

1st QUARTER SHAREHOLDERS REPORT March 31, 2015

Dear Shareholders,

This year marks our 10-year anniversary—a milestone that highlights our success— helping our communities, businesses and families grow. Looking back, we are very grateful to our founding shareholders for their vision. We are also thankful to our current shareholders, directors, staff and customers for helping us realize that vision. People often approach me in town to thank the Bank for assisting a relative on a transaction, helping their dream home come to reality or working with a nonprofit they support. We are proud stewards of our founders' mission and vision.

As we begin 2015, we continue to see stable growth, earnings and credit quality. Total assets as of March 31, 2015 reached \$179 million, up \$31 million or 21%, over March of 2014. Our continued growth is both the result of our recent expansion efforts and consumer's interest in moving away from big banks in search of solutions that are more personal and compatible with their needs.

In the same time period, total deposits increased by over 17% to finish at \$155 million as of March 31, 2015. We continue to have a strong base of core deposits, creating significant value over the long term.

We also continue to experience strong loan demand, resulting in quality growth. This is a good sign for several reasons. It means the economy is strengthening and consumers are showing more confidence in transactions. It also means our recent investment in Santa Barbara and Ventura is yielding more volume from our efforts. Lending in Ojai continues strong with increased demand in construction lending as customers build their dream homes. Total loans have increased another \$8 million since the start of the year, to end the quarter at \$138 million. This represents a \$38 million (or 38%) increase since March 2014. This increase will provide a stable, ongoing base of income for the Bank for many years.

Net income for the first quarter was \$198 thousand compared to \$122 thousand for the same period last year. At the Bancorp level, year-to-date was slightly less at \$165 thousand compared to \$101 thousand year-to-date 2014, primarily due to interest expense on debt. Performance this year matches expectations for the start of the year and we believe our continued growth will yield higher net income and value to our shareholders.

As we maintain the core business strategies of serving our customers and clients, and as we provide an engine to help our local communities grow, we continue to live our mission. With the focus of high quality/low risk growth, continued outreach to our communities and a shared success with our growing clients, we remain a brand of quality, trust and service.

OJAI COMMUNITY BANK Banking for You!

402 W. Ojai Ave. Ojai, CA 93023 PHONE 805.646.9909 VENTURA COMMUNITY BANK a division of Ojai Community Bank

3130 Telegraph Rd. Ventura, CA 93003 PHONE 805.642.9955 SANTA PAULA COMMUNITY BANK a division of Ojai Community Bank

537 W. Harvard Blvd. Santa Paula, CA 93060 PHONE 805.525.2137 SANTA BARBARA COMMUNITY BANK a division of Ojai Community Bank

21 E. Carrillo St., Ste. 160 Santa Barbara, CA 93101 PHONE 805.965.8343 Maintaining and sharpening our success and focus takes tremendous discipline. We want to thank our Board of Directors for their ongoing emphasis in making this happen. Meetings are frequent and their stewardship for the past 10 years has been fantastic. We've overcome a multitude of challenges in a short period of time and look forward to experiencing even better results in the future.

Our shareholder meeting is scheduled for Thursday, May 28th at 5:30 pm. We invite you to join us in celebrating our success and for further updates of our vision at our headquarters located at 402 West Ojai Avenue in Ojai. Refreshments will be served.

Thank you for your support. As always, we are happy to discuss the report further, provide more detailed information and answer your questions. Contact Dave Brubaker, President/CEO, at the main office located at 402 W. Ojai Avenue, Ojai CA 93023, <u>dbrubaker@ojaicommunitybank.com</u> or 805-646-9909.

Sincerely,

David F. Brubaker President/CEO

This letter includes forward-looking information, which is subject to the "safe harbor" created by Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act and the Private Securities Litigation Reform Act of 1995. When the Bank uses or incorporates by reference in this letter the words "anticipate," "estimate," "expect," "project," "intend," "commit," "believe," and similar expressions, the Company intends to identify forward-looking statements. Our actual results may differ materially from those projected in any forward-looking statements, as they will depend on many factors about which we are unsure, including many factors that are beyond our control.

This statement has not been reviewed, or confirmed for accuracy or relevance by the Federal Deposit Insurance Corporation

Statement of Condition

In Thousands - Unaudited



Statement of Operations

In Thousands - Unaudited

| March 31, | Consolidated 2015 | Consolidated 2014 | |
|-----------------------------------|---|----------------------|--|
| ACCETC | | | |
| ASSETS Cash and Due from Banks | \$ 5,175 | \$ 4,994 | |
| Investments & Securities | 31,552 | 39,997 | |
| Bank Premises & Equipment | 423 | 383 | |
| | 725 | 505 | |
| Loans | 138,295 | 100,445 | |
| Allowance for Loan Loss | (1,674) | (1,355) | |
| Loans, net | 136,621 | 99,090 | |
| Other Assets | 5,454 | 3,520 | |
| Total Assets | \$ 179,225 | \$ 147,984 | |
| | <i> </i> | <i> </i> | |
| LIABILITIES | | | |
| Deposits | | | |
| Non Interest Demand | 67,588 | 41,906 | |
| Interest Bearing Demand | 11,311 | 12,574 | |
| Savings & Money Market | 49,459 | 45,922 | |
| Certificates of Deposit | 26,498 | 31,217 | |
| Total Deposits | 154,856 | 131,619 | |
| Other Liabilities | 10,062 | 2,560 | |
| Total Liabilities | 164,918 | 134,179 | |
| | | | |
| CAPITAL | | | |
| Common Stock | 14,577 | 13,920 | |
| Preferred Stock - TARP | - | - | |
| Retained Earnings | (434) | (216) | |
| Current Earnings | 165 | 101 | |
| Total Capital | 14,307 | 13,805 | |
| TOTAL LIABILITIES | | | |
| AND CAPITAL | \$ 179,225 | \$ 147,984 | |
| M e m b e r FDIC | <u>\$ 179,225 \$ 147,984</u> ojaicommunitybank.com | | |

| March 31, | Consolidated 2015 | Consolidated 2014 |
|--|----------------------|----------------------|
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| | ć 1.000 | ć 1.20 <i>4</i> |
| Interest & Fees on Loans | \$ 1,662 40 | \$ |
| Income on Investments Total Interest Income | 1,702 | 1,341 |
| Total interest income | 1,702 | 1,341 |
| INTEREST EXPENSE | | |
| Time & Savings Deposits | 34 | 47 |
| Borrowed Funds | 38 | 29 |
| Total Interest Expense | 72 | 76 |
| Net Interest Income | 1,630 | 1,265 |
| Provision for Loan Losses | . 84 | - |
| Net Interest Income | | |
| After Provision | 1,546 | 1,265 |
| | | |
| Service Charges | 93 | 81 |
| Mortgage Broker Fees | 33 | 3 |
| Other Operating Income Total Other Income | 20 146 | 20 104 |
| Total Other Income | 140 | 104 |
| OPERATING EXPENSE | | |
| Personnel Expense | 900 | 617 |
| Occupancy & Equipment | 152 | 137 |
| Promotion | 77 | 52 |
| Supplies | 55 | 35 |
| Professional Services | 146 | 136 |
| Other | 85 | 225 |
| Total Operating Expense | 1,414 | 1,202 |
| Income Before Provision for Income Taxes | 277 | 167 |
| Provision for Taxes | 113 | 66 |
| Net Income | \$ 165 | \$ 101 |

The Bank holding company formation was completed on September 26, 2013.