

# Nutroganics, Inc. (NUTT) OTC Pink® Basic Disclosure

## Nutroganics, Inc Financial Statements for Q2, 2016

## Covering the period April 1, 2016 to June 30,2016

(unaudited)

Nutroganics, Inc. is providing their 2016 Quarterly Financial Statements and notes. This disclosure has been enhanced as a step towards achieving full compliance with regulatory standards for a fully trading equity security. The basis of presentation is US GAAP and preparation is by a qualified third party.

	Nu	troganics Inc.	and Subsidiaries	
	Cor	solidated Fina	ancial Statements	
	For the	Period April 1	l, 2016 - June 30, 2016	
			Q2	YTD
Incon	ne Statement			
	Income			
	Total Income		1,012,287	3,211,67
	Cost of Goods	Sold	813,014	2,797,08
Gr	oss Profit	\$	199,273	414,59
		%	19.7%	12.9
	Expense			
	Total Expense		976,386	2,091,18
Net O	perating Income		(777,113)	(1,676,59
Net Other Income			(144,761)	(294,65
t Incor			(921,874)	(1,971,24

# **Nutroganics Inc. and Subsidiaries**Notes to Consolidated Financial Statements

Notes to Consolidated Financial Statements

BALANCE SHEET	
Current Assets	
Checking/Savings/Petty Cash	282,663
Accounts Receivable	1,226,390
Inventory	1,056,174
Other Current Assets	-
Total Current Assets	2,565,228
Total Fixed Assets	1,104,519
Total Other Assets	77,695
Goodwill	2,070,560
TOTAL ASSETS	5,818,001
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Total Accounts Payable	3,942,785
Other Current Liabilities	
Advances - Crestmark	372,794
Payroll Related	6,516
Notes	1,630,205
Other/Deferred Purchase Price	2,105,378
Total Other Current Liabilities	5,052,810
Total Current Liabilities	8,995,595
Total Long Term Liabilities	1,365,764
Total Liabilities	9,423,443
Total Equity	(3,605,442)
TOTAL LIABILITIES & EQUITY	5,818,001

# **Nutroganics Inc. and Subsidiaries**Notes to Consolidated Financial Statements

Notes to Consolidated Financial Statements

	CASH FLOW	1	
	Net Income	(921,874)	(1,971,24
	Adjustments to reconcile Net		
	Income to net cash provided by opera	ntions:	
+	Depre/Amort	108,025	231,88
	Change In Accounts Receivable	(136,608)	(93,69
	Change in Inventories	191,196	76,44
	Change in Current/Other Assets	(19,256)	(21,65
	Change in IC Accounting	(1,903)	(1,90
	Change in A/P	(81,065)	704,41
	Change in Other Current Liabilities	129,220	572,57
	Net cash provided by Operating	(732,265)	(503,18
+	Investing Activities		
	Fixed Assets	(39,099)	(92,08
	Goodwill	1,293,000	1,293,000.0
	Investment in Subsidiaries	-	-
+	Net Cash provided or used by	1,253,901	1,200,91
	Financing Activities	(439,928)	(510,06
	Net Cash Provided by Financing activities	(439,928)	(510,06
+	Net Cash Increase or Decrease	81,708	187,66
		51,755	107,00
_	Cash at the Beginning of the Period	200,956	94,99
	Cash at the End of Period	282,664	282,66

Notes to Consolidated Financial Statements

Notes to Consolidated Financial Statements

#### **Management Discussion and Analysis:**

QII Results reveal that the challenges of recovering from the events of 2015 as disclosed in our QI Results and in announcement of 16 February 2016 are substantial and persistent. It is not at all clear that we have successfully navigated through the obstacles created through these events. Success is not assured.

At the time management made the decision to pursue OTC Pink Current Information status within the OTC Markets, it was anticipated that Nutroganics was on a path to building a robust enterprise that could readily afford the costs attendant to public governance.

The current situation has not made that entirely possible and we have not been able to enhance the internal controls and governance in line with our plan. Currently, key professionals inside and outside the organization's time has been either without compensation or compensated at reduced rates in order to advance operations. This situation has also led to elevated turnover in key areas of the operations at NuStar. Major organizational responses have been to remove bookkeeping and cash responsibilities from the NuStar operation in Utah. This has led to improved control over billing and revenue recognition but leaves areas such as inventory and fixed asset management without independent oversight. The geographic dispersion of the organization adds to the challenge. Under the circumstances, we could anticipate that a rigorous audit might lead to changes.

