

FIRST QUARTER 2016 FINANCIAL RESULTS

Medellin, Colombia, May 1, 2016

ISA S.A. E.S.P. (BVC: ISA; OTC: IESFY) ("ISA" or "the Company"), a Colombian organization engaged in the businesses of Energy Transmission, Toll Road Concessions, Telecommunications Transport and Intelligent Management of Real-Time Systems, today announced financial results for the first quarter of 2016. The unaudited figures are expressed in millions of Colombian pesos (COP). The consolidation process includes 100% of the companies where ISA holds control, in accordance with the implementation of Standards of Accounting and Financial Reporting in Colombia -NCIF-, for its acronym in Spanish, adopted by law 1314 of 2009, regulatory decree 2784 of 2012, as amended, and Resolution 743 of 2013, as amended, issued by the General Accounting Office.

■ ECONOMIC AND FINANCIAL RESULTS

First quarter 2016

- **Consolidated operating revenues** were COP 1.541.884 million.
- **EBITDA** reached COP 778.945 million, with a 50,5% EBITDA margin.
- **Net income** was COP 192.414 million, with a 12,5% net margin.

During the first quarter of 2016, ISA reached a 31,3% net income increase compared to the same period of 2015. This result consolidates the entry into operation of new projects in Peru, higher operating revenues in Chilean road concessions and higher revenues from UPME bidding processes in Colombia.

EXCHANGE RATES	1Q16 average	1Q15 average	Change %	1Q16 close	1Q15 close	Change %
COP / DOLLAR USD	3.262,26	2.468,22	32,17%	3.022,35	2.576,05	17,32%
COP / REAL	834,34	861,99	-3,21%	848,97	803,01	5,72%
COP / CLP	4,64	3,95	17,47%	4,48	4,11	8,93%
REAL / DOLLAR USD	3,91	2,86	36,71%	3,56	3,21	10,90%
CLP / DOLLAR USD	702,7	624,34	12,55%	675,1	626,87	7,69%

The results also include the conversion effect of the financial information from foreign subsidiaries, which generated changes in various line items of the financial statements and a net income increase of COP 17.827 million.

■ CONSOLIDATED INCOME STATEMENT

Operating revenues

(figures in COP millions)

OPERATING REVENUES	1Q16	1Q15	Change COP	Change %	1Q16 USD
Energy Transmission	1.112.229	809.619	302.610	37,4'	368
Road Concessions	310.951	252.312	58.640	23,2'	103
Telecommunications Transport	83.839	69.494	14.345	20,6'	28
Management of Real-time Systems	34.865	25.664	9.201	35,8'	12
TOTAL OPERATING REVENUES	1.541.884	1.157.089	384.796	33,3'	511

In the first quarter of 2016, operating revenues reached COP 1.541.884 million, a 33,3% increase compared to the same period of 2015. In turn, the conversion effect of the period represented a positive impact of 7,9% of total revenues.

The variation of revenues for the quarter by business was explained by:

- **Energy Transmission** accounted for 72,1% of the total operating revenues, equivalent to COP 1.112.229 million. Compared with the same period of 2015, business revenues increased 37,4%, given the higher construction revenues associated to the Mantaro-Montalvo project, the entry into operation of the Machupicchu – Abancay – Cotaruse project and the tariff adjustment carried out in May 2015 in Peru. There were higher revenues in Colombia from the entry into commercial operation during the fourth quarter of 2015 of the expansion projects of substation Termocol and El Bosque, bidding processes La Reforma, Copey and Stacom of Bacatá. On the other hand, there were higher revenues in Brazil due to the tariff adjustment in July 2015 and the positive variation of the IGPM/IPCA, offset by lower construction revenues.
- **Road Concessions** contributed COP 310.951 million, corresponding to 20,2% of total revenues. This variation included the net effect of an increase from the execution of operation services in major and routine maintenance works and a decrease of 3% of income from financial asset because the higher traffic concessionaires decreased the account receivable.
- **Telecommunications Transport** contributed 5,4% of total revenues, corresponding to COP 83.839 million. This represented an increase of 20,6% compared to the same quarter of 2015, mainly due to the increased sales of IP services, information and videoconference storage in Colombia, as well as new clients in Chile and Brazil.
- **Management of Real-Time Systems** generated COP 34.865 million equivalent to 2,3% of total revenues for the first quarter of 2016, representing a 35,8% increase compared to the same period of 2015. This variation was due to higher regulated and unregulated revenues, derived from new projects carried out with the Department of Ports and Transportation.

During the first quarter of 2016, the revenue composition by country was: Colombia 31,9%, Peru 30,4%, 20,5% in Chile and 15,9% in Brazil.

(figures in COP millions)

	1Q16	1Q15	Change COP	Change %	1Q16 USD
Colombia	491.631	398.917	92.715	23,2%	163
Chile	315.978	254.471	61.507	24,2%	105
Brazil	245.709	240.070	5.639	2,3%	81
Peru	468.796	245.634	223.162	90,9%	155
Others	19.770	17.998	1.772	9,8%	7
TOTAL	1.541.884	1.157.089	384.795	33,3%	510

Operating costs and expenses

Accumulated **operating costs and expenses**¹, as of March 2016 increased by 37,5% compared to the same period of 2015. Certain events took place during the quarter that affected the quarterly variation causing for specific expenses of COP 22.767 million that is detailed further in the document. Excluding these expenses, the variation of costs and expenses would have been 34.0%, in line with the increase of revenues. The conversion effect represented a 7,0% impact in total expenses.

