### **INNOVEST GLOBAL, INC.**

A Nevada Corporation

8834 Mayfield Road Chesterland, OH 44026
Telephone: 440-644-1027
Corporate Website: www.innovestglobal.com
SIC Code: 7389
Quarterly Report
For the period ending 9/30/18
(the "Reporting Period")
The number of shares outstanding of our Common Stock is 109,188,071 as of September 30, 2018.
The number of shares outstanding of our Common Stock was 62,338,534 as of December 31, 2017.
Indicate by check mark whether the company is a shell company (as defined in Rule 405 of the Securities Act of 1933 and Rule 12b-2 of the Exchange Act of 1934):
Yes: □ No: ☑
Indicate by check mark whether the company's shell status has changed since the previous reporting period:
Yes: □ No: ☑

Information required for compliance with the provisions of the OTC Markets, Inc., "OTCQX® and OTCQB® Disclosure Guidelines" (Version 11.1 Updated July 31, 2017)

Indicate by check mark whether a change in control of the company has occurred over this reporting

Yes: □ No: ☑

period:

#### **Disclosure Regarding Forward-Looking Statements**

This Quarterly Report and any documents incorporated by reference herein or therein contain forwardlooking statements and are subject to risks and uncertainties. All statements other than statements of historical fact or relating to present facts or current conditions included in this Report and any documents incorporated by reference are forward-looking statements. Forward-looking statements give the Company's current reasonable expectations and projections relating to its financial condition, results of operations, plans, objectives, future performance and business. You can identify forward-looking statements by the fact that they do not relate strictly to historical or current facts. These statements may include words such as "anticipate," "estimate," "expect," "project," "plan," "intend," "believe," "may," "should," "can have," "likely" and other words and terms of similar meaning in connection with any discussion of the timing or nature of future operating or financial performance or other events. The forward-looking statements contained in this Report and any documents incorporated by reference herein or therein are based on reasonable assumptions the Company has made in light of its industry experience, perceptions of historical trends, current conditions, expected future developments and other factors it believes are appropriate under the circumstances. As you read and consider this Report and any documents incorporated by reference, you should understand that these statements are not guarantees of performance or results. They involve risks, uncertainties (many of which are beyond the Company's control) and assumptions. Although the Company believes that these forward-looking statements are based on reasonable assumptions, you should be aware that many factors could affect its actual operating and financial performance and cause its performance to differ materially from the performance anticipated in the forward-looking statements. Should one or more of these risks or uncertainties materialize, or should any of these assumptions prove incorrect or change, the Company's actual operating and financial performance may vary in material respects from the performance projected in these forward-looking statements. Any forward-looking statement made by the Company in this Report or any documents incorporated by reference herein speaks only as of the date of this Report or any documents incorporated by reference herein. Factors or events that could cause our actual operating and financial performance to differ may emerge from time to time, and it is not possible for the Company to predict all of them. The Company undertakes no obligation to update any forward-looking statement, whether as a result of new information, future developments or otherwise, except as may be required by law.

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#### Part A: General Company Information

#### Item 1. The exact name of the Issuer and its predecessors (if any).

The former name of the issuer is Aurum Resource and Asset Management, Inc. We were incorporated in the State of Nevada on October 14, 1999 under the name of International Sports Marketing Group Inc. On November 25, 2003, through the Nevada Secretary of State, by Certificate of Amendment, the name was changed to Cal Alta Auto Glass Ltd. On June 1, 2005, through the Nevada Secretary of State, by Certificate of Amendment, the name was changed to Cal Alta Auto Glass, Inc. On May 15, 2012 through the Nevada Secretary of State, by Certificate of Amendment, the name was changed to Mining Minerals of Mexico, Corp. Effective July 17, 2014 our name was changed to Aurum Resource and Asset Management, Inc. On January 30, 2017, we changed our name to Innovest Global, Inc.

Other than listed above, and the current doing business name of Innovest Global, Inc. the corporation has used no other names in the past five years.

#### Item 2. Address of the Issuer's Principal Executive Offices.

**Company Headquarters:** 

8834 Mayfield Road Chesterland, OH 44026

Tel: 440-644-1027

e-mail: <u>info@innovestglobal.com</u>

Company Website: www.innovestglobal.com

#### **Investor Relations Firm:**

Stephen Hart
Hayden IR
10 Times Square at 1441 Broadway, Suite 5013
New York, New York 10018
(917) 658-7878

email: hart@haydenir.com

#### **Investor Relations:**

Matthew Rego Spotlight Growth 1026 Florin Rd. Sacramento, CA 95381 (916) 525-7147

email: mrego@spotlightgrowth.com

### Item 3. Jurisdiction and Date of Issuer's Incorporation

We were incorporated in the State of Nevada on October 14, 1999. The company is currently registered and active to do business in Nevada and its state of location, Ohio.

#### Part B: Share Structure

#### Item 4. The Exact Title and Class of Securities Outstanding.

Common:

Trading Symbol: IVST (formerly ARMI)

Exact Title and Class of Securities Outstanding: Common Stock CUSIP: 45781Q 102

Preferred:

Trading Symbol: N/A

Exact Title and Class of Securities Outstanding: Series A Pref'd Stock CUSIP: N/A

#### Item 5. Par Value and Description of Security.

#### Common IVST:

A. Par or Stated Value: \$0.001 Par B. One vote per share, non-dividend.

#### Series A Pref'd Stock:

A. Par or Stated Value: \$0.001

B. Converts at a rate of 100 Common per Preferred share, votes at a rate of 1,000 Common votes per preferred share prior to conversion. No other material rights.

Item 6. The Number of Shares or Total Amount of the Securities Outstanding for Each Class of Securities Authorized.

Common: IVST								
				Beneficial				
				Shareholders	Total			
	Number of			Owning More	Number of			
Period	Shares	Shares	Free Trading	Than 100	Shareholders			
End Date	Authorized	Outstanding	(Public Float)	Shares	of Record			
12/31/16	500,000,000	62,338,524	11,796,710	79	145			
12/31/17	500,000,000	112,338,524	11,796,710	80	146			
6/30/18	500,000,000	109,188,071	11,796,710	206	272			

Period End Date	Number of Shares Authorized	Shares Outstanding	Free Trading (Public Float)	Beneficial Shareholders Owning More Than 100 Shares	Total Number of Shareholders of Record
12/31/16	10,000,000	1,750,000	N/A	1	1
12/31/17	10,000,000	1,250,000	N/A	1	1
6/30/18	10,000,000	1,250,000	N/A	1	1

#### Item 7. Name and Address of the Transfer Agent.

Pacific Stock Transfer Company 64045 South Spencer Street, Suite 403 Las Vegas, NV 89119

Tel: 702-361-3033 Fax: 702-433-1979

Is the Transfer Agent registered under the Exchange Act: Yes [X] No []

#### Part C: Business Information

#### Item 8. The Nature of the Issuer's Business.

#### A. Business Development:

Innovest Global, Inc., formerly Aurum Resource and Asset Management Inc., was incorporated in the State of Nevada on October 19, 1999 as International Sports Marketing Group, Inc, and was most recently named Aurum Resources and Asset Management Inc. In August 2016 current Chairman and CEO Dan Martin, previously unaffiliated with the Company, purchased the Series A Pref'd Stock and took control of the Company, and subsequently effective January 30, 2017, we changed our name to Innovest Global, Inc. At that time, we increased our authorized common shares from 250 million to 500 million and changed our business plan. We now function as Conglomerate, primarily operating in business services (described in more detail below). Our fiscal year end date is 12/31. There are no bankruptcy, receivership, or similar proceedings. There has been no delisting, there are no past, current, pending or threatened lawsuits against the Company. No defaults, structured, or long term, or convertible debts. There have been two changes resulting in effects of outstanding stock changing greater than 10%: 1) Dan Martin converted 500,000 Series A Pref'd shares to 50 million common. 2) 50 million common shares previously held by Shane Lowry (25 million) and AG Rowett (25 million) were cancelled. These items were successively transacted between December 2017, and April 2018, with the cancellation being the last item.

#### B. Business of Issuer:

1. Innovest Global, Inc. is an operating diversified holding company, or a Conglomerate, primarily operating in "business services" at this time, which is SIC 7389.

