# Helping New Hampshire Prosper



FIRST COLEBROOK BANCORP, INC.

# COMPARATIVE STATEMENT OF FINANCIAL CONDITION

March 31, 2016



#### To Our Shareholders:

During the first quarter 2016, I announced my plans to retire at the end of 2016. Scott A. Cooper was hired to serve as our Chief Operating Officer and will replace me as President and CEO after my retirement. Mr. Cooper has served in several executive positions throughout his banking career to include Chief Risk Management Officer, Chief Operating Officer, and Chief Executive Officer. We believe Mr. Cooper has the experience and skills necessary to succeed me.

We recently received regulatory approval to proceed with the acquisition of a mortgage company in southern New Hampshire. This endeavor took longer than expected, but we expect the purchase to take place within the next few months. After the purchase, we will be able to offer a wider array of secondary market mortgage products throughout our market areas.

In 2015, we made a strategic decision to increase the lending staff to prepare for the expected loan growth in 2016 and the years ahead. While this decision had an impact on earnings, we expect to see the long term benefit of loan growth.

First Colebrook Bancorp, Inc.'s (FCNH) consolidated unaudited financial results for the three months ended March 31, 2016 report a .16% decrease in total assets to \$261.9 million from \$262.3 million for the quarter ended March 31, 2015. Net loans at March 31, 2016 increased to \$197.6 million, a 4.73% increase over the \$188.7 million on March 31, 2015. Deposits decreased by 1.58% to \$219.7 million over the same period in 2015. On March 22, 2016, \$5,000,000 subordinated debt was issued and a partial redemption of the outstanding preferred stock took place in the amount of \$5,000,000.

Consolidated unaudited net income for the three months ended March 31, 2016 was \$145,983 compared to \$268,488 for the March 2015 quarter ending, a 45.6% decrease. Net interest income in the first quarter was consistent from first quarter 2015 at \$2.04 million. Non-interest income decreased to \$252,257 from \$272,851 and non-interest expense increased to \$2.14 million from \$1.97 million for quarters ended, respectively. The largest increase in non-interest expense of \$186,803 was seen in net salaries and benefits, due to our loan growth initiative. During the first quarter 2016, a provision of \$50,000 was made to the Allowance for Loan Losses to accommodate this loan growth.

Net income per share of common stock decreased to \$.16 compared to \$.33 in March 2015. Common shareholder equity (total equity less issued preferred stock) increased to \$20,923,119 from \$20,230,686 which increased book value per share of common stock to \$27.93 at March 31, 2016 from \$27.00 per share a year earlier.

As always, we appreciate your support and if you have any questions or comments, please do not hesitate to contact me.

Sincerely,

Loyd W. Dollins
President and Chief Executive Officer

# First Colebrook Bancorp, Inc.

#### **BOARD OF DIRECTORS**

Malcolm R. Washburn Chairman
David M. Atkinson Vice Chairman
George M. Bald
Warren E. Chase
Brendon I. Cote
Judith E. Dalton
Loyd W. Dollins
Jonathan S. Frizzell
Sharon B. Lane
Jon R. Lang
John E. Lyons, Jr.
James E. Tibbetts

#### **Granite Bank**

#### SENIOR MANAGEMENT

Loyd W. Dollins Chief Executive Officer/President
Scott A. Cooper Executive Vice President/Chief Operating Officer
Avis E. Brosseau Chief Financial Officer/Corporate Secretary
Robert A. Davis Senior Vice President/Senior Lender
Susan K. Robidas Senior Vice President/Operations/Security & Safety

#### **ADVISORY BOARD**

Amherst
Paul Amato William Fahey
Thomas Bingham Linda Jacobson
Terry Connor Brian Kelly
Shelly Amari Chris Rogers
May Balsama Robert Sager
Steven Desmarais Randy Turmel
Peter Dolloff Dale White

#### Concord

John Dapergolas Jodi Naughton
William Davis Bryan Pellerin
Witmer Jones Jack Porter, Jr.
Harry Maclauchlan Stephen Robinson
Gregory Makris Steven Venezia
Gregory Moffett

#### Portsmouth

Thomas Beamer Alec McEachern
Jack Blalock Timothy Phoenix
Paul Careno William Powers
Ernest Carrier Jonathan Springer
Shelley Cross Eric Weinreib
Daryl Kent Peter Weeks
Michelle Kurtz

