# iTeknik Holding Corporation

# **GUIDELINES FOR PROVIDING ADEQUATE CURRENT INFORMATION**

# **Section Two: Issuers' Continuing Disclosure Obligations**

# For Period Ending March 31, 2012

Issuers are considered to have adequate current information publicly available to the extent such information is updated to reflect new developments after the publication of the initial issuer disclosure statement. In general, an issuer shall provide updates to the most recent balance sheet, income statement and statement of cash flows, as required under Item XII above, as well as disclose changes in any other of the above disclosure items no later than 45 days after the end of any fiscal quarter ("Quarterly Updates") and 90 days after the end of any fiscal year ("Annual Updates"). Issuers shall also provide updates ("Current Updates") within 10 business days in the event that any of the information contained in the disclosure statement (including information contained in any prior Update) has become materially inaccurate or incomplete, or upon the occurrence of certain events described under the Current Reporting Obligations section. The specific requirements for Quarterly, Annual and Current Updates are set forth below.

Insiders, affiliates and control persons of issuers shall be aware that Rule 144 under the Securities Act requires that adequate current information be publicly available if they wish to sell any of their securities in the public secondary markets.

# Quarterly Reporting Obligations

In order to be considered as having adequate current information publicly available, issuers must publish Quarterly Updates to their disclosure statements through the OTC Disclosure and News Service, no later than 45 days after the end of each fiscal quarter. Quarterly Updates should contain responses to the following items, and should follow the format below.

*Instruction relating to the preparation of Quarterly Updates:* 

Issuers shall prepare a document that responds to each item and sub-item below and shall include in its response to a particular item (i) whether a particular item is not applicable or unavailable and (ii) the reason it is not applicable or unavailable.

Quarterly Updates should be published under the report name of "Quarterly Report" or "Interim Report" for the appropriate fiscal quarter end.

# Item 1 Exact name of the issuer and the address of its principal executive offices. Offices

iTeknik Holding Corporation (ITKH).

iTeknik Holding Corporation 8615 Richardson Road Suite 200 Commerce, MI 48390 http://www.iteknik.com Phone: 248-366-7777

Fax: 248-366-9912

# Item 2 Shares outstanding.

In answering this item, provide the information below for each class of securities authorized Please provide this information (i) as of the end of the issuer's most recent fiscal guarter and (ii) as of the end of the issuer's last two fiscal years.

- (i) Period end date;
- (ii) Number of shares authorized;
- (iii) Number of shares outstanding;
- (iv) Freely tradable shares (public float);
- (v) Total number of beneficial shareholders; and
- (vi) Total number of shareholders of record.

#### **Most Recent fiscal Quarter**

- (i) The Period End Date, March 31, 2012 (most recent fiscal quarter)
- (ii) As of December 31, 2011, ITKH was authorized by the Amended Articles of Incorporation to issue 1,872,000,000 shares of Common Stock, 7,000,000 shares of Preferred Stock.
- (iii) As of December 31, there were 477,614,987 shares of Common Stock outstanding and 3,441,552 shares of Preferred Stock.
- (iv) As of December 31, 2011, there were 160,775,867 shares of the Company's outstanding stock designated as free trading shares (public float).
- (v) As of December 31, there were approximately 783 Common Stock beneficial Shareholders and 4 Preferred Stock beneficial shareholders.

(vi) As of December 31, 2011, there were approximately 40 Common Stock shareholders of record and 4 Preferred Stock shareholders.

## **Most Recent Fiscal Year**

- (i) The Period End Date, June 30, 2011 (most recent fiscal year)
- (ii) As of June 30, 2011, ITKH was authorized by the Amended Articles of Incorporation to issue 1,872,000,000 shares of Common Stock and 7,000,000 shares of Preferred Stock.
- (iii) As of June 30, 2011, there were 477,614,987 shares of Common Stock outstanding and 3,441,552 shares of Preferred Stock.
- (iv) As of June 30, 2011, there were 160,775,867 shares of the Company's outstanding stock designated as free trading shares (public float).
- (v) As of June 30, 2011, there were approximately 752 Common Stock beneficial Shareholders and 8 Preferred Stock beneficial shareholders.
- (vi) As of June 30, 2011, there were approximately 47 Common Stock shareholders of record and 8 Preferred Stock shareholders.

