

# **CORPORATION**

## Management's Discussion and Analysis For the Nine Months Ended September 30, 2016

This Management Discussion and Analysis ("MD&A") should be read in conjunction with the condensed consolidated interim financial statements of Select Sands Corp. ("Select Sands" or the "Company") for the nine months ended September 30, 2016, which have been prepared in accordance with International Financial Reporting Standards ("IFRS"). The reader should refer to the September 30, 2016 statements for additional details of the Company's significant accounting policies used in the preparation of the financial statements.

This MD&A has been prepared as of November 28, 2016. All amounts are expressed in Canadian dollars unless otherwise stated.

#### **Nature of Operations**

The Company's primary business is an advanced stage silica sand project located in Arkansas, USA. The company is focused on developing this project to enable commercial silica sand sales to industrial and energy customers.

Select Sands is a Canadian listed public company with its shares traded on the TSX Venture Exchange ("TSX-V") under the symbol "SNS" as a Tier 2 company. The address of the Company's corporate office and principal place of business is Suite 310, 850 West Hastings Street, Vancouver, British Columbia, Canada V6C 1E1. On June 18, 2015, the Company elected to change its year-end to December 31, 2015 to align its reporting periods with the industry standard calendar year-end.

Select Sands' goal is to be a premium Industrial/Silica Sand supplier selling into the US Industrial and Specialty and major Oil & Gas markets. According to Freedonia Group<sup>(1)</sup>, the industrial silica sand market is set to reach global demand of 291 million metric tons by 2018, nearing a total value of US\$12.5B which is anticipated to create significant demand drivers for high quality Tier 1 silica sands.

#### Arkansas, USA Silica Sand Project

In October 2014, Select Sands entered into a binding letter of agreement for an option to acquire a 100% undivided right, title—and interest in an approximately 520-acre prospective silica sand Sandtown property located in northeast Arkansas, USA ("Sandtown" or the "Project" or the "Property"). The Project is an advanced stage commercial silica sand exploration prospect underlain by the Ordovician St. Peter sandstone—formation. There are several surface outcrop exposures of the St. Peter sandstone unit on the Property. Sandtown is located 3.1 miles from Highway 167, near a natural gas pipeline, has an active power line on the property, and is about 14.7 miles away from the nearest rail system. Sandtown has a competitive location advantage of 650 rail miles closer to Texas/Louisiana oil/gas plays and Houston port and industrial hub over Wisconsin sand mines.

<sup>1</sup>Source: http://www.freedoniagroup.com/DocumentDetails.aspx?ReferrerId=FG-01&studyid=3237

The St. Peter formation is host to a number of producing silica sand mines/quarries, namely, Guion (Unimin), Crystal City, Pacific (US Silica), Agusta (Hi Crush), Festus, Pevely, Alton, Ottawa (US Silica), Kasota and Ottawa Township, all of which supply "Tier 1" quality commercial silica sand (also known as "Northern White" or "Ottawa White Sand") to oil and gas operations in the US. Tier 1 commercial silica sand specifications are set out in ISO 13503- 2:2006/API RP 19C Recommended Practice for Measurement of Properties of Proppants Used in Hydraulic Fracturing and Gravel-packing Operations. These properties include sand sphericity and roundness, crush (K Value), acid solubility, turbidity and SiO2% content.

The acquisition was at arm's length and an initial payment was made of US\$25,000, further payments of (i) US\$100,000 (paid) on or before Dec. 22, 2014; and (ii) US\$75,000 on or before February 23, 2015 (paid); and (iii) a final payment of US\$1,800 per acre less prior payments made (or approximately US\$736,000) is due to the vendor on or before April 25, 2016. The final payment can be delayed till April 25, 2018 if the company decides to pay US\$4,000 per month to the vendors (half of the US\$4,000 will go to reducing the principal amount outstanding). A royalty of \$0.75 per ton is also payable to the vendor on any sand sold until the final payment is made. The Company had elected to delay the final payment and began making monthly payments of US\$4,000 in April 2016.

#### **Sandtown Option Exercised**

On November 23, 2016, the Company exercised the option to acquire a 100% undivided right, title and interest in Sandtown. At the time of the option exercise, US\$32,000 of extension payments have been paid with US\$16,000 being credited against the US\$736,000 purchase price and the remaining balance owing was paid in full on closing bringing the aggregate amount paid to the vendors (inclusive of extension payments) to US\$952,000.

An aggregate finder's fee of US\$65,520 (equal to 7% of the original transaction value of US\$936,000) was paid in respect of this transaction to two separate finders. One-half of this finder's fee was satisfied through the issuance of 46,191 common shares in the capital of the Company. The number of common shares was based on the 20-day volume weighted average price of the Company's common shares on the TSX Venture Exchange (for the 20 days preceding the closing date) with Canadian dollars converted to U.S. dollars at the noon rate of Exchange for CDN/U.S. dollars on the closing date as posted on the Bank of Canada's website.

