Federal Financial Institutions Examination Council

Consolidated Reports of Condition and Income for a Bank With Domestic Offices Only—EFTEC 041

a Dalik With Donlesti	Connects only—I like 041
Report at the close of business March 31, 2016	(20160331) (RCON 9999)
This report is required by law: 12 U.S.C. §324 (State member banks); 12 U.S.C. §1817 (State nonmember banks); 12 U.S.C. §161 (National banks); and 12 U.S.C. §1464 (Savings associations).	Unless the context indicates otherwise, the term "bank" in this report form refers to both banks and Savings associations.
	This report form is to be filed by banks with domestic offices only. Banks with foreign offices (as defined in the instructions) must file FFIEC 031.
NOTE: Each bank's board of directors and senior management are responsible for establishing and maintaining an effective system of internal control, including controls over the Reports of Condition and Income. The Reports of Condition and Income are to be prepared in accordance with federal regulatory authority instructions. The Reports	schedules) for this report date have been prepared in conformance with the instructions issued by the appropriate Federal regulatory authority and are true and correct to the best of my knowledge and belief.
of Condition and Income must be signed by the Chief Financial Officer (CFO) of the reporting bank (or by the individual performing an equivalent function) and attested to by not less than two directors (trustees) for State nonmember banks and three directors for state	We, the undersigned directors (trustees), attest to the correctness of the Reports of Condition and Income (including the supporting schedules) for this report date and declare that the Reports of Condition and Income have been examined by us and to the best of our knowledge
member banks, national banks, and savings associations. I, the undersigned CFO (or equivalent) of the named bank, attest	and belief have been prepared in conformance with the instructions issued by the appropriate Federal regulatory authority and are true and correct.
that the Reports of Condition and Income (including the supporting	
	Director (Trustee)
Signature of Chief Financial Officer (or Equivalent)	Director (Trustee)
Date of Signature	Director (Trustee)
Submission of Reports	
Each bank must file its Reports of Condition and Income (Call Report) data by either:	To fulfill the signature and attestation requirement for the Reports of Condition Income for this report date, attach your bank's completed signature page (or a photocopy or a computer-generated version of this page) to the hard-copy reco

- (a) Using computer software to prepare its Call Report and then submitting the report data directly to the FFIEC's Central Data Repository (CDR), an Internet-based system for data collection (https://cdr.ffiec.gov/cdr/), or
- (b) Completing its Call Report in paper form and arranging with a software vendor or another party to convert the data into the electronic format that can be processed by the CDR. The software vendor or other party then must electronically submit the bank's data file to the CDR.

For technical assistance with submissions to the CDR, please contact the CDR Help Desk by telephone at (888) CDR-3111, by fax at (703) 774-3946, or by e-mail at CDR.Help@ffiec.gov.

FDIC Certificate Number 27503 (RSSD 9050)

and ord of the data file submitted to the CDR that your bank must place in its files.

The appearance of your bank's hard-copy record of the submitted data file need not match exactly the appearance of the FFIEC's sample report forms, but should show at least the caption of each Call Report item and the reported amount.

Berkshire Bank	
Legal Title of Bank (RSSD 9017)	
New York	
City (RSSD 9130)	
NY	10016
State Abbreviation (RSSD 9200)	Zip Code (RSSD 9220)

The estimated average burden associated with this information collection is 50.4 hours per respondent and is estimated to vary from 20 to 775 hours per response, depending on individual circumstances. Burden estimates include the time for reviewing instructions, gathering and maintaining data in the required form, and completing the information collection, but exclude the time for compiling and maintaining business records in the normal course of a respondent's activities. A Federal agency may not conduct or sponsor, and an organization(or a person) is not required to respond to a collection of information, unless it displays a currently valid OMB control number. Comments concerning the accuracy of this burden estimate and suggestions for reducing this burden should be directed to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503, and to one of the following: Secretary, Board of Governors of the Federal Reserve System, 20th and C Streets, NW, Washington, DC 20551; Legislative and Regulatory Analysis Division, Office of the Comptroller of the Currency, Washington, DC 20219; Assistant Executive Secretary, Federal Deposit Insurance Corporation, Washington, DC 20429.

