Harleysville Financial Corporation
Selected Consolidated Financial Data as of June 30, 2017

| (Dollars in thousands except per share data) ( Unaudited) <br> Selected Consolidated Earnings Data | Year-To-Date |  |  |  | Three Months Ended: |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nine Months Ended: |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | $\begin{gathered} \text { Jun } 30, \\ 2017 \end{gathered}$ |  | $\begin{array}{r} \text { Jun 30, } \\ 2016 \\ \hline \end{array}$ |  | Jun 30, 2017 |  | Mar 31,$2017$ |  | $\begin{gathered} \text { Dec 31, } \\ 2016 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Sept 30, } \\ 2016 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Jun } 30, \\ 2016 \end{gathered}$ |  |
| Total interest income | \$ | 21,234 | \$ | 21,598 | \$ | 7,157 | \$ | 7,038 | \$ | 7,039 | \$ | 7,106 | \$ | 7,165 |
| Total interest expense |  | 5,664 |  | 6,162 |  | 1,807 |  | 1,921 |  | 1,936 |  | 1,985 |  | 2,026 |
| Net Interest Income |  | 15,570 |  | 15,436 |  | 5,350 |  | 5,117 |  | 5,103 |  | 5,121 |  | 5,139 |
| Provision for loan losses |  | 489 |  | 550 |  | 139 |  | 170 |  | 180 |  | 180 |  | 170 |
| Net Interest Income after Provision for Loan Losses |  | 15,081 |  | 14,886 |  | 5,211 |  | 4,947 |  | 4,923 |  | 4,941 |  | 4,969 |
| Gain on sale of investments |  | 173 |  | - |  | - |  | 173 |  | - |  | - |  |  |
| Bank owned life insurance |  | 292 |  | 297 |  | 97 |  | 97 |  | 98 |  | 97 |  | 96 |
| Other income |  | 1,543 |  | 1,468 |  | 511 |  | 496 |  | 536 |  | 596 |  | 459 |
| Total other expenses |  | 10,924 |  | 10,499 |  | 3,870 |  | 3,656 |  | 3,398 |  | 3,443 |  | 3,447 |
| Income before income taxes Income tax expense |  | $\begin{aligned} & 6,165 \\ & 2,019 \end{aligned}$ |  | $\begin{array}{r} 6,152 \\ 2,153 \\ \hline \end{array}$ |  | $\begin{array}{r} 1,949 \\ 561 \\ \hline \end{array}$ |  | $\begin{array}{r} 2,057 \\ \quad 673 \\ \hline \end{array}$ |  | $\begin{array}{r} 2,159 \\ 785 \\ \hline \end{array}$ |  | $\begin{array}{r} 2,191 \\ \quad 709 \\ \hline \end{array}$ |  | $\begin{array}{r} 2,077 \\ \quad 708 \\ \hline \end{array}$ |
| Net Income | \$ | 4,146 | \$ | 3,999 | \$ | 1,388 | \$ | 1,384 | \$ | 1,374 | \$ | 1,482 | \$ | 1,369 |

Per Common Share Data

| Basic earnings | $\$$ | $\mathbf{1 . 1 1}$ | $\$$ | 1.08 | $\$$ | $\mathbf{0 . 3 7}$ | $\$$ | 0.37 | $\$$ | 0.37 | $\$$ | 0.40 | $\$$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Diluted earnings | $\$$ | $\mathbf{1 . 0 9}$ | $\$$ | 1.06 | $\mathbf{\$}$ | $\mathbf{0 . 3 6}$ | $\$$ | 0.36 | $\$$ | 0.36 | $\$$ | 0.39 | $\$$ |


