

# **3Q14 RESULTS**





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#### **BASIS OF PREPARATION OF THE FINANCIAL INFORMATION**

#### BASIS OF PREPARATION

Group activities are carried out in three operating segments:

- Upstream, the segment corresponding to hydrocarbon exploration and production activities;
- Downstream, the segment corresponding to (i) refining and commercialization of oil products, petrochemical products, and liquefied petroleum gas, (ii) commercialization, transportation and regasification of natural gas and liquefied natural gas (LNG) and (iii) renewable energy power projects;
- **Gas Natural Fenosa**, the segment corresponding to Repsol investment in Gas Natural Fenosa, whose main activities are the distribution and commercialization of natural gas, and the generation, distribution and commercialization of electricity.

Lastly, the **Corporate and others** segment reflects the Corporation's overhead expenses incurred in activities that cannot be allocated to the first three business segments, intra-segment consolidation adjustments and the financial result.

The company carries out a significant portion of its activities through participations in joint ventures. Accordingly, for the purpose of management decision-making with respect to resource allocation and performance assessment, the operating and financial metrics of joint ventures are considered from the same perspective and in the same level of detail as in businesses consolidated via global integration. To this end, all the operating segment disclosures include, in proportion to the Group's respective ownership interest, the figures corresponding to its joint ventures or other companies managed as such.

Repsol Group made the decision in 2014, prompted by the business reality and in order to make its disclosures more comparable with those in the sector, to disclose the recurring net operating profit of continuing operations at current cost of supply (CCS) after tax as a measure of the result of each segment ("Adjusted Net Income"), which excludes both non-recurring net income<sup>1</sup> and the inventory effect<sup>2</sup>.

On the other hand, Gas Natural Fenosa's performance is assessed on the basis of its net income contribution and the cash flow obtained through the dividends received. Accordingly, the net income of this segment is presented as the company's net income in accordance with the equity method; the other metrics presented only include the cash flows generated by the Repsol Group as a shareholder of Gas Natural SDG, S.A.

All of the information presented in this Earnings Release, with the exception of that provided in the tables headed "Consolidated Financial Statements" has been prepared in accordance with the abovementioned criteria.

Non-recurring items are those originated from events or transactions falling outside the Group's ordinary or usual activities are exceptional in nature or arise from isolated events.

The net income is prepared by using the inventory measurement method widely used in the industry – current cost of supply (CCS), which differs from that accepted under prevailing European accounting standards (MIFO). The use of CCS methodology facilitates users of financial information comparisons with other companies in the sector. Under CCS methodology, the purchase price of volumes of inventories sold during the period is based on the current prices of purchases during the period. The inventory effect is the difference between the net income using MIFO. In this note, the inventory effect is presented net of the tax and excluding non-controlling interests.



#### CONSOLIDATED FINANCIAL STATEMENTS

Appendix II presents the Group's consolidated financial statements prepared under International Financial Reporting Standards (IFRS). It is therefore relevant to mention the following:

- a) The IFRS 11 "Joint Agreements" came into force on January 1, 2014, implying the use of the equity method to account for the Group's investments in joint ventures in its consolidated financial statements. Although its application has not had a significant impact on the Group's equity, it has entailed significant reclassifications among the various balance sheet and income statement headings, as the Group had been using the proportionate method of consolidation to account for its investments in entities under joint control until December 31, 2013.
- b) In addition, in October and December 2013 and January 2014, Repsol closed the sale of some of its LNG assets and businesses. In accordance with IFRS, the results generated by these assets and businesses were classified and accounted for as discontinued operations.

As a result of the foregoing, and in accordance with prevailing accounting rules and standards, the consolidated balance sheet as of 31 December 2013, the consolidated income statements for the third quarter and the period January – September 2013 and the consolidated cash flows statement for the period January – September 2013 have been restated for comparative purposes.

Lastly, Appendix III provides a reconciliation of the non-IFRS metrics reported and those presented in the consolidated financial statements (IFRS).



#### **KEY METRICS FOR THE PERIOD**

#### (Unaudited figures)

	C -	5	5				
Results (€ Million)	3Q 2013	2Q 2014	3Q 2014	% Change 3Q14/3Q13	January - September 2013	January - September 2014	% Change 2014/2013
Upstream	184	145	185	0.5	818	585	(28.5)
Downstream	108	162	190	76.6	458	642	40.2
Gas Natural Fenosa	106	159	92	(13.2)	359	374	4.2
Corporate and others	(103)	(76)	(52)	49.5	(415)	(264)	36.4
ADJUSTED NET INCOME	295	390	415	40.9	1,220	1,337	9.6
Inventory effect	30	5	(63)		(123)	(117)	4.9
Non-recurring income	(34)	156	(32)	5.9	(121)	159	
Income from discontinued operations	95	(31)	(1)	-	311	267	(14.1)
NET INCOME	386	520	319	(17.3)	1,287	1,646	27.9
Economic data (€ Million)	3Q 2013	2Q 2014	3Q 2014	% Change 3Q14/3Q13	January - September 2013	January - September 2014	% Change 2014/2013
EBITDA	1,026	1,025	1,047	2.0	3,241	3,249	0.2
CAPITAL EXPENDITURES	716	860	961	34.2	2,112	2,549	20.7
NET DEBT	7,117	2,392	1,998	(71.9)	7,117	1,998	(71.9)
EBITDA / NET DEBT (x)			2.10			2.17	
Operational data	3Q 2013	2Q 2014	3Q 2014	% Change 3Q14/3Q13	January - September 2013	January - September 2014	% Change 2014/2013
LIQUIDS PRODUCTION (Thousands of bbl/d)	135	122	141	4.7	145	131	(9.3)
GAS PRODUCTION <sup>(*)</sup> (Millions of scf/d)	1,172	1,216	1,261	7.6	1,176	1,221	3.8
TOTAL PRODUCTION (Thousands of boe/d)	344	338	366	6.4	354	349	(1.5)
CRUDE OIL REALIZATION PRICE (\$/Bbl)	89.0	87.8	84.3	(5.3)	89.7	85.9	(4.2)
GAS REALIZATION PRICE (\$/Thousands scf)	3.8	4.0	3.6	(5.3)	4.0	3.9	(1.1)
DISTILLATION UTILIZATION Spanish Refining (%)	80.9	83.5	84.8	4.8	80.3	81.0	0.9
CONVERSION UTILIZATION Spanish Refining (%)	101.1	100.6	106.6	5.4	100.1	101.4	1.3
REFINING MARGIN INDICATOR IN SPAIN (\$/Bbl)	2.6	3.1	3.9	50.0	3.0	3.6	20.0

<sup>(\*)</sup>  $1,000 \text{ Mcf/d} = 28.32 \text{ Mm}^3/\text{d} = 0.178 \text{ Mboe/d}$ 

#### **KEY MILESTONES FOR THE THIRD QUARTER OF 2014**

• Adjusted net income in the third quarter was €415 million, 41% higher year-on-year, and net income stood at €319 million, a 17% decrease compared to the same period of last year.

In terms of the accumulated results, **adjusted net income** in the period January - September 2014 was €1,337 million, a 10% increase year-on-year, and **net income stood** at €1,646 million, 28% higher year-on-year.



- Quarterly results by business unit are detailed as follows:
  - Adjusted net income in **Upstream** was in line year-on-year, mainly due to lower exploration costs and higher volumes offset by lower realization prices and lower contribution from Libya.
  - o In **Downstream**, adjusted net income was 77% higher year-on-year:
    - Refining, chemicals and the commercial businesses performed significantly better than in
       3Q13 as a consequence of an improved business environment.
    - Gas & Power, however, had a lower contribution year-on-year as a result of the mark-tomarket of the contractual commitments for natural gas commercialization in North America and the effect of the compensation associated to the LNG supply contracts in 3Q13.
  - o The adjusted net income of **Gas Natural Fenosa** was 13% lower year-on-year.
  - o In **Corporate and others**, adjusted net income increased 50% year-on-year, due to the improvement of the financial result mainly as a consequence of a better result of exchange rate positions and the reduction of the average cost of debt.
- **Upstream** production averaged 366 kboe/d in the third quarter of 2014, 6% higher year-on-year. The increase in production is a result of the connection of the second, third and fourth productive wells in Sapinhoá in February, April and July 2014 respectively, the start-up of production in the Kinteroni field in Peru at the end of March 2014, Phase II of Margarita in October 2013 and the development of SK, as well as the continuous ramp-up of production in the Midcontinent project in USA, partially offset by the lower production in Libya due to security issues. Stripping out Libya, production in the third quarter of 2014 would have been 8% higher year-on-year.
- During the third quarter of 2014, six exploration and appraisal wells were concluded: three wells with a positive result (the three of them in Russia: 31-P and 32-P in Karabashsky-2, both of them appraisal wells, and K-3 in Karabashsky-3) and three wells with a negative outcome (two in Liberia: Iroko-1 and Timbo-1 and the Agrub well in Libya).
- The Group's **net debt** at the end of the third quarter of 2014 stood at €1,998 million, down €394 million from the end of the second quarter of 2014. Operating cash flow in the quarter covered the disbursement of capital expenditures, dividends and interests on debt.