- 2. We are operating and have generated revenue from these operations beginning 4<sup>th</sup> quarter 2017. Prior to 2016, the Company was most recently speculating in mining exploration and development and completely exited that business in 2016.
- 3. We are not and have never been a "shell company".
- 4. The following are 100% wholly owned subsidiaries of Innovest, and are included in the financial statements attached to this disclosure statement. All of these subsidiaries are in our "Commercial & Industrial Division". The contact person for all of our operations is our Chairman, Chief Executive Officer, and President, Dan Martin who can be reached at 216.815.1122. All of these efforts are also highlighted on our website at www.innovestglobal.com:
  - a. Chagrin Safety Supply: Distribution of OSHA equipment to business clients via traditional sales efforts.
  - b. Shepherd Energy Solutions: Provides energy efficiency solutions to commercial and industrial clients.
  - c. H.P. Technologies: Provides energy procurement and consultative services to commercial and industrial clients.
  - d. Contact Source Solutions: Provides inbound and outbound call center services to commercial and industrial clients.
- 5. We do not anticipate existing or probable changes to the regulation of our operations that would require any changes to our operations.
- 6. We have not conducted R&D or had related expenses associated with any of our current efforts.
- 7. Our business does not require any particular or quantifiable environmental law compliance.
- 8. Innovest and its subsidiaries have a total of 44 employees, all of whom are full time employees.

#### Item 9. The Nature of Products and Services Offered.

- A. Collectively through our subsidiaries, we offer OSHA supplies, call center services, and energy procurement and efficiency solutions; to commercial and industrial clients primarily in Ohio, but also to additional clients throughout the USA. As we grow, the markets we intend to pursue are among the highest growth markets today and in the foreseeable future, which make our entry a prime opportunity to capture market share. Our Business to Business acquisition markets are at attractive valuation points due to their falling behind large multinational competitors in marketing savvy, lead generation and operational efficiencies; similarly making now an opportune time for a business plan such as Innovest. The Acquisition strategy for Innovest will consist of the following:
  - i. Build a core platform of companies in the Industrial, Commercial durable goods, energy, and non-professional services.
  - ii. These entities will have a revenue range of (\$.5- 10.0M) or larger depending on the industry.
  - iii. The acquisition candidate companies will be compatible in meeting the strategic integration criteria that utilizes the best practices synergies of the other core companies.
  - iv. The acquisition candidate companies will be those in these industries where there are no active succession plans in place and the existing owners seek to remain involved in managing their businesses.
  - v. The owners are agreeable to becoming an equity/stock participant as part of the acquisition process versus traditional all cash transactions at time of closing.

- B. We employ directly or through independent contractors, salespeople who engage clients and generate sales. We fulfill product sales via shipment, provide services directly, and in the case of installation employ independent contractors to install products on site.
- C. The "Demand Cost Reduction" solution is a new technology we announced on 3/16/18 would be offered by Shepherd Energy Solutions, which would reduce demand charge by 50%-70% for qualified commercial and industrial clients. It is now fully commercialized, and the first client was announced on 4/23/18.
- D. All of our markets are mature and highly competitive. We attempt to differentiate ourselves with best in class service and competitive pricing.
- E. We do not manufacture, and do not have raw materials needs or relationships.
- F. Across our operations we have a single instance of dependence on customers: our call center operation currently relies upon a single customer for 50% of its revenue. Subsequent to this reporting period, that client has contracted for additional services although is not expected to decline, its decline could have a detrimental effect on our call center business.
- G. HP Technologies is currently registered in all deregulated states as an energy broker.
- H. There are no pending or additional requirements for government approvals in our areas of operation.
- I. Additional Information Related to the Business of Issuer: Risk Factors
  - a. The risks listed do not necessarily comprise all those associated with Innovest and are not set out in any particular order of priority. Additional risks and uncertainties may also have an adverse effect on the Company's business and its securities.
  - b. The discussions and information in this Report may contain both historical and forward-looking statements. To the extent that thReport contains forward-looking statements regarding the financial condition, operating results, business prospects, or any other aspect of the Company's business, please be advised that the Company's actual financial condition, operating results, and business performance may differ materially from that projected or estimated by the Company in forward-looking statements. The Company has attempted to identify, in context, certain of the factors it currently believes may cause actual future experience and results may differ from the Company's current expectations.
  - c. The Company Has Limited Operating History

The Company has a limited operating history and there can be no assurance that the Company's proposed plan of business can be realized in the manner contemplated and, if it cannot be, shareholders may lose all or a substantial part of their investment. There is no guarantee that it will ever realize any significant operating revenues or that its operations will ever be profitable.

## d. The Company Is Dependent Upon Its Management, Founders, Key Personnel and Consultants to Execute the Business Plan, And Many Of Them Will Have Concurrent Responsibilities At Other Companies

The Company's success is heavily dependent upon the continued active participation of the Company's current executive officers as well as other key personnel and consultants. Loss of the services of one or more of these individuals could have a material adverse effect upon the Company's business, financial condition or results of operations. Further, the Company's success and achievement of the Company's growth plans depend on the Company's ability to recruit, hire, train and retain other highly qualified scientific, technical and managerial personnel. Competition for qualified employees and consultants among companies in the applicable industries is intense, and the loss of any of such persons, or an

inability to attract, retain and motivate any additional highly skilled employees and consultants required for the initiation and expansion of the Company's activities, could have a materially adverse effect on it. The inability to attract and retain the necessary personnel, consultants and advisors could have a material adverse effect on the Company's business, financial condition or results of operations.

e. Although Dependent Upon Certain Key Personnel, The Company Does Not Have Any Key Man Life Insurance Policies On Any Such People At This Time.

The Company is dependent upon management in order to conduct its operations and execute its business plan, however, the Company has not purchased any insurance policies with respect to those individuals in the event of their death or disability. Therefore, should any of these key personnel, management or founders die or become disabled, the Company will not receive any compensation that would assist with such person's absence. The loss of such person could negatively affect the Company and its operations.

f. The Company Is Or Will Be Subject To Income Taxes As Well As Non-Income Based Taxes, Such As Payroll, Sales, Use, Value-Added, Net Worth, Property And Goods And Services Taxes.

Significant judgment is required in determining our provision for income taxes and other tax liabilities. In the ordinary course of our business, there are many transactions and calculations where the ultimate tax determination is uncertain. Although the Company believes that our tax estimates will be reasonable: (i) there is no assurance that the final determination of tax audits or tax disputes will not be different from what is reflected in our income tax provisions, expense amounts for non-income based taxes and accruals and (ii) any material differences could have an adverse effect on our financial position and results of operations in the period or periods for which determination is made.

g. The Company Is Not Subject To Sarbanes-Oxley Regulations And Lack The Financial Controls And Safeguards Required Of SEC Registered Public Companies at this Time.

The Company does not have the internal infrastructure necessary, and is not required, to complete an attestation about our financial controls that would be required under Section 404 of the Sarbanes-Oxley Act of 2002. There can be no assurances that there are no significant deficiencies or material weaknesses in the quality of our financial controls. The Company expects to incur additional expenses and diversion of management's time if and when it becomes necessary to perform the system and process evaluation, testing and remediation required in order to comply with the management certification and auditor attestation requirements.

#### h. Changes In Laws Or Regulations Could Harm The Company's Performance.

Various federal and state laws, including labor laws, govern the Company's relationship with our employees and affect operating costs. These laws may include minimum wage requirements, overtime pay, healthcare reform and the implementation of various federal and state healthcare laws, unemployment tax rates, workers' compensation rates, citizenship requirements, union membership and sales taxes. A number of factors could adversely affect our operating results, including additional government-imposed increases in minimum wages, overtime pay, paid leaves of absence and mandated

health benefits, mandated training for employees, changing regulations from the National Labor Relations Board and increased employee litigation including claims relating to the Fair Labor Standards Act.

#### i. The Company's Bank Accounts Will Not Be Fully Insured

The Company's regular bank accounts each have federal insurance that is limited to a certain amount of coverage. It is anticipated that the account balances in each account may exceed those limits at times. In the event that any of Company's banks should fail, the Company may not be able to recover all amounts deposited in these bank accounts.

#### j. The Company's Business Plan Is Speculative

The Company's present business and planned business are speculative and subject to numerous risks and uncertainties. There is no assurance that the Company will generate significant revenues or profits.

