## NEWS RELEASE

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FIRST RESOURCE BANK ANNOUNCES 15\% YEAR TO DATE REVENUE GROWTH; LOANS AND DEPOSITS REACH RECORD HIGHS

EXTON, PA - First Resource Bank (OTCQX: FRSB) announced financial results for the three months ended June 30, 2016.

Highlights for the second quarter of 2016 included:

- Net income of $\$ 304,115$, which was $20 \%$ higher than the prior quarter
- Loans outstanding grew $4 \%$ to a record high of $\$ 187$ million at June 30, 2016
- Deposits grew 2\% to a record high of $\$ 172$ million at June 30, 2016
- Net interest margin grew to $3.86 \%$, as compared to $3.85 \%$ in the prior quarter
- Paid a $5 \%$ stock dividend, the sixth $5 \%$ stock dividend in the Bank's history
- This quarter was the first without preferred stock dividends impacting earnings since the fourth quarter of 2008

Glenn B. Marshall, President \& CEO, stated, "We are thrilled to have just completed our first quarter without preferred stock dividends in almost 8 years. Our participation in the TARP and SBLF programs allowed us to continue to grow the Bank during a time of extreme economic uncertainty when the capital markets were closed to community banks. Strong top line revenue growth continues to support operations and balance sheet growth. Our retail deposit gathering strategies are starting to generate solid results and we are excited to see that continue in the second half of 2016."

After accounting for preferred stock dividends, net income available to common shareholders for the quarter ended June 30, 2016 was $\$ 304,115$. This compares to net income available to common shareholders of $\$ 251,542$ for the quarter ended March 31, 2016 and $\$ 316,592$ for the quarter ended June 30, 2015.

Net income for the six months ended June 30, 2016 was $\$ 558,234$, an $11 \%$ decline from the same period in the prior year. This decline in net income is due to a $\$ 389$ thousand gain on sale of an SBA loan in the second quarter of 2015, where there were none in the first half of 2016. Net income available to common shareholders declined $8 \%$ as compared to the prior year, decreasing from $\$ 604,920$ for the six months ended June 30, 2015 to $\$ 555,657$ for the six months ended June 30, 2016.

Net interest income was $\$ 1,868,375$ for the quarter ended June 30, 2016 as compared to $\$ 1,815,523$ for the previous quarter, an improvement of $3 \%$. The net interest margin increased 1 basis point from 3.85\% for the quarter ended March 31, 2016 to $3.86 \%$ for the quarter ended June 30, 2016. The overall yield on interest earning assets increased 1 basis point during the second quarter, to $4.85 \%$, with loan yields down 1 basis point to $5.04 \%$. The total cost of interest bearing liabilities decreased 1 basis point during the second quarter, led by a 25 basis point decrease in the cost of borrowings as a result of increased use of overnight borrowings during the second quarter. The deposit cost of funds remained steady quarter over quarter at $0.95 \%$.

Net interest income for the six months ended June 30, 2016 was $\$ 3,683,898$, a $12 \%$ improvement over net interest income of $\$ 3,282,652$ for the six months ended June 30, 2015.

Non-interest income for the quarter ended June 30, 2016 was $\$ 80,743$, as compared to $\$ 72,934$ for the previous quarter and $\$ 463,864$ for the second quarter of the prior year. Second quarter results in the prior year include $\$ 389$ thousand in SBA loan sale income, of which there were none during the current quarter.

Non-interest income for the six months ended June 30, 2016 was $\$ 153,677$ as compared to $\$ 540,154$ for the same period in the prior year. There was $\$ 389$ thousand in SBA loan sale income in the first six months of 2015 and none in the first six months of 2016.

Non-interest expense decreased $\$ 55$ thousand, or $4 \%$, in the three months ended June 30, 2016 as compared to the prior quarter. All expense categories decreased quarter over quarter, except for data processing and other real estate owned expense which increased slightly.

Non-interest expense increased $\$ 292,476$, or $11 \%$, in the six months ended June 30, 2016 as compared to the same period in the prior year. This increase was due to higher salaries and benefits expense, higher occupancy, data processing, software, training and deposit expenses, primarily related to the expansion into the West Chester branch beginning in April 2015, partially offset by lower professional fees and other real estate owned expenses.