#### **NET INCOME PERFORMANCE BY BUSINESS SEGMENT**

#### **UPSTREAM**

(Unaudited figures)

Results (€ Million)	3Q 2013	2Q 2014	3Q 2014	% Change 3Q14/3Q13	January - September 2013	January - September 2014	% Change 2014/2013
ADJUSTED NET INCOME	184	145	185	0.5	818	585	(28.5)
Operating income	400	216	424	6.0	1,582	1,081	(31.7)
Income tax	(224)	(69)	(239)	(6.7)	(787)	(502)	36.2
Income from equity affiliates and non-controlling interests	8	(2)	0	-	23	6	(73.9)
EBITDA	699	643	728	4.1	2,424	2,087	(13.9)
CAPITAL EXPENDITURES	558	691	791	41.8	1,709	2,066	20.9
EXPLORATION COSTS	166	276	129	(22.3)	361	508	40.7
EFFECTIVE TAX RATE (%)	56	31	56	0.0	50	46	(4.0)

International prices	3Q 2013	2Q 2014	3Q 2014	% Change 3Q14/3Q13	January - September 2013	January - September 2014	% Change 2014/2013
Brent (\$/Bbl)	110.3	109.7	101.9	(7.6)	108.5	106.5	(1.8)
WTI (\$/BbI)	105.8	103.0	97.2	(8.1)	98.2	99.6	1.4
Henry Hub (\$/MBtu)	3.6	4.7	4.1	13.9	3.7	4.6	24.3
Average exchange rate (\$/€)	1.32	1.37	1.33	0.8	1.32	1.35	2.3

Production	3Q 2013	2Q 2014	3Q 2014	% Change 3Q14/3Q13	January - September 2013	January - September 2014	% Change 2014/2013
LIQUIDS (Thousands of bbl/d)	135	122	141	4.7	145	131	(9.3)
GAS $^{(*)}$ (Millions of scf/d)	1,172	1,216	1,261	7.6	1,176	1,221	3.8
TOTAL (Thousands of boe/d)	344	338	366	6.4	354	349	(1.5)

Realization prices	3Q 2013	2Q 2014	3Q 2014	% Change 3Q14/3Q13	January - September 2013	January - September 2014	% Change 2014/2013
CRUDE OIL (\$/Bbl)	89.0	87.8	84.3	(5.3)	89.7	85.9	(4.2)
GAS (\$/Thousands of scf)	3.8	4.0	3.6	(5.3)	4.0	3.9	(1.1)

<sup>(\*) 1,000</sup> Mcf/d = 28.32 Mm<sup>3</sup>/d = 0.178 Mboe/d

**Adjusted net income** in the third quarter of 2014 stood at €185 million, in line year-on-year.

The factors which explain the year-on-year performance are the following:

• Higher **production** in Brazil, USA, Russia, Bolivia, Peru and Trinidad and Tobago, could offset lower contribution to production mainly in Libya, Algeria and Ecuador, and improved the operating income by €63 million.



- Lower crude oil and gas realization prices, net of royalties, had a negative impact on the operating income of €56 million.
- Lower exploration costs impacted the operating income positively by €38 million, mainly as a result of
  a drop in bond costs and lower amortization of wells. In 3Q14 three explorations wells were concluded
  with a negative outcome: two wells in Liberia, Iroko-1 and Timbo-1, and one in Libya, Agrub.
  Additionally, two more wells have been considered as negative and written off during this quarter:
  Jupiter-1 in Sierra Leone (2012) and Magadí in Brazil (2012).
- Higher depreciation and amortization charges as a consequence of the increase in production, mainly in Trinidad and Tobago, Bolivia, USA and Brazil, reduced operating income by €42 million.
- **Higher income tax expense** had a negative impact of €17 million.
- Income of equity affiliates and non-controlling interests and others and exchange rate explain the remaining differences.

#### January - September 2014 results

The **adjusted net income** for the period January - September of 2014 amounted to €585 million, 29% lower year-on-year.

Average **production** for the period January - September 2014 (349 Kboe/d) was 2% lower than the same period of 2013 (354 Kboe/d), essentially as a result of the disruptions in Libya and the stoppages in Trinidad and Tobago due to drilling activity and maintenance, partially offset by the increase in production in Brazil, USA, Bolivia, Peru and Russia, as a result of the start-up and ramp-up of the key growth projects. Excluding Libya from both exercises, production would have grown by 5%.

#### **Capital expenditures**

Capital expenditure in Upstream in the third quarter of 2014 amounted to €791 million, which represents a year-on-year growth of 42%; development capital expenditure accounted for 60% of the total investment and was concentrated in USA (31%), Venezuela (23%), Trinidad and Tobago (17%), Brazil (15%), and Bolivia (7%). Exploration capital expenditure represented 33% of the total and was earmarked primarily for the Angola (32%), USA (24%), Colombia (12%), Gabon (8%), Brazil (6%), and Rumania (5%).

Capital expenditure in Upstream in the first nine months of 2014 totaled €2,066 million, which means a year-on-year growth of 21%. Development capital expenditure accounted for 59% of the total investment and was concentrated in USA (31%), Venezuela (21%), Trinidad and Tobago (16%), Brazil (15%) and Bolivia (8%). Exploration capital expenditure represented 34% of the total and was earmarked primarily for USA (36%), Angola (18%), Brazil (8%), Russia (6%), Namibia (5%), Colombia (5%), and Iraq (4%).



#### **DOWNSTREAM**

#### (Unaudited figures)

Results (€ Million)	3Q 2013	2Q 2014	3Q 2014	% Change 3Q14/3Q13	January - September 2013	January - September 2014	% Change 2014/2013
ADJUSTED NET INCOME	108	162	190	76.6	458	642	40.2
Operating income	137	205	276	101.5	624	907	45.4
Income tax	(36)	(40)	(85)	(136.1)	(193)	(258)	(33.7)
Income from equity affiliates and non-controlling interests	7	(3)	(1)	-	27	(7)	
MIFO RECURRENT NET INCOME	138	167	127	(7.7)	335	525	56.7
Inventory effect	30	5	(63)		(123)	(117)	4.9
EBITDA	365	442	361	(1.1)	1,000	1,309	30.9
CAPITAL EXPENDITURES	141	148	161	14.2	367	444	21.0
EFFECTIVE TAX RATE (%)	26	20	31	5.0	31	28	(3.0)

International prices (\$/Mbtu)	3Q 2013	2Q 2014	3Q 2014	% Change 3Q14/3Q13	January - September 2013	January - September 2014	% Change 2014/2013
Henry Hub	3.6	4.7	4.1	13.9	3.7	4.6	24.3
Algonquin	4.0	4.2	3.0	(25.0)	6.8	9.2	35.3

Operational data	3Q 2013	2Q 2014	3Q 2014	% Change 3Q14/3Q13	January - September 2013	January - September 2014	% Change 2014/2013
REFINING MARGIN INDICATOR IN SPAIN (\$/Bbl)	2.6	3.1	3.9	50.0	3.0	3.6	20.0
DISTILLATION UTILIZATION Spanish Refining (%)	80.9	83.5	84.8	4.8	80.3	81.0	0.9
CONVERSION UTILIZATION Spanish Refining (%)	101.1	100.6	106.6	5.4	100.1	101.4	1.3
OIL PRODUCT SALES (Thousands of tons)	11,140	11,298	11,387	2.2	32,430	32,530	0.3
PETROCHEMICAL PRODUCT SALES (Thousands of tons)	613	680	681	11.1	1,810	2,015	11.3
LPG SALES (Thousands of tons)	525	549	599	14.3	1,797	1,819	1.2
NORTH AMERICA NATURAL GAS SALES (TBtu)	37.2	59.8	61.1	64.2	123.4	210.7	70.7

**Adjusted net income** in the third quarter of 2014 stood at €190 million, 77% higher year-on-year.

The main factors driving the year-on-year earnings performance are as follows:

- In **Refining**, improved performance of the refining margins, as a result of the generalized strengthening of the products spreads, except for middle distillates, partially offset by the narrower spread between heavy crude oils and Brent, and together with a higher utilization rate, produced a positive impact on the operating result of €137 million.
- In **Chemicals**, the increased efficiency as a result of operational improvements in our sites, higher sales volumes and improved margins due to better international price environment, impacted positively the operating result by €38 million.



- In the commercial businesses, **Marketing and LPG**, operating income was €9 million higher year-on-year. Notably, in 3Q14, sales volumes in the Marketing business in Spain remained stable year-on-year.
- In Gas & Power, a negative result of the North American operations due to seasonality, could not be
  compensated by lower regasification costs and depreciation and amortization charges as a result of the
  provisions booked in 2013. Mark-to-market of the contractual commitments for the natural gas
  commercialization in North America in combination with the compensation associated to the LNG
  supply contracts received in 3Q13, negatively impacted operating income by €47 million.
- Higher income tax expenses, driven mainly by the improved results, produced a negative impact of €48 million.
- **Results in trading and other activities** explain the remaining difference.

#### January – September 2014 results

Adjusted net income for the period January - September 2014 was €642 million, 40% higher year-on-year. The improvement in results is mainly driven by a better performance in refining and the commercial businesses. It is also worth mentioning the improvement of the results of the petrochemicals unit as a result of higher volumes and lower maintenance costs.

#### **Capital expenditure**

**Capital expenditure** in the Downstream segment in the third quarter of 2014 totaled €161 million. Meanwhile, capital expenditures in the first nine months of the year stood at €444 million.