## **Plant and Equipment Acquisitions**

On August 23, 2016, the Company purchased a permitted and producing silica sand wet processing plant, equipment and related assets (the "Assets"), all nearby its Sandtown silica sands deposit in Arkansas, USA from Tutle Holding, LLC ("Tutle").

In consideration of the sale and transfer of the Assets, Select Sands paid Tutle \$612,845 (US\$475,000) in cash and issued Tutle 258,290 common shares in the capital of Select Sands for \$96,765 (US\$75,000) for a total purchase price of \$709,610 (US\$550,000). The number of common shares was calculated by dividing US \$75,000 by the 20-day volume weighted average price of Select Sands' common shares on the TSX Venture Exchange with Canadian dollars converted to U.S. dollars at the noon rate of Exchange for Canadian to U.S. dollars on September 1, 2016 as posted on the Bank of Canada's website. The shares issued in connection with the transaction are subject to a hold period of four months and one day which expires on January 2, 2017. The company also incurred \$11,612 in costs associated with this acquisition bringing the total cost to \$721,222.

On October 4, 2016, the Company entered into a binding agreement with Tutle, Steve Hackmann, and Ozark Premium Sand, LLC ("OPS") pursuant to which the Company's wholly owned subsidiary, American Select Corp., will purchase certain of OPS's equipment and shall have the option to purchase OPS's dry processing plant, operating equipment, saleable inventory, and customer lists amongst other miscellaneous assets owned by OPS.

Included in the assets in respect of which the Company will have an option to purchase is a 26-acre fully operational drying facility with storage located within 50 miles of The Company's Sandtown quarry in Arkansas, USA.

Pursuant to the terms of the agreement, Select Sands paid US\$500,000 upon signing of the agreement to the vendors in respect of the purchase of certain heavy equipment. The Company took title to these assets upon payment of the US\$500,000.

The Company has 60 days to complete its due diligence on the remaining assets that are subject to the agreement. If Select Sands is satisfied with its due diligence, then before the end of the due diligence period it must pay an additional US\$250,000 to the vendors for certain specified additional heavy equipment and US\$250,000 as a payment for the option to acquire the remaining assets within the period expiring on the one year anniversary of the date of payment of the above referenced US\$250,000 option payment. The Company made this US\$500,000 total payment on November 22, 2016. The purchase price for the remaining assets subject to the option will be US\$3,317,000, after deducting the US\$250,000 option payment.

On November 4, 2016, the Company amended the agreement such that if the option is exercised and the transaction is completed by December 19, 2016, of the US\$3,317,000 purchase price, US\$400,000 may be satisfied through the issuance of (i) common shares of the Company at a deemed issue price of \$0.97 and (ii) 270,270 common share purchase warrants with each warrant being exercisable into one common share of the Company at a price of \$0.97 for a period of two years from the date of issue.

### **Updated Mineral Resource Estimate**

On February 10, 2016, the Company announced the completion of an updated mineral resource estimate for Sandtown. Tetra Tech of Vancouver, Canada completed the update. The indicated silica sand resource of 22.0 Million Tons (20 Million Tonnes) reported in the Company's Preliminary Economic Assessment (see page 4) has nearly doubled to 41.98 Million Tons (38.08 Million Tonnes). The breakdown by pit is given in the table below:

Mineral Resources	Volume (m3)	Metric Specific Gravity (mt/m3)	Thousand Tonnes (kt)	Imperial Specific Gravity (st/yd3)	Thousand Short tons (kst)	Classification
South Pit	12,749,000	2.2	28,048	3.2	30,917	Indicated
North Pit	4,560,000	2.2	10,032	3.2	11,058	Indicated
Total Pit constrained resources	17,309,000	2.2	38,080	3.2	41,976	Indicated

Resources were estimated by modelling the extent of the targeted St. Peter Sandstone on the Sandtown property using a total of 41 vertical drill holes completed by Select Sands during 2014 and 2015. The model was constructed utilizing Aranz Geo's Leapfrog 3D modelling software and involved the construction of mesh solids for each of the predominant lithological units identified from drilling. The results of the modelling indicate that the St. Peter Formation underlies much of the northern and central parts of the property, with the thickest portions occurring along the northern boundary and gradually thinning to a discontinuous veneer in the south. Previous testing on composite samples from the St. Peter Formation collected by Select Sands during drilling indicate a grain size distribution of approximately 13% 30/50 mesh, 22% 40/70 mesh, and 58% of 100 mesh. Please visit the Company's website at <a href="http://www.selectsandscorp.com/projects/silica-sand-project/">http://www.selectsandscorp.com/projects/silica-sand-project/</a> for the maps and other details about the Project.