Consolidated Reports of Condition and Income for A Bank With Domestic Offices Only

Table of Contents

Signature Page 1	Schedule RC-F - Other Assets	RC-23
Contact Information3,4	Schedule RC-G - Other Liabilities	RC-23
Report of Income	Schedule RC-K - Quarterly Averages	RC-24
Schedule RI - Income Statement RI-1, 2, 3, 4	Schedule RC-L - Derivatives and	
Schedule RI-A - Changes in Bank Equity Capital RI-5	Off-Balance Sheet Items	RC-25, 26, 27, 28
Scriedule RI-A - Changes III bank Equity Capital RI-5	Schedule RC-M - Memoranda	RC-29, 30, 31, 32, 33
Schedule RI-B - Charge-offs and Recoveries on	Schedule Ne 11 Flemorarida	1.6 23, 30, 31, 32, 33
Loans and Leases and Changes in Allowance	Schedule RC-N - Past Due and Nonaccrual	
for Loan and Lease Losses RI-5, 6, 7	Loans, Leases, and Other Assets	RC-34, 35, 36, 37, 38, 39
Schedule RI-C - Disaggregated Data on	Schedule RC-O - Other Data for Deposit	
the Allowance for Loan and Lease Losses	Insurance and FICO Assessments	PC-40 41 42 43 44 45
(to be completed only by selected banks) RI-8	insurance and rico Assessments	(10, 41, 42, 43, 44, 43
(to be completed only by selected banks) IT o	Schedule RC-P— 1-4 Family Residential	
Schedule RI-E - Explanations RI-9, 10	Mortgage Banking Activities (to be completed	
The sylvaniation of the sy	only by selected banks)	RC-46
Report of Condition	5, 5, 56.6666 56e,	
Schedule RC - Balance Sheet RC-1, 2	Schedule RC-Q— Assets and Liabilities Measured	
	at Fair Value on a Recurring Basis (to	
Schedule RC-A - Cash and Balances Due	be completed only by selected banks)	RC-47, 48
From Depository Institutions		
(to be completed only by selected banks) RC-3	Schedule RC-R - Regulatory Capital:	
(Part I. Regulatory Capital Components	
Schedule RC-B - Securities RC-3, 4, 5, 6, 7, 8	and Ratios	RC-49, 50,51
	Part II. Risk-Weighted	
Schedule RC-C - Loans and Lease Financing	AssetsRC-52, 53, 54, 5	5, 56, 57, 58, 59, 60, 61, 62
Receivables:		
Part I. Loans and Leases	Schedule RC-S - Servicing, Securitization,	
Part II. Loans to Small Businesses and	and Asset Sale Activities	RC- 63, 64, 65
Small Farms RC-15, 16		
	Schedule RC-T - Fiduciary and Related	DO 65 67 60 60
Schedule RC-D - Trading Assets and Liabilities	Services	RC- 66, 67, 68, 69
(to be completed only by selected banks) RC-17, 18, 19		20.70
Cahadula BC E Danasit Liabilities BC 20 21 22	Schedule RC-V - Variable Interest Entities	RC-70
Schedule RC-E - Deposit Liabilities RC-20, 21, 22	Optional Navrativa Statement Conservains	
	Optional Narrative Statement Concerning	
	the Amounts Reported in the Reports	DC 71
	of Condition and Income	RC-71

For information or assistance, national banks, state nonmember banks, and savings associations should contact the FDIC's Data Collection and Analysis Section, 550 17th Street, NW, Washington, D.C. 20429, toll free on (800) 688-FDIC(3342), Monday through Friday between 8:00 a.m. and 5:00 p.m., Eastern Time. State member banks should contact their Federal Reserve District Bank.

Contact Information for the Reports of Condition and Income

To facilitate communication between the Agencies and the bank concerning the Reports of Condition and Income, please provide contact information for (1) the Chief Financial Officer (or equivalent) of the bank signing the reports for this quarter and (2) the person at the bank - other than the Chief Financial Officer (or equivalent) - to whom questions about the reports should be directed. If the Chief Financial Officer (or equivalent) is the primary contact for questions about the reports, please provide contact information for another person at the bank who will serve as a secondary contact for communications between the Agencies and the bank concerning the Reports of Condition and Income. Enter "none" for the contact's e-mail address or fax number if not available. Contact information for the Reports of Condition and Income is for the confidential use of the Agencies and will not be released to the public.

