## A MESSAGE FROM THE PRESIDENT

To our Shareholders, Customers and Employees:
Unaudited results through September 30, 2014 show net income before preferred stock dividends of $\$ 3,096,000$. This is a slight decrease of $\$ 5,000$ from the same period in 2013. Although net interest income increased $\$ 727,000$, this was partially offset by an increase to the provision for loan losses of $\$ 350,000$ year over year, while non-interest expense rose $\$ 448,000$ or $3.2 \%$. Other major income and expense categories saw only slight changes from the same period last year. On the positive side, our net interest margin has remained stable for the last nine months.

On the balance sheet, loan growth from the prior year stood at $\$ 26,307,000$. Loan growth has slowed over the first nine months of this year, but our lending team continues to explore our markets for quality opportunities and our pipeline looks stronger for the last three months of 2014. We remain focused on asset quality and appropriate structure and pricing

The extended low interest rates have not yielded many opportunities for burnishing the investment portfolio, where we have also maintained discipline by not reaching for yield and thereby taking on extension risk. Total assets stood at \$644,302,000.
Local deposits contracted $\$ 2,465,000$ year over year, primarily due to lower money market and certificate of deposit accounts. Checking and savings grew by $\$ 5,808,000$ over the same period. Local deposits grew $\$ 5,794,000$ from June 30, 2014. All deposits totaled $\$ 555,135,000$.

Total consolidated equity stood at $\$ 70,733,000$.

Rates remain at historically low levels, but banks and investors have attempted to parse statements and various press releases by Federal Reserve officials, that could indicate potential rate rises beginning in mid-2015. We attempt to position our balance sheet to be prepared for eventual changes in interest rates. However a quick reading of today's news indicates many economic and geo-political factors which could potentially also affect the Fed's decision.

In September and October at our annual employee appreciation events, we recognized sixteen employees for their combined 255 years of service with Katahdin Trust Company, ranging from five to thirty five years. We are fortunate to have many talented employees who have made and continue to make vital contributions to our Company.

As always, if you have questions regarding the Company or this report, please don't hesitate to contact us.

## Sincerely,



Jon J. Prescott President \& CEO

## DIRECTORS

Peter F. Briggs Paul R. Powers Arthur L. Shur Richard J. York

Steven L. Richardson, Chairman Harold L. Stewart II, Esq., Vice Chairman Jon J. Prescott
Robert E. Anderson
Robert H. Anderson
SENIOR MANAGEMENT
Jon J. Prescott, President \& CEO
Bonnie C. Foster, Senior Vice President, Retail Services Matthew M. Nightingale, Senior Vice President, Treasurer \& CFO Vicki J. Smith, Senior Vice President, Marketing \& Communications Peter P. St. John, Senior Vice President, Commercial Services

## LOCATIONS

BRANCH OFFICES
Ashland*
17 Main Street
$435-6461$
Bangor**
609 Broadway
$942-3146$
Bangor
52 Springer Drive
$947-9674$
Caribou*
105 Bennett Drive
$498-4200$
Eagle Lake
3440 Aroostook Road
$444-5543$
Easton
82 Center Road
$488-6642$
Fort Fairfield
290 Main Street
$472-3161$

Fort Kent ${ }^{*}$ $\begin{array}{cc}\text { Fort Kent* } & \text { Oakfield } \\ 79 \text { West Main Street } & \text { 200 Oakfield Smyrna Rd } \\ 834-2348 & 757-8288\end{array}$
Hampden* Patten*
57 Western Avenue $\quad 11$ Main Street
862-2211
Houlton*
65 North Stree
65 North Street
$532-4277$
, Island Falls
1007 Crystal Road 1007 Crystal Road
$463-2228$ 463-2228 Limestone
35 Main Street 325-4711 Mars Hill* 28 Main Street 429-8400

THIRD QUARTER REPORT
 BANKSHARES CORP.

## SHAREHOLDER INFORMATION

CONSOLIDATED
STATEMENT OF CONDITION

| (UNAUDITED) <br> ASSETS | September 30, |  |
| :---: | :---: | :---: |
|  | 2014 | 2013 |
| Cash \& Due from Banks | \$ 12,781 | \$ 18,268 |
| Investments | 57,548 | 57,181 |
| Total Loans | 544,685 | 518,378 |
| Reserve for Loan Loss | $(6,242)$ | $(5,573)$ |
| Fixed Assets | 14,332 | 13,915 |
| Other Assets | 21,198 | 19,313 |
| Total Assets | \$ 644,302 | \$ 621,482 |
| LIABILITIES |  |  |
| Deposits | \$ 555,135 | \$ 541,639 |
| Repurchase Agreements | 869 | 915 |
| Borrowings | 5,551 | 8,462 |
| Other Liabilities | 12,014 | 11,717 |
| Total Liabilities | \$ 573,569 | \$ 562,733 |
| SHAREHOLDERS' EQUITY |  |  |
| Preferred Stock, Series C | \$ 11,000 | \$ 11,000 |
| Preferred Stock, Series D | 9,603 |  |
| Common Shareholders' Equity | 50,817 | 48,448 |
| Net Unrealized Appreciation/(Depreciation) on Securities Available-for-Sale, Net of Tax | (231) | (332) |
| Net Unrealized Appreciation/(Depreciation) on Derivative Investments at Fair Value, Net of Tax | (456) | (367) |
| Total Shareholders' Equity | \$ 70,733 | \$ 58,749 |
| $\underline{\text { Total Liabilities \& Shareholders' Equity }}$ | \$ 644,302 | \$ 621,482 |
| Letters of Credit | \$ 2,959 | \$ 2,603 |