Exclusions for a power line right of way and allowances for property boundaries and pit slopes have been factored into the estimates presented above. The total Indicated Mineral Resource of 42 Million short tons comprises the portion of the St. Peter Formation that was determined to have reasonable prospects for economic extraction constrained by the open pits.

The Preliminary Economic Assessment (see page 4) completed by Select Sands in June 2015 was done on a portion of the St. Peter Sandstone that remains within the updated resource area. Economic considerations have not been applied to newly defined resources and, as such, the existing PEA remains current and will be summarized in the supporting NI 43-101 technical report for the resource update. Readers are cautioned that mineral resources for the Sandtown Property are not mineral reserves and do not have demonstrated economic viability and there is no certainty that this preliminary economic assessment will be realized.

### **Test Mining and Production**

In April, 2016, the Company commenced limited production at the Sandtown deposit, located in Arkansas, US, in order to fulfill purchase orders for its Tier 1 silica sands into the industrial markets.

The Company anticipates purchase orders from the current customer base will be ongoing and is in a position to ramp up production if there is an increase in demand. Additionally, Select Sands will aggressively pursue new customers in the industrial markets, some of which have already requested large bulk samples or tested the variety of products available from the Sandtown Deposit.

In September 2015, the Company commenced test mining and production at Sandtown. Test mining includes rock fracturing, crushing, and screening using a US based contract mining company which has experience producing similar products sold in oil & gas and industrial markets.

## **Drilling**

In October 2015, the Company completed a drilling program covering approximately 95% of the Sandtown silica sands project. The drilling demonstrated uniformity and quality equivalence to the sandstone that was incorporated in the Company's inaugural Preliminary Economic Assessment (PEA) (See below). The samples from the current drilling have been submitted for analysis at Stim Lab of Oklahoma, USA. Upon the receipt of the results from the lab, the Company intends to release an updated resource estimate and PEA.

### **Drilling Highlights:**

- Largest intersection returned 131 feet of silica sand.
- Average thickness of the sandstone in the drilling was 56.5 feet.
- Sandstone intersected in 15 holes show consistent quality.

A total of 15 of the 20 holes drilled intersected the targeted silica sand zone, while 4 holes to the southwest intersected a gravel/clay zone which is to be used to build haul roads on the property.

#### **Senior Sales Consultant**

The Company has hired Carl Buchanan as an Industrial Sales Specialist effective November 16, 2015. Mr. Buchanan entered into a consulting agreement to act as the Company's Senior Sales Consultant responsible for generating sales of the Company's products primarily in the industrial space.

Previously, Mr. Buchanan worked as a Regional Manager for US Silica (SLCA: NYSE) for over 16 years. US Silica is a leading producer of silica sand and other industrial minerals used in the manufacture of glass, paints, metals, coatings, ceramics, and building products. His responsibilities included establishing and negotiating annual contracts, maintaining and cultivating existing and new business relationships, and leveraging day-to-day senior-level affiliations to advance new business. Mr. Buchanan was directly responsible for the sales and management of a seven-state territory and was head of National Account sales for major building product and glass customers including: Owens Corning Roofing & Insulation, St. Gobain, Certainteed, Gardner Asphalt, Mapei, Sto Corporation, Anchor Glass, and Atlas Corporation.

While at US Silica, Mr. Buchanan increased Building Products sales revenues by 40%, establishing US Silica's Building Products market as the quickest emerging sector in the company.

## **Quarry Permit**

On May 1, 2015, the Arkansas Department of Environmental Quality (ADEQ) issued the Company an unconditional Authorization to Quarry for Sandtown. The Authorization to Quarry was issued pursuant to the *Arkansas Quarry Operation, Reclamation and Safe Closure Act* for a five year period ending April 30, 2020 subject to further renewals.

### **Preliminary Economic Assessment**

On June 10, 2015, the Company announced the completion of an independent Preliminary Economic Assessment (the "Study" or the "PEA") for the Company's Sandtown Project. Tetra Tech of Golden Colorado and Vancouver, BC, Canada completed the PEA. The current Study comprises approximately 40% of the property (200 acres/520 acres).

"The pre-tax internal rate of return (IRR) of 45% and the pre-tax net present value of US\$160 million on 40% of the property demonstrate a good economic potential," commented Select Sands CEO Rasool Mohammad. "Our high purity, white silica sand project's closer proximity to major markets in the U.S. is one of its desirable attributes. The Project economics can be enhanced further with testing on the potential on the remaining 60% of the Project and improved oil and gas prices."

