ALLIANCE MEDIA HOLDINGS INC. AND SUBSIDIARIES

Consolidated Financial Statements

June 30, 2016

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Mayer Hoffman McCann CPAs



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INDEPENDENT AUDITOR'S REPORT

To the Stockholders
Alliance Media Holdings Inc.
and Subsidiaries

We have audited the accompanying consolidated financial statements of Alliance Media Holdings Inc. (formerly Alliance Distributors Holding Inc.) and Subsidiaries, which comprise the consolidated balance sheets as of June 30, 2016 and 2015, and the related consolidated income statements, statements of stockholders' equity and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Alliance Media Holdings Inc. (formerly Alliance Distributors Holding Inc.) and Subsidiaries as of June 30, 2016 and 2015, and the results of their operations and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

October 28, 2016



Mayer Hoffman Mc Cann CPAs

ALLIANCE MEDIA HOLDINGS INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

JUNE 30, 2016 and 2015

(In thousands, except per share amounts)

	<u>2016</u>	<u>2015</u>
ASSETS		
CURRENT ASSETS:		
Cash and equivalents	\$ 253	\$ 347
Accounts receivable-net	2,983	4,948
Inventory	11,638	14,633
Advances to suppliers and videogame developers	636	104
Prepaid expenses and other current assets Deferred income taxes	333 537	194 593
Total current assets	16,380	20,715
Total current assets	10,360	20,713
PROPERTY AND EQUIPMENT – NET	61	102
DEFERRED INCOME TAXES	201	129
OTHER ASSETS	<u>136</u>	63
TOTAL	<u>\$16,778</u>	<u>\$21,009</u>
LIABILITIES AND STOCKHOLDERS' EQUITY		
CURRENT LIABILITIES:		
Asset-based revolving loan – bank	\$6,754	\$6,488
Accounts payable	1,153	6,288
Accrued expenses and other current liabilities	640	550
Total current liabilities	<u>8,547</u>	13,326
LONG-TERM OBLIGATIONS	75	
DEFERRED RENT	5	23
COMMITMENTS AND CONTINGENCIES		
STOCKHOLDERS' EQUITY:		
Series A Convertible Non-Redeemable Preferred Stock, \$.001 par value;		
8,269 shares authorized; none issued and outstanding	-	-
Common stock, \$.001 par value; 100,000 shares authorized; 44,157	4.4	4.4
shares issued and outstanding Additional paid-in capital	44 3,850	44 3,684
Retained earnings	4,257	3,932
Termine culture.	1,207	
Total stockholders' equity	8,151	<u>7,660</u>
TOTAL	<u>\$16,778</u>	<u>\$21,009</u>

ALLIANCE MEDIA HOLDINGS INC. AND SUBSIDIARIES CONSOLIDATED INCOME STATEMENTS YEARS ENDED JUNE 30, 2016 and 2015

(In thousands, except per share amounts)

	2016	2015
NET SALES	\$53,659	\$54,126
COST OF SALES	46,722	47,185
GROSS PROFIT	6,937	6,941
OPERATING COSTS AND EXPENSES	6,121	5,986
INCOME FROM OPERATIONS	816	955
Interest expense	305	<u>297</u>
INCOME BEFORE PROVISION FOR INCOME TAXES	511	658
Provision for income taxes	<u>186</u>	<u>332</u>
NET INCOME	<u>\$ 325</u>	<u>\$ 326</u>
Net income per share – basic and diluted	\$0.01	0.01
Weighted-average common shares outstanding – basic	44,157	44,157
Weighted-average common shares outstanding - diluted	<u>45,254</u>	<u>44,630</u>

ALLIANCE MEDIA HOLDINGS INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY YEARS ENDED JUNE 30, 2016 and 2015

(In thousands)

		ed Stock	Commo		Additional	Retained	Total
	Shares	Amount	Shares	Amount	Paid-in Capital	Earnings	Stockholders' Equity
Balance, July 1, 2014	-	\$ -	44,157	\$ 44	\$ 3,549	\$ 3,606	\$7,199
Stock-based compensation expense	-	-	-	-	135	-	135
Net income						326	<u>326</u>
Balance, June 30, 2015	-	-	44,157	\$ 44	\$ 3,684	\$ 3,932	\$ 7,660
Stock-based compensation expense	-	-	-	-	166	-	166
Net income						325	325
Balance, June 30, 2016		<u>\$ -</u>	44,157	<u>\$ 44</u>	<u>\$ 3,850</u>	<u>\$ 4,257</u>	<u>\$ 8,151</u>

