# Quarterly Report 2015 Q3



Trading Symbol: OTC: AWSL

CUSIP: 049127103

Authorized Number of Shares: 500,000,000

Issued Number of Shares: 44,707,601

Atlantic Wind & Solar Inc.

2 Bloor Street East, Suite 3500
Toronto ON Canada M4W 1A8

John S. Wilkes

+1 416 900-0380

www.AtlanticWindAndSolar.com

# Atlantic Wind & Solar Inc. 3rd Quarter Report 2015

#### **Management Discussion and Analysis in Brief**

#### **Discussion and Analysis of the Results of Operations**

Management at Atlantic is pleased with the attached financial statements.

In this quarter Atlantic completed an Ontario FIT 2.0 project in record time, as had been hoped given the experience gained by the entire Ontario industry over the last few years under FIT 1.0. Sales and earnings neared \$400,000.

The company continued to make great strides in international markets with strong results expected to show by year end.

Total operating expenses, a long time key focus of management, remained within the acceptable limits, dropping just below the company's historical low point. This is especially noteworthy as management has, for the first time in a few years, begun to increase expenditure on advertising, public relations, and travel/business development as Atlantic again expands into new markets.

#### **Discussion and Analysis of Financial Condition**

Atlantic has continued its policy of protecting shareholders by limiting share issuance. At the end of 2015 Q3 there were 44,707,601 common shares outstanding versus 44,707,601 in 2014 and 2013 and 2012 - a change of 0.0%.

The Company's working capital requirements are funded by receipts from the general operations. While management continues to be willing and prepared to fund the Company if necessary, as it has done in the past, the Company has reached the point where profit funds operations.

**Certification of Financial Statements and Notes** 

Certification of Financial Statements and Notes by CEO

I, John S. Wilkes, certify that:

I have reviewed the year end financial statement of Atlantic Wind and Solar,

Inc., a West Virginia corporation;

2 Based on my knowledge, this disclosure statement does not contain any

untrue statement of a material fact or omit to state a material fact necessary to

make the statements made, in light of the circumstances under which such

statements were made, not misleading with respect to the period covered by this

disclosure statement; and

3 Based on my knowledge, the financial statements, and other financial

information included or incorporated by reference in this disclosure statement,

fairly present in all material respects the financial condition, results of operations

and cash flows of the issuer as of, and for, the periods presented in this disclosure

statement.

Date: 30 October 2015

By:/s/ John S. Wilkes

CEO, Director

Consolidated Financial Statements for September 30th, 2015

#### ATLANTIC WIND AND SOLAR, INC.

Unaudited Consolidated Financial Statements September 30, 2015

#### ATLANTIC WIND AND SOLAR, INC.

#### Unaudited Consolidated Financial Statements September 30, 2015

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### ATLANTIC WIND AND SOLAR, INC. Unaudited Consolidated Balance Sheets

