

NEWS RELEASE

For Immediate Release October 24, 2017 Media Contact: Glenn Marshall, President & CEO 610-561-6013

FIRST RESOURCE BANK ANNOUNCES MOST PROFITABLE QUARTER TO DATE; QUARTERLY NET INCOME INCREASED 39% OVER THE PRIOR YEAR THIRD QUARTER

EXTON, PA – First Resource Bank (OTCQX: FRSB) announced financial results for the three months ended September 30, 2017.

Highlights for the third quarter of 2017 included:

- Net income was \$461,704, an increase of 11% over the second quarter of 2017 and 39% over the third quarter of 2016
- Non-interest bearing deposits grew 8%
- The net interest margin expanded from 3.87% in the second quarter to 3.96% in the third quarter
- \$42 thousand in gains on sales of SBA loans were recognized

Glenn B. Marshall, President & CEO, stated, "The third quarter of 2017 was the seventh consecutive quarter with increasing profitability. In the first nine months of 2017 we have already surpassed net income for the entire year in 2016. Our deposit growth has been focused on business checking and strategies implemented are yielding solid results. We are very happy with the performance of our West Chester branch which has grown in excess of \$55 million in deposits since opening in April 2014."

Net income for the quarter ended September 30, 2017 was \$461,704, which compares to \$417,701 for the previous quarter and \$332,009 for the third quarter of the prior year.

Net income for the nine months ended September 30, 2017 was \$1,285,958, a 44% increase over the same period in the prior year. The increase in net income is primarily attributable to a \$999 thousand, or 18%, increase in net interest income as well as \$197 thousand in gains on sales of SBA loans in the first nine months of 2017, where there were none in the same period of 2016. Net income available to common shareholders increased 45% as compared to the prior year, increasing from \$887,666 for the nine months ended September 30, 2016 to \$1,285,958 for the nine months ended September 30, 2017. The first quarter of 2016 was the last quarter to incur preferred stock dividends due to the redemption of all preferred stock during that quarter.

Net interest income was \$2,311,949 for the quarter ended September 30, 2017 as compared to \$2,203,685 for the previous quarter, an improvement of 5%. The net interest margin increased 9 basis points from 3.87% for the quarter ended June 30, 2017 to 3.96% for the quarter ended September 30,

2017. The overall yield on interest earning assets increased 7 basis points during the third quarter led by a 4 basis point improvement in loan yields to 5.22%. The total cost of interest bearing liabilities was unchanged from the prior quarter at 0.91%.

Net interest income for the nine months ended September 30, 2017 was \$6,612,025, an 18% improvement over net interest income of \$5,613,411 for the nine months ended September 30, 2016. This growth was driven by a 14% increase in loan interest income.

Non-interest income for the quarter ended September 30, 2017 was \$135,806, as compared to \$99,552 for the previous quarter and \$77,946 for the third quarter of the prior year. There were \$42 thousand in gains on sales of SBA loans recognized during the third quarter of 2017, as compared to no gains in the prior quarter and the third quarter of 2016.

Non-interest income for the nine months ended September 30, 2017 was \$496,628 as compared to \$231,623 for the same period in the prior year. There was \$197 thousand in gains on sales of SBA loans in the first nine months of 2017 and none in the first nine months of 2016.

Non-interest expense decreased \$22 thousand, or 1%, in the three months ended September 30, 2017 as compared to the prior quarter. The decrease was primarily due to a decline in professional fees, advertising and data processing costs, partially offset by an increase in salaries and benefits expense.

Non-interest expense increased \$544 thousand, or 12%, in the nine months ended September 30, 2017 as compared to the same period in the prior year. This increase was due to higher salaries and benefits expense associated with a higher headcount, as well as higher professional fees, advertising, data processing, software and SBA loan expenses, partially offset by lower occupancy costs.

Deposits grew a net \$5.3 million from \$204.2 million at June 30, 2017 to \$209.5 million at September 30, 2017. During the third quarter, non-interest bearing deposits increased \$1.9 million, or 8%, from \$23.0 million at June 30, 2017 to \$24.9 million at September 30, 2017. Interest-bearing checking balances decreased \$1.2 million, or 14%, from \$9.1 million at June 30, 2017 to \$7.9 million at September 30, 2017. Money market deposits grew \$7.3 million, or 7%, from \$98.4 million at June 30, 2017 to \$105.7 million at September 30, 2017. Certificates of deposit decreased \$2.6 million, or 4%, from \$73.8 million at June 30, 2017 to \$71.1 million at September 30, 2017. The deposit portfolio grew \$6.9 million, or 3%, in the first nine months of 2017, with a \$5.8 million increase in total checking balances and a \$13.7 million increase in money market deposits offset by a \$12.6 million decline in certificates of deposit. Strong growth in checking and money market deposit balances have allowed the Bank to strategically shed higher cost certificates of deposit throughout the first nine months of 2017.