#### **GAS NATURAL FENOSA**

#### (Unaudited figures)

Results (€ Million)	3Q 2013	2Q 2014	3Q 2014	% Change 3Q14/3Q13	January - September 2013	January - September 2014	% Change 2014/2013
ADJUSTED NET INCOME	106	159	92	(13.2)	359	374	4.2

Adjusted net income in the third quarter 2014 amounted to €92 million, 13% lower than the same quarter of last year, largely due to the impairment booked on the combined cycle of Nueva Generadora del Sur, lower results from gas distribution activities in Spain, due to the new regulation approved this year, and the absence of contribution to results of the telecommunication business sold in June 2014.

#### January - September 2014 results

The adjusted net income in the period January - September of 2014 stood at €374 million, 4% higher year-on-year, mainly as a consequence of the capital gain generated from the sale of the telecommunications business, partially compensated by lower results from the segments of power generation and distribution and gas distribution in Spain, affected by new regulation. On the other hand, results of Latin American businesses have been lower as a consequence of the impact of depreciation of the dollar and the local currencies against the Euro.



#### **CORPORATE AND OTHERS**

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#### (Unaudited figures)

Results (€ Million)	3Q 2013	2Q 2014	3Q 2014	% Change 3Q14/3Q13	January - September 2013	January - September 2014	% Change 2014/2013
ADJUSTED NET INCOME	(103)	(76)	(52)	49.5	(415)	(264)	36.4
Corporate and others operating income	(54)	(60)	(63)	(16.7)	(247)	(193)	21.9
Financial result	(105)	(46)	(12)	88.6	(353)	(188)	46.7
Income tax	56	30	23	(58.9)	185	117	(36.8)
EBITDA	(38)	(60)	(42)	(10.5)	(183)	(147)	19.7
CAPITAL EXPENDITURES	17	21	9	(47.1)	36	39	8.3
EFFECTIVE TAX RATE (%)	(36)	(28)	(32)	4.0	(31)	(31)	0.0

Corporate and others accounted for a net expense of €63 million in the third quarter of 2014, compared to a net expense of €54 million in the same quarter of last year. The year-on-year variation is largely attributable to the result associated to the trading of CO<sub>2</sub> emissions rights.

#### January - September 2014 results

The **operating income** in the first nine months of 2014 was a net loss of €193 million compared to a net loss of €247 million in the period January - September of 2013, mainly as a consequence of the result associated to the trading of CO<sub>2</sub> emissions rights.

#### FINANCIAL RESULTS

#### (Unaudited figures)

Results (€ Million)	3Q 2013	2Q 2014	3Q 2014	% Change 3Q14/3Q13	January - September 2013	January - September 2014	% Change 2014/2013
NET INTERESTS	(99)	(78)	(71)	28.3	(335)	(247)	26.3
OTHER CAPTIONS	(6)	32	59		(18)	59	_
TOTAL	(105)	(46)	(12)	88.6	(353)	(188)	46.7

**Net financial expense** in third quarter 2014 totaled €12 million, improving 89% year-on-year, mainly due to the positive effect of the dollar's appreciation against the euro and lower debt interest expenses.

#### January - September 2014 results

Net financial result in the period January - September of 2014 amounted to an expense of €188 million, improving by €165 million year-on-year, mainly due to the positive effect of the dollar's appreciation against the euro and the reduction of average cost of debt.



#### **NET INCOME ANALYSIS: NON-RECURRING ITEMS AND DISCONTINUED OPERATIONS**

#### **NON-RECURRING INCOME**

#### (Unaudited figures)

Results (€ Million)	3Q 2013	2Q 2014	3Q 2014	% Change 3Q14/3Q13	January - September 2013	January - September 2014	% Change 2014/2013
NON-RECURRING INCOME / (LOSSES)	(34)	156	(32)	5.9	(121)	159	_

The **non-recurring items** in the third quarter of 2014 resulted in a net loss of €32 million, compared to a net loss of €34 million in the same period of last year.

#### January - September 2014 results

Accumulated result of **non-recurring items** for the first nine months of 2014 was a net gain of €159 million in contrast with the net loss of €121 million in the same period of 2013. In 2014 this caption largely includes the capital gains registered from the sale of the non-expropriated YPF shares, the sale of TGP and the cancelation of the LNG transportation contract with Naturgas, partially compensated by the impairment corresponding to the Upstream assets in North America and Peru.

#### **DISCONTINUED OPERATIONS**

#### (Unaudited figures)

Results (€ Million)	3Q 2013	2Q 2014	3Q 2014	% Change 3Q14/3Q13	January - September 2013	January - September 2014	% Change 2014/2013
INCOME FROM DISCONTINUED OPERATIONS	95	(31)	(1)	-	311	267	(14.1)

**Net income from discontinued operations** in the third quarter of 2014 stood at €-1 million. In the third quarter of 2013 it included the net contribution of sold LNG businesses.

#### January - September 2014 results

The accumulated **net income from discontinued operations** essentially incorporates the net gain from the sale of the LNG assets and the exchange rate effect associated to the write-off of the investment in YPF and YPF Gas after the agreement reached with the Republic of Argentina. Over the same period of 2013 it mainly included the net income contribution of the LNG businesses sold.



#### **NET DEBT EVOLUTION AND LIQUIDITY**

This section presents the movement in the Group's adjusted net debt and liquidity during the quarter:

#### **NET DEBT EVOLUTION**

(Unaudited figures)

NET DEBT EVOLUTION (€ Million)	3Q 2014	January - September 2014
NET DEBT AT THE START OF THE PERIOD	2,392	5,358
EBITDA	(1,047)	(3,249)
CHANGE IN WORKING CAPITAL	(571)	(24)
INCOME TAX RECEIVED /PAID (1)	287	829
INVESTMENTS (2)	974	2,632
DIVESTMENTS	(61)	(200)
DIVIDENDS PAID AND OTHER PAYOUTS	361	1,711
OWN SHARES TRANSACTIONS	(5)	(27)
FOREIGN EXCHANGE RATE EFFECT	(348)	(403)
INTEREST AND OTHER MOVEMENTS (3)	23	412
EFFECTS ASSOCIATED WITH THE SALE OF LNG	(11)	(517)
EFFECTS ASSOCIATED WITH THE EXPROPIATION OF YPF (4)	4	(4,524)
NET DEBT AT THE END OF THE PERIOD	1,998	1,998
		2014
CAPITAL EMPLOYED (€ Million)		30,296
NET DEBT / CAPITAL EMPLOYED (%)		6.6
ROACE (%)		6.2
EBITDA /NET DEBT (x)		2.2

<sup>(1)</sup> In the period January – September 2014, it includes €308 million related to the gains on the assets divested.

The Group's **net debt** stood at €1,998 million, down €394 million from the end of the second quarter of 2014. It is worth mentioning that operating cash flow in the quarter covered the disbursement of capital expenditures, dividends and interests on debt. The net debt to capital employed ratio was reduced to 6.6% at the end of the third quarter 2014.

<sup>(2)</sup> As of September 30, 2014, the Group had financial investments of €904 million. €900 million correspond to deposits in financial institutions classified as financial investments on account of their term structure; however, from a management perspective such deposits are considered as cash equivalent given their high liquidity.

<sup>(3)</sup> Mainly includes interest expense on borrowings, dividends received, and provisions used.

<sup>(4)</sup> Mainly includes €4,592 million corresponding to the monetization of the bonds of the Republic of Argentina and the sale of the non-expropriated stake in YPF.



#### **LIQUIDITY**

The Repsol Group has a **liquidity position** of €10,448 million (including committed and unused credit lines, and deposits at financial institutions with immediate liquidity), sufficient to cover short-term debt maturities 3.6 times.



#### **RELEVANT EVENTS**

The most significant company-related events since the second-quarter 2014 earnings release were as follows:

In **Upstream**, on 27 October 2014, Repsol announced a new discovery of high quality oil in the United States' Gulf of Mexico. The find was made 352 kilometers from the Louisiana coast in an ultra-deep water well named León, located in the Keathley Canyon 642 block. Repsol, with a 60% participation, is the operator of the discovering consortium. The well found more than 150 meters of net oil pay within a column of over 400 meters. The well was drilled in water 1,865 meters deep, and reached a total depth of 9,684 meters, making it one of the deepest wells operated by the company.

In **Downstream**, on 13 October 2014, Repsol and the Korean company SK announced the startup of their new base oil plant in Cartagena. The new plant, located next to the Repsol refinery in Cartagena, will operate under the name of ILBOC, is the largest facility of its kind in Europe. It has a production capacity of 630,000 tons of Group II and III base lubricants. These high quality base lubricants are the raw material for next generation lubricating oils.

In **Corporation**, on 15 October 2014, Repsol's "Trading Statement" was published; it provides provisional information for the third quarter of 2014, including data on the economic environment as well as company performance during the period.

On 3 November 2014, Repsol International Capital Limited announced the early redemption of the total number of Preference Shares of the Series B and Series C that remain outstanding at the date hereof. The redemption will take effect on 16 December 2014 and will be made in cash, at par value and will be carried out in accordance with all legal obligations and the terms and conditions provided for in the Prospectus (Folletos Informativos) of each issue.

