

#### 3rd QUARTER SHAREHOLDERS REPORT

September 30, 2014

## **Board of Directors**

Don Scanlin
Chairman of the Board
John Russell
Vice-Chairman
Dave Brubaker
George Melton
Martin A. Pops, MD
Dietrich Schmidt
Bill Sechrest
Esther Wachtell
Larry Wilde

#### **Officers**

Dave Brubaker President/CEO Michael Orman Chief Operating Officer Michelle Henson Chief Credit Officer Susan Lagos Chief Financial Officer Elov Ortega Santa Barbara Market President Don Tello Santa Paula Division President George Tabata Commercial Lending Dave Sabedra Commercial Lending Peter Hart Mortgage Lending

### Dear Shareholders:

We are pleased to announce that OCB Bancorp's third quarter 2014 concluded with positive upward trends. We continue to maintain stable deposits and liquidity, good levels of capital and strong loan growth. We remain focused on financial performance while implementing our core strategy with the goals of empowering the communities we serve through economic and charitable support to the people and the organizations that comprise our community.

I am also pleased to report that Santa Barbara Community Bank, *a division of Ojai Community Bank*, opened on October 22<sup>th</sup>. Eloy Ortega, former CEO of the Bank of Santa Barbara with 25 years of local service, and his staff are now serving the Santa Barbara community. Three months prior to opening, Eloy began business development, so the Santa Barbara division already has a strong start. This is a good sign of things to come. The branch is located in the heart of the business corridor at 21 E. Carrillo, Suite 160, just 1/2 block east of State Street.

The existing Bank's loan portfolio grew to a record \$112.6 million, an increase of \$16 million, or 16% from December 2013. This increase in outstanding loans is due to a continued focus on growing our loan portfolio. This growth will continue to pay dividends to the Bank in the form of higher earnings compared to alternative investments.

Total assets remain at approximately \$154 million, about an \$8 million increase from December 2013. In the long run, continued growth, efficiency and profitability are critical to the success of the Bank.

OCB Bancorp's consolidated earnings for the first nine months of 2014 were \$410 thousand compared to \$239 thousand for the same period last year, an increase of \$171 thousand or a 72% increase.

All divisions of the Bank are growing and we continue to provide valued services to our customers. As a strong indicator of the community's perception of our customer service performance, Ojai Community Bank was voted "Best Bank of Ojai" for the fourth year in a row. We strive to spread that awarded service level to all the communities we serve.

The Bank continues to be stable and productive. We have tremendous opportunities ahead of us and will capitalize on them for the success of the Bank, the shareholders, and the communities we serve. As the market continues to change, we feel our model, with its foundation of high core values, will continue to make a difference.

Thank you for your support. As always, we are happy to discuss the report further, provide more detailed information and answer your questions. Contact Dave Brubaker, President/CEO, at the main office located at 402 W. Ojai Avenue, Ojai CA 93023, <a href="mailto:dbrubaker@ojaicommunitybank.com">dbrubaker@ojaicommunitybank.com</a> or 805-646-9909.

Sincerely,

David F. Brubaker President/CEO Donald Scanlin Chairman

This letter includes forward-looking information, which is subject to the "safe harbor" created by Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act and the Private Securities Litigation Reform Act of 1995. When the Bank uses or incorporates by reference in this letter the words "anticipate," "estimate," "expect," "irpoject," "intend," "commit," "believe," and similar expressions, the Company intends to identify forward-looking statements. Our actual results may differ materially from those projected in any forward-looking statements, as they will depend on many factors about which we are unsure, including many factors that are beyond our control.

This statement has not been reviewed, or confirmed for accuracy or relevance by the Federal Deposit Insurance Corporation.

# Statement of Condition In Thousands - Unaudited



**Statement of Operations** 

In Thousands - Unaudited

September 30,	Consolidated 2014	Consolidated 2013	
ASSETS			
Cash and Due from Banks	\$ 5,014	\$ 6,065	
Investments & Securities	32,890	46,508	
Bank Premises & Equipment	382	1,153	
Loans	112,647	92,106	
Allowance for Loan Loss	(1,424)	(1,355)	
Loans, net	111,222	90,751	
Other Assets	4,690	3,498	
Total Assets	\$ 154,197	\$ 147,975	
LIABILITIES Deposits Non Interest Demand Interest Bearing Demand Savings & Money Market Certificates of Deposit Total Deposits	46,665 12,315 50,049 28,253 <b>137,282</b>	42,067 11,326 44,452 33,679 131,525	
Other Liabilities	2,783	2,968	
Total Liabilities	140,066	134,493	
CAPITAL			
Common Stock	14,536	13,901	
Preferred Stock - TARP	-	-	
Retained Earnings	(814)	(658)	
Current Earnings	410	239	
Total Capital	14,131 13,482		
TOTAL LIABILITIES			

September 30,	 Consolidated 2014		Consolidated 2013	
INTEREST INCOME				
Interest & Fees on Loans	\$ 4,111	\$	3,453	
Income on Investments	128		161	
Total Interest Income	4,239		3,614	
INTEREST EXPENSE				
Time & Savings Deposits	130		184	
Borrowed Funds	84		0	
Total Interest Expense	214		184	
Net Interest Income	4,025		3,429	
Provision for Loan Losses	80		-	
Net Interest Income				
After Provision	 3,945		3,429	
Service Charges	289		291	
Mortgage Broker Fees	26		101	
Other Operating Income	51		32	
Total Other Income	365		424	
OPERATING EXPENSE				
Personnel Expense	1,924		1,672	
Occupancy & Equipment	405		399	
Promotion	174		158	
Supplies	118		114	
Professional Services	412		526	
Other	 595		526	
Total Operating Expense	3,628		3,394	
Income Before Provision				
for Income Taxes	683		459	
Provision for Taxes	 273		220	
Net Income	\$ 410	\$	239	



AND CAPITAL



ojaicommunitybank.com

147,975

154,197 \$

The Bank holding company formation was completed on September 26, 2013.