ALLIANCE MEDIA HOLDINGS INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS YEARS ENDED JUNE 30, 2016 and 2015

(In thousands)

	<u>2016</u>	<u>2015</u>
OPERATING ACTIVITIES:		
Net income	\$ 325	\$ 326
Adjustments to reconcile net income to net cash (used in)		
provided by operating activities:		
Depreciation and amortization	61	61
Stock-based compensation expense	166	135
Amortization of deferred financing costs included in interest expense	6	28
Deferred rent	(18)	4
Deferred income taxes	(16)	(52)
Changes in operating assets and liabilities:		
Accounts receivable	1,965	(1,259)
Inventory	2,995	(2,138)
Advances to suppliers and videogame developers	(636)	22
Prepaid expenses and other assets	(145)	55
Accounts payable	(5,135)	4,629
Accrued expenses and other current liabilities	90	(159)
Net cash (used in) provided by operating activities	(342)	<u>1,652</u>
INVESTING ACTIVITIES:		
Purchase of property and equipment	(18)	<u>(45)</u>
Net cash used in investing activities	<u>(18)</u>	<u>(45)</u>
FINANCING ACTIVITIES:		
Proceeds from asset-based revolving loan – bank, net of repayments	266	-
Payment of asset-based revolving loan – bank, net of proceeds	=	(1,146)
Payment of long-term debt	=	(239)
Payment of deferred financing costs	<u> </u>	(30)
Net cash provided by (used in) financing activities	<u>266</u>	(1,415)
NET (DECREASE) INCREASE IN CASH AND EQUIVALENTS	(94)	192
CASH AND EQUIVALENTS, BEGINNING OF YEAR	347	<u>155</u>
CASH AND EQUIVALENTS, END OF YEAR	<u>\$ 253</u>	<u>\$ 347</u>

ALLIANCE MEDIA HOLDINGS INC. AND SUBSIDIARIES Notes to Consolidated Financial Statements

Note 1 - THE COMPANY AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Alliance Media Holdings Inc. ("Alliance"; formerly Alliance Distributors Holding Inc.) is a distributor of video game consoles, peripherals, accessories and software to customers throughout the United States for most key manufacturers and third-party publishers in the video game industry. Alliance publishes and develops console and downloadable video games as Alliance Digital Media and Alliance Game Studios through its wholly-owned subsidiary, Alliance Metaversal Studio LLC. The consolidated financial statements include the accounts of Alliance and its wholly-owned subsidiaries (collectively, the "Company"). All significant intercompany accounts and transactions have been eliminated in consolidation.

In May, 2016, the Company acquired the video game assets of Zachtronics LLC, an independent video game development studio based in Redmond, Washington.

In June 2015, Alliance changed its name from Alliance Distributors Holding Inc. to Alliance Media Holdings Inc.

Use of Estimates

In preparing financial statements in conformity with accounting principles generally accepted in the United States of America, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities, and the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Significant estimates reflected in these financial statements relate primarily to allowance for doubtful accounts, reserves for slow-moving or aged inventory and the realization of deferred tax assets.

Cash Equivalents

For financial statement purposes (including cash flows), the Company considers all highly liquid instruments purchased with an original maturity of three months or less to be cash equivalents.

Allowance for Doubtful Accounts

The Company establishes credit terms for new clients based upon management's review of their credit information and projects terms, and performs ongoing credit evaluations of its customers, adjusting credit terms when management believes appropriate based upon payment history and an assessment of their current creditworthiness. The Company records an allowance for doubtful accounts for estimated losses resulting from the inability of its clients to make required payments. The Company determines this allowance by considering a number of factors, including the length of time trade accounts receivable are past due, previous loss history, estimate of the client's current ability to pay its obligation to the Company, and the condition of the general economy and the industry as a whole. While credit losses have generally been within expectations and the provisions established, the Company cannot guarantee that credit loss rates in the future will be consistent with those experienced in the past. In addition, the Company has credit exposure if the financial condition of one of its major clients were to deteriorate. In the event that the financial condition of its clients were to deteriorate, resulting in an impairment of their ability to make payments, additional allowances may be necessary. It is reasonably possible that the Company's estimate of the allowance for doubtful accounts will change. As of June 30, 2016 and 2015, the Company's allowance for doubtful accounts totaled approximately \$13,000 and \$77,000, respectively.

