

Condensed Consolidated Interim Financial Statements  
(Expressed in thousands of U.S. dollars)

## **AMERICAN HOTEL INCOME PROPERTIES REIT LP**

Three and nine months ended September 30, 2018 and 2017  
(Unaudited)

# AMERICAN HOTEL INCOME PROPERTIES REIT LP

Condensed Consolidated Interim Statements of Financial Position

(Unaudited)

(Expressed in thousands of U.S. dollars)

	Notes	September 30, 2018	December 31, 2017
<b>Assets</b>			
Current assets:			
Cash and cash equivalents		\$ 14,027	\$ 11,935
Current portion of restricted cash	4	25,903	34,838
Trade and other receivables		12,656	10,987
Prepaid and other assets		13,731	11,083
		66,317	68,843
Restricted cash	4	18,586	16,242
Property, buildings and equipment	5	1,173,109	1,190,714
Intangible assets	6	10,926	12,286
Fair value of interest rate swap contracts		3,107	806
Deferred income tax assets	7	8,698	6,842
		\$ 1,280,743	\$ 1,295,733

## Liabilities and Partners' Capital

Current liabilities:			
Accounts payable and accrued liabilities		\$ 36,920	\$ 33,842
Finance lease liability		1,851	1,911
Current portion of term loans and revolving credit facilities	8	12,329	11,586
Current portion of other liabilities	9	376	418
		51,476	47,757
Term loans and revolving credit facilities	8	683,661	680,745
Convertible debentures	10	45,831	45,307
Other liabilities	9	1,958	2,208
Deferred income tax liabilities	7	3,246	2,143
		786,172	778,160
Partners' capital	11	494,571	517,573
		\$ 1,280,743	\$ 1,295,733

Commitments and contingencies 14

Subsequent events 21

See accompanying notes to consolidated financial statements.

# AMERICAN HOTEL INCOME PROPERTIES REIT LP

Condensed Consolidated Interim Statements of Comprehensive Income

(Unaudited)

(Expressed in thousands of U.S. dollars, except unit and per unit amounts)

Notes	Three months ended		Nine months ended	
	September 30, 2018	September 30, 2017	September 30, 2018	September 30, 2017
Revenue:				
Rooms	\$ 80,891	\$ 82,252	\$ 237,152	\$ 199,769
Food and beverage	5,737	6,782	18,003	18,489
Other	1,401	1,277	3,851	3,230
	88,029	90,311	259,006	221,488
Hotel expenses:				
Operating expenses	44,731	44,871	132,160	111,404
Energy	4,026	4,002	11,222	9,334
Property maintenance	3,969	4,007	11,993	10,033
Property taxes and insurance	4,686	3,413	12,127	10,113
Depreciation and amortization	11,613	12,003	33,676	29,242
	69,025	68,296	201,178	170,126
Income from operating activities	19,004	22,015	57,828	51,362
Corporate and administrative	4,717	3,919	15,167	11,278
Loss (gain) on disposal of assets	127	28	1,974	(4)
Impairment loss on hotel asset	-	-	-	7,349
Business acquisition costs	154	706	570	6,605
Income before undernoted	14,006	17,362	40,117	26,134
Finance income	(7)	(27)	(25)	(75)
Finance costs	13 9,170	8,845	26,210	21,130
Income before income taxes	4,843	8,544	13,932	5,079
Current tax expense	223	108	223	464
Deferred tax expense (recovery)	388	(380)	(753)	(1,087)
Net income and comprehensive income	\$ 4,232	\$ 8,816	\$ 14,462	\$ 5,702
Basic net income and comprehensive income per unit	\$ 0.05	\$ 0.11	\$ 0.19	\$ 0.09
Diluted net income and comprehensive income per unit	\$ 0.05	\$ 0.11	\$ 0.18	\$ 0.09
Basic weighted average number of units outstanding	78,062,194	78,033,606	78,057,240	66,685,985
Diluted weighted average number of units outstanding	78,273,324	78,253,220	78,226,651	66,853,148

See accompanying notes to consolidated financial statements.

# AMERICAN HOTEL INCOME PROPERTIES REIT LP

Condensed Consolidated Interim Statements of Partners' Capital  
(Unaudited)  
(Expressed in thousands of U.S. dollars, except units outstanding)

Nine months ended September 30, 2018 and 2017

	Notes	Units outstanding	General partner <sup>1</sup>	Limited partners	Contributed surplus	Cumulative deficit	Total
Balance, January 1, 2018		78,047,806	\$ -	\$ 617,767	\$ 645	\$ (100,839)	\$ 517,573
Securities-based compensation	12	-	-	-	513	-	513
Issuance of units under securities-based compensation plan	11(b)	14,388	-	116	(116)	-	-
Net income and comprehensive income		-	-	-	-	14,462	14,462
Distributions	11(c)	-	-	-	-	(37,977)	(37,977)
Balance, September 30, 2018		78,062,194	\$ -	\$ 617,883	\$ 1,042	\$ (124,354)	\$ 494,571
Balance, January 1, 2017		56,374,042	\$ -	\$ 456,101	\$ 360	\$ (55,437)	\$ 401,024
Securities-based compensation	12	-	-	-	482	-	482
Issuance of units under securities-based compensation plan		6,803	-	57	(82)	-	(25)
Issuance of units for hotel acquisitions, net of expenses		2,242,761	-	17,329	-	-	17,329
Issuance of units on public offering, net of expenses		19,410,000	-	142,239	-	-	142,239
Issuance of convertible debentures, equity portion net of expenses		-	-	1,979	-	-	1,979
Net income and comprehensive income		-	-	-	-	5,702	5,702
Distributions	11(c)	-	-	-	-	(32,759)	(32,759)
Balance, September 30, 2017		78,033,606	\$ -	\$ 617,705	\$ 760	\$ (82,494)	\$ 535,971

<sup>1</sup> Includes of \$0.1 of General Partner Units.

See accompanying notes to consolidated financial statements.

