## BLACKHAWK BANCORP, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS SEPTEMBER 30, 2016 AND DECEMBER 31, 2015 (UNAUDITED)

| Assets | September 30, 2016 |  | $\begin{gathered} \text { December 31, } \\ 2015 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (Amounts in thousands, except share and per share data) |  |  |  |
|  |  |  |  |  |
| Cash and due from banks | \$ | 16,078 | \$ | 11,653 |
| Securities purchased under agreements to resell |  | 10,014 |  | 14,955 |
| Interest-bearing deposits in banks and other |  | 4,761 |  | 1,144 |
| Total cash and cash equivalents |  | 30,853 |  | 27,752 |
| Securities available-for-sale |  | 192,636 |  | 139,533 |
| Loans held for sale |  | 887 |  | 3,014 |
| Federal Home Loan Bank stock, at cost |  | 1,086 |  | 2,266 |
| Loans, less allowance for loan losses of \$5,339 and \$4,790 |  |  |  |  |
| at September 30, 2016 and December 31, 2015, respectively |  | 400,069 |  | 395,187 |
| Premises and equipment, net |  | 8,290 |  | 7,715 |
| Goodwill |  | 5,037 |  | 5,037 |
| Mortgage Servicing rights |  | 2,198 |  | 2,395 |
| Cash surrender value of bank-owned life insurance |  | 10,133 |  | 9,902 |
| Other assets |  | 8,352 |  | 9,711 |
| Total assets | \$ | 659,541 | \$ | 602,512 |
| Liabilities and Stockholders' Equity |  |  |  |  |
| Liabilities |  |  |  |  |
| Deposits: |  |  |  |  |
| Noninterest-bearing | \$ | 115,476 | \$ | 102,943 |
| Interest-bearing |  | 458,052 |  | 420,114 |
| Total deposits |  | 573,528 |  | 523,057 |
| Subordinated debentures and notes (including \$1,031 at fair value at |  |  |  |  |
| September 30, 2016 and December 31, 2015) |  | 11,255 |  | 11,255 |
| Senior secured term note |  | 7,750 |  | 8,500 |
| Other borrowings |  | 11,725 |  | 11,250 |
| Other liabilities |  | 4,103 |  | 3,301 |
| Total liabilities |  | 608,361 |  | 557,363 |
| Stockholders' equity |  |  |  |  |
| Common stock, $\$ 0.01$ par value, 10,000,000 shares authorized; |  |  |  |  |
| 2,374,316 and 2,327,197 shares issued as of September 30, 2016 and |  |  |  |  |
| December 31, 2015, respectively |  | 24 |  | 23 |
| Additional paid-in capital |  | 10,596 |  | 10,362 |
| Retained earnings |  | 38,683 |  | 34,376 |
| Treasury stock, 90,844 and 88,783 shares at cost as of September 30, 2016 and December 31, 2015, respectively |  | $(1,020)$ |  | (982) |
| Accumulated other comprehensive income (loss) |  | 2,897 |  | 1,370 |
| Total stockholders' equity |  | 51,180 |  | 45,149 |
| Total liabilities and stockholders' equity | \$ | 659,541 | \$ | 602,512 |