Inventory

Inventory consists entirely of finished goods held for sale and is reported at the lower of cost or market, on the average cost basis. The Company receives price protection from certain of its suppliers for merchandise that may be slow-moving or aged. The Company evaluates the adequacy of its slow-moving or aged inventory quarterly and writes down its inventory to fair value based upon the price protection received or current market value. While write-downs have been within expectations and the provisions established, the Company cannot guarantee that it will continue to experience the same level of write-downs as in the past. At times, the Company makes advance payments to vendors to procure and ensure delivery of certain high demand products. Such deposits are reflected as advances to suppliers and videogame developers in the consolidated balance sheet. The Company does not offer warranties to its customers but will accept

returns of product claimed to be defective and reimburse the customers for the purchase price paid. The majority of the Company's suppliers in turn accept these returns by customers. There are no reserves for warranties as of June 30, 2016 and 2015. At June 30, 2016 and 2015, there was \$270,000 and \$1,810,000, respectively, of inventory in-transit.

Property and Equipment

Property and equipment is recorded at cost. Expenditures for major additions and improvements are capitalized and minor replacements, maintenance and repairs are charged to expense as incurred. Assets held under capital leases are recorded at the lower of the net present value of the minimum lease payments or the fair value of the leased assets at the inception of the lease. Leasehold improvements are amortized over the lesser of the lease terms or the assets' useful lives. When property and equipment is retired or otherwise disposed of, the cost and accumulated depreciation are removed from the accounts and any resulting gain or loss is included in the results of operations for the respective period. Depreciation and amortization is provided over the estimated useful lives of the related assets using the straight-line method.

The estimated useful lives for significant property and equipment categories are as follows:

Leasehold improvementsup to 4 yearsComputers, office equipment and furniture2 to 7 yearsComputer software2 to 3 yearsVehicles4 years

Software Development Costs

Capitalized software development costs include direct costs incurred for internally-developed titles and payments made to third-party software developers under development agreements.

Internal software development costs, third-party production and other content costs are capitalized subsequent to establishing technological feasibility of a software title. Technological feasibility of a product encompasses both technical design documentation and game design documentation, or the completed and tested product design and working model. Significant management judgments and estimates are utilized in the assessment of when technological feasibility is established. For products where proven technology exists, this may occur early in the development cycle. Technological feasibility is evaluated on a product by product basis.

The Company enters into agreements with third-party independent developers that require it to make payments for game development and production services. In exchange for such payments, the Company receives publishing and distribution rights to the finished game title as well as, in some cases, a portion of the underlying intellectual property rights. Such agreements typically allow for the recover these payments to the developers at an agreed-upon royalty rate earned on the subsequent sales of such software, net of any agreed-upon costs. Prior to establishing technological feasibility of a product, costs incurred by third-party developers are reflected as research and development expenses. Subsequent to establishing technological feasibility of a product, development and production service payments to third-party developers are capitalized as software development costs and licenses. The Company typically enter into agreements with third-party developers in the advanced stages of development, after the technical design documentation for a game is either completed or near completion so that the establishment of technological feasibility has generally been accomplished prior to or very soon after contracting with the developer.

Amortization of capitalized software development costs and licenses commences when a product is released and is recorded on a title-by-title basis in cost of goods sold. For capitalized software development costs, amortization is calculated using (1) the proportion of current year revenues to the total revenues expected to be recorded over the life of the title or (2) the straight-line method over the remaining estimated useful life of the title, whichever is greater. For capitalized licenses, amortization is calculated as a ratio of (1) current period revenues to the total revenues expected to be recorded over the remaining life of the title or (2) the contractual royalty rate based on actual net product sales as defined in the licensing agreement, whichever is greater.

