#### Financial Statements and Related Announcement::Third Quarter Results

#### **Issuer & Securities**

| Issuer/ Manager  | FSL TRUST MANAGEMENT PTE. LTD.               |  |
|------------------|--|--|
| Securities       | FIRST SHIP LEASE TRUST - SG1U66934613 - D8DU |  |
| Stapled Security | No   |  |

#### **Announcement Details**

| Announcement Title  | Financial Statements and Related Announcement |
|---|---|
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| Status  | New   |
| Announcement Sub Title  | Third Quarter Results                         |
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| Submitted By (Co./ Ind. Name)   | Bridget Boyd                                  |
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| Description (Please provide a detailed description of the event in the box below - Refer to the Online help for the format) | Please see attached                           |

#### **Additional Details**

| For Financial Period Ended | 30/09/2016  |  |  |  |
|----------------------------|---|--|--|--|
| Attachments                | 20161102 Press Release 3QFY16 Financial Results.pdf 20161102 Results Presentation 3QFY16.pdf 20161102 3QFY16.pdf Total size =964K |  |  |  |





For Immediate Release

## FSL Trust achieves 24% increase in quarterly net profit and continued positive cash generation

- 3QFY16 net profit 24% higher at US\$3.5 million against the US\$2.8 million for 3QFY15
- A profitable and cash-flow positive quarter despite three dry dockings and a challenging shipping market

**Singapore, 2 November 2016** – FSL Trust Management Pte. Ltd. ("FSLTM"), as trustee-manager of First Ship Lease Trust ("FSL Trust" or "the Trust") announced today that the Trust generated a net profit of US\$3.5 million for the Trust's third quarter ended 30 September 2016 ("3QFY16").

Despite challenging macroeconomic conditions and a difficult global shipping market, the Trust was able to maintain its positive momentum in the period under review with a 24% year-on-year increase in net profit to US\$3.5 million in 3QFY16. This represents another quarter of profitability and positive cash generation for the Trust.

3QFY16 revenue declined 19.1% compared to the year ago quarter ("3QFY15"), primarily due to the dry-docking of three chemical vessels in 3QFY16 and a reduced fleet portfolio following the disposal of two panamax containerships in February 2016. As a result, net cash generated from operations for 3QFY16 decreased 17.5% from US\$16.0 million to US\$13.2 million.

Commenting on the Trust's performance, Alan Hatton, Chief Executive Officer of FSLTM said:

"We are pleased to post another profitable and cash generative quarter, despite the challenging shipping market and three dry dockings falling in 3QFY16.

"This justifies the strategy the Trust has employed, taking good quality contract cover through 2016, 2017 and beyond."

#### **3QFY16 Results Conference Call**

FSLTM will host a conference call for all registered participants on Thursday, 3 November 2016 at 10.00 am (Singapore time) to discuss the results. An audio recording of the conference call will be available on FSL Trust's website at <a href="https://www.FSLTrust.com">www.FSLTrust.com</a> from 12.00 pm (Singapore time) on Friday, 4 November 2016.

#### [END]

#### About First Ship Lease Trust (Bloomberg: FSLT SP; Reuters: FSLT.SI; OTCQX: FSHPY)

First Ship Lease Trust ("FSL Trust" or the "Trust") is a shipowner and a provider of leasing services on a long-term bareboat charter basis to the international shipping industry. The Trust has a diversified portfolio of 22 modern and high-quality vessels, comprising five containerships, 12 product tankers, three chemical tankers and two crude oil tankers. FSL Trust is listed on the main board of the Singapore Exchange Securities Trading Limited (SGX-ST) and its American Depositary Receipts (ADRs) are quoted on the PrimeQX tier of International OTCQX.

This news release may contain forward-looking statements that involve risks and uncertainties. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, competition from other companies, changes in operating expenses, trust expenses and governmental and public policy changes and the continued availability of financing in the amounts and the terms necessary to support future business. Investors are cautioned not to place undue reliance on these forward-looking statements, which are based on the current view of management on future events.

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### FSL Trust

3QFY16 Financial Results 3 November 2016

### **3QFY16 – Key financial highlights**



- ➤ Net profit 24% higher at US\$ 3.5m against the US\$ 2.8m for 3QFY15
- > Another quarter of profitability and positive cash generation
- Revenue declined 19.1% year-on-year, primarily due to:
  - the reduced fleet portfolio
  - softening rates in some tanker sectors
  - dry docking of the three chemical tankers
- ➤ Gearing<sup>(1)</sup> improved from 50.6% as at 3QFY15 to 44.5% as at 2QFY16