#### k. The Company Faces Significant Competition in the United States and Elsewhere

The Company will face significant competition in the United States and elsewhere. This is true not only for prospective acquisitions, but for our organic efforts; all of which are in highly competitive industries.

#### 1. The Company Will Likely Incur Debt

The Company will likely incur debt (including secured debt) in the future and in the continuing operations of its business. Complying with obligations under such indebtedness may have a material adverse effect on the Company and on your investment.

### m. The Company's Expenses Could Increase Without a Corresponding Increase in Revenues

The Company's operating and other expenses could increase without a corresponding increase in revenues, which could have a material adverse effect on the Company's financial results and on your investment. Factors which could increase operating and other expenses include, but are not limited to (1) increases in the rate of inflation, (2) increases in taxes and other statutory charges, (3) changes in laws, regulations or government policies which increase the costs of compliance with such laws, regulations or policies, (4) significant increases in insurance premiums, (5) increases in borrowing costs, and (5) unexpected increases in executive roles, compensation, and labor; costs of supplies, goods, materials, construction, equipment or distribution.

### n. An Inability to Maintain and Enhance Product or Service Image Could Affect Your Investment

It is important that the Company maintains and enhances the image of any new products (to include services). The image and reputation of the Company's products may be impacted for various reasons including, but not limited to, bad publicity, litigation, and complaints from regulatory bodies. Such problems, even when unsubstantiated, could be harmful to the Company's image and the reputation of its products. These claims may not be covered by the Company's insurance policies. Any resulting litigation could be costly for the Company, divert management attention, and could result in increased costs of

doing business, or otherwise have a material adverse effect on the Company's business, results of operations, and financial condition. Any negative publicity generated could damage the Company's reputation and diminish the value of the Company's brand, which could have a material adverse effect on the Company's business, results of operations, and financial condition, as well as your investment. Deterioration in the Company's brand equity (brand image, reputation and product quality) may have a material adverse effect on its financial results as well as your investment.

#### o. If We Are Unable To Effectively Protect Our Intellectual Property, It May Impair Our Ability To Compete

Our success in the future may depend on our ability to obtain and maintain meaningful intellectual property protection for any such intellectual property. The names and/or logos of Company brands may be challenged by holders of trademarks who file opposition notices, or otherwise contest, trademark applications by the Company for its brands. Similarly, domains owned and used by the Company may be challenged by others who contest the ability of the Company to use the domain name or URL. Our business depends on proprietary technology that may be infringed. Some or all of our products depend or will depend on our proprietary technology for their success. We may rely on a combination of trade secrets, copyrights and trademarks, together with non-disclosure agreements, confidentiality provisions in sales, procurement, employment and other agreements and technical measures to establish and protect proprietary rights in our products. While we may seek patents for some or all of our products and technology, there is no guarantee that such patents will be granted. Our ability to successfully protect our technology may be limited because intellectual property laws in certain jurisdictions may be relatively ineffective, detecting infringements and enforcing proprietary rights may divert management's attention and company resources, contractual measures such as non-disclosure agreements and confidentiality provisions may afford only limited protection, any patents we may receive will expire, thus providing competitors access to the applicable technology, competitors may independently develop products that are substantially equivalent or superior to our products or circumvent our intellectual property rights; and competitors may register patents in technologies relevant to our business areas. In addition, various parties may assert infringement claims against us. The cost of defending against infringement claims could be significant, regardless of whether the claims are valid. If we are not successful in defending such claims, we may be prevented from the use or sale of certain of our products, or liable for damages and required to obtain licenses, which may not be available on reasonable terms, any of which may have a material adverse impact on our business, results of operation or financial condition.

### p. Computer, Website or Information System Breakdown Could Affect The Company's Business

Computer, website and/or information system breakdowns as well as cyber security attacks could impair the Company's ability to service its customers leading to reduced revenue from sales and/or reputational damage, which could have a material adverse effect on the Company's financial results as well as your investment.

#### q. Changes In The Economy Could Have a Detrimental Impact On The Company

Changes in the general economic climate could have a detrimental impact on the Company's revenue. It is possible that recessionary pressures and other economic factors (such as declining incomes, future potential rising interest rates, higher unemployment and tax increases) may adversely affect the Company. Any of such events or occurrences could have a material adverse effect on the Company's financial results and on your investment.

#### r. We May Not Be Able To Obtain Adequate Financing To Continue Our Operations

The Company may require additional debt and/or equity financing to pursue our growth and business strategies. These include, but are not limited to enhancing our operating infrastructure and otherwise respond to competitive pressures. Given our limited operating history and existing losses, there can be no assurance that additional financing will be available, or, if available, that the terms will be acceptable to us. Lack of additional funding could force us to curtail substantially our growth plans. Furthermore, the issuance by us of any additional securities pursuant to any future fundraising activities undertaken by us would dilute the ownership of existing shareholders and may reduce the price of our Shares.

### s. Our Employees, Executive Officers, Directors And Insider Shareholders Beneficially Own Or Control A Substantial Portion Of Our Outstanding Shares

Our employees, executive officers, directors and insider shareholders beneficially own or control a substantial portion of our outstanding type of stock which may limit your ability and the ability of our other shareholders, whether acting alone or together, to propose or direct the management or overall direction of our company. Additionally, this concentration of ownership could discourage or prevent a potential takeover of our Company that might otherwise result in an investor receiving a premium over the market price for its Shares. The majority of our currently outstanding Shares of stock are beneficially owned and controlled by a group of insiders, including our employees, directors, executive officers and inside shareholders. Accordingly, our employees, directors, executive officers and insider shareholders may have the power to control the election of our directors and the approval of actions for which the approval of our shareholders is required. If you acquire our Shares, you will have no effective voice in the management of our Company. Such concentrated control of our Company may adversely affect the price of our Shares. Our principal shareholders may be able to control matters requiring approval by our shareholders, including the election of directors, mergers or other business combinations. Such concentrated control may also make it difficult for our shareholders to receive a premium for their Shares in the event that we merge with a third party or enter into different transactions which require shareholder approval. These provisions could also limit the price that investors might be willing to pay in the future for our Shares.

# t. To Date, The Company Has Had Operating Losses And Does Not Expect To Be Initially Profitable For At Least The Foreseeable Future, And Cannot Accurately Predict When It Might Become Profitable

The Company has been operating at a loss since the Company's inception, and the Company expects to continue to incur losses for the foreseeable future. Further, the Company may not be able to generate significant revenues in the future. In addition, the Company expects to incur substantial operating expenses in order to fund the expansion of the Company's business. As a result, The Company expects to continue to experience substantial negative cash flow for at least the foreseeable future and cannot predict when, or even if, the Company might become profitable.

### u. The Company May Be Unable To Manage Their Growth Or Implement Their Expansion Strategy

The Company may not be able to expand the Company's product and service offerings, the Company's markets, or implement the other features of the Company's business strategy at the rate or to the extent presently planned. The Company's projected growth will place a significant strain on the Company's administrative, operational and financial resources. If the Company is unable to successfully manage the Company's future growth, establish and continue to upgrade the Company's operating and financial control systems, recruit and hire necessary personnel or effectively manage unexpected expansion difficulties, the Company's financial condition and results of operations could be materially and adversely affected.

#### v. The Company's Business Model Is Evolving

The Company's business model is unproven and is likely to continue to evolve. Accordingly, the Company's initial business model may not be successful and may need to be changed. The Company's ability to generate significant revenues will depend, in large part, on the Company's ability to successfully market the Company's products to potential users who may not be convinced of the need for the Company's products and services or who may be reluctant to rely upon third parties to develop and provide these products. The Company intends to continue to develop the Company's business model as the Company's market continues to evolve.

### w. If The Company Fails To Maintain And Enhance Awareness Of The Company's Brand, The Company's Business And Financial Results Could Be Adversely Affected

The Company believes that maintaining and enhancing awareness of the Company's brand is critical to achieving widespread acceptance and success of the Company's business. The Company also believes that the importance of brand recognition will increase due to the relatively low barriers to entry in the Company's market. Maintaining and enhancing the Company's brand awareness may require the Company to spend increasing amounts of money on, and devote greater resources to, advertising, marketing and other brand-building efforts, and these investments may not be successful. Further, even if these efforts are successful, they may not be cost-effective.