## BLACKHAWK BANCORP, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF INCOME

 (UNAUDITED)|  | Three months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (Amounts in thousands, except share and per share data) |  |  |  |
| Interest Income: |  |  |  |  |
| Interest and fees on loans | \$ | 4,786 | \$ | 4,827 |
| Interest and dividends on available-for-sale securities: |  |  |  |  |
| Taxable |  | 742 |  | 504 |
| Tax-exempt |  | 300 |  | 296 |
| Interest on securities purchased under agreements to resell |  | 33 |  | 3 |
| Interest on other |  | 31 |  | 2 |
| Total interest and dividend income |  | 5,892 |  | 5,632 |
| Interest Expenses: |  |  |  |  |
| Interest on deposits |  | 423 |  | 364 |
| Interest on subordinated debentures |  | 159 |  | 153 |
| Interest on senior secured term note |  | 84 |  | 89 |
| Interest on other borrowings |  | 3 |  | 7 |
| Total interest expense |  | 669 |  | 613 |
| Net interest and dividend income before provision for loan losses |  | 5,223 |  | 5,019 |
| Provision for loan losses |  | 435 |  | 555 |
| Net interest and dividend income after provision for loan losses |  | 4,788 |  | 4,464 |
| Noninterest Income: |  |  |  |  |
| Service charges on deposits accounts |  | 738 |  | 724 |
| Net gain on sale of loans |  | 649 |  | 565 |
| Net loan servicing income |  | 71 |  | 93 |
| Debit card interchange fees |  | 566 |  | 555 |
| Net gains on sales of securities available-for-sale |  | - |  | 121 |
| Net other gains (losses) |  | (50) |  | 14 |
| Increase in cash value of bank-owned life insurance |  | 74 |  | 73 |
| Other |  | 540 |  | 307 |
| Total noninterest income |  | 2,588 |  | 2,452 |
| Noninterest Expenses: |  |  |  |  |
|  |  |  |  |  |
| Salaries and employee benefits |  | 3,107 |  | 2,878 |
| Premises and equipment |  | 663 |  | 650 |
| Data processing |  | 329 |  | 611 |
| Debit card |  | 435 |  | - |
| Advertising and marketing |  | 76 |  | 69 |
| Professional fees |  | 435 |  | 261 |
| Office Supplies |  | 72 |  | 85 |
| Telephone |  | 107 |  | 105 |
| Other |  | 799 |  | 722 |
| Total noninterest expenses |  | 6,023 |  | 5,381 |
| Income before income taxes |  | 1,353 |  | 1,535 |
| Provision for income taxes |  | 297 |  | 406 |
| Net income | \$ | 1,056 | \$ | 1,129 |

## Key Ratios

|  |  | 0.4 |
| :--- | ---: | ---: |
| Basic Earnings Per Common Share | $\mathbf{0}$ |  |
| Diluted Earnings Per Common Share | 0.46 |  |
| Dividends Per Common Share | 0.04 |  |
| Net Interest Margin (FTE) | $3.40 \%$ | 0.51 |
| Efficiency Ratio (FTE) | $75.10 \%$ | 3.04 |
| Return on Assets | $0.67 \%$ | $71.76 \%$ |
| Return on Common Equity | $8.25 \%$ | $0.80 \%$ |

## BLACKHAWK BANCORP, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

|  | Nine months ended September 30, |  |
| :---: | :---: | :---: |
|  | 2016 | 2015 |
|  | (Amounts in thousa share and | ept per share data) <br> are data) |
| Interest Income: |  |  |
| Interest and fees on loans | \$ 14,074 | \$ 14,181 |
| Interest and dividends on available-for-sale securities: |  |  |
| Taxable | 2,027 | 1,480 |
| Tax-exempt | 900 | 906 |
| Interest on securities purchased under agreements to resell | 115 | 3 |
| Interest on other | 125 | 14 |
| Total interest and dividend income | 17,241 | 16,584 |
| Interest Expense: |  |  |
| Interest on deposits | 1,235 | 1,227 |
| Interest on subordinated debentures and notes | 473 | 458 |
| Interest on senior secured term note | 261 | 271 |
| Interest on other borrowings | 7 | 10 |
| Total interest expense | 1,976 | 1,966 |
| Net interest and dividend income before provision for loan losses | 15,265 | 14,618 |
| Provision for loan losses | 1,405 | 1,789 |
| Net interest and dividend income after provision for loan losses | 13,860 | 12,829 |
| Noninterest Income: |  |  |
| Service charges on deposits accounts | 2,131 | 1,972 |
| Net gain on sale of loans | 1,700 | 1,606 |
| Net loan servicing income | 222 | 227 |
| Debit card interchange fees | 1,728 | 1,691 |
| Net gains on sales of securities available-for-sale | - | 321 |
| Net other gains (losses) | 2,832 | 19 |
| Increase in cash surrender value of bank-owned life insurance | 232 | 227 |
| Other | 1,058 | 884 |
| Total noninterest income | 9,903 | 6,947 |