### **Highlights of the PEA**

The highlights of the PEA include:

- Indicated silica sand resources of 20 million tonnes (22 million tons), grading 13% of 30/50 mesh, 32% 40/70 mesh and 58% of 100 mesh
- Strong potential to increase the tonnage on the remaining 60% of the property
- Total life of mine revenue US\$767 million
- Pre-tax Net Present Value (NPV) at 8% of US\$160 million (after-tax NPV at 8% is US\$92 million)
- Pre-tax Internal Rate of Return (IRR) of 45% (after-tax IRR is 34%)
- Pre-production capital costs of US\$42 million including \$3.7 million contingency
- At an Average Revenue of US\$49 / ton product (Granular & Powder silica)
- 2.5 year payback period
- Operating cost US\$19 /ton processed

Granular silica sand target markets include oil & gas and industrial products like glass, architectural and solar glass applications, foundry and building products. Ground silica (silica powder) is used in plastics, rubber, polishes, cleansers, paints, glazes, textile fibreglass, precision castings, premium paints, specialty coatings, sealants, silicone rubber, and epoxies.

#### **Mineral Resource Summary**

The mineral resource estimate was completed by Cameron Bartsch, M.Sc., P.Geo of Tetra Tech Vancouver. Resources were estimated by modelling the extent of the St. Peter Sandstone on the Sandtown property identified from drilling completed by Select Sands in 2014/2015 and applying preliminary pit constraints. A total of 33 million short tons of St. Peters formation has been identified on 40% of the property of which 11 million tons has been excluded from the mining plan due to drainages, power lines right of way and allowances for pit slopes. The total Indicated Mineral Resource of 22 million short tons includes the portion of the St. Peters Formation that was determined to have reasonable prospects for economic extraction constrained by the open pit. Results from the work done by Stim-Lab indicate an average sand grade comprised of 13% of 30/50 mesh, 32% of 40/70 mesh, and 58% of 100 mesh (sum is greater than 100% due to overlap). Mineral Resources are not Mineral Reserves and do not have demonstrated economic viability.

#### **PEA Highlights**

Production highlights				
Total indicated resources mined	21,912,000	$\operatorname{st}^1$		
Classified frac and ground sand products sold	13,516,000	st		
Run-of-mine direct sales (first 4 years only) <sup>1</sup>	2,225,000	st		
Total products saleable	15,741,000	st		
Annual mill feed throughput	1,190,000	st		
Annual silica sands products produced	865,000	st		
Operating life including 2 years preproduction operations <sup>2</sup>	18	years		

Economic model highlights				
Total life of mine revenue estimated	\$766,515,000	\$		
Average revenue per ton frac sand sold	\$59.00	\$/st		
Average revenue per ton ground silica sold	\$46.30	\$/st		
Average revenue per ton run of mine sold <sup>2</sup>	\$7.50	\$/st		
Total operating costs over life of mine	\$359,143,000	\$		
Average operating costs per ton processed	\$19	\$/st		
Operating profit	\$407,372,000	\$		
Preproduction capital costs including direct and indirect and contingencies	\$42,304,000	\$		

Economic model highlights (continued)				
Sustaining capital costs including direct and indirect and contingencies	\$1,054,000	\$		
Pre-tax NPV	\$159,641,000	\$		
Pre-tax IRR	45%			
Federal taxes	\$114,858,000	\$		
State taxes	\$31,176,000	\$		
Free cash flow	\$217,981,000	\$		
After tax net present value at 8%	\$92,020,000	\$		
After tax IRR	34%			
After tax payback period	2.5	years		

- 1. Run of mine sales are considered prior to year 1 of operations
- 2. Potential contract sales of run of mine at \$7.50 net of mining, crushing and associated costs

The information contained in the above PEA was current as of June 10, 2015. Market conditions have changed since this report was produced. The economic model highlights do not reflect current market conditions.

For the nine months ended September 30, 2016, the Company spent \$437,527 (five months ended December 31, 2015 - \$156,273) on exploration and development of the Sandtown property and recovered \$119,539 in test sales.

### Amisk Lake, Saskatchewan

Select Sands has staked two blocks of claims in north central Saskatchewan. The Amisk Lake block, which is located about 30 km southwest of Creighton, has potential for near surface commercial silica sand resources. The Deschambeault Lake block is located along the southeast shore of Deschambeault Lake, about 35 km southwest of the recently announced discovery of diamondiferous kimberlite bodies, and has also potential for commercial silica sand resources. During the year ended July 31, 2015, the Company decided it was no longer going to focus on exploring the Amisk Lake and wrote off \$91,512 of acquisition and exploration costs impairing the property's carrying value to \$1. Since July 31, 2015, the Company has determined that property has potential for diamond exploration due to recent diamond exploration in neighbouring properties and has dropped the claims.

#### La Ronge Gold Belt and Old Cabin Prospect, Ontario

On September 14, 2016, the Company sold the La Range Gold Belt (Preview SW) and early stage Jacobson, Old Cabin projects to Comstock Metals Ltd (TSX-V: CSL) ("Comstock") in exchange for 20,000,000 common shares of Comstock valued at \$5,000,000.