# AMERICAN HOTEL INCOME PROPERTIES REIT LP

Condensed Consolidated Interim Statements of Cash Flows

(Unaudited)

(Expressed in thousands of U.S. dollars)

		Three months ended		Nine months ended	
	Notes	September 30, 2018	September 30, 2017	September 30, 2018	September 30, 2017
Cash provided by (used in):					
Operating activities:					
Net income and comprehensive income		\$ 4,232	\$ 8,816	\$ 14,462	\$ 5,702
Interest paid		(8,351)	(8,490)	(26,172)	(20,122)
Securities based compensation					
Units paid in cash		-	-	-	(25)
Items not affecting cash:					
Loss (gain) on disposal of assets		127	28	1,974	(4)
Depreciation and amortization		11,613	12,003	33,676	29,242
Impairment loss on hotel asset		-	-	-	7,349
Securities-based compensation expense	12	272	194	513	482
Deferred income tax (expense) recovery		388	(380)	(753)	(1,087)
Amortization of other liabilities		(38)	-	(124)	-
Finance costs	13	9,170	8,845	26,210	21,130
		17,413	21,016	49,786	42,667
Changes in non-cash operating working capital	18	(55)	(5,308)	(2,560)	5,493
		17,358	15,708	47,226	48,160
Investing activities:					
Changes to restricted cash reserves		4,222	(1,492)	6,591	(33,720)
Purchase of property, buildings and equipment		(6,497)	(5,607)	(16,898)	(16,602)
Franchise application fees paid		-	-	-	(2,778)
Acquisition of Premium Branded Hotels, net of cash acquired		-	-	-	(521,068)
Proceeds on disposal of hotel		565	-	715	4,353
		(1,710)	(7,099)	(9,592)	(569,815)
Financing activities:					
Units issued for cash on public offerings, net of expenses		-	145	-	142,239
Issuance of convertible debentures		-	-	-	48,875
Distributions paid		(12,646)	(12,641)	(37,986)	(31,513)
Proceeds from revolving credit facilities		5,100	-	17,050	-
Payments on revolving credit facilities		(1,500)	-	(8,350)	-
Proceeds from term loans		-	-	23,600	314,700
Payments on term loans		(1,741)	(1,499)	(28,837)	(6,479)
Payments on deferred compensation		(62)	(62)	(188)	(188)
Payments on finance lease liability		(20)	(19)	(60)	(19)
Issuance costs related to acquisitions		-	-	-	(46)
Financing costs paid		-	(98)	(771)	(4,549)
		(10,869)	(14,174)	(35,542)	463,020
Increase (decrease) in cash and cash equivalents		4,779	(5,565)	2,092	(58,635)
Cash and cash equivalents, beginning of period		9,248	28,057	11,935	81,127
Cash and cash equivalents, end of period		\$ 14,027	\$ 22,492	\$ 14,027	\$ 22,492

See accompanying notes to consolidated financial statements.

# AMERICAN HOTEL INCOME PROPERTIES REIT LP

Notes to Condensed Consolidated Interim Financial Statements

(Unaudited)

(Amounts expressed in thousands of U.S. dollars, except unit and per unit amounts)

Three and nine months ended September 30, 2018 and 2017

---

## 1. Reporting entity:

American Hotel Income Properties REIT LP ("AHIP") is a limited partnership formed under the *Limited Partnerships Act* (Ontario) to invest in hotel real estate properties in the United States and was established pursuant to the terms of AHIP's Limited Partnership Agreement dated October 12, 2012 and amended on February 20, 2013 and June 9, 2015. AHIP's general partner is American Hotel Income Properties REIT (GP) Inc. ("General Partner"). AHIP's head office and address for service is 800 - 925 West Georgia Street, Vancouver, British Columbia, Canada, V6C 3L2.

AHIP has two operating segments: (i) Premium Branded Hotels are hotels that have franchise agreements with international hotel brands including Marriott, Hilton and IHG; and (ii) Economy Lodging Hotels are hotels that have rail crew lodging facility agreements with large railway companies and franchise agreements with Wyndham.

AHIP's units ("Units") are listed on the Toronto Stock Exchange (the "TSX") under the symbols HOT.UN and HOT.U and also in the United States on the OTCQX International marketplace under the symbol AHOTF. AHIP's convertible debentures are listed on the TSX under the symbol HOT.DB.U.

## 2. Basis of presentation and statement of compliance:

### (a) Statement of compliance:

These condensed consolidated interim financial statements ("Interim Financial Statements") have been prepared in accordance with IAS 34 *Interim Financial Reporting*. The Interim Financial Statements should be read in conjunction with the notes to AHIP's annual audited consolidated financial statements as at and for the year ended December 31, 2017 ("December 31, 2017 Annual Audited Financial Statements") which have been prepared in accordance with IFRS, since these Interim Financial Statements do not contain all disclosures required by IFRS for annual financial statements.

These Interim Financial Statements were approved and authorized for issue by the Board of Directors of the General Partner on November 6, 2018.

### (b) Basis of measurement:

These Interim Financial Statements have been prepared on a historical cost basis with the exception of interest rate swap contracts which are recorded at fair value.

# AMERICAN HOTEL INCOME PROPERTIES REIT LP

Notes to Condensed Consolidated Interim Financial Statements

(Unaudited)

(Amounts expressed in thousands of U.S. dollars, except unit and per unit amounts)

Three and nine months ended September 30, 2018 and 2017

---

## 2. Basis of presentation and statement of compliance (continued):

### (c) Functional and presentation currency:

The functional and presentation currency of AHIP and its subsidiaries is United States ("U.S.") dollars.

Transactions denominated in Canadian dollars are translated to U.S. dollars as follows:

- (i) Monetary assets and liabilities are translated at current rates of exchange and non-monetary assets and liabilities are translated at historical rates of exchange;
- (ii) Revenues and expenses are translated at average rates of exchange for the period; and
- (iii) All exchange gains and losses are recognized in the consolidated statements of comprehensive income.

### (d) Measurement uncertainty (use of estimates):

The preparation of financial statements in conformity with IFRS requires management to make estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected. Actual results may differ from these estimates.

The significant areas of estimates that are critical to the determination of the amounts reported are disclosed in note 3 and in AHIP's December 31, 2017 Annual Audited Financial Statements, except for new significant judgments and key sources of estimation uncertainty related to the application of IFRS 9 and IFRS 15, which are described in note 3.

There have been no changes to the amounts of the business combinations and the purchase price allocation as previously disclosed in the December 31, 2017 Annual Audited Financial Statements.