	Sep	tember 30, 2015	Dec	ember 31, 2014
ASSETS				
Current assets Cash	\$	3,044	\$	1,203
Accounts receivable, net of allowance of \$0	Ф	57,255	Ф	2,367,185
Prepaid expenses		608		2,507,185
Interest receivable		51,608		38,434
Other current assets		-		88,061
Total current assets		112,515		2,494,933
Total cultent assets		112,313		2, 17 1,733
Note receivable, net of allowance		332,183		364,737
Deferred tax asset		1,659,818		1,547,437
Total assets	\$	2,104,516	\$	4,407,107
LIABILITIES AND STOCKHOLDE	ERS' E	QUITY		
a				
Current liabilities	¢.	16.710	¢.	2 126 506
Accounts payable and accrued liabilities  Sales tax payable	\$	16,712	\$	2,136,506
Wages payable		37,460 95,500		19,635 56,500
Related party payables, current		54,872		54,390
Total current liabilities		204,544		2,267,031
Total current natimities		204,344		2,207,031
Related party payables, non-current		109,924		110,406
Notes payable, non-current		120,000		195,671
Total liabilities		434,468		2,573,108
Stockholders' equity				
Series A preferred stock, \$1.00 par value; 20,000,000 shares authorized;				
0 and 327,637 shares issued and outstanding at September 30, 2015 and				
December 31, 2014		-		327,637
Series B preferred stock, \$1.00 par value; 20,000,000 shares authorized;				
5,494,004 and 5,374,982 shares issued and outstanding September 30, 2015 and December 31, 2014		5,494,004		5,374,982
*		3,474,004		3,374,702
Common stock, \$0.001 par value; 500,000,000 shares authorized; 44,707,601 issued and outstanding		44,708		44,708
Additional paid in capital		5,635,374		5,635,374
Other comprehensive loss		44,892		(29,093)
Accumulated deficit		(9,548,930)		(9,519,609)
Total stockholders' equity		1,670,048		1,833,999
Total liabilities and stockholders' equity	\$	2,104,516	\$	4,407,107
Total natifices and stockholders equity	Φ	2,104,310	Ф	4,407,107

### ATLANTIC WIND AND SOLAR, INC. Unaudited Consolidated Statements of Operations

	Three months ended September 30,		Nine months ended		ded Se	•	
		2015	2014		2015		2014
Revenue	\$	354,867	\$ 2,073,468	\$	2,802,773	\$	5,488,558
Cost of revenue		283,404	1,643,118		2,410,324		4,033,485
Gross margin		71,463	430,350		392,449		1,455,073
Operating expenses							
Salaries and wages		31,000	102,034		136,500		310,375
Engineering		-	-		-		1,025
Professional fees		15,355	4,521		24,195		19,123
Travel		909	17,409		14,640		50,077
Rent		847	2,322		2,866		4,191
Advertising and public relations		9,501	390		66,776		578
General and administrative		4,630	8,432		15,841		22,229
Total operating expenses		62,242	 135,108		260,818		407,598
Other income (expense)							
Interest income		5,822	6,291		18,280		17,235
Foreign currency transaction gain (loss)		(3,694)	(33,052)		(127,554)		(86,975)
Interest expense		(350)	(2,093)		(9,166)		(6,141)
Total other income (expense)		1,778	(28,854)		(118,440)		(75,881)
Net income (loss)before income taxes		10,999	266,388		13,191		971,594
Income tax benefit		50,557			112,381		-
Net income available to common stockholders	\$	61,556	\$ 266,388	\$	125,572	\$	971,594
Other comprehensive income							
Foreign currency translation adjustment		(14,812)	821		73,985		45,172
Total comprehensive income	\$	46,744	\$ 267,209	\$	199,557	\$	1,016,766
Basic and diluted income per common share	\$	0.00	\$ 0.01	\$	0.00	\$	0.02
-							
Basic and diluted weighted average shares outstanding		44,707,601	44,707,601		44,707,601		44,707,601

ATLANTIC WIND AND SOLAR, INC. Unaudited Statement of Changes in Stockholders' Equity