(figures in COP millions)

OPERATING COSTS AND EXPENSES	1Q16	1Q15	Change COP	Change %	1Q16 USD
Energy Transmission	769.424	540.088	229.336	42,5%	244
Road Concessions	96.084	68.487	27.597	40,3%	31
Telecommunications Transport	78.479	59.271	19.208	32,4%	25
Intelligent Management of Real-time Systems	31.282	27.106	4.176	15,4%	10
TOTAL	975.269	694.952	280.317	40,3%	310

By business, the quarterly variation was explained by:

- **Energy Transmission** accounted for 77,6% of total operating costs and expenses, equivalent to COP 711.332 million. Business costs increased 38,7%, due to higher construction costs in Peru, higher operating expenses associated with new projects and non-recurring expenses of COP 6.519 million from maintenance and repair of towers in Colombia. Excluding the latter expenses, the variation would have been 37,4%, in line with the revenue variation for the same quarter of 2015.
- **Road Concessions** contributed COP 107.028 million corresponding to 11,7% of total costs and a 44,6% variation compared to the same period of 2015. During the period, there were additional construction works of third lanes and higher maintenance and operating expenses. A significant portion of this variation was explained by the advanced maintenance expenses from concessionaires, specifically *autopistas del sur* for COP 16,248 million.
- **Telecommunications Transport** contributed 7,6% of total operating costs and expenses, corresponding to COP 69.671 million. This line item increased by 17,4%, explained by higher operating costs associated to increased revenues and higher depreciation expenses from the entry into operation of Brazilian assets. The variation compare favorably with the 20,6% revenue increase.

¹ Includes sales and operation costs and management expenses"

- **Management of Real-Time Systems** generated COP 29.069 million, equal to 3,2% of total costs for the first quarter of 2016, a 40,0% increase compared to the same period of 2015. Within the period, there were specific expenses from professional fees and technology and personal services for COP 2.023 million, equivalent to 9,7% of total costs and expenses.

(figures in COP millions)

	1Q16	1Q15	Change COP	Change %	1Q16 USD
Colombia	310.625	249.739	60.886	24,4%	103
Chile	114.986	78.361	36.625	46,7%	38
Brazil	136.616	163.990	-27.374	-16,7%	45
Peru	347.000	163.649	183.352	112,0%	115
Other	7.874	11.247	-3.372	-30,0%	3
TOTAL	917.101	666.986	250.115	37,5%	303

Operating costs and expenses by country during the third quarter was: 37,8% in Peru, 33,9% in Colombia, 14,9% in Brazil and 12,5% in Chile.

(figures in COP millions)

	1Q16	1Q15	Change COP	Change %	1Q16 USD
Sales and operation costs and expenses	766.306	539.735	226.569	42,0%	254
Depreciation	69.514	64.811	4.703	7,3%	23
Amortization	66.068	49.870	16.198	32,5%	22
Provisions	15.213	12.569	2.644	21,0%	5
Total	917.101	666.986	250.114	37,5%	303

Equity method and other revenues and expenses

The equity method, which includes profits from affiliates where ISA holds a joint control, experienced a stable performance, from COP 13.479 million in 1Q15 to COP 13.433 million in 1Q16. In other net revenues and expenses, there was a 98,6% decrease due to the specific operation caused by the sale of CTEEP shares by ISA Capital during the first quarter of 2015.

EBITDA and EBITDA margin

EBITDA for the first quarter of 2016 increased COP 159.228 million compared to the same period of 2015. This increase was due to the net effect of higher revenues, associated to some costs and expenses that increased in a lower amount. In percentage terms, EBITDA increased 25,7%. The EBITDA margin was 50,5%, or 3,1% below the figure reported during the first quarter of 2015, affected by higher construction activities in Peru. Excluding construction costs and revenues, the margin for the quarter would have reached 62,0%, compared to 61,0% from 1Q15.

Income from operating activities

As a result of the aforementioned, ISA reached income from operating activities of COP 638.412 million during the first quarter, 23,3% higher than the figure reported during the same period of 2015, as discussed previously.

Financial revenues/expenses

In 1Q16, there were higher net financial expenses for COP 39.676 million, representing a 19,7% increase compared to the first quarter of 2015. This increase was mainly explained by the effect of macroeconomic variables, to which the group debt is indexed in the different countries where ISA operates; this expense has a natural hedge with the group revenues. The variation was explained by higher financial expenses from the new debt acquired to finance projects under construction.

(figures in COP millions)

FINANCIAL REVENUES / EXPENSES	1Q16	1Q15	Change COP	Change %
Net financial	-235.969	-186.799	-49.171	26,3%
Net foreign exchange difference	-5.544	-15.039	9.495	-63,1%
TOTAL	-241.512	-201.839	-39.674	19,7%

Taxes

1Q16 income tax expense reached COP 124.343 million, which represented a 11,6% increase compared to the same period of 2015, mainly due to higher income from the period.

Comprehensive income (income before minority interest) and non-controlling interest

As a result of the aforementioned items, the consolidated income before minority interest for the first quarter reached COP 272.555 million, an increase of 33.2% (COP 67.918 million), compared to the same period of 2015.