### **Performance review**

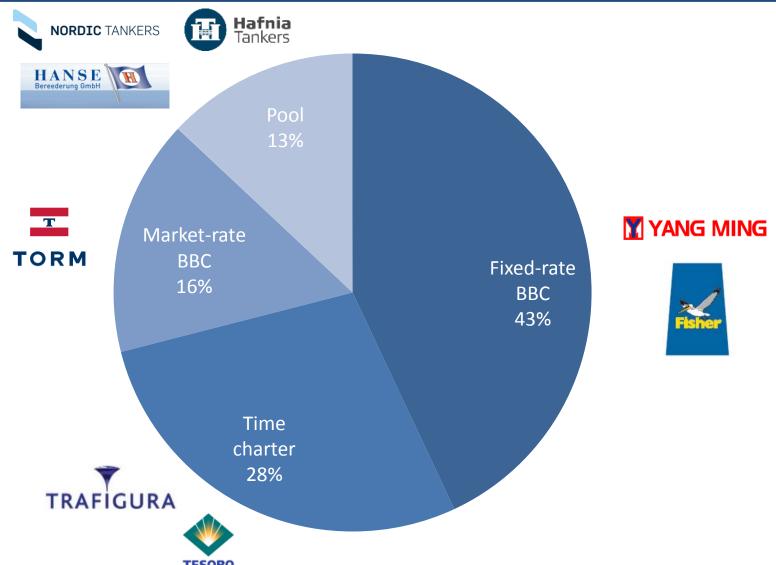


| US\$'000                           | 3QFY16 | 3QFY15 | Inc/(Dec)<br>% |
|------------------------------------|--------|--------|----------------|
| Revenue                            | 22,941 | 28,358 | (19.1)         |
| Operating profit                   | 5,778  | 5,557  | 4.0            |
| Profit/(Loss) for the quarter      | 3,534  | 2,849  | 24.0           |
| Net cash generated from operations | 13,184 | 15,971 | (17.5)         |
| Gearing ratio                      | 44.5%  | 50.6%  | (12.1)         |

- Revenue decrease due to pressure on some spot/floating bareboat rates and the reduced fleet size
- ➤ More than US\$ 50m of debt repaid in 12 months

