# Croghan Colonial Bank Banking Centers

Fremont Main Maumee LPO 419.332.7301 419.794.9399

Fremont Ballville Monroeville 419.355.2361 419.465.2596

Fremont East Norwalk 419.355.2342 419.668.2507

Fremont West Oregon 419.355 2352 419.691.6264

**Bellevue Port Clinton Catawba** 419.483.2541 419.732.6150

**Clyde** 419.547.9525 **Port Clinton Downtown** 419.734.5600

 Curtice
 Tiffin Downtown

 419.836.7722
 419.447.8777

 Green Springs
 Tiffin Westgate

 419.639.2323
 419.447.2250



QUARTERLY REPORT June 30, 2017



July 2017

Letter to our Shareholders:

Highlights for six months ending June 30, 2017 include:

- Year to date Net Income of \$4,936,000 up 7.6% over last year
- 2nd quarter income of \$2,605,000 up 18.0% over 2nd quarter last year
- Quarterly dividend increase to \$0.37 per share
- Closing stock price of \$46.50 per share, up 17.0% from June 30, 2016

I am pleased to announce a Net Income of \$4,936,000 that produced a 1.20% Return on Assets and 4.07% Net Interest margin for the six month period. As a result, we announced a dividend increase of \$.01 to \$0.37 per share, payable July 31, 2017 to holders of record on July 14, 2017. This dividend increase represents the 5th dividend increase over the previous three year period. Per share earnings were \$2.16 for the six month period ending June 30, 2017 compared to \$2.01 a year ago. We are also very pleased that our equity increased to \$106 million, while increasing the dividend. The current dividend rate, combined with our \$46.50 stock price on June 30, 2017, represents an approximate 3.2% cash return for our shareholders.

So far during 2017 we have seen positive loan growth of \$12 million year to date. This growth has led to an increase in Net Interest Income of \$731,000 and credit quality continues to be strong. This strength helped to keep the loan loss provision at \$250,000 year to date, even with the increased loan growth. Non-Interest income remains consistent year over year, when excluding the 2016 Sale of Securities which resulted in gains.

The 2nd quarter also featured our Annual Meeting. During the meeting the shareholders re-elected John Caputo, Claire Johansen, Gary Zimmerman, and myself for a three year term expiring in 2020. Also, the shareholders voted to continue with Plante Moran as our External Audit partner.

We continue to focus on providing the financial services needed by our clients, providing the increasing levels of security required in our industry and providing our shareholders above peer performance.

Thank you for your continued support.