Comprehensive income of the controlling interest (Net income)

Net income for the first quarter of 2016 reached COP 192.414 million, a 31,3% increase compared with the figure reported during the same period of 2015. The variation was explained by the entry into operation of new projects in Peru, higher operating revenues in Chilean road concessions and higher revenues from UPME bids in Colombia. It also includes major maintenance in Colombia, Peru and Chile.

■ CONSOLIDATED BALANCE SHEET

Assets

Assets for ISA and its companies totaled COP 29.520.187 million, a 5,0% increase compared with December 2015. This variation was mainly due to higher energy transmission construction projects in Colombia, Chile and Peru; higher cash in Colombia from the issue of bonds, and in INTERCHILE from the contributions made by ISA.

Assets by country were broken down as follows: 33,1% in Chile, 24,6% in Colombia, 22,8% in Brazil and 18,8% in Peru.

Liabilities

Consolidated liabilities were COP 18.164.619 million, an 8,6% increase compared with December 2015. The variation was mainly due to the increased debt acquired to support construction projects in Colombia and Peru, and dividends as approved at ISA's Ordinary Shareholders' Meeting and to the higher accounts payable from the execution of projects in Chile.

The distribution of liabilities by country was 34,1% in Chile, 28,6% in Colombia, 20,5% in Peru and 16,3% in Brazil.

Non-controlling interest (Minority interest)

Minority interest was COP 3.678.399 million, a 3,5% increase compared to December 2015, as a result of the conversion effects of the financial statements of Brazilian affiliates.

Equity attributable to holders of controlling interest

Equity reached COP 7.673.012 million, a 2,1% decrease compared to COP 7.840.224 million reported in December 2015, as a result of the profit distribution approved at ISA's Ordinary Shareholders' Meeting and the lower conversion effect of foreign affiliates.

■ CONSOLIDATED CASH FLOW

As of March 2016, cash and cash equivalent was COP 1.442.368 million, an increase of COP 413.118 million compared with December 2015. Within the first quarter of 2016, cash provided from operations was COP 300.734 million and from financing activities was COP 446.502 million as net result from the issue of ISA bonds, payment of debt service, financial obligations and bonds. These funds for COP 334.118 million were used in investment activities, mainly in construction projects for assets in Peru, Colombia and Chile.

■ DEBT

As of March 31, 2016, consolidated financial debt was COP 11.952.487 million, a 6,2% increase compared with December 2015 in Colombian Pesos.

The following events took place during 1Q16, which explained the main debt variations:

- In Colombia, ISA issued bonds for COP 400 billion and entered into a domestic loan agreement with BBVA Colombia for COP 250 billion to finance its 2016 investment plan. In addition, it paid the Tenth Tranche of the Domestic Public Debt Security Issue and Placement Program for COP 150 billion.
- Consorcio Transmantaro in **Peru** received scheduled disbursements for USD 53 million.
- In Brazil, the difference was explained by the conversion effects; excluding this effect, the debt decreased 0,9%.
- The debt in **Chile** increased by the valuation of the Maipo Swap and the debt management operation of Ruta del Maule, which will bring future benefits. This variation was partially offset by the debt amortization of the other concessions.

(figures in COP millions)

Consolidated Debt	Business	Ma. 2016	2015	Change COP	Change %	Mar. 2016 USD
CHILE		4.720.990	4.620.914	100.077	2,2%	1.562
Ruta del Maipo	Road Concessions	2.759.799	2.681.269	78.530	2,9%	913
Ruta del Maule	Road Concessions	233.166	149.433	83.733	56,0%	77
Ruta de la Araucanía	Road Concessions	741.310	761.760	-20.450	-2,7%	245
Ruta del Bosque	Road Concessions	623.160	639.936	-16.776	-2,6%	206
Ruta de los Rios	Road Concessions	330.233	351.108	-20.875	-5,9%	109
Internexa in Chile	Telecommunications Transport	33.323	37.407	-4.085	-10,9%	11
COLOMBIA		2.608.157	2.111.930	496.226	23,5%	863
ISA Colombia	Energy Transmission	2.205.157	1.708.930	496.226	29,0%	730
Transelca	Energy Transmission	363.000	363.000	-	0,0%	120
Internexa	Telecommunications Transport	40.000	40.000	-	0,0%	13
BRASIL		1.761.448	1.695.502	65.947	3,9%	583
ISA Capital	Energy Transmission	767.995	738.234	29.761	4,0%	254
CTEEP	Energy Transmission	742.873	710.055	32.818	4,6%	246
IEMG	Energy Transmission	30.480	29.970	510	1,7%	10
IEPINHEIROS	Energy Transmission	81.562	80.440	1.122	1,4%	27
Serra Do Japi	Energy Transmission	57.584	56.035	1.549	2,8%	19
Internexa Brazil	Telecommunications Transport	80.955	80.768	187	0,2%	27
PERU		2.814.641	2.767.712	46.928	1,7%	931
ISA Peru	Energy Transmission	31.368	33.741	-2.373	-7,0%	10
REP	Energy Transmission	727.974	772.954	-44.980	-5,8%	241
Transmantaro	Energy Transmission	2.034.042	1.952.671	81.370	4,2%	673
Internexa in Peru	Telecommunications Transport	21.257	8.346	12.911	154,7%	7
BOLIVIA		43.749	53.188	-9.438	-17,7%	14
ISA Bolivia	Energy Transmission	43.749	53.188	-9.438	-17,7%	14
ARGENTINA		3.502	3.895	-394	-10,1%	1
Transamerican Telecom	Telecommunications Transport	3.502	3.895	-394	-10,1%	1
TOTAL		11.952.487	11.253.141	699.346	6,2%	3.955
TOTAL USD		3.955	3.573	382	10,7%	

