

## 4th QUARTER SHAREHOLDERS REPORT

December 31, 2016

## Dear Shareholders:

As we celebrate the arrival of 2017, it is gratifying to look back at our many accomplishments. OCB Bancorp continues to generate strong performance as a result of our community banking team and their high level of customer service. We benefited from a growing local economy and witnessed an increasing number of consumers migrating their accounts from big banks. These changes contributed to our strong earnings and helped us maintain good credit quality.

Our return on equity, your invested capital, increased to 8.06% in 2016. Bancorp net income was \$1.282 million in 2016, an increase of \$361,000 or 39% over our 2015 results. This represents earnings per share of \$0.59 resulting in a book value of \$7.58. Taking into account an average market price earnings (PE) ratio of 15 times EPS, our recent stock price of \$8.65 is properly valued in the market. This very good performance was achieved as the result of continued efforts by management to contain costs, increase earning assets and monitor credit.

Through our wholly owned subsidiary, Ojai Community Bank (OCB), total loans finished the year at \$209 million, an increase of \$33 million, or 18.5%. This continues to be a major source of increased income as we continue to build our core business. As the only community bank headquartered in Ventura County, we are seeing a good selection of loan and relationship opportunities as our model continues to be attractive to the local demographic.

Our four divisions continue their upward momentum as each meet the unique needs of their respective market. Our staff is dedicated to the customer experience and we strive to bring innovative technology to our marketplace.

In the first quarter of 2017, we will be introducing new deposit scanning ATMs. This technology allows customers to scan a check deposit and get cash back immediately. In addition, we will be introducing mobile banking and mobile capture allowing our clients to bank on their phones. This includes a feature for clients to take photos of checks with their mobile device for easy deposit. As the market landscape changes, maintaining relevant technologies is important.

Our routine third-party audits for 2016 resulted positively. These audits include reviews of cyber security, money laundering, credit and compliance. All results were very good with no major recommendations or findings. This process helps maintain tight overview of the numerous risks, laws and regulations necessary to remain in good standing with the FDIC and other regulators.

Loan origination and strong credit quality remain a key priority. Our goal is to ensure that we are making smart loans that assist both the borrower and the bank. Because of our structure, we are not constrained by complex decision-making matrices, rather we are able to review accounts on a one-to-one basis and act accordingly. This is the strength and flexibility of community banking.

We continue to see outside banking consolidation. This provides us great opportunity in certain markets. Recently, Founders Bank and Heritage Oaks Bank in the Central Coast were acquired, opening the doors for our Santa Barbara office to see an increase in deposits and loans.

We are pleased 2016 was a successful year as our community banking team continued to grow earnings and further expand existing high quality relationships. As always, we are happy to discuss the report further, provide more detailed information and answer your questions. Contact Dave Brubaker, President/CEO, by phone or email at 805-633-2444 or <a href="mailto:dbrubaker@ojaicommunitybank.com">dbrubaker@ojaicommunitybank.com</a>. Thank you.

Sincerely,

David F. Brubaker President/CEO

This letter includes forward-looking information, which is subject to the "safe harbor" created by Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act and the Private Securities Litigation Reform Act of 1995. When the Bank uses or incorporates by reference in this letter the words "anticipate," "estimate," "expect," "project," "intend," "commit," "believe," and similar expressions, the Company intends to identify forward-looking statements. Our actual results may differ materially from those projected in any forward-looking statements, as they will depend on many factors about which we are unsure, including many factors that are beyond our control.

This statement has not been reviewed, or confirmed for accuracy or relevance by the Federal Deposit Insurance Corporation.

D. Brubaker

## **Statement of Condition**



## **Statement of Operations** In Thousands - Unaudited

In Thousands - Unaudited

0.56

7.58

93.93%

\$

\$

**Diluted Income per Share** 

**Average Earning Assets to Average Assets** 

**Tangible Book Value** 

December 31,	Consolidated 2016		Consolidated 2015		December 31,	Consolidated 2016		Consolidated 2015	
ASSETS					INTEREST INCOME				
Cash and Due from Banks	\$	7,004	\$	5,929	Interest & Fees on Loans	\$	9,567	\$	7,509
Investments & Securities		33,113		23,570	Income on Investments		213		146
Bank Premises & Equipment		1,011		381	Total Interest Income	-	9,780		7,655
Loans		209,183		176,462	INTEREST EXPENSE				
Allowance for Loan Loss		(2,647)		(2,111)	Time & Savings Deposits		345		155
Loans, net		206,536		174,351	Borrowed Funds		613		239
					Total Interest Expense		958		394
Other Assets		10,300		9,685					
					Net Interest Income		8,822		7,261
Total Assets	\$	257,963	\$	213,916	Provision for Loan Losses		375		546
					Net Interest Income				
LIABILITIES					After Provision		8,447		6,715
Deposits									
Non Interest Demand	\$	78,038	\$	71,037	Service Charges		356		319
Interest Bearing Demand		14,329		11,725	Mortgage Broker Fees		118		90
Savings & Money Market		91,769		68,913	Other Operating Income		236		192
Certificates of Deposit		24,553		25,878	Total Other Income		710		600
Total Deposits		208,688		177,553					
					OPERATING EXPENSE				
Other Liabilities		32,685		21,209	Personnel Expense		4,369		3,633
					Occupancy & Equipment		729		610
Total Liabilities		241,373		198,762	Promotion		410		334
					Supplies		248		236
CAPITAL					Professional Services		621		606
Common Stock		15,291		15,138	Other		660		375
Preferred Stock - TARP		-		-	Total Operating Expense		7,038		5,795
Retained Earnings		16		(905)					
Current Earnings		1,282		921	Income Before Provision				
					for Income Taxes		2,120		1,521
Total Capital		16,589		15,154					
					Provision for Taxes		838		600
TOTAL LIABILITIES									
AND CAPITAL	\$	257,963	\$	213,916	Net Income	\$	1,282	\$	921





ojaicommunitybank.com

The Bank holding company formation was completed on September 26, 2013.