

1st QUARTER SHAREHOLDERS REPORT March 31, 2015

Dear Shareholders,

This year marks our 10-year anniversary—a milestone that highlights our success— helping our communities, businesses and families grow. Looking back, we are very grateful to our founding shareholders for their vision. We are also thankful to our current shareholders, directors, staff and customers for helping us realize that vision. People often approach me in town to thank the Bank for assisting a relative on a transaction, helping their dream home come to reality or working with a nonprofit they support. We are proud stewards of our founders' mission and vision.

As we begin 2015, we continue to see stable growth, earnings and credit quality. Total assets as of March 31, 2015 reached \$179 million, up \$31 million or 21%, over March of 2014. Our continued growth is both the result of our recent expansion efforts and consumer's interest in moving away from big banks in search of solutions that are more personal and compatible with their needs.

In the same time period, total deposits increased by over 17% to finish at \$155 million as of March 31, 2015. We continue to have a strong base of core deposits, creating significant value over the long term.

We also continue to experience strong loan demand, resulting in quality growth. This is a good sign for several reasons. It means the economy is strengthening and consumers are showing more confidence in transactions. It also means our recent investment in Santa Barbara and Ventura is yielding more volume from our efforts. Lending in Ojai continues strong with increased demand in construction lending as customers build their dream homes. Total loans have increased another \$8 million since the start of the year, to end the quarter at \$138 million. This represents a \$38 million (or 38%) increase since March 2014. This increase will provide a stable, ongoing base of income for the Bank for many years.

Net income for the first quarter was \$198 thousand compared to \$122 thousand for the same period last year. At the Bancorp level, year-to-date was slightly less at \$165 thousand compared to \$101 thousand year-to-date 2014, primarily due to interest expense on debt. Performance this year matches expectations for the start of the year and we believe our continued growth will yield higher net income and value to our shareholders.

As we maintain the core business strategies of serving our customers and clients, and as we provide an engine to help our local communities grow, we continue to live our mission. With the focus of high quality/low risk growth, continued outreach to our communities and a shared success with our growing clients, we remain a brand of quality, trust and service.

OJAI COMMUNITY BANK Banking for You!

402 W. Ojai Ave. Ojai, CA 93023 PHONE 805.646.9909 VENTURA COMMUNITY BANK a division of Ojai Community Bank

3130 Telegraph Rd. Ventura, CA 93003 PHONE 805.642.9955 SANTA PAULA COMMUNITY BANK a division of Ojai Community Bank

537 W. Harvard Blvd. Santa Paula, CA 93060 PHONE 805.525.2137 SANTA BARBARA COMMUNITY BANK a division of Ojai Community Bank

21 E. Carrillo St., Ste. 160 Santa Barbara, CA 93101 PHONE 805.965.8343 Maintaining and sharpening our success and focus takes tremendous discipline. We want to thank our Board of Directors for their ongoing emphasis in making this happen. Meetings are frequent and their stewardship for the past 10 years has been fantastic. We've overcome a multitude of challenges in a short period of time and look forward to experiencing even better results in the future.

Our shareholder meeting is scheduled for Thursday, May 28<sup>th</sup> at 5:30 pm. We invite you to join us in celebrating our success and for further updates of our vision at our headquarters located at 402 West Ojai Avenue in Ojai. Refreshments will be served.

Thank you for your support. As always, we are happy to discuss the report further, provide more detailed information and answer your questions. Contact Dave Brubaker, President/CEO, at the main office located at 402 W. Ojai Avenue, Ojai CA 93023, <u>dbrubaker@ojaicommunitybank.com</u> or 805-646-9909.

Sincerely,

David F. Brubaker President/CEO

This letter includes forward-looking information, which is subject to the "safe harbor" created by Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act and the Private Securities Litigation Reform Act of 1995. When the Bank uses or incorporates by reference in this letter the words "anticipate," "estimate," "expect," "project," "intend," "commit," "believe," and similar expressions, the Company intends to identify forward-looking statements. Our actual results may differ materially from those projected in any forward-looking statements, as they will depend on many factors about which we are unsure, including many factors that are beyond our control.

This statement has not been reviewed, or confirmed for accuracy or relevance by the Federal Deposit Insurance Corporation

## **Statement of Condition**

In Thousands - Unaudited



## **Statement of Operations**

In Thousands - Unaudited

March 31,	Consolidated 2015	Consolidated 2014	
ACCETC			
ASSETS Cash and Due from Banks	\$ 5,175	\$ 4,994	
Investments & Securities	31,552	39,997	
Bank Premises & Equipment	423	383	
	725	505	
Loans	138,295	100,445	
Allowance for Loan Loss	(1,674)	(1,355)	
Loans, net	136,621	99,090	
Other Assets	5,454	3,520	
Total Assets	\$ 179,225	\$ 147,984	
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LIABILITIES			
Deposits			
Non Interest Demand	67,588	41,906	
Interest Bearing Demand	11,311	12,574	
Savings & Money Market	49,459	45,922	
Certificates of Deposit	26,498	31,217	
Total Deposits	154,856	131,619	
Other Liabilities	10,062	2,560	
Total Liabilities	164,918	134,179	
CAPITAL			
Common Stock	14,577	13,920	
Preferred Stock - TARP	-	-	
Retained Earnings	(434)	(216)	
Current Earnings	165	101	
Total Capital	14,307	13,805	
TOTAL LIABILITIES			
AND CAPITAL	\$ 179,225	\$ 147,984	
M e m b e r FDIC	<u>\$ 179,225 \$ 147,984</u> ojaicommunitybank.com		

March 31,	Consolidated 2015	Consolidated 2014
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Interest & Fees on Loans	\$ 1,662 40	\$
Income on Investments Total Interest Income	1,702	1,341
Total interest income	1,702	1,341
INTEREST EXPENSE		
Time & Savings Deposits	34	47
Borrowed Funds	38	29
Total Interest Expense	72	76
Net Interest Income	1,630	1,265
Provision for Loan Losses	. 84	-
Net Interest Income		
After Provision	1,546	1,265
Service Charges	93	81
Mortgage Broker Fees	33	3
Other Operating Income Total Other Income	20 146	20 <b>104</b>
Total Other Income	140	104
OPERATING EXPENSE		
Personnel Expense	900	617
Occupancy & Equipment	152	137
Promotion	77	52
Supplies	55	35
Professional Services	146	136
Other	85	225
Total Operating Expense	1,414	1,202
Income Before Provision for Income Taxes	277	167
Provision for Taxes	113	66
Net Income	\$ 165	\$ 101

The Bank holding company formation was completed on September 26, 2013.