Losses for QII of \$0.9m were slightly lower that QI on less than one-half the revenue. Revenues in QII of \$1.0m fell from \$2.2m in QI. Significant actions were taken to reduce costs during the quarter and these will continue. The loss of revenues reflects, in part, supply chain issues as well as production issues. In March, we did not renew the lease on the production facility in Orem and vacated the premises. As a result, we outsourced production to nearby GMP Certified facilities. An LOI to purchase a new facility has been delayed in the due diligence process.

Silverbow Honey is confronting a number of challenges including a significant revenue drop quarter over quarter. Challenges include a combination of inventory availability versus carrying costs especially for florals and pricing. Detailed pricing reviews have determined that some products were simply not generating a return for the business and were discontinued. In addition, during the quarter returns and allowances approached 6% of revenue. Historic levels are in the 1% range. The root cause appears to have been in raw honey processing.

As in Q1 of 2016, during QII senior management took significant steps to attract new capital to the business and identify potential strategic partners. This remains the primary imperative of the senior management team. Through the end of QII, a total of \$1.4m of new debt, much of it convertible and much of it short term has been brought into the business. This still leaves Nutroganics in need of a permanent capital solution and finding one is essential to the ongoing operation of the company.

Notes to Consolidated Financial Statements

Notes to Consolidated Financial Statements

#### **Notes to Financial Statements**

#### 1. BUSINESS DESCRIPTION

Nutroganics, Inc. (the "Company," "we" or "us") acquires and operates revenue-generating businesses in the consumables segment of the healthy lifestyle marketplace, and capitalizes on synergies from manufacturing through distribution. Silverbow Honey, Inc. packages and distributes natural honey in both branded and private label containers, and as both raw ingredients and as grocery store items. NuStar Manufacturing, LLC specializes in manufacturing liquid, gel, and powder nutritional supplements in single and multiple dose flexible packets, pouches, and containers. NuStar's capabilities include formulating, sourcing, blending, mixing, batching, filling, packing, warehousing & logistics.

The Company's business activity is principally conducted in the United States of America though some customers turn to us for products to serve their overseas markets.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Basis of Accounting

The significant accounting policies summarized in the accompanying notes to the consolidated financial statements included have been followed in the production and development of these statements. The financial statements include all adjustments (consisting only of normal recurring adjustments), which are, in the opinion of management, considered necessary for a fair presentation of the results for the periods presented. Certain information and note disclosures normally included in financial statements prepared in accordance with U.S. generally accepted accounting principles, or "GAAP," have been condensed or omitted pursuant to those rules and regulations, although we believe that the disclosures made are adequately informative, and similarly are not misleading. Results for interim periods are not necessarily indicative of the results to be expected for the full year.

These statements are unaudited and therefore subject to independent and critical review. Additionally, the intangible assets associated with the acquisition of NuStar Manufacturing, LLC have been independently reviewed and analyzed to separate Goodwill from other intangibles.

#### Use of Estimates

The preparation of financial statements in conformity with United States Generally Accepted Accounting Principles ("US GAAP") requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### **Principles of Consolidation**

Notes to Consolidated Financial Statements

Notes to Consolidated Financial Statements

The accompanying consolidated financial statements include the accounts of Nutroganics, Inc. and its wholly owned subsidiaries, Silverbow Honey Co., Inc. & NuStar Manufacturing, LLC. All significant intercompany transactions have been eliminated.

#### Cash and Cash Equivalents

For purposes of the consolidated statements of cash flows, the Company considers all highly liquid debt instruments purchased with an original maturity of three months or less to be cash equivalents.

#### Accounts Receivable

The Company reports all receivables at gross amounts due from customers. Because historical losses related to these receivables have been insignificant, management uses the direct write-off method to account for bad debts. On a continuing basis, management analyzes delinquent receivables and, once these receivables are determined to be uncollectible, they are written off through a charge against earnings. The Company maintains facilities with financial institutions to "factor" certain eligible receivables against institutionally defined limits by obligor.

#### **Inventories**

Inventory consists principally of raw honey and packaging materials. Values are stated at the lower of either cost or net realizable value on a first-in, first-out basis.