Madrid, November 6<sup>th</sup>, 2014

A conference call has been scheduled for research analysts and institutional investors for today, November 6<sup>th</sup>, 2014 at 13.00 (CET) to report on the Repsol Group's third-quarter 2014 results. Shareholders and anyone else interested can follow the call live through Repsol's corporate website (<a href="www.repsol.com">www.repsol.com</a>). A full recording of the event will also be available to shareholders and investors and any other interested party at <a href="www.repsol.com">www.repsol.com</a> for a period of no less than one month from the date of the live broadcast.



# APPENDIX I – FINANCIAL METRICS AND OPERATING INDICATORS BY SEGMENT

**THIRD QUARTER 2014** 



#### **ADJUSTED NET INCOME BY BUSINESS SEGMENTS**

		3Q 2013									
€ Million	Operating income	Financial Results	Income Tax	Income from equity affiliates and non- controlling interests	Adjusted net income	Inventory effect	Non Recurrent	Net Income			
Upstream	400		(224)	8	184		(15)	169			
Downstream	137	-	(36)	7	108	30	(13)	125			
Gas Natural Fenosa	-	-	-	106	106	-	(4)	102			
Corporation & Others	(54)	(105)	56	-	(103)	-	(2)	(105)			
TOTAL	483	(105)	(204)	121	295	30	(34)	291			
Income from discontinued operations							95	95			
NET INCOME	_						61	386			

				2Q 2	014			
€ Million	Operating income	Financial Results	Income Tax	Income from equity affiliates and non- controlling interests	Adjusted net income	Inventory effect	Non Recurrent	Net Income
Upstream	216		(69)	(2)	145		(146)	(1)
Downstream	205	-	(40)	(3)	162	5	47	214
Gas Natural Fenosa	-	-	-	159	159	-	-	159
Corporation & Others	(60)	(46)	30	_	(76)	-	255	179
TOTAL	361	(46)	(79)	154	390	5	156	551
Income from discontinued operations							(31)	(31)
NET INCOME							125	520

				3Q 2	2014			
€ Million	Operating income	Financial Results	Income Tax	Non Recurrent	Net Income			
Upstream	424		(239)	0	185		(35)	150
Downstream	276	-	(85)	(1)	190	(63)	2	129
Gas Natural Fenosa	-	-	-	92	92		-	92
Corporation & Others	(63)	(12)	23		(52)		1	(51)
TOTAL	637	(12)	(301)	91	415	(63)	(32)	320
Income from discontinued operations							(1)	(1)
NET INCOME	_						(33)	319



				JANUARY-SEP	TEMBER 2013			
€ Million	Operating income	Financial Results	Income Tax	Income from equity affiliates and non- controlling interests	Adjusted net income	Inventory effect	Non Recurrent	Net Income
Upstream	1,582	_	(787)	23	818		(165)	653
Downstream	624	-	(193)	27	458	(123)	59	394
Gas Natural Fenosa	-	-	-	359	359	-	(23)	336
Corporation & Others	(247)	(353)	185	-	(415)	_	8	(407)
TOTAL	1,959	(353)	(795)	409	1,220	(123)	(121)	976
Income from discontinued operations							311	311
NET INCOME							190	1,287

	JANUARY-SEPTEMBER 2014									
€ Million	Operating income	Financial Results	Income Tax	Income from equity affiliates and non- controlling interests	Adjusted net income	Inventory effect	Non Recurrent	Net Income		
Upstream	1,081	-	(502)	6	585	-	(151)	434		
Downstream	907	-	(258)	(7)	642	(117)	48	573		
Gas Natural Fenosa	-	-	-	374	374	_	(2)	372		
Corporation & Others	(193)	(188)	117	-	(264)	_	264	0		
TOTAL	1,795	(188)	(643)	373	1,337	(117)	159	1,379		
Income from discontinued operations							267	267		
NET INCOME							426	1,646		



#### NET SALES BY BUSINESS SEGMENTS AND GEOGRAPHICAL AREAS

	QU	ARTERLY DATA	V.	JANUARY - SEPTEMBER		
€ Million	3Q13	2Q14	3Q14	2013	2014	
UPSTREAM	1,147	1,016	1,186	3,718	3,305	
USA and Brazil	244	296	322	751	878	
North Africa	202	19	170	817	369	
Rest of the World	701	701	694	2,150	2,058	
Adjustments	0	0	0	0	0	
<b>DOWNSTREAM</b> Europe	<b>11,601</b> 11,145	<b>11,454</b> 10,407	<b>11,921</b> 11,043	<b>34,206</b> 32,504	<b>35,120</b> 31,731	
Rest of the World	1,207	1,669	1,688	3,915	5,538	
Adjustments	(751)	(622)	(810)	(2,213)	(2,149)	
CORPORATE AND OTHERS	(359)	(253)	(371)	(1,210)	(1,060)	
TOTAL	12,389	12,217	12,736	36,714	37,365	



#### ADJUSTED NET INCOME BY BUSINESS SEGMENTS AND GEOGRAPHICAL AREAS

	QUA	ARTERLY DAT	ГА	JANUARY - SI	PTEMBER
€ Million	3Q13	2Q14	3Q14	2013	2014
UPSTREAM	184	145	185	818	585
USA and Brazil	44	80	69	138	223
North Africa	43	(63)	32	200	9
Rest of the World	97	128	84	480	353
DOWNSTREAM	108	162	190	458	642
Europe	105	165	213	345	512
Rest of the World	3	(3)	(23)	113	130
GAS NATURAL FENOSA	106	159	92	359	374
CORPORATE AND OTHERS	(103)	(76)	(52)	(415)	(264)
TOTAL	295	390	415	1,220	1,337



#### EBITDA BY BUSINESS SEGMENTS AND GEOGRAPHICAL AREAS

	QUA	ARTERLY DAT	ГА	JANUARY - S	EPTEMBER
€ Million	3Q13	2Q14	3Q14	2013	2014
UPSTREAM	699	643	728	2,424	2,087
USA and Brazil	173	273	264	574	750
North Africa	168	(14)	133	730	268
Rest of the World	358	384	331	1,120	1,069
DOWNSTREAM	365	442	361	1,000	1,309
Europe	323	436	385	736	1,063
Rest of the World	42	6	(24)	264	246
CORPORATE AND OTHERS	(38)	(60)	(42)	(183)	(147)
TOTAL	1,026	1,025	1,047	3,241	3,249



#### **CAPEX BY BUSINESS SEGMENTS AND GEOGRAPHICAL AREAS**

	QU	ARTERLY DA	TA	JANUARY - SEPTEMBER		
E Million	3Q13	2Q14	3Q14	2013	2014	
UPSTREAM	558	691	791	1,709	2,066	
USA and Brazil	246	337	338	899	991	
North Africa	10	14	9	48	48	
Rest of the World	302	340	444	762	1,027	
DOWNSTREAM Europe	141 118	148 116	<b>161</b>	<b>367</b> 313	<b>444</b> 365	
Rest of the World	23	32	26	54	79	
CORPORATE AND OTHERS	17	21	9	36	39	
TOTAL	716	860	961	2,112	2,549	



### **OPERATING INDICATORS**

**THIRD QUARTER 2014** 



#### **UPSTREAM OPERATING INDICATORS**

	Unit	1Q 2013	2Q 2013	3Q 2013	January - September 2013	1Q 2014	2Q 2014	3Q 2014	January - September 2013	% Variation 3Q14/3Q13	% Variation 2014/2013
HYDROCARBON PRODUCTION	Kboe/d	360.3	359.1	343.8	354.3	341.8	338.1	365.9	348.9	6.4	(1.5)
Liquid production	Kboe/d	150.8	149.0	135.1	144.9	130.7	121.5	141.4	131.4	4.7	(9.3)
USA and Brazil	Kboe/d	33.2	34.9	33.7	33.9	36.8	44.9	43.8	41.8	30.0	23.3
North of Africa	Kboe/d	43.1	40.7	26.9	36.8	21.1	2.1	23.3	15.5	(13.4)	(58.0)
Rest of the World	Kboe/d	74.5	73.4	74.5	74.1	72.9	74.5	74.3	74.1	(0.3)	(0.0)
Natural gas production	Kboe/d	209.5	210.1	208.7	209.4	211.1	216.6	224.5	217.5	7.6	3.8
USA and Brazil	Kboe/d	3.6	4.1	4.7	4.1	5.4	7.7	8.4	7.2	78.7	73.4
North of Africa	Kboe/d	5.3	5.8	5.3	5.5	5.7	4.8	4.8	5.1	(9.4)	(6.4)
Rest of the World	Kboe/d	200.6	200.2	198.7	199.8	199.9	204.1	211.3	205.2	6.3	2.7