#### x. The Company Needs to Increase Brand Awareness

Due to a variety of factors, the Company's opportunity to achieve and maintain a significant market share may be limited. Developing and maintaining awareness of the Company's brand names, among other factors, is critical. Further, the importance of brand recognition will increase as competition in the Company's market increases. Successfully promoting and positioning the Company's brands, products and services will depend largely on the effectiveness of the Company's marketing efforts. Therefore, the Company may need to increase the Company's financial commitment to creating and maintaining brand awareness. If the Company fails to successfully promote the Company's brand name or if the Company incurs significant expenses promoting and maintaining the Company's brand name, it would have a material adverse effect on the Company's results of operations.

y. The Company Faces Competition In The Company's Markets From Various Large And Small Companies, Some Of Which Have Greater Financial, Research And Development, Production And Other Resources Than Does The Company

In many cases, the Company's competitors have longer operating histories, established ties to the market and consumers, greater brand awareness, and greater financial, technical and marketing resources. The Company's ability to compete depends, in part, upon a number of factors outside the Company's control, including the ability of the Company's competitors to develop alternatives that are superior. If the Company fails to successfully compete in its markets, or if the Company incurs significant expenses in order to compete, it could have a material adverse effect on the Company's results of operations.

#### z. Changes In The Economy Could Have a Detrimental Impact

Changes in the general economic climate could have a detrimental impact on the Company's revenue. It is possible that recessionary pressures and other economic factors (such as declining incomes, future potential rising interest rates, higher unemployment and tax increases) may decrease the disposable income that customers have available to spend on products and services like those of the Company and may adversely affect customers' confidence and willingness to spend. Any of such events or occurrences could have a material adverse effect on the Company's financial results and on your investment.

aa. Our annual and quarterly revenues and operating results are inherently unpredictable and subject to fluctuations, and as a result, we may fail to meet the expectations of securities analysts and investors, which could cause volatility or adversely affect the trading price of our common stock.

Our annual and quarterly recurring and non-recurring revenues may fluctuate due to our inability to deliver, achieve specific milestones and obtain formal customer acceptance of specific elements of the overall completion of projects. As we provide such services and products, the timing of delivery and acceptance, changed conditions with the customers and projects could result in changes to the timing of our revenue recognition, and thus, our operating results.

bb. Our lengthy sales cycle for our products makes it difficult for us to forecast revenue and exacerbates the variability of quarterly fluctuations, which could cause our stock price to decline.

The sales cycle of our products for some of our offerings can average several months, and may sometimes be significantly longer. We are generally required to provide a significant level of education regarding the use and benefits of our products, and potential customers tend to engage in extensive internal reviews before making purchase decisions. In addition, the purchase of our products typically involves a significant commitment by our customers of capital and other resources, and is therefore subject to delays that are beyond our control, such as customers' internal budgetary procedures and the testing and acceptance of new technologies that affect key operations. In addition, our sales cycle can be lengthier due to the decision process in large organizations. As a result of our products' long sales cycles, we face difficulty predicting the quarter in which sales to expected customers may occur. If anticipated sales from a specific customer for a particular quarter are not realized in that quarter, our operating results for that quarter could fall below the expectations of financial analysts and investors, which could cause our stock price to decline.

### cc. Developments in our markets may harm our operating results, which could cause a decline in the price of our common stock.

In view of changing market trends, including consolidations, the competitive environment growth rate and potential size of the market are difficult to assess. The growth of the market is dependent upon the willingness of businesses and consumers to purchase complex goods and services. In addition, companies that have already invested substantial resources in other methods of selling may be reluctant or slow to adopt a new approach.

#### dd. Our Failure To Meet Customer Expectations On Deployment Of Our Products Could Result In Negative Publicity And Reduced Sales, Both Of Which Would Significantly Harm Our Business And Operating Results.

Failing to meet customer expectations on deployment of our products could result in a loss of customers and negative publicity regarding us and our products, which could adversely affect our ability to attract new customers. In addition, time-consuming deployments may also increase the amount of service personnel we must allocate to each customer, thereby increasing our costs and adversely affecting our business and operating results.

#### Item 10. The Nature and Extent of the Issuer's Facilities.

Corporate Headquarters – 8834 Mayfield Road Chesterland, OH 44026

Description - 11,000 square foot office space, includes furniture and fixtures, Computers, printers and other office equipment

Lease terms – Five year lease, Rate \$9,700 per month plus utilities

Condition - New offices 8 years old, as-new condition

Chagrin Safety Supply - 8227 E. Washington St, Chagrin Falls, OH 44023

Description - 1,000 square foot office space, includes furniture and fixtures, Computers, printers and other office equipment

Lease terms - 2 year lease expires April 2020, Rate \$550 per month plus utilities

Condition - Older offices 2<sup>nd</sup> level, good condition

#### H.P. Technologies, Inc - 5505 Detroit Rd. Suite E Sheffield Village, OH 44054

Description - 1,289 square foot office space, includes furniture and fixtures, Computers, printers and other office equipment

Lease terms - 5 year lease expires April 2023, Rate \$1,503 per month plus utilities

Condition - New offices, new condition

#### Part D: Management Structure and Financial Information

### Item 11. The Name of the Chief Executive Officer, Members of the Board of Directors, and Control Persons.

Daniel G. Martin, by virtue of his ownership of 100% of the Series A Pref'd Stock, is the primary control person of the Company. He serves as its Chairman, Chief Executive Officer, and President. Larry Michael

Yukich was engaged as the Company's Chief Financial Officer in 2017. John Klopp and Jason Painley signed consents to serve as independent directors in 2017, which consents were contingent upon the Company obtaining Directors and Officers insurance. Such insurance and their directorships were obtained in early 2018. There are no other officers, directors, or control persons at this time. Additionally, there are no other known significant shareholders. According to company records, Martin, Klopp, and Painley appear to be the three largest shareholders. Their information is detailed below:

#### A. Officers and Directors

#### Daniel G. Martin

- Serves Innovest as Chairman of the Board of Directors, Audit Committee Member, Chief Executive Officer, and President
- Business Address is 8834 Mayfield Road, Chesterland, OH 44026
- Employment History (5 Years)
  - o Innovest Global Inc.
    - August, 2016- Current
    - Chairman, Chief Executive Officer, President
  - o TN3 LLC
    - November 2015 Current
    - Sole proprietor and owner of a company established to pursue opportunities such as Innovest. Mr. Martin owns 100% of TN3 LLC, which holds his stock in Innovest.
  - o Just Energy (NYSE: JE) "Momentis International" Marketing Division, immediately upon disposition of the Division to outside owners.
    - December 2014- January 2016
    - Chief Financial Officer of Global Operations
    - Assisted in stabilizing the company post-acquisition by serving as its CFO internationally with three currencies, integrating a product into a service environment and managing everything from negotiating the intellectual property, manufacturing, customer service, and financial concerns globally; to replacing enterprise software globally, and executing a meaningful financing event at a premium valuation.
  - Compensation
    - No agreement currently. \$260,000 per year, health benefits.
  - Ownership
    - Common IVST: 50 Million shares generated by conversion of Series A Pref'd.
    - Series A Pref'd: \$1.25 Million shares purchased with cash from a third party in August, 2016.

#### Larry Michael Yukich

- Serves Innovest as Chief Financial Officer
- Business Address is 8834 Mayfield Road., Chesterland, OH 44026
- Employment History (5 Years)
  - o Innovest Global Inc.
    - August, 2017- Current
    - Chief Financial Officer

- Responsible for all Financial Reporting, Treasury Management, Financial analysis, acquisition analysis
- Capital Finance Group LLC
  - May 2014-August 2017
  - Chief Financial Officer
  - Lead all of the financial efforts for major project programs, including funding through municipal bonds and major lender.
- Cypress Distribution LLC
  - March 2012-April 2014
  - Chief Financial Officer
  - Responsible for all financial, accounting and cash management Operations
- Other Memberships and Affiliations
  - Member, Financial Executives Institute
  - President, Beta Iota House Corporation, of Sigma Nu, University of Mount Union.
- Compensation
  - No agreement currently, \$104,000 per year, health benefits.
  - 2.5 million restricted common IVST shares, awarded when stock was approx. \$0.02.
- Ownership
  - Common IVST: 2.5 million shares.

