

Investor Info June 2015

Higher load factors in June

The number of flights increased slightly (+1.4%), and the airlines of the Lufthansa Group were able to increase sales (+4.3%) faster than capacity (+3.2%). As a result the load factor improved year on year by 0.9 percentage points. Adjusted for currency effects, the pricing environment was negative.

Lufthansa Passenger Airlines (incl. Germanwings) increased its sales (+5.3%) by more than capacity growth (+3.4%). The load factor rose by 1.4 percentage points. By contrast, **SWISS** was not able to sell (+0.4%) its slightly higher capacity (+0.8%) in full, and its load factor fell slightly by 0.4 percentage points. **Austrian Airlines** continued to suffer from low demand from Russia and Eastern Europe. The seasonally higher capacity (+5.2%) could not be sold in full (+3.5%) and the load factor fell by 1.3 percentage points.

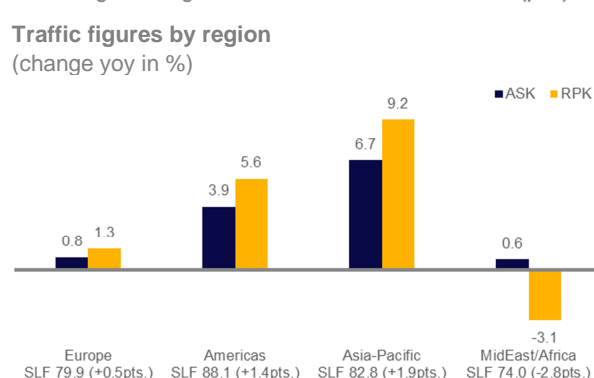
The load factor in **European traffic** improved by 0.5 percentage points with capacity slightly higher (+0.8%). On routes to and from **America** and **Asia/Pacific**, sales rose faster (+5.6%; +9.2%) than capacity (+3.9%; +6.7%). The load factor improved in both traffic regions (+1.4pts; +1.9pts). Slightly higher capacity in the **Middle East/Africa** region (+0.6%) was not sold (-3.1%), and the load factor was down on the year (-2.8pts) at 74.0%.

Lufthansa Cargo was not able to sell all of its mostly belly driven capacity increase (+2.9%). The load factor dropped by 2.5 percentage points.

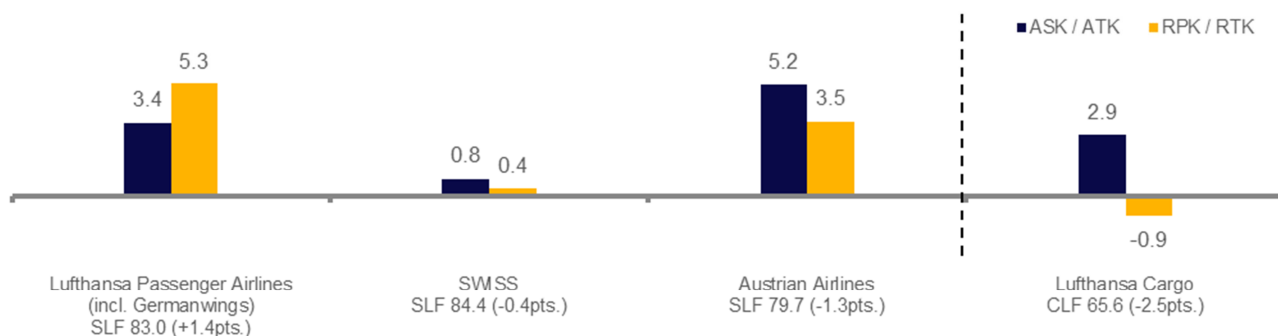
Traffic figures Passenger Airline Group
(change yoy in %)



Traffic figures by region
(change yoy in %)



Traffic figures by airline (month change yoy in %)



News / Dates

Satellite facility for Munich Airport's Terminal 2 to open in April 2016

The satellite, built and operated by a joint venture between Flughafen München GmbH and Lufthansa has 27 gates in close proximity to the terminal building, enabling passengers to board the aircraft directly without the need for

a bus transfer. It gives Munich Airport the capacity to handle an additional eleven million passengers a year.

The next **Investor Info** with the traffic data for July will be published on **11 August 2015**.

Traffic figures by airline

Lufthansa Passenger Airlines*	Month	yoy (%)	Cumulative	yoy (%)
Passengers in 1,000	7,597	+3.5	37,677	+3.7
Available seat-kilometers (m)	18,936	+3.4	98,053	+3.9
Revenue seat-kilometers (m)	15,725	+5.3	76,581	+5.0
Passenger load-factor (%)	83,00	+1.4pts.	78,100	+0.8pts.
Number of flights	63,277	+1.5	344,498	+0.5
SWISS**				
Passengers in 1,000	1,525	+0.1	8,266	+0.9
Available seat-kilometers (m)	4,021	+0.8	23,504	+2.3
Revenue seat-kilometers (m)	3,395	+0.4	19,008	+1.6
Passenger load-factor (%)	84,400	-0.4pts.	80,900	-0.6pts.
Number of flights	14,196	+0.7	80,367	-0.2
Revenue Cargo tonne-kilometers (m)	129	-3.8	785	-1.6
Cargo-load factor (%)	66,7966	-3.5pts.	67,0434	-3.5pts.
Austrian Airlines				
Passengers in 1,000	1,067	-0.4	4,976	-7.3
Available seat-kilometers (m)	2,198	+5.2	11,015	+0.1
Revenue seat-kilometers (m)	1,751	+3.5	8,260	-3.2
Passenger load-factor(%)	79,6541	-1.3pts.	74,9901	-2.5pts.
Number of flights	11,650	+2.5	61,456	-2.6
Lufthansa Cargo				
Cargo/Mail in 1,000 t	136	-0.8	811	+0.5
Available Cargo tonne-kilometers (m)	1,089	+2.9	6,127	+3.2
Revenue Cargo tonne-kilometers (m)	715	-0.9	4,144	-0.4
Cargo load-factor (%)	65,6311	-2.5pts.	67,6446	-2.5pts.
Number of flights	755	-3.5	4,532	-7.5
Lufthansa Group***				
Passengers in 1,000	10,189	+2.6	50,919	+2.1
Available seat-kilometers (m)	25,154	+3.2	132,572	+3.3
Revenue seat-kilometers (m)	20,871	+4.3	103,850	+3.6
Passenger load-factor (%)	83,00	+0.9pts.	78,300	+0.2pts.
Cargo/Mail in 1,000 t	156	-1.6	924	-0.9
Available Cargo tonne-kilometers (m)	1,283	+2.6	7,298	+3.3
Revenue Cargo tonne-kilometers (m)	844	-1.3	4,930	-0.6
Cargo load-factor (%)	65,800	-2.6pts.	67,600	-2.6pts.
Number of flights	89,878	+1.4	490,853	-0.1

