

## NFWS RFI FASF

For Immediate Release April 25, 2016 Media Contact: Glenn Marshall, President & CEO 610-561-6013

## FIRST RESOURCE BANK ANNOUNCES STRONG FIRST QUARTER RESULTS; LOANS AND DEPOSITS REACH RECORD HIGHS

EXTON, PA – First Resource Bank (OTCQX: FRSB) announced financial results for the three months ended March 31, 2016.

Highlights for the first quarter of 2016 included:

- Net income of \$254,119, which was 3% higher than the prior quarter
- Completely exited the Small Business Lending Fund by redeeming the last 25% of preferred stock outstanding
- Loans outstanding grew 2% to a record high of \$180 million at March 31, 2016
- Deposits grew 2% to a record high of \$169 million at March 31, 2016
- Net interest margin grew to 3.85%, as compared to 3.68% in the prior quarter

Glenn B. Marshall, President & CEO, stated, "During the first quarter we saw both loans and deposits continue to grow to record levels and our pipelines continue to be strong as we enter the second quarter. We operate in a very competitive loan and deposit market and our continued growth is a testament to the hard work of our team. Our net interest margin has improved to due to the deployment of excess cash balances into loans during the first quarter."

After accounting for preferred stock dividends, net income available to common shareholders for the quarter ended March 31, 2016 was \$251,542. This compares to net income available to common shareholders of \$244,297 for the quarter ended December 31, 2015 and \$288,328 for the quarter ended March 31, 2015.

Net interest income was \$1,815,523 for the quarter ended March 31, 2016 as compared to \$1,753,210 for the previous quarter, an improvement of 4%. The net

interest margin increased 17 basis points from 3.68% for the quarter ended December 31, 2015 to 3.85% for the quarter ended March 31, 2016. The overall yield on interest earning assets increased 19 basis points during the first quarter, to 4.84%, mainly due to a lower level of low yielding cash and a higher level of loans. The total cost of interest bearing liabilities increased 1 basis point during the first quarter due to a Federal Home Loan Bank term advance executed. The deposit cost of funds decreased 1 basis point to 0.95%.

Non-interest income for the quarter ended March 31, 2016 was \$72,934, as compared to \$75,825 for the previous quarter and \$76,290 for the first quarter of the prior year.

Non-interest expense increased \$139 thousand, or 10%, in the three months ended March 31, 2016 as compared to the prior quarter. This increase was mainly due to higher salaries & benefits expense.

Deposits increased \$2.9 million, or 2%, from \$166.0 million at December 31, 2015 to \$168.9 million at March 31, 2016. During the first quarter, non-interest bearing deposits increased \$2.3 million, or 16%, from \$14.2 million at December 31, 2015 to \$16.5 million at March 31, 2016. Money market deposits increased \$1.1 million, or 2%, from \$60.5 million at December 31, 2015 to \$61.5 million at March 31, 2016. Interest-bearing checking balances decreased \$468 thousand, or 7%, from \$6.4 million at December 31, 2015 to \$5.9 million at March 31, 2016. Certificates of deposit decreased \$39 thousand, or 0%, almost unchanged from the prior quarter, at \$84.9 million at March 31, 2016.

The loan portfolio increased \$3.7 million, or 2%, during the first quarter from \$176.1 million at December 31, 2016 to \$179.8 million at March 31, 2016. Most of that growth was in the commercial real estate portfolio.

The following table illustrates the composition of the loan portfolio:

	Mar. 31, 2016	Dec. 31, 2015
Commercial real estate Commercial construction Commercial business Consumer	\$ 118,587,106 17,506,108 19,406,578 24,271,503	\$ 115,857,098 16,703,701 18,620,360 24,921,308
Total loans	<u>\$ 179,771,295</u>	<u>\$ 176,102,467</u>

The allowance for loan losses to total loans was 0.79% at March 31, 2016 as compared to 0.82% at December 31, 2015 and 0.84% at March 31, 2015. Non-performing assets, which include non-performing loans of \$3.1 million and other real estate owned of \$117 thousand, totaled \$3.2 million at March 31, 2016, a 31% increase as compared to the prior quarter. This increase was due to one credit relationship

placed on nonaccrual during the first quarter. Non-performing assets to total assets increased from 1.17% at December 31, 2015 to 1.57% at March 31, 2016 due to an increase in non-performing loans and a decline in total assets.

