Certified Public Accountant

740 N. Fielder Rd, Suite 200 Arlington, TX 76012 (817) 276-8700 (817) 276-8702 Fax willa@wjm-cpa.com

McCusker & Company Inc. Board of Directors

#### ACCOUNTANT'S COMPILATION REPORT

I have compiled the accompanying statement of Balance Sheet of McCusker & Company Inc. (an S-Corporation) as of December 31, 2015, and the related Statements of Revenues and Expenses, Retained Earnings, and Cash Flows for the year then ended. I have not audited or reviewed the accompanying financial statements and, accordingly do not express an opinion or provide any assurance about whether the financial statements are in accordance with accounting principles general accepted in the United States of America.

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles general accepted in the United States of America and for designing, implementing, and maintaining internal control relevant to the preparation and fair presentation of the financial statements.

My responsibility is to conduct the compilation in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. The objective of a compilation is to assist management in presenting financial information in the form of financial statements without undertaking to obtain or provide any assurance that there are no material modifications that should be made to the financial statements.

I am not independent with respect to McCusker & Company Inc.

April 24, 2018

Willa Jo Mills, CPA

#### Balance Sheet

	Total	
ASSETS		
Current Assets		
Bank		
Business checking 5405		20,331.07
Business money market 5421		667.82
M&C Agent for Starr Indemnity & Liab		954.21
OmniAmerican Bank Checking		228.71
Operating Checking 4200		8,771.35
Paypal		(10.81)
Regular Savings 5413		484.85
Debit card		102.15
Petty Cash - McCusker Service Group Inc		255.50
PEX CARD		2,088.23
Total Bank Accounts	\$	33,873.08
Accounts Receivable		
Accounts Receivable		1,621,444.11
Total Accounts Receivable	\$	1,621,444.11
Other Current Assets		
Credit Card Receivables		5,426.94
Due From McCusker & Company Carib PR		3,108.00
Due from McCusker Holdings Inc		5,572.49
Due from McCusker Service Group dba Chef Sage		146,316.05
Total Other Current Assets	\$	160,423.48
Total Current Assets	\$	1,815,740.67
Fixed Assets		
FFE		
Depreciation		(54,621.95)
Original Cost		70,091.12
Total Furniture & Fixtures	\$	15,469.17
Vehicle fixed asset		
Depreciation		(21,936.24)
Original Cost		143,099.24
Total Vehicle fixed asset	\$	121,163.00
Total Fixed Assets	\$	136,632.17
Other Assets		
Lease deposit		16,122.50
Prepaid Promotional		13,500.00
Prepaid Professional Fees		10,000.00
Total Other Assets	\$	39,622.50
TOTAL ASSETS	\$	1,991,995.34
LIABILITIES AND EQUITY		

#### Balance Sheet

Liabilities	
Current Liabilities	
Accounts Payable	
2000 Accounts Payable	86,296.44
Total Accounts Payable	\$ 86,296.44
Credit Cards	
Blue for Business-02008	15,901.27
Capital One	621.86
US Bank	19,273.50
Total Credit Cards	\$ 35,796.63
Other Current Liabilities	
NanoMech Inc	5,614.58
Fundbox	8,776.62
LOC - Omni American	117,283.98
Starr claims	233,543.07
Total Other Current Liabilities	\$ 365,218.25
Total Current Liabilities	\$ 487,311.32
Long-Term Liabilities	
Loan Payable - Accord Business Funding	117,927.04
Loan Payable - SNAP ADVANCES LLC	39,083.00
MRRG liabilities	8,393.68
Ally Auto Ioan - 13 MERZ ML350	45,204.30
Ally Auto Ioan - 13 MERZ S550	74,428.51
Total Long-Term Liabilities	\$ 285,036.53
Total Liabilities	\$ 772,347.85
Equity	
Capital Stock	1,000.00
3900 Retained Earnings	(313,815.19)
Net Income	1,532,462.68
Total Equity	\$ 1,219,647.49
TOTAL LIABILITIES AND EQUITY	\$ 1,991,995.34