MARCH 31

#### **Consolidated Balance Sheets**

Unaudited

|  | IVIA          | WARCH 31      |  |  |
|--|---------------|---------------|--|--|
| ASSETS   | 2016          | 2015          |  |  |
|  |               |               |  |  |
| Cash and due from banks  | \$6,359,612   | \$9,887,654   |  |  |
| Federal funds sold and<br>overnight deposits                     |               | 697,137       |  |  |
|  | 6,359,612     | 10,584,791    |  |  |
| Interest-bearing time deposits with other banks                  | 6,969,000     | 6,958,000     |  |  |
| Investments in available-for-<br>sale securities (at fair value) | 37,455,664    | 42,597,980    |  |  |
| Federal Home Loan<br>Bank stock, at cost                         | 679,000       | 751,100       |  |  |
| Loans, net   | 197,609,149   | 188,678,006   |  |  |
| Premises and equipment, net                                      | 4,799,465     | 5,040,687     |  |  |
| Accrued interest receivable                                      | 672,824       | 691,152       |  |  |
| Cash surrender value of<br>life insurance policies               | 3,875,138     | 3,781,496     |  |  |
| Other assets   | 3,457,223     | 3,212,308     |  |  |
| TOTAL ASSETS   | \$261,877,074 | \$262,295,519 |  |  |

#### LIABILITIES AND STOCKHOLDERS' EQUITY

| Deposits:                                  |               |               |
|--|---------------|---------------|
| Noninterest-bearing                        | 43,464,437    | 43,404,910    |
| Interest-bearing                           | 176,242,674   | 179,819,478   |
| TOTAL DEPOSITS                             | 219,707,111   | 223,224,388   |
| Borrowings                                 | 10,000,000    | 7,000,000     |
| Subordinated Debenture                     | 4,870,201     | -             |
| Securities sold under                      |               |               |
| agreements to repurchase                   | 980,844       | 1,400,816     |
| Other liabilities                          | 1,772,800     | 1,816,629     |
| TOTAL LIABILITIES                          | 237,330,955   | 233,441,833   |
| Stockholders' equity:                      |               |               |
| Preferred stock                            | 36            | 86            |
| Common stock                               | 1,123,864     | 1,123,864     |
| Paid-in capital                            | 6,957,347     | 11,957,297    |
| Retained earnings                          | 16,330,875    | 15,797,720    |
| Treasury stock, at cost                    | -             | -             |
| Accumulated other                          |               |               |
| comprehensive income                       | 133,997       | (25,281)      |
| TOTAL<br>STOCKHOLDERS' EQUITY              | 24,546,119    | 28,853,686    |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY | \$261,877,074 | \$262,295,519 |

#### Consolidated Statements of Income

Unaudited

| Unaudited                             | MARCH 31    |             |
|---------------------------------------|-------------|-------------|
| THREE MONTHS ENDING                   | 2016        | 2015        |
|                                       |             |             |
| Interest and dividend income:         |             |             |
| Interest and fees on loans            | \$2,135,590 | \$2,081,616 |
| Taxable Interest on Investments       | 97,017      | 99,695      |
| Tax-exempt Interest on Investments    | 104,593     | 104,003     |
| Dividends on stocks                   | 5,225       | 30,824      |
| Interest on federal funds sold and    |             |             |
| overnight deposits                    | 4,730       | 59          |
| TOTAL INTEREST AND                    | 0.047.455   | 0.04 ( 407  |
| DIVIDEND INCOME                       | 2,347,155   | 2,316,197   |
| Interest expense:                     |             |             |
| Interest on deposits                  | 222,594     | 254,784     |
| Interest on borrowings                | 38,420      | 18,338      |
| Interest on capital lease             | 171         | 347         |
| Interest on securities sold under     |             |             |
| repurchase agreements                 | 312         | 341         |
| TOTAL INTEREST EXPENSE                | 261,497     | 273,810     |
| NET INTEREST AND                      | 0.005 /50   |             |
| DIVIDEND INCOME                       | 2,085,658   | 2,042,387   |
| Provision for loan losses             | 50,000      | _           |
| Net interest and dividend income      |             |             |
| after provision for loan losses       | 2,035,658   | 2,042,387   |
| Noninterest income:                   |             |             |
| Service fees                          | 105,308     | 119,003     |
| Gain on sales and calls of            | 103,306     | 117,003     |
| available-for-sale securities, net    | _           | _           |
| Other income                          | 146,949     | 153,848     |
| TOTAL NONINTEREST INCOME              | 252,257     | 272,851     |
|                                       |             | ,           |
| Noninterest expense:                  |             |             |
| Salaries and employee benefits, net   | 1,153,327   | 966,524     |
| Occupancy expense                     | 213,248     | 225,647     |
| Equipment expense                     | 89,257      | 83,316      |
| Other noninterest expense             | 686,060     | 690,083     |
| TOTAL NONINTEREST EXPENSE             | 2,141,892   | 1,965,570   |
| INCOME BEFORE                         |             |             |
| INCOME TAXES                          | 146,023     | 349,668     |
| Income tax expense:                   | 40          | 81,180      |
| NET INCOME                            | \$145,983   | \$268,488   |
| Farnings nor shar-                    |             |             |
| Earnings per share<br>of Common Stock | \$0.16      | \$0.33      |
| or common stock                       |             | , 45.55     |

For further information, contact:

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For shareholder services, contact:

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Ticker Symbol: FCNH Market: OTCQX

# ■ GraniteBank.com

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# **COLEBROOK**

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# CONCORD

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### **AMHERST**

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# **PORTSMOUTH**

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