# AMERICAN HOTEL INCOME PROPERTIES REIT LP

Notes to Condensed Consolidated Interim Financial Statements

(Unaudited)

(Amounts expressed in thousands of U.S. dollars, except unit and per unit amounts)

Three and nine months ended September 30, 2018 and 2017

---

## 3. Significant accounting policies:

### (a) Significant accounting policies:

These Interim Financial Statements follow the same accounting policies and methods of application as the December 31, 2017 Annual Audited Financial Statements, except as noted below.

AHIP has adopted IFRS 9 *Financial Instruments* and IFRS 15 *Revenue from Contracts with Customers* effective January 1, 2018.

### (i) IFRS 9 *Financial Instruments* ("IFRS 9"):

IFRS 9 sets out requirements for recognizing and measuring financial assets, financial liabilities and some contracts to buy or sell non-financial items. This standard replaces IAS 39 *Financial Instruments: Recognition and Measurement* ("IAS 39").

### (A) Classification and measurement of financial assets and financial liabilities:

IFRS 9 largely retains the existing requirements in IAS 39 for the classification and measurement of financial liabilities. However, it eliminates the previous IAS 39 categories for financial assets of held to maturity, loans and receivables and available for sale. The adoption of IFRS 9 has not had a significant effect on AHIP's accounting policies related to financial liabilities and derivative financial instruments.

Under IFRS 9, on initial recognition, a financial asset is classified as measured at: amortized cost; fair value in OCI ("FVOCI") - debt investment; or fair value through profit or loss ("FVTPL"). The classification of financial assets under IFRS 9 is generally based on the business model in which a financial asset is managed and its contractual cash flow characteristics. Derivatives embedded in contracts where the host is a financial asset in the scope of the standard are not separated. Instead, the hybrid financial instrument as a whole is assessed for classification.



# AMERICAN HOTEL INCOME PROPERTIES REIT LP

Notes to Condensed Consolidated Interim Financial Statements

(Unaudited)

(Amounts expressed in thousands of U.S. dollars, except unit and per unit amounts)

Three and nine months ended September 30, 2018 and 2017

## 3. Significant accounting policies (continued):

(a) Significant accounting policies (continued):

(i) IFRS 9 *Financial Instruments* ("IFRS 9") (continued):

(A) Classification and measurement of financial assets and financial liabilities (continued):

The following table and the accompanying notes below explain the original measurement categories under IAS 39 and the new measurement categories under IFRS 9 for each class of AHIP's financial assets and liabilities. The adoption of the new classification requirements under IFRS 9 did not result in significant changes in measurement or the carrying amount of financial assets and liabilities.

Financial assets and liabilities	Original classification under IAS 39	New classification under IFRS 9
Cash and cash equivalents	Loans and receivables	Amortized cost
Restricted cash	Loans and receivables	Amortized cost
Trade and other receivables	Loans and receivables	Amortized cost
Accounts payable and accrued liabilities	Other financial liabilities	Amortized cost
Finance lease liability	Other financial liabilities	Amortized cost
Term loans	Other financial liabilities	Amortized cost
Revolving credit facilities	Other financial liabilities	Amortized cost
Deferred compensation payable	Other financial liabilities	Amortized cost
Preferred shares	Other financial liabilities	Amortized cost
Convertible debentures	Other financial liabilities	Amortized cost
Interest rate swap	FVTPL	FVTPL

# AMERICAN HOTEL INCOME PROPERTIES REIT LP

Notes to Condensed Consolidated Interim Financial Statements

(Unaudited)

(Amounts expressed in thousands of U.S. dollars, except unit and per unit amounts)

Three and nine months ended September 30, 2018 and 2017

---

## 3. Significant accounting policies (continued):

(a) Significant accounting policies (continued):

(i) IFRS 9 *Financial Instruments* ("IFRS 9") (continued):

(B) Impairment of financial assets:

IFRS 9 replaces the "incurred loss" model in IAS 39 with an "expected credit loss" ("ECL") model. The new impairment model applies to financial assets measured at amortized cost, contract assets and debt investments at FVOCI. Under IFRS 9 credit losses are recognized earlier than under IAS 39.

Financial assets measured at amortized cost are assessed at each reporting date to determine the credit risk of the financial asset to apply the relevant impairment requirements. There are generally 3 stages of credit risk:

1. Financial assets that are expected to perform in line with their contractual terms and which have no signs of increased credit risk;
2. Financial assets that have significantly increased in credit risk since initial recognition but are not credit-impaired; and
3. Credit-impaired financial instruments.

A financial asset is impaired if objective evidence indicates that a loss event has occurred after the initial recognition of the asset, and that the loss event had a negative effect on the estimated future cash flows of that asset that can be estimated reliably.

Objective evidence that financial assets are impaired can include default or delinquency by a debtor, restructuring of an amount due to AHIP on terms that it would not consider otherwise, or indications that a debtor or issuer will enter bankruptcy.

AHIP considers evidence of impairment of financial assets measured at amortized cost at both a specific asset and collective level. All individually significant financial assets measured at amortized cost are assessed for specific impairment. All individually significant financial assets measured at amortized cost found not to be specifically impaired are then collectively assessed for any impairment that has been incurred but not yet identified. Such assets that are not individually significant are collectively assessed for impairment by grouping together financial assets measured at amortized cost with similar risk characteristics.

# AMERICAN HOTEL INCOME PROPERTIES REIT LP

Notes to Condensed Consolidated Interim Financial Statements

(Unaudited)

(Amounts expressed in thousands of U.S. dollars, except unit and per unit amounts)

Three and nine months ended September 30, 2018 and 2017

---

## 3. Significant accounting policies (continued):

(a) Significant accounting policies (continued):

(i) IFRS 9 *Financial Instruments* ("IFRS 9") (continued):

(B) Impairment of financial assets (continued):

An impairment loss in respect of a financial asset measured at amortized cost is measured through a loss allowance at an amount equal to:

- *12-month expected credit losses ("ECLs")*: these are ECLs that result from possible default events within the 12 months after the reporting date; and
- *Lifetime ECLs*: these are ECLs that result from all possible default events over the expected life of a financial instrument.

Losses are recognized in profit or loss and reflected in an allowance account against receivables. Interest on the impaired asset continues to be recognized through the unwinding of the discount. When a subsequent event causes the amount of impairment loss to decrease, the decrease in impairment loss is reversed through comprehensive income.

