



Investor Info May 2016

Lufthansa Group

		Month	yoy (%)	Cumulative	yoy (%)
Total Lufthansa Group Airlines	Passengers in 1,000	9,696	-3.3	40,974	+0.6
	Available seat-kilometers (m)	25,861	+2.2	112,339	+4.6
	Revenue seat-kilometers (m)	19,753	-2.1	84,845	+2.2
	Passenger load-factor (%)	76.4	-3.4pts.	75.5	-1.7pts.
	Available Cargo tonne-kilometers (m)	1,330	+0.9	6,007	-0.1
	Revenue Cargo tonne-kilometers (m)	827	-2.9	3,934	-3.7
	Cargo load-factor (%)	62.2	-2.5pts.	65.5	-2.5pts.
	Number of flights	91,383	+2.0	410,477	+2.4
Lufthansa Passenger Airlines	Passengers in 1,000	5,466	-6.6	23,874	-0.8
	Available seat-kilometers (m)	16,866	-1.2	73,939	+2.6
	Revenue seat-kilometers (m)	12,785	-5.9	55,795	+0.3
	Passenger load-factor (%)	75.8	-3.8pts.	75.5	-1.7pts.
	Number of flights	47,639	+0.0	219,824	+1.2
SWISS	Passengers in 1,000	1,457	-5.4	6,614	-1.9
	Available seat-kilometers (m)	4,492	+8.4	20,351	+4.5
	Revenue seat-kilometers (m)	3,500	+3.5	15,661	+0.3
	Passenger load-factor (%)	77.9	-3.7pts.	77.0	-3.1pts.
	Number of flights	14,742	+0.6	67,682	+2.3
Austrian Airlines	Passengers in 1,000	1,039	+3.9	4,011	+2.5
	Available seat-kilometers (m)	2,238	+2.7	9,144	+3.7
	Revenue seat-kilometers (m)	1,654	+0.8	6,628	+1.8
	Passenger load-factor (%)	73.9	-1.5pts.	72.5	-1.4pts.
	Number of flights	12,452	+9.1	52,821	+6.1
Total Hub-Airlines*	Passengers in 1,000	7,962	-5.1	34,499	-0.6
	Available seat-kilometers (m)	23,597	+0.9	103,433	+3.0
	Revenue seat-kilometers (m)	17,939	-3.6	78,084	+0.4
	Passenger load-factor (%)	76.0	-3.5pts.	75.5	-2.0pts.
	Number of flights	74,833	+1.6	340,327	+2.2
Total Eurowings	Passengers in 1,000	1,735	+5.8	6,475	+7.5
	Available seat-kilometers (m)	2,264	+19.0	8,906	+26.5
	Revenue seat-kilometers (m)	1,814	+16.1	6,761	+29.3
	Passenger load-factor (%)	80.1	-2.0pts.	75.9	+1.6pts.
	Number of flights	15,752	+4.3	66,501	+3.8

* (Lufthansa Passenger Airlines incl. regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines)

Additional references

Pricing environment	clearly negative (excl. currency)
Comments	
Next Investor Info	11 July 2016



Investor Info May 2016

Hub-Airlines and Cargo*

By region		Month	yoy (%)	Cumulative	yoy (%)
Europe	Passengers in 1,000	6,135	-5.0	26,329	-0.8
	Available seat-kilometers (m)	6,719	+0.2	29,153	+1.7
	Revenue seat-kilometers (m)	4,997	-3.7	20,612	-0.9
	Passenger load-factor (%)	74.4	-3.0pts.	70.7	-1.9pts.
	Available Cargo tonne-kilometers (m)	68	+6.7	305	+5.0
	Revenue Cargo tonne-kilometers (m)	33	+8.6	153	+4.5
	Cargo load-factor (%)	48.0	+0.8pts.	50.2	-0.2pts.
America (North and South)	Passengers in 1,000	970	-1.7	3,977	+2.6
	Available seat-kilometers (m)	9,312	+5.8	38,913	+7.5
	Revenue seat-kilometers (m)	7,359	+0.1	30,305	+3.4
	Passenger load-factor (%)	79.0	-4.5pts.	77.9	-3.1pts.
	Available Cargo tonne-kilometers (m)	609	-0.5	2,717	-0.6
	Revenue Cargo tonne-kilometers (m)	353	-8.9	1,712	-8.3
	Cargo load-factor (%)	58.0	-5.4pts.	63.0	-5.3pts.
Asia/Pacific	Passengers in 1,000	524	-9.2	2,501	-2.2
	Available seat-kilometers (m)	5,808	-1.7	25,861	+1.1
	Revenue seat-kilometers (m)	4,307	-7.0	20,132	-1.2
	Passenger load-factor (%)	74.2	-4.1pts.	77.8	-1.9pts.
	Available Cargo tonne-kilometers (m)	533	+3.1	2,374	-0.5
	Revenue Cargo tonne-kilometers (m)	378	+4.5	1,750	+1.0
	Cargo load-factor (%)	71.0	+1.0pts.	73.7	+1.1pts.
Middle East/ Africa	Passengers in 1,000	333	-9.4	1,692	-2.5
	Available seat-kilometers (m)	1,758	-11.3	9,506	-4.3
	Revenue seat-kilometers (m)	1,276	-11.5	7,035	-3.1
	Passenger load-factor (%)	72.6	-0.1pts.	74.0	+0.9pts.
	Available Cargo tonne-kilometers (m)	119	-3.7	611	+1.4
	Revenue Cargo tonne-kilometers (m)	63	-12.9	318	-6.7
	Cargo load-factor (%)	52.5	-5.5pts.	52.1	-4.6pts.

* (Lufthansa Passenger Airlines incl. regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Lufthansa Cargo)

Eurowings

		Month	yoy (%)	Cumulative	yoy (%)
Short-haul	Passengers in 1,000	1,698	+5.4	6,250	+5.3
	Available seat-kilometers (m)	1,975	+8.0	7,232	+6.5
	Revenue seat-kilometers (m)	1,559	+4.4	5,204	+3.9
	Passenger load-factor (%)	78.9	-2.7pts.	72.0	-1.8pts.
Long-haul	Passengers in 1,000	37	nmf	226	nmf
	Available seat-kilometers (m)	289	nmf	1,675	nmf
	Revenue seat-kilometers (m)	254	nmf	1,557	nmf
	Passenger load-factor (%)	88.1	nmf	93.0	nmf