## **David Giannini Appointment to the Board of Directors**

On November 22, 2016, David Giannini joined the Company's Board as an independent director (subject to TSX approval). Mr. Giannini is an investment banker registered with Scarsdale Equities LLC working from both Houston, Texas and Ottawa, Ontario. David has over 30 years experience in the investment business.

Prior to joining Scarsdale Equities in 2006, he spent nearly ten years with Sanders Morris Harris in institutional sales, after stints with Jefferies & Company, Inc., Simmons & Company International also in Houston, and seven years with Kidder Peabody & Co. Incorporated in New York. In recent years, he has specialized in oil & gas, metal mining, and related industries. Mr. Giannini graduated with a B.A. and LL.B. from the University of Western Ontario, and an LL.M. from the London School of Economics. He was raised in Canada and still plays hockey.

Mr. Giannini was granted 300,000 options. Each option is exercisable into one common share at an exercise price of \$0.90 at any time on or before the fifth anniversary of its issuance. One half of such options will vest on the six month anniversary of the issuance date with the remainder vesting on the 12 month anniversary of the issuance date.

### **Results of Operations**

For the nine months ended September 30, 2016, the Company incurred a net loss of \$678,053 (nine months ended October 31, 2015 - \$690,183). The Company's focus during the nine months ended September 30, 2016 remained on developing the Sandtown, Arkansas, USA property towards commercial production through the acquisition of capital assets and test sands sales. Differences of note between the two periods are:

- Advertising and promotion increased to \$229,784 (October 31, 2015 \$116,491) due to the Company's increased activity regarding its Sandtown property.
- Compensation and consulting increased to \$401,322 (October 31, 2015 \$136,073) due to the Company employing more consultants for the development of the Sandtown property.
- Professional fees increased to \$175,040 (October 31, 2015 \$109,546). The Company incurred additional
  professional fees in connection with the development of the Sandtown project and incorporation of an
  American subsidiary.
- Share-based compensation increased to \$302,507 (October 31, 2015 \$127,988). Options were granted to management, directors and consultants in both periods. The options granted have vesting terms and share based compensation is recognized each quarter in proportion to the number of stock options that vest.
- Foreign exchange loss increased to \$29,064 (October 31, 2015 \$964) due to the Company having more transactions and balances denominated in U.S. dollars.
- The Company recorded a one-time gain on sale of mineral properties of \$538,605 (October 31, 2015 \$Nil). The gain it the result of the sale of the La Ronge Gold Belt (Preview SW) and Jacobson, Old Cabin properties in exchange for 20,000,000 shares in Comstock Metals Ltd. The gain is the result of the difference between the book value of the two properties and the market value of the Comstock shares on the day of receipt.

As of September 30, 2016, exploration and evaluation assets totaled \$937,440 compared to \$5,066,468 at December 31, 2015. The decrease is due to the sale of its La Ronge Gold Belt and Jacobson, Old Cabin properties on September 14, 2016.

## **Third Quarter**

For the three months ended September 30, 2016, the Company continued its focus on moving the Sandtown property toward commercial production. Limited test production has already commenced and was announced April 19, 2016. For the nine months ended September 30, 2016, the Company has now realized a total of \$119,539 in test sand sales to industrial clients seeking high quality materials with \$82,560 of the total coming during the third quarter.

On August 23, 2016, the Company paid US\$550,000 (cash of US\$450,000 and issued 258,290 common shares of the Company) to purchase a permitted and producing silica sand wet processing plant, equipment and related assets, all nearby its Sandtown silica sands deposit in Arkansas, USA from Tutle Holding, LLC ("Tutle").

The Company also successfully unlocked the value in its gold assets by completing an agreement with Comstock Metals Ltd. ("Comstock") for the sale of the Preview SW gold project located in the La Ronge district of Saskatchewan and early-stage Old Cabin property in Ontario in exchange for 20,000,000 shares of Comstock. This agreement will further allow the Company to focus on bringing its Sandtown property to commercial production.

## **Summary of Quarterly Results**

The following table sets forth selected quarterly financial information for the nine months ended September 30, 2016, the two month stub period ended December 31, 2015 and each of the prior five quarters.