#### **DOWNSTREAM OPERATING INDICATORS**

	Unit	1Q 2013	2Q 2013	3Q 2013	January - September 2013	1Q 2014	2Q 2014	3Q 2014	January - September 2014	% Variation 3Q14/3Q13	% Variation 2014/2013
PROCESSED CRUDE OIL	Mtoe	9.5	9.8	10.0	29.3	9.1	10.1	10.4	29.6	4.3	1.0
Europe	Mtoe	8.8	8.9	9.2	26.9	8.2	9.3	9.6	27.1	4.2	0.9
Rest of the world	Mtoe	0.7	0.9	0.8	2.4	0.8	0.8	0.8	2.5	5.8	2.6
SALES OF OIL PRODUCTS	Kt	10,136	11,154	11,140	32,430	9,845	11,298	11,387	32,530	2.2	0.3
Europe Sales	Kt	9,105	10,043	10,124	29,272	8,803	10,243	10,278	29,324	1.5	0.2
Own network	Kt	4,493	4,747	5,061	14,301	4,574	4,772	5,080	14,426	0.4	0.9
Light products	Kt	3,893	4,098	4,333	12,324	3,985	4,062	4,390	12,437	1.3	0.9
Other Products	Kt	600	649	728	1,977	589	710	690	1,989	(5.2)	0.6
Other Sales to Domestic Market	Kt	1,584	1,583	1,722	4,889	1,706	1,924	1,812	5,442	5.2	11.3
Light products	Kt	1,532	1,525	1,684	4,741	1,629	1,878	1,755	5,262	4.2	11.0
Other Products	Kt	52	58	38	148	77	46	57	180	50.0	21.6
Exports	Kt	3,028	3,713	3,341	10,082	2,523	3,547	3,386	9,456	1.3	(6.2)
Light products	Kt	1,055	1,459	1,164	3,678	632	1,286	1,301	3,219	11.8	(12.5)
Other Products	Kt	1,973	2,254	2,177	6,404	1,891	2,261	2,085	6,237	(4.2)	(2.6)
Rest of the world sales	Kt	1,031	1,111	1,016	3,158	1,042	1,055	1,109	3,206	9.2	1.5
Own network	Kt	495	567	555	1,617	490	542	525	1,557	(5.4)	(3.7)
Light products	Kt	460	500	506	1,466	450	489	490	1,429	(3.2)	(2.5)
Other Products	Kt	35	67	49	151	40	53	35	128	(28.6)	(15.2)
Other Sales to Domestic Market	Kt	377	357	259	993	333	319	330	982	27.4	(1.1)
Light products	Kt	280	280	205	765	274	274	295	843	43.9	10.2
Other Products	Kt	97	77	54	228	59	45	35	139	(35.2)	(39.0)
Exports	Kt	159	187	202	548	219	194	254	667	25.7	21.7
Light products	Kt	66	70	61	197	80	124	97	301	59.0	52.8
Other Products	Kt	93	117	141	351	139	70	157	366	11.3	4.3
CHEMICALS											
Sales of petrochemical products	Kt	513	684	613	1,810	653	680	681	2,015	11.1	11.3
Europe	Kt	439	594	522	1,555	558	547	566	1,671	8.4	7.5
Base	Kt	121	210	173	503	205	188	203	595	17.4	18.3
Derivate	Kt	318	384	349	1,052	353	360	363	1,076	3.9	2.3
Rest of the world	Kt	74	91	91	255	96	133	115	344	27.0	34.7
Base	Kt	12	16	19	47	12	39	32	83	67.3	75.4
Derivate	Kt	62	75	72	208	84	94	83	261	16.1	25.4
LPG sales	Kt	683	590	525	1,797	670	549	599	1,819	14.3	1.2
Europe	Kt	446	332	247	1,025	420	301	332	1,053	34.5	2.7
Rest of the world	Kt	237	258	278	772	250	248	267	765	(3.7)	(0.9)

Other sales to the domestic market: includes sales to operators and bunker Exports: expressed form the country of origin



# APPENDIX II – CONSOLIDATED FINANCIAL STATEMENTS

**THIRD QUARTER 2014** 



### STATEMENT OF FINANCIAL POSITION

### (€ millions)

[Unaudited figures]
Prepared according to International Financial Reporting Standards (IFRS)

	DECEMBER	SEPTEMBER
	2013	2014
NON-CURRENT ASSETS		
Goodwill	490	494
Other intangible assets	1,239	1,299
Property, plant and equipment	16,026	16,689
Investment property	24	38
Investments accounted for using the equity method	10,340	11,288
Non- current assets held for sale subject to expropiation	3,625	0
Non-current financial assets :		
Non-current financial instruments	—— 665	494
Others	1,223	60
Deferred tax assets	4,079	3,777
Other non-current assets	60	136
Other Horreut assets		130
CURRENT ASSETS  Non-current assets held for sale	1,692	76
Inventories	4,938	5,188
Trade an other receivables	4,935	6,135
Other current assets		208
Other current financial assets	354	1,967
	5,716	6,316
Cash and cash equivalents	3,710	0,310
TOTAL ASSETS	55,547	54,165
TOTAL EQUITY		
Attributable to equity holders of the parent	27,207	28,037
Attributable to minority interests	243	260
NON-CURRENT LIABILITIES		
Grants	10	9
Non-current provisions	2,700	2,829
Non-current financial debt	8,469	7,156
Deferred tax liabilities	1,866	1,838
Other non-current liabilities		
Non-current debt for finance leases	1,263	1,361
Other	413	439
CURRENT LIABILITIES	<u> </u>	
Liabilities related to non-current assets held for sale	1,457	0
Current provisions	249	168
Current financial liabilities	5,833	5,711
Trade payables and other payables:		
Current debt for finance leases	154	167
Othermaniales	5,683	6,190
Other payables		·



#### **INCOME STATEMENT**

## (€ millions) [Unaudited figures] Prepared according to International Financial Reporting Standards (IFRS)

		QUARTERLY DATA		JANUARY - S	SEPTEMBER
	3Q 2013	2Q 2014	3Q 2014	2013	2014
Sales	11,911	11,749	12,260	35,305	35,969
Operating income	286	(32)	306	1,081	736
Financial result	(109)	353	12	(354)	222
Income from equity affiliates	215	323	158	619	837
Net income before tax	392	644	476	1,346	1,795
Income tax	(100)	(87)	(160)	(385)	(410)
Net income from continuing operations	292	557	316	961	1,385
Net income from non-controlling interest	(1)	(6)	4	15	(6)
NET INCOME FROM CONTINUING OPERATIONS	291	551	320	976	1,379
Net income for the year from discontinuing operations	95	(31)	(1)	311	267
NET INCOME	386	520	319	1,287	1,646
Earning per share attributible to the parent company (*)					
Euros/share	0.29	0.39	0.24	0.96	1.22
USD/ADR	0.39	0.53	0.30	1.30	1.53
Average number of shares	1,349,654,613	1,349,727,306	1,350,214,104	1,335,028,818	1,349,709,774
Exchange rates USD/EUR at the end of each quarter	1.35	1.37	1.26	1.35	1.26

<sup>(\*)</sup> A capital increase for the shareholder's remuneration scheme known as "Repsol dividendo flexible" was carried out in July 2012, January 2013, July 2013 and January 2014, accordingly, share capital is currently represented by 1,350,272,389 shares. The average weighted number of outstanding shares for the presented periods was recalculated in comparison with the previous periods to include the impact of this capital increase in accordance with IAS 33 "Earnings per share". The average number of shares held by the company during each period was also taken into account.



#### **CASH FLOW STATEMENT**

[€ millions] (Unaudited figures) Prepared according to International Financial Reporting Standards (IFRS)

	JANUARY - SE	PTEMBER
	2013	2014
I. CASH FLOWS FROM OPERATING ACTIVITIES (*)		
Net income before taxes	1,346	1,795
Adjustments to net income		
Depreciation and amortisation of non current assets	1,140	1,348
Other adjustments to results (net)	(145)	(847)
EBITDA	2,341	2,296
Changes in working capital	(669)	93
Dividends received	472	481
Income taxes received/ (paid)	(651)	(565)
Other proceeds from/ ( payments for) operating activities	(80)	(177)
OTHER CASH FLOWS FROM/ (USED IN) OPERATING ACTIVITIES	(259)	(261)
	1,413	2,128
	1,713	2,120
II. CASH FLOWS USED IN INVESTMENT ACTIVITIES (*)		
Payments for investment activities		
Group companies, associates and business units	(143)	(18)
Property, plant and equipment, intangible assets and investment properties	(1,379)	(1,843)
Other financial assets	(152)	(916)
Total investments		
Proceeds from divestments	(1,674)	(2,777)
Other cashflow	1520	4,777
Other cashillow		0
	(1,522)	2,000
III. CASH FLOWS FROM/ (USED IN) FINANCING ACTIVITIES (*)		
Drocoade from / Inquinments for Loquity instruments	1 021	27
Proceeds from/ (paynments for) equity instruments		
Proceeds from issue of financial liabilities	5,144	3,739
Payments for financial liabilities	(6,838)	(5,653)
Payments for dividends and payments on other equity instruments	(470)	(1,711)
Interest payments	(488)	(475)
Other proceeds from/(payments for) financing activities	(173)	(11)
	(1,794)	(4,084)
Effect of changes in exchange rates from continued operations	(27)	108
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS FROM CONTINUED OPERATIONS	(1,930)	152
Cash flows from operating activities from discontinued operations	610	(86)
Cash flows from investment activities from discontinued operations	33	535
Cash flows from financing activities from discontinued operations	(190)	(1)
Effect of changes in exchange rates from discontinued operations	(1)	0
2.1000 of ottaliges in ottalings rates from discontinued operations	(-)	0
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS FROM DISCONTINUED OPERATIONS	452	448
TEL TROUBLE A PERILANDI IN CASTI AND CASTI EQUIVALENTS TROUB DISCONTINUES OF ENATIONS	732	7-10
CASH AND CASH EQUIVALENTS AT THE REGINNING OF THE REDIOD	4 100	E 710
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	4,108	5,716
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	2,630	6,316