### Property and Equipment

Property and equipment are recorded at cost and are depreciated using the straight-line method over the estimated useful lives of the assets.

Maintenance and repairs are charged to expenses when they are incurred, and the cost of additions, replacements, and improvements is capitalized.

#### Financing Activities

#### **Share Data**

	September 30,	December 31,	March 31,	June 30,
	2015	2015	2016	2016
Common Shares Outstanding	34,567,360	34,317,360	36,075,694	36,631,787
Preferred Shares Outstanding	93,129,955	93,129,925	93,129,925	93,129,925
Fully Diluted	144,713,287	142,074,827	142,372,849	149,259,335

#### Lease Obligations Payable

NuStar has entered into two one-year leases with HMC Products, Inc. of California. The leases are for essential production related equipment and total \$295,895 and contain fixed-price purchase options at the end of their respective terms. These leases were modified in Q1 2016 to extend their terms. The

Notes to Consolidated Financial Statements

Notes to Consolidated Financial Statements

Company also leases equipment through Loeb, IFSC and Food for Health. These leases may not be current on payment and there maybe certain covenant violations due to the relocation.

The company leases or subleases facilities in Washington State and Utah.

NuStar entered into a warehouse lease on June 1, 2015 for a total of approximately 47,000 square feet available in two phases June 1, 2015 and September 1, 2105. Monthly rent for the total space until June 1, 2016 is \$20,210.00. Starting in June of 2016 rent rises by 2% annually through the five-year term. The lease includes two five-year option periods. The space is intended to accommodate production expansion and fulfillment activity for customers.

On 15 March 2016, NuStar vacated the Orem, UT manufacturing plant lease at the end of its term. The company is currently producing at a nearby NSF certified facilities while it concludes a search for a new facility.

The Silverbow facility in Moses Lake, WA is leased through Silverbow Properties LLC controlled by Donald Grigg (Estate of). This lease is for a five-year initial term ending May 31, 2018. The lease contains provisions for up to two additional five-year terms. The current monthly payment of \$4,000 is fixed through the initial term.

#### Surety Bonds

Silverbow Honey Company, Inc maintains a "Dealer Bond" consistent with the regulations of the Washington State Department of Agriculture as part of its licensing obligations.

#### Income Taxes -

The Company has recorded a full valuation allowance on the net deferred tax asset recognized in the consolidated financial statements as of December 31, 2014 due to uncertainties as to their future realization. Substantially all of the Company's pre valuation allowance deferred tax assets consist of tax loss carry forwards, the utilization of which may be limited by changes in the Company's ownership.

Our effective tax rate is dependent upon many factors, including the impact of enacted tax laws in jurisdictions in which we operate and the amount of income that we earn. For calendar years 2013, 2014 and 2015 we incurred losses and had no income tax expense or benefit due to the full valuation allowance on our net deferred tax assets. Management's current outlook is that sufficient realizable tax loss carry forwards are available to offset any net income generated in 2016, which is subject to revision based on a number of factors including growth in the business and changes in ownership.

During the twelve months ended December 31, 2015, there were no material changes to the measurement of unrecognized tax benefits in various taxing jurisdictions. The Company recognizes interest and penalties related to uncertain tax positions as a component of income tax expense. Due to the existence of

Notes to Consolidated Financial Statements

Notes to Consolidated Financial Statements

tax attribute carry forwards (which are currently offset by a full valuation allowance), the Company treats all years' tax positions as unsettled due to the taxing authorities' ability to modify these attributes.

#### Goodwill and Intangible Assets

Goodwill primarily represents the excess of the purchase price over market value of the Company's ownership in NuStar Manufacturing, LLC. The combined value of Goodwill and Intangible Assets as of March 31, 2016 is approximately \$3.4 million, as of June 30, 2106 that figure stands at \$2.1m. Nutroganics could not afford an independent Goodwill Impairment study in QII 2016 for the NuStar acquisition. However; events at NuStar lead us to conclude that the portion related to the discounted present value of Mr. Phil Timothy's earnout out is fully impaired and we have reduced the balance accordingly. The remaining balance of the NuStar Intangible Goodwill is related to customer retention and several non-competes totaling \$0.4m. It is less clear these have incurred material impairments as of 30 June 2016.