Chief Financial Officer (or Equivalent) Signing the Reports	Other Person to Whom Questions about the Reports Should be Directed
David W. Lukens, Jr.	Richard E. Rooney
Name (TEXT C490)	Name (TEXT C495)
Executive Vice President, CFO	AVP & Controller
Title (TEXT C491)	Title (TEXT C496)
dlukens@berkbank.com	rrooney@berkbank.com
E-mail Address (TEXT C492)	E-mail Address (TEXT 4086)
(212) 802-1050	(212) 785-4097
Area Code/Phone Number/Extension (TEXT C493)	Area Code/Phone Number/Extension (TEXT 8902)
(212) 481-0836	(212) 785-8477
Area Code/FAX Number (TEXT C494)	Area code/FAX Number (TEXT 9116)

Emergency Contact Information

This information is being requested so the Agencies can distribute critical, time sensitive information to emergency contacts at banks. Please provide primary contact information for a senior official of the bank who has decision-making authority. Also provide information for a secondary contact if available. Enter "none" for the contact's e-mail address or fax number if not available. Emergency contact information is for the confidential use of the Agencies and will not be released to the public.

Primary Contact	Secondary Contact
Moses Krausz	Stanley Wong
Name (TEXT C366)	Name (TEXT C371)
CEO & President	Senior Vice President
Title (TEXT C367)	Title (TEXT C372)
mk@berkbank.com	swong@berkbank.com
E-mail Address (TEXT C368)	E-mail Address (TEXT C373)
(212) 802-1050	(212) 785-4097
Area Code/Phone Number/Extension (TEXT C369)	Area Code/Phone Number/Extension (TEXT C374)
(212) 481-0836	(212) 785-8477
Area Code/FAX Number (TEXT C370)	Area Code/FAX Number (TEXT C375)

USA PATRIOT Act Section 314(a) Anti-Money Laundering Contact Information

This information is being requested to identify points-of-contact who are in charge of your bank's USA PATRIOT Act Section 314(a) information requests. Bank personnel listed could be contacted by law enforcement officers or the Financial Crimes Enforcement Network (FinCEN) for additional information related to specific Section 314(a) search requests or other anti-terrorist financing and anti-money laundering matters. Communications sent by FinCEN to the bank for purposes other than Section 314(a) notifications will state the intended purpose and should be directed to the appropriate bank personnel for review. Any disclosure of customer records to law enforcement officers or FinCEN must be done in compliance with applicable law, including the Right to Financial Privacy Act (12 U.S.C. 3401 et seq.).

Please provide information for a primary and secondary contact. Information for a third and fourth contact may be provided at the bank's option. Enter "none" for the contact's e-mail address if not available. This contact information is for the confidential use of the Agencies, FinCEN, and law enforcement officers and will not be released to the public.

Primary Contact	Secondary Contact
Stanley Wong	Karen Trapani
Name (TEXT C437)	Name (TEXT C442)
SVP	BSA Compliance
Title (TEXT C438)	Title (TEXT C443)
swong@berkbank.com	ktrapani@berkbank.com
E-mail Address (TEXT C439)	E-mail Address (TEXT C444)
(212) 785-8499	(212) 785-8499 Ext. 157
Area Code/Phone Number/Extension (TEXT C440)	Area Code/Phone Number/Extension (TEXT C445)
Third Contact	Fourth Contact
Dorka Carrion	Elizabeth Colon
Name (TEXT C870)	Name (TEXT C875)
BSA Compliance	BSA Compliance
Title (TEXT C871)	Title (TEXT C876)
dcarrion@berkbank.com	ecolon@berkbank.com
E-mail Address (TEXT C872)	E-mail Address (TEXT C877)
(212) 785-8499 Ext. 159	(212) 785-8499 Ext. 147
Area Code/Phone number/Extension (TEXT C873)	Area Code/Phone number/Extension (TEXT C878)

Berkshire Bank			
Legal Title of Bank			
New York			
City			
NY		10016	
State		Zip Code	
FDIC Certificate Number:	27503		