<sup>(\*)</sup> Cash flows from continued operations



#### **2013 RESTATED STATEMENT OF FINANCIAL POSITION**

#### (€ millions) (Unaudited figures)

Prepared according to International Financial Reporting Standards (IFRS)

	DECEMBER	ADJUSTMENTS	DECEMBER
	2013 Publsihed	2013	2013 Restated (*)
NON-CURRENT ASSETS			
Goodwill	2,648	(2,158)	490
Other intangible assets	2,677	(1,438)	1,239
Property, plant and equipment	26,244	(10,218)	16,026
Investment property	24	0	24
Investments accounted for using the equity method	412	9,928	10,340
Non- current assets held for sale subject to expropiation	3,625	0	3,625
Non-current financial assets:			
Non-current financial instruments	398	267	665
Others	1,404	(181)	1,223
Deferred tax assets	4,897	(818)	4,079
Other non-current assets	253	(193)	60
CURRENT ASSETS			
Non-current assets held for sale	1,851	(159)	1,692
Inventories	5,256	(318)	4,938
Trade an other receivables	7,726	(2,791)	4,935
Other current assets	144	(3)	141
Other current financial assets	93	261	354
Cash and cash equivalents	7,434	(1,718)	5,716
TOTAL ASSETS	65,086	(9,539)	55,547
Attributable to equity holders of the parent	27,207	0	27,207
Attributable to equity holders of the parent	713	(470)	243
Actibulation to minority interests		(470)	
NON-CURRENT LIABILITIES			
Grants	66	(56)	10
Non-current provisions	3,625	(925)	2,700
Non-current financial debt	13,125	(4,656)	8,469
Deferred tax liabilities	3,352	(1,486)	1,866
Other non-current liabilities			
Non-current debt for finance leases	1,427	(164)	1,263
Other	752	(339)	413
CURRENT LIABILITIES			
Liabilities related to non-current assets held for sale	1,533	(76)	1,457
Current provisions	303	(54)	249
Current financial liabilities	4,519	1,314	5,833
Trade payables and other payables:			
Current debt for finance leases	170	(16)_	154
Other payables	8,294	(2,611)	5,683
TOTAL LIABILITIES	65,086	(9,539)	55,547

<sup>(\*)</sup> The balance sheet as of December 2013 has been restated for comparative purposes due to the aplication NIIF 11"Joint Arrangements" since 01/01/2014.



#### **3Q 2013 RESTATED INCOME STATEMENT**

(€ millions)

(Unaudited figures)

Prepared according to International Financial Reporting Standards (IFRS)

	January - September 2013 Published	Adjustments	January - Semtember 2013 Restated (*)
Operating income	2,835	(1,754)	1,081
Financial result	(577)	223	(354)
Share of result of companies accounted for using the equity method	102	517	619
Net income before tax	2,360	(1,014)	1,346
Income tax	(994)	609	(385)
Net income for the year from continuing operations	1,366	(405)	961
Net income from non-controlling interest	(37)	52	15
NET INCOME FOR THE YEAR FROM CONTINUING OPERATIONS	1,329	(353)	976
Net income for the year from discontinuing operations	(42)	353	311
NET INCOME FOR THE YEAR	1,287	0	1,287
	3Q 2013		3Q 2013
	Published	Adjustments	Restated (*)
Operating income	Published 844	(558)	
Operating income Financial result			Restated (*)
	844	(558)	Restated (*)
Financial result	<b>844</b> (192)	<b>(558)</b> 83	286 (109)
Financial result  Share of result of companies accounted for using the equity method	(192) 28	(558) 83 187	286 (109) 215 392
Financial result  Share of result of companies accounted for using the equity method  Net income before tax  Income tax	28 680	(558) 83 187 (288)	286 (109) 215 392
Financial result  Share of result of companies accounted for using the equity method  Net income before tax	28 680 (277)	(558) 83 187 (288)	286 (109) 215 392 (100)
Financial result  Share of result of companies accounted for using the equity method  Net income before tax  Income tax  Net income for the year from continuing operations	844 (192) 28 680 (277) 403	(558) 83 187 (288) 177 (111)	286 (109) 215 392 (100) 292
Financial result  Share of result of companies accounted for using the equity method  Net income before tax  Income tax  Net income for the year from continuing operations  Net income from non-controlling interest	844 (192) 28 680 (277) 403 (19)	(558) 83 187 (288) 177 (111) 18	286 (109) 215 392 (100) 292

<sup>(\*)</sup>The Income Statement as of 2013 has been restated for comparative purposes due to the aplication NIIF 11"Joint Arrengements" at 01/01/2014, as well as the presentation as discontinued operation of the cash flows from the LNG business sold to Shell in December