■ CAPEX and INVESTMENTS

ISA and its companies' investments during the first quarter of 2016 totaled COP 950.633 million, explained by the following direct investments and capital contributions:

- In **Colombia**, ISA invested COP 486.836 million, of which COP 433.434 million corresponded to scheduled contributions to companies and the remaining value corresponds to the construction of expansion and connection projects, such as Ituango, Montería and Caracol substation, Cerromatoso-Chinu-Copey corridor, Betania-Mirolindo transmission line and the Gecelca connection. In turn, INTERNEXA invested COP 14.474 million in operating assets and made capital contributions for COP 12.531 million to its affiliate in Brazil.
- In **Peru**, investments for COP 345.603 million were concentrated in various projects under construction, such as expansion 3 in ISA Perú, Mantaro-Montalvo, Planicie-Industriales, Friaspata-Mollepata transmission lines, the Carapongo and Tingo María substations and expansions 13, 15, 16 and 17 at Consorcio Transmataro.

In **Chile**, with the contributions made by ISA, the following energy transmission projects advanced: Cardones - Maitencillo – Pan de Azúcar – Polzaico lines, Encuentro – Lagunas new lines, Encuentro – Lagunas second circuit and transformation of Cardones, Maitencillo and Pan de Azúcar substations. In road concessions, investments were made for COP 22.089 million in LED lighting projects in Maipo, Maule, Ruta de Araucanía and Ruta de los Ríos, third lanes at Maipo and expansion of toll roads in Maule.

- CTEEP, in **Brazil**, made investments on assets for COP 23.449 million. Internexa Brasil made investments in submarine cables and optic fiber in the state of Sao Paulo for COP 21.945 million.

(figures in COP millions)

	1Q15	%	2015(E)	%
Colombia	93.892	9,9	708.590	17,0
Peru	345.603	36,4	1.402.662	33,7
Brazil	52.281	5,5	364.896	8,8
Chile	456.508	48,0	1.688.783	40,5
Other	2.349	0,2	1.442,52	0,0
TOTAL	950.633	100,0	4.166.373	100,0

■ FIRST QUARTER HIGHLIGHTS

- ISA Inversiones Chile Ltda. capitalized INTERCHILE S.A. by COP 43.713 million Chilean pesos, equivalent to the credit that ISA Inversiones Chile Ltda. had granted to the company. ISA's effective interest in INTERCHILE remains at 100%.
- The Financial Department of Colombia authorized the overall quota increase of ISA's Domestic Public Debt Securities Issue and Placement Program in COP 800 billion, to obtain a new overall quota of COP 3,5 trillion and the renewal of the effective term for three additional years.

- Luis Alejandro Camargo Suan was appointed Chief Executive Officer of INTERCOLOMBIA effective March 1st, 2016. Luis Alejandro's career spans over 30 years at various ISA companies, where he has been responsible for the general management of XM and ISA's energy transmission companies in Peru, XM's Financial Operations Management and the Wholesale Energy Market *Mercado de Energía Mayorista -MEM-*, among others.
- On February 19, the risk rating agency, Standard & Poor's, followed its revision of the outlook of Colombia from stable to negative, also revised the ratings outlook of three companies, among them ISA. The report confirms the BBB global long-term scale rating in local currency (investment grade).
- ISA placed bonds in the local market for COP 400 billion. The total amount of demand was COP 857.365 million, which was oversubscribed 2,9 times (calculated on the amount offered).

The bonds have the following characteristics:

Series	Term	Amount Offered	Amount Demanded	Amount Awarded	Cut-Off Rate
C8	8 years	COP 300.000	COP 318.175	COP 115.000	IPC + 4,73% E.A.
C12	12 years		COP 313.690	COP 152.000	IPC + 5,05% E.A.
C25	25 years		COP 225.500	COP 133.000	IPC + 5,38% E.A.

Figures in millions

The funds obtained under this placement process will be used to finance the company's cash flow and investments.

- ISA entered into a domestic loan agreement with BBVA Colombia in the amount of COP 250 billion, to finance its 2016 investment plan, under the following financial terms: Interest rate CPI E.A. + 2.99%, 7-year term, 2-year grace period and amortization of principal in 10 equal installments payable semi-annually in arrears, and interest payable semi-annually in arrears.
- ISA'S affiliate InterChile agreed a bank credit up to the amount of USD 738 million for transmission projects, as part of the financing of projects related to Cardones-Polpaico and Encuentro-Lagunas transmission lines and associated substations.
- On March 31, 2016, ISA's Ordinary Shareholders' Meeting took place, where the distribution of dividends for COP 288 per share (COP 228 ordinary dividend and COP 60 extraordinary dividend) was approved, representing a 7,5% increase compared to 2015 and is payable in two equal installments on July 26, and December 15, 2016.
- At the Shareholders' Meeting, eight (8) members of the Board of Directors were ratified. The line corresponding to the Ministry of Mines and Energy was replaced with Carlos Caballero Argáez, who joins the Board as an independent member nominated by the Federal Government (Ministry of Finance and Public Credit).