The loan portfolio grew \$3.1 million, or 2%, during the third quarter from \$205.1 million at June 30, 2017 to \$208.2 million at September 30, 2017, with growth in commercial business loans, commercial real estate loans, and construction loans, partially offset by a decline in consumer loans. Year-to-date net loan growth in 2017 was \$10.4 million, or 5%, led by increases in commercial business, commercial real estate and construction lending, offset by a decline in consumer lending.

The following table illustrates the composition of the loan portfolio:

	Sept. 30,	Dec. 31,	Sept. 30,
	2017	2016	2016
Commercial real estate	\$ 139,790,700	\$ 130,284,708	\$ 126,629,295
Commercial construction	20,762,572	17,024,921	15,788,799
Commercial business	27,041,481	26,435,709	22,499,290
Consumer	20,604,959	24,093,510	24,123,818
Total loans	<u>\$ 208,199,712</u>	\$ 197,838,848	<u>\$ 189,041,202</u>

The allowance for loan losses to total loans was 0.86% at September 30, 2017 as compared to 0.80% at June 30, 2017, 0.80% at December 31, 2016 and 0.79% at September 30, 2016. Non-performing assets consisted of non-performing loans of \$3.2 million at September 30, 2017, a 58% increase as compared to the prior quarter. This increase is due to two loan relationships being placed on non-accrual during the quarter. Non-performing assets to total assets increased from 0.83% at June 30, 2017 to 1.28% at September 30, 2017.

Marshall stated, "While non-performing loans increased during the third quarter, the specific credits involved have action plans in place to minimize losses and exit the relationships in an efficient manner. The vast majority of the increase in non-performing assets is due to one loan relationship that was underwritten 10+ years ago and we do not believe it is indicative of a trend. The provision for loan losses increased significantly during the third quarter as a result of the increase in non-performing loans, and the Bank still achieved record quarterly profitability."

Total stockholder's equity increased 2.1% from \$22.4 million at June 30, 2017 to \$22.8 million at September 30, 2017, primarily due to net income generated. Book value per share increased 17 cents during the third quarter of 2017 to \$8.72.

Selected Financial Data: Balance Sheets (unaudited)

Balance Sheets (unaudited)	September 30, 2017	December 31, 2016
Cash and due from banks Time deposits at other banks Investments Loans Allowance for loan losses Premises & equipment Other assets	\$ 8,621,596 599,000 21,189,896 208,199,712 (1,780,771) 5,745,523 6,394,773	\$ 3,210,601 599,000 28,360,596 197,838,848 (1,579,068) 5,955,748 6,530,305
Total assets	\$ 248,969,729	\$ 240,916,030
Non-interest bearing deposits Interest-bearing checking Money market Time deposits Total deposits Long term borrowings Subordinated debt Other liabilities	\$ 24,850,203 7,860,027 105,688,464 71,132,930 209,531,624 11,287,500 3,975,479 1,327,178	\$ 18,849,933 8,106,745 91,971,538 83,726,935 202,655,151 15,607,500 3,969,108 1,065,532
Total liabilities	226,121,781	223,297,291
Common stock Surplus Accumulated other comprehensive income (loss) Retained earnings	2,619,773 15,456,912 29,103 4,742,160	2,100,299 12,136,088 (73,849) 3,456,201
Total stockholders' equity Total Liabilities & Stockholders' Equity	<u>22,847,948</u> \$ 248,969,729	17,618,739 \$ 240,916,030
Stockholders Equity		

Performance Statistics (unaudited)

(unaudited)	Qtr Ended Sept. 30, 2017	Qtr Ended June 30, 2017	Qtr Ended Mar. 31, 2017	Otr Ended Dec. 31, 2016	Qtr Ended Sept. 30, 2016
Net interest margin	3.96%	3.87%	3.70%	3.71%	3.69%
Nonperforming loans/ Total loans	1.54%	0.99%	0.71%	0.73%	1.39%
Nonperforming assets/ Total assets	1.28%	0.83%	0.60%	0.63%	1.21%
Allowance for loan losses/ Total loans	0.86%	0.80%	0.81%	0.80%	0.79%
Average loans/Average assets	84.6%	84.3%	82.3%	83.9%	85.2%
Non-interest expenses*/ Average assets	2.68%	2.78%	2.75%	2.61%	2.67%
Earnings per share – basic and diluted	\$0.18	\$0.18	\$0.19	\$0.19	\$0.16
Book value per share	\$8.72	\$8.55	\$8.61	\$8.39	\$8.30
Total shares outstanding	2,619,773	2,617,596	2,102,476	2,100,299	2,082,721

^{*} Annualized

Income Statements (unaudited)

