

Croghan Colonial Bank Banking Centers

Fremont Main 419.332.7301	Maumee LPO 419.794.9399
Fremont Ballville 419.355.2361	Monroeville 419.465.2596
Fremont East 419.355.2342	Norwalk 419.668.2507
Fremont North 419.334.7188	Oak Harbor 419.898.5741
Fremont West 419.355.2352	Oregon 419.691.6264
Bellevue 419.483.2541	Port Clinton Catawba 419.732.6150
Clyde 419.547.9525	Port Clinton Downtown 419.734.5600
Curtice 419.836.7722	Tiffin Downtown 419.447.8777
Green Springs 419.639.2323	Tiffin Westgate 419.447.2250



QUARTERLY REPORT September 30, 2017



October 2017

Letter to our Shareholders:

Highlights for nine months ending September 30, 2017 include:

- Year to date Net Income of \$7,637,000 – up 12.9% over last year
- 1.23% Return on Average Assets
- Quarterly dividend of \$0.37 per share
- Closing stock price of \$46.50 per share, up 21.4% from September 30, 2016

Our quarter ending September 30, 2017 was just an excellent quarter and our entire year has been excellent. Loans are up \$18.6 million from year end 2016, deposits are up \$17.6 million from year end 2016, and our Net Interest Margin has increased to 4.11% from 4.06% at September 30, 2016. Non-Interest Expenses are basically flat this year compared to last year. Combined, this results in our \$2.7 million net income for the quarter ending September 30, 2017 and our \$7.6 million net income for the year to date. These net income numbers are records for us and nicely above industry averages.

While economic forecasts vary, most are calling for additional pressure on bank Net Interest Margins. With that, we may experience some challenges in keeping our Net Interest Income and overall profitability at the very high levels we are fortunate to have at this time. We are extremely well positioned for the future and to handle such margin reduction, should that materialize.

I am also very pleased to report that a \$0.37 per share dividend will be paid on October 31, 2017 to shareholders of record on October 13, 2017. We have declared \$1.10 of dividends in 2017 compared to \$1.06 at this point in 2016.

As a reminder, we do offer a Dividend Reinvestment Program to easily purchase additional shares of Croghan stock. We have enclosed a brochure with additional information, or feel free to contact Croghan's Investor Relations Officer, Amy LeJeune, at 419.355.2231 with any questions you may have.

On a somber note, we recently lost a valued member of our Board of Directors, Stephen A. Kemper. Steve was appointed to the Board in July 1996 and served with passion for 21 years. We send our heartfelt condolences to Steve's family as he will be missed.

Thank you for your continued support.

Rick Robertson
President & CEO



Financial Information (unaudited)	Year to Date		Three Months Ended	
	9/30/17	9/30/16	9/30/17	9/30/16
CONDENSED STATEMENT OF OPERATIONS				
Interest income	\$ 24,755,000	\$ 23,877,000	\$ 8,387,000	\$ 8,066,000
Interest expense	1,553,000	1,779,000	525,000	577,000
Net interest income	23,202,000	22,098,000	7,862,000	7,489,000
Provision for loan losses	400,000	475,000	150,000	175,000
Net interest income after provision for loan losses	22,802,000	21,623,000	7,712,000	7,314,000
Gain on Sale of Securities	48,000	361,000	48,000	-
Non-interest income	4,599,000	4,528,000	1,634,000	1,590,000
Non-interest expenses	17,515,000	17,478,000	5,822,000	6,017,000
Income before federal income taxes	9,934,000	9,034,000	3,572,000	2,887,000
Federal income taxes	2,297,000	2,268,000	871,000	708,000
Net income	<u>\$ 7,637,000</u>	<u>\$ 6,766,000</u>	<u>\$ 2,701,000</u>	<u>\$ 2,179,000</u>

PERIOD END BALANCES	As of	
	9/30/17	12/31/16
Cash and cash equivalents	\$ 17,669,000	\$ 19,489,000
Securities	\$ 183,599,000	\$ 194,317,000
Loans	\$ 570,397,000	\$ 551,765,000
Less allowance for loan loss	\$ 5,096,000	\$ 4,788,000
Other assets	<u>\$ 59,405,000</u>	<u>\$ 58,783,000</u>
Total assets	<u>\$ 825,974,000</u>	<u>\$ 819,566,000</u>
Deposits	\$ 678,679,000	\$ 661,045,000
Other liabilities	\$ 39,104,000	\$ 56,770,000
Stockholders' equity	<u>\$ 108,191,000</u>	<u>\$ 101,751,000</u>
Total liabilities and capital	<u>\$ 825,974,000</u>	<u>\$ 819,566,000</u>
Common shares outstanding	2,285,087	2,280,662



PER SHARE DATA (BASIC)	Year to Date	
	9/30/17	9/30/16
Net income	\$ 3.34	\$ 2.97
Cash dividends declared	\$ 1.10	\$ 1.06
Book value	\$ 47.35	\$ 45.37
Closing price	\$ 46.50	\$ 38.30

FINANCIAL RATIOS	Year to Date	
	9/30/17	9/30/16
Return on average assets	1.23%	1.13%
Return on average equity	9.71%	8.88%
Net interest margin	4.11%	4.06%
Loans to deposits	84.05%	81.97%
Average common shares outstanding	2,283,832	2,281,862

Shareholder Information

Stock Listing:

Ticker symbol: CHBH
Find us on the OTCQX Market

Investor Relations:

Amy LeJeune alejeune@croghan.com
419.355.2231 or toll free 1.888.276.4426

Our Website:

www.croghan.com

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Board Of Directors

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Croghan Colonial Bank

Corporate Office

323 Croghan Street
Fremont, OH 43420
419.332.7301