Management evaluates the future recoverability of capitalized software development costs and licenses on a quarterly basis. Recoverability is primarily assessed based on the actual title's performance. For products that are scheduled to be released in the future, recoverability is evaluated based on the expected performance of the specific products to which the cost or license relates, utilizing criteria including historical performance of similar products developed with comparable

technology; market performance of similar titles and general market conditions. When it is determined that the value of the title is unlikely to be recovered by product sales, capitalized costs are charged to cost of goods sold in the period in which such determination is made.

Prior to 2016, the Company internally developed of downloadable social content video games principally for the iOS and Android marketplace. For such newly developed games, the technological feasibility of the underlying software was not established until substantially all product development and testing is complete and the game is ready for release. As such, costs incurred in downloadable game development are included in operating costs and expenses until such time as the product is ready for release. Thereafter, costs incurred for ongoing maintenance and upgrades are included in cost of sales.

As of June 30, 2016, capitalized software development costs paid to third-party developers wherein the Company also maintains an ownership interest in the underlying intellectual property totaled \$82,000 and are reflected on the Company's consolidated balance sheet under the caption prepaid expenses and other current assets.

Royalties and Licenses

Royalty-based obligations with developers for video games which the Company receives publishing and distribution rights, but for which it does not have an ownership interest in the underlying intellectual property, are either paid in advance and capitalized as prepaid royalties or are accrued as incurred and subsequently paid. These royalty-based obligations are generally expensed to cost of sales at the greater of the contractual rate or an effective royalty rate based on the total projected net revenue for contracts with guaranteed minimums. As of June 30, 2016, royalty advances totaled \$221,000 and are reflected on the Company's consolidated balance sheet under the caption advances to suppliers and videogame developers. As of June 30, 2015, royalty advances were not significant.

Each quarter, management also evaluates the expected future realization of the Company's royalty-based assets to determine amounts deemed unlikely to be realized through product sales. Any impairments or losses determined post-launch are charged to cost of revenue.

Impairment of Long-Lived Assets

Long-lived assets, such as property, plant and equipment, and intangible assets subject to amortization, are reviewed for impairment whenever events or changes in circumstances indicate that their carrying amount may not be recoverable. The Company assesses its assets for impairment based on the estimated future undiscounted cash flows expected to result from the use of the asset and records impairment losses when this amount is less than the carrying amount. Impairment losses are recorded for the excess of the assets' carrying amount over their fair value, which is generally determined based on the estimated future discounted cash flows over the remaining useful life of the asset using a discount rate determined by management at the date of the impairment review. Management believes at this time that the carrying value and useful life of long-lived assets continue to be appropriate.

Deferred Rent

The Company accounts for scheduled rent increases contained in its leases on a straight-line basis over the non-cancellable lease term.

Revenue Recognition

The Company commences revenue recognition when all the following conditions are satisfied: a) there is persuasive evidence of an arrangement; b) the goods have been shipped to the customer or the services have been provided; c) the collection of the fees is reasonably assured; and d) the amount of fees to be paid by the customer is fixed or determinable.

In accordance with the criteria set forth in ASC 985-605, *Revenue Recognition*, the Company generally recognizes a sale of downloadable digital content when the download is purchased by a customer. The Company recognizes advertising revenue for advertisements within the downloadable digital content as advertisements are delivered to customers as long as evidence of the arrangement exists, the price is fixed or determinable, and collectability is reasonably assured.

Income Taxes

The Company accounts for income taxes using the liability method, which requires the recognition of deferred tax assets or liabilities for the temporary differences between the financial reporting and tax bases of the Company's assets and liabilities and for tax carryforwards at enacted statutory rates in effect for the years in which the differences are expected to reverse. The effect on deferred taxes of a change in tax rates is recognized in income in the period that includes the enactment date. In addition, valuation allowances are established when necessary to reduce deferred tax assets to the amounts expected to be realized.

The Company establishes accruals for uncertain tax positions taken or expected to be taken in a tax return when it is more likely than not (i.e., a likelihood of more than fifty percent) that the position would be sustained upon examination by tax authorities that have full knowledge of all relevant information. A recognized tax position is then measured at the largest amount of benefit that is greater than fifty percent likely of being realized upon ultimate settlement. Favorable or unfavorable adjustment of the accrual for any particular issue would be recognized as an increase or decrease to income tax expense in the period of a change in facts and circumstances.