■ SUBSEQUENT EVENTS

- ISA's affiliate CTEEP informed the market that the Ministry of State of Mines and Energy published Administrative Act No. 120 of April 20, 2016 ("Portaria 12"), whereby it established "the values homologated by the Brazilian Electricity Regulatory Agency (*Agência Nacional de Energia Elétrica – ANEEL*) concerning the assets set forth in article 15, paragraph 2, of Law No. 12.783 of January 11, 2013 shall be included in the composition of the Regulatory Remuneration Base for energy transmission concessionaires and the capital cost shall be added to the corresponding Permitted Annual Revenue". The company is currently analyzing the impacts of the Administrative Act.

This report may contain forward-looking statements regarding the performance of ISA and should be taken in good faith by institutions; said forward-looking statements reflect management's views and are based on currently-available information, which assumes risks and uncertainties, including economic conditions and those from other markets, as well as the exchange rate variations and other financial variables with respect to which ISA S.A. E.S.P. may not be held responsible, directly or indirectly, for financial operations that the public may conduct in reliance of the information herein presented.



FIRST QUARTER 2016 FINANCIAL RESULTS



ISA'S DIRECT AND INDIRECT PARTICIPATION IN SUBSIDIARIES

COMPANY	Country	% ISA's direct	% Indirect	% total	Through the subsidiary
ENERGY					
TRANSELCA S.A. E.S.P.	Colombia	99,997%	0,000%	99,997%	TRANSELCA S.A. E.S.P.
RED DE ENERGIA DEL PERÚ - REP	Peru	30,000%	30,000%	59,999%	
CONSORCIO TRANSMANTARO S.A.	Peru	60,000%	0,000%	60,000%	
ISA PERÚ S.A.	Peru	45,146%	54,854%	99,999%	
ISA BOLIVIA S.A.	Bolivia	51,000%	48,990%	99,999%	TRANSELCA S.A. E.S.P.
			0,010%		INTERNEXA S.A.
CTEEP - COMPANHIA DE TRANSMISSÃO DE ENERGIA ELÉTRICA PAULISTA -	Brazil	0,000%	37,190%	25,371%	ISA CAPITAL DO BRASIL S.A.
INTERLIGACAO ELETRICA NORTE E NORDESTE S.A. - IENNE	Brazil	0,000%	25,000%	6,343%	CTEEP
INTERLIGACAO ELETRICA DE MINAS GERAIS S.A. - IEMG -	Brazil	0,000%	100,000%	25,371%	CTEEP
INTERLIGACAO ELETRICA PINHEIROS S.A. - IEPINHEIROS	Brazil	0,000%	99,999%	25,370%	CTEEP
INTERLIGACAO ELETRICA SUL S.A. - IESUL	Brazil	0,000%	50,000%	12,685%	CTEEP
INTERLIGACAO ELETRICA DO MADEIRA S.A. - IEMADEIRA -	Brazil	0,000%	51,000%	12,939%	CTEEP
INTERLIGACAO ELÉTRICA SERRA DO JAPI	Brazil	0,000%	99,999%	25,370%	CTEEP
INTERLIGACAO ELÉTRICA GARANHUNS S.A.	Brazil	0,000%	51,000%	12,939%	CTEEP
EVRECY	Brazil	0,000%	100,000%	25,371%	CTEEP
INTERCONEXIÓN ELÉCTRICA COLOMBIA-PANAMA S.A.	Panamá	50,000%	0,000%	50,000%	Control compartido
INTERCONEXIÓN ELÉCTRICA COLOMBIA-PANAMA S.A.S ESP	Colombia	1,172%	97,656%	50,000%	INTERCONEXIÓN ELÉCTRICA COLOMBIA-PANAMA S.A.
EMPRESA PROPIETARIA DE LA RED S.A. - EPR	América Central	11,111%	0,000%	11,111%	
INTERCHILE S.A.	Chile	81,484%	18,516%	100,000%	ISA INVERSIONES CHILE LTDA
INTERCOLOMBIA S.A. E.S.P.	Colombia	99,997%	0,001%	100,000%	INTERNEXA S.A.
			0,001%		ISA PERU
			0,001%		PDI
			0,001%		INTERVIAL COLOMBIA
ROADS					
INTERVIAL CHILE S.A.	Chile	99,420%	0,000%	99,420%	ISA INVERSIONES CHILE LTDA.
		0,000%	100,000%	99,420%	ISA INVERSIONES MAULE
Ruta del Maipo Sociedad Concesionaria S.A.	Chile	0,000%	99,000%	98,425%	INTERNEXA S.A.
		0,000%	100,000%	66,851%	INTERVIAL CHILE S.A.
Ruta del Maule Sociedad Concesionaria S.A.	Chile	0,000%	99,100%	99,420%	ISA Tolten
		0,000%	0,900%	100,0%	INTERVIAL CHILE S.A.
Ruta del Bosque Sociedad Concesionaria S.A.	Chile	0,000%	11,110%	11,046%	ISA Tolten
		0,000%	5,000%	49,710%	INTERVIAL CHILE S.A.
			45,000%		ISA Tolten
Ruta de los Rios Sociedad Concesionaria S.A.	Chile	99,420%	0,000%	99,420%	INTERVIAL CHILE S.A.
Ruta de la Araucanía Sociedad Concesionaria S.A.	Chile	0,000%	100,000%	99,420%	INTERVIAL CHILE S.A.
		0,000%	99,000%	98,425%	ISA Tolten
INTERVIAL Colombia S.A	Colombia	0,000%	100,000%	66,851%	
TELECOMMUNICATIONS					
INTERNEXA S.A.	Colombia	99,420%	0,000%	99,420%	TRANSELCA S.A. E.S.P.
INTERNEXA S.A. (PERÚ)	Peru	0,000%	100,000%	99,420%	INTERNEXA S.A.
INTERNEXA CHILE S.A.	Chile	0,000%	99,000%	98,425%	INTERNEXA S.A.
INTERNEXA BRASIL OPERADORA DE TELECOMUNICAÇÕES S.A.	Brazil	0,000%	100,000%	66,851%	INTERNEXA PARTICIPAÇÕES S.A.
Transamerican Telecommunication S.A. (INTERNEXA ARGENTINA S.A.)	Argentina	0,000%	99,100%	99,420%	INTERNEXA S.A.
		0,000%	0,900%		INTERNEXA PERU
REDCA	América Central	0,000%	11,110%	11,046%	INTERNEXA S.A.
TRANSNEXA S.A. E.M.A.	Ecuador	0,000%	5,000%	49,710%	INTERNEXA S.A.
			45,000%		INTERNEXA PERU
INTELLIGENT MANAGEMENT OF REAL-TIME SYSTEMS					
XM S.A. E.S.P.	Colombia	99,730%	0,000%	99,730%	
DERIVEX S.A.	Colombia	0,000%	49,950%	49,840%	XM S.A. E.S.P.
		0,000%	0,025%		INTERNEXA S.A.
Sistemas Inteligentes en Red S.A.S.	Colombia	15,000%	85,000%	99,771%	XM S.A. E.S.P.
FINANCIAL					
ISA CAPITAL DO BRASIL S.A.	Brazil	68,220%	0,000%	68,220%	
INTERNEXA PARTICIPAÇÕES S.A.	Brazil	0,000%	67,242%	66,851%	INTERNEXA S.A.
			0,000%		INTERNEXA S.A. (PERÚ)
ISA INVERSIONES CHILE LTDA.	Chile	100,000%	0,000%	100,000%	INTERNEXA S.A.
ISA INVERSIONES MAULE	Chile	100,000%	0,000%	100,000%	INTERNEXA S.A.
Financiera de Desarrollo Nacional S.A.	Colombia	0,000%	0,010%	100,000%	
CAMARA DE RIESGO CENTRAL DE CONTRAPARTE DE COLOMBIA S.A. -CRCC-	Colombia	0,0000%	99,990%	7,1061%	XM S.A. E.S.P.
Linear Systems RE LTD	Bermudas	0,001%	0,000%	0,001%	
INFRASTRUCTURE					
PROYECTOS DE INFRAESTRUCTURA DEL PERU S.A.C.	Peru	99,967%	0,033%	100,000%	TRANSELCA S.A. E.S.P.