#### **JANUARY - SEPTEMBER 2013 RESTATED CASH FLOW STATEMENT**

# (€ millions) (Unaudited figures) Prepared according to International Financial Reporting Standards (IFRS)

Net income before taxes		September 2013 Published	Adjustments	September 2013 Restated (*)
Adjustments to net income   Depreciation and amortisation of non current assets   1.895   1.5755   1.140	I. CASH FLOWS FROM OPERATING ACTIVITIES (**)			
Depreciation and amortisation of non current assets	Net income before taxes	2,360	(1,014)	1,346
Cher adjustments to results (net)	Adjustments to net income			
Changes in working capital	Depreciation and amortisation of non current assets	1,895	(755)	1,140
Changes in working capital   (814)	Other adjustments to results (net)	674	(819)	(145)
Dividends received   173   339   472     Income taxes received / (paid)   295   (651)     Other proceeds from/ (payments for) operating activities   (94)   14   (80)     OTHER CASH FLOWS FROM/ (USED IN) OPERATING ACTIVITIES   (967)   708   (259)     3.148   (1,735)   1.413     II. CASH FLOWS USED IN INVESTMENT ACTIVITIES (**)      Payments for investment activities	EBITDA	4,929	(2,588)	2,341
Dividends received   173   399   472     Income taxes received / (paid)   295   (651)     Other proceeds from/ (payments for) operating activities   (94)   14   (80)     OTHER CASH FLOWS FROM/ (USED IN) OPERATING ACTIVITIES   (967)   708   (259)     3,148   (1,735)   1,413      II. CASH FLOWS USED IN INVESTMENT ACTIVITIES (**)      Payments for investment activities   (174)   31   (143)     Property, plant and equipment, intangible assets and investment properties   (2,353)   974   (1,379)     Other financial assets   (2,831)   1,157   (1,674)     Proceeds from divestments   (2,831)   1,157   (1,674)     Proceeds from divestments   (2,831)   1,157   (1,674)     Proceeds from divestments   (2,417)   895   (1,522)      III. CASH FLOWS FROM/ (USED IN) FINANCING ACTIVITIES (**)    Proceeds from/ (payments for) equity instruments   1,031   0   1,031     Proceeds from issue of financial liabilities   (5,255   (1,381)   5,144     Payments for individends and payments on other equity instruments   (5,213)   43   (470)     Interest payments   (2,247)   (2,247)    Effect of changes in exchange rates from continued operations   (53)   26   (27)    NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS FROM CONTINUED OPERATIONS   (2,01)   (2,242)    NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS FROM CONTINUED OPERATIONS   (2,01)   (2,242)    NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS FROM CONTINUED OPERATIONS   (2,01)   (4,720)   (4,720)    NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS FROM DISCONTINUED OPERATIONS   (2,01)   (4,720)   (4,720)    NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS FROM DISCONTINUED OPERATIONS   (2,01)   (4,720)	Changes in working capital	(814)	145	(669)
Income taxes received/ (paid)   295   (651)   295   (651)   295   (651)   295   (651)   295   (651)   295   (651)   295   (259				
Other proceeds from/ ( payments for ) operating activities				
III. CASH FLOWS FROM/ (USED IN) OPERATING ACTIVITIES (**)   3,148				
1,433   1,43				
Payments for investment activities   Group companies, associates and business units   Group companies, associates and investment properties   Group Gro	7		-	
Group companies, associates and business units	II. CASH FLOWS USED IN INVESTMENT ACTIVITIES (**)			
Property, plant and equipment, intangible assets and investment properties   (2,353)   974   (1,379)     Other financial assets   (304)   152   (152)     Total investments   (2,831)   1,157   (1,674)     Proceeds from divestments   (415   (263)   152     Other Cash Flows   (1)   1   0     (2,417)   895   (1,522)     III. CASH FLOWS FROM/ (USED IN) FINANCING ACTIVITIES (**)     Proceeds from/ (paynments for) equity instruments   1,031   0   1,031     Proceeds from (paynments for) equity instruments   1,031   0   1,031     Proceeds from issue of financial liabilities   (8,021)   1,183   (6,838)     Payments for dividends and payments on other equity instruments   (513)   43   (470)     Interest payments   (725)   237   (488)     Other proceeds from/(paynments for) financing activities   (1,796)   2   (1,794)     Effect of changes in exchange rates from continued operations   (3)   26   (27)     NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS FROM CONTINUED OPERATIONS   (1,118)   (812)   (1,930)     Effect of changes in exchange rates from discontinued operations   (3)   187   (190)     Effect of changes in exchange rates from discontinued operations   (3)   187   (190)     Effect of changes in exchange rates from discontinued operations   (3)   187   (190)     Effect of changes in exchange rates from discontinued operations   (3)   187   (190)     Effect of changes in exchange rates from discontinued operations   (3)   187   (190)     Effect of changes in exchange rates from discontinued operations   (3)   187   (190)     Effect of changes in exchange rates from discontinued operations   (3)   187   (190)     Effect of changes in exchange rates from discontinued operations   (3)   187   (190)     Effect of changes in exchange rates from discontinued operations   (3)   187   (190)     Effect of changes in exchange rates from discontinued operations   (3)   187   (190)     Effect of changes in exchange rates from discontinued operations   (3)   187   (190)     Effect of changes in exchange rates from discont	·			
Other financial assets	Group companies, associates and business units	(174)	31	(143)
Total investments		(2,353)	974	(1,379)
Proceeds from divestments		(304)	152	(152)
Other Cash Flows				
(2,417)   895   (1,522)			(263)	
Proceeds from/ (paynments for) equity instruments Proceeds from issue of financial liabilities From issue of financial liabilities From its with a paynents for dividends and paynents on other equity instruments From its with a paynents From i	Other Cash Flows			
Proceeds from/ (paynments for) equity instruments Proceeds from issue of financial liabilities 6,525 (1,381) 5,144 Payments for financial liabilities (8,021) 1,183 (6,838) Payments for dividends and payments on other equity instruments (513) 43 (470) Interest payments Other proceeds from/(payments for) financing activities (1,796) 2 (1,794)  Effect of changes in exchange rates from continued operations (53) 26 (27)  NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS FROM CONTINUED OPERATIONS (1,118) (812) (1,930)  Cash flows from operating activities from discontinued operations (3) 187 (190) Effect of changes in exchange rates from discontinued operations (3) 187 (190) Effect of changes in exchange rates from discontinued operations (4) 10 (627) 610 Cash flows from investment activities from discontinued operations (3) 187 (190) Effect of changes in exchange rates from discontinued operations (4) 10 (627) 610 Cash flows from financing activities from discontinued operations (3) 187 (190) Effect of changes in exchange rates from discontinued operations (4) 10 (472) 452  CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD 5,903 (1,795) 4,108		(2,417)	895	(1,522)
Proceeds from issue of financial liabilities 6,525 (1,381) 5,144 Payments for financial liabilities (8,021) 1,183 (6,838) Payments for dividends and payments on other equity instruments (513) 43 (470) Interest payments (725) 237 (488) Other proceeds from/(payments for) financing activities (93) (80) (173)  Effect of changes in exchange rates from continued operations (53) 26 (27)  NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS FROM CONTINUED OPERATIONS (1,118) (812) (1,930)  Cash flows from operating activities from discontinued operations (17) (627) 610 Cash flows from investment activities from discontinued operations (3) 187 (190) Effect of changes in exchange rates from discontinued operations (3) 187 (190) Effect of changes in exchange rates from discontinued operations (3) 187 (190) Effect of changes in exchange rates from discontinued operations (3) 187 (190) Effect of changes in exchange rates from discontinued operations (3) 187 (190) Effect of Changes in exchange rates from discontinued operations (3) 187 (190) Effect of Changes in exchange rates from discontinued operations (4) (1)  NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS FROM DISCONTINUED OPERATIONS (20) (472) 452  CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD 5,903 (1,795) 4,108	III. CASH FLOWS FROM/ (USED IN) FINANCING ACTIVITIES (**)	<u> </u>		
Payments for financial liabilities (8,021) 1,183 (6,838) Payments for dividends and payments on other equity instruments (513) 43 (470) Interest payments (725) 237 (488) Other proceeds from/(payments for) financing activities (93) (80) (173)  Effect of changes in exchange rates from continued operations (53) 26 (27)  NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS FROM CONTINUED OPERATIONS (1,118) (812) (1,930)  Cash flows from operating activities from discontinued operations (17) (627) 610 Cash flows from investment activities from discontinued operations 0 (33) 33 Cash flows from financing activities from discontinued operations (3) 187 (190) Effect of changes in exchange rates from discontinued operations 0 1 (1)  NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS FROM DISCONTINUED OPERATIONS (20) (472) 452  CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD 5,903 (1,795) 4,108	Proceeds from/ (paynments for) equity instruments	1,031	0	1,031
Payments for dividends and payments on other equity instruments (513) 43 (470) Interest payments (725) 237 (488) Other proceeds from/(payments for) financing activities (93) (80) (173)  (1,796) 2 (1,794)  Effect of changes in exchange rates from continued operations (53) 26 (27)  NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS FROM CONTINUED OPERATIONS (1,118) (812) (1,930)  Cash flows from operating activities from discontinued operations (17) (627) 610 Cash flows from investment activities from discontinued operations 0 (33) 33 Cash flows from financing activities from discontinued operations (3) 187 (190) Effect of changes in exchange rates from discontinued operations 0 1 (1)  NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS FROM DISCONTINUED OPERATIONS (20) (472) 452  CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD 5,903 (1,795) 4,108	Proceeds from issue of financial liabilities	6,525	(1,381)	5,144
Interest payments Other proceeds from/(payments for) financing activities Other proceeds from/(payments for) financing activities (1,796) Effect of changes in exchange rates from continued operations (53) Effect of changes in exchange rates from continued operations (53) Other proceeds from/(payments for) financing activities (1,794)  Effect of changes in exchange rates from continued operations (53) Cash flows from operating activities from discontinued operations (17) Cash flows from investment activities from discontinued operations (17) Cash flows from financing activities from discontinued operations (3) Other proceeds from/(payments for) financing activities from discontinued operations (17) Other proceeds from/(payments for) financing activities from discontinued operations (17) Other proceeds from/(payments for) financing activities from discontinued operations (17) Other proceeds from/(payments for) financing activities from discontinued operations (17) Other proceeds from/(payments for) financing activities from discontinued operations (17) Other proceeds from/(payments for) for for for death for financing activities from discontinued operations (17) Other proceeds from/(payments for) financing activities from discontinued operations (17) Other proceeds from/(payments for) for for for for for financing activities from discontinued operations (17) Other proceeds from/(payments for) financing activities from discontinued operations (17) Other proceeds from/(payments for) for	Payments for financial liabilities	(8,021)	1,183	(6,838)
Other proceeds from/(payments for) financing activities  (93) (80) (173)  (1,796) 2 (1,794)  Effect of changes in exchange rates from continued operations  (53) 26 (27)  NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS FROM CONTINUED OPERATIONS  (1,118) (812) (1,930)  Cash flows from operating activities from discontinued operations  (17) (627) 610  Cash flows from investment activities from discontinued operations  (23) 33  Cash flows from financing activities from discontinued operations  (3) 187 (190)  Effect of changes in exchange rates from discontinued operations  0 1 (1)  NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS FROM DISCONTINUED OPERATIONS  (20) (472) 452  CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD  5,903 (1,795) 4,108	Payments for dividends and payments on other equity instruments	(513)	43	(470)
Other proceeds from/(payments for) financing activities (93) (80) (173)  Effect of changes in exchange rates from continued operations (53) 26 (27)  NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS FROM CONTINUED OPERATIONS (1,118) (812) (1,930)  Cash flows from operating activities from discontinued operations (17) (627) 610  Cash flows from investment activities from discontinued operations 0 (33) 33  Cash flows from financing activities from discontinued operations (3) 187 (190)  Effect of changes in exchange rates from discontinued operations 0 1 (1)  NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS FROM DISCONTINUED OPERATIONS (20) (472) 452  CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD 5,903 (1,795) 4,108	Interest payments	(725)	237	(488)
Effect of changes in exchange rates from continued operations  (53) 26 (27)  NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS FROM CONTINUED OPERATIONS  (1,118) (812) (1,930)  Cash flows from operating activities from discontinued operations  (17) (627) 610  Cash flows from investment activities from discontinued operations  (33) 33  Cash flows from financing activities from discontinued operations  (34) 187 (190)  Effect of changes in exchange rates from discontinued operations  (47) (627) 610  (48) (33) 33  (49) (47) (49)  Effect of changes in exchange rates from discontinued operations  (48) (49) (49) (40)  NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS FROM DISCONTINUED OPERATIONS  (48) (47) (47) (47) (47) (47) (47) (47) (47	Other proceeds from/(payments for) financing activities	(93)	(80)	(173)
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS FROM CONTINUED OPERATIONS  (1,118)  (812)  (1,930)  Cash flows from operating activities from discontinued operations  (17)  (627)  610  Cash flows from investment activities from discontinued operations  0  (33)  33  Cash flows from financing activities from discontinued operations  (3)  Effect of changes in exchange rates from discontinued operations  0  1  (1)  NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS FROM DISCONTINUED OPERATIONS  (20)  (472)  452  CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD  5,903  (1,795)  4,108		(1,796)	2	(1,794)
Cash flows from operating activities from discontinued operations  Cash flows from investment activities from discontinued operations  Cash flows from investment activities from discontinued operations  Cash flows from financing activities from discontinued operations  Cash flows from financing activities from discontinued operations  (3) 187 (190)  Effect of changes in exchange rates from discontinued operations  0 1 (1)  NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS FROM DISCONTINUED OPERATIONS  (20) (472) 452  CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD  5,903 (1,795) 4,108	Effect of changes in exchange rates from continued operations	(53)	26	(27)
Cash flows from investment activities from discontinued operations 0 (33) 33  Cash flows from financing activities from discontinued operations (3) 187 (190)  Effect of changes in exchange rates from discontinued operations 0 1 (1)  NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS FROM DISCONTINUED OPERATIONS (20) (472) 452  CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD 5,903 (1,795) 4,108	NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS FROM CONTINUED OPERATIONS	(1,118)	(812)	(1,930)
Cash flows from investment activities from discontinued operations 0 (33) 33  Cash flows from financing activities from discontinued operations (3) 187 (190)  Effect of changes in exchange rates from discontinued operations 0 1 (1)  NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS FROM DISCONTINUED OPERATIONS (20) (472) 452  CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD 5,903 (1,795) 4,108	Cash flows from operating activities from discontinued operations	(17)	(627)	610
Cash flows from financing activities from discontinued operations  Effect of changes in exchange rates from discontinued operations  O  1  NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS FROM DISCONTINUED OPERATIONS  (20) (472) 452  CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD  5,903 (1,795) 4,108				
Effect of changes in exchange rates from discontinued operations 0 1 (1)  NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS FROM DISCONTINUED OPERATIONS (20) (472) 452  CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD 5,903 (1,795) 4,108	· · · · · · · · · · · · · · · · · · ·			
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD 5,903 (1,795) 4,108				
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD 5,903 (1,795) 4,108	NET INCREASE (INCREASE) IN CASH AND CASH FOUNDAMENTS FROM DISCONTINUED COST ATTOMS	(22)	(470)	4-2
	NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS FROM DISCONTINUED OPERATIONS	(20)	(472)	452
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD 4,765 (2,135) 2,630	CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	5,903	(1,795)	4,108
	CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	4,765	(2,135)	2,630