As of June 30, 2016 and 2015, there are no unrecognized tax benefits, and there have been no income tax related interest or penalties accrued in the years ended June 30, 2016 and 2015. If and when applicable, the Company will report interest expense and penalties related to income tax liabilities as a component of its provision for income taxes. Tax years commencing July 1, 2012 are subject to tax examination.

Operating Costs and Expenses

The Company includes shipping and handling costs in operating costs and expenses. For the years ended June 30, 2016 and 2015, the Company incurred approximately \$609,000 and \$693,000, respectively, of such costs.

Advertising expenses totaling approximately \$36,000 and \$30,000 for the years ended June 30, 2016 and 2015, respectively, are charged to operations in the period in which they are incurred.

Fair Value of Financial Instruments

The carrying amounts of significant financial instruments, which include accounts receivable, accounts payable and accrued expenses, approximated fair value as of June 30, 2016 and 2015 due to their short-term maturities. Borrowings under the financing agreements approximate fair value due to their variable interest rate.

Net Income Per Share

Basic net income per share is computed by dividing net income by the weighted-average number of common shares outstanding for the period. Diluted net income per share is computed by dividing income available to common stockholders by the weighted-average number of common shares outstanding during the period increased to include the number of additional common shares that would have been outstanding if the dilutive potential common shares had been issued. The dilutive effect of the outstanding options is reflected in diluted earnings per share by application of the treasury stock method.

Options to purchase approximately 2.6 million and 4.5 million shares of common stock during the years ended June 30, 2016 and 2015, respectively, were outstanding but not included in the computation of diluted income per share

because the options' exercise price was greater than the average market price of the common shares and, therefore, the effect would have been antidilutive.

The computational components of basic and diluted earnings per share are as follows (shares in thousands):

	2016	2015
Basic:	<u></u>	
Weighted-average shares outstanding and used		
in the computation of basic net income per share	44,157	44,157
Net income per share attributable to common		
stockholders - basic	<u>\$0.01</u>	<u>\$0.01</u>
Diluted:		
Weighted-average shares outstanding and used		
in the computation of basic net income per share	44,157	44,157
Dilutive effect of stock options	1,097	473
Shares used in the computation of diluted net income		
per share	45,254	44,630
Net income per share attributable to common		
stockholders - diluted	\$0.01	\$0.01

Stock-Based Compensation

The Company recognizes compensation expense for all equity-based compensation awards issued to employees based on the grant date fair value of those awards.

Note 2 – SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION

Supplemental disclosures of cash flow information (in thousands) are as follows:

Cash paid during the years ended June 30, 2016 and 2015 for:	<u>2016</u>	<u>2015</u>
Interest	<u>\$302</u>	<u>\$299</u>
Income taxes	<u>\$369</u>	<u>\$219</u>

Supplemental disclosure of non-cash investing and financing activities:

In May 2016, Zachtronics LLC. was acquired for contingent consideration totaling \$75,000, which is recorded on the consolidated financial statements as a long-term obligation.

Note 3 - CONCENTRATIONS OF CREDIT RISK, SIGNIFICANT CUSTOMERS AND SUPPLIERS

Accounts Receivable and Major Customers

Concentrations of credit risk with respect to accounts receivable are limited because a large number of customers make up the Company's customer base, thus spreading the trade credit risk. The Company controls credit risk through credit approvals, credit limits and monitoring procedures. The Company performs credit evaluations of its customers but generally does not require collateral to support accounts receivable. One customer with multiple divisions accounted for approximately 50% and 55% of the Company's sales for the years ended June 30, 2016 and 2015, respectively. No other customer accounted for more than 10% of the Company's sales in the fiscal 2016 or 2015 periods. If a significant customer terminates or modifies its relationship with the Company, future results could be materially and adversely affected. At June 30, 2016 and 2015, the amounts due from one customer approximated \$1.7 million and \$3.9 million, respectively, and are included in accounts receivable on the accompanying consolidated balance sheets.

