



Investor Info August 2016

Lufthansa Group

		Month	yoy (%)	Cumulative	yoy (%)
Total Lufthansa Group Airlines	Passengers in 1,000	10,712	-1.3	73,160	+0.5
	Available seat-kilometers (m)	27,130	+2.1	192,657	+3.8
	Revenue seat-kilometers (m)	22,969	-1.4	152,047	+1.2
	Passenger load-factor (%)	84.7	-3.0pts.	78.9	-2.0pts.
	Available Cargo tonne-kilometers (m)	1,325	+0.6	9,990	+0.5
	Revenue Cargo tonne-kilometers (m)	819	+0.7	6,490	-1.5
	Cargo load-factor (%)	61.8	+0.1pts.	65.0	-1.3pts.
	Number of flights	91,558	+1.1	693,211	+2.8
Lufthansa Passenger Airlines	Passengers in 1,000	5,849	-5.0	41,719	-1.9
	Available seat-kilometers (m)	17,149	-2.9	125,132	+0.6
	Revenue seat-kilometers (m)	14,423	-6.5	98,712	-1.9
	Passenger load-factor (%)	84.1	-3.3pts.	78.9	-2.0pts.
	Number of flights	46,737	-0.6	368,873	+2.1
SWISS	Passengers in 1,000	1,813	+1.6	11,916	+0.9
	Available seat-kilometers (m)	5,012	+12.4	34,830	+7.5
	Revenue seat-kilometers (m)	4,313	+8.7	27,817	+3.4
	Passenger load-factor (%)	86.1	-2.9pts.	79.9	-3.2pts.
	Number of flights	15,658	+1.0	113,866	+2.3
Austrian Airlines	Passengers in 1,000	1,158	+2.2	7,457	+2.8
	Available seat-kilometers (m)	2,414	+3.9	16,304	+4.2
	Revenue seat-kilometers (m)	2,041	+1.0	12,502	+2.0
	Passenger load-factor (%)	84.5	-2.4pts.	76.7	-1.6pts.
	Number of flights	12,377	+6.2	90,016	+5.9
Total Hub-Airlines*	Passengers in 1,000	8,821	-2.8	61,091	-0.8
	Available seat-kilometers (m)	24,576	+0.5	176,266	+2.2
	Revenue seat-kilometers (m)	20,777	-3.0	139,031	-0.5
	Passenger load-factor (%)	84.5	-3.1pts.	78.9	-2.2pts.
	Number of flights	74,772	+0.8	572,755	+2.7
Total Eurowings	Passengers in 1,000	1,891	+6.3	12,069	+7.9
	Available seat-kilometers (m)	2,554	+19.6	16,391	+24.2
	Revenue seat-kilometers (m)	2,192	+17.3	13,016	+25.0
	Passenger load-factor (%)	85.8	-1.7pts.	79.4	+0.5pts.
	Number of flights	16,033	+2.7	114,515	+3.3

* (Lufthansa Passenger Airlines incl. regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines)

Additional references

Pricing environment	clearly negative (excl. currency)
Comments	
Next Investor Info	11 October 2016



Investor Info August 2016

Hub-Airlines and Cargo*

By region		Month	yoy (%)	Cumulative	yoy (%)
Europe	Passengers in 1,000	6,645	-2.5	46,599	-0.8
	Available seat-kilometers (m)	7,037	-0.3	50,168	+1.3
	Revenue seat-kilometers (m)	5,623	-3.6	37,313	-1.4
	Passenger load-factor (%)	79.9	-2.8pts.	74.4	-2.0pts.
	Available Cargo tonne-kilometers (m)	67	+5.8	505	+4.2
	Revenue Cargo tonne-kilometers (m)	29	+1.6	244	+3.4
	Cargo load-factor (%)	43.3	-1.8pts.	48.3	-0.3pts.
America (North and South)	Passengers in 1,000	1,136	+2.6	7,326	+2.7
	Available seat-kilometers (m)	9,949	+7.2	68,199	+7.3
	Revenue seat-kilometers (m)	8,500	+3.3	55,375	+3.3
	Passenger load-factor (%)	85.4	-3.3pts.	81.2	-3.2pts.
	Available Cargo tonne-kilometers (m)	623	+0.8	4,584	+0.5
	Revenue Cargo tonne-kilometers (m)	348	-1.7	2,807	-5.2
	Cargo load-factor (%)	55.9	-1.4pts.	61.2	-3.7pts.
Asia/Pacific	Passengers in 1,000	630	-8.3	4,360	-3.6
	Available seat-kilometers (m)	5,767	-4.5	43,130	-0.7
	Revenue seat-kilometers (m)	5,108	-7.9	35,105	-3.0
	Passenger load-factor (%)	88.6	-3.2pts.	81.4	-1.9pts.
	Available Cargo tonne-kilometers (m)	517	+0.2	3,947	+0.2
	Revenue Cargo tonne-kilometers (m)	382	+4.2	2,937	+2.8
	Cargo load-factor (%)	74.0	+2.9pts.	74.4	+1.9pts.
Middle East/ Africa	Passengers in 1,000	411	-11.4	2,807	-5.4
	Available seat-kilometers (m)	1,823	-11.8	14,769	-7.1
	Revenue seat-kilometers (m)	1,546	-14.4	11,239	-7.0
	Passenger load-factor (%)	84.8	-2.5pts.	76.1	+0.1pts.
	Available Cargo tonne-kilometers (m)	118	-1.0	952	+0.3
	Revenue Cargo tonne-kilometers (m)	60	-6.0	501	-6.2
	Cargo load-factor (%)	50.6	-2.7pts.	52.6	-3.6pts.

* (Lufthansa Passenger Airlines incl. regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Lufthansa Cargo)

Eurowings

		Month	yoy (%)	Cumulative	yoy (%)
Short-haul	Passengers in 1,000	1,840	+5.0	11,701	+6.2
	Available seat-kilometers (m)	2,216	+7.3	13,689	+7.4
	Revenue seat-kilometers (m)	1,865	+3.6	10,526	+5.2
	Passenger load-factor (%)	84.2	-3.0pts.	76.9	-1.6pts.
Long-haul	Passengers in 1,000	52	+91.6	369	+124.3
	Available seat-kilometers (m)	338	+379.4	2,702	+489.8
	Revenue seat-kilometers (m)	327	+381.9	2,490	+504.3
	Passenger load-factor (%)	96.7	+0.5pts.	92.2	+2.2pts.