Total stockholder's equity declined \$962 thousand due to the redemption of \$1.3 million in preferred stock, offset by net income generated during the first quarter.

Total assets declined from \$208 million at December 31, 2015 to \$203 million at March 31, 2016 due to the maturity of \$9 million in short term Treasury securities held over year end. The \$9 million short term Treasury investment temporarily increased both investments and short term borrowings at December 31, 2015.

## Selected Financial Data: Balance Sheets (unaudited)

Balance Sheets (unaudited)	<u> </u>	March 31, 2016	December 2015	31,	
Cash and due from banks Investments Loans Allowance for loan losses Premises & equipment Other assets	1 17 (	1,093,407 1,262,612 9,771,295 1,419,900) 6,200,597 6,165,871	\$ 1,254,9 19,543,5 176,102,4 (1,450,8 6,223,3 6,378,5	548 567 536) 526	
Total assets	<u>\$ 20</u>	<u>3,073,882</u>	\$ 208,052,0	) <u>37</u>	
Non-interest bearing deposits Interest-bearing checking Money market Time deposits Total deposits Short term borrowings Long term borrowings Subordinated debt Other liabilities  Total liabilities  Preferred stock Common stock Surplus Accumulated other comprehensive income Retained earnings	6 8 16 1 	6,513,612 5,924,462 1,534,272 4,897,729 8,870,075 1,097,000 1,607,500 3,962,738 943,240 6,480,553 - 1,979,234 1,494,839 77,142 3,042,114	\$ 14,200,9 6,392,7 60,453,0 84,936,7 165,983,5 10,177,0 9,409,5 3,960,6 966,1 1,271,0 1,977,3 11,484,1 32,2 2,790,5	645 1993 1008 1641 1000 155 29 1005 128 225	
Total stockholders' equity  Total Liabilities &	1	6,593,329 3,073,882	17,555,2 \$ 208,052,0	<u> 232</u>	
Stockholders' Equity	<u> </u>	<u> </u>	<u>\$ 200,032,0</u>	<u>101</u>	
Performance Statistics (unaudited)	Otr Ended Mar. 31, 2016	Qtr Ended Dec. 31, 2015	Qtr Ended Sept. 30, 2015	Otr Ended June 30, 2015	Otr Ended Mar. 31, 2015
Net interest margin Nonperforming loans/total loans Nonperforming assets/ Total assets	3.85% 1.71% 1.57%	3.68% 1.31% 1.17%	3.66% 1.53% 1.34%	3.89% 1.66% 1.56%	4.01% 1.95% 1.86%
Allowance for loan losses/ Total loans	0.79%	0.82%	0.83%	0.83%	0.84%
Average loans/Average assets Non-interest expenses*/ Average assets	87.7% 2.99%	85.1% 2.69%	83.4% 2.57%	88.5% 3.07%	89.5% 2.89%
Earnings per share – basic and diluted	\$0.13	\$0.12	\$0.15	\$0.19	\$0.18
Book value per share Total shares outstanding * Annualized	\$8.38 1,979,234	\$8.24 1,977,328	\$8.13 1,975,520	\$8.34 1,613,592	\$8.16 1,613,009