Fluctuations in Operating Results and Seasonality

The Company has experienced fluctuations in its operating results as a result of the timing of the introduction of new titles; variations in sales of titles developed for particular platforms; market acceptance of its titles; sequels or enhancements of existing titles; projected and actual changes in platforms; the timing and success of title introductions by its competitors; product returns; changes in pricing policies by the Company and its competitors; order cancellations; and delays in shipment. Sales of various titles are also seasonal, with peak shipments typically occurring in the fourth calendar quarter as a result of increased demand for titles during the holiday season. Annual comparisons of operating results are not necessarily indicative of future operating results.

Major Suppliers

For the years ended June 30, 2016 and 2015, the Company's three largest suppliers in the aggregate accounted for approximately 50% and 49%, respectively, of total purchases, and the ten largest suppliers in the aggregate accounted for approximately 80% and 82%, respectively, of total purchases. If a significant supplier terminates or modifies its relationship with the Company, future results could be materially and adversely affected.

Note 4 - PROPERTY AND EQUIPMENT

Property and equipment stated at cost less accumulated depreciation and amortization (in thousands) consists of the following at June 30, 2016 and 2015:

	<u>2016</u>	<u>2015</u>
Leasehold improvements	\$ 38	\$ 36
Computers, office equipment and furniture	223	250
Software	94	139
Vehicles	<u>49</u>	<u>49</u>
Total	404	474
Less accumulated depreciation and amortization	343	<u>372</u>
	<u>\$ 61</u>	<u>\$ 102</u>

Depreciation and amortization expense approximated \$58,000 and \$61,000 for the years ended June 30, 2016 and 2015, respectively.

Note 5 – ACQUISITION

In May 2016, the Company acquired the video game assets of Zachtronics LLC, an independent video game development studio based in Redmond, Washington, and hired its four employees. The purchase price consists solely of an annual earn-out payment based upon a percentage of profits earned through June 2023 from completed video games acquired from Zachtronics LLC.

The entire portion of the purchase price has been allocated to videogame software development costs and is included in other assets on the Company's June 30, 2016 consolidated balance sheet. The costs are amortized over their estimated useful life of 30 months. For the year ended June 30, 2016, amortization expense totaled \$2,500.

The estimated fair value of the contingent consideration was determined based on the Company's estimates using a forecasted cash flow approach. The fair value of the contingent consideration totaling \$75,000 as of June 30, 2016 is recorded on the consolidated financial statements as a long-term obligation, since no payments are due until after June 30, 2017. Any subsequent changes in the fair value of the contingent consideration obligations will be recorded in the consolidated income statement.

Note 6 - FINANCING AGREEMENTS

The Company has a \$25 million revolving loan facility with PNC Bank, NA (the "PNC Facility") expiring on May 31, 2020. Borrowings under the revolving loan facility are based on eligible inventory and receivables, and accrue

interest based on either the bank's alternate base rate (as defined) or the Eurodollar rate plus 2.5%. The revolving loan facility is also subject to a 0.25% unused facility fee. The PNC Facility is secured by substantially all the assets of the Company and is subject to the Company's compliance with certain financial covenants. The Company was in compliance with these covenants at June 30, 2016. The Company also had a term loan with PNC Bank, which was repaid in full as of June 30, 2015.

At June 30, 2016 and 2015, the interest rate on borrowings outstanding on revolving loans was 3.01% and 2.69%, respectively. Fees totaling \$30,000 paid in 2015 in connection with the loan facility renewal are being amortized over the remaining term of the facility.

Included in interest expense for the years ended June 30, 2016 and 2015 are amortized financing expenses totaling approximately \$6,000 and \$28,000, respectively.

Note 7 - INCOME TAXES

The components of the provision for (benefit from) income taxes for the years ended June 30, 2016 and 2015 are as follows (in thousands):

	<u>2016</u>	<u>2015</u>
Current:		
Federal	\$ 196	\$ 324
State and local	6	60
		<u>384</u>
Deferred:		
Federal	(14)	(43)
State and local	(2)	(9)
	(16)	_(52)
Total	<u>\$ 186</u>	<u>\$ 332</u>

The Company's effective tax rate for the year ended June 30, 2015 is higher than what would be expected if statutory rates were applied to income principally due to the write off of approximately \$66,000 in deferred tax assets as a result of the expiration of unexercised stock options granted to certain directors and employees in 2005.