Deposits increased $\$ 3.3$ million, or $2 \%$, from $\$ 168.9$ million at March 31, 2016 to $\$ 172.2$ million at June 30, 2016. During the second quarter, non-interest bearing deposits increased $\$ 284$ thousand, or 2\%, from $\$ 16.5$ million at March 31, 2016 to $\$ 16.8$ million at June 30, 2016. Interest-bearing checking balances increased $\$ 1.1$ million, or $19 \%$, from $\$ 5.9$ million at March 31, 2016 to $\$ 7.0$ million at June 30, 2016. Money market deposits decreased $\$ 2.9$ million, or $5 \%$, from $\$ 61.5$ million at March 31, 2016 to $\$ 58.6$ million at June 30, 2016. Certificates of deposit increased $\$ 4.9$ million, or $6 \%$, from $\$ 84.9$ million at March 31, 2016 to $\$ 89.7$ million at June 30, 2016. The deposit portfolio grew $\$ 6.2$ million, or $4 \%$, in the first six months of 2016.

The loan portfolio increased $\$ 7.1$ million, or $4 \%$, during the second quarter from $\$ 179.8$ million at March 31, 2016 to $\$ 186.9$ million at June 30, 2016. Most of that growth was in the commercial real estate and commercial business portfolios. Year-todate net loan growth in 2016 was $\$ 10.8$ million, or $6 \%$.

The following table illustrates the composition of the loan portfolio:

|  | $\begin{gathered} \text { June 30, } \\ 2016 \end{gathered}$ | Dec. 31, 2015 | $\begin{gathered} \text { June 30, } \\ 2015 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Commercial real estate | \$ 126,009,639 | \$ 115,857,098 | \$ 105,614,061 |
| Commercial construction | 15,242,006 | 16,703,701 | 12,436,796 |
| Commercial business | 22,447,349 | 18,620,360 | 20,878,866 |
| Consumer | 23,207,672 | 24,921,308 | 24,618,746 |
| Total loans | \$ 186,906,666 | \$ 176,102,467 | \$ 163,548,469 |

The allowance for loan losses to total loans was $0.77 \%$ at June 30, 2016 as compared to $0.82 \%$ at December 31, 2015 and $0.83 \%$ at June 30, 2015. Nonperforming assets, which include non-performing loans of $\$ 2.4$ million and other real estate owned of $\$ 56$ thousand, totaled $\$ 2.4$ million at June 30, 2016, a 23\% decrease as compared to the prior quarter. Non-performing assets to total assets decreased from $1.57 \%$ at March 31, 2016 to $1.16 \%$ at June 30, 2016 due to a decline in nonperforming loans and an increase in total assets. Non-performing assets to total assets at June 30, 2016 were at the lowest level it has been since December 31, 2007.

Total stockholder's equity increased $\$ 326$ thousand primarily due to net income generated during the second quarter. Second quarter results include the payment of a $5 \%$ stock dividend which resulted in the issuance of 98,918 common shares. This was the sixth $5 \%$ stock dividend in the Bank's history.

Total assets increased $4 \%$ from $\$ 203$ million at March 31, 2016 to $\$ 210$ million at June 30, 2016 due to strong loan growth during the second quarter. Total assets increased 1\% from $\$ 208$ million at December 31, 2015 to $\$ 210$ million at June 30, 2016 with $\$ 10.8$ million in loan growth offset by an $\$ 8.8$ million decline in investments.

Selected Financial Data:
Balance Sheets (unaudited)

| Balate Sheets | June 30, 2016 | $\begin{gathered} \text { December 31, } \\ 2015 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: |
| Cash and due from banks | \$ 1,580,353 | \$ 1,254,982 |
| Investments | 10,794,529 | 19,543,548 |
| Loans | 186,906,666 | 176,102,467 |
| Allowance for loan losses | $(1,450,849)$ | $(1,450,836)$ |
| Premises \& equipment | 6,128,770 | 6,223,326 |
| Other assets | 6,299,856 | 6,378,550 |
| Total assets | \$ 210,259,325 | \$ 208,052,037 |
| Non-interest bearing deposits | \$ 16,797,926 | \$ 14,200,995 |
| Interest-bearing checking | 7,018,960 | 6,392,765 |
| Money market | 58,636,325 | 60,453,093 |
| Time deposits | 89,748,753 | 84,936,708 |
| Total deposits | 172,201,964 | 165,983,561 |
| Short term borrowings | 711,000 | 10,177,000 |
| Long term borrowings | 15,607,500 | 9,409,500 |
| Subordinated debt | 3,964,862 | 3,960,615 |
| Other liabilities | 854,532 | 966,129 |
| Total liabilities | 193,339,858 | 190,496,805 |
| Preferred stock | - | 1,271,000 |
| Common stock | 2,080,360 | 1,977,328 |
| Surplus | 12,020,318 | 11,484,125 |
| Accumulated other comprehensive income | 85,588 | 32,207 |
| Retained earnings | 2,733,201 | 2,790,572 |
| Total stockholders' equity | 16,919,467 | 17,555,232 |
| Total Liabilities \& Stockholders' Equity | \$210,259,325 | \$ 208,052,037 |