#### Jason Painley

- Serves Innovest as Independent Director and Audit Committee Chair
- Business Address is 2 South Main Street, Mansfield OH 44902
- Employment History (5 Years)
  - Mechanics Financial Corporation
    - December 2018- Current
    - Treasurer, Chief Financial Officer
    - Oversight of financial reporting, balance sheet management, strategy-setting, and execution.
  - Park National Corporation
    - August 2011- November 2018
    - Chief Risk Officer
    - Assist the Board Risk Committee in providing oversight to the organization's risk management activities.
  - Other Board Memberships and Affiliations
    - Vice-President for the Central Ohio Chapter of the Risk Management Association.
    - American Bankers Association (ABA) active contributor.
    - Ohio Society of Certified Public Accountants (OSCPA) active contributor.
    - Local United Way: Director and Treasurer.
    - Member of AICPA and OSCPA.
    - CPA, CRMA, CERP professional designations.
  - Compensation
    - 1 million restricted common IVST shares, awarded when stock was approx. \$0.02.
  - Ownership
    - Common IVST: 5,036,364 shares.

#### John Klopp

- Serves Innovest as Independent Director and Audit Committee Member
- Business Address is 1801 E. 9<sup>th</sup> St., Suite 1040, Cleveland, OH 44114
- Employment History (5 Years)
  - o Klopp Investment Management
    - >5 years- Current
    - Chief Executive Officer, Portfolio Manager
      - Manages a second generation Registered Investment Advisory firm with approximately \$50 million under management.
  - Other Board Memberships and Affiliations
    - Director at Rose Mary Center in Cleveland, OH; a 96 year old organization serving special needs children and adults.
  - Compensation
    - 1 million restricted common IVST shares, awarded when stock was approx. \$0.02.
  - Ownership
    - Common IVST: 5,545,455 shares.

#### B. Legal/Disciplinary History

- a. <u>None</u> of the foregoing persons have, in the last five years, been the subject of <u>any</u> of the following:
  - i. A conviction in a criminal proceeding or named as a defendant in a pending criminal proceeding (excluding traffic violations and other minor offenses);
  - ii. The entry of an order, judgment, or decree, not subsequently reversed, suspended or vacated, by a court of competent jurisdiction that permanently or temporarily enjoined, barred, suspended or otherwise limited such person's involvement in any type of business, securities, commodities, or banking activities;
  - iii. A finding or judgment by a court of competent jurisdiction (in a civil action), the Securities and Exchange Commission, the Commodity Futures Trading Commission, or a state securities regulator of a violation of federal or state securities or commodities law, which finding or judgment has not been reversed, suspended, or vacated; or
  - iv. The entry of an order by a self-regulatory organization that permanently or temporarily barred, suspended or otherwise limited such person's involvement in any type of business or securities activities.

#### C. Disclosure of Family Relationships.

a. There are no family relationships among or between the issuer's directors, officers, persons nominated or chosen by the issuer to become directors or officers, or beneficial owners of more than five percent (5%) of the any class of the issuer's equity securities.

#### D. Disclosure of Related Party Transactions.

a. There are no transactions during the issuer's last two full fiscal years and the current fiscal year or any currently proposed transaction, involving the issuer, in which (i) the amount involved exceeds the lesser of \$120,000 or one percent of the average of the issuer's total assets at year-end for its last three fiscal years and (ii) any related person had or will have a direct or indirect material interest.

#### Item 12. Financial Information for the Issuer's Quarterly Period Ending September 30, 2018.

### Item 13. Financial Information for the Issuer's Fiscal Years Ending December 31, 2016, and 2017.

The following documents are filed as part of this Quarterly Report, in accordance with GAAP:

- 1. Balance Sheet
- 2. Statement of Income
- 3. Statement of Cash Flows
- 4. Financial Notes (Included at the end of Item 13)

(Statements begin on next page)

### INNOVEST GLOBAL, INC. BALANCE SHEETS

		Sept. 30, 2018		Sept. 30, 2017
ASSETS	<del>-</del>		_	
CURRENT ASSETS Cash & cash equivalents	\$	390,186	\$	
Accounts Receivable	Þ	320,863	Ф	- -
Inventory		4,915		-
Other Current Assets		116,271		
Notes Receivable	-	25,000	-	<del>-</del>
Total Current Assets		857,235		-
OTHER ASSETS				
Goodwill		82,381		-
Intercompany		154,000		
Total Other Assets		214,381		-
Total Assets	\$	1,271,616	\$	
LIABILITIES AND STOCKHOLDERS' EQUITY (DEFICIT)				
CURRENT LIABILTIES				
Accounts payable	\$	262,026	\$	-
Other Liabilities		165,779		-
Accrued Expenses Inter-Company/Notes Payable - Current		12,472 58,000		37,366
Total Current Liabilities	-	498,277	-	37,366
Total Liabilities		498,277		-
STOCKHOLDERS' EQUITY (DEFICIT)				
Common Stock (1)		109,089		62,339
Preferred Stock (2) Stock Subscriptions (3) – 2,226,667		1,250 342,000		1,750
Additional Paid-In-Capital		1,111,666		32,344
Retained Earnings (Deficit)	<u>-</u>	(845,453)	_	(133,799)
Total Liabilities and Stockholder's Equity		718,552		(37.336)
Total Liabilities and Stockholders' Equity	\$ <u>_</u>	1,271,616	\$ _	

- (1) 500,000,000 shares authorized, \$0.001 par value 109,088,071 issued and outstanding as of 9/30/2018
- (2) Preferred Stock 10,000,000 shares authorized; Series A Issued and Outstanding \$0.001 par value
- 1.75 mm issued and outstanding 12/31/2016 and 12/31/17; 1.25 mm issued post conversion 3/31/18
- (3) \$334,000 paid in stock subscriptions representing 2,226,667 Common Shares

The accompanying notes are an integral part of these financial statements.

#### INNOVEST GLOBAL, INC. INCOME STATEMENTS FOR THE QUARTER ENDED SEPTEMBER 30, 2018 & 2017

		9-30-18		<u>9-30-17</u>
Net Sales	\$	1,064,152	\$	-
Total Cost of Goods Sold		602,351		-
Gross Profit		461,801		-
General and Administrating Expenses		722,978	-	1,977
Loss before Other Income Other Income/Other Expense		(261,177) 8,680		(1,977)
Net Loss	\$	(252,497)	\$	(1,977)
Retained Earnings (Deficit) since Inception Weighted Average number of Shares Outstanding Basic and Diluted net loss per share	\$ \$	(845,453) 109,088,071 (0.0078)	<b>\$</b>	(133,799) 62,338,524 (0.0021)

The accompanying notes are an integral part of these financial statements.

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#### INNOVEST GLOBAL, INC. STATEMENTS OF CASH FLOWS FOR THE QUARTER ENDED SEPTEMBER 30, 2018 & 2017

		9-30-18	_	9-30-17
CASH ELOWS EDOM OBED ATING A CTIVITIES				
CASH FLOWS FROM OPERATING ACTIVITIES	¢.	(252, 407)	¢.	(1.077)
Change in net assets	\$	(252,497)	\$	(1,977)
Adjustments to reconcile change in net assets to net cash				
provided by (used in) operating activities				
(increase) decrease in assets:				
Accounts Receivable		7,696		-
Inventory		4,915		-
Increase (decrease) in assets:		-		-
Accrued Expenses		5,840		-
Accounts Payable		(301,084)		-
Other liabilities	<u>.</u>	(21,256)	_	-
Net Cash provided by/(used in) operating activities		(303,889)	_	(1,977)
CASH FLOWS FROM INVESTING ACTIVITIES				
Acquisition of business		(17,500)		-
Net cash provided by/(used in) investing activities		(17,500)	_	-
CASH FLOWS FROM FINANCING ACTIVITIES				
Proceeds on stock subscriptions		334,000		-
Proceeds on notes payable	<u>.</u>		_	1,977
Net cash provided by/(used in) financing activities		334,000	_	1,977
NET CHANGE IN CASH AND CASH EQUIVALENTS		(239,886)		
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF QUARTER		630,072	_	
CASH AND CASH EQUIVALENTS AT THE END OF QUARTER	\$	390,186	\$_	-

The accompanying notes are an integral part of these financial statements.