Significant components of the Company's net deferred tax assets at June 30, 2016 and 2015 are as follows (in thousands):

	<u>2016</u>	<u>2015</u>
Net operating loss carryforwards Reserves and other items not currently deductible Equity compensation not currently deductible Other	\$ 2,104 485 184 	\$ 2,104 556 136
	2,823	2,846
Less: valuation allowance	(2,085)	(2,124)
Net deferred tax assets	<u>\$ 738</u>	<u>\$ 722</u>
Net deferred tax asset – current Net deferred tax asset – non-current	\$ 537 <u>201</u>	\$ 593
	<u>\$ 738</u>	<u>\$ 722</u>

At June 30, 2016, the Company had federal and state net operating loss carryforwards (NOLs) of approximately \$5.4 million. The federal NOLs expire through 2023. In assessing the realization of deferred tax assets, management considers whether it is more likely than not that all or some portion of the deferred tax assets will not be realized. The ultimate realization of the deferred tax assets is dependent upon the generation of future taxable income during the periods in which temporary differences are deductible and net operating losses are utilized. Based on a consideration of these factors, the Company has established a valuation allowance of approximately \$2,085,000 and \$2,124,000 at June 30, 2016 and 2015, respectively, primarily due to the uncertainty surrounding the realization of the NOLs that resulted from a 2004 stock exchange agreement. Pursuant to Internal Revenue Code Section 382 of the Tax Reform Act of 1986 (the "Act"), the utilization of NOLs is limited in the case of certain transactions including significant changes in ownership interests. The Company has determined that based upon the terms of a 2004 stock exchange agreement, an ownership change pursuant to this Act had occurred. As a result, the NOLs are significantly limited. The Company considered many factors when assessing the likelihood of future realization of the deferred tax assets, including the Company's recent cumulative earnings experience, expectation of future income, and other relevant factors. The valuation allowance was reduced by \$39,000 during the year ended June 30, 2016. The was no change in the valuation allowance for the year ended June 30, 2015.

Note 8 - RETIREMENT PLAN

The Company sponsors a 401(k) contributory plan (the "Plan") for the benefit of employees who are at least 21 years of age. The Company's management determines, at its discretion, any annual contributions. The Company elected not to contribute to the Plan for the years ended June 30, 2016 and 2015.

Note 9 - STOCK PLANS

In 2015, the Company adopted the 2014 Stock Plan (the "2014 Plan") to grant equity and equity-linked awards up to a maximum of 6,600,000 shares of common stock. The Company also has a 2004 Stock Plan (the "2004 Plan") and a 2006 Stock Plan (the "2006 Plan"). Beginning in January 2015, no stock awards may be granted from either of these earlier plans. If stock option grants are exercised, the Company expects to issue shares from its currently authorized common shares.

Information with respect to stock options pursuant to the 2004 Plan and 2014 Plan follows (no stock options have been awarded from the 2006 Plan):

	CI.	Weighted-	Weighted-Average
	Shares	Average	Remaining
	(in thousands)	Exercise Price	Contractual Term
Outstanding – July 1, 2014	7,340	\$.263	
Granted	2,250	\$.166	
Forfeited	(3,870)	\$.325	
Outstanding – June 30, 2015	5,720	\$.183	
Granted	1,168	\$.180	
Expired	=		
Outstanding – June 30, 2016	<u>6,888</u>	\$.183	7.1 years
Exercisable at June 30, 2016	4,129	\$.180	6.2 years

All the issued options are ten-year non-qualified stock option grants. In fiscal 2016, the Company granted options under the 2014 Plan to purchase a total of 668,000 common shares to its officers and employees and a total of 500,000 common shares to its five independent directors, all of which vest ratably in sixteen equal quarterly installments. In fiscal 2015, the Company granted options (i) under the 2004 Plan to purchase a total of 1,750,000 common shares to its officers and employees, all of which vest ratably in sixteen equal quarterly installments; (ii) under the 2004 Plan to purchase a total of 400,000 common shares to four independent directors, and (iii) under the 2014 Stock Plan options to purchase 100,000 common shares to a fifth independent director. All options granted to independent directors prior to July 1, 2015 vest at a rate of thirty percent immediately upon grant and the remaining seventy percent in eight equal quarterly installments.