| Performance Statistics (unaudited) | Otr Ended June 30, 2016 | $\begin{gathered} \text { Qtr Ended } \\ \text { Mar. 31, } \\ 2016 \end{gathered}$ | Otr Ended <br> Dec. 31, 2015 | Qtr Ended <br> Sept. 30, 2015 | Otr Ended June 30, 2015 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest margin | 3.86\% | 3.85\% | 3.68\% | 3.66\% | 3.89\% |
| Nonperforming loans/ Total loans | 1.28\% | 1.71\% | 1.31\% | 1.53\% | 1.66\% |
| Nonperforming assets/ Total assets | 1.16\% | 1.57\% | 1.17\% | 1.34\% | 1.56\% |
| Allowance for loan losses/ Total loans | 0.77\% | 0.79\% | 0.82\% | 0.83\% | 0.83\% |
| Average loans/Average assets | 88.5\% | 87.7\% | 85.1\% | 83.4\% | 88.5\% |
| Non-interest expenses*/ Average assets | 2.80\% | 2.99\% | 2.69\% | 2.57\% | 3.07\% |
| Earnings per share - basic and diluted | \$0.15 | \$0.13 | \$0.12 | \$0.15 | \$0.19 |
| Book value per share | \$8.13 | \$8.38 | \$8.24 | \$8.13 | \$8.34 |
| Total shares outstanding | 2,080,360 | 1,979,234 | 1,977,328 | 1,975,520 | 1,613,592 |

Income Statements (unaudited)

|  | Qtr. Ended June 30, 2016 | Qtr. Ended Mar. 31, 2016 | Qtr. Ended Dec. 31, 2015 | Qtr. Ended Sept. 30, 2015 | Qtr. Ended June 30, 2015 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| INTEREST INCOME |  |  |  |  |  |
| Loans, including fees | \$2,288,773 | \$2,215,684 | \$2,149,344 | \$2,045,914 | \$1,999,455 |
| Securities | 61,264 | 64,186 | 60,049 | 42,312 | 37,383 |
| Other | 132 | 1,108 | 5,571 | 6,983 | 1,198 |
| Total interest income | 2,350,169 | 2,280,978 | 2,214,964 | 2,095,209 | 2,038,036 |
| INTEREST EXPENSE |  |  |  |  |  |
| Deposits | 362,111 | 354,627 | 365,375 | 358,649 | 346,228 |
| Borrowings | 52,197 | 43,343 | 33,950 | 34,170 | 34,729 |
| Subordinated debt | 67,486 | 67,485 | 62,429 | 22,809 |  |
| Total interest expense | 481,794 | 465,455 | 461,754 | 415,628 | 380,957 |
| Net interest income | 1,868,375 | 1,815,523 | 1,753,210 | 1,679,581 | 1,657,079 |
| Provision for loan losses | 64,125 | 24,861 | 110,446 | 62,090 | 92,217 |
| Net interest income after provision for loan losses | 1,804,250 | 1,790,662 | 1,642,764 | 1,617,491 | 1,564,862 |
| NON-INTEREST INCOME |  |  |  |  |  |
| BOLI income | 29,330 | 29,281 | 29,890 | 30,000 | 30,098 |
| Gain on sale of SBA loans | - | - | - | - | 389,160 |
| Gain on sale of securities | - | - | - | - | - |
| Other | 51,413 | 43,653 | 45,935 | 56,925 | 44,606 |
| Total non-interest income | 80,743 | 72,934 | 75,825 | 86,925 | 463,864 |
| NON-INTEREST EXPENSE |  |  |  |  |  |
| Salaries \& benefits | 809,699 | 832,994 | 704,372 | 704,651 | 688,885 |
| Occupancy \& equipment | 192,932 | 194,695 | 186,665 | 179,855 | 190,100 |
| Professional fees | 72,489 | 76,851 | 83,234 | 64,368 | 89,414 |
| Advertising | 38,667 | 42,048 | 39,203 | 31,117 | 63,304 |
| Data processing | 87,968 | 86,514 | 83,772 | 78,694 | 82,476 |
| Other real estate | 6,830 | 1,551 | 9,960 | $(18,034)$ | 44,113 |
| Other | 232,209 | 261,317 | 249,741 | 220,843 | 237,545 |
| Total non-interest | 1,440,794 | 1,495,970 | 1,356,947 | 1,261,494 | 1,395,837 |
| Income before income tax expense | 444,199 | 367,626 | 361,642 | 442,922 | 632,889 |
| Federal Income Tax expense | 140,084 | 113,507 | 109,298 | 139,833 | 303,589 |
|  |  |  |  |  |  |
| Net income | \$ 304,115 | \$ 254,119 | \$ 252,344 | \$ 303,089 | \$ 329,300 |
| Preferred stock dividends | - | $(2,577)$ | $(8,047)$ | $(12,708)$ | $(12,708)$ |
| Net income available to common shareholders | \$ 304,115 | \$ 251,542 | \$ 244,297 | \$ 290,381 | \$ 316,592 |