#### 2. CONCENTRATION OF CREDIT RISK

The Company maintains its cash in bank deposit accounts, which, at times, may exceed federally insured limits. The balances are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. At June 30, 2016 the Company had a cash balance of \$282,664 across all entities.

#### 3. RELATED PARTY TRANSACTIONS

In 2013, the Company purchased Silverbow Honey, Inc. Under the terms of that purchase, the Company owed members of the Grigg family \$662,293 in the form of unsecured promissory notes. Mr. Jay O. Wright, chairman of Nutroganics, has made the following periodic investments in Nutroganics in addition to providing a financial guarantee for the State of Washington Surety Bond:

Obligor	Issue Date	Original Value	Monthly Interest	Conversion Price
Nutroganics	May 17, 2013	75,920.00	1.25%	n/a
Nutroganics	May 23, 2013	10,600.00	1.25%	n/a
Nutroganics	July 30, 2013	6,466.00	1.25%	n/a
Nutroganics	April 11, 2014	109,783.59	1.25%	\$0.20

Mr. Steven Grigg, a relative of the former President of Silverbow Honey, periodically sells raw honey materials to Silverbow Honey Company, Inc. Purchases of honey from Mr. Grigg have been reviewed and compared to other similar purchases to ensure that Mr. Steven Grigg's honey is purchased on terms no more favorable than other similar and comparable purchases by Silverbow. The lease for the Silverbow facility is through Don Grigg (Estate of) and Silverbow Properties. LLC. The essential terms of that lease are disclosed under lease obligations payable.

Notes to Consolidated Financial Statements

Notes to Consolidated Financial Statements

Additionally, Messrs. Wright and David Sackler, the Company's CEO, have services agreements with the Company through entities they control. Monthly charges in 2016 under these agreements totaled \$34,400, of which a material portion has been accrued but not paid over the past 6 months. In first quarter 2016, Mr. Wright advanced additional funds to the Company of approximately \$435,000. This was documented in the form of notes totaling \$385k during QII and \$50k of payables.

#### 4. LONG-TERM DEBT

The details concerning total long-term debt as of June 30, 2016 2016 follow:

LONG-TERM DI	ONG-TERM DEBT SCHEDULE		June 30, 2016
	World Wide		
Nutroganics	Investments	\$	215,205
	Song, Sally	\$	200,000
	Cieri, Dennis	\$	352,917
NuStar	Loeb Financing	\$	212,642
	Wright, Jay	\$	385,000
		\$	1,365,764

#### 5. LITIGATION AND SUBSEQUENT EVENTS

#### **Litigation Matters**

NuStar is currently in litigation with eHydrate and its principals in Utah regarding eHydrate's secret actions beginning in December 2014 to grant former COO Michael Carnazzo equity in eHydrate in exchange for being eHydrate's agent inside of NuStar. The litigation is in the motion and discovery stages. The eHydrate litigation is material to NuStar given that the amount in controversy is in excess of \$1 million.

NuStar is currently in litigation with Matthew Ferguson, former President of Silverbow, in the State of Washington regarding alleged breach of his employment contract and his fiduciary duty to the company. The litigation has been stayed pending an arbitration of the same issues in Moses Lake, Washington currently scheduled for December 2016. Mr. Ferguson's contract required arbitration of any disputes. The amount in controversy is in excess of \$100,000.

Notes to Consolidated Financial Statements

Notes to Consolidated Financial Statements

We have either settled or agreed to settle a number of suits brought against NuStar by vendors for payment. In all but one case, we have not disputed the value of the amount outstanding. As part of one of these actions, NuStar has agreed to surrender its lease and vacate the Lindon logistics facility in mid September.

Nutroganics is in the process of finalizing a \$500k credit line for the purchases of raw materials for new and existing purchase orders.

#### **Risk Factors**

In addition to the other information set forth in this report, you should carefully consider the following factors, which could materially affect our business, financial condition or results of operations in future periods. The risks described below are not the only risks facing our Company. Additional risks that are not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition, or the results of operations in future periods.

#### We are thinly capitalized and are dependent on raising additional capital to execute our business plan.

Due to the issues associated with Mr. Carnazzo's activities, NuStar had a material working capital deficit as of June 30, 2016. Although the Company has raised over \$1.4m of new capital subsequent to year end, the Company remains undercapitalized and is seeking to raise additional capital. If the Company is not successful in raising additional capital, such failure could materially adversely affect the business of the Company and the stock price of the Company's common stock.

