

## 1st QUARTER SHAREHOLDERS REPORT

March 31, 2016

## Dear Shareholders:

The year feels like it just began, yet we find ourselves already at the end of the first quarter. OCB Bancorp continues on its well-established trend of solid performance. Through our wholly owned subsidiary, Ojai Community Bank, we are pleased to report the financial results for the three months ending March 31, 2016. We continue to see growth in both the balance sheet and earnings over previous periods and are confident we will maintain this trend throughout 2016.

Loans continue to grow; increasing approximately \$6 million since December 31, 2015, for an annualized growth rate of 15%. Although this is slightly less than our year-over-year growth of \$45 million or 32%, we anticipate even stronger performance going forward.

Our staff is doing an excellent job managing our growth, credit quality and documentation. To ensure excellent long term performance, we underwrite, manage and monitor our loans very closely. At the end of the first quarter, the Bank had no loans past due over 30 days—evidence of our strong attention to credit management.

Traditionally, increasing deposits is challenging in the first quarter. Individuals and businesses that held off purchases at year-end are now replenishing inventory and buying equipment. During the first quarter, we saw deposits decline slightly from \$178 million to \$174 million; however, we remain above last year's balance of \$155 million. This equates to year-over-year growth of \$19 million or 13%. We believe we will see good longterm growth in our deposit base as we acquire more customers.

Net interest income after provision increased by \$470 thousand, or 30%, from \$1.5 million in 2015 to \$2.0 million over the three months ending March 31, 2016. This translates to a net income of \$248 thousand for the first three months of 2016, which is 51% higher than \$165 thousand, the net income for the first three months of last year. We expect this trend to continue as our previous years' loan balances accelerate income throughout the year.

On April 11<sup>th</sup> our Ventura Division moved to its new location to the heart of Downtown Ventura. This new location has outstanding visibility and excellent growth potential. As part of the move we consolidated our administrative and back office personnel, providing increased efficiency for staff and room to grow.

Overall, the Bank continues to be strong, balanced and productive. We are confident that shareholder value will enhance as a result of our continued efforts and growth.

Just as a reminder, this year's shareholder meeting is being held at our new Ventura office located at 89 South California Street, Ventura on May 26<sup>th</sup> at 5:30 pm. We look forward to discussing our strategies for the future and sharing our successes.

Thank you again for your support. As always, we are happy to discuss the report further, provide more detailed information and answer your questions. Contact Dave Brubaker, President/CEO, at the main office located at 402 W. Ojai Avenue, Ojai CA 93023, dbrubaker@ojaicommunitybank.com or directly at 805-633-2444.

Sincerely,

David F. Brubaker

D. Brubaker

President/CEO

This letter includes forward-looking information, which is subject to the "safe harbor" created by Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act and the Private Securities Litigation Reform Act of 1995. When the Bank uses or incorporates by reference in this letter the words "anticipate," "extente," "expect," "intend," "commit," "believe," and similar expressions, the Company intends to identify forward-looking statements. Our actual results may differ materially from those projected in any forward-looking statements, as they will depend on many factors about which we are unsure, including many factors that are beyond our control.

This statement has not been reviewed, or confirmed for accuracy or relevance by the Federal Deposit Insurance Corporation

## **Statement of Condition**



In Thousands - Unaudited

## **Statement of Operations**

In Thousands - Unaudited

**Consolidated Consolidated** 

2015

2016

			Consolidated		1 .	
March 31,		2016		2015	March 31,	
ASSETS					INTEREST INCOME	
	۲.	7.400	۲	F 17F	INTEREST INCOME	
Cash and Due from Banks	\$	7,469	\$	5,175	Interest & Fees on Loans	
Investments & Securities		23,225		31,552	Income on Investments	
Bank Premises & Equipment		724		423	Total Interest Income	
Loans		183,135		138,295	INTEREST EXPENSE	
Allowance for Loan Loss		(2,275)		(1,674)	Time & Savings Deposits	
Loans, net		180,860		136,621	Borrowed Funds	
					Total Interest Expense	
Other Assets		9,137		5,454		
					Net Interest Income	
Total Assets	\$	221,415	\$	179,225	Provision for Loan Losses	
					Net Interest Income	
LIABILITIES					After Provision	
Deposits						
Non Interest Demand	\$	69,454	\$	67,588	Service Charges	
Interest Bearing Demand		11,863		11,311	Mortgage Broker Fees	
Savings & Money Market		67,652		49,459	Other Operating Income	
Certificates of Deposit		25,272		26,498	Total Other Income	
Total Deposits		174,241		154,856		
					OPERATING EXPENSE	
Other Liabilities		31,740		10,062	Personnel Expense	
					Occupancy & Equipment	
Total Liabilities		205,981		164,918	Promotion	
					Supplies	
CAPITAL					Professional Services	
Common Stock		16,117		15,995	Other	
Preferred Stock - TARP		-		-	Total Operating Expense	
Retained Earnings		(931)		(1,852)		
Current Earnings		248		165	Income Before Provision	
					for Income Taxes	
Total Capital		15,434		14,307		
TOTAL HADILITIES					Provision for Taxes	
TOTAL LIABILITIES AND CAPITAL	÷	221 415	Ļ	170 225	Not Income	
AND CAPITAL	<u>\$</u>	221,415	\$	179,225	Net Income	

INTEREST INCOME			
Interest & Fees on Loans	\$	2,268 \$	1,662
Income on Investments		40	40
Total Interest Income		2,308	1,702
INTEREST EXPENSE			
Time & Savings Deposits		54	34
Borrowed Funds		113	38
Total Interest Expense		167	72
Net Interest Income		2,141	1,630
Provision for Loan Losses		125	84
Net Interest Income			
After Provision		2,016	1,546
Service Charges		87	81
Mortgage Broker Fees		31	33
Other Operating Income		45	32
<b>Total Other Income</b>		163	146
OPERATING EXPENSE			
Personnel Expense		1,103	900
Occupancy & Equipment		183	152
Promotion		99	77
Supplies		57	55
Professional Services		173	146
Other		152	85
Total Operating Expense		1,768	1,414
Income Before Provision			
for Income Taxes		411	277
Provision for Taxes		163	113
Net Income	\$	248 \$	165
Diluted Income per Share		\$	0.11
Tangible Book Value	\$	7.06	
Average Earning Assets to Aver	ets	93.31%	





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The Bank holding company formation was completed on September 26, 2013.