## **Prior Fiscal Year**

- (i) The Period End Date, June 30, 2010 (most recent fiscal quarter and fiscal year)
- (ii) As of June 30, 2010, ITKH was authorized by the Amended Articles of Incorporation to issue 475,000,000 shares of Common Stock, and 10,000,000 shares of Preferred Stock.
- (iii) As of June 30, 2010, there were 54,576,484 shares of Common Stock outstanding and 501,935 shares of Preferred Stock outstanding.
- (iv) As of June 30, 2010, there were 20,367,802 shares of the Company's outstanding stock designated as free trading shares (public float).
- (v) As of June 30, 2010, there were approximately 440 Common Stock beneficial shareholders of record and 2 Preferred Stock beneficial shareholders.
- (vi) As of June 30, 2010, there were approximately 41 Common Stock shareholders of record and 2 Preferred Stock shareholders.

## Item 3 Interim financial statements.

The issuer shall include financial statements for the most recent fiscal quarter, which quarterly financial statements shall meet the requirements of Item XII of Section One of these Guidelines, provided, however, that "Instruction to Item XII" contained in Section One of these Guidelines should not be followed; instead, issuers should follow the Instruction set forth below rather than the Instruction contained in Item XII.

Instruction to Item 3: The interim financial statements required by this Item 3 may either be included in the text of the Quarterly Update under the heading of Item 3 or attached at the end of the Quarterly Update. If attached at the end of the Quarterly Update, the disclosure under this Item 3 must (i) state that the interim financial statements are attached at the end of this Quarterly Update, (ii) contain a list describing the financial statements that are attached and (iii) contain a clear cross-reference to the specific location where the information requested by this Item 3 can be found.

The Company's financials are posted on Pink Sheets. Financial Statements include:

- balance sheet:
- statement of income;
- statement of cash flows:
- statement of changes in stockholders' equity;
- financial notes

# Item 4 Management's discussion and analysis or plan of operation.

Instructions to Item XVI

Issuers that have not had revenues from operations in each of the last two fiscal years, or the last fiscal year and any interim period in the current fiscal year for which financial statements are furnished in the disclosure statement, shall provide the information in paragraphs A and C of this item. All other issuers shall provide the information in paragraphs B and C of this item.

The discussion and analysis shall focus specifically on material events and uncertainties known to management that would cause reported financial information not to be necessarily indicative of future operating results or of future financial condition.

Issuers are not required to supply forward-looking information. This is distinguished from presently known data that will impact upon future operating results, such as known future increases in costs of labor or materials. This latter data may be required to be disclosed.

- B. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations.</u>
- 1. Full fiscal years. Discuss the issuer's financial condition, changes in financial condition and results of operations for each of the last two fiscal years. This discussion should address the past and future financial condition and results of operation of the issuer, with particular emphasis on the prospects for the future. The discussion should also address those key variable and other qualitative and quantitative factors that are necessary to an understanding and evaluation of the issuer.

Sales for the year ending June 30, 2011 were \$11,702,974 compared to \$7,339,693 in FY 2010. This is a 59.4% improvement. Net Income for the year was \$295,135, a substantial improvement compared to FY 2010's loss of (\$410,803). FY 2010's loss included a one-time charge of \$402,168 to adjust the deferred revenue account. If this one-time adjustment to deferred revenue is added back to last year's results, the year-over-year improvement in net income was \$295,135 versus an unadjusted loss of (\$8,635) in FY2010. The Company also significantly improved its balance sheet by reducing its overall debt by 35%.

There were a number of other positive achievements during FY 2011. The Company's Send Global subsidiary completed and launched new products for sales direct to consumers including:

- www.MyMobile011.com a premium quality outbound international calling service to more than 190 countries
- www.AloBilady.com focuses on routes to the Middle East
- www.MexicoMinutes.com for outbound calls to Mexico

Send Global also launched a new web interface for independent retail stores called EzPosa. EzPosa is an enhanced web portal that is especially user friendly. EzPosa allows Send Global to provide both telecom and non-telecom services at the point of sale. This has the potential to allow the Company to expand into non-telecom services.

A major contributor to the Company's improved financial results was Send Global's continuous improvement program. Send Global's staff reviewed its entire cost structure during the year. Based on their review, Send Global re-sourced several of its purchases in order to improve quality and cost. One of the outcomes of this process was the addition of IDT Corporation as a partner carrier. IDT is a major international carrier with quality routes around the world. Send Global's relation with IDT quickly flourished and resulted in IDT asking Send Global's management to post a recommendation on IDT's web site.

Another important action the Company took in FY2011 was to reduce the outstanding shares of iTeknik common stock by 38%. This action was part of the Company's overall plan to improve the Company's equity structure.

Fiscal Year 2010 (July 1, 2009 to June 30, 2010) was a year of considerable change for the Corporation. In September 2009 the Board of Directors decided to close the Corporation's TeleCents Communications, Inc. Division. TeleCents had been primarily engaged in providing wholesale carrier services. The wholesale carrier segment of the telecommunications industry has become crowed with competitors, many of which were far larger than TeleCents. The Board decided that it would shut down operations at TeleCents and focus on the Corporation's other division, Send Global Corporation.