#### Our limited working capital negatively affects our supply chain and limits our ability to grow.

At both operating subsidiaries the lack of adequate working capital is negatively affecting our relationships with our vendors and therefore exposes us to supply chain interruptions and delays. Such delays reduce our growth rate and can result in lost revenue opportunity.

We may not be able to successfully implement our growth strategy, which includes, but is not limited to, increasing distribution of our products, penetrating new markets, introducing new products and extensions, acquiring new businesses, and attracting new customers.

Our future success depends largely on our ability to implement our growth strategy, including but not limited to enhancing our brand recognition, increasing distribution of our products, acquiring new businesses, attracting new consumers to our brands, increasing the sale of our products under private labels, and introducing new products and extensions. Our ability to implement our growth strategy depends, among other things, on our ability to develop new products, acquire additional product lines and businesses, secure shelf space in grocery stores and supermarkets, increase customer awareness of our brands, enter into distribution and other strategic arrangements potential distributors of our products, and

Notes to Consolidated Financial Statements

Notes to Consolidated Financial Statements

compete with numerous other companies and products. Our ability to successfully and effectively implement our growth strategy is not guaranteed. If we fail to implement our growth strategy, our sales and profitability will be adversely affected.

The consolidation of customers, loss of a major customer, or a major reduction in purchase volume by such a customer due to changes in business, management, or timing of its orders could materially affect our revenues and net income in an adverse manner.

Supermarkets and food distributors in the U.S. continue to consolidate. This consolidation has produced larger, more sophisticated organizations with increased negotiating and buying power that are able to resist price increases or demand increased promotional programs, as well as operate with lower inventories, decrease the number of brands that they carry and increase their emphasis on private label products, which could negatively impact our business. The consolidation of retail customers also increases the risk that a significant adverse impact on their business could have a corresponding material adverse impact on our business.

Our distribution to Safeway, Kroger, Wal-Mart, Costco, and numerous independent grocers throughout the Pacific Northwest accounts for a large part of our sales. We cannot guarantee that our customers will continue to do business with us in the future. A significant reduction in purchase volume or the loss of a major customer will have a negative material affect on our results of operation and profitability.

#### If the reputation of our brands erodes, our sales and profits could be adversely affected.

A significant portion of our net sales depends on revenue generated by our branded products. Future growth is also dependent on the strength of our brands. Therefore, our financial success is reliant on the reputation and consumer perception of our brands. Our results of operations could be negatively affected if the reputation of one or more of our brands suffers damage due to real or perceived quality issues with our products, or if we are found to have violated any applicable laws or regulations.

### Interruptions in or loss of one or more of our manufacturing facilities could harm our business.

We operate two manufacturing facilities, one in the state of Washington and one in Utah. We do not outsource the manufacturing of our products due to our vertical integration strategy; therefore, our business is dependent on the continued operation of these facilities. Any loss of the use of all or a portion of any of our facilities due to accidents, fires, explosions, labor issues, governmental actions and regulations, disease outbreaks, adverse weather conditions, natural disasters, supply interruptions, transportation interruptions, human error, mechanical failure, terrorist acts, power outages, environmental

Notes to Consolidated Financial Statements

Notes to Consolidated Financial Statements

issues, or otherwise, could have a material adverse effect on our business and operations. In particular, any loss of the use of the Washington-based facility where we manufacture our Silverbow honey products or any loss of the use of the Utah based facility that we have just acquired would potentially prevent us from fulfilling all of our orders on time and have a material adverse effect on our business.

Additionally, unexpected failures of our machinery could result in production delays, revenue loss, and injuries to our employees. Any mechanical failure may require us to make large capital expenditures and considerable down time in order to fix the situation. Moreover, we are subject to losses associated with equipment shutdowns caused by the loss or interruption of electrical power to our facilities due to unusually high demand, blackouts, adverse weather, equipment failure or other unusual or extraordinary events or to delays caused by vendors failing to ship in a timely manner. Losses caused by disruptions in the supply of electrical power could materially and adversely affect our business.