| Noninterest Expenses: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Salaries and employee benefits |  | 9,320 |  | 8,727 |
| Premises and equipment |  | 1,969 |  | 1,928 |
| Data processing |  | 1,004 |  | 970 |
| Debit card |  | 968 |  | 816 |
| Advertising and marketing |  | 291 |  | 185 |
| Professional fees |  | 908 |  | 743 |
| Office Supplies |  | 244 |  | 259 |
| Telephone |  | 315 |  | 312 |
| Other |  | 2,213 |  | 1,952 |
| Total noninterest expenses |  | 17,232 |  | 15,892 |
| Income before income taxes |  | 6,531 |  | 3,884 |
| Provision for income taxes |  | 1,950 |  | 951 |
| Net income | \$ | 4,581 | \$ | 2,933 |


| Basic Earnings Per Common Share | \$ | 1.99 | \$ | 1.31 |
| :---: | :---: | :---: | :---: | :---: |
| Diluted Earnings Per Common Share |  | 1.98 |  | 1.31 |
| Dividends Per Common Share |  | 0.12 |  | 0.08 |
| Net Interest Margin (FTE) |  | 3.40\% |  | 3.68\% |
| Efficiency Ratio (FTE) |  | 75.53\% |  | 73.22\% |
| Return on Assets |  | 0.92\% |  | 0.66\% |
| Return on Common Equity |  | 12.51\% |  | 9.01\% |

BLACKHAWK BANCORP, INC. AND SUBSIDIARIES AVERAGE BALANCE SHEET WITH RESULTANT INTEREST AND RATES

## Average Balance Sheet with Resultant Interest and Rates

(Amounts in thousands)
(yields on a tax-equivalent basis)

## Interest Earning Assets:

Interest-bearing deposits in banks
Federal funds sold \& securities purchased under agreements to resell
Investment securities:
Taxable investment securities Tax-exempt investment securities Total Investment securities Loans

## Total Earning Assets

Allowance for loan losses
Cash and due from banks Other assets

Total Assets

Interest Bearing Liabilities:
Interest bearing checking accounts
Savings and money market deposits
Time deposits

Total interest bearing deposits
Subordinated debentures
Borrowings

Total Interest-Bearing Liabilities

Interest Rate Spread

Noninterest checking accounts
Other liabilities
Total liabilities
Common Stockholders' equity
Total Stockholders' equity
Total Liabilities and
Stockholders' Equity

| Average |  | Interest |  | Average |
| :---: | :---: | :---: | :---: | :---: |
| Balance |  |  |  | Rate |
| \$ | 23,895 | \$ | 31 | 0.51\% |
|  | 10,248 |  | 33 | 1.28\% |
|  | 147,500 |  | 742 | 2.00\% |
|  | 40,130 |  | 300 | 4.55\% |
|  | 187,630 |  | 1,042 | 2.55\% |
|  | 408,258 |  | 4,786 | 4.66\% |


| \$ | 630,031 | \$ | 5,892 | 3.82\% | \$ | 558,078 | \$ | 5,632 | 4.12\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $(5,008)$ |  |  |  |  | $(5,045)$ |  |  |  |
|  | 13,596 |  |  |  |  | 13,459 |  |  |  |
|  | 33,929 |  |  |  |  | 35,639 |  |  |  |


| \$ 672,548 |
| :--- |


| \$ | 230,440 | \$ | 179 | 0.31\% | \$ | 165,566 | \$ | 112 | 0.27\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 171,705 |  | 60 | 0.14\% |  | 170,955 |  | 75 | 0.17\% |
|  | 83,877 |  | 184 | 0.87\% |  | 77,221 |  | 177 | 0.91\% |
|  | 486,022 |  | 423 | 0.35\% |  | 413,742 |  | 364 | 0.35\% |
|  | 11,255 |  | 159 | 5.61\% |  | 11,255 |  | 153 | 5.40\% |
|  | 10,271 |  | 87 | 3.37\% |  | 27,351 |  | 96 | 1.39\% |
| \$ | 507,548 | \$ | 669 | 0.52\% | \$ | 452,348 | \$ | 613 | 0.54\% |
|  |  |  |  | 3.30\% |  |  |  |  | 3.58\% |


| 109,445 |  |  |
| ---: | ---: | ---: |
| 4,603 |  |  |
| 621,596 |  |  |
| 50,952 |  |  |
| 50,952 | 101,517 |  |
|  | 4,149 |  |
|  |  | 458,014 |
|  |  | 44,117 |
|  |  | 44,117 |


