchase of 100% of the issued and outstanding membership interests of Touchpoint RX, LLC ("Touchpoint"), a licensed pharmacy in Palm Springs, Florida. The purchase price for the acquisition of the pharmacy will be \$300,000 payable in cash upon the conclusion of the acquisition. The Company expects to close the transaction on June 20, 2018 upon completion of the change of ownership process, which includes receipts of all required approvals from regulatory agencies and completion of all notification periods with insurance carriers.

The Company also entered into an interim management agreement with Touchpoint, under which PharmCo, LLC will assume all day-to-day management of Touchpoint, which includes assumption of all revenue and expenses. The agreement will remain in effect until completion of the change of ownership process, at which time Touchpoint will become a wholly owned subsidiary of the Company.

Item 4. Management’s Discussion and Analysis or Plan of Operation

The following discussion should be read in conjunction with the attached audited consolidated financial statements and notes thereto. In addition to historical information, the following discussion contains forward-looking statements that involve risks, uncertainties and assumptions. Where possible, we have tried to identify these forward-looking statements by using words such as “anticipate,” “believe,” “intends” or similar expressions. Our actual results may differ materially from those anticipated by the forward-looking statements due to important factors and risks including, but not limited to, those set forth under “Risk Related to our Business” beginning on page 12 in our 2017 Annual Report.

OVERVIEW

The Company is a South Florida health services organization and provider of prescription pharmaceuticals, compounded medications, provider of tele-pharmacy services, the sale of anti-retroviral medications, medication therapy management, the supply of prescription medications to long-term care facilities, 340B services to charitable organizations, case management linkage, EHR implementation, and health practice risk management. Our patient-centered approach positions us at the center of the healthcare system for the treatment of complex chronic diseases.

Our recent and historical revenue growth has been largely driven by our expanding breadth of services, manufacturer price increases, new drugs coming to market, new indications for existing drugs, volume growth with current clients, and addition of new customers due to our focus on higher patient engagement and clinical expertise. The Company provides services to nearly 13,000 patients of diverse demographics across South Florida. Patient growth trends were also due to expanded marketing efforts, directed advertising, and word-of-mouth of PharmCo’s performance rating and the ability of the pharmacy to improve the performance ratings of the physicians it serves. The Company has increased its attention to key Pharmacy Benefit Manager (“PBM”) performance metrics including adherence, brand to generic ratios, high risk medication, statin therapy compliance, therapy gaps, safety, and retention. As a result of these efforts, PharmCo maintains a 5-Star Rating based on the ratings provided by various insurance carriers. As of March 31, 2018, the Company’s performance ranks in the 90th percentile based on a 6-month average between comparative rankings in all PBM networks.

During the three months ended March 31, 2018, the Company’s focus was to continue the growth and development of its pharmacy services, as well as to expand its service options and market territory. Pharmacy revenue for the first quarter 2018 was approximately \$5.1 million, the largest single quarter in the Company’s history. March 2018 revenue was \$1.9 million, the largest single month in the Company’s history. We accomplished these achievements by filling over 66,000 prescriptions during the quarter, a 24% increase over the number of prescriptions filled in the same quarter in 2017.

Our revenue growth was somewhat dampened through the continued efforts of health maintenance organizations, managed care organizations, PBMs, government programs (such as Medicare, Medicaid and other federal and state funded programs), and other third-party payers to limit pharmacy reimbursements, which has adversely impacted our profitability. While manufacturers have increased the price of drugs, payers have generally decreased reimbursement rates as a percentage of drug cost. We have experienced a significant reduction in pharmacy reimbursements in the compounding segment, where compounding revenue decreased from approximately \$1,220,000 from 1,647 claims in first quarter 2017 to approximately \$932,000 from 1,678 claims in first quarter 2018. We have anticipated these evolving industry conditions, none of which are within our control, through our efforts to expand our service options and market territory. We expect pricing pressures from third-party payers to continue given the high and increasing costs of specialty drugs. As a result of this industry-wide pressure, we also may see profit margins on our contracts continue to compress, which may adversely affect our profitability.

In addition, Direct and Indirect Remuneration (“DIR”) Fees continued to apply significant downward pressure on the Company’s profitability. DIR Fees are PBM clawbacks of reimbursements based on factors that vary from plan to plan. DIR fees are often applied retroactively, which has caused the fees charged in the first quarter of 2018 to be over 400% higher than those charged in the first quarter of 2017 (\$145,811 in 2018; \$35,707 in 2017). The Company has shifted pharmacy policy to account for anticipated DIR clawbacks, and we expect to limit our exposure to DIR fees during the remainder of 2018. Part of the mitigation policy includes our focus on performance as some PBMs may reduce or return DIR Fees based on the performance of the pharmacy within their network.