## The loss of one or more of our senior management team could disrupt operations and negatively affect our business.

We are highly dependent on the services and expertise of David Sackler, our CEO, Mike Carnazzo, our Chief Operating Officer in Utah, and our Chairman, Jay Wright. We believe the knowledge and skills of these three individuals are crucial in our future growth. They possess experience and relationships in the industry that would be difficult to replace. Not only would the loss of any of these individuals potentially harm our business, but also the disruption to our organization due to senior management turnover and replacement may have a negative impact on our ability to maintain current levels of performance and growth.

## Changes in consumer preferences and spending habits are difficult to predict and may materially affect our revenue and net income in an adverse manner.

Our business operates within the healthy lifestyle space, primarily the nutritional supplement, and natural and organic food industries. These industries are highly susceptible to consumer demand, trends, and preferences. Furthermore, we may fail to predict, identify, or react to these changing consumer preferences and trends due to its volatile and unpredictable nature. Consumer preferences moving away from a healthy lifestyle, a shift from a preference in natural to non-natural foods, a greater desire to eat outside of the home, or negative views of specific ingredients would negatively affect demand for our products. Moreover, if spending habits become more frugal, regardless of an economic downturn, demand for our premium natural products would decrease and our business would be adversely affected.

We may be unable to acquire additional financing under acceptable terms in the future.

Notes to Consolidated Financial Statements

Notes to Consolidated Financial Statements

In the future, we may need more capital to fund capital expenditures, product development, and potential strategic growth opportunities such as investments and acquisitions. However, we cannot guarantee that additional financing will be available on terms favorable to us, or at all. If adequate funds are not available on acceptable terms, we may be forced to reduce our operations, and we may be unable to take advantage of expansion opportunities. Furthermore, even if we are able to continue our operations without more capital, the failure to obtain additional financing could reduce our competitiveness in the overall industry.

## A sustained economic downturn may adversely impact our results of operations and financial conditions.

Adverse economic conditions may decrease customer and consumer demand for our products and negatively impact our ability to manage normal commercial relationships with our suppliers and creditors. Consumers may shift purchases to lower-priced or other perceived value offerings during economic downturns, which may adversely affect our results of operations. Consumers demand for natural products may also decrease due to the fact that their conventional counterparts generally sell at a lower retail price. Distributors and retailers may become more conservative in response to these conditions and seek to reduce their inventories and lower prices. Additionally, our suppliers may be forced to reduce production or stop operations, which could cause us to reduce production and sales. As a result, prolonged unfavorable economic conditions could adversely impact our sales and profitability.

#### If we do not manage our supply chain effectively, our operating results may be adversely affected.

The inability of any supplier of raw materials or third party distributor to deliver or perform for us in a timely or cost-effective manner could cause our operating costs to increase and our profit margins to decrease. We must continuously monitor our inventory and product mix against forecasted demand or risk having inadequate supplies to meet consumer demand as well as having too much inventory on hand that may reach its expiration date and become spoiled. If we are unable to manage our supply chain efficiently and ensure that our products are available to meet consumer demand, consumers may look to purchase alternative products from our competitors, decreasing our profits.

## Our future results of operations may be adversely affected by price fluctuations in fuel, raw materials, and other costs associated with product processing and transportation.

Many aspects of our business have been, and may continue to be, directly affected by the rising cost of fuel. Increased fuel costs translate into increased costs for the products and services we receive from our

Notes to Consolidated Financial Statements

Notes to Consolidated Financial Statements

third party providers including, but not limited to, increased distribution costs for our products and increased shipping costs of our raw materials.

Furthermore, raw materials used in our products are subject to availability and price volatility which can be caused by market fluctuations, crop yields, weather conditions, natural disasters (including floods, droughts, frosts, earthquakes and hurricanes), pest and disease problems, imbalances between supply and demand, and government programs and policies among other factors that are not within our control. Because we do not control the production of raw materials, we are subject to the fluctuating prices and availability of these materials. In particular, if U.S. honeybees continue to decrease production at the current rate, we may see a price increase in our raw materials, which would adversely affect our business. As such, continued supply of raw materials at favorable prices is not guaranteed.

If we are not able to pass increased costs of transportation and raw materials along the supply chain onto our retailers and distributors, our profit margin will be squeezed and our financial position will be adversely affected.

It should be noted that U.S. based apiaries are suffering from significant net losses of active bee colonies. Continued losses will have an adverse impact on domestic supplies of premium floral honey. Silverbow Honey has a historic dependence on honey sourced in the Pacific Northwest and must diversify to maintain robust sources of supply.