**ISA S.A. E.S.P. - CONSOLIDATED -
COMPREHENSIVE INCOME STATEMENT (unaudited)**
JANUARY – MARCH 2016
Values expressed in millions of Colombian pesos

	1Q16	1Q15	Var. COP	Var. %	1Q16 USD
OPERATING REVENUES					
Energy Transmission	1.044.778	746.656	298.122	39,9%	346
Connection charges	53.238	48.510	4.728	9,7%	18
Dispatch and CND (National Dispatch Center)	17.278	15.885	1.393	8,8%	6
MEM Services	12.820	6.839	5.981	87,5%	4
Road Concessions	310.939	252.302	58.637	23,2%	103
Telecommunications Transport	83.839	69.494	14.345	20,6%	28
Other operating revenues	18.992	17.403	1.589	9,1%	6
TOTAL OPERATING REVENUES	1.541.884	1.157.089	384.795	33,3%	510
Sales and operation costs	670.802	443.681	227.121	51,2%	222
GROSS PROFIT ON SALES	871.082	713.408	157.674	22,1%	288
Overhead expenses	246.299	223.305	22.994	10,3%	81
Other income (expense) net	196	14.315	-14.119	-98,6%	0
Net equity method	13.433	13.479	-46	-0,3%	4
INCOME FROM OPERATING ACTIVITIES	638.412	517.896	120.516	23,3%	211
Financial income	142.879	297.908	-155.029	-52,0%	47
Financial expenses	384.393	499.746	-115.353	-23,1%	127
Income before taxes	396.898	316.058	80.840	25,6%	131
Income tax provision	124.343	111.421	12.922	11,6%	41
COMPREHENSIVE INCOME OF YEAR	272.555	204.637	67.918	33,2%	90
Non-controlling interest (Minority interest - MI)	80.141	58.147	21.994	37,8%	27
COMPREHENSIVE INCOME FROM CONTROLLING INTEREST (NET INCOME)	192.414	146.491	45.924	31,3%	64
OTHER COMPREHENSIVE INCOME²:					
Benefits to employees net of taxes	-750	0	-750		-0
Cash flow hedges net of taxes	-15.029	474	-15.503	-3270,6%	-5
Differences in exchange rate conversion amounts, net of taxes	-24.835	-133.715	108.880	-81,4%	-8
OTHER COMPREHENSIVE INCOME	(40.614)	(133.241)	92.627	-69,5%	-13
TOTAL COMPREHENSIVE INCOME ATTRIBUTABLE TO					
Controlling interest	151.800	13.251	138.549	1045,6%	50
Non-controlling interest	80.141	58.147	21.994	37,8%	27
TOTAL COMPREHENSIVE INCOME OF YEAR	231.941	71.398	160.543	224,9%	77
EBITDA	778.945	619.717	159.228	25,7%	258
EBITDA Margin	50,5%	53,6%	-3,0%		
Operating Margin	41,4%	44,8%	-3,4%		
Net Margin before MI	17,7%	17,7%	0,0%		
Net Margin	12,5%	12,7%	-0,2%		