The Company experienced a loss from continuing operations of approximately \$642,000 in the three months ended March 31, 2018, primarily because of charges to operations for share-based compensation related to one-time stock bonus awards made to employees and directors of the Company in January 2018 as amortized over the 12 month vesting period (approximately \$142,000), and a loss recognized from the change in fair value of the derivative liability related to the embedded conversion feature in the Chicago Venture Partners LLP note payable (approximately \$451,000). Despite the net operating loss, the Company continues to generate positive cash flow from its operations, with positive operational cash flow of approximately \$310,000 for first quarter 2018.

Management expects that future growth will be driven by continued expansion into new market territories, concentrated efforts toward developing our compliance and adherence services provided to medical providers, and enhancement of technological opportunities that boost loyalty and customer satisfaction. Areas of current development include market penetration of Palm Beach County through the acquisition of the Touchpoint Rx, LLC, a pharmacy in Palm Springs, Florida; the deployment of PharmCo’s tele-pharmacy platform for live streaming of pharmacy information services; the development and deployment of our online prescription management solution; and implementation of MTM protocols. We believe that our expanding breadth of services and our growing penetration with new customers will help us achieve sustainable revenue growth in the future. Additionally, profitability and cash flow will be positively impacted by the elimination of non-recurring expenses and reductions in PBM fees associated with maintained and improved adherence and compliance performance rating.

First Quarter 2018 Key Highlights

- Completion of 2017 Audited Financial Statements (2nd year with unqualified audit opinion)
- \$1.9 million of revenue in March 2018, largest single month in company’s history
- 5-star pharmacy rating
- Over \$5.1 million in revenue during first quarter 2018, largest single quarter in company’s history
- Over 66,000 prescriptions filled during first quarter 2018, a 24% increase over the same period in 2017
- Increased number of prescriptions from Empower “U” 340B contract
- Completed expansion plans into Palm Beach County, Florida through acquisition of Touchpoint RX pharmacy
- Raised over \$1.4 million for 340B charitable organizations
- Development and deployment of our online prescription management solution
- Acceptance of cryptocurrencies as a payment source
- Licensed in the following states: Colorado, Connecticut, Florida, Georgia, Illinois, Nevada, New Jersey, New York, Pennsylvania, Texas, Utah, Arizona, Massachusetts

RESULTS OF OPERATIONS

The following table summarizes our results of operations for the three months ended March 31, 2018 and 2017:

	Three Months Ended					
	March 31, 2018			March 31, 2017		
	Dollars	% of Revenue	Dollars	% of Revenue	\$ Change	% Change
Total revenues, net	\$ 5,147,345	100%	\$ 4,794,376	100%	\$ 352,969	7%
Total cost of revenue	3,967,054	77%	3,304,410	69%	662,644	20%
Total gross profit	1,180,291	23%	1,489,966	31%	(309,675)	21%
Operating expenses	1,345,773	26%	1,265,788	26%	79,985	6%
(Loss) income from operations	(165,482)	-3%	224,178	5%	(389,660)	174%
Other income (expense)	(475,020)	-9%	(11,451)	0%	(463,569)	4,048%
(Loss) income before provision for income taxes	(640,502)	-12%	212,727	5%	(853,229)	401%
Provision for income taxes	(1,650)	0%	(1,598)	0%	(52)	3%
Net (loss) income from continuing operations	(642,152)	-12%	211,129	5%	(853,281)	404%
Loss from discontinued operations, net of tax	(142)	0%	(47,465)	1%	47,323	100%
Net (loss) income	\$ (642,294)	-12%	\$ 163,664	4%	\$ (805,958)	492%

For the three months ended March 31, 2018, the Company increased overall revenue from continuing operations to approximately \$5.1 million, which resulted in 7% organic revenue growth over the same period in 2017. Gross profit margins decreased from 31% in 2017 to 23% in 2018, an 8% decrease when compared to 2017. Operating income decreased by approximately \$390,000 in 2018 as compared to 2017. Annual gross margin in 2018 was negatively impacted by increased DIR fees of approximately \$146,000 that the Company records as a component of cost of sales, as well as a decrease in gross margin from the Company's compounding products. The Company's net loss for 2018 was negatively impacted by the incremental increase in DIR fees; an amortized charge to operations of approximately \$142,000 related to share-based compensation paid to officers, directors and employees; a non-operating loss of approximately \$451,000 related to the change in fair value of the derivative liability from the embedded conversion feature in the Chicago Venture Partners note payable; and an increase in personnel associated with the continued growth and development of the Company.