	Otr. Ended Sept 30, 2017	Qtr. Ended June 30, 2017	Qtr. Ended Mar. 31, 2017	Otr. Ended Dec. 31, 2016	Qtr. Ended Sept. 30, 2016
INTEREST INCOME Loans, including fees Securities Other Total interest income	\$2,714,301 109,255 13,976 2,837,532	\$2,615,571 102,142 10,888 2,728,601	\$2,503,577 98,823 21,723 2,624,123	\$2,497,685 78,237 11,994 2,587,916	\$2,378,314 61,203 11,099 2,450,616
INTEREST EXPENSE Deposits Borrowings Subordinated debt Total interest expense	410,731 47,005 67,847 525,583	408,308 49,122 67,486 524,916	409,673 50,935 67,124 527,732	412,849 56,665 67,842 537,356	396,349 56,907 <u>67,847</u> 521,103
Net interest income	2,311,949	2,203,685	2,096,391	2,050,560	1,929,513
Provision for loan losses	123,974	20,085	120,024	91,061	43,737
Net interest income after provision for loan losses	2,187,975	2,183,600	1,976,367	1,959,499	1,885,776
NON-INTEREST INCOME BOLI income Gain on sale of SBA loans Other Total non-interest income	28,473 41,536 65,797 135,806	28,522 - 71,030 99,552	28,370 155,337 <u>77,563</u> 261,270	29,129 54,708 <u>55,437</u> 139,274	29,528 - <u>48,418</u> 77,946
NON-INTEREST EXPENSE Salaries & benefits Occupancy & equipment Professional fees Advertising Data processing Other Total non-interest expense	947,285 188,968 82,922 41,717 93,119 292,103 1,646,114	895,634 187,672 144,447 47,905 98,353 294,235 1,668,246	863,822 190,781 113,494 42,475 96,278 332,733 1,639,583	840,314 193,331 92,623 23,352 88,497 284,104 1,522,221	830,995 190,840 73,631 35,394 91,782 250,501 1,473,143
Income before income tax expense	677,667	614,906	598,054	576,552	490,579
Federal Income Tax expense	215,963	197,205	<u>191,501</u>	185,562	158,570
Net income	<u>\$ 461,704</u>	<u>\$ 417,701</u>	\$ 406,553	<u>\$ 390,990</u>	\$ 332,009

Income Statements (unaudited)

	Nine Months Ended September 30, 2017	Nine Months Ended September 30, 2016
INTEREST INCOME Loans Investments Other Total interest income	\$ 7,833,449 310,220 46,587 8,190,256	\$ 6,882,771 186,653 12,339 7,081,763
INTEREST EXPENSE Deposits Borrowings Subordinated debt Total interest expense	1,228,712 147,062 202,457 1,578,231	1,113,087 152,447 202,818 1,468,352
Net interest income	6,612,025	5,613,411
Provision for loan losses	264,083	132,723
Net interest income after provision for loan losses	6,347,942	5,480,688
NON-INTEREST INCOME BOLI income Gain on sale of SBA loans Other Total non-interest income	85,365 196,873 <u>214,390</u> 496,628	88,139 - <u>143,484</u> 231,623
NON-INTEREST EXPENSE Salaries & benefits Occupancy & equipment Professional fees Advertising Data processing Other non-interest expense Total non-interest expense	2,706,741 567,421 340,863 132,097 287,750 919,071 4,953,943	2,473,688 578,467 222,971 116,109 266,264 752,408 4,409,907
Pre-tax income	1,890,627	1,302,404
Tax expense	604,669	412,161
Net income	<u>\$ 1,285,958</u>	<u>\$ 890,243</u>
Preferred stock dividends	=	(2,577)
Net income available to common shareholders	<u>\$ 1,285,958</u>	<u>\$ 887,666</u>

About First Resource Bank

First Resource Bank is a locally owned and operated Pennsylvania state-chartered bank with two full-service branches, serving the banking needs of businesses, professionals and individuals in Chester County, Pennsylvania. The Bank offers a full range of deposit and credit services with a high level of personalized service. First Resource Bank also offers a broad range of traditional financial services and products, competitively priced and delivered in a responsive manner to small businesses, professionals and residents in the local market. For additional information visit our website at www.firstresourcebank.com. Member FDIC.

This press release contains statements that are not of historical facts and may pertain to future operating results or events or management's expectations regarding those results or events. These are "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities and Exchange Act of 1934. These forward-looking statements may include, but are not limited to, statements about our plans, objectives, expectations and intentions and other statements contained in this press release that are not historical facts. When used in this press release, the words "expects", "anticipates", "intends", "plans", "believes", "seeks", "estimates", or words of similar meaning, or future or conditional verbs, such as "will", "would", "should", "could", or "may" are generally intended to identify forward-looking statements. These forward-looking statements are inherently subject to significant business, economic and competitive uncertainties and contingencies, many of which are either beyond our control or not reasonably capable of predicting at this time. In addition, these forward-looking statements are subject to assumptions with respect to future business strategies and decisions that are subject to change. Actual results may differ materially from the results discussed in these forward-looking statements. Readers of this press release are accordingly cautioned not to place undue reliance on forward-looking statements. First Resource Bank disclaims any intent or obligation to update publicly any of the forward-looking statements herein, whether in response to new information, future events or otherwise.