(ii) IFRS 15, *Revenue from Contracts with Customers* ("IFRS 15"):

IFRS 15 establishes a comprehensive framework for determining whether, how much and when revenue is recognized. It replaced IAS 18 *Revenue* and related interpretations. The standard requires revenue to be recognized in a manner that depicts the transfer of promised goods or services to a customer and at an amount that reflects the consideration expected to be received in exchange for transferring those goods or services. This is achieved by applying the following five steps:

1. identify the contract with a customer;
2. identify the performance obligations in the contract;
3. determine the transaction price;
4. allocate the transaction price to the performance obligations in the contract; and
5. recognize revenue when (or as) the entity satisfies a performance obligation.

Revenue is generated primarily from the operation of AHIP's hotels and restaurants and is disclosed under three categories: room revenue, food and beverage, and other revenue. Other revenue is comprised of conference room rentals, gift shop revenue and other incidental income.

Revenue is recognized when services are rendered, the amount is earned, and collectability is reasonably assured.

# AMERICAN HOTEL INCOME PROPERTIES REIT LP

Notes to Condensed Consolidated Interim Financial Statements

(Unaudited)

(Amounts expressed in thousands of U.S. dollars, except unit and per unit amounts)

Three and nine months ended September 30, 2018 and 2017

## 3. Significant accounting policies (continued):

(a) Significant accounting policies (continued):

(ii) IFRS 15, *Revenue from Contracts with Customers* ("IFRS 15") (continued):

AHIP may collect payments in advance of the utilization of a facility. These payments are recorded as other liabilities until such time as the applicable facility is utilized, at which time the customer deposit is recognized as revenue.

The adoption of IFRS 15 had no impact on the measurement and recognition of revenue.

(b) New standards and interpretations issued but not yet adopted:

IFRS 16, *Leases* ("IFRS 16") was issued in January 2016 and sets out a new model for lease accounting, replacing IAS 17, *Leases*. The most significant effect of the new standard will be the recognition of the initial present value of unavoidable future lease payments as lease assets and lease liabilities on the statement of financial position, including those for most leases that would be currently accounted for as operating leases. Leases with durations of 12 months or less and leases for low-value assets may be exempted. IFRS 16 will be effective for accounting periods beginning on or after January 1, 2019. Early adoption will be permitted provided AHIP has adopted IFRS 15. AHIP intends to adopt IFRS 16 in its consolidated financial statements for the annual period beginning on January 1, 2019. Management does not expect the adoption of this standard to have a significant impact on its consolidated financial statements.

## 4. Restricted cash:

	September 30, 2018	December 31, 2017
Property improvement plans ("PIPs") reserves	\$ 25,417	\$ 35,600
Furniture, fixture and equipment reserves ("FF&E Reserves")	6,375	5,710
Property tax reserves	5,684	4,225
Insurance, cash collateral and other reserves	7,013	5,545
	44,489	51,080
Current portion of restricted cash	(25,903)	(34,838)
	\$ 18,586	\$ 16,242

For the Premium Branded Hotels, AHIP has funded restricted cash reserves for brand mandated PIPs arising from the purchase of these properties and which are expected to be spent within 18 to 24 months after acquisition. In addition, certain related term loans require AHIP to deposit reserves for FF&E Reserves, cash collateral, property taxes and insurance premiums. These amounts are released to AHIP as the expenditures are incurred or paid directly to the service provider.

# AMERICAN HOTEL INCOME PROPERTIES REIT LP

Notes to Condensed Consolidated Interim Financial Statements

(Unaudited)

(Amounts expressed in thousands of U.S. dollars, except unit and per unit amounts)

Three and nine months ended September 30, 2018 and 2017

## 5. Property, buildings and equipment:

	Land	Buildings	Equipment	Construction-in-progress	Total
<b>Cost:</b>					
Balance, January 1, 2017	\$ 69,817	\$ 576,505	\$ 50,192	\$ 1,248	\$ 697,762
Acquisition of Premium Branded Hotels	79,665	457,660	31,187	-	568,512
Acquisition of Economy Lodging Hotels	926	4,778	866	-	6,570
Additions	-	3,368	7,992	12,164	23,524
Sale of hotel	(700)	(3,557)	(150)	-	(4,407)
Impairments	-	(10,808)	-	-	(10,808)
Transfers	-	6,342	5,635	(11,977)	-
Disposals	-	-	(233)	-	(233)
Balance, December 31, 2017	149,708	1,034,288	95,489	1,435	1,280,920
Additions	-	3,214	4,538	9,146	16,898
Transfers	-	4,175	2,522	(6,697)	-
Sale of hotel	(470)	(1,338)	(332)	-	(2,140)
Disposals	-	-	(1,349)	-	(1,349)
Balance, September 30, 2018	\$ 149,238	\$ 1,040,339	\$ 100,868	\$ 3,884	\$ 1,294,329
<b>Accumulated depreciation:</b>					
Balance, January 1, 2017	\$ -	\$ 34,073	\$ 18,667	\$ -	\$ 52,740
Depreciation	-	24,129	13,708	-	37,837
Disposals	-	(139)	(232)	-	(371)
Balance, December 31, 2017	-	58,063	32,143	-	90,206
Depreciation	-	21,587	10,729	-	32,316
Sale of hotel	-	(865)	(218)	-	(1,083)
Disposals	-	-	(219)	-	(219)
Balance, September 30, 2018	\$ -	\$ 78,785	\$ 42,435	\$ -	\$ 121,220
Net book value, September 30, 2018	\$ 149,238	\$ 961,554	\$ 58,433	\$ 3,884	\$ 1,173,109
Net book value, December 31, 2017	149,708	976,225	63,346	1,435	1,190,714

On May 14, 2018, AHIP sold the 118-room Ravenna, Nebraska Economy for gross proceeds of \$150, resulting in a loss on sale of \$534 which was recognized on the consolidated interim statements of comprehensive income for the nine months ended September 30, 2018.

On August 23, 2018, AHIP sold the 42-room Economy Lodging hotel in Livonia, Louisiana for gross proceeds of \$565, resulting in a loss on sale of \$127 which was recognized on the consolidated interim statements of comprehensive income for the three and nine months ended September 30, 2018.