	Series A P	Series A Preferred Stock	Series B Pre	referred Stock	Common Stock	n Stock	Additional	Other	Accumulated	
	Shares	Amount	Shares	Amount	Shares	Amount	Paid-in Capital	Loss	Deficit	Total
Balance, December 31, 2013	733,447	\$ 733,447	5,090,072	\$ 5,090,072	44,707,601	\$ 44,708	\$ 5,635,374	\$ (77,979)	\$ (11,636,778)	\$ (211,156)
Series A preferred stock issued for dividend	65,746	65,746		•	•		•	•	(65,746)	•
Series B preferred stock issued for dividend	•	•	402,282	402,282	•	•	•	•	(402,282)	•
Series B preferred stock rescinded		•	(223,315)	(223,315)		•			223,315	
Series B preferred stock issued for conversion of related party payable			230,328	230,328			•	•	•	230,328
Series A preferred stock repurchased for cash	(471,556)	(471,556)		•	•	•	•	•	•	(471,556)
Series B preferred stock repurchased for cash	1	•	(124,385)	(124,385)	•	•	•	•		(124,385)
Foreign currency translation adjustment			. 1		٠			48,886		48,886
Net income, year ended December 31, 2014	•	•	•	•	•	•	•	•	2,361,882	2,361,882
Balance, December 31, 2014	327,637	327,637	5,374,982	5,374,982	44,707,601	44,708	5,635,374	(29,093)	(9,519,609)	1,833,999
Series A preferred stock issued for dividend	9,830	9,830		•	•		•	•	(9,830)	•
Series B preferred stock issued for dividend			145,063	145,063					(145,063)	
Series A preferred stock repurchased for cash	(286,227)	(286,227)	•	•	•	•	•	•	•	(286,227)
Series B preferred stock repurchased for cash		•	(87,809)	(87,809)	•	•				(87,809)
Series B preferred stock issued for conversion of related party payable			10,528	10,528	•		ı	•		10,528
Series A preferred stock exchanged for series B preferred stock	(51,240)	(51,240)	51,240	51,240	•		1		1	•
Foreign currency translation adjustment				•	•			73,985		73,985
Net loss, period ended September 30, 2015									125,572	125,572
Balance, September 30, 2015		-	5,494,004	\$ 5,494,004	44,707,601	\$ 44,708	\$ 5,635,374	\$ 44,892	\$ (9,548,930)	\$ 1,670,048

### ATLANTIC WIND AND SOLAR, INC. Unaudited Consolidated Statements of Cash Flows

Nine months ended September 30,

		2015	 2014
Cash flows from operating activities			
Net income	\$	125,572	\$ 971,594
Adjustments to reconcile net income (loss) to net cash provided by ope	rating activit	ties:	
Deferred tax asset		(112,381)	-
Changes in operating assets and liabilities:			
Accounts receivable		202,068	1,004,358
Prepaid expenses		(602)	-
Interest receivable		(18,280)	-
Other current assets		82,111	(36,928)
Accounts payable and accrued liabilities		(32,132)	(1,453,602)
Sales tax payable		21,795	(106,946)
Wages payable		39,000	13,500
Net cash used in operating activities		307,151	 391,976
Cash flows from investing activities			
Notes receivable		(2,916)	 (81,465)
Cash flows from investing activities		(2,916)	(81,465)
Cash flows from financing activities			
Proceeds from related party payables		10,528	114,443
Repayment of note payable		(31,808)	-
Repurchase of series A preferred stock		(286,227)	(471,556)
Repurchase of series B preferred stock		(87,809)	 (124,385)
Net cash used in financing activities		(395,316)	 (481,498)
Effect of exchange rate on cash		92,922	43,603
Net change in cash		1,841	(127,384)
Cash at beginning of period		1,203	 148,770
Cash at end of period	\$	3,044	\$ 21,386
Supplemental cash flow information			
Cash paid for interest	\$	41,298	\$ -
Cash paid for income taxes	\$		\$ 
Supplemental disclosure of non-cash financing activities			
Reduction of accounts receivable for reduction in accounts payable	\$	2,990,726	\$ -
Series A preferred stock issued for dividend	\$	9,830	\$ 56,203
Series B preferred stock issued for dividend	\$	145,063	\$ 298,659
Series B preferred stock rescinded	\$	<del>-</del>	\$ (223,315)
Conversion of related party payable to series B preferred shares	\$	10,528	\$ 114,224
T J Fallance to accord by branch or order		,	 , <b></b> -

#### Note 1 - Nature of Business

Atlantic Wind and Solar, Inc. (the "Company" or "Atlantic"), located in Toronto, Ontario, was originally organized on January 13, 1977 under the laws of the state of West Virginia as Aetna Operating Company Inc. The Company changed its name to Dragon Environmental (UK) Ld. on November 4, 1997, then to Aquatek Ltd. On October 26, 1998, then to Environmental Technologies International, Inc. on February 8, 2002 and Atlantic Wind and Solar, Inc. on October 19, 2008.

Atlantic Wind and Solar, Inc. is a renewable energy asset developer, with emphasis on photovoltaic solar and wind energy. The Company pursues, develops, finances, owns and operates solar energy projects from various stages of development life cycles through commercial operation. Atlantic has approximately 60 megawatts ("MW") DC of approved solar projects of which approximately 25 MW's have power purchase agreement contracts already executed. The company's greenfield pipeline includes more than 350 MW of utility scale solar projects at various stages of development in Canada, Europe, South and Central America

#### **Note 2 - Significant Accounting Policies**

#### Principals of Consolidation

The accompanying consolidated financial statements include the accounts of the Company and its subsidiaries. All intercompany transactions and balances have been eliminated.

#### **Basis of Presentation**

The financial statements present the balance sheet, statements of operations, stockholders' equity and cash flows of the Company. These financial statements are presented in United States dollars and have been prepared in accordance with accounting principles generally accepted in the United States. The Company has elected a December 31 year end.

#### Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Cash

Cash and cash equivalents include short-term, highly liquid investments with maturities of less than three months when acquired.

#### Income taxes

The Company accounts for income taxes under ASC 740 "Income Taxes" which codified SFAS 109, "Accounting for Income Taxes" and FIN 48 "Accounting for Uncertainty in Income Taxes – an Interpretation of FASB Statement No. 109." Under the asset and liability method of ASC 740, deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statements carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. Under ASC 740, the effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period the enactment occurs. A valuation allowance is provided for certain deferred tax assets if it is more likely than not that the Company will not realize tax assets through future operations.

#### **Note 2 - Significant Accounting Policies (continued)**

#### Income taxes (continued)

During the year ended December 31, 2014, we reversed the full valuation allowance against our deferred tax asset as the future use of this asset became more estimable. This resulted in a one-time tax benefit of \$1,547,437 being taken into income during the year ended December 31, 2014. The changes in deferred tax assets for the nine months ended September 30, 2015 were as follows:

N 1 11 . 110	Ф	221 000
Net loss allocable to US entity	\$	321,089
Applicable federal income tax rate		35%
Applicable state income tax rate		0%
Net increase in deferred tax asset	\$	112,381
Deferred tax asset, December 31, 2014	\$	1,547,437
Increase in deferred tax asset		112,381
Increase in valuation allowance		-
Deferred tax asset, September 30, 2015	\$	1,659,818

#### Foreign Currency Translation

The Company's functional currency is the Canadian dollar (CAD), while the Company's reporting currency is the U.S. dollar (USD). All transactions initiated in Canadian dollars are translated into U.S. dollars in accordance with ASC 830, "Foreign Currency Translation" as follows:

- i) Monetary assets and liabilities at the rate of exchange in effect at the balance sheet date.
- ii) Equity at historical rates.
- iii) Revenue and expense items at the average rate of exchange prevailing during the period.

Adjustments arising from such translations are deferred until realization and are included as a separate component of stockholders' equity as a component of comprehensive income or loss. Therefore, translation adjustments are not included in determining net income (loss) but reported as other comprehensive income.

For foreign currency transactions, the Company translates these amounts to the Company's functional currency at the exchange rate effective on the invoice date. If the exchange rate changes between the time of purchase and the time actual payment is made, a foreign exchange transaction gain or loss results which is included in determining net income for the period. The exchange rates used are as follows:

	Nine month	ıs ended	
	Septemb	er 30,	December 31,
	2015	2014	2014
Period end: CAD to USD	0.7456	0.8962	0.8599
Average for period: CAD to USD	0.7952	0.9191	0.9508

#### **Note 2 - Significant Accounting Policies (continued)**

#### Fair Value of Financial Instruments

The Company's financial instruments as defined by FASB ASC 825-10-50 include cash, trade accounts receivable, and accounts payable and accrued expenses. All instruments are accounted for on a historical cost basis, which, due to the short maturity of these financial instruments, approximates fair value at September 30, 2015.

FASB ASC 820 defines fair value, establishes a framework for measuring fair value in accordance with generally accepted accounting principles, and expands disclosures about fair value measurements. ASC 820 establishes a three-tier fair value hierarchy which prioritizes the inputs used in measuring fair value as follows:

- Level 1. Observable inputs such as quoted prices in active markets;
- Level 2. Inputs, other than the quoted prices in active markets, that are observable either directly or indirectly; and

Level 3. Unobservable inputs in which there is little or no market data, which requires the reporting entity to develop its own assumptions.

The Company does not have any assets or liabilities measured at fair value on a recurring basis at September 30, 2015 or December 31, 2014. The Company did not have any fair value adjustments for assets and liabilities measured at fair value on a nonrecurring basis during the three or nine months ended September 30, 2015 or 2014.

#### Property and Equipment

Property and equipment are carried at cost net of accumulated depreciation. Expenditures for maintenance and repairs are charged against operations. Renewals and betterments that materially extend the life of the assets are capitalized. When assets are retired or otherwise disposed of, the cost and related accumulated depreciation are removed from the accounts, and any resulting gain or loss is reflected in income for the period.

Depreciation is computed for financial statement purposes on a straight-line basis over estimated useful lives of the related assets. The estimated useful lives of depreciable assets are:

	Estimated Useful Lives
Furniture and Fixtures	5 - 10 years
Computer Equipment	3 - 5 years
Vehicles	5 - 10 years

For federal income tax purposes, depreciation is computed under the modified accelerated cost recovery system. For audit purposes, depreciation is computed under the straight-line method. Property and equipment consisted of the following as of September 30, 2015 and December 31, 2014:

	ptember 0, 2015	Dec	cember 31, 2014
Computers	\$ 2,544	\$	2,933
Accumulated depreciation	(2,544)		(2,933)
Net book value	\$ -	\$	-

#### **Note 2 - Significant Accounting Policies (continued)**

#### **Earnings Per Share Information**

FASB ASC 260, "Earnings Per Share" provides for calculation of "basic" and "diluted" earnings per share. Basic earnings per share includes no dilution and is computed by dividing net income (loss) available to common shareholders by the weighted average common shares outstanding for the period. Diluted earnings per share reflect the potential dilution of securities that could share in the earnings of an entity similar to fully diluted earnings per share. Basic and diluted loss per share were the same, at the reporting dates, as there were no common stock equivalents outstanding.

#### **Share Based Expenses**

ASC 718 "Compensation - Stock Compensation" codified SFAS No. 123 prescribes accounting and reporting standards for all stock-based payments award to employees, including employee stock options, restricted stock, employee stock purchase plans and stock appreciation rights., may be classified as either equity or liabilities. The Company should determine if a present obligation to settle the share-based payment transaction in cash or other assets exists. A present obligation to settle in cash or other assets exists if: (a) the option to settle by issuing equity instruments lacks commercial substance or (b) the present obligation is implied because of an entity's past practices or stated policies. If a present obligation exists, the transaction should be recognized as a liability; otherwise, the transaction should be recognized as equity

The Company accounts for stock-based compensation issued to non-employees and consultants in accordance with the provisions of ASC 505-50 "Equity - Based Payments to Non-Employees" which codified SFAS 123 and the Emerging Issues Task Force consensus in Issue No. 96-18 ("EITF 96-18"), "Accounting for Equity Instruments that are Issued to Other Than Employees for Acquiring or in Conjunction with Selling, Goods or Services". Measurement of share-based payment transactions with non-employees shall be based on the fair value of whichever is more reliably measurable: (a) the goods or services received; or (b) the equity instruments issued. The fair value of the share-based payment transaction should be determined at the earlier of performance commitment date or performance completion date.