FFIEC 041 Page 5 of 85 RI-1

Consolidated Report of Income for the period January 1, 2016 – March 31, 2016

Schedule RI—Income Statement

	Dollar Amounts in Thousands	RIAD	Bil Mil Thou	
1. Interest Income:				
a. Interest and fee income on loans:				
(1) Loans secured by real estate:				
(a) Loans secured by 1-4 family residential properties		4435	861	1.a.1.a
(b) All other loans secured by real estate		4436	3,229	1.a.1.b
(2) Commercial and industrial loans		4012	68	1.a.2
(3) Loans to individuals for household, family, and other personal				
expenditures:				
(a) Credit cards		B485	0	1.a.3.a
(b) Other (includes revolving credit plans other than credit cards, autom	obile loans, and			
other consumer loans)		B486	9	1.a.3.b
(4) Loans to foreign governments and official institutions		4056	0	1.a.4
(5) All other loans (1)		4058	3	1.a.5
(6) Total interest and fee income on loans (sum of items 1.a.(1)(a) through	1.a.(5))	4010	4,170	1.a.6
b. Income from lease financing receivables	. ,,	4065	197	1.b
c. Interest income on balances due from depository institutions (2)		4115	117	1.c
d. Interest and dividend income on securities:				
(1) U.S. Treasury securities and U.S. Government agency obligations				
(excluding mortgage-backed securities)		B488	593	1.d.1
(2) Mortgage-backed securities		B489	447	1.d.2
(3) All other securities (includes securities issued by states and				
political subdivisions in the U.S.)		4060	548	1.d.3
e. Interest income from trading assets		4069	0	1.e
f. Interest income on federal funds sold and securities purchased under agree	ments to resell	4020	0	1.f
g. Other interest income		4518	16	1.g
h. Total interest income (sum of items 1.a.(6) through 1.g)		4107	6,088	1.h
2. Interest expense:				
a. Interest on deposits:				
(1) Transaction accounts (interest-bearing demand deposits, NOW account	s, ATS accounts,			
and telephone and preauthorized transfer accounts)		4508	11	2.a.1
(2) Nontransaction accounts:				
(a) Savings deposits (includes MMDAs)		0093	65	2.a.2.a
(b) Time deposits of \$100,000 or more		A517	389	2.a.2.b
(c) Time deposits of less than \$100,000		A518	363	2.a.2.c
b. Expense of federal funds purchased and securities sold				
under agreements to repurchase		4180	95	2.b
c. Interest on trading liabilities and other borrowed money		4185	0	2.c

⁽¹⁾Includes interest and fee income on "Loans to depository institutions and acceptances of other banks," "Loans to finance agricultural production and other loans to farmers," "Obligations (other than securities and leases) of states and political subdivisions in the U.S.," and "Loans to nondepository financial institutions and other loans."

⁽²⁾ Includes interest income on time certificates of deposit not held for trading.

Legal Title of Bank FDIC Certificate Number:

ate Number: 27503

Schedule RI—Continued

Schedule KI—Continued			1		
		Year-to-date			
Dollar Amounts in Thousands	RIAD	Bil Mil Thou			
2. Interest expense (continued):					
d. Interest on subordinated notes and debentures	4200	0	2.d		
e. Total interest expense (sum of items 2.a through 2.d)	4073	923	2.e		
Net interest income (item 1.h minus 2.e)			4074	5,165	3
Provision for loan and lease losses			4230	26	4
5. Noninterest income:					
a. Income from fiduciary activities (1)	4070	0	5.a		
b. Service charges on deposit accounts	4080	55	5.b		
c. Trading revenue (2)	A220	0	5.c		
d. (1) Fees and commissions from securities brokerage	C886	0	5.d.1		
(2) Investment banking, advisory, and underwriting fees and					
commissions	C888	0	5.d.2		
(3) Fees and commissions from annuity sales	C887	0	5.d.3		
(4) Underwriting income from insurance and reinsurance activities	C386	0	5.d.4		
(5) Income from other insurance activities	C387	1	5.d.5		
e. Venture capital revenue	B491	0	5.e		
f. Net servicing fees	B492	2	5.f		
g. Net securitization income	B493	0	5.g		
h. Not applicable					
i. Net gains (losses) on sales of loans and leases	5416	3	5.i		
j. Net gains (losses) on sales of other real estate owned	5415	0	5.j		
k. Net gains (losses) on sales of other assets (excluding securities)	B496	10			
	B497	45	ł		
Other noninterest income* m. Total noninterest income (sum of items 5.a through 5.l) m. Total noninterest income (sum of items 6.a through 5.l) m. Total noninterest income (sum of items 6.a through 6.a thr	13.37	10	4079	116	5.m
			3521	- 119	6.a
a. Realized gains (losses) on held-to-maturity securities b. Realized gains (losses) on available-for-sale securities			3196	62	6.b
- , , ,			3150	<u> </u>	0.5
7. Noninterest expense:	4135	2,535	7.a		
a. Salaries and employee benefits	1155	2,555	/		
b. Expenses of premises and fixed assets (net of rental income)	4217	824	7.b		
(excluding salaries and employee benefits and mortgage interest)	C216	024	7.c.1		
c. (1) Goodwill impairment losses	C210		7.0.1		
(2) Amortization expense and impairment losses for	C232		7.c.2		
other intangible assets	4092	633	ł .		
d. Other noninterest expense*	1032	000	4093	3,992	7.e
e. Total noninterest expense (sum of items 7.a through 7.d)			1055	5,552	,
8. Income (loss) before income taxes and extraordinary items and other			4301	1,325	8
adjustments (item 3 plus or minus items 4, 5.m, 6.a, 6.b, and 7.e)			4302	608	9
9. Applicable income taxes (on item 8)			1302	000	,
10. Income (loss) before extraordinary items and other adjustments			4300	717	10
(item 8 minus item 9)	1		4320	0	11
11. Extraordinary items and other adjustments, net of income taxes*			4320		11
12. Net income (loss) attributable to bank and noncontrolling (minority)			G104	717	12
interests (sum of items 10 and 11)			G104	717	12
13. LESS: Net income (loss) attributable to noncontrolling (minority)					
interests (if net income, report as a positive value; if net loss, report			G102		12
as a negative value)			G103 4340	747	13 14
14. Net income (loss) attributable to bank (item 12 minus item 13)			טדנד	717	17