# AMERICAN HOTEL INCOME PROPERTIES REIT LP

Notes to Condensed Consolidated Interim Financial Statements

(Unaudited)

(Amounts expressed in thousands of U.S. dollars, except unit and per unit amounts)

Three and nine months ended September 30, 2018 and 2017

## 6. Intangible assets:

	Lodging Agreements	Contract Signing Fees	Franchise Agreements	Total
<b>Cost:</b>				
Balance, January 1, 2017	\$ 14,855	\$ 460	\$ 4,075	\$ 19,390
Premium Branded Hotels acquisitions	-	-	3,603	3,603
Economy Lodging Hotels branding	-	-	1,029	1,029
Disposals	-	-	(50)	(50)
Balance, December 31, 2017	14,855	460	8,657	23,972
Balance, September 30, 2018	\$ 14,855	\$ 460	\$ 8,657	\$ 23,972
<b>Accumulated amortization:</b>				
Balance, January 1, 2017	\$ 7,903	\$ 138	\$ 574	\$ 8,615
Amortization	2,526	48	501	3,075
Disposals	-	-	(4)	(4)
Balance, December 31, 2017	10,429	186	1,071	11,686
Amortization	867	36	457	1,360
Balance, September 30, 2018	\$ 11,296	\$ 222	\$ 1,528	\$ 13,046
Net book value, September 30, 2018	\$ 3,559	\$ 238	\$ 7,129	\$ 10,926
Net book value, December 31, 2017	4,426	274	7,586	12,286

## 7. Income taxes:

The analysis of deferred income tax assets and deferred income tax liabilities is as follows:

	September 30, 2018	December 31, 2017
<b>Deferred income tax assets:</b>		
Non capital losses carried forward	\$ 6,110	\$ 4,215
Intangible assets	1,884	2,056
Deferred income	432	484
Other	272	87
	\$ 8,698	\$ 6,842
<b>Deferred income tax liabilities:</b>		
Deferred compensation payable	\$ 23	\$ 27
Property, buildings and equipment	3,223	2,114
Other	-	2
	\$ 3,246	\$ 2,143

# AMERICAN HOTEL INCOME PROPERTIES REIT LP

Notes to Condensed Consolidated Interim Financial Statements

(Unaudited)

(Amounts expressed in thousands of U.S. dollars, except unit and per unit amounts)

Three and nine months ended September 30, 2018 and 2017

## 7. Income taxes (continued):

On December 22, 2017, the Tax Cuts and Jobs Act ("U.S. Tax Reform") was passed. The U.S. Tax Reform reduces the U.S. federal corporate income tax rate from 35% to 21% effective January 1, 2018. Future regulations and interpretations to be issued by U.S. authorities may also impact AHIP's estimates and assumptions used in calculating its income tax provisions.

As at September 30, 2018, AHIP had net operating losses for tax purposes totaling \$24,605 (December 31, 2017 - \$16,906) which may be carried forward for up to 20 years from the date of origination and applied against future taxable income.

## 8. Term loans and revolving credit facilities:

	Notes	September 30, 2018	December 31, 2017
Premium Branded Hotels term loans		\$ 589,520	\$ 596,180
Economy Lodging Hotels term loans	(a)	106,733	105,309
Revolving credit facilities	(b), (c)	8,700	-
		704,953	701,489
Unamortized portion of mark-to-market adjustments		299	362
Unamortized portion of debt financing costs		(9,262)	(9,520)
		695,990	692,331
Current portion of term loans		(12,329)	(11,586)
		\$ 683,661	\$ 680,745

All of AHIP's assets have been pledged as security under various loan agreements. At September 30, 2018, AHIP's term loans had a weighted average interest rate of 4.61% (December 31, 2017 - 4.61%).

During the nine months ended September 30, 2018, the following transactions occurred:

### (a) Economy Lodging Hotels term loans:

On March 16, 2018, AHIP consolidated the debt and business structure of its Economy Lodging Hotels operating segment. AHIP refinanced an existing loan with a remaining principal balance of \$18,836 (December 31, 2017 - \$18,974). The refinanced loan is secured by four hotel properties, with a principal balance of \$19,600 and a term of seven years, will mature on February 28, 2025 with a variable interest rate equal to the sum of 30-day LIBOR plus 2.80%. Principal repayments commenced in May 2018 with an 18-year amortization period.

# AMERICAN HOTEL INCOME PROPERTIES REIT LP

Notes to Condensed Consolidated Interim Financial Statements

(Unaudited)

(Amounts expressed in thousands of U.S. dollars, except unit and per unit amounts)

Three and nine months ended September 30, 2018 and 2017

## 8. Term loans and revolving credit facilities (continued):

### (a) Economy Lodging Hotels term loans (continued):

AHIP also obtained a \$4,000 term loan secured by hotel properties located in Fargo, North Dakota and Whitefish, Montana. The loan has a term of five years, maturing on February 28, 2023 with a variable interest rate equal to the sum of 30-day LIBOR plus 2.80%. Principal repayments commenced in May 2018 with a 15-year amortization period. As at September 30, 2018, the principal balance remaining was \$3,889 (December 31, 2017 - nil).

### (b) Economy Lodging Hotels revolving credit facility:

AHIP obtained an increase to its available revolving line of credit facility from \$10,000 to \$13,500 with a floating interest rate based on the sum of 30-day LIBOR plus 2.80%. This credit facility is renewed annually and will mature on February 28, 2019. Advances under this credit facility are available to finance approved project costs and to fund working capital requirements. As at September 30, 2018, there was a balance owing of \$5,100 under this credit facility (December 31, 2017 - nil).

### (c) Premium Branded Hotels revolving credit facility:

On March 19, 2018, AHIP entered into a new \$40,000 secured revolving credit facility with a U.S. affiliate of a Canadian chartered bank. The credit facility has a current size of \$26,051 based on the current borrowing base of four Premium Branded Hotels and includes an accordion feature that allows AHIP to increase the size of the facility to \$75,000, subject to certain conditions. This credit facility has an initial term of three years with two additional one-year extension options. Borrowings under this facility bear interest at 30-day LIBOR plus 2.75%. As at September 30, 2018, the balance owing on the revolving credit facility was \$3,600.