#### Revenue Recognition

The Company's financial statements are prepared under the accrual method of accounting. Revenues will be recognized in the period the services are performed and costs are recorded in the period incurred. Revenue is recognized when (1) the evidence of the agreement exists, (2) services have been rendered, (3) the price is fixed or determinable, and (4) collectability is reasonably assured. We generated revenues of \$354,867 and \$2,073,468 during the three months ended September 30, 2015 and 2014 and revenues of \$2,802,773 and \$5,488,558 during the nine months ended September 30 30, 2015 and 2014.

#### Recent Accounting Pronouncements

The company has evaluated all the recent accounting pronouncements and determined there are none having a material effect on the Company's financial statements.

#### Note 3 - Stockholders' Equity

#### **Authorized Stock**

The Company is authorized to issue up to 500,000,000 shares of \$0.001 par value common stock, 20,000,000 shares of \$1.00 par value series A preferred stock and 20,000,000 shares of \$1.00 par value series B preferred stock.

#### ATLANTIC WIND AND SOLAR, INC.

#### Notes to Unaudited Consolidated Financial Statements September 30, 2015

#### **Note 3 - Stockholders' Equity (continued)**

#### Authorized Stock (continued)

The series A preferred stock carries an annual dividend of 12% which is generally paid quarterly by issuing additional shares of series A preferred stock. We issued 9,830 and 65,746 and series A preferred shares for dividends during the nine months ended September 30, 2015 and the year ended December 31, 2014.

The series B preferred stock carries an annual dividend of 8% which is generally paid quarterly by issuing additional shares of series B preferred stock. On May 1, 2015, the Company amended the rights of the series B preferred shares to not carry a dividend at which point all dividends owing were settled by the issuance of additional series B preferred shares. We issued 145,063 and 402,282 shares for dividends during the nine months ended September 30, 2015 and the year ended December 31, 2014.

During the year ended December 31, 2014, the Company issued a total of 114,224 series B preferred shares at \$1 per share as a reduction of related party payables.

During the year ended December 31, 2014, the Company purchased a total of 471,556 series A preferred shares and 124,385 series B preferred shares for cash at \$1 per share. During the year ended December 31, 2014, the Company rescinded 223,315 series B preferred shares which were previously issued for dividends.

During the nine months ended September 30, 2015, the Company purchased a total of 286,227 series A preferred shares and 87,809 series B preferred shares for cash at \$1 per share. The Company also issued 51,240 shares of series B preferred stock in exchange for 51,240 shares of series A preferred stock. The Company also issued 10,528 shares of series B preferred stock in exchange for a \$10,528 reduction of related party payables.

There were 44,707,601 common shares issued and outstanding as of September 30, 2015 and December 31, 2014.

There were 0 and 327,637 series A preferred shares issued and outstanding as of September 30, 2015 and December 31, 2014. There were 5,494,004 and 5,374,982 series B preferred shares issued and outstanding as of September 30, 2015 and December 31, 2014.

#### Net income (loss) per common share

Net income (loss) per share is calculated in accordance with FASB ASC Topic 260 (formally SFAS No. 128, "Earnings Per Share."). The weighted-average number of common shares outstanding during each period is used to compute basic income (loss) per share. Diluted income (loss) per share is computed using the weighted average number of shares and dilutive potential common shares outstanding. Basic net income (loss) per common share is based on the weighted average number of shares of common stock outstanding during the nine months ended September 30, 2015 and 2014.

#### Note 4 - Concentrations of Credit Risk

Our revenues for the three and nine months ended September 30, 2015 and 2014 were generated completely from two separate clients. Additionally, our entire accounts receivable balances as of September 30, 2015 and December 31, 2014 were generated from contracts with these two clients. The loss of either of these clients will have a materially adverse impact on our business.

#### **Note 5 - Subsequent Events**

We have evaluated subsequent events through the date of the issuance of these financial statements and determined there are no events to disclose.