^{*} Describe on Schedule RI-E—Explanations

NOTE: The concept of extraordinary items has been eliminated from U.S. generally accepted accounting principles for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2015. References to extraordinary items in the captions for Schedule RI, items 8, 10, and 11, will be removed at a later date.

⁽¹⁾ For banks required to complete Schedule RC-T, items 14 through 22, income from fiduciary activities reported in Schedule RI, item 5.a, must equal the amount reported in Schedule RC-T, item 22.

⁽²⁾ For banks required to complete Schedule RI, Memorandum item 8, trading revenue reported in Schedule RI, item 5.c, must equal the sum of Memorandum items 8.a through 8.e.

27503

Schedule RI—Continued

FDIC Certificate Number:

Memoranda		Yea	ar-to-date	
	Dollar Amounts in Thousands	RIAD Bil	Mil Thou	
1. Interest expense incurred to carry tax-exempt securities, loans, and lease	es acquired after			
August 7, 1986, that is not deductible for federal income tax purposes	•	4513	0	M.1
Memorandum item 2 is to be completed by banks with \$1 billion or more in	total assets. (1)			
2. Income from the sale and servicing of mutual funds and annuities (included)		8431	0	M.2
3. Income on tax-exempt loans and leases to states and political subdivision				
(included in Schedule RI, items 1.a and 1.b)		4313	0	M.3
4. Income on tax-exempt securities issued by states and political subdivision	ns in the U.S.			
(included in Schedule RI, item 1.d.(3))		4507	0	M.4
5. Number of full-time equivalent employees at end of current period (round	d to		Number	
nearest whole number)		4150	101	M.5
Memorandum item 6 is to be completed by: (1)				
banks with \$300 million or more in total assets, and				
• banks with less than \$300 million in total assets that have loans to final	nce agricultural production			
and other loans to farmers (Schedule RC-C, part I, item 3) exceeding 5				
6. Interest and fee income on loans to finance agricultural production and control of the contro				
loans to farmers (included in Schedule RI, item 1.a.(5))	and.	4024	0	M.6
7. If the reporting institution has applied push down		RIAD YY	YY/MM/DD	
accounting this calendar year, report the date of the institution's acquisit	ion (see institutions)(2)	9106	0	M.7
8. Trading revenue (from cash instruments and derivative instruments) (sui				
of Memorandum items 8.a through 8.e must equal Schedule RI, item 5.c				
Memorandum items 8.a through 8.e are to be completed by banks that i				
trading assets (Schedule RC-K, item 7) of \$2 million or more for any qua	•	Ye	ar-to-date	
	iter of the		Mil Thou	
preceding calendar year.		8757	N/A	M.8.a
a. Interest rate exposures		8758	N/A	M.8.b
b. Foreign exchange exposures		8759	N/A	M.8.c
c. Equity security and index exposures		8760	N/A	M.8.d
d. Commodity and other exposures		F186	N/A N/A	M.8.e
e. Credit exposures		F100	IN/A	11.0.0
Memoranda Items 8.f and 8.g are to be completed by banks \$100 billion				
that are required to complete Schedