



Investor Info June 2016

Lufthansa Group

		Month	yoy (%)	Cumulative	yoy (%)
Total Lufthansa Group Airlines	Passengers in 1,000	10,212	+0.2	51,287	+0.7
	Available seat-kilometers (m)	25,747	+2.4	138,086	+4.2
	Revenue seat-kilometers (m)	20,706	-0.8	105,559	+1.6
	Passenger load-factor (%)	80.4	-2.6pts.	76.4	-1.9pts.
	Available Cargo tonne-kilometers (m)	1,300	+1.4	7,315	+0.3
	Revenue Cargo tonne-kilometers (m)	829	-2.0	4,809	-2.5
	Cargo load-factor (%)	63.8	-2.2pts.	65.7	-1.9pts.
	Number of flights	91,923	+2.3	502,651	+2.4
Lufthansa Passenger Airlines	Passengers in 1,000	5,816	-2.2	29,690	-1.1
	Available seat-kilometers (m)	16,627	-2.1	90,566	+1.7
	Revenue seat-kilometers (m)	13,518	-4.5	69,313	-0.7
	Passenger load-factor (%)	81.3	-2.0pts.	76.5	-1.8pts.
	Number of flights	48,524	+1.6	268,348	+1.3
SWISS	Passengers in 1,000	1,551	+1.7	8,266	+0.0
	Available seat-kilometers (m)	4,485	+11.5	24,834	+5.7
	Revenue seat-kilometers (m)	3,597	+6.0	19,270	+1.4
	Passenger load-factor (%)	80.2	-4.2pts.	77.6	-3.3pts.
	Number of flights	14,559	+2.6	82,492	+2.6
Austrian Airlines	Passengers in 1,000	1,081	+1.1	5,092	+2.2
	Available seat-kilometers (m)	2,283	+3.8	11,426	+3.7
	Revenue seat-kilometers (m)	1,737	-1.0	8,362	+1.2
	Passenger load-factor (%)	76.1	-3.7pts.	73.2	-1.9pts.
	Number of flights	12,282	+5.4	65,103	+5.9
Total Hub-Airlines*	Passengers in 1,000	8,448	-1.1	43,048	-0.5
	Available seat-kilometers (m)	23,395	+0.8	126,827	+2.6
	Revenue seat-kilometers (m)	18,852	-2.3	96,944	-0.1
	Passenger load-factor (%)	80.6	-2.6pts.	76.4	-2.1pts.
	Number of flights	75,365	+2.4	415,943	+2.3
Total Eurowings	Passengers in 1,000	1,764	+6.9	8,239	+7.4
	Available seat-kilometers (m)	2,352	+20.9	11,259	+25.3
	Revenue seat-kilometers (m)	1,853	+18.0	8,614	+26.7
	Passenger load-factor (%)	78.8	-1.9pts.	76.5	+0.8pts.
	Number of flights	15,813	+1.8	82,314	+3.4

* (Lufthansa Passenger Airlines incl. regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines)

Additional references

Pricing environment	clearly negative (excl. currency)
Comments	
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Investor Info June 2016

Hub-Airlines and Cargo*

By region		Month	yoy (%)	Cumulative	yoy (%)
Europe	Passengers in 1,000	6,539	-0.1	32,945	-0.4
	Available seat-kilometers (m)	6,771	+1.4	35,913	+1.6
	Revenue seat-kilometers (m)	5,228	-1.8	25,841	-1.1
	Passenger load-factor (%)	77.2	-2.5pts.	72.0	-1.9pts.
	Available Cargo tonne-kilometers (m)	66	+2.9	370	+4.3
	Revenue Cargo tonne-kilometers (m)	31	+0.6	184	+4.1
	Cargo load-factor (%)	46.4	-1.1pts.	49.7	-0.1pts.
America (North and South)	Passengers in 1,000	1,039	-0.2	5,027	+2.2
	Available seat-kilometers (m)	9,370	+6.1	48,287	+7.3
	Revenue seat-kilometers (m)	7,850	+0.8	38,160	+2.9
	Passenger load-factor (%)	83.8	-4.3pts.	79.0	-3.4pts.
	Available Cargo tonne-kilometers (m)	599	+1.0	3,317	-0.3
	Revenue Cargo tonne-kilometers (m)	355	-4.7	2,086	-6.8
	Cargo load-factor (%)	59.3	-3.6pts.	62.9	-4.4pts.
Asia/Pacific	Passengers in 1,000	571	-4.9	3,081	-2.4
	Available seat-kilometers (m)	5,631	-2.9	31,492	+0.3
	Revenue seat-kilometers (m)	4,621	-3.7	24,751	-1.7
	Passenger load-factor (%)	82.1	-0.7pts.	78.6	-1.6pts.
	Available Cargo tonne-kilometers (m)	521	+2.0	2,909	+0.4
	Revenue Cargo tonne-kilometers (m)	382	+1.7	2,157	+2.3
	Cargo load-factor (%)	73.4	-0.2pts.	74.2	+1.4pts.
Middle East/ Africa	Passengers in 1,000	298	-15.6	1,995	-4.5
	Available seat-kilometers (m)	1,622	-14.6	11,135	-5.9
	Revenue seat-kilometers (m)	1,152	-17.3	8,193	-5.3
	Passenger load-factor (%)	71.0	-2.4pts.	73.6	+0.5pts.
	Available Cargo tonne-kilometers (m)	113	-0.2	718	+0.2
	Revenue Cargo tonne-kilometers (m)	61	-9.1	381	-6.7
	Cargo load-factor (%)	53.6	-5.2pts.	53.0	-4.0pts.

* (Lufthansa Passenger Airlines incl. regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Lufthansa Cargo)

Eurowings

		Month	yoy (%)	Cumulative	yoy (%)
Short-haul	Passengers in 1,000	1,725	+6.4	7,974	+5.5
	Available seat-kilometers (m)	2,029	+8.4	9,261	+6.9
	Revenue seat-kilometers (m)	1,588	+5.5	6,792	+4.3
	Passenger load-factor (%)	78.2	-2.1pts.	73.3	-1.8pts.
Long-haul	Passengers in 1,000	39	+36.2	264	+133.5
	Available seat-kilometers (m)	323	+339.7	1,998	+525.0
	Revenue seat-kilometers (m)	266	+303.4	1,823	+539.7
	Passenger load-factor (%)	82.2	-7.4pts.	91.2	+2.1pts.