<sup>(\*\*)</sup> Cash flows from continued operations

<sup>(\*)</sup> The Cash Flow Statement as of 2013 has been restated for comparative purposes due to the aplication NIIF 11"Joint Arrangements" since 01/01/2014, as well as the presentation as discontinued operation of the cash flows from the LNG business sold to Shell in December 2013.



### APPENDIX III – RECONCILIATION OF NON-IFRS METRICS TO IFRS DISCLOSURES

**THIRD QUARTER 2014** 



### RECONCILIATION OF ADJUSTED NET INCOME AND THE CORRESPONDING CONSOLIDATED FINANCIAL STATEMENT HEADINGS

		THIRD QUARTER 2013							
		ADJUSTMENTS							
€ Million	Adjusted result	Joint arragements reclassification	Non- recurring items	Inventory Effect	Total adjustments	Total consolidated			
Operating income	483	(207)	(36)	46	(197)	286			
Financial result	(105)	(3)	(1)	-	(4)	(109)			
Income from equity affiliates	119	99	(3)	-	96	215			
Net income before tax	497	(111)	(40)	46	(105)	392			
Income tax	(204)	111	6	(13)	104	(100)			
Net income from continued operations	293	-	(34)	33	(1)	292			
Income attributed to minority interests	2	-	-	(3)	(3)	(1)			
NET INCOME FROM CONTINUED OPERATIONS	295	-	(34)	30	(4)	291			
Income from discontinued operations						95			
ADJUSTED NET INCOME	295	-	(34)	30	(4)	386			

		SECOND QUARTER 2014							
	ADJUSTMENTS								
€ Million	Adjusted result	Joint arragements reclassification	Non- recurring items	Inventory Effect	Total adjustments	Total consolidated			
Operating income	361	(232)	(168)	7	(393)	(32)			
Financial result	(46)	(40)	439	-	399	353			
Income from equity affiliates	160	163	-	-	163	323			
Net income before tax	475	(109)	271	7	169	644			
Income tax	(79)	109	(115)	(2)	(8)	(87)			
Net income from continued operations	396	-	156	5	161	557			
Income attributed to minority interests	(6)		-	-		(6)			
NET INCOME FROM CONTINUED OPERATIONS	390	-	156	5	161	551			
Income from discontinued operations						(31)			
ADJUSTED NET INCOME	390	-	156	5	161	520			

		THIRD QUARTER 2014							
	ADJUSTMENTS								
€ Million	Adjusted result	Joint arragements reclassification	Non- recurring items	Inventory Effect	Total adjustments	Total consolidated			
Operating income	637	(188)	(40)	(103)	(331)	306			
Financial result	(12)	23	1	-	24	12			
Income from equity affiliates	96	62	-	-	62	158			
Net income before tax	721	(103)	(39)	(103)	(245)	476			
Income tax	(301)	103	7	31	141	(160)			
Net income from continued operations	420	-	(32)	(72)	(104)	316			
Income attributed to minority interests	(5)	_	-	9	9	4			
NET INCOME FROM CONTINUED OPERATIONS	415	-	(32)	(63)	(95)	320			
Income from discontinued operations						(1)			
ADJUSTED NET INCOME	415		(32)	(63)	(95)	319			



		JANUARY - SEPTEMBER 2013							
		ADJUSTMENTS							
€ Million	Adjusted result	Joint arragements reclassification	Non- recurring items	Inventory Effect	Total adjustments	Total consolidated			
Operating income	1,959	(614)	(78)	(186)	(878)	1,081			
Financial result	(353)	(3)	2	-	(1)	(354)			
Income from equity affiliates	401	242	(24)	-	218	619			
Net income before tax	2,007	(375)	(100)	(186)	(661)	1,346			
Income tax	(795)	375	(21)	56	410	(385)			
Net income from continued operations	1,212		(121)	(130)	(251)	961			
Income attributed to minority interests	8	-	-	7	7	15			
NET INCOME FROM CONTINUED OPERATIONS	1,220		(121)	(123)	(244)	976			
Income from discontinued operations						311			
ADJUSTED NET INCOME	1.220		(121)	(123)	(244)	1.287			

#### JANUARY - SEPTEMBER 2014 ADJUSTMENTS Inventory Effect arragements eclassification € Million adjustments (184) (1,059) 1,795 (223) 736 Operating income (652)Financial result (188)(34)444 410 222 Income from equity affiliates 397 49 446 837 391 1,998 (289) 270 (184) (203) 1,795 Net income before tax Income tax (643)289 (111)55 233 (410)(129) Net income from continued operations 1,355 159 30 1,385 Income attributed to minority interests (18) 12 12 (6) NET INCOME FROM CONTINUED OPERATIONS 1,337 159 (117)42 1,379 267 Income from discontinued operations ADJUSTED NET INCOME 1,337 159 (117) 42 1,646



## RECONCILIATION OF OTHER ECONOMIC DATA AND THE CONSOLIDATED FINANCIAL STATEMENTS

		QUARTERLY DATA			JANUARY - SEPTEMBER	
(€ Million)	3Q13	2Q14	3Q14	2013	2014	
Net sales by business segment	12,389	12,217	12,736	36,714	37,365	
Reclasification of joint ventures	(478)	(468)	(476)	(1,409)	(1,396)	
Net sales as fo the consolidates financial statements	11,911	11,749	12,260	35,305	35,969	

NET DEBT: Dicember 2013 (€ Million)	Net debt	Reclasification of joint ventures <sup>(1)</sup>	Net debt excluding joint ventures
Non-current financial instruments	321	344	665
Other current financial assets	71	283	354
Cash and cash equivalents	6,159	(443)	5,716
Non-current financial liabilities	(8,473)	4	(8,469)
Current financial liabilities	(3,498)	(2,335)	(5,833)
Net mark-to-market valuation of financial derivaties (excluding exchange rate)	62		62
Total	(5,358)	(2,147)	(7,505)

<sup>(1)</sup> Mainly corresponding to the finantiation of Repsol Sinopec Brazil.

NET DEBT: September 2014 (€ Million)	Net debt	Reclasification of joint ventures <sup>(1)</sup>	Net debt excluding joint ventures
Non-current financial instruments	297	197	494
Other current financial assets	1,137	830	1,967
Cash and cash equivalents	6,715	(399)	6,316
Non-current financial liabilities	(7,160)	4	(7,156)
Current financial liabilities	(3,152)	(2,559)	(5,711)
Net mark-to-market valuation of financial derivaties (excluding exchange rate)	165		165
Total	(1,998)	(1,927)	(3,925)

<sup>(1)</sup> Mainly corresponding to the finantiation of Repsol Sinopec Brazil.

OTHER ECONOMIC DATA as of Sempember 2014 (€ Million)	According to net debt evolution	Joint arragement adjustments	Financial investments/ divestments	Free cash flow according to CFS IASB-UE
EBITDA	3,249	(953)		2,296
CHANGE IN TRADING WORKING CAPITAL	24	69		93
DIVIDENDS RECEIVED (*)	285	196		481
INCOME TAX RECEIVED /PAID	(829)	264	_	(565)
OTHER CASH FLOWS FROM OPERATING ACTIVITIES (*)	(177)			(177)
INVESTMENTS	(2,632)	759	(904)	(2,777)
DIVESTMENTS (**)	4,792	(15)	-	4,777

<sup>(\*)</sup> These concepts are included in the Net Debt evolution chart within the caption "Interests and other movements"

<sup>(\*\*\*)</sup> Includes €200 million corresponding to divestments and €4,592 million corresponding to the effects associated to the monetization of the bonds related to the agreement over the expropriation of YPF and the sale of the non expropriated YPF shares, included in the caption "Effects associated with the expropriation of YPF" in the net debt evolution table.



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