	Qtr. Ended Mar. 31, 2016	Qtr. Ended Dec. 31, 2015	Qtr. Ended Sept. 30, 2015	Qtr. Ended June 30, 2015	Qtr. Ended Mar. 31, 2015
INTEREST INCOME Loans, including fees Securities Other Total interest income	\$2,215,684 64,186 1,108 2,280,978	\$2,149,344 60,049 5,571 2,214,964	\$2,045,914 42,312 6,983 2,095,209	\$1,999,455 37,383 1,198 2,038,036	\$1,923,274 57,947 63 1,981,284
INTEREST EXPENSE Deposits Borrowings Subordinated debt Total interest expense	354,627 43,343 67,485 465,455	365,375 33,950 62,429 461,754	358,649 34,170 22,809 415,628	346,228 34,729 	332,872 22,839 - 355,711
Net interest income	1,815,523	1,753,210	1,679,581	1,657,079	1,625,573
Provision for loan losses	24,861	110,446	62,090	92,217	17,622
Net interest income after provision for loan losses	1,790,662	1,642,764	1,617,491	1,564,862	1,607,951
NON-INTEREST INCOME BOLI income Gain on sale of SBA loans Gain on sale of securities Other Total non-interest income	29,281 - - - 43,653 72,934	29,890 - - - 45,935 75,825	30,000 - - - - - - - - - - - - - - - - -	30,098 389,160 - 44,606 463,864	30,072 - 15,641 <u>30,577</u> 76,290
NON-INTEREST EXPENSE Salaries & benefits Occupancy & equipment Professional fees Advertising Data processing Other real estate Other Total non-interest expense	832,994 194,695 76,851 42,048 86,514 1,551 261,317 1,495,970	704,372 186,665 83,234 39,203 83,772 9,960 249,741 1,356,947	704,651 179,855 64,368 31,117 78,694 (18,034) 220,843 1,261,494	688,885 190,100 89,414 63,304 82,476 44,113 237,545 1,395,837	673,716 151,801 82,427 23,176 74,957 25,361 217,013 1,248,451
Income before income tax expense	367,626	361,642	442,922	632,889	435,790
Federal Income Tax expense	113,507	109,298	139,833	303,589	<u>134,754</u>
Net income	<u>\$ 254,119</u>	\$ 252,344	\$ 303,089	\$ 329,300	<u>\$ 301,036</u>
Preferred stock dividends	(2,577)	(8,047)	(12,708)	(12,708)	(12,708)
Net income available to common shareholders	<u>\$ 251,542</u>	<u>\$ 244,297</u>	<u>\$ 290,381</u>	<u>\$ 316,592</u>	\$ 288,328

## About First Resource Bank

First Resource Bank is a locally owned and operated Pennsylvania state-chartered bank, serving the banking needs of businesses, professionals and individuals in Chester County, Pennsylvania. The Bank offers a full range of deposit and credit services with a high level of personalized service. First Resource Bank also offers a broad range of traditional financial services and products, competitively priced and delivered in a responsive manner to small businesses, professionals and residents in the local market. For additional information visit our website at <a href="https://www.firstresourcebank.com">www.firstresourcebank.com</a>. Member FDIC.

This press release contains statements that are not of historical facts and may pertain to future operating results or events or management's expectations regarding those results or events. These are "forwardlooking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities and Exchange Act of 1934. These forward-looking statements may include, but are not limited to, statements about our plans, objectives, expectations and intentions and other statements contained in this press release that are not historical facts. When used in this press release, the words "expects", "anticipates", "intends", "plans", "believes", "seeks", "estimates", or words of similar meaning, or future or conditional verbs, such as "will", "would", "should", "could", or "may" are generally intended to identify forward-looking statements. These forward-looking statements are inherently subject to significant business, economic and competitive uncertainties and contingencies, many of which are either beyond our control or not reasonably capable of predicting at this time. In addition, these forwardlooking statements are subject to assumptions with respect to future business strategies and decisions that are subject to change. Actual results may differ materially from the results discussed in these forwardlooking statements. Readers of this press release are accordingly cautioned not to place undue reliance on forward-looking statements. First Resource Bank disclaims any intent or obligation to update publicly any of the forward-looking statements herein, whether in response to new information, future events or otherwise.