| $\$$ | 5,223 | $3.40 \%$ |
| :--- | :--- | :--- |

s
5,019
3.68\%

## BLACKHAWK BANCORP, INC. AND SUBSIDIARIES AVERAGE BALANCE SHEET WITH RESULTANT INTEREST AND RATES

## Average Balance Sheet with Resultant Interest and Rates

| (Amounts in thousands) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Yields on a tax-equivalent basis) | Nine months ended September 30, 2016 |  |  |  |  | Nine months ended September 30, 2015 |  |  |  |  |
|  | Average |  | Interest |  | Average Rate | Average |  | Interest |  | Average Rate |
| Interest Earning Assets: |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing deposits in banks | \$ | 32,772 | \$ | 125 | 0.51\% | \$ | 7,763 | \$ | 14 | 0.24\% |
| Federal funds sold \& securities purchased under agreements to |  |  |  |  |  |  |  |  |  |  |
| resell |  | 11,632 |  | 115 | 1.32\% |  | 896 |  | 3 | 0.48\% |
| Investment securities: |  |  |  |  |  |  |  |  |  |  |
| Taxable investment securities |  | 132,063 |  | 2,027 | 2.05\% |  | 96,391 |  | 1,480 | 2.05\% |
| Tax-exempt investment securities |  | 39,989 |  | 900 | 4.60\% |  | 37,917 |  | 906 | 4.88\% |
| Total Investment securities |  | 172,052 |  | 2,927 | 2.64\% |  | 134,308 |  | 2,386 | 2.85\% |
| Loans |  | 402,361 |  | 14,074 | 4.67\% |  | 405,677 |  | 14,181 | 4.67\% |
| Total Earning Assets | \$ | 618,817 | \$ | 17,241 | 3.82\% | \$ | 548,644 | \$ | 16,584 | 4.16\% |
| Allowance for loan losses |  | $(4,958)$ |  |  |  |  | $(4,811)$ |  |  |  |
| Cash and due from banks |  | 14,224 |  |  |  |  | 13,127 |  |  |  |
| Other assets |  | 34,916 |  |  |  |  | 35,518 |  |  |  |
| Total Assets | \$ | 662,999 |  |  |  | \$ | 592,478 |  |  |  |
| Interest Bearing Liabilities: |  |  |  |  |  |  |  |  |  |  |
| Interest bearing checking accounts | \$ | 225,896 | \$ | 521 | 0.31\% | \$ | 165,617 | \$ | 343 | 0.28\% |
| Savings and money market deposits |  | 171,302 |  | 187 | 0.15\% |  | 165,618 |  | 197 | 0.16\% |
| Time deposits |  | 81,819 |  | 527 | 0.86\% |  | 83,487 |  | 687 | 1.10\% |
| Total interest bearing deposits |  | 479,017 |  | 1,235 | 0.34\% |  | 414,722 |  | 1,227 | 0.40\% |
| Subordinated debentures and notes |  | 11,255 |  | 473 | 5.61\% |  | 11,255 |  | 458 | 5.44\% |
| Borrowings |  | 10,575 |  | 268 | 3.39\% |  | 18,266 |  | 281 | 2.06\% |
| Total Interest-Bearing Liabilities | \$ | 500,847 | \$ | 1,976 | 0.53\% | \$ | 444,243 | \$ | 1,966 | 0.59\% |
| Interest Rate Spread |  |  |  |  | 3.29\% |  |  |  |  | 3.57\% |
| Noninterest checking accounts |  | 109,106 |  |  |  |  | 100,516 |  |  |  |
| Other liabilities |  | 4,116 |  |  |  |  | 4,179 |  |  |  |
| Total liabilities |  | 614,069 |  |  |  |  | 548,938 |  |  |  |
| Common Stockholders' equity |  | 48,930 |  |  |  |  | 43,540 |  |  |  |
| Total Stockholders' equity |  | 48,930 |  |  |  |  | 43,540 |  |  |  |
| Total Liabilities and |  |  |  |  |  |  |  |  |  |  |
| Stockholders' Equity | \$ | 662,999 |  |  |  | \$ | 592,478 |  |  |  |
| Net Interest Income/Margin |  |  | \$ | 15,265 | 3.40\% |  |  | \$ | 14,618 | 3.68\% |