### Fleet deployment by revenue<sup>(1)</sup>

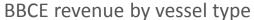


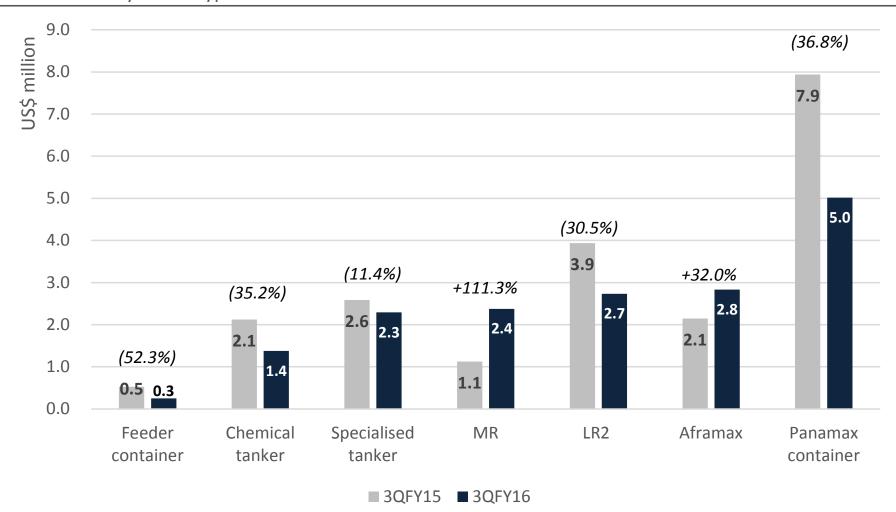


Note 1: BBCE revenue for the 3 months ended 30 September 2016

### **Operational performance**

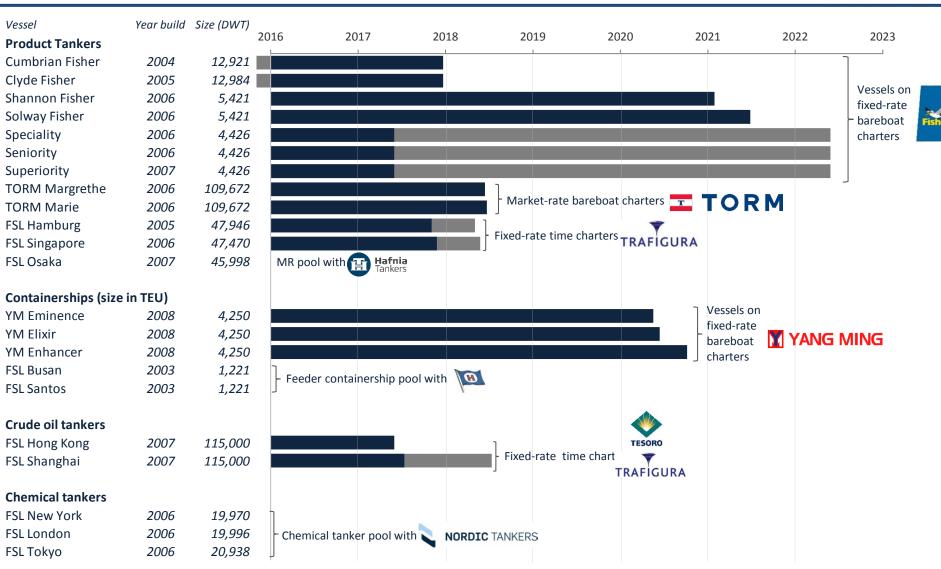






### Lease maturity of vessels





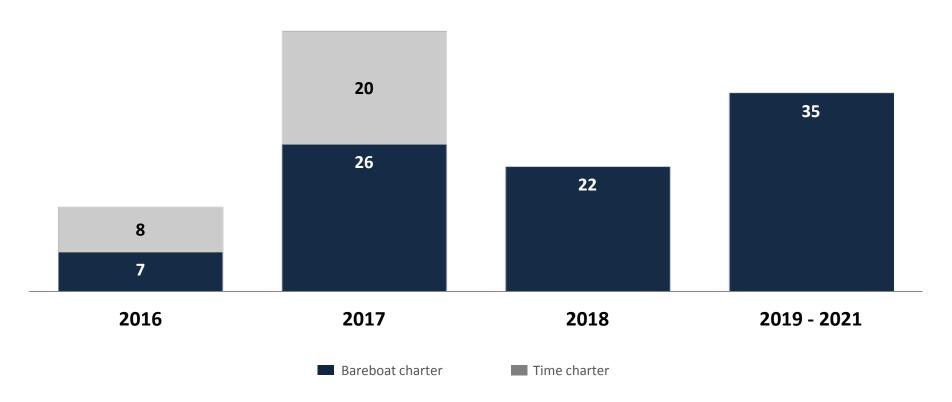
Potential extension

Base

### Revenue backlog



# Remaining contracted revenue stood at US\$ 133m (1) as at 30 September 2016



Note 1: Based on revenue from nine bareboat charters (excluding the TORM charters on variable rates) and from time charter contracts with Tesoro (FSL Hong Kong) and Trafigura (FSL Singapore, FSL Hamburg and FSL Shanghai)

### Scheduled dry dockings for the next 12 months



### FSL managed fleet - Vessels planned for dry docking

| Vessel        | Date      |
|---------------|-----------|
| FSL Hong Kong | 1Q FY2017 |
| FSL Osaka     | 3Q FY2017 |

### Latest dry dockings

| Vessel       | Date      |
|--------------|-----------|
| FSL New York | 3Q FY2016 |
| FSL Tokyo    | 3Q FY2016 |
| FSL London   | 3Q FY2016 |

### **FY2017** scheduled redeliveries



| Vessel        | Date      |
|---------------|-----------|
| Speciality    | 2Q FY2017 |
| Superiority   | 2Q FY2017 |
| Seniority     | 2Q FY2017 |
| FSL Hong Kong | 2Q FY2017 |
| FSL Shanghai  | 3Q FY2017 |
| FSL Hamburg   | 4Q FY2017 |
| FSL Singapore | 4Q FY2017 |

- > Four fixed-rate bareboat charters expired in FY2016
  - Ever Radiant and Ever Respect were sold on redelivery
  - > The Trust successfully renegotiated a five year fixed-rate bareboat charter renewal for Shannon Fisher and Solway Fisher at market adjusted bareboat rates
- > Seven vessels are expected to be redelivered in FY2017

### **Summary and outlook**



### Summary

- Another quarter of profitability despite a smaller fleet and the challenging shipping industry environment
- Gearing reduced to 46%; over US\$ 50m of debt repaid in last twelve months

#### Outlook

- Shipping markets across various sectors remain under significant pressure in the near term, but the financial effects should be mitigated by FSL Trust's charter book
- 4QFY16 will be affected by some dry docking related costs following the special surveys of the chemical tankers in 3QFY16



### Thank You



First Ship Lease Trust ("FSL Trust" or "the Trust") is a shipowner and a provider of leasing services on a bareboat charter basis to the international shipping industry and is listed on the Singapore Exchange Securities Trading Limited ("SGX").

As at 30 September 2016, FSL Trust has a modern, high quality and diversified portfolio of 22 vessels consisting of five containerships, twelve product tankers, three chemical tankers and two crude oil tankers. 12 vessels are employed on long-term bareboat charters as at 30 September 2016 and have a dollar-weighted average remaining lease period of approximately three years (excluding extension periods and early buy-out options). The remaining ten vessels are employed on time charter arrangements and in pools. The combined portfolio of 22 vessels has a dollar-weighted average age of approximately ten years.

#### **Summary of FSL Trust Consolidated Results**

Revenue
Profit for the quarter/ period
Income available for distribution

| 3Q 2016  | 3Q 2015  | Inc/<br>(Dec) | YTD SEP<br>2016 | YTD SEP<br>2015 | Inc/<br>(Dec) |
|----------|----------|---------------|-----------------|-----------------|---------------|
| US\$'000 | US\$'000 | %             | US\$'000        | US\$'000        | %             |
| 22,941   | 28,358   | (19.1)        | 74,955          | 80,655          | (7.1)         |
| 3,534    | 2,849    | 24.0          | 11,291          | 14,064          | (19.7)        |
| 2,507    | 4,971    | (49.6)        | 12,356          | 14,128          | (12.5)        |

#### 1(a)(i) Consolidated Income Statements

|                                |      | Group    |          |         |          |          |         |
|--------------------------------|------|----------|----------|---------|----------|----------|---------|
|                                |      |          |          | Inc/    | YTD SEP  | YTD SEP  | Inc/    |
|                                | Note | 3Q 2016  | 3Q 2015  | (Dec)   | 2016     | 2015     | (Dec)   |
|                                |      | US\$'000 | US\$'000 | %       | US\$'000 | US\$'000 | %       |
| Revenue                        |      | 22,941   | 28,358   | (19.1)  | 74,955   | 80,655   | (7.1)   |
| Depreciation expense on        |      |          |          |         |          |          |         |
| vessels                        |      | (10,243) | (13,768) | (25.6)  | (30,625) | (36,759) | (16.7)  |
| Voyage expenses                |      | -        | (1,323)  | (100.0) | -        | (2,152)  | (100.0) |
| Vessel operating expenses      |      | (5,788)  | (6,287)  | (7.9)   | (17,955) | (16,821) | 6.7     |
| Management fees                |      | (697)    | (896)    | (22.2)  | (2,320)  | (2,631)  | (11.8)  |
| Trustee fees                   |      | (27)     | (29)     | (6.9)   | (82)     | (88)     | (6.8)   |
| Other Trust expenses           |      | (408)    | (498)    | (18.1)  | (1,332)  | (1,458)  | (8.6)   |
| Results from operating         | •    |          |          |         |          |          |         |
| activities                     |      | 5,778    | 5,557    | 4.0     | 22,641   | 20,746   | 9.1     |
| Finance income                 |      | 6        | 3        | 100.0   | 15       | 9        | 66.7    |
| Finance expenses               |      | (2,650)  | (3,211)  | (17.5)  | (8,403)  | (9,864)  | (14.8)  |
| Gain on disposal of available- |      |          |          |         |          |          |         |
| for-sale financial assets      | (a)  | -        | -        | N.M.    | -        | 1,710    | (100.0) |
| Loss on disposal of vessels    | (b)  | -        | -        | N.M.    | (4,162)  | -        | 100.0   |
| Other income                   | (c)  | 400      | 500      | (20.0)  | 1,200    | 1,507    | (20.4)  |
| Profit before tax              | •    | 3,534    | 2,849    | 24.0    | 11,291   | 14,108   | (20.0)  |
| Income tax expense             |      | -        | -        | N.M.    | -        | (44)     | (100.0) |
| Profit for the quarter/ period |      | 3,534    | 2,849    | 24.0    | 11,291   | 14,064   | (19.7)  |