Quarter Ending	Other Interest	Net Income	Net Income	
	Income (Expenses)	(Loss)	(Loss) per Share	
September 30, 2016	\$2,933	\$71,558 *	\$0.00	
June 30, 2016	\$3,382	\$(416,494)	\$(0.01)	
March 31, 2016	\$3,804	\$(333,117)	\$(0.01)	
December 31, 2015 (2 months)	\$1,624	\$(345,688)	\$(0.01)	
October 31, 2015	\$529	\$(264,672)	\$(0.01)	
July 31, 2015	\$3,312	\$(280,928)	\$(0.01)	
April 30, 2015	\$4,942	\$(144,583)	\$(0.00)	
January 31, 2015	\$140	\$(678,296)	\$(0.02)	
October 31, 2014	\$(3,185)	\$(113,658)	\$(0.00)	

<sup>\*</sup> Net income of \$71,558 due to the Company recognizing a one-time \$538,605 gain on the sale of its La Ronge Gold Belt (Preview SW) and Jacobson, Old Cabin mineral properties.

## Liquidity

As of September 30, 2016, the Company had working capital of \$1,397,797 including cash on hand of \$1,365,889.

#### **Capital Resources**

On November 4, 2016, the Company closed a non-brokered private placement financing issuing a total of 21,376,341 common shares at a price of \$0.77 per share for aggregate gross proceeds of \$16,459,782 (the "Offering"). The net proceeds of the Offering will be used to fund capital expenditures and for general corporate purposes.

Cash finders' fees in the aggregate amount of \$837,030 were paid to certain finders. In addition, 1,087,051 finder warrants were issued to certain finders. Each finder's warrant entitles the holder to purchase one common share of the Company for a period of two years from the date of issuance of the warrants at an exercise price of \$0.77 per share.

The securities issued in connection with the Offering and the common shares issuable on exercise of the finder warrants were issued pursuant to applicable exemptions from the prospectus requirements under applicable securities laws. Such securities are subject to a four month hold period which will expire on March 5, 2017.

During the period from September 30, 2016 to the date of this report, the Company issued 3,680,000 common shares from the exercise of 3,680,000 warrants and received proceeds of \$1,453,500.

The Company has financed its operations primarily by the issuance of common shares. The continued operations of the Company are largely dependent on the sale of equity securities to raise capital. The Company believes it has adequate capital resources to fund its operations for the next year. Other details of the Company's financing activities can be found in Note 6 of the Company's condensed consolidated interim financial statements for the nine months ended September 30, 2016.

## **Off-Balance Sheet Arrangements**

The Company has not entered into any off-balance sheet arrangements.

### **Related Parties Transactions**

As of the date of this report, the Company's officers and directors are as follows:

Name	Position
Rasool Mohammad	President, Chief Executive Officer and Director
Arnold Tenney	Chairman of the Board of Directors
Zigurds Vitols	Chief Operations Officer and Director
Steven Goldman	General Counsel and Director
Douglas Turnbull	Director
John Kime	Director and Audit Committee Chairman
David Giannini	Director
Darren Urquhart	Chief Financial Officer

The following amounts were incurred with respect to officers and directors of the Company or corporations controlled by them:

	Nine months ended September 30,		Nine months ended October 31,	
		2016		2015
Rasool Mohammad – Salary	\$	156,000	\$	72,200
Rasool Mohammad – Share based compensation		22,282		15,270
Arnold Tenney – Consulting fees		45,000		20,000
Arnold Tenney – Share based compensation		44,506		44,041
Zigurds Vitols – Consulting fees		45,000		21,500
Zigurds Vitols – Share based compensation		40,391		10,651
Steven Goldman – Fees paid to Goldman Hine LLP		50,000		40,000
Steven Goldman – Share based compensation		46,010		50,356
Doug Turnbull – Consulting fees		4,500		6,000
Doug Turnbull – Share based compensation		17,225		2,202
John Kime – Share based compensation		16,667		-
Darren Urquhart – Consulting fees		36,000		16,714
Darren Urquhart – Share based compensation		17,784		4,405
Larry Johnson – Consulting fees (Former Chief Financial Officer)		-		2,000
Total compensation of officers and directors	\$	541,365	\$	305,339

As at September 30, 2016 the Company had accounts payable to directors and officers in the amount of \$12,036 (December 31, 2015 - \$17,537).

The above transactions were in the normal course of operations and have been recorded at amounts agreed to by the related parties. All amounts either due from or due to related parties are non-interest bearing, unsecured and have no fixed terms of repayment.

#### **Investor Relations**

On September 30, 2015, the Company engaged Kin Communications Inc. ("Kin") to provide investor relations services to the Company. Kin Communications is one of Canada's leading full-service investor relations firms, based in Vancouver and owned by President & CEO Arlen Hansen. Kin will assist Select Sands in increasing public awareness by managing the Company's corporate communications, marketing endeavors, and ongoing engagement with shareholders, finance professionals, and media contacts.

Kin is being paid \$45,000 over a six month period and \$7,500 per month on a month to month basis thereafter, and is being granted 500,000 stock options of the Company, exercisable at \$0.45 per share. The cash portion of the compensation is being paid from the Company's working capital. The options will vest at a rate of 25% per quarter over a 12-month period and will be exercisable for a period of two years. The agreement and the grant of options were subject to regulatory approval. The Company has been advised that neither Kin nor its principals owned any shares of Select Sands at the time of the Company entering into the agreement.