The fair value of the options-pricing model was calculated with the following weighted-average assumptions used: risk-free interest rate -2.3 % in fiscal 2016 and 1.9% in 2015; expected life- seven years; expected volatility- 80% in fiscal 2016 and 2015. The fair value generated by the options-pricing model may not be indicative of the future benefit, if any, that may be received by the option holder. The total fair value of exercisable stock options at June 30, 2016 is approximately \$539,000.

For the years ended June 30, 2016 and 2015, stock-based compensation expense related to the Company's Stock Plans totaled approximately \$166,000 and \$135,000, respectively, and is included in operating costs and expenses. In addition, at June 30, 2016, compensation cost related to non-vested stock options not yet recognized totaled approximately \$369,000. This cost is expected to be recognized over a weighted-average period of 2.5 years.

The number and weighted-average grant date fair value of non-vested stock options for the years ended June 30, 2016 and 2015 is as follows:

	Shares	Weighted-Average Grant Date
	(in thousands)	Fair Value
Non-vested – July 1, 2014	1,527	\$.166
Granted	2,250	\$.117
Vested	<u>(990)</u>	\$.134
Non-vested – June 30, 2015	2,787	\$.138
Granted	1,168	\$.130
Vested	<u>(1,196)</u>	\$.140
Non-vested – June 30, 2016	<u>2,759</u>	\$.134

Note 10 - COMMITMENTS, CONTINGENCIES AND SUBSEQUENT EVENTS

Leases

The Company leases its offices and warehouse space under operating leases which expire through October 2020. The future minimum lease payments, excluding escalation charges, for leases having a remaining non-cancelable term in excess of one year are shown below, which includes a lease that was renewed in July 2016:

Operating leases	(in thousands)
Fiscal year ending June 30, 2017	\$ 286
Fiscal year ending June 30, 2018	290
Fiscal year ending June 30, 2019	286
Fiscal year ending June 30, 2020	134
Fiscal year ending June 30, 2021	35
Total	<u>\$1,031</u>

For non-cancelable operating leases with scheduled rent increases, the Company recognized rent expense on a straight-line basis over the lease term. Rent expense was decreased in fiscal 2016 by approximately \$18,000 and was increased by approximately \$4,000 in fiscal 2015 resulting from the impact of rent abatements and the amortized portion of scheduled rent increases.

Total rent expense charged to operations for the years ended June 30, 2016 and 2015 was approximately \$275,000 and \$280,000, respectively.

Software Development and Licensing Agreements

The Company has contractual arrangements with third-party developers to develop and/or for the rights to exclusively publish and distribute video games. In certain situations, the Company also maintains an ownership interest in the underlying intellectual property. The payments to third-party developers are generally conditioned upon the achievement by the developers of contractually specified development milestones. Further, these payments to third-party developers typically are advances and, as such, are recoupable against future royalties based on sales of the related game. In certain arrangements, the Company may also commit to spend specified amounts for marketing support for the game(s) which is (are) to be developed. Assuming all contractual provisions are met, the total future minimum commitments for arrangements in place on June 30, 2016 approximate \$392,000 and are scheduled to be paid in the fiscal year ending June 30, 2017.

Employment Agreements

The Company has employment agreements with two executives which provide for annual base compensation, health insurance and other fringe benefits, and contain certain confidentiality and non-compete provisions. Each of the agreements provide that in the event the Company terminates their employment without cause, the Company will pay severance.

In addition, in connection with its acquisition of Zachtronics LLC, the Company agreed to establish a bonus pool, which provides for the payment of annual bonuses to the employees hired pursuant to the acquisition based upon a percentage of profits earned from games they develop.

Legal Proceedings

The Company is subject to claims and litigation arising in the ordinary course of business. Management does not believe that any liability from any reasonably foreseeable disposition of such claims and litigation, individually or in the aggregate, would have a material adverse effect on the Company's consolidated financial statements.

Subsequent Events

The Company has evaluated subsequent events through October 28, 2016, which is the date the consolidated financial statements were available to be issued, and has concluded that no events or transactions took place which would require disclosure herein.