## We are subject to many U.S regulations that may adversely affect our business and results of operations.

We are subject to extensive regulations in the United States. Our products are subject to numerous food safety regulations under the FDA and other laws and regulations relating to the sourcing, manufacturing, storing, labeling, marketing, advertising, and distributing of these products as well as environmental regulations on our manufacturing facilities, including those related to disposal of hazardous substances. Enforcement of existing laws and regulations, changes in legal requirements, and/or evolving interpretations of existing regulatory requirements may result in increased compliance costs and create other obligations, financial or otherwise, that could adversely affect our business, financial condition or operating results.

We are subject to significant liability should the consumption of any of our products result in illness, injury, or death.

Notes to Consolidated Financial Statements

Notes to Consolidated Financial Statements

The sale of products for human use and consumption involves the risk of injury, death, or illness to consumers. Such injuries may result from inadvertent mislabeling, tampering by unauthorized third parties, product contamination, or spoilage. Although we believe we are in compliance with all applicable manufacturing and health and safety regulations, if our products cause alleged or actual injury in the future, we may be subject to product liability claims and lawsuits. Under certain circumstances, we may be required to recall or withdraw products, which may lead to a material adverse effect on our business. Even if a product liability claim is unsuccessful or is not fully pursued, the negative publicity surrounding any assertion that our products caused illness or physical harm could adversely affect our reputation with existing and potential customers and consumers and our corporate and brand image. Moreover, claims or liabilities of this type might not be covered by our insurance or by any rights of indemnity or contribution that we may have against others. We maintain product liability insurance in an amount that we believe to be adequate. However, we cannot be sure that we will not incur claims or liabilities for which we are not insured or that exceed the amount of our insurance coverage. A product recall or a product liability judgment against us could have a material adverse effect on our business, consolidated financial condition, results of operations and/or liquidity.

#### Future litigation may lead us to incur significant costs.

We may become party to various litigation claims and legal proceedings in the ordinary course of business, which may include lawsuits or claims related to contracts, intellectual property, product recalls, product liability, the marketing and labeling of products, employment matters, environmental matters or other aspects of our business. Even when such lawsuits in our judgment have little or no merit, the defense of these lawsuits may be costly and divert our management's attention. In addition, we may be required to pay damage awards or settlements or become subject to injunctions or other equitable remedies, which could have a material adverse effect on our financial position, cash flows or results of operations. The outcome of litigation is often difficult to predict, can vary from quarter to quarter based on the status of the proceedings, and could be material to our results in any given quarter.

## Our use of acquisitions as a primary growth strategy exposes us to risk, including but not limited to successfully executing and integrating acquisitions.

We intend to continue to grow our business in part through the acquisition of other businesses in the United States. Our acquisition strategy is based on identifying and acquiring brands with products that complement our existing product mix and industry focus. However, we cannot be certain that we will be able to successfully identify suitable acquisition candidates, negotiate acquisitions of identified candidates on terms acceptable to us, or integrate acquisitions that we complete.

We may encounter increased competition for acquisitions in the future, which could result in acquisition prices we do not consider acceptable. We are unable to predict whether or when any prospective

Notes to Consolidated Financial Statements

Notes to Consolidated Financial Statements

acquisition candidate will become available or the likelihood that any acquisition will be completed. The success of acquisitions we make will be dependent upon our ability to effectively integrate those brands, including our ability to realize potential marketing opportunities and cost savings. Furthermore, acquisition-related costs are required to be expensed as incurred even though the acquisition may not be completed, increasing our risk of experiencing losses.

Despite our due diligence investigation of each business that we acquire, there may be liabilities of the acquired companies that we fail to or are unable to discover during the due diligence investigation and for which we, as a successor owner, may be responsible. We cannot guarantee that we will be successful in new categories or markets in which we have little or no experience. Moreover, we cannot be certain as to the cost savings that may be realized as the result of a new business acquisition, or that if the new business combination will increase our profitability and competitive advantage.

Businesses acquired may not achieve the level of sales or profitability that justify the investment made. We may determine to discontinue products if they do not meet, among other reasons, our standards for quality or profitability or both, which may have a material adverse effect on sales relating to such acquisition. Inadequate sales and profitability related to an acquisition may be caused by failure in integrating an acquisition's distribution channels with our own, coordinating sales force activities of an acquired business to our current customer base, integrating an acquired business into our management information systems, or integrating an acquired business's products into our product mix.