#### Note:

- (a) This relates to the disposal of the entire shareholdings in TORM A/S for a total consideration of US\$2.6 million in January 2015.
- (b) This relates to the disposal of two containerships in February 2016.
- (c) This relates to income received from claims and legal settlements.

#### 1(a)(ii) Statements of Comprehensive Income

|  | Group    |          |                 |                 |
|--|----------|----------|-----------------|-----------------|
|  | 3Q 2016  | 3Q 2015  | YTD SEP<br>2016 | YTD SEP<br>2015 |
|  |          |          |                 |                 |
|  | US\$'000 | US\$'000 | US\$'000        | US\$'000        |
| Profit for the quarter/ period                           | 3,534    | 2,849    | 11,291          | 14,064          |
| Other comprehensive income/ (losses)                     |          |          |                 |                 |
| Items that are or may be classified subsequently to      |          |          |                 |                 |
| profit or loss:  |          |          |                 |                 |
| Translation differences relating to financial statements |          |          |                 |                 |
| of foreign subsidiaries                                  | 71       | 40       | 197             | (829)           |
| Exchange differences on monetary items forming part      |          |          |                 | (==,)           |
| of net investment in foreign subsidiaries                | -        | -        | 152             | -               |
| Effective portion of changes in fair value of cash flow  |          |          |                 |                 |
| hedges   | 138      | (465)    | (331)           | (1,103)         |
| Net change in fair value of cash flow hedges transferred |          | , ,      | , ,             | , , ,           |
| to income statement                                      | 185      | 311      | 489             | 1,012           |
| Other comprehensive income/ (loss), net of tax           | 394      | (114)    | 507             | (920)           |
| Total comprehensive income                               | 3,928    | 2,735    | 11.798          | 13,144          |

#### 1(a)(iii) Distribution Statements

|   |      | Group    |          |          |          |
|---|------|----------|----------|----------|----------|
|   |      |          |          | YTD SEP  | YTD SEP  |
|   | Note | 3Q 2016  | 3Q 2015  | 2016     | 2015     |
|   |      | US\$'000 | US\$'000 | US\$'000 | US\$'000 |
| Profit for the quarter/ period            |      | 3,534    | 2,849    | 11,291   | 14,064   |
| Add: Non-cash adjustments                 | (a)  | 9,650    | 13,122   | 33,098   | 33,064   |
| Net cash generated from operations        |      | 13,184   | 15,971   | 44,389   | 47,128   |
| Less: Repayment of secured bank loans     |      | (10,677) | (11,000) | (32,033) | (33,000) |
| Prepayment of secured bank loans          | (b)  | -        | -        | -        | -        |
| Income available for distribution         |      | 2,507    | 4,971    | 12,356   | 14,128   |
| Less: Cash retained in the current period |      | (2,507)  | (4,971)  | (12,356) | (14,128) |
| Net distributable amount                  | (c)  | -        | -        | -        | -        |
| Amount available for distribution         |      | -        | -        | -        | -        |
| Comprising:(i) Tax-exempt distribution    |      | -        | -        | -        | -        |
| (ii) Tax-exempt (one-tier)                |      |          |          |          |          |
| distribution                              |      | -        | -        | -        | -        |
| Amount to be distributed                  |      | -        | -        | -        | -        |
| Units at the end of the quarter ('000)    |      | 637,457  | 640,193  | 637,457  | 640,193  |
| Distribution per unit (US Cents)          |      | -        | -        | -        | -        |
|   |      |          |          |          |          |

#### Notes:

(a) Non-cash adjustments

Depreciation expense on vessels
Unrealised exchange differences
Loss on disposal of vessels
Gain on disposal of available-for-sale
financial assets
Amortisation of deferred income
Amortisation of initial direct costs

| Group    |          |          |          |  |  |  |
|----------|----------|----------|----------|--|--|--|
|          |          | YTD SEP  | YTD SEP  |  |  |  |
| 3Q 2016  | 3Q 2015  | 2016     | 2015     |  |  |  |
| US\$'000 | US\$'000 | US\$'000 | US\$'000 |  |  |  |
| 9,971    | 13,455   | 29,764   | 35,749   |  |  |  |
| 18       | 6        | 189      | 43       |  |  |  |
| -        | -        | 4,162    | -        |  |  |  |
|          |          |          |          |  |  |  |
| -        | -        | -        | (1,710)  |  |  |  |
| (361)    | (361)    | (1,083)  | (1,083)  |  |  |  |
| 22       | 22       | 66       | 65       |  |  |  |
| 9,650    | 13,122   | 33,098   | 33,064   |  |  |  |

- (b) In 1Q of 2016, US\$ 8.0 million of the cash proceeds from the sale of two containerships was used to prepay secured bank loans. As these amounts were not generated from operations they have not been included in this statement.
- (c) No distribution has been recommended by the Board for the third quarter of 2016. The income available for distribution this quarter has been retained.