### **Proposed Transactions**

As is typical of the mineral exploration and development industry, the Company is continually reviewing potential acquisition and joint venture transactions and opportunities that could enhance shareholder value. At present there are no transactions being contemplated by management or the board that would affect the financial condition, results of operations and cash flows, other than in the normal course of the Company's business.

#### **Critical Accounting Estimates**

Mineral properties consist of exploration and mining concessions, options and contracts. Exploration and evaluation assets costs are capitalized and deferred until such time as the property is put into production, or the property is disposed of either through sale or abandonment. If the property enters the production stage, the costs of exploration and evaluation assets will be written off over the life of the property based on estimated economic reserves. Proceeds received from the sale of any interest in a property will be credited against the carrying value of the property, with any excess included in operations for the year. If a property is abandoned, the acquisition and deferred exploration costs will be written off to operations.

Although the Company has taken steps to verify title to mineral properties in which it has an interest, in accordance with industry norms for the current stage of exploration of such properties, these procedures do not guarantee the Company's title. Property may be subject to unregistered prior agreements and non-compliance with regulatory requirements. The Company is not aware of any disputed claims of title.

Recorded costs of mineral properties and deferred exploration expenditures are not intended to reflect present or future values of mineral properties. The costs are subject to measurement uncertainty and it is reasonably possible, based on existing knowledge, that change in future conditions could require a material change in the recognized amount.

Management reviews capitalized costs on its mineral properties on a periodic basis and will recognize impairment in value based upon current exploration results and upon management's assessment of the future probability of profitable revenues from the property or from sale of the property.

The Company measures the cost of the service received for all stock options made to consultants, employees and directors based on an estimate of fair value at the date of grant. The Company uses the Black-Scholes option pricing model to estimate the fair value of each stock option at the date of grant. Stock options which vest immediately are recorded at the date of grant. Stock options that vest over time are recorded over the vesting period using the straight line method. Stock options issued to outside consultants that vest over time are valued at the grant date and subsequently re-valued on each vesting date and expensed as services are rendered. Stock based compensation is recognized as expense or, if applicable, capitalized to mineral property costs with a corresponding increase in contributed surplus. On exercise of the stock option, consideration received and the estimated fair value previously recorded in contributed surplus is recorded as share capital.

## **Future Accounting Pronouncements Not Yet Adopted**

The following standards and interpretations have been issued but are not yet effective and have not been early adopted by the Company:

#### **IFRS 9 Financial Instruments**

IFRS 9 Financial Instruments is part of the IASB's wider project to replace IAS 39 Financial Instruments: Recognition and Measurement. IFRS 9 retains but simplifies the mixed measurement model and establishes two primary measurement categories for financial assets: amortized cost and fair value. The basis of classification depends on the entity's business model and the contractual cash flow characteristics of the financial asset. The standard is effective for annual periods beginning on or after January 1, 2015. The Company has yet to assess the full impact of IFRS 9.

### **Amendments to IAS 32 Financial Instruments: Presentation**

Offsetting Financial Assets and Financial Liabilities (Amendments to IAS 32) amends to clarify certain aspects because of diversity in application of the requirements on offsetting, focused on four main areas:

- The meaning of "currently has a legally enforceable right of set-off";
- The application of simultaneous realization and settlement;
- The offsetting of collateral amounts;
- The unit of account for applying the offsetting requirements.

#### **Financial Instruments and Other Instruments**

The Company has not entered into any specialized financial agreements to minimize its investment risk, currency risk or commodity risk. As of the date hereof, the Company's investment in resource properties has full exposure to commodity risk, both upside and downside. As the metal prices move so does the underlying value of the Company's metal projects.

## **Outstanding Share Data as of the Report Date**

The authorized share capital consists of an unlimited number of common shares. As of the date of this report, there are an aggregate of 82,776,755 common shares issued, 6,941,634 warrants and 4,322,833 stock options outstanding.

### **Risks and Uncertainties**

The Company is subject to a number of risks and uncertainties due to the nature of its business. The Company's exploration and development activities expose the Company to various financial and operational risks that could have a significant impact on its level of operating cash flows in the future. Readers are advised to study and consider risk factors stressed below. The following are identified as main risk factors that could cause actual results to differ materially from those stated in any forward-looking statements made by, or on behalf of, the Company.

#### **Financing**

The Company's future financial success depends on the ability to raise additional capital from the issue of shares or the discovery of properties which could be economically justifiable to develop. Such development could take years to complete and resulting income, if any, is difficult to determine. The sales value of any mineralization potentially discovered by the Company is largely dependent upon factors beyond the Company's control, such as the market value of the products produced.