## Statement of Revenues and Expenses

	Total	
Income		
Consulting Services		
Management services	\$	2,400.00
Performance Guarantee		651.95
Reimbursements		650,364.84
Warranty		2,431,817.40
Total Consulting Services		3,085,234.19
PayPal Income		238.50
Rental		16,843.74
Shipping Income		25.58
Total Income	\$	3,102,342.01
Gross Profit	\$	3,102,342.01
Expenses		
Advertising & Marketing	\$	19,584.99
Auto Expense		
Auto Insurance		8,063.35
Auto Lease		11,188.29
Auto Repairs & Maintenance		9,929.36
Gas		1,421.94
Registration & License		78.00
Total Auto Expense		30,680.94
Bad Debts		6.61
Bank Service charges		6,431.75
Business License & Fees		5,727.90
Charitable Contributions		123.85
Claims		2,990.52
MRRG claims		155.00
Human Touch		4,179.66
Vitality Web		4,123.86
Total MRRG claims		8,458.52
Starr claims		6,296.22
Starr Claims-to be reimburse by Starr		17,644.39
SUSA claims		7,508.49
Total Claims	-	42,898.14
Cleaning/Janitorial		8,924.09
Company Insurance		
Dental & Vision		4,385.70
General Liability Insurance		4,148.31
Life Insurance		224.21
Medical Insurance		35,715.84
ODL		286.58

## Statement of Revenues and Expenses

Total Company Insurance	44,760.64
Data/Internet	16,212.14
Corp internet	5,204.15
Total Data/Internet	21,416.29
Data/Internet Fees	14,261.20
Depreciation Expense	31,709.50
Document destruction	320.00
Dues & Subscriptions	1,251.13
Equipment Rental	2,782.14
Field service	2,384.15
Finance charges	176,537.26
Fulfillment Service	1,707.40
Furniture lease	15,901.22
Meal and Entertainment	108,834.06
Merchant Fees	24,717.94
Miscellaneous	-
Office expense	11,719.53
PayPal Fees	31.82
Payroll Expenses	561,895.10
Gross Wages	24,765.84
Leased Employee Expenses	(23,658.31)
Officer Compensation	-
Operations Wages	112,221.56
Payroll Processing	1,233.35
PR Taxes	7,946.69
Sales Staff Wages	23,403.39
Total Payroll Expenses	707,807.62
Postage and Delivery	6,281.66
Professional Development	199.00
Professional Fees	826.00
Accounting Fees	5,450.00
Administrative Fee	2,944.00
Call center admin service	335.00
Consulting Fee	18,984.58
Data Management fee	7,500.00
Legal Fees	27,129.28
Total Professional Fees	63,168.86
Promotional	461.50
Rent or Lease	79,600.84
Crescent	27,523.61
Regus	(3,245.80)
Storage	2,854.83

## Statement of Revenues and Expenses

Talon Group LLC Total Rent or Lease Repair & Maintenance Building Corp Total Building Computer Repairs Equipment Repairs		11,250.00 117,983.48 776.31 2,909.00
Repair & Maintenance Building Corp Total Building Computer Repairs		776.31
Building Corp Total Building Computer Repairs		
Corp Total Building Computer Repairs		2 909 00
Total Building Computer Repairs		2,909.00
Computer Repairs	•	2,000.00
·		2,909.00
Equipment Repairs		1,966.42
		156.00
Total Repair & Maintenance	•	5,807.73
Security Services		5,692.45
Supplies		12,631.85
Taxes Paid		
Business state tax		8,874.48
Total Taxes Paid		8,874.48
Telephone and Fax		27,423.36
Travel / Hotel expense		12,423.94
Uncategorized Expense		4,051.21
Utilities		7,244.85
Total Expenses	\$	1,552,764.54
Net Operating Income	\$	1,549,577.47
Other Income		
Cash Back Bonus Earned		977.57
Interest Earned		38.74
Other Income		315.04
Reclamation		1,436.00
Vehicle Sales		(4,835.47)
Total Other Income	\$	(2,068.12)
Other Expenses		
Gain/Loss on Equipment		623.63
Interest Expense		10,926.12
Other Miscellaneous Expense		2,992.80
Reconciliation Discrepancies		302.32
Relocation Expense		201.80
Total Other Expenses	\$	15,046.67
Net Other Income	\$	(17,114.79)
Net Income	\$	1,532,462.68

# Statement of Retained Earnings As of December 31, 2015

Beginning Balance	(254,741.68)
Add Net Income for Fiscal Year 2015	 1,532,462.68
Total	\$ 1,277,721.00
Less Distributions	(59,073.51)
Retained Earnings Balance 12/31/2015	\$ 1,218,647.49