#### 1(b)(i) Statements of Financial Position

|   |      | 30 Sep 2016  |   | 31 Dec  | 2015   |
|---|------|--|---|---|--|
|   |      | Group Trust  |   | Group   | Trust  |
|   | Note | US\$'000   | US\$'000                                    | US\$'000  | US\$'000   |
| Non-current assets Vessels Subsidiaries Derivative assets   |      | 484,048<br>-<br>-<br>484,048                             | 368,202<br>-<br>368,202                     | 526,516<br>-<br>55<br>526,571                             | 368,397<br>55<br>368,452                         |
| Current assets Inventories Derivative assets Trade and other receivables Cash and cash equivalents  | (a)  | 64<br>-<br>4,407<br>39,702<br>44,173                     | 55<br>30,090<br>30,145                      | 45<br>133<br>4,623<br>28,834<br>33,635                    | 133<br>26,554<br>16,769<br>43,456                |
| Total assets  |      | 528,221  | 398,347                                     | 560,206   | 411,908  |
| Equity attributable to unitholders of FSL Trust Units in issue Reserves Total equity  Non-current liabilities Secured bank loans Derivative liabilities Deferred income | (b)  | 523,284<br>(233,304)<br>289,980<br>190,929<br>-<br>1,040 | 523,284<br>(393,189)<br>130,095<br>190,929  | 523,284<br>(245,102)<br>278,182<br>229,050<br>67<br>2,123 | 523,284<br>(384,708)<br>138,576<br>229,050<br>67 |
| Deferred income   |      | 191,969  | 190,929                                     | 2,123   | 229,117  |
| Current liabilities Trade and other payables Lease income received in advance Derivative liabilities Secured bank loans Deferred income                                 | (b)  | 1,917<br>795<br>285<br>41,831<br>1,444<br>46,272         | 35,207<br>-<br>285<br>41,831<br>-<br>77,323 | 3,500<br>2,240<br>565<br>43,035<br>1,444<br>50,784        | 615<br>-<br>565<br>43,035<br>-<br>44,215         |
| Total liabilities   | }    | 238,241  | 268,252                                     | 282,024   | 273,332  |
| Total equity and liabilities  |      | 528,221  | 398,347                                     | 560,206   | 411,908  |

#### 1(b)(i) Statements of Financial Position (cont'd)

Note:

#### (a) Cash and cash equivalents comprise:

Cash at Bank Short-term deposits Cash and cash equivalents in the statement of cash flows

| 30 Sep   | 2016                   | 31 Dec 2015 |          |  |
|----------|------------------------|-------------|----------|--|
| Group    | Trust                  | Group       | Trust    |  |
| US\$'000 | '000 US\$'000 US\$'000 |             | US\$'000 |  |
| 26,702   | 20,090                 | 25,956      | 16,675   |  |
| 13,000   | 10,000                 | 2,878       | 94       |  |
| 39,702   | 30,090                 | 28,834      | 16,769   |  |

#### (b) Aggregate Amount of Group and the Trust's Borrowings and Debt Securities

|                                     | 30 Sep 2016 | 31 Dec 2015 |
|-------------------------------------|-------------|-------------|
|                                     | US\$'000    | US\$'000    |
| Secured bank loans                  |             |             |
| Repayable within one year           |             |             |
| Secured bank loans                  | 42,711      | 44,000      |
| Less: Unamortised debt upfront fees | (880)       | (965)       |
|                                     | 41,831      | 43,035      |
| Repayable after one year            |             |             |
| Secured bank loans                  | 191,131     | 229,901     |
| Less: Unamortised debt upfront fees | (202)       | (851)       |
|                                     | 190,929     | 229,050     |

The Trustee-Manager, on behalf of FSL Trust, secured a 6-year amortising term loan facility in December 2011 and the outstanding face value of the loan balance was US\$233.8 million as at 30 September 2016.

The interest margin of the term loan:

| VTL ratio     | Margin over US\$ 3-month LIBOR |
|---------------|--------------------------------|
| >100% to 140% | 3.0%                           |
| >140% to 180% | 2.8%                           |
| >180%         | 2.6%                           |

As at 30 September 2016, the Trust is in compliance with the terms of the original loan agreement.

For 3Q 2016, the applicable margin over US\$ 3-month LIBOR was 2.8%. The VTL ratio will be assessed semi-annually.

(b) Aggregate Amount of Group and the Trust's Borrowings and Debt Securities (cont'd)

The term loan facility is secured on the following<sup>(1)</sup>:

- (i) a first priority mortgage over the Group's vessels (excluding FSL Osaka) in the portfolio;
- (ii) a first priority assignment of the Group's rights, title, interest in the insurances to and for each vessel, including insurance for hull and machinery, protection and indemnity and war risks;
- (iii) a first priority assignment of the Group's rights, title and interest in and to the charter agreements and the charter income of each vessel; and
- (iv) pledge of the shares of all the vessel-owning subsidiaries (excluding FSL-27 Pte. Ltd.).
- <sup>(1)</sup> FSL Osaka and FSL-27 Pte. Ltd. (the vessel owing subsidiary) do not form part of the security package.