Revenue

Our pharmacy revenues were as follows:

	Three Months Ended					
	March 31, 2018			March 31, 2017		
	Revenue	% of Dollars	Dollars	% of Revenue	\$ Change	% Change
Pharmacy	\$5,080,550	98.7%	\$4,765,855	99.4%	\$314,695	7%
Total Revenues, net	\$5,147,345	100%	\$4,794,376	100%	\$352,969	7%

Pharmacy revenues continue to be approximately 99% of all revenue for the Company. Total prescriptions dispensed increased from approximately 53,000 in first quarter 2017 to approximately 66,000 in 2018, a 24% increase. Our increase in pharmacy revenue is the result of concentrated marketing efforts to doctor's offices, clinics, and long-term care facilities as well as from manufacturer price increases. However, revenues were adversely affected by decreases in compounding reimbursements per claim by third party payors, as compounding revenue decreased from approximately \$1,220,000 from 1,647 claims in first quarter 2017 to approximately \$932,000 from 1,678 claims in first quarter 2018.

Gross Margin

For the three months ended March 31, 2018, gross profit decreased 8% as compared to the same period in 2017 because of increased DIR fees assessed by PBM's in 2018 and a decrease in compounding revenues despite a similar number of claims in each quarter. Total gross profit from compounding claims decreased from approximately \$798,000 in first quarter 2017 to \$411,000 in first quarter 2018, a 48% decrease as compared to first quarter 2017.

Operating Expenses

Our operating expenses increased by approximately \$80,000, or 6%, in first quarter 2018 as compared to the same period in 2017. The increase was mainly attributable to an amortized charge to operations of approximately \$142,000 related to share-based compensation paid to officers, directors and employees, offset by a decrease in commissions paid on compounding sales during first quarter 2018.

Non-GAAP Financial Measures

The following table reconciles GAAP loss from continuing operations, net of income taxes, to Consolidated Adjusted EBITDA, which is net income (loss) adjusted for interest expense, changes in the fair value of equity linked liabilities, income tax expense, depreciation and amortization, and share-based compensation.

Consolidated Adjusted EBITDA is a measure of earnings that management monitors as an important indicator of financial performance, particularly future earnings potential and recurring cash flow. Inclusion of Consolidated Adjusted EBITDA is intended to provide investors insight into the manner in which management views the performance of the Company.

Non-GAAP financial measures have limitations as analytical tools and should not be considered in isolation or as a substitute for our financial results prepared in accordance with U.S. GAAP. Our calculation of Non-GAAP Consolidated Adjusted EBITDA, as presented, may differ from similarly titled measures reported by other companies. We encourage investors to review these reconciliations and we qualify our use of non-GAAP financial measures with cautionary statements as to their limitations.

	Three Months Ended	
	March 31, 2018	March 31, 2017
(Loss) income from continuing operations, net of income taxes	\$ (642,152)	\$ 211,129
Interest expense	(23,944)	(37,237)
Change in fair value of derivative liability	(451,169)	25,724
Income tax expense	(1,650)	(1,598)
Depreciation and amortization expense	(22,184)	(25,112)
Share-based compensation expense	(142,429)	(32,500)
Consolidated Adjusted EBITDA	\$ (776)	\$ 281,852

Cash Flows

The following table summarizes our cash flows for the three months ended March 31, 2018 and 2017:

Three Months Ended				
		March 31, 2018		March 31, 2017
<i>Net change in cash from:</i>				
Operating activities	\$	309,827	\$	(8,641)
Investing activities		(39,999)		(8,717)
Financing activities		571,679		(10,683)
Change in cash	\$	841,507	\$	(28,041)
Cash at end of period	\$	1,260,820	\$	788,179

Net cash provided by operating activities totaled \$309,827 during the three months ended March 31, 2018 compared to net cash used by operating activities of \$8,641 for the three months ended March 31, 2017, a \$318,000 improvement. Operational cash flow improved as a result of improved operating performance, better collection efforts, and improved working capital management.

Net cash used by investing activities was \$39,999 for the three months ended March 31, 2018 attributable to property and equipment purchases during the quarter.

Net cash provided by financing activities was \$571,679 for the three months ended March 31, 2018 as a result of proceeds received from the second tranche of the Chicago Venture Partners financing agreement, reduced by payments on notes payable and the capital lease obligation.

Current and Future Financing Needs

We have an accumulated deficit of \$3,803,620 through March 31, 2018. We have spent, and expect to continue to spend, additional amounts in connection with implementing our business strategy.

The Company believes that it has adequate capital to operate over the next 12 months. However, additional funding will be necessary to complete planned expansion initiatives. The actual amount of funds we will need to operate and expand is subject to many factors, some of which are beyond our control. We have based our estimate on assumptions that may prove to be wrong. We may need to obtain additional funds sooner or in greater amounts than we currently anticipate. Potential sources of financing include public or private sales of our shares or debt and other sources. We may seek to access the public or private equity markets when conditions are favorable due to our long-term capital requirements.