### Item 13. Financial Information for the Issuer's Fiscal Years Ending December 31, 2016, and 2017.

The following documents are filed as part of this Quarterly Report, in accordance with GAAP:

- 1. Balance Sheet
- 2. Statement of Income
- 3. Statement of Cash Flows
- 4. Financial Notes

### INNOVEST GLOBAL, INC. BALANCE SHEETS

	December 31, 2017	December 31, 2016
ASSETS		
CURRENT ASSETS		
Cash & cash equivalents	\$ 3,833	\$ -
Accounts Receivable	23,448	=
Inventory	5,894	=
Subscriptions Receivable	100,000	
Total Current Assets	133,175	-
OTHER ASSETS		
Goodwill	82,381	-
Total Other Assets	82,381	-
Total Assets	\$ 215,556	\$ 
LIABILITIES AND STOCKHOLDERS' EQUITY (DEFICIT)		
CURRENT LIABILTIES		
Accounts payable	\$ 61,847	\$ -
Other Liabilities	54,596	-
Accrued Expenses	60,000	-
Notes Payable - Current	41,600	28,202
Total Current Liabilities	218,043	28,202
STOCKHOLDERS' EQUITY (DEFICIT)		
Common Stock (1)	62,339	62,339
Preferred Stock (2)	1,750	1,750
Stock - Subscriptions (3) - 16,193,183	150,000	-
Additional Paid-In-Capital	32,344	32,344
Retained Earnings (Deficit)	(248,920)	(124,635)
Total Liabilities and Stockholder's Equity	(2,487)	(28,202)
Total Liabilities and Stockholders' Equity	\$ 215,556	\$ 

<sup>(1) 500,000,000</sup> shares authorized, \$0.001 par value 62,338,524 issued and outstanding as of 12/31/2017 and 12/31/2016

The accompanying notes are an integral part of these financial statements.

<sup>(2)</sup> Preferred Stock 10,000,000 shares authorized; Series A Issued and Outstanding \$0.001 par value 1.75 mm issued and outstanding 12/31/2016 and 12/31/17

<sup>(3) \$150,000</sup> paid in stock subscriptions representing 16,193,183 Common Shares

#### INNOVEST GLOBAL, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2017 & 2016

	<u>-</u>	2017		2016
CACH ELOWS EDOM ODED ATING A CTIVITIES				
Change in not assets	\$	(124.205)	Φ	(29 202)
Change in net assets Adjustments to reconcile change in net assets to net cash	Э	(124,285)	\$	(28,202)
provided by (used in) operating activities				
(increase) decrease in assets:				
Accounts Receivable		752		_
Inventory		3,282		_
Increase (decrease) in assets:		3,202		
Accrued Expenses		60,000		_
Accounts Payable		(3,540)		_
Other liabilities		4,976		_
Net Cash provided by/(used in) operating activities	-	(58,815)		(28,202)
	-		_	
CASH FLOWS FROM INVESTING ACTIVITIES				
Acquisition of business	_	(750)		-
Net cash provided by/(used in) investing activities	-	(750)		
CASH FLOWS FROM FINANCING ACTIVITIES				
Stock Issuance		50,000		_
Proceeds on notes payable		13,398		28,202
Net cash provided by/(used in) financing activities	_	63,398		28,202
	-			
NET CHANGE IN CASH AND CASH EQUIVALENTS		3,833		-
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF YEAR	-	-		-
CASH AND CASH EQUIVALENTS AT THE END OF YEAR	\$	3,833	\$	
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION				
Interest paid	\$	_	\$	_
Taxes paid	\$		=	
SUPPLEMENTAL DISCLOSURES OF NON- CASH FINANCING	Ψ =		= ° =	
ACTIVITIES				
The Corporation issued \$150,000 in stock subscriptions in exchange for				
stock subscriptions receivable. \$50,000 has been collected on the receivables	\$	150,000	\$	
	<del>ه</del> =	130,000	Φ	
The accompanying notes are an integral part of these financial statements.				

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# INNOVEST GLOBAL, INC. INCOME STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2017 & 2016

	<u>2017</u>	<u>2016</u>
Net Sales	\$ 49,756	\$ -
Total Cost of Goods Sold	26,122	 -
Gross Profit	23,634	-
General and Administrating Expenses	147,975	 28,202
Loss before Other Income Other Income/Other Expense	(124,341) 56	 (28,202)
Net Loss	\$ (124,285)	\$ (28,202)
Retained Earnings (Deficit) since Inception Weighted Average number of Shares Outstanding	\$ (248,920) 62,338,524	\$ (124,635) 62,338,524
Basic and Diluted net loss per share	\$ (0.0019)	\$ (0.0005)

The accompanying notes are an integral part of these financial statements.

#### **Additional Notes Accompanying Financial Statements**

These financial statements have been prepared assuming that the Company will continue as a concern. This assumes the Company will be able to realize its assets and discharge its liabilities in the normal course of business for the foreseeable future. The Company anticipates future losses in the development of its business, raising substantial doubt about the Company's ability to continue as a going concern. The ability to continue as a going concern is dependent upon the Company generating profitable operations in the future and/or to obtain the necessary financing to meet its obligations and repay its liabilities arising from normal business operations when they come due. Management intends to finance operating costs over the next twelve months with existing cash on hand, loans from directors and/or issuance of common shares.

The accompanying unaudited interim financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America an should be read in conjunction with the annual financial statements and notes thereto. In the opinion of management, all adjustments, consisting of normal recurring adjustments, necessary for a fair presentation of financial position and the results of operations for the interim periods presented have been reflected herein. The results of operations for our interim periods are not necessarily indicative of the results to be expected for the full year. Notes to the financial statements that would substantially duplicate the disclosure contained in the annual financial statements previously reported, have been omitted.

#### Basis of Presentation and Use of Estimates in the Financial Statements

Preparation of the Company's financial statements in conformity with accounting principles generally accepted in the United States of America ("GAAP") requires management to make estimates and assumptions that affect reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Cash and Cash Equivalents

All cash is maintained with a major financial institution in the United States. Deposits with this bank may exceed the amount of insurance provided on such deposits. At December 31, 2017 deposits with the bank did not exceed FDIC limits. Temporary cash investments with an original maturity of three months or less are considered to be cash equivalents.

#### Common Stock

The Company records common stock issuances when all of the legal requirements for the issuance of such common stock have been satisfied.

#### Revenue and Cost Recognition

The Company has no current source of revenue; therefore the Company has not yet adopted any policy regarding the recognition of revenue or costs associated with such revenue streams. Operating expenses recognized in the Statement of Operations are expensed as incurred.

#### No Items of Other Comprehensive Income or Loss

The Company has no items of other comprehensive income or loss for the quarter ending March 31, 2018; or years ending December 31, 2017 and December 31, 2016.

#### Income Taxes

Income taxes are provided for the tax effects of transactions reported in the financial statements and consist of taxes currently due plus deferred taxes resulting from temporary differences. Such temporary differences result from differences in the carrying value of assets and liabilities for tax and financial reporting purposes. The deferred tax assets and liabilities represent the future tax consequences of those differences, which will either be taxable or deductible when the assets and liabilities are recovered or settled. Valuation allowances are established when necessary to reduce deferred tax assets to the amount expected to be realized.

The Company adopted the provisions of FASB ASC 740 "Income Taxes" (ASC 740). A reconciliation of the beginning and ending amount of unrecognized tax benefits has not been provided since there is no unrecognized tax benefit at December 31, 2017. The Company has not recognized interest expense or penalties as a result of the implementation of ASC 740. If there were an unrecognized tax benefit, the Company would recognize interest accrued related to unrecognized tax benefits in interest expense and penalties in operating expenses.

#### Earnings (Loss) Per Share

Basic loss per share is computed by dividing net loss attributable to common stockholders by the weighted average common shares outstanding for the period. Diluted loss per share is computed giving effect to all potentially dilutive common shares. Potentially dilutive common shares may consist of incremental shares issuable upon the exercise of stock options and warrants and the conversion of notes payable to common stock, if applicable. In periods in which a net loss has been incurred, all potentially dilutive common shares are considered anti-dilutive and thus are excluded from the calculation. At December 31, 2017 and for the years ending December 31, 2016 and 2015, the Company did not have any potentially dilutive common shares.