* incl. LH regional airlines and Germanwings

** incl. Edelweiss Air

*** Lufthansa Passenger Airlines, SWISS, Austrian Airlines and Lufthansa Cargo

Traffic figures per region

Lufthansa Group		Month	yoy (%)	Cumulative	yoy (%)
Europe	Passengers in 1,000	8,165	+2.0	40,642	+1.5
	Available seat-kilometers (m)	8,550	+0.8	44,017	-0.6
	Revenue seat-kilometers (m)	6,828	+1.3	32,639	+0.9
	Passenger load-factor (%)	79,900	+0.5pts.	74,200	+1.2pts.
	Cargo/Mail in 1,000 t	47	-2.4	279	-3.4
	Available Cargo tonne-kilometers (m)	64	+3.1	354	-0.5
	Revenue Cargo tonne-kilometers (m)	30	-1.6	177	-4.3
	Cargo load-factor (%)	47,600	-2.3pts.	49,900	-2.0pts.
America (North and South)	Passengers in 1,000	1,041	+5.5	4,918	+5.2
	Available seat-kilometers (m)	8,834	+3.9	45,017	+6.0
	Revenue seat-kilometers (m)	7,785	+5.6	37,088	+5.7
	Passenger load-factor (%)	88,100	+1.4pts.	82,400	-0.3pts.
	Cargo/Mail in 1,000 t	50	+2.9	302	+3.2
	Available Cargo tonne-kilometers (m)	594	+6.1	3,329	+5.3
	Revenue Cargo tonne-kilometers (m)	372	+2.1	2,237	+2.6
	Cargo load-factor (%)	62,600	-2.4pts.	67,200	-1.8pts.
Asia/Pacific	Passengers in 1,000	600	+9.9	3,158	+5.4
	Available seat-kilometers (m)	5,797	+6.7	31,382	+5.4
	Revenue seat-kilometers (m)	4,799	+9.2	25,182	+5.5
	Passenger load-factor (%)	82,800	+1.9pts.	80,200	+0.0pts.
	Cargo/Mail in 1,000 t	45	-4.2	258	-2.0
	Available Cargo tonne-kilometers (m)	511	+1.3	2,896	+2.3
	Revenue Cargo tonne-kilometers (m)	375	-3.3	2,107	-3.2
	Cargo load-factor (%)	73,400	-3.5pts.	72,800	-4.1pts.
Middle East/ Africa	Passengers in 1,000	382	-2.2	2,202	+1.3
	Available seat-kilometers (m)	1,974	+0.6	12,155	+2.9
	Revenue seat-kilometers (m)	1,460	-3.1	8,940	+0.4
	Passenger load-factor (%)	74,00	-2.8pts.	73,600	-1.7pts.
	Cargo/Mail in 1,000 t	14	-5.2	84	-2.7
	Available Cargo tonne-kilometers (m)	114	-7.9	717	+0.1
	Revenue Cargo tonne-kilometers (m)	67	-7.6	408	-2.4
	Cargo load-factor (%)	58,700	+0.1pts.	56,900	-1.4pts.

Lufthansa Passenger Airlines					
Europe	Passengers in 1,000	6,059	+2.8	30,095	+3.1
	Available seat-kilometers (m)	6,198	+1.2	31,924	+0.3
	Revenue seat-kilometers (m)	4,953	+1.9	23,584	+2.5
	Passenger load-factor (%)	79,900	+0.6pts.	73,900	+1.6pts.
America (North and South)	Passengers in 1,000	808	+4.7	3,736	+4.2
	Available seat-kilometers (m)	6,880	+1.9	34,405	+4.0
	Revenue seat-kilometers (m)	6,095	+4.8	28,458	+4.7
	Passenger load-factor (%)	88,600	+2.5pts.	82,700	+0.5pts.
Asia/Pacific	Passengers in 1,000	454	+13.7	2,299	+8.4
	Available seat-kilometers (m)	4,413	+9.8	22,974	+8.0
	Revenue seat-kilometers (m)	3,621	+13.0	18,219	+8.6
	Passenger load-factor (%)	82,100	+2.4pts.	79,300	+0.4pts.
Middle East/ Africa	Passengers in 1,000	276	+0.9	1,547	+6.9
	Available seat-kilometers (m)	1,444	+2.8	8,750	+6.7
	Revenue seat-kilometers (m)	1,056	-0.4	6,320	+5.2
	Passenger load-factor (%)	73,100	-2.4pts.	72,200	-1.0pts.