Send Global Corporation is engaged in providing outbound international calling services primarily through cell phones. SendGlobal's major market segments consist of sales to regional telecom operators, independent retail stores and direct sales to consumers through the Company's various Internet web sites such as, <a href="https://www.SendGlobal.com">www.SendGlobal.com</a>, <a href="https://www.s

As part of the new focus on Send Global, the Company embarked on a three-point continuous improvement plan in FY 2010: (1.) Increase sales, (2) Reduce operating costs, and (3.) Improve quality. There were many new initiatives implemented as part of this three-part program. SendGlobal completely reorganized its distribution network for sales to retailers. The number of independent sales agents in the country was increased. Several new promotion programs were implemented during the year. New training programs and sales aids were developed for retailers.

SendGlobal signed new agreements with major international carriers to lower its route costs and enhance phone call quality. In January of 2010 the Company moved its Network Operations Center to a new location in Southfield, Michigan. This resulted in major cost savings. SendGlobal's systems team also designed and developed new software systems to enhance the Company's CMS platform, which is the heart of its proprietary operating system.

If material, the issuer should disclose the following:

i. Any known trends, events or uncertainties that have or are reasonably likely to have a material impact on the issuer's short-term or long-term liquidity;

None

ii. Internal and external sources of liquidity;

The Company's cash flow is a result of revenues from product sales and services. If the Company requires additional capital it will seek private investment.

iii. Any material commitments for capital expenditures and the expected sources of funds for such expenditures;

None

iv. Any known trends, events or uncertainties that have had or that are reasonably expected to have a material impact on the net sales or revenues or income from continuing operations;

#### None

v. Any significant elements of income or loss that do not arise from the issuer's continuing operations;

## None

vi. The causes for any material changes from period to period in one or more line items of the issuer's financial statements; and

## None

vii. Any seasonal aspects that had a material effect on the financial condition or results of operation.

## None

2. *Interim Periods*. Provide a comparable discussion that will enable the reader to assess material changes in financial condition and results of operations since the end of the last fiscal year and for the comparable interim period in the preceding year.

Sales for the first nine months of fiscal year 2012, ending March 31, 2012, were \$9,333,109 compared to \$8,700,671 for the same period in FY 2011. This is a 7.3% improvement year-over-year for the period. Net Income for the first nine months of FY 2012 was \$138,256, compared to a net income of \$190,327 during the first nine months of FY 2011. Other financial results for the first nine months of 2012 include:

- Total liabilities decreased by 19.0%
- Debt decreased by 37.8%
- Operating Expenses were reduced by 5.6%
- Stockholders equity increased by 11.6%

# C. Off-Balance Sheet Arrangements.

1. In a separately-captioned section, discuss the issuer's off-balance sheet arrangements that have or are reasonably likely to have a current or future effect on the issuer's financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources that is material to investors. The disclosure shall include the items specified in paragraphs C(1)(i), (ii), (iii) and (iv) of this Item XVI to the extent necessary to an understanding of such arrangements and effect and shall also include such other information that the issuer

believes is necessary for such an understanding.

The Company does not have any off-balance sheet arrangements.

i. The nature and business purpose to the issuer of such off balance sheet arrangements;

## NA

ii. The importance to the issuer of such off-balance sheet arrangements in respect of its liquidity, capital resources, market risk support, credit risk support or other benefits;

## NA

iii. The amounts of revenues, expenses and cash flows of the issuer arising from such arrangements; the nature and amounts of any interests retained, securities issued and other indebtedness incurred by the issuer in connection with such arrangements; and the nature and amounts of any other obligations or liabilities (including contingent obligations or liabilities) of the issuer arising from such arrangements that are or are reasonably likely to become material and the triggering events or circumstances that could cause them to arise; and

## NA

iv. Any known event, demand, commitment, trend or uncertainty that will result in or is reasonably likely to result in the termination, or material reduction in availability to the issuer, of its off-balance sheet arrangements that provide material benefits to it, and the course of action that the issuer has taken or proposes to take in response to any such circumstances.

