



Investor Info October 2016

Lufthansa Group

		Month	yoy (%)	Cumulative	yoy (%)
Total Lufthansa Group Airlines	Passengers in 1,000	10,481	+3.1	94,878	+1.1
	Available seat-kilometers (m)	26,016	+4.5	245,618	+4.1
	Revenue seat-kilometers (m)	20,999	+3.6	195,052	+1.9
	Passenger load-factor (%)	80.7	-0.7pts.	79.4	-1.7pts.
	Available Cargo tonne-kilometers (m)	1,351	+0.2	12,678	+0.8
	Revenue Cargo tonne-kilometers (m)	937	+4.8	8,318	+0.3
	Cargo load-factor (%)	69.3	+3.0pts.	65.6	-0.3pts.
	Number of flights	93,389	+1.9	887,067	+2.5
Lufthansa Passenger Airlines	Passengers in 1,000	5,874	-0.1	53,870	-0.7
	Available seat-kilometers (m)	16,561	-0.7	158,820	+0.8
	Revenue seat-kilometers (m)	13,340	-1.3	126,132	-1.3
	Passenger load-factor (%)	80.5	-0.6pts.	79.4	-1.7pts.
	Number of flights	49,299	+1.0	470,641	+2.9
SWISS	Passengers in 1,000	1,660	+4.5	15,257	+1.6
	Available seat-kilometers (m)	4,722	+12.9	44,328	+8.8
	Revenue seat-kilometers (m)	3,880	+10.0	35,616	+4.8
	Passenger load-factor (%)	82.2	-2.1pts.	80.3	-3.1pts.
	Number of flights	14,756	+1.0	143,583	+2.1
Austrian Airlines	Passengers in 1,000	1,080	+10.1	9,708	+3.9
	Available seat-kilometers (m)	2,219	+6.9	20,845	+4.6
	Revenue seat-kilometers (m)	1,699	+4.5	16,041	+2.3
	Passenger load-factor (%)	76.6	-1.8pts.	77.0	-1.8pts.
	Number of flights	12,472	+11.6	115,084	+6.6
Total Hub-Airlines*	Passengers in 1,000	8,641	+1.4	79,076	-0.3
	Available seat-kilometers (m)	23,528	+2.4	224,267	+2.5
	Revenue seat-kilometers (m)	18,928	+1.2	177,896	+0.1
	Passenger load-factor (%)	80.4	-0.9pts.	79.3	-1.9pts.
	Number of flights	76,971	+1.8	733,335	+2.4
Total Eurowings	Passengers in 1,000	1,841	+11.9	15,803	+8.7
	Available seat-kilometers (m)	2,488	+30.4	21,351	+25.1
	Revenue seat-kilometers (m)	2,071	+31.5	17,156	+25.6
	Passenger load-factor (%)	83.3	+0.7pts.	80.4	+0.4pts.
	Number of flights	15,581	+2.7	146,176	+3.3

* (Lufthansa Passenger Airlines incl. regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines)

Additional references

Pricing environment	clearly negative (excl. currency)
Comments	
Next Investor Info	9 December 2016



Investor Info October 2016

Hub-Airlines and Cargo*

By region		Month	yoy (%)	Cumulative	yoy (%)
Europe	Passengers in 1,000	6,718	+1.8	60,632	-0.4
	Available seat-kilometers (m)	6,958	+3.6	64,537	+1.7
	Revenue seat-kilometers (m)	5,361	+2.8	48,382	-0.8
	Passenger load-factor (%)	77.0	-0.7pts.	75.0	-1.8pts.
	Available Cargo tonne-kilometers (m)	70	+3.1	644	+4.1
	Revenue Cargo tonne-kilometers (m)	33	+3.6	309	+3.7
	Cargo load-factor (%)	47.6	+0.2pts.	48.0	-0.2pts.
America (North and South)	Passengers in 1,000	984	+3.1	9,383	+3.3
	Available seat-kilometers (m)	8,859	+5.3	86,633	+7.5
	Revenue seat-kilometers (m)	7,450	+4.5	70,919	+4.1
	Passenger load-factor (%)	84.1	-0.6pts.	81.9	-2.7pts.
	Available Cargo tonne-kilometers (m)	619	+0.4	5,812	+0.9
	Revenue Cargo tonne-kilometers (m)	403	+4.3	3,584	-2.8
	Cargo load-factor (%)	65.2	+2.4pts.	61.7	-2.3pts.
Asia/Pacific	Passengers in 1,000	569	-5.1	5,506	-3.6
	Available seat-kilometers (m)	5,783	-1.3	54,592	-0.7
	Revenue seat-kilometers (m)	4,660	-4.3	44,460	-3.0
	Passenger load-factor (%)	80.6	-2.5pts.	81.4	-2.0pts.
	Available Cargo tonne-kilometers (m)	540	-0.2	5,031	+0.4
	Revenue Cargo tonne-kilometers (m)	431	+6.3	3,793	+4.0
	Cargo load-factor (%)	79.9	+4.8pts.	75.4	+2.7pts.
Middle East/ Africa	Passengers in 1,000	369	-1.1	3,555	-4.1
	Available seat-kilometers (m)	1,928	-3.2	18,505	-6.3
	Revenue seat-kilometers (m)	1,457	-2.1	14,136	-5.9
	Passenger load-factor (%)	75.6	+0.9pts.	76.4	+0.3pts.
	Available Cargo tonne-kilometers (m)	122	-1.1	1,190	+0.4
	Revenue Cargo tonne-kilometers (m)	68	-1.2	630	-5.0
	Cargo load-factor (%)	55.7	+0.0pts.	53.0	-3.0pts.

* (Lufthansa Passenger Airlines incl. regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Lufthansa Cargo)

Eurowings

		Month	yoy (%)	Cumulative	yoy (%)
Short-haul	Passengers in 1,000	1,788	+9.9	15,333	+7.0
	Available seat-kilometers (m)	2,095	+12.7	17,897	+8.3
	Revenue seat-kilometers (m)	1,707	+11.6	13,978	+6.2
	Passenger load-factor (%)	81.5	-0.8pts.	78.1	-1.5pts.
Long-haul	Passengers in 1,000	53	nmf.	470	nmf.
	Available seat-kilometers (m)	392	nmf.	3,454	nmf.
	Revenue seat-kilometers (m)	364	nmf.	3,177	nmf.
	Passenger load-factor (%)	92.8	nmf.	92.0	nmf.