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² The concept of other comprehensive income corresponds to non-realized gains and losses

ISA S.A. E.S.P. – CONSOLIDATED - INTERIM STATEMENT OF FINANCIAL POSITION (unaudited) MARCH 2015

Values expressed in millions of Colombian Pesos

	2015	% Part.	2014	Var. COP	Var. %	1Q15 USD
Current Assets						
Cash and cash equivalent	1.442.368	4%	1.029.250	413.118	40,1%	477
Current financial assets	2.629.661	9%	2.587.369	42.292	1,6%	870
Other current financial assets	350.865		292.190	58.675	20,1%	116
Inventories – net	84.701	1%	148.013	(63.312)	-42,8%	28
Other current non-financial assets	515.566	1%	193.782	321.784	166,1%	171
Total current assets	5.023.161	15%	4.250.604	772.557	18,2%	1.662
Non-Current Assets						
Restricted cash	59.562	0%	46.553	13.009	27,9%	20
Investments in joint control	1.319.378	4%	1.204.681	114.697	9,5%	437
Financial instruments	25.757		25.757		0,0%	9
Financial assets	10.207.640	35%	9.947.885	259.755	2,6%	3.377
Inventories - net	82.749	0%	81.726	1.023	1,3%	27
Property, plant and equipment - net	6.821.247	24%	6.707.058	114.189	1,7%	2.257
Intangibles	5.472.266	19%	5.451.014	21.252	0,4%	1.811
Other non-financial assets	68.638	0%	77.700	(9.062)	-11,7%	23
Deferred tax	439.789	1%	319.892	119.897	37,5%	146
Total non-current assets	24.497.026	85%	23.862.266	634.760	2,7%	8.105
TOTAL ASSETS	29.520.187	100%	28.112.870	1.407.317	5,0%	9.767
Current Liabilities						
Current financial liabilities	1.908.469		1.540.247	368.222	23,9%	631
Current accounts payable	1.157.634		685.079	472.555	69,0%	383
Current employee benefits	54.348		50.096	4.252	8,5%	18
Current tax liabilities	292.829		142.918	149.911	104,9%	97
Provisions	512.322		581.939	(69.617)	-12,0%	170
Other current non-financial liabilities	215.149		226.282	(11.133)	-4,9%	71
Total current liabilities	4.140.751		3.226.561	914.190	28,3%	1.370
Non-current liabilities						
Financial liabilities	9.782.710		9.382.032	400.678	4,3%	3.237
Accounts payable	1.135.660		1.151.775	(16.115)	-1,4%	376
Tax liabilities	262.047		230.852	31.195	13,5%	87
Employee benefits	422.911		422.835	76	0,0%	140
Provisions	302.983		264.043	38.940	14,7%	100
Other non-financial liabilities	300.888		304.528	(3.640)	-1,2%	100
Deferred tax	1.820.826		1.737.191	83.635	4,8%	602
Total non-current liabilities	14.028.025		13.493.256	534.769	4,0%	4.641
TOTAL LIABILITIES	18.168.776		16.719.817	1.448.959	8,7%	6.011
Equity						
Subscribed and paid in capital	36.916		36.916		0,0%	12
Premium for placement of shares	1.428.127		1.428.128	(1)	0,0%	473
Reserves	1.878.709		1.491.399	387.310	26,0%	622
Retained earnings	3.232.907		3.237.680	(4.773)	-0,1%	1.070
Income of the year	192.414		701.548	(509.134)	-72,6%	64
Other comprehensive income	903.939		944.553	(40.614)	-4,3%	299
Equity attributable to controlling interest	7.673.012		7.840.224	(167.212)	-2,1%	2.539
Non-controlling interest	3.678.399		3.552.829	125.570	3,5%	1.217
TOTAL SHAREHOLDERS' EQUITY	11.351.411		11.393.053	(41.642)	-0,4%	3.756
TOTAL LIABILITIES AND EQUITY	29.520.187		28.112.870	1.407.317	5,0%	9.767

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**ISA S.A. E.S.P. - CONSOLIDATED -
CASH FLOW STATEMENT (Unaudited)
JANUARY - MARCH 2015
Figures in millions of Colombian pesos**