#### Fair Value of Financial instruments

The Company measures fair value based on the prices that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value measurements are based on a three tier hierarchy that prioritizes the inputs used to measure fair value, using quoted prices in active markets for identical assets (Level 1); significant other observable inputs (Level 2); and

Accrued expenses

Are reported at their historical carrying values, which approximate their fair values based on their short-term nature.

#### The fair value measurements

December 21, 2017	Level 1	Level 2	Level 3	Total
December 31, 2017 Cash and cash equivalents	\$99,672			\$99,672
	Level 1	Level 2	Level 3	Total
March 31, 2018 Cash and cash equivalents	\$561,062			\$561,062

#### **Recent Accounting Pronouncements**

There are no recent accounting pronouncements adopted by the Company.

#### Income Taxes

For the years ending December 31, 2017 and 2016, the Company incurred a net operating loss of \$(118,873) and \$(16,393), respectively. Accordingly, no provision for income taxes has been recorded. In addition, no benefit for income taxes has been recorded due to the uncertainty of the realization of any tax assets.

Based on the available objective evidence, management believes it is more likely than not that the net deferred tax assets will not be fully realizable. Accordingly, the Company provided for a full valuation allowance against its net deferred tax assets at December 31, 2017.

The Company does not have any temporary differences. Company is subject to U.S. federal and state tax laws.

#### **Subsequent Events**

On July 6, 2018 the Company registered a Rule 506 B private offering with the Securities and Exchange Commission on July 6, 2018 offering a maximum of 10 million common shares (restricted per rule) to accredited investors at \$.15 cents. As of the date of this filing, \$341,500 has been raised selling 2,276,667 shares, which have not yet been issued.

On July 17, 2018 Innovest acquired 20% of StemVax Therapeutics for 2.5 million common IVST shares and a financial commitment of \$17,500, related to the anticipated requirements of pending license agreements, presently being negotiated by StemVax with Cedars-Sinai Medical Center (Cedars) in Los Angeles, CA. Cedars owns intellectual property that StemVax requires to effectuate its business plan, and these license agreements would satisfy the business requirements.

#### Item 14. Beneficial Owners.

To the extent not otherwise disclosed in response to the foregoing, provide a list of the names, addresses and shareholdings of all persons holding more than ten percent (10%) of any class of the issuer's equity securities.

Daniel G. Martin Business Office 8834 Mayfield Road Chesterland, OH 44026

45.8% of total shares of common stock IVST issued and outstanding. 100% of Series A Pref'd outstanding.

Item 15. Name, address, telephone number, and email address of each of the following outside providers that advise the issuer on matters relating to operations, business development and disclosure:

#### **Securities Attorney:**

Christopher Hubbert (Partner) Kohrman Jackson & Krantz 1375 East Ninth St. Cleveland, OH 44114 Tel: 216-696-8700 cjh@kjk.com

Consultative Attorney: John T. Root, Jr., Attorney at Law P.O. Box 5666 Jacksonville, AR 72078 Tel: 501-529-8567 j.root.5013@gmail.com

#### **Accountant or Auditor:**

The Financial Statements have been prepared by management. The Auditor is:

Joe Michalski (Partner) NMS, Inc. 121 South Street Chardon, OH 44024 Tel: 440-510-1915 jmichalski@nms-cpa.com

#### **Investor Relations Contact:**

Matt Rego Innovest Global, Inc. Tel: 216-815-1122

info@innovestglobal.com

<u>Other Advisor</u>: Any other advisor(s) that assisted, advised, prepared or provided information with respect to this disclosure documentation.

None

#### Item 16. Management Discussion and Analysis.

Management Discussion and Analysis of Financial Condition and Results of Operations.

2016 was an unremarkable year from operational perspectives. In August 2016, Dan Martin acquired the controlling interest in the Company and effectuated a variety of corporate changes, described elsewhere in this report, including the changing of the Company's name and trading symbol, which were effectuated in January 2017. There were immaterial expenses and little commercial activity.

There was similarly little activity through the first three quarters of 2017. In the 4<sup>th</sup> Quarter 2017, under new management and in order to diversify our business focus, we implemented a plan to be a Conglomerate and to pursue a strategy to acquire operating companies in a select few industries. At the start of the 4<sup>th</sup> quarter 2017, the Company reported having cash of a few thousand dollars, the balance sheet was simply the remnants of what remained of the past business plan effort in mining; there was very little to report and no useful or valuable assets or sales, or expenses.

Our first acquisition was the 100% acquisition of Chagrin Safety Supply, a 35 year old distribution company, late in the 4<sup>th</sup> Quarter 2017 reporting period. The results of operations are included in the 12/13/17 financials. 2017 ended with a total of \$55,000 in revenue, and high 5-figure cash balance, with IVST trading at approximately \$0.02.

Q1 2018 saw the acquisitions of Shepherd Energy, Call Center Resources, and HP Technologies. All are in the Commercial & Industrial division of Innovest, and operate synergistically. In Q1 2018, we consolidated all four of the acquired entities under a single division effort, which we referred to as our "Commercial & Industrial Division". We also tightened our capital structure without disrupting it. Mr. Martin executed his preferred to common transaction, and then by obtaining the documentation required from past insiders we cancelled 50 million common shares, which otherwise may have become free trading. We also avoided using any convertible debt, and maintained the same free trading float since 2016, through the date of this report.

Also in Q1 2018, IVST began with a price in range of \$0.02. In early March, while IVST was trading in the \$0.07-\$0.12 range, the Company registered a private placement offering with the SEC at \$0.05 (all issuances detailed in Item 17 in this Report), which raised several hundred thousand dollars. Q1 Closed March 31, 2018 with the following key financial characteristics. They were meaningful when compared to the above results noted for December 31, 2017:

Revenue: \$708,804 Net Income: (186,070) Cash on Hand: \$630,072 Price Per Share: \$.2788

Q2 2018 saw the full integration of the acquisitions, as well as meaningful sales growth and finished March 31, 2018 with:

 Revenue:
 \$1,104,367
 55% increase from Q1 201

 Net Income:
 (\$167,965)
 10% decrease from Q1 2018

 Cash on Hand:
 \$581,062
 7.7% decrease from Q1 2018

 Price Per Share:
 \$.2440
 12.5% decrease from Q1 2018

In all, the first half of 2018 saw Innovest transform from a Company with few assets, no revenue, and limited trading of its IVST stock at approximately \$0.02, to a \$0.20 range stock trading a much higher volume as a result of the following operational points of execution:

- Four closed acquisitions.
- June 2018 Sales were highest ever, at 16.8% higher than May, the previous record, and April the record previous to that.
- End Q2 current assets of \$877,861 include cash on hand of \$561,062.
- Our capital structure includes an unchanged free-trading float of 11,796,710 common shares. There are no convertible debts, no warrants or options outstanding.
- Our headcount is 44 employees, up from 26 at the start of the quarter, and from 4 end Q4 2017.
- We received notice that Winslow Asset Management registered as a shareholder, marking our first institutional shareholder position.
- We closed several key contracts with organizations ranging from local governments, to the United States Navy, University Hospitals, Cleveland Indians, University of Louisiana, Iowa Department of Transportation, Houston Metro, Tarkette and a \$650K exclusive contact from Byram Healthcare, a division of a Fortune 500 Company.

Management is focused on continued execution of its organic results. We are also pursuing the uplisting of the security to trade on the OTCQB venture market, and preparing to file a Form 10 to register the security with the SEC. It should be noted that we cannot be certain that any of these efforts will be successful. We are also pursuing larger acquisitions, and seek rapid growth and continued progress in all of these areas.

#### Liquidity and Capital Resources

Since inception, we have experienced negative cash from operating activities and have financed our operations primarily through the sale of equity securities. As of June 30, 2018

we had cash of \$561,062. Based on our recent performance and current expectations, we believe our existing cash and cash equivalents, as well as cash expected to be generated from operating activities will not adequately meet our working capital, capital expenditure needs and other liquidity requirements associated with our existing operations over the next 12 months.