## Statement of Cash Flows

	Total
OPERATING ACTIVITIES	
Net Income	1,532,462.68
Adjustments to reconcile Net Income to Net Cash provided by operations:	
Accounts Receivable	(1,500,088.02)
Credit Card Receivables	(3,531.63)
Other Receivables	411.98
Prepaid Expenses	33,500.00
Depreciation	(2,919.13)
Accounts Payable	(27,589.26)
Other Liabilities	5,882.99
LOC - Omni American	(45,758.53)
Total Adjustments to reconcile Net Income to Net Cash provided by operations:	\$ (1,540,091.60)
Net cash provided by operating activities	\$ (7,628.92)
INVESTING ACTIVITIES	
Equipment Purchases	(3,768.63)
Lease deposit	(1,346.60)
Net cash provided by investing activities	\$ (5,115.23)
FINANCING ACTIVITIES	
Loan Payable - Accord Business Funding	117,927.04
Loan Payable - SNAP ADVANCES LLC	(38,472.00)
MRRG liabilities	8,393.68
Vehicle loans	(7,042.52)
Draws	(59,073.51)
Net cash provided by financing activities	\$ 21,732.69
Net cash increase for period	\$ 8,988.54
Cash at beginning of period	24,884.54
Cash at end of period	\$ 33,873.08

Certified Public Accountant

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Service USA Inc. Board of Directors

#### ACCOUNTANT'S COMPILATION REPORT

I have compiled the accompanying statement of Balance Sheet of Service USA Inc. (an S-Corporation) as of December 31, 2015, and the related Statements of Revenues and Expenses, Retained Earnings and Cash Flows for the year then ended. I have not audited or reviewed the accompanying financial statements and, accordingly do not express an opinion or provide any assurance about whether the financial statements are in accordance with accounting principles general accepted in the United States of America.

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I am not independent with respect to Service USA Inc.

April 24, 2018

Willa Jo Mills, CPA

## **Balance Sheet**

	Total
ASSETS	
Current Assets	
Bank Accounts	
Business Checking #0233	35,674.00
OmniAmerican 4601	130.88
Bank Clearing	(50.00)
PayPal	350.98
Total Bank Accounts	\$ 36,105.86
Accounts Receivable	
Accounts Receivable	156,200.34
Total Accounts Receivable	\$ 156,200.34
Other Current Assets	
Due from Factor (Reserve)	(1,084.60)
Prepaid Expenses	2,213.37
Total Other Current Assets	\$ 1,128.77
Total Current Assets	\$ 193,434.97
Fixed Assets	
Furniture & Fixtures	
Cost	2,721.80
Depreciation (7 Year)	(2,721.80)
Total Furniture & Fixtures	\$ 0.00
Machinery & Equipment	
Cost	12,556.83
Depreciation (5 Year)	(11,827.68)
Total Machinery & Equipment	\$ 729.15
Total Fixed Assets	\$ 729.15
Other Assets	
Intangible Assets	
Amortization (15 Year)	(3,298.86)
Website Development	4,608.90
Total Intangible Assets	\$ 1,310.04
Lease Deposits	4,976.00
Long-Term Reserves	
New York CD Reserve	50,841.61
Total Long-Term Reserves	\$ 50,841.61
Total Other Assets	\$ 57,127.65
TOTAL ASSETS	\$ 251,291.77

## **Balance Sheet**

		Total
LIABILITIES AND EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
Accounts Payable		541,778.05
Total Accounts Payable	\$	541,778.05
Other Current Liabilities		
Due to McCusker Service Group		1,666.00
Total Other Current Liabilities	\$	1,666.00
Total Current Liabilities	\$	543,444.05
Long-Term Liabilities		
Deferred Admin Revenue		89,641.00
Service Liabilities		66,453.19
Total Long-Term Liabilities	\$	156,094.19
Total Liabilities	\$	699,538.24
Equity		
Owner's Equity		
Will McCusker		
WM - Capital Stock		20.00
WM - APIC		500.00
Total WM - Capital Stock	\$	520.00
Retained Earnings		(152,842.90)
Net Income		(295,923.57)
Total Equity	-\$	448,246.47
TOTAL LIABILITIES AND EQUITY	\$	251,291.77