	1Q16	1Q15	Change COP	Change %	1Q16 USD
Cash flows from operating activities:					
Net income	192.414	146.492	45.922	31%	64
Plus (minus) – Adjustments to reconcile net income with the net cash provided by operating activities:					
Minority interest	80.141	58.147	21.994	38%	27
Depreciation of properties, plant and equipment	69.513	64.810	4.703	7%	23
Amortization of deferred and other assets	66.068	49.870	16.198	32%	22
Amortization of retirement pensions and extralegal benefits – net	3.366	2.363	1.003	42%	1
Provision for accounts receivable	334	222	112	50%	0
Provision for inventory protection	(46)	-	(46)	0%	(0)
Provisions Contingencies	6.901	-	6.901	0%	2
Provisions for Major Maintenance	8.023	-	8.023	0%	3
Income tax provision	124.343	111.421	12.922	12%	41
Expense for foreign exchange rate conversion	58.446	185.871	(127.425)	-69%	19
Equity method with share control	(13.432)	(13.479)	47	0%	(4)
Accrued interest and commissions	246.170	150.486	95.684	64%	81
	842.241	756.203	86.038	11%	279
Changes in operating assets and liabilities:					
Debtors	(93.484)	(10.307)	(83.177)	807%	(31)
Inventories	59.902	(2.938)	62.840	-2139%	20
Deferred and other assets	(484.041)	(55.562)	(428.479)	771%	(160)
Accounts payable and other liabilities	363.174	51.575	311.599	604%	120
Labor liabilities	(11.847)	(14.267)	2.420	-17%	(4)
Estimated liabilities and provisions	(18.296)	45.181	(63.477)	-140%	(6)
Collections in favor of third parties	(2.418)	(13.647)	11.229	-82%	(1)
Minority interest	(76.821)	(56.302)	(20.519)	36%	(25)
Cash flows in other operations:					
Retirement pension payments	(837)	(748)	(89)	12%	(0)
Tax payments	(276.839)	(228.072)	(48.767)	21%	(92)
Net cash provided by operating activities	300.734	471.116	(170.382)	-36%	100
Cash flows from investment activities:					
Variation of permanent and long term investments	(38.012)	(6.849)	(31.163)	455%	(13)
Sale of property, plant and equipment	248	-	248	0%	0
Intangible acquisitions	(116.772)	(160.771)	43.999	-27%	(39)
Purchase of property, plant and equipment	(179.582)	(79.454)	(100.128)	126%	(59)
Net cash used by investment activities	(334.118)	(247.074)	(87.044)	35%	(111)
Cash flows from financing activities:					
Interest received in cash	104.502	17.538	86.964	496%	35
Interest and commissions paid in cash	(125.618)	(44.702)	(80.916)	181%	(42)
Dividends paid in Cash	-	-	-	100%	-
Increase in financial obligations	442.745	67.966	374.779	551%	146
Bonds issued	597.871	-	597.871	100%	198
Payment of financial obligations	(263.600)	(159.779)	(103.821)	65%	(87)
Bond payment/decrease	(309.398)	(25.750)	(283.648)	1102%	(102)
Net cash used by financing activities	446.502	(144.727)	591.229	-409%	148
Net increase in cash and cash equivalents	413.118	79.316	333.802	421%	137
Cash and cash equivalents at the beginning of period	1.029.250	1.313.630	(284.380)	-22%	341
CASH AND CASH EQUIVALENTS AT END OF PERIOD	1.442.368	1.392.946	49.422	4%	477

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**ISA S.A. E.S.P. - CONSOLIDATED -
CONSTRUCTION REVENUES AND COST³ (unaudited)**
JANUARY – MARCH 2016
Values expressed in millions of Colombian pesos

	1Q16	1Q15	Var. COP	Var. %	1Q16 USD
CONSTRUCTION REVENUES					
REVENUES BY BUSINESS					
Energy Transmission	271.130	137.407	133.723	97,3%	90
Road Concessions	22.383	22.154	229	1,0%	7
Telecommunications Transport	0	0	0	0,0%	0
Management of Real-time Systems	0	0	0	0,0%	0
TOTAL	293.513	159.561	133.952	84,0%	97
REVENUES BY COUNTRY					
Colombia	0	0	0	0,0%	0
Chile	22.383	22.154	229	1,0%	7
Brazil	20.303	42.018	-21.715	-51,7%	7
Peru	250.827	95.389	155.438	163,0%	83
Others	0	0	0	0,0%	0
TOTAL	293.513	159.561	133.952	84,0%	97
CONSTRUCTION COST					
COST BY BUSINESS					
Energy Transmission	265.098	128.921	136.177	105,6%	88
Road Concessions	19.713	19.140	573	3,0%	7
Telecommunications Transport	0	0	0	0,0%	0
Management of Real-time Systems	0	0	0	0,0%	0
TOTAL	284.811	148.061	136.750	92,4%	94
COST BY COUNTRY					
Colombia	0	0	0	0,0%	0
Chile	19.713	19.140	573	3,0%	7
Brazil	18.390	37.650	-19.260	-51,2%	6
Peru	246.708	91.271	155.437	170,3%	82
Others	0	0	0	0,0%	0
TOTAL	284.811	148.061	136.750	92,4%	94

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³ Due to the fact that in Colombia and Chile, energy transmission business is not a concession, the construction activity is recorded as fixed assets.