Red Robertson

Rick Robertson President & CEO



	Year t	o Date	Three Months Ended	
Financial Information (unaudited)	6/30/17	6/30/16	6/30/17	6/30/16
CONDENSED STATEMENT OF OPERATION	S			
Interest income	\$ 16,368,000	\$ 15,811,000	\$ 8,420,000	\$ 7,876,000
Interest expense	1,028,000	1,202,000	497,000	590,000
Net interest income	15,340,000	14,609,000	7,923,000	7,286,000
Provision for loan losses	250,000	300,000	150,000	150,000
Net interest income after provision for loan losses	15,090,000	14,309,000	7,773,000	7,136,000
Gain on sale of securities	-	361,000	-	-
Non-interest income	2,965,000	2,938,000	1,564,000	1,564,000
Non-interest expenses	11,693,000	11,461,000	5,942,000	5,744,000
Income before federal income taxes	6,362,000	6,147,000	3,395,000	2,956,000
Federal income taxes	1,426,000	1,560,000	790,000	749,000
Net income	\$ 4,936,000	\$ 4,587,000	\$ 2,605,000	\$ 2,207,000
PERIOD END BALANCES				
PERIOD END BALANCES		of		
PERIOD END BALANCES	As 6/30/17	of 12/31/17		
PERIOD END BALANCES  Cash and cash equivalents				
	<b>6/30/17</b> \$ 22,356,000 \$ 186,739,000	<b>12/31/17</b> \$ 19,489,000 \$ 194,317,000		
Cash and cash equivalents	<b>6/30/17</b> \$ 22,356,000	<b>12/31/17</b> \$ 19,489,000		
Cash and cash equivalents Securities	<b>6/30/17</b> \$ 22,356,000 \$ 186,739,000	<b>12/31/17</b> \$ 19,489,000 \$ 194,317,000		
Cash and cash equivalents Securities Loans	<b>6/30/17</b> \$ 22,356,000 \$ 186,739,000 \$ 563,779,000	<b>12/31/17</b> \$ 19,489,000 \$ 194,317,000 \$ 551,765,000		
Cash and cash equivalents Securities Loans Less allowance for loan loss	<b>6/30/17</b> \$ 22,356,000 \$ 186,739,000 \$ 563,779,000 \$ 5,022,000	12/31/17 \$ 19,489,000 \$ 194,317,000 \$ 551,765,000 \$ 4,788,000		
Cash and cash equivalents Securities Loans Less allowance for loan loss Other assets	<b>6/30/17</b> \$ 22,356,000 \$ 186,739,000 \$ 563,779,000 \$ 5,022,000 \$ 58,429,000	12/31/17 \$ 19,489,000 \$ 194,317,000 \$ 551,765,000 \$ 4,788,000 \$ 58,783,000		
Cash and cash equivalents Securities Loans Less allowance for loan loss Other assets Total assets	<b>6/30/17</b> \$ 22,356,000 \$ 186,739,000 \$ 563,779,000 \$ 5,022,000 \$ 58,429,000 \$ 826,281,000	\$ 19,489,000 \$ 194,317,000 \$ 551,765,000 \$ 4,788,000 \$ 58,783,000 \$ 819,566,000		
Cash and cash equivalents Securities Loans Less allowance for loan loss Other assets Total assets Deposits	\$ 22,356,000 \$ 186,739,000 \$ 563,779,000 \$ 5,022,000 \$ 58,429,000 \$ 826,281,000 \$ 679,778,000	\$ 19,489,000 \$ 194,317,000 \$ 551,765,000 \$ 4,788,000 \$ 58,783,000 \$ 819,566,000 \$ 661,045,000		
Cash and cash equivalents Securities Loans Less allowance for loan loss Other assets  Total assets  Deposits Other liabilities	\$ 22,356,000 \$ 186,739,000 \$ 563,779,000 \$ 5,022,000 \$ 58,429,000 \$ 826,281,000 \$ 679,778,000 \$ 39,910,000	\$ 19,489,000 \$ 194,317,000 \$ 551,765,000 \$ 4,788,000 \$ 58,783,000 \$ 819,566,000 \$ 661,045,000 \$ 56,770,000		



PER SHARE DATA (BASIC)						
		Year to Date				
	6/	30/17	6/	30/16		
Net income	\$	2.16	\$	2.01		
Cash dividends declared	\$	0.73	\$	0.70		
Book value	\$	46.64	\$	45.18		
Closing price	\$	46.50	\$	39.75		

FINAN	CIAL RATIOS			
		Year to Date		
		6/30/17	6/30/16	
Return avera	on ge assets	1.20%	1.15%	
Return avera	on ge equity	9.49%	9.11%	
Net inte	erest margin	4.07%	4.04%	
Loans t	o deposits	82.94%	79.94%	
	je common outstanding	2,282,870	2,282,975	

#### **Shareholder Information**

#### **Stock Listing:**

Ticker symbol: CHBH Find us on the OTCQX Market

#### **Investor Relations:**

Amy LeJeune <u>alejeune@croghan.com</u> 419.355.2231 or toll free 1.888.276.4426

#### Our Website:

www.croghan.com

#### Follow us:





**Board Of Directors** Management Team Rick M. Robertson James E. Bowlus President/CEO Lead Director Kendall W. Rieman Michael D. Allen Sr. EVP/CFO John J. Caputo Stacy A. Cox SVP/COO James C. Dunn Carrie L. Dickinson James R. Faist SVP/CCO Claire F. Johansen Barry F. Luse SVP/Trust Officer Stephen A. Kemper Daniel N. Schloemer Daniel W. Lease SVP/CLO Thomas W. McLaughlin Jodi A. Albright VP/Main Office Allan E. Mehlow Manager Rick M. Robertson Charles T. Barteck VP/Retail Sales Gary L. Zimmerman Manager Melissa A. Walker **VP/Retail Operations** Manager Laura M. Whipple VP/Human

## **Croghan Colonial Bank**

Resource Manager

### **Corporate Office**

323 Croghan Street Fremont, OH 43420 419.332.7301