| Other Selected Consolidated Data | Year-To-Date |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nine Months Ended: |  | Three Months Ended: |  |  |  |  |
|  | $\begin{gathered} \text { Jun } 30, \\ 2017 \end{gathered}$ | $\begin{gathered} \text { Jun } 30, \\ 2016 \end{gathered}$ | $\begin{gathered} \text { Jun 30, } \\ 2017 \end{gathered}$ | Mar 31, 2017 | $\begin{gathered} \text { Dec 31, } \\ 2016 \end{gathered}$ | $\begin{gathered} \text { Sept } 30, \\ 2016 \end{gathered}$ | $\begin{gathered} \text { Jun } 30, \\ 2016 \end{gathered}$ |
| Return on average assets | 0.73\% | 0.70\% | 0.72\% | 0.73\% | 0.73\% | 0.78\% | 0.72\% |
| Return on average equity | 8.29\% | 8.30\% | 8.22\% | 8.30\% | 8.35\% | 9.10\% | 8.49\% |
| Net interest rate spread | 2.63\% | 2.61\% | 2.68\% | 2.59\% | 2.62\% | 2.62\% | 2.61\% |
| Net yield on interest earning assets | 2.81\% | 2.76\% | 2.87\% | 2.76\% | 2.79\% | 2.80\% | 2.79\% |
| Operating expenses to average assets | 1.91\% | 1.82\% | 2.01\% | 1.92\% | 1.80\% | 1.82\% | 1.81\% |
| Efficiency ratio | 62.74\% | 61.04\% | 64.96\% | 64.03\% | 59.23\% | 59.22\% | 60.54\% |
| Ratio of non-performing loans to total |  |  |  |  |  |  |  |
| Loan loss reserve to total loans, net | 0.73\% | 0.71\% | 0.73\% | 0.75\% | 0.74\% | 0.72\% | 0.71\% |
| Stockholders' equity to assets | 8.71\% | 8.55\% | 8.71\% | 8.85\% | 8.77\% | 8.79\% | 8.55\% |
| Selected Consolidated Financial Data | $\begin{gathered} \text { Jun 30, } \\ 2017 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Mar 31, } \\ 2017 \end{gathered}$ | $\begin{gathered} \text { Dec 31, } \\ 2016 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Sept 30, } \\ 2016 \\ \hline \end{gathered}$ | $\begin{array}{r} \text { Jun 30, } \\ 2016 \\ \hline \end{array}$ |  |  |
| Total assets | \$ 781,807 | \$ 761,925 | \$ 757,271 | \$ 747,174 | \$ 759,886 |  |  |
| Cash \& investment securities | 54,439 | 43,010 | 44,104 | 44,872 | 43,396 |  |  |
| Mortgage-backed securities | 119,461 | 126,291 | 135,028 | 123,839 | 132,129 |  |  |
| Total Investments | 173,900 | 169,301 | 179,132 | 168,711 | 175,525 |  |  |
| Consumer Loans receivable | 405,196 | 394,278 | 388,864 | 391,384 | 392,494 |  |  |
| Commercial Loans receivable | 170,300 | 166,672 | 157,750 | 155,488 | 159,641 |  |  |
| Loan loss reserve | $(4,193)$ | $(4,226)$ | $(4,051)$ | $(3,950)$ | $(3,891)$ |  |  |
| Total Loans receivable net | 571,303 | 556,724 | 542,563 | 542,922 | 548,244 |  |  |
| FHLB stock | 5,624 | 5,229 | 5,533 | 5,513 | 5,859 |  |  |
| Checking accounts | 171,607 | 169,165 | 162,867 | 153,695 | 153,054 |  |  |
| Savings accounts | 239,856 | 241,183 | 238,367 | 230,659 | 230,571 |  |  |
| Certificate of deposit accounts | 144,030 | 139,444 | 132,802 | 139,066 | 148,258 |  |  |
| Total Deposits | 555,493 | 549,792 | 534,036 | 523,420 | 531,883 |  |  |
| Advances | 148,082 | 135,371 | 149,523 | 151,768 | 153,051 |  |  |
| Total stockholders' equity | 68,121 | 67,415 | 66,401 | 65,675 | 64,992 |  |  |