On July 22, 2016, the Company entered in to a securities purchase agreement with Chicago Venture Partners L.P. in the amount of \$2,205,000 which includes \$200,000 Original Interest Discount and \$5,000 in debt issuance costs for the transaction. On February 15, 2018, the Company drew down a second tranche against the Chicago Ventures note in the amount of \$636,304. The notes are convertible into common shares (See Note 6, "Notes Payable", to the consolidated financial statements). The remaining funds are available for draw down in tranches upon request of the Company. The Company has outstanding advances of \$589,848 on the note as of March 31, 2018.

Critical Accounting Policies

Revenue Recognition

The Company records revenue when all of the following have occurred: (1) pervasive evidence of an arrangement exists, (2) the asset is transferred to the customer without further obligation, (3) the sales price to the customer is fixed or determinable, and (4) collectability is reasonably assured.

The Company recognizes its pharmacy revenue when a customer picks up or is delivered their prescription or purchases merchandise at the store. The Company records unearned revenue for prescriptions that are filled but not yet delivered at period-end. Billings for most prescription orders are with third-party payers, including Medicare, Medicaid and insurance carriers. Customer returns are nominal.

Deferred taxes

In assessing the need for a valuation allowance, we estimate future taxable income, considering the feasibility of ongoing tax planning strategies and the realizability of tax loss carry-forwards. Valuation allowances related to deferred tax assets can be affected by changes to tax laws, changes to statutory tax rates and future taxable income levels. Based on current estimates of future taxable income, the Company believes that it will not be able to realize the full value of deferred tax assets and has increased its allowance valuation to offset completely its deferred tax assets resulting from Company net operating losses ("NOL").

Off-Balance Sheet Arrangements

We do not have any unconsolidated special purpose entities and, we do not have significant exposure to any off-balance sheet arrangements. The term "off-balance sheet arrangement" generally means any transaction, agreement or other contractual arrangement to which an entity unconsolidated with us is a party, under which we have: (i) any obligation arising under a guarantee contract, derivative instrument or variable interest; or (ii) a retained or contingent interest in assets transferred to such entity or similar arrangement that serves as credit, liquidity or market risk support for such assets.

Item 5. Legal Proceedings

None

Item 6. Defaults upon Senior Securities

None

Item 7. Other Information

None

Item 8. Exhibits

The following is a list of all contracts which the Company is a party to, and which currently can reasonably be regarded as material to a security holder of the Company as of the date of this Quarterly Report:

- Lease Agreement for 901 N Miami Beach Blvd, Ste 1-2, North Miami Beach, FL 33162, dated as of December 16, 2011, between Value Store It North Miami Beach, LLC and the Company.
- Lease Agreement for 633 NE 167th St, Suite 425, North Miami Beach, FL, dated as of October 1, 2016 between Migal 669, LLC and the Company.
- Lease agreement for 13460 SW 10th St, Suite 102, Pembroke Pines, FL, dated as of November 6, 2017 between Deveaux Group Inc. and the Company.
- Amended and Restated Certificate of Incorporation of the Company.
- Amended and Restated Bylaws of the Company.
- Certificate of Designation of Rights, Preferences and Privileges of Series A Super-Voting Preferred Stock of the Company.
- Preferred Stock Rights Agreement, dated as of July 11, 2014, between the Company and Armen Karapetyan, including the Certificate of Designation, the form of Rights Certificate and the Summary of Rights attached thereto.
- Executive Employment Agreement by and between Shital Parikh Mars and the Company, dated as of January 4, 2016.

Copies of these agreements will be available for inspection at the office of the Company located at 633 NE 167th St, Suite 425, North Miami Beach, FL, 33162 during ordinary business hours.

Item 9. Certifications

CERTIFICATION OF CHIEF EXECUTIVE OFFICER

I, Shital Parikh Mars, certify that:

1. I have reviewed this quarterly disclosure statement of Progressive Care, Inc.;
2. Based on my knowledge, this disclosure statement does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this disclosure statement; and
3. Based on my knowledge, the consolidated financial statements, and other financial information included or incorporated by reference in this disclosure statement, fairly present in all material respects the financial condition, results of operations and cash flows of the issuer as of, and for, the periods presented in this disclosure statement.

Date: May 14, 2018

/s/ Shital Parikh Mars
Shital Parikh Mars
Chief Executive Officer

CERTIFICATION OF CHIEF FINANCIAL OFFICER

I, Alan Jay Weisberg, certify that:

4. I have reviewed this quarterly disclosure statement of Progressive Care, Inc.;
5. Based on my knowledge, this disclosure statement does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this disclosure statement; and
6. Based on my knowledge, the consolidated financial statements, and other financial information included or incorporated by reference in this disclosure statement, fairly present in all material respects the financial condition, results of operations and cash flows of the issuer as of, and for, the periods presented in this disclosure statement.

Date: May 14, 2018

/s/ Alan Jay Weisberg
Alan Jay Weisberg
Chief Financial Officer