Income Statements (unaudited)

|  |  | Six Months Ended June 30, 2016 |  | Six Months Ended June 30, 2015 |
| :---: | :---: | :---: | :---: | :---: |
| INTEREST INCOME |  |  |  |  |
| Loans | \$ | 4,504,457 | \$ | 3,922,729 |
| Investments |  | 125,450 |  | 95,330 |
| Other |  | 1,240 |  | 1,261 |
| Total interest income |  | 4,631,147 |  | 4,019,320 |
| INTEREST EXPENSE |  |  |  |  |
| Deposits |  | 716,738 |  | 679,100 |
| Borrowings |  | 95,540 |  | 57,568 |
| Subordinated debt |  | 134,971 |  | - |
| Total interest expense |  | 947,249 |  | 736,668 |
| Net interest income |  | 3,683,898 |  | 3,282,652 |
| Provision for loan losses |  | 88,986 |  | 109,839 |
| Net interest income after provision for loan losses |  | 3,594,912 |  | 3,172,813 |
| NON-INTEREST INCOME |  |  |  |  |
| BOLI income |  | 58,611 |  | 60,170 |
| Gain on sale of SBA loans |  | - |  | 389,160 |
| Gain on sale of securities |  |  |  | 15,641 |
| Other |  | 95,066 |  | 75,183 |
| Total non-interest income |  | 153,677 |  | 540,154 |
| NON-INTEREST EXPENSE |  |  |  |  |
| Salaries \& benefits |  | 1,642,693 |  | 1,362,601 |
| Occupancy \& equipment |  | 387,627 |  | 341,901 |
| Professional fees |  | 149,340 |  | 171,841 |
| Advertising |  | 80,715 |  | 86,480 |
| Data processing |  | 174,482 |  | 157,433 |
| Other real estate owned expenses |  | 8,381 |  | 69,474 |
| Other non-interest expense |  | 493,526 |  | 454,558 |
| Total non-interest expense |  | 2,936,764 |  | 2,644,288 |
| Pre-tax income |  | 811,825 |  | 1,068,679 |
| Tax expense |  | 253,591 |  | 438,343 |
| Net income | \$ | 558,234 | \$ | 630,336 |
| Preferred stock dividends |  | $(2,577)$ |  | $(25,416)$ |
| Net income available to common | \$ | 555,657 | \$ | 604,920 |

## About First Resource Bank

First Resource Bank is a locally owned and operated Pennsylvania state-chartered bank, serving the banking needs of businesses, professionals and individuals in Chester County, Pennsylvania. The Bank offers a full range of deposit and credit services with a high level of personalized service. First Resource Bank also offers a broad range of traditional financial services and products, competitively priced and delivered in a responsive manner to small businesses, professionals and residents in the local market. For additional information visit our website at www.firstresourcebank.com. Member FDIC.

This press release contains statements that are not of historical facts and may pertain to future operating results or events or management's expectations regarding those results or events. These are "forwardlooking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities and Exchange Act of 1934. These forward-looking statements may include, but are not limited to, statements about our plans, objectives, expectations and intentions and other statements contained in this press release that are not historical facts. When used in this press release, the words "expects", "anticipates", "intends", "plans", "believes", "seeks", "estimates", or words of similar meaning, or future or conditional verbs, such as "will", "would", "should", "could", or "may" are generally intended to identify forward-looking statements. These forward-looking statements are inherently subject to significant business, economic and competitive uncertainties and contingencies, many of which are either beyond our control or not reasonably capable of predicting at this time. In addition, these forwardlooking statements are subject to assumptions with respect to future business strategies and decisions that are subject to change. Actual results may differ materially from the results discussed in these forwardlooking statements. Readers of this press release are accordingly cautioned not to place undue reliance on forward-looking statements. First Resource Bank disclaims any intent or obligation to update publicly any of the forward-looking statements herein, whether in response to new information, future events or otherwise.