## Profit and Loss

	 Total
Income	
Service Revenue	9,404.11
Better Distribution	6,237.35
Discounts/Refunds Given	(400.00)
Human Touch OEM Revenue	42,681.75
Kingly Home	66,219.52
Living Spaces Furniture	1,510,220.25
PEP Station	1,571.00
Reimbursement	43,054.70
Spa Products Import & Distribution Co. LLC	875.00
SunBrite TV LLC	3,608.00
Total Service Revenue	\$ 1,683,471.68
Total Income	\$ 1,683,471.68
Gross Profit	\$ 1,683,471.68
Expenses	
Advertising	5,543.74
Amortization Expense	922.00
Bad Debts	100.00
Bank Charges	533.52
Business Insurance	3,397.75
Business licenses / fees	784.00
Charitable Contributions	315.00
Claims	
LS-cleaning kis contracts starting 02/04/15)	822.98
LS-cleaning kits (contracts prior 02/04/15)	1,181.60
LS-parts/replacements (contracts prior 02/04/15)	35,892.84
LS-parts/replacements (contracts starting 02/04/15)	38,019.63
Total Claims	\$ 75,917.05
Commissions & Fees	75.00
Data/Internet	24,634.85
Depreciation Expense	400.17
Factor expense	44.21
Field Service	241,979.78
Human Touch	335.00
Living Spaces-Nov 2014 to Jan 2015	445.00
Living Spaces-SUSA (contracts starting 02/04/2015)	1,920.00
LS-Ultrashield (KY) contracts prior to 11/01/2014	295.00
Total Field Service	\$ 244,974.78
Fulfillment Service	105.02
Janitorial/Supplies	6,992.18
Leased Employees Exp	38,930.94

## Profit and Loss

	Total
Meals and Entertainment	20.89
Merchant Fees	3,347.86
Postage & Delivery	4,905.25
Professional Fees	
Accounting Service	9,755.00
Admin Service	535.00
Consulting Fee	15,416.00
Sales Commission Fees	317,480.45
McCusker & Company Inc	34,134.27
Total Sales Commission Fees	\$ 351,614.72
Staffing Service	130,617.66
Total Professional Fees	\$ 507,938.38
Promotional	678.61
Rent Expense	32,423.30
Equipment Rental	15,026.02
Total Rent Expense	\$ 47,449.32
Repair & Maintenance	2,850.00
Security Services	5,730.29
Supplies	40,693.69
Taxes & Licenses	1,178.64
Telephone/Fax	27,328.83
Travel	17,062.60
Travel Meals	110.39
Utilities	5,788.86
Warranty Administration remittance	911,613.67
Total Expenses	\$ 1,980,367.49
Net Operating Income	\$ (296,895.81)
Other Income	
Cash Back Earned	4.60
Interest Earned	101.55
Total Other Income	\$ 106.15
Other Expenses	
Miscellaneous	(866.09)
Total Other Expenses	\$ (866.09)
Net Other Income	\$ 972.24
Net Income	\$ (295,923.57)

# Service USA Inc. Statement Of Retained Earnings

Beginning Balance	(136,825.53)
Add Net Income for Fiscal Year 2015	 (295,923.57)
Total	\$ (432,749.10)
Less Distributions	 (16,017.37)
Retained Earnings Balance 12/31/2015	\$ (448,766.47)

## Statement of Cash Flows

	Total	
OPERATING ACTIVITIES		
Net Income		(295,923.57)
Adjustments to reconcile Net Income to Net Cash provided by operations:		
Accounts Receivable		(148,559.09)
Bank Clearing		3,067.04
Prepaid Expenses		(2,213.37)
Depreciation		400.17
Accounts Payable		458,901.92
Accounts Receivable - Factored		(3,800.00)
Due to McCusker & Company Inc		(22,031.85)
Total Adjustments to reconcile Net Income to Net Cash provided by operations:	\$	285,764.82
Net cash provided by operating activities	\$	(10,158.75)
INVESTING ACTIVITIES		
Intangible Assets:Amortization (15 Year)		922.00
Machinery & Equipment:Cost		(1,042.66)
Lease Deposits		(3,476.00)
Long-Term Reserves:New York CD Reserve		(101.55)
Net cash provided by investing activities	\$	(3,698.21)
FINANCING ACTIVITIES		
Insurance - Liability		(9,511.00)
Other Long Term Liabilities:Service Liabilities		66,453.19
APIC		500.00
Distributions		(16,017.37)
Net cash provided by financing activities	\$	41,424.82
Net cash increase for period	\$	27,567.86
Cash at beginning of period		8,538.00
Cash at end of period	\$	36,105.86