### (d) Principal payments:

Future principal payments, excluding amortization of mark-to-market adjustments and debt financing costs, payable within the next five fiscal years and thereafter on the outstanding term loans and revolving credit facility are as follows:

2018	\$	1,788
2019		12,440
2020		9,591
2021		13,886
2022		69,881
Thereafter		597,367
	\$	704,953

As at September 30, 2018, AHIP was in compliance with all of its lending agreements.



# AMERICAN HOTEL INCOME PROPERTIES REIT LP

Notes to Condensed Consolidated Interim Financial Statements

(Unaudited)

(Amounts expressed in thousands of U.S. dollars, except unit and per unit amounts)

Three and nine months ended September 30, 2018 and 2017

## 9. Other liabilities:

	September 30, 2018	December 31, 2017
Deferred income	\$ 1,900	\$ 2,000
Deferred compensation payable	216	384
Preferred shares	125	125
Deferred lease inducement	93	117
	2,334	2,626
Current portion of other liabilities	(376)	(418)
	\$ 1,958	\$ 2,208

## 10. Convertible debentures:

	Liability carrying value	Equity carrying value	Total face value
Balance, January 1, 2017	\$ -	\$ -	\$ -
Issuance of debentures	46,790	2,085	48,875
Debt transaction costs	(1,817)	(106)	(1,923)
Amortization of transaction costs	152	-	152
Accretion of liability component	182	-	182
Balance, December 31, 2017	45,307	1,979	47,286
Amortization of transaction costs	240	-	240
Accretion of liability component	284	-	284
Balance, September 30, 2018	\$ 45,831	\$ 1,979	\$ 47,810

AHIP's convertible debentures bear interest of 5.00% per annum. As at September 30, 2018, \$48,875 of the face value of the convertible debentures was outstanding (December 31, 2017 - \$48,875).

# AMERICAN HOTEL INCOME PROPERTIES REIT LP

Notes to Condensed Consolidated Interim Financial Statements

(Unaudited)

(Amounts expressed in thousands of U.S. dollars, except unit and per unit amounts)

Three and nine months ended September 30, 2018 and 2017

---

## 11. Partner's capital:

### (a) Authorized:

The capital of AHIP consists of an unlimited number of limited partner Units and the equity interest held by the General Partner.

### (b) Issued:

On April 5, 2018, AHIP issued 14,388 Units to senior management on the vesting of units granted under AHIP's short-term and long-term incentive plans (collectively, "Restricted Stock Units").

For the nine months ended September 30, 2018, there were no offering costs incurred (nine months ended September 30, 2017 - \$7,137). Offering costs are deducted from partners' capital.

### (c) Distribution policy:

AHIP intends to make monthly distributions to unitholders of record on the last business day of each month. Distributions will be paid on or about the 15th day following the end of each month. AHIP may also make additional distributions in excess of monthly distributions during the year as determined by the General Partner.

For the three months ended September 30, 2018, AHIP declared distributions of \$0.162 per Unit to be paid to unitholders totaling \$12,645 (three months ended September 30, 2017 - \$12,669) and \$0.486 per Unit for the nine months ended September 30, 2018, totaling \$37,977 (nine months ended September 30, 2017 - \$32,759). Of this amount, \$4,215 was included in accounts payable and accrued liabilities at September 30, 2018 (December 31, 2017 - \$4,215).

# AMERICAN HOTEL INCOME PROPERTIES REIT LP

Notes to Condensed Consolidated Interim Financial Statements

(Unaudited)

(Amounts expressed in thousands of U.S. dollars, except unit and per unit amounts)

Three and nine months ended September 30, 2018 and 2017

## 12. Compensation plan:

As at September 30, 2018, AHIP had a total of 211,130 unvested Units as follows:

	Number of units	Weighted average grant date fair value
Unvested, January 1, 2017	97,231	\$ 8.11
Granted	109,936	7.75
Vested	(21,003)	(8.35)
Forfeited or cash-settled	(26,857)	(8.31)
Unvested, December 31, 2017	159,307	7.80
Granted	83,745	5.88
Vested	(14,388)	(8.04)
Forfeited	(17,534)	(8.18)
Unvested, September 30, 2018	211,130	\$ 6.99

The vesting schedule of the unvested Units is as follows:

Vesting dates	Number of Units	Total fair value of Units at grant date
December 14, 2018	38,129	\$ 296
March 15, 2019	40,787	301
December 13, 2019	29,349	224
March 13, 2020	48,622	346
December 15, 2020	14,760	92
May 17, 2021	39,483	217
Total unvested Units	211,130	\$ 1,476

For the three and nine months ended September 30, 2018, a total of \$272 and \$513, respectively, (\$194 and \$482 for the three and nine months ended September 30, 2017, respectively) in securities-based compensation expense is included in corporate and administrative expenses.

# AMERICAN HOTEL INCOME PROPERTIES REIT LP

Notes to Condensed Consolidated Interim Financial Statements

(Unaudited)

(Amounts expressed in thousands of U.S. dollars, except unit and per unit amounts)

Three and nine months ended September 30, 2018 and 2017

## 13. Finance costs:

	Three months ended		Nine months ended	
	September 30, 2018	September 30, 2017	September 30, 2018	September 30, 2017
Interest expense on term loans and revolving credit facilities	\$ 8,327	\$ 7,898	\$ 24,938	\$ 19,485
Interest expense on convertible debentures	611	547	1,833	675
Amortization of debt financing costs	425	323	1,186	947
Accretion of convertible debenture liability	96	81	284	100
Amortization of convertible debenture transaction costs	82	70	240	84
Interest expense on finance lease liability	21	22	64	22
Amortization of deferred compensation	7	5	19	13
Dividends on preferred shares	4	4	12	12
Amortization of mark-to market adjustments	(13)	(26)	(65)	(78)
Change in fair value of interest rate swap contracts	(390)	(79)	(2,301)	(130)
	\$ 9,170	\$ 8,845	\$ 26,210	\$ 21,130

## 14. Commitments and contingencies:

### (a) Hotel management agreements:

Certain AHIP subsidiaries have entered into hotel management agreements, as amended on September 30, 2016, with various wholly owned subsidiaries of Aimbridge Hospitality LLC ("Aimbridge or Hotel Manager") to manage and operate its hotel properties. Aimbridge acquired the hotel management agreements effective April 26, 2018 from ONE Lodging Management Inc. as disclosed in note 15(a).