Additionally, integrating an acquisition into our existing operations will require management resources and may divert management's attention from our day-to-day operations. If we are not successful in integrating the operations of acquired brands, our business could be harmed.

As a relatively small company, if we experience significant unexpected costs or decrease in revenue, we may be unable to achieve the level of liquidity needed to act on expansion opportunities or continue operations in the future.

Unlike many of our competitors, we are not a relatively large company. As such, we have fewer resources available to our disposal, and we are likely to be more affected by unexpected costs or decreases in revenue, including but not limited to legal costs, compliance costs, maintenance fees, settlement costs, increased raw material and transportation costs, loss of a major customer, or major reductions in purchase volume by our customers. Depending on the significance of these potential unexpected losses, we may be forced to slow, delay, or stop our pursuit of available expansion opportunities or to stop all or part of our daily operations, whether short-term or long term. Any such stops or delays will negatively affect our business and our profitability.

Notes to Consolidated Financial Statements

Notes to Consolidated Financial Statements

## If our information technology systems fail to perform properly, our operations could be adversely affected.

The efficient operation of our business depends on our information technology systems. We rely on our information technology systems to effectively manage our business data, communications, supply chain, order entry and fulfillment, and other business processes. The failure of our information technology systems to perform as we anticipate could disrupt our business and could result in transaction errors, processing inefficiencies, and the loss of sales and customers, causing our results of operations to suffer. In addition, our information technology systems may be vulnerable to damage or interruption from circumstances beyond our control, including fire, natural disasters, system failures, security breaches, and viruses. Any such damage or interruption could have a material adverse effect on our business.

## The market that we operate in is highly competitive, and we compete with many companies who have greater resources or are more adaptable to change than us.

We operate in highly competitive geographic and product markets. Numerous brands and products compete for limited retailer shelf space, where competition is based on product quality, brand recognition and loyalty, price, product innovation and promotional activity, availability and taste among other things. Retailers also market competitive products under their own private labels, which are generally sold at lower prices and compete with some of our products, although we do manufacture some products under private labels too.

We cannot be certain that we will successfully compete for sales to distributors or retailers that purchase from larger competitors that have greater financial, managerial, sales and technical resources. Larger food companies may be able to use their resources and scale to respond to competitive pressures and changes in consumer preferences by introducing new products, reducing prices or increasing promotional activities. We also compete with other regional and local natural packaged food brands and companies which may be more adaptable and innovative, bringing new products to market faster and exploiting niche markets more quickly. Strong competition may drive down prices and decrease our profitability.

Retailers also market competitive products under their own private labels, which are generally sold at lower prices and compete with some of our products. As a result of actual or perceived conflicts resulting from this competition, retailers may take actions that negatively affect us. As a result, we may need to increase our marketing, advertising and promotional spending to protect our existing market share, which may result in an adverse impact on our profitability.

Notes to Consolidated Financial Statements

Notes to Consolidated Financial Statements

Certain members of management, directors, and common stockholders may face conflicts of interest due to the concentrated distribution of our preferred stock.

Our preferred stock is beneficially owned by Jay Wright, chairman, and David Sackler, CEO. Our preferred stock gives control of our company to these two individuals. Therefore, these two individuals have discretion over the direction and actions of the company, regardless of the views of the common stockholders. As such, should a conflict of interest arise in the future between Mr. Wright, Mr. Sackler, and the common stockholders, the common stockholders would have limited influence on the direction of the company.

#### **Issuer Certification**

The issuer shall include certifications by the chief executive officer and chief financial officer of the issuer (or any other persons with different titles, but having the same responsibilities).

The certifications shall follow the format below:

- I, David Sackler certify that:
  - 1. I have reviewed this Q2 2016 Financial Statements of Nutroganics, Inc.;
  - 2. Based on my knowledge, this disclosure statement does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this disclosure statement; and
  - 3. Based on my knowledge, the financial statements, and other financial information included or incorporated by reference in this disclosure statement, fairly present in all material respects the financial condition, results of operations and cash flows of the issuer as of, and for, the periods presented in this disclosure statement.

/s/ David Sackler	
David Sackler, CEO	

22 August 2016

/s/ Douglas A. Scott, Jr.

Douglas A. Scott, Jr. CFO