#### General Resource Exploration Risks and Competitive Conditions

The resource exploration industry is an inherently risky business with significant capital expenditures and volatile metals markets. The marketability of any minerals discovered may be affected by numerous factors that are beyond the Company's control and which cannot be predicted, such as market fluctuations, mineral markets and processing equipment, and changes to government regulations, including those relating to royalties, allowable production, importing and exporting of minerals, and environmental protection. This industry is intensely competitive and there is no guarantee that, even if commercial quantities are discovered, a profitable market will exist for their sale. The Company competes with other junior exploration companies for the acquisition of mineral claims as well for the engagement of qualified contractors. Metal prices have fluctuated widely in recent years, and they are determined in international markets over which the Company has no influence.

### Governmental Regulation

Regulatory standards continue to change, making the review process longer, more complex and therefore more expensive. Exploration and development on the Company's properties are affected by government regulations relating to such matters as environmental protection, health, safety and labour, mining law reform, restrictions on production, price control, tax increases, maintenance of claims, and tenure. There is no assurance that future changes in such regulations couldn't result in additional expenses and capital expenditures, decreasing availability of capital, increased competition, reserve uncertainty, title risks, and delays in operations. The Company relies on the expertise and commitment of its management team, advisors, employees and contractors to ensure compliance with current laws.

## Financial Instruments and Risk Management

Financial assets and financial liabilities are measured on an ongoing basis at fair value or amortized cost. The disclosures in the notes to these financial statements describe how the categories of financial instruments are measured and how income and expenses, including fair value gains and losses, are recognized.

As of the date of this report and September 30, 2016, the Company's financial instruments which are measured at fair value on a recurring basis are cash and cash equivalents and available for sale investments. The available-for-sale investments are based on quoted prices. The carrying values of the Company's loans and receivables and financial liabilities were a reasonable approximation of fair value due to the short term nature of their maturities.

The Company is exposed to potential loss from various risks including commodity price risk, interest rate risk, currency risk, credit risk and liquidity risk. Based on the Company's operations the liquidity risk and commodity price risk are considered the most significant. There have been no substantive changes in the Company's exposure to financial instrument risks, its objectives, policies and processes for managing those risks or the methods used to measure them from previous years unless otherwise stated in the note.

#### Commodity Price Risk

The Company's ability to raise capital to fund exploration or development activities is subject to risk associated with fluctuations in the market prices of base and precious metals including gold, silver, zinc, lead, diamonds and silica sand and the outlook for these minerals. The Company does not have any hedging or other derivative contracts respecting its operations.

Market prices for minerals historically have fluctuated widely and are affected by numerous factors outside of the Company's control, including, but not limited to, levels of worldwide production, short-term changes in supply and demand, industrial and retail demand, central bank lending, and forward sales by producers and speculators. The Company has elected not to actively manage its commodity price risk, as the nature of Company's business is in exploration.

## Liquidity Risk

The liquidity risk is the risk that the Company will not be able to meet its financial obligations as they come due. The Company manages its liquidity risk through careful management of its financial obligations in relation to its cash position. Using budgeting processes, the Company manages its liquidity requirements based on expected cash flow to ensure there are adequate funds to meet the short term obligations during the year.

During the past period the Company has been able to maintain its liquidity position through private placements. However, the variable market conditions make it uncertain whether the Company can continue to raise adequate funds to meet its financial obligations.

#### Credit Risk

Credit risk is the risk of financial loss to the Company if a customer or a counterparty to a financial instrument fails to meet its contractual obligations. Financial instruments which are potentially subject to credit risk for the Company consist of cash and cash equivalents. Cash and cash equivalents are maintained with financial institutions of reputable credit and may be redeemed on demand.

## **Approval**

The Board of Directors of Select Sands Corp. has approved the contents of this Management Discussion and Analysis as of the date of this report.

#### **Additional Information**

Additional information relating to the Company and its operations is available on SEDAR at www.sedar.com and also on the Company's website at <a href="https://www.selectsandscorp.com">www.selectsandscorp.com</a>

## **Cautionary Note Regarding Forward Looking Statements**

This MD&A includes some statements that may be considered "forward-looking statements". All statements in this discussion that address the Company's expectations about future exploration and development are forward-looking statements. Although the Company believes the expectations presented in such forward-looking statements are based on reasonable assumptions, such statements are not guarantees of future performance and actual results or developments may differ materially from those in the forward-looking statements. Factors that could cause actual results to differ materially from those in forward-looking statements include market prices, exploration successes, availability of capital and financing, and general economic, market, and business conditions. Readers are cautioned that any such statements are not guarantees of future performance and actual results or developments may differ materially from those projected in the forward-looking statements.