AHIP's operating subsidiaries are responsible for reimbursing the Hotel Manager for any operating expenses and direct costs incurred with respect to the operations of the properties and their lodging businesses, such as salary and benefit costs of hotel staff and other operating expenses.

The amended master hotel management agreement provided for the payment of the following amounts to the Hotel Manager: a base management fee, a capital expenditure fee, an annual administration fee and an incentive fee, if certain profit thresholds are met.

# AMERICAN HOTEL INCOME PROPERTIES REIT LP

Notes to Condensed Consolidated Interim Financial Statements

(Unaudited)

(Amounts expressed in thousands of U.S. dollars, except unit and per unit amounts)

Three and nine months ended September 30, 2018 and 2017

---

## 14. Commitments and contingencies (continued):

### (b) Operating leases:

AHIP and certain subsidiaries have entered into operating leases and non-cancelable contracts for certain hotel ground and air rights, office space, office equipment, and automobiles. Future minimum lease payments as of September 30, 2018 are as follows:

2018	\$	304
2019		1,180
2020		858
2021		724
2022		597
Thereafter		3,886
	\$	7,549

### (c) Lodging facility agreements:

An AHIP subsidiary within the Economy Lodging Hotels segment has lodging facility agreements with several railway companies. Under these agreements, the AHIP subsidiary typically agrees to operate and maintain lodging and restaurant properties for the use of authorized railway employees. The agreements provide for a minimum number of rooms to be available, and they also specify certain quality, service, transportation, and insurance requirements to be provided in exchange for a fixed rate per rented room. AHIP's subsidiary may rent the remaining rooms to the general public. These agreements have various lengths, some of which require annual renewal and others have fixed terms with expirations through to 2031.

### (d) Property Improvement Plans:

Under the terms of various franchise agreements for its Premium Branded Hotels, certain AHIP subsidiaries are required to complete brand mandated PIP's. AHIP's operating subsidiaries have entered into contracts or commitments with various suppliers to supply products and services in compliance with these renovation plans. Payments for these items are held as restricted cash (as described in note 4) and funds are disbursed in the ordinary course of business.

### (e) In the normal course of operations, AHIP and its subsidiaries may become subject to a variety of legal and other claims. Management and legal counsel evaluate all claims on their apparent merits and accrue management's best estimate of the costs to satisfy such claims. Although the outcome of legal and other claims are not reasonably determinable, management believes that any such outcome will not have a material adverse effect on these consolidated financial statements.

# AMERICAN HOTEL INCOME PROPERTIES REIT LP

Notes to Condensed Consolidated Interim Financial Statements

(Unaudited)

(Amounts expressed in thousands of U.S. dollars, except unit and per unit amounts)

Three and nine months ended September 30, 2018 and 2017

---

## 15. Related party transactions:

### (a) Hotel Manager:

Prior to April 26, 2018, ONE Lodging Management Inc. (the "ONE Hotel Manager"), a company that was indirectly controlled by a director of the General Partner, was AHIP's exclusive hotel manager to manage and operate its hotel properties. On April 26, 2018, the ONE Hotel Manager transferred hotel management responsibilities for all of AHIP's hotels to Aimbridge, an independent hotel management company. The terms of the hotel management agreements remain unchanged. In addition, AHIP reached an agreement with SunOne Developments ("SunOne"), its development partner, to terminate at no cost its exclusive hotel development agreement concurrent with the completion of the transfer of responsibilities from the ONE Hotel Manager to Aimbridge.

AHIP paid management fees to the ONE Hotel Manager comprised of base management fees and monthly administration fees totaling \$4,048 for the period from January 1, 2018 to April 26, 2018 (nine months ended September 30, 2017 - \$8,257). This was recorded in corporate and administrative expenses on the statements of comprehensive income. There were no management fees paid to the ONE Hotel Manager after April 26, 2018 or during the three months ended September 30, 2018 (three months ended September 30, 2017 - \$3,233).

In addition, capital management fees of \$281 was paid to the ONE Hotel Manager for the period from January 1, 2018 to April 26, 2018 (nine months ended September 30, 2017 - \$722) and was capitalized to property, buildings and equipment. There were no capital management fees paid to the ONE Hotel Manager after April 26, 2018 or during the three months ended September 30, 2018 (three months ended September 30, 2017 - \$239).

For the three and nine months ended September 30, 2018, AHIP recorded total management fees of \$3,176 and \$9,392, respectively (three and nine months ended September 30, 2017 - \$3,233 and \$8,257, respectively), in corporate and administrative expenses and capitalized total capital management fees of \$307 and \$793, respectively, (three and nine months ended September 30, 2017 - \$239 and \$722, respectively) to property, buildings and equipment.

For the period January 1, 2018 to April 26, 2018, AHIP reimbursed the ONE Hotel Manager for \$30,857 in expenses (nine months ended September 30, 2017 - \$59,373) on behalf of the hotel properties during the normal course of operations. The reimbursable expenses were comprised primarily of payroll costs and other general and administrative costs such as insurance, travel, and office supplies. There were no reimbursable expenses paid to the ONE Hotel Manager after April 26, 2018 and no amounts were payable as at September 30, 2018 (December 31, 2017 - \$490).

# AMERICAN HOTEL INCOME PROPERTIES REIT LP

Notes to Condensed Consolidated Interim Financial Statements

(Unaudited)

(Amounts expressed in thousands of U.S. dollars, except unit and per unit amounts)

Three and nine months ended September 30, 2018 and 2017

---

## 15. Related party transactions (continued):

### (b) Executive loan program:

As at September 30, 2018, there have been no changes to the terms of the Executive Loan Guarantee Policy. A subsidiary of AHIP has provided a limited guarantee to a Canadian chartered bank on loans made to certain officers to purchase Units in the market. The loans, up to a specified maximum for each officer, are secured by the underlying Units.

### (c) Compensation:

Key management includes those persons having authority and responsibility for planning, directing, and controlling the activities of AHIP, directly or indirectly. Total compensation awarded to key management for the three and nine months ended September 30, 2018, inclusive of securities-based compensation expense was \$776 and \$1,980, respectively (three and nine months ended September 30, 2017 - \$541 and \$2,986, respectively).

## 16. Financial instruments:

The carrying values of AHIP's cash and cash equivalents, restricted cash, trade and other receivables, and accounts payables and accrued liabilities approximates their fair values due to the short-term nature of these financial assets and liabilities.