Our cash needs depend on numerous factors, including market acceptance of and demand for our products and services, our ability to develop and introduce new product offerings and enhancements to existing products, the prices at which we can sell our products, the resources we devote to developing, marketing, selling and supporting our products, as well as other factors. If we are unable to raise additional capital or

if sales from our new products or enhancements are lower than expected, we will be required to make reductions in operating expenses and capital expenditures to ensure that we will have adequate cash reserves to fund operations. Additional financing, if required, may not be available on favorable terms, or at all. To the extent that existing cash and cash equivalents are not sufficient to fund our future operations, we may need to raise additional funds through public or private equity offerings or through debt financing. If we cannot raise additional funds on acceptable terms, we may not be able to further develop or enhance our products and services, take advantage of opportunities, or respond to competitive pressures or unanticipated requirements, which could seriously harm our business. Even if additional financing is available, we may be required to obtain the consent of our stockholders or Board of Directors, which we may or may not be able to obtain. In addition, the issuance of equity or equity-related securities will dilute the ownership interest of our stockholders and the issuance of debt securities could increase the risk or perceived risk of investing in our securities.

#### Off Balance Sheet Arrangements.

The Company has not engaged in any convertible debt, nor any transactions which involve options or warrants since Mr. Martin took over operations in August, 2016, nor do any of those items exist. The Company has issued 9,040,000 common shares in exchange for three of the operating businesses it acquired, which issuances feature a "Guarantee". That Guarantee is in effect until Q1 2020 and in provides that in the absence of certain "Guarantee Disqualifying Events", they are guaranteed to have an aggregate value of \$9,040,000 by Q1 2020. In the event that such value is not achieved, the Company has a variety of options to remedy, which may include issuing additional securities to the parties to remedy the shortfall. These guarantees were offered when the Company's stock was trading at \$0.01-\$0.025. The Company had a high trading price of \$0.50 in the first half of 2018, to date having reached half of the guarantee benchmark.

#### Part E: Issuance History

#### Item 17. List of Securities Offerings and Shares Issued for Services in the Past Two Years.

The following events, in chronological order, resulted in direct changes to the total shares outstanding by the issuer (1) within the two year period ending on the last day of the issuer's most recent fiscal year and (2) since the last day of the issuer's most recent fiscal year.

(Chart begins on next page)

Item 17 Chart: Direct changes to IVST common stock outstanding since January 1, 2016						
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Period (1)	Nature of Issuance	Registration Jurisdictions	Shares Offered	Number of Shares Sold or Issued (2)	Price Offered (3)	Current Trading Status
January 1- December 31, 2016 January 1- November 30,	None	N/A	N/A	N/A	N/A	N/A
2017	None	N/A	N/A	N/A	N/A	N/A
December, 2017	Conversion (4)	N/A	N/A	50 million	N/A	Restricted
December, 2017	Subscription (5)	N/A	N/A	25,175,003	(Note 6)	Restricted
Quarter ended March 30, 2018	Acquisition (7)	N/A	N/A	750,000	N/A	Restricted
Quarter ended March 30, 2018	Services (8)	N/A	N/A	8,850,000	N/A	Restricted
Quarter ended March 30, 2018	Services (9)	N/A	N/A	5,790,000	N/A	Restricted
Quarter ended March 30, 2018	Acquisition (10)	N/A	N/A	5,790,000	N/A	Restricted
Quarter ended March 30, 2018	Acquisition (11)	N/A	N/A	2,500,000	N/A	Restricted
Quarter ended March 30, 2018	Acquisition (12)	N/A	N/A	1,500,000	N/A	Restricted
Quarter ended March 30, 2018	Rule 506 B Offering (13)	CA, OH, PA, WY, MI, MA	30 million	13,490,000	\$0.05	Restricted
Quarter ended March 30, 2018	Cancellation (14)	N/A	N/A	Minus 50 million	N/A	N/A
Quarter ended June 30, 2018	Services (15)	N/A	N/A	600,000	N/A	Restricted

#### Notes to Item 17:

- 1) In some cases, the Period date is in advance of the actual issuance/cancellation date. This is to due to the actual issuance by the transfer agent being later than the Company's commitment to issue the action, and in some cases such as human error the issuance may be much later. In some cases, the Period date is actual issuance.
- 2) In all cases, the certificates or other documents that evidence the shares contain a legend (1) stating that the shares have not been registered under the Securities Act and (2) setting forth or referring to the restrictions on transferability and sale of the shares under the Securities Act.
- 3) In all cases, when there is a price, the shares are only obligated and issued upon full receipt of funds. They are fully paid and non-assessable.
- 4) The Conversion of Daniel G. Martin described in item 8, section A.

- 5) Board members only including John Klopp friends and family including \$111,800 for 12,720,456 shares (of the total 25,175,003 in these events), which were subscribed and fully paid but not yet issued.
- 6) 9,375,000 shares at \$0.008; 15,800,003 shares at \$0.011. Shares we subscribed, restricted, at approximately 50% of the free trading value in that time frame.
- 7) Acquisition of Chagrin Safety Supply.
- 8) 3 million to Magnum of Light LLC control person Cynthia Figley for consulting contract performed beginning 1/30/17 (end period payment). 2.5 million to Tonitrus LLC control person Greg Miller for consulting contract performed beginning 2/17/17 (end period payment). 2.5 million to L Michael Yukich for CFO services. 850,000 in total to two employees and one independent contractor.
- 9) Pursuant to agreements entered when the stock was trading at approximately \$0.02, 1 million restricted shares to each Jason Painley and John Klopp for service as independent members of the Board of Directors. Each obtained their other shares illustrated in Item 11 of this Report by fully paid subscription, participation in 506 B offering.
- 10) Acquisition of Shepherd Energy Solutions.
- 11) Acquisition of Call Center Resources.
- 12) Acquisition of H.P. Technologies. Stock was not yet issued due to human error related to sellers simultaneous participation in 506 B registered offering (note 12).
- 13) Registered this 506 B offering with Securities and Exchange Commission on March 26, 2018 on appropriate timing from first receipt of funds. Opened the offering March 2, 2018 when stock traded between \$0.07 and \$0.12 per share. Offered up to \$1.5 million at \$.05 per share. No memorandum, subscription only to accredited investors.
- 14) Noted in Item 8 of this Report, these shares were cancelled by acceptable documents signed by Shane Lowry personally (25 million certificate) and on behalf of AG Rowett (25 million certificate).
- 15) For two independent contractors, including Dr. Dwain Morris-Irvin.

#### Part F: Exhibits

#### Item 18. Material Contracts.

The following is a list of all contracts which the Company is a party to, and which currently can reasonably be regarded as material to a security holder of the Company as of the date of this Quarterly Report:

- Asset purchase agreement and administrative agreements between Innovest and Chagrin Safety Supply
- Asset and stock purchase agreement and administrative agreements between Innovest and Shepherd Energy Solutions
- Acquisition and assignment agreement between Innovest and Call Center Resources
- Acquisition and administrative agreements between Innovest and HP Technologies

Copies of these agreements will be available for inspection at the Company headquarters located at 8456 Washington St., Cleveland, OH 44023 during normal business hours.

#### Item 19. Articles of Incorporation and Bylaws.

The information required by this Item 19 are separately posted on the OTC website and can be accessed at <a href="https://www.otcmarkets.com">www.otcmarkets.com</a>, and are incorporated by reference in this Quarterly Report.

#### Item 20. Purchases of Equity Securities by the Issuer and Affiliated Purchasers.

There were no purchases of equity securities by the Company or Affiliated Purchasers as defined in Item 20 of the OTC Disclosure Guidelines during the quarter ended September 30, 2018, or prior two annual periods ending December 31, 2017, and 2016.

#### Item 21. Issuer's Certifications.

- I, Daniel G. Martin, President of Innovest Global, Inc., hereby certify that:
- 1. I have reviewed the Quarterly Information Disclosure Statement for Innovest Global, Inc. for the period ended September 30, 2018;
- 2. Based on my knowledge, this disclosure statement does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements made, not misleading with respect to the period covered by this disclosure statement; and
- 3. Based on my knowledge, the financial statements, and other financial information included or incorporated by reference in this Quarterly Information Disclosure Statement, fairly present in all material respects the financial condition, results of operations and cash flows of the Issuer as of, and for, the periods presented in this disclosure statement.

Date: November 14, 2018 /s/Daniel G. Martin
Daniel G. Martin, CEO