## NA

- 2. As used in paragraph C of this Item XVI, the term off-balance sheet arrangement means any transaction, agreement or other contractual arrangement to which an entity unconsolidated with the issuer is a party, under which the issuer has:
  - i. Any obligation under a guarantee contract that has any of the characteristics identified in paragraph 3 of FASB Interpretation No. 45, Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others (November 2002) ("FIN 45"), as may be modified or supplemented, and that is not excluded from the initial recognition and measurement provisions of FIN 45 pursuant to paragraphs 6 or 7 of that Interpretation;
  - ii. A retained or contingent interest in assets transferred to an unconsolidated entity or similar arrangement that serves as credit, liquidity or

market risk support to such entity for such assets;

- iii. Any obligation, including a contingent obligation, under a contract that would be accounted for as a derivative instrument, except that it is both indexed to the issuer's own stock and classified in stockholders' equity in the issuer's statement of financial position, and therefore excluded from the scope of FASB Statement of Financial Accounting Standards No. 133, Accounting for Derivative Instruments and Hedging Activities (June 1998), pursuant to paragraph 11(a) of that Statement, as may be modified or supplemented; or
- iv. Any obligation, including a contingent obligation, arising out of a variable interest (as referenced in FASB Interpretation No. 46, Consolidation of Variable Interest Entities (January 2003), as may be modified or supplemented) in an unconsolidated entity that is held by, and material to, the issuer, where such entity provides financing, liquidity, market risk or credit risk support to, or engages in leasing, hedging or research and development services with, the issuer.

# Instructions to paragraph C of Item XVI

- i. No obligation to make disclosure under paragraph C of this Item XVI shall arise in respect of an off-balance sheet arrangement until a definitive agreement that is unconditionally binding or subject only to customary closing conditions exists or, if there is no such agreement, when settlement of the transaction occurs.
- ii. Issuers should aggregate off-balance sheet arrangements in groups or categories that provide material information in an efficient and understandable manner and should avoid repetition and disclosure of immaterial information. Effects that are common or similar with respect to a number of off-balance sheet arrangements must be analyzed in the aggregate to the extent the aggregation increases understanding. Distinctions in arrangements and their effects must be discussed to the extent the information is material, but the discussion should avoid repetition and disclosure of immaterial information.
- iii. For purposes of paragraph C of this Item XVI only, contingent liabilities arising out of litigation, arbitration or regulatory actions are not considered to be off-balance sheet arrangements.
- iv. Generally, the disclosure required by paragraph C of this Item XVI shall cover the most recent fiscal year. However, the discussion should address changes from the previous year where such discussion is necessary to an understanding of the disclosure.

In satisfying the requirements of paragraph C of this Item XVI, the discussion of offbalance sheet arrangements need not repeat information provided in the footnotes to the financial statements, provided that such discussion clearly cross-references to specific information in the relevant footnotes and integrates the substance of the footnotes into such discussion in a manner designed to inform readers of the significance of the information that is not included within the body of such discussion.

# Item 5 Legal proceedings.

The issuer shall provide the information required by Item VIII(a)(11) of Section One of these Guidelines, to the extent not already disclosed in a prior disclosure statement.

The Company currently is not involved in any litigation.

# Item 6 Defaults upon senior securities.

If there has been any material default in the payment of principal, interest, a sinking or purchase fund installment, or any other material default not cured within 30 days, with respect to any indebtedness of the issuer exceeding 5% of the total assets of the issuer,

## None

(i) identify the indebtedness and (ii) state the nature of the default, the amount of the default and the total arrearage as of a recent date.

If any material arrearage in the payment of dividends has occurred or if there has been any other material delinquency not cured within 30 days, with respect to any class of preferred stock of the issuer, give the title of the class and state the nature of the arrearage or delinquency. In the case of a default in the payment of dividends, state the amount and the total arrearage as of a recent date.

The issuer need not respond to this item with respect to any class of securities all of which is held by, or for the account of, the issuer or its totally held subsidiaries. Issuers need not repeat information that has been previously disclosed in a prior disclosure statement, although the issuer shall provide updates regarding previously reported defaults.

#### Item 7 Other information.

The issuer shall include here responses to any items that the issuer would be required in a Current Update. See the Current Update section below regarding the information required to be in a Current Update.

## Item 8 Exhibits.

The issuer shall either describe or attached any exhibits that are required under Items XVIII and XIX of Section One, and which have not already been described or attached in any prior disclosure statement, except that the issuer must describe or attach any amendments to any previously described or attached exhibits.

## Item 9 Certifications.

The issuer shall include current certifications, meeting the requirements contained in Item XXI of Section One, relating to the Quarterly Update.

The certifications shall follow the format below:

# We, Jeff Lauzon and Fredrick Wicks certify that:

- 1. I/we have reviewed this disclosure statement of iTeknik Holding Corporation;
- Based on my knowledge, this disclosure statement does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this disclosure statement; and
- 3. Based on my knowledge, the financial statements, and other financial information included or incorporated by reference in this disclosure statement, fairly present in all material respects the financial condition, results of operations and cash flows of the issuer as of, and for, the periods presented in this disclosure statement.

Date: 5-13-12

/s/ JEFFREY LAUZON, President

/s/ FREDRICK WICKS, Chairman