FSL Trust has hedged part of its interest rate risk through a combination of interest rate swaps and/or natural hedges to fix the interest rates. The fixed interest rates range from 1.06% per annum to 1.65% per annum.

#### 1(c) Consolidated Cash Flow Statements

|   | Group       |          |          |              |
|---|-------------|----------|----------|--------------|
|   |             |          | YTD SEP  | YTD SEP      |
|   | 3Q 2016     | 3Q 2015  | 2016     | 2015         |
|   | US\$'000    | US\$'000 | US\$'000 | US\$'000     |
| Operating activities:   |             |          |          |              |
| Profit before tax   | 3,534       | 2,849    | 11,291   | 14,108       |
| Adjustments for:  |             |          |          |              |
| Depreciation expense on vessels   | 10,243      | 13,768   | 30,625   | 36,759       |
| Amortisation of debt upfront fees   | 237         | 265      | 734      | 815          |
| Amortisation of initial direct costs  | 130         | 125      | 389      | 377          |
| Amortisation of deferred income   | (361)       | (361)    | (1,083)  | (1,083)      |
| Interest income   | (6)         | (3)      | (15)     | (9)          |
| Interest expense  | 2,367       | 2,913    | 7,383    | 8,969        |
| Loss on disposal of vessels<br>Gain on disposal of available-for-sale financial<br>assets | -           | -        | 4,162    | -<br>(1,710) |
| Unrealised exchange differences   | 18          | 6        | 189      | 43           |
| om canada exchange differences  | 16,162      | 19,562   | 53,675   | 58,269       |
| Changes in working capital:   | 10,102      | 17,302   | 33,073   | 30,207       |
| Trade and other receivables   | (789)       | 3,306    | 216      | 1,155        |
| Inventories   | (64)        | (253)    | (19)     | (623)        |
| Trade and other payables  | (134)       | 831      | (1,693)  | 1,328        |
| Lease income received in advance  | (149)       | (3)      | (1,445)  | (970)        |
| Cash generated from operating activities  | 15,026      | 23,443   | 50,734   | 59,159       |
| Income tax paid   | -           | -        | -        | (44)         |
| Cash flows from operating activities  | 15,026      | 23,443   | 50,734   | 59,115       |
| Investing activities:   |             |          |          |              |
| Interest received   | 5           | 3        | 15       | 13           |
| Net proceed on disposal of vessels  | _           |          | 9,567    | -            |
| Net proceed on disposal of available-for-sale   |             |          | 7,307    |              |
| financial assets  | -           | -        | -        | 2,629        |
| Costs incurred for dry-docking  | (1,666)     | (276)    | (2,116)  | (286)        |
| Cash flows (used in)/ from investing activities   | (1,661)     | (273)    | 7,466    | 2,356        |
| Financing activities:   |             |          |          |              |
| Repayment of secured bank loans   | (10,677)    | (11,000) | (32,033) | (33,000)     |
| Prepayment of secured bank loans  | -           | -        | (8,026)  | -            |
| Interest paid   | (2,338)     | (2,909)  | (7,273)  | (8,924)      |
| Security deposit  | -           | -        | -        | 10,000       |
| Pledged deposit   | -           | (1)      | -        | (2,630)      |
| Purchase of the Trust's units   | -           | (455)    |          | (1,739)      |
| Cash flows used in financing activities   | (13,015)    | (14,365) | (47,332) | (36,293)     |
| Net increase in cash and cash equivalents   | 350         | 8,805    | 10,868   | 25,178       |
| Cash and cash equivalents at beginning of period  | 39,352      | 39,123   | 28,834   | 22,750       |
| Cash and cash equivalents at end of period  | 39,702      | 47,928   | 39,702   | 47,928       |
| Comprising:-  |             |          |          | -            |
| Cash at Bank  | 26,702      | 45,052   | 26,702   | 45,052       |
| Short-term deposits   | 13,000      | 2,876    | 13,000   | 2,876        |
|   | 39,702      | 47,928   | 39,702   | 47,928       |
|   | - : , . • = | , ,      | ,        | ,,           |

#### 1(d)(i) Statements of Changes in Unitholders' Funds

2016
Group
At 1 July 2016
Total comprehensive income for the quarter
At 30 September 2016

| Units in<br>Issue | Hedging<br>Reserve | Foreign<br>Currency<br>Translation<br>Reserve | Accumulated<br>Losses | Total<br>Equity  |
|-------------------|--------------------|---|-----------------------|------------------|
| US\$'000          | US\$'000           | US\$'000                                      | US\$'000              | US\$'000         |
| 523,284           | (608)<br>323       | (6,393)<br>71                                 | (230,231)<br>3,534    | 286,052<br>3,928 |
| 523,284           | (285)              | (6,322)                                       | (226,697)             | 289,980          |

2015
Group
At 1 July 2015
Cancellation of units bought back
Total comprehensive income/
(loss) for the quarter
At 30 September 2015

| Units in Issue   | Hedging<br>Reserve  | Foreign<br>Currency<br>Translation<br>Reserve | Accumulated<br>Losses   | Total<br>Equity           |
|------------------|---------------------|---|-------------------------|---------------------------|
| US\$'000         | US\$'000            | US\$'000                                      | US\$'000                | US\$'000                  |
| 524,128<br>(455) | (948)<br>-<br>(154) | (6,402)<br>-<br>40                            | (240,920)<br>-<br>2,849 | 275,858<br>(455)<br>2,735 |
| 523,673          | (1,102)             | (6,362)                                       | (238,071)               | 278,138                   |

2016 Trust At 1 July 2016 Total comprehensive income/(loss) for the quarter At 30 September 2016

| Units in<br>Issue | Hedging<br>Reserve | Accumulated<br>Losses | Total<br>Equity |
|-------------------|--------------------|-----------------------|-----------------|
| US\$'000          | US\$'000           | US\$'000              | US\$'000        |
| 523,284           | (608)<br>323       | (390,108)<br>(2,796)  | 132,568         |
| 523,284           | (285)              | (392,904)             | 130,095         |

2015
Trust
At 1 July 2015
Cancellation of units bought back
Total comprehensive loss for the quarter
At 30 September 2015

| Units in<br>Issue | Hedging<br>Reserve | Accumulated<br>Losses | Total<br>Equity |
|-------------------|--------------------|-----------------------|-----------------|
| US\$'000          | US\$'000           | US\$'000              | US\$'000        |
|                   |                    |                       |                 |
| 524,128           | (948)              | (373,194)             | 149,986         |
| (455)             | -                  | -                     | (455)           |
| -                 | (154)              | (3,329)               | (3,483)         |
| 523,673           | (1,102)            | (376,523)             | 146,048         |

#### 1(d)(ii)(iii) Details of any changes in Units

|                                   | Note | 3Q 2016<br>Units | FY 2015<br>Units |
|-----------------------------------|------|------------------|------------------|
| At the beginning of the period    |      | 637,456,577      | 654,665,077      |
| Units issued during the period    |      | -                | -                |
| Units cancelled during the period | (a)  | -                | (17,208,500)     |
| At the end of the period          |      | 637,456,577      | 637,456,577      |

Note:

(a) Pursuant to the "Unit Buy-back Mandate" obtained on 29 April 2015.

1(d)(iv) Sales, Transfers, Disposal, Cancellation and/or use of Treasury Units

Not applicable.

2. Whether the figures have been audited, or reviewed and in accordance with which auditing standard or practice

The figures have not been audited or reviewed by the auditors.

3. Where the figures have been audited, or reviewed, the auditors' report (including any qualifications or emphasis of matter)

Not applicable.

4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited financial statements have been applied

FSL Trust has applied the same accounting policies and methods of computation in the preparation of the financial statements for the current reporting period compared with the audited financial statements for the year ended 31 December 2015.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change

Not applicable.

6. Earnings per unit ("EPU") and Distribution per unit ("DPU") for the current financial period reported on and the corresponding period of the immediately preceding financial year

|  | Group   |         |         |         |
|--|---------|---------|---------|---------|
|  | 3Q      | 3Q      | YTD SEP | YTD SEP |
|  | 2016    | 2015    | 2016    | 2015    |
| Basic and diluted earnings per unit is based on:   |         |         |         |         |
| Profit for the quarter/ period (US\$'000)  | 3,534   | 2,849   | 11,291  | 14,064  |
| Weighted average number of issued units (basic and diluted) ('000)                         | 637,457 | 642,664 | 637,457 | 648,479 |
| Basic and diluted earnings per unit based on weighted average number of units in issue (US |         |         |         |         |
| Cents)   | 0.55    | 0.44    | 1.77    | 2.17    |
| Number of issued units at end of quarter ('000)  | 637,457 | 640,193 | 637,457 | 640,193 |
| Distribution per unit (US Cents)   | -       | -       | -       | -       |

7. Net Asset Value ("NAV") per unit based on units at the end of the current financial period reported on and immediately preceding financial year

|                                 |      | 30 Sep 2016 |       | 31 Dec 2015 |       |
|---------------------------------|------|-------------|-------|-------------|-------|
|                                 | Note | Group       | Trust | Group       | Trust |
| Net asset value per unit (US\$) | (a)  | 0.45        | 0.20  | 0.44        | 0.22  |

#### Note:

(a) Net asset value per unit was calculated based on the applicable number of units issued as at the end of the respective period/year.

#### 8. Review of Performance

The breakdown of the revenue (on a bareboat charter/bareboat charter equivalent ("BBCE") basis) by the respective charter types and the net result from operations is as follows:

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#### 3Q 2016 vs 3Q 2015

|  | Group    |          |           |
|--|----------|----------|-----------|
|  | 3Q 2016  | 3Q 2015  | Inc/(Dec) |
|  | US\$'000 | US\$'000 | %         |
| Rentals from vessels on bareboat charter     | 10,039   | 14,459   | (30.6)    |
| BBCE revenue of vessels on:-                 |          |          |           |
| -Time charter                                | 4,727    | 2,422    | 95.2      |
| -Pool  | 2,115    | 2,653    | (20.3)    |
| -Spot  | -        | 901      | (100.0)   |
| Total bareboat charter/BBCE revenue          | 16,881   | 20,435   | (17.4)    |
| Less:  |          |          |           |
| Depreciation expense on vessels <sup>1</sup> | (9,971)  | (13,455) | (25.9)    |
| Management fees                              | (697)    | (896)    | (22.2)    |
| Trustee fees                                 | (27)     | (29)     | (6.9)     |
| Other Trust expenses <sup>2</sup>            | (408)    | (498)    | (18.1)    |
| Other operating expenses                     | (11,103) | (14,878) | (25.4)    |
|  |          |          |           |
| Results from operating activities            | 5,778    | 5,557    | 4.0       |
| Other income                                 | 400      | 500      | (20.0)    |
| Finance income                               | 6        | 3        | 100.0     |
| Finance expenses                             | (2,650)  | (3,211)  | (17.5)    |
| Profit before tax                            | 3,534    | 2,849    | 24.0      |
| Income tax expense                           | -        | -        | N.M.      |
| Profit for the quarter                       | 3,534    | 2,849    | 24.0      |

#### a. Bareboat charter/BBCE revenue

#### Bareboat charter

Bareboat charter rentals decreased by 30.6% (US\$4.4 million), mainly attributable to:

- i) the disposal of two containerships in February 2016, (US\$2.9 million);
- ii) Shannon Fisher and Solway Fisher bareboat contracts renewed at a lower daily rate (US\$0.2 million); and
- iii) poorer performance of the 2 LR2 tankers, TORM Margrethe and Torm Marie, which generated lower revenue (US\$1.2 million).

The rentals derived from the remaining 8 vessels under bareboat leases continued to support the overall earnings of FSL Trust.

Included in the other Trust expenses are vessel inspection fees, valuation fees, insurance, directors fees, professional fees, take over costs, printing, investor relations and others.

<sup>&</sup>lt;sup>1</sup> For this analysis, depreciation expense on dry-docking costs is included in vessel operating expenses in deriving BBCE revenue.

#### 8. Review of Performance (cont'd)

#### Time charter

#### i) Product tankers

Both FSL Hamburg and FSL Singapore have been chartered to a global commodities trader since November 2015. The two vessels generated a BBCE revenue of US\$1.9 million in the quarter under review.

#### ii) Crude oil tankers

FSL Hong Kong has been employed on time charter from 14 June 2015 and generated a BBCE revenue of US\$1.4 million in the quarter under review.

FSL Shanghai has been employed on time charter and generated a BBCE revenue of US\$1.4 million in the quarter under review.

#### Pool

#### i) Chemical tankers

The three chemical tankers are employed in the 'Nordic Tankers 19,000 Stainless Steel Pool'. Collectively, these vessels generated net pool revenue of US\$3.2 million. After deducting vessel operating expenses, these vessels earned BBCE revenue of US\$1.4 million in the quarter under review.

#### ii) Containerships

FSL Busan (ex Cape Ferro) and FSL Santos (ex Cape Falcon) are employed in a 1200-1400/1700 TEU pool which is managed by HANSE Bereederung GmbH ('Hanse Pool'). Collectively, these vessels generated net pool revenue of US\$1.1 million. After deducting vessel operating expenses, these vessels earned BBCE revenue of US\$0.2 million in the quarter under review.

#### iii) Product tanker

FSL Osaka, acquired by the Trust on 18 Nov 2015, entered an MR pool managed by Hafnia Management ('Hafnia Pool'). The vessel generated net pool revenue of US\$1.1 million. After deducting vessel operating expenses, the vessel earned BBCE revenue of US\$0.5 million in the quarter under review.

#### 8. Review of Performance (cont'd)

#### b. Other operating expenses

Other operating expenses decreased by 25.4% (US\$3.8 million) due mainly to lower depreciation expenses of US\$3.5 million arising from:

- i) the disposal of two containerships in February 2016 (decrease of US\$5.1 million); offset with
- ii) the changes in residual values of vessels which gave rise to an increase of US\$1.7 million.

#### c. Results from operating activities

On an overall basis, FSL Trust generated an operating profit of US\$5.8 million in this quarter, compared to US\$5.6 million over the same period last year.

#### d. Finance expenses

Finance expenses in 3Q 2016, including an exchange loss of US\$31,000 (3Q 2015: exchange loss of US\$19,000), decreased by 17.5% (US\$0.6 million) mainly due to:

- lower outstanding indebtedness with reduced interest margin from 4Q 2015 (due to VTL improvement); and
- the declining value of existing swaps.

For 3Q 2016, FSL Trust achieved net profits of US\$3.5 million.

#### 9. Variance from Prospect Statement

Not applicable.

#### 10. Outlook and Prospects

Shipping markets across various sectors remain under significant pressure in the near term. The financial effects should be mitigated by FSL Trust's charter book, justifying the Trust's effort to secure contract cover.

Q4 2016 will be affected by some dry docking related costs following the special surveys of the chemical tanker in Q3 2016.

#### 11. Distribution

(a) Current financial period

Any distributions declared for the : No

current financial period

(b) Corresponding Period of the Immediate Preceding Financial Period

Any distributions declared for the : No

previous corresponding period

12. If no distribution has been declared/recommended, a statement to that effect

No distribution has been declared.

13. If the Group has obtained a general mandate from unitholders for Interested Party Transaction ("IPT"), the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect

FSL Trust does not have any unitholders' mandate for IPT.

14. Confirmation by the Board pursuant to Rule 705(5) of the Listing Manual

To the best of our knowledge, nothing has come to the attention of the board of directors which may render the interim financial results of the Group for the quarter ended 30 September 2016 to be false or misleading in any material aspect.

15. The Trustee-Manager, FSL Trust Management Pte. Ltd., has procured undertakings required under Rule 720(1), from all its directors and executive officers.

This announcement may contain forward-looking statements that involve risks and uncertainties. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, competition from other companies, changes in operating expenses, Trust expenses and governmental and public policy changes and the continued availability of financing in the amounts and the terms necessary to support future business. Investors are cautioned not to place undue reliance on these forward-looking statements, which are based on current view of management on future events.

BY ORDER OF THE BOARD FSL TRUST MANAGEMENT PTE. LTD. (COMPANY REGISTRATION NO. 200702265R) AS TRUSTEE-MANAGER OF FIRST SHIP LEASE TRUST

Alan Hatton Chief Executive Officer 02 November 2016