CONSOLIDATED STATEMENT OF INCOME

| (UNAUDITED) | For 3 Months Ended September 30, <br> 2014 2013 |  |  |  | For 9 MonthsEnded September 30,2014 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest Income | \$ | 6,895 | \$ | 6,788 | \$ | 20,192 | \$ | 19,800 |
| Interest Expense |  | 1,062 |  | 1,169 |  | 3,239 |  | 3,574 |
| Net Interest Income | \$ | 5,833 | \$ | 5,619 | \$ | 16,953 | \$ | 16,226 |
| Less: Provision for Loan Losses |  | 70 |  | 195 |  | 478 |  | $128{ }^{5}$ |
| Net Interest Income After Provisions | \$ | 5,763 | \$ | 5,424 | \$ | 16,475 | \$ | 16,098 |
| Non-Interest Income |  | 942 |  | 872 |  | 2,671 |  | 2,591 |
| Non-Interest Expense |  | 4,907 |  | 4,676 |  | 14,571 |  | 14,123 |
| Loss on Other Real Estate Owned |  |  |  | 26 |  | 11 |  | $38^{5}$ |
| Impairment of Investment Securities |  | 2 |  | - |  | 17 |  | 19 |
| Net Operating Income | \$ | 1,796 | \$ | 1,594 | \$ | 4,547 | \$ | 4,509 |
| Less: Provision for Income Taxes |  | 578 |  | 498 |  | 1,451 |  | 1,408 |
| Net Income | \$ | 1,218 | \$ | 1,096 | \$ | 3,096 | \$ | 3,101 |
| Less: Dividends Paid on Preferred Stock | \$ | 37 | \$ | 28 | \$ | 92 | \$ | 96 |
| Net Income Available to Common Shareholders | \$ | 1,181 | \$ | 1,068 | \$ | 3,004 | \$ | 3,005 |
| Earnings Per Common Share | \$ | 0.34 | \$ | 0.31 | \$ | 0.88 | \$ | 0.88 |
| Annualized Return on Average Assets |  | 0.75\% |  | 0.71\% |  | 0.64\% |  | 0.70\% |
| Annualized Return on Average Common Equity |  | 9.42\% |  | 8.91\% |  | 8.16\% |  | 8.45\% |
| Book Value Per Share at period end ${ }^{1}$ |  |  |  |  | \$ | 14.73 | \$ | 13.95 |
| Tangible Book Value Per Share at period end ${ }^{2}$ |  |  |  |  | \$ | 13.05 | \$ | 12.27 |
| Weighted Average Common Shares Outstanding |  |  |  |  |  | 3,404,367 |  | 3,404,367 |
| Common Shares Outstanding period end |  |  |  |  |  | 3,404,367 |  | 3,404,367 |
| Allowance for Loan Losses to period end Loans |  |  |  |  |  | 1.14\% |  | 1.08\% |
| Non-Performing Loans to period end Loans ${ }^{3}$ |  |  |  |  |  | 2.18\% |  | 1.73\% |
| Non-Performing Assets to Total Assets ${ }^{4}$ |  |  |  |  |  | 1.94\% |  | 1.49\% |

## SHAREHOLDER RELATIONS

Katahdin Bankshares Corp. and Katahdin Trust Company welcome shareholder and public interest in our services and activities. Questions or comments pertaining to this repor and requests for other information should be directed to:

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\begin{aligned}
& \text { Matthew M Nightingale } \\
& \text { Senior Vice President, Treasurer \& CFO } \\
& \text { PO Box } 450 \text { | Patten, ME } 04765 \\
& \text { (207) 521-3200 }
\end{aligned}
$$

m.nightingale@katahdintrust.com

## STOCK

Katahdin Bankshares Corp. stock is quoted on the OTC Markets quote board OTCQX under the symbo KTHN. Current stock information can be found a www.otcmarkets.com/stock/KTHN/quote.

## TRANSFER AGENT

Shareholder inquiries regarding change of address or title should be directed to:

## INVESTOR RELATIONS

Computershare Shareholder Services
PO Box 30170 | College Station, TX 77842-3170 800) 368-5948 | www.computershare.com/investo

1) Common Equity per common share
2) Tangible common equity per common
3) Non-performing loans consist of non-accrual loans and restructured loans, where applicable. Inclusive of any guaranted portion of non-accrual loans,
4) Non-performing assets consist of non-accrual loans, restructured loans, and foreclosed assets, where applicable. Inclusive of any guaranteed portion of non-accrual loans.

The reclassification was done a teer the Company obtained additional information related to to charge off loan in the the Quarter 2013 . The reclassification had no impact on 2013 Net Income.