The fair value of AHIP's term loans and outstanding revolving credit facilities was determined using present value calculations based on market-observable interest rates for loans with similar terms and conditions. The fair value of AHIP's term loans at September 30, 2018 was \$704,952 (December 31, 2017 - \$696,077).

AHIP uses interest rate swap contracts to effectively fix the interest rate on certain loans. As hedge accounting is not applied; the contracts are carried at fair value and reported as assets (positive) or liabilities (negative) depending on the fair value on the reporting date and the change in fair value is recognized in net income or loss for the year. The fair value of the interest rate swap contracts is calculated through discounting future expected cash flows using the appropriate LIBOR rate swap curve adjusted for credit risk. Since the LIBOR rate swap curve is an observable input, these financial instruments are considered Level 2.

AHIP's convertible debentures are considered Level 1 financial instruments since they are quoted on the TSX. The fair value of the liability portion of AHIP's convertible debentures based on the quoted market price at September 30, 2018 was \$46,920 (December 31, 2017 - \$48,386).

There have been no transfers between levels during the period.

# AMERICAN HOTEL INCOME PROPERTIES REIT LP

Notes to Condensed Consolidated Interim Financial Statements

(Unaudited)

(Amounts expressed in thousands of U.S. dollars, except unit and per unit amounts)

Three and nine months ended September 30, 2018 and 2017

## 17. Capital management:

	September 30, 2018	December 31, 2017
Term loans and outstanding revolving credit facilities	\$ 695,990	\$ 692,331
Convertible debentures, liability portion	45,831	45,307
Partners' capital	494,571	517,573
Total capital	\$ 1,236,392	\$ 1,255,211

AHIP defines capital as the aggregate of its term loans, outstanding revolving credit facilities, convertible debentures and partners' capital, net of related financing costs. AHIP's objectives in managing capital are to maintain a level of capital that: complies with investment and debt restrictions as prescribed in the Limited Partnership Agreement; complies with existing debt covenants; funds its business strategies; and builds long-term value. AHIP's capital structure is periodically reviewed by the Board of Directors of the General Partner.

## 18. Supplemental cash flow disclosure:

Changes in non-cash operating working capital:

	Three months ended		Nine months ended	
	September 30, 2018	September 30, 2017	September 30, 2018	September 30, 2017
Changes in non-cash operating working capital:				
Accounts payable and accrued liabilities	\$ 4,203	\$ 44	\$ 1,886	\$ 9,053
Prepaid and other assets	(2,793)	(4,352)	(2,778)	2,776
Trade and other receivables	(1,465)	(1,000)	(1,668)	(6,336)
	\$ (55)	\$ (5,308)	\$ (2,560)	\$ 5,493



# AMERICAN HOTEL INCOME PROPERTIES REIT LP

Notes to Condensed Consolidated Interim Financial Statements

(Unaudited)

(Amounts expressed in thousands of U.S. dollars, except unit and per unit amounts)

Three and nine months ended September 30, 2018 and 2017

## 19. Segment reporting:

AHIP's business consists of owning hotel real estate properties in the U.S. structured in two operating and reportable segments based on the way that AHIP makes operating decisions and assessing performance. AHIP's corporate costs are not allocated to the segments: (i) the Premium Branded Hotels that have franchise agreements with Marriott, Hilton and IHG; and (ii) the Economy Lodging Hotels that have rail crew and franchise agreements with Wyndham.

The following provides segmented information as at September 30, 2018 and December 31, 2017 and for the three and nine months ended September 30, 2018 and September 30, 2017:

<b>September 30, 2018</b>	Premium Branded Hotels	Economy Lodging Hotels	Corporate	Total
Total assets	\$ 1,060,229	\$ 217,881	\$ 2,633	\$ 1,280,743
Total liabilities	617,616	116,770	51,786	786,172

<b>December 31, 2017</b>	Premium Branded Hotels	Economy Lodging Hotels	Corporate	Total
Total assets	\$ 1,071,130	\$ 221,664	\$ 2,939	\$ 1,295,733
Total liabilities	617,310	110,978	49,872	778,160

Income (loss) from operating activities for the three months ended September 30, 2018:

	Premium Branded Hotels	Economy Lodging Hotels	Corporate	Total
Revenue	\$ 68,554	\$ 19,475	\$ -	\$ 88,029
Hotel expenses	54,147	14,844	34	69,025
Income (loss) from operating activities	\$ 14,407	\$ 4,631	\$ (34)	\$ 19,004

Income (loss) from operating activities for the three months ended September 30, 2017:

	Premium Branded Hotels	Economy Lodging Hotels	Corporate	Total
Revenue	\$ 71,768	\$ 18,543	\$ -	\$ 90,311
Hotel expenses	53,133	15,125	38	68,296
Income (loss) from operating activities	\$ 18,635	\$ 3,418	\$ (38)	\$ 22,015

# AMERICAN HOTEL INCOME PROPERTIES REIT LP

Notes to Condensed Consolidated Interim Financial Statements

(Unaudited)

(Amounts expressed in thousands of U.S. dollars, except unit and per unit amounts)

Three and nine months ended September 30, 2018 and 2017

## 19. Segment reporting (continued):

Income (loss) from operating activities for the nine months ended September 30, 2018:

	Premium Branded Hotels	Economy Lodging Hotels	Corporate	Total
Revenue	\$ 204,258	\$ 54,748	\$ -	\$ 259,006
Hotel expenses	158,127	42,953	98	201,178
Income (loss) from operating activities	\$ 46,131	\$ 11,795	\$ (98)	\$ 57,828

Income (loss) from operating activities for the nine months ended September 30, 2017:

	Premium Branded Hotels	Economy Lodging Hotels	Corporate	Total
Revenue	\$ 169,400	\$ 52,088	\$ -	\$ 221,488
Hotel expenses	126,050	44,021	55	170,126
Income (loss) from operating activities	\$ 43,350	\$ 8,067	\$ (55)	\$ 51,362

## 20. Comparative information:

Certain comparative information in the prior period has been reclassified to conform to the current period presentation.

## 21. Subsequent events:

On October 15, 2018, a cash distribution of \$0.054 per unit was declared for the period from October 1, 2018 to October 31, 2018. The distribution is expected to be paid on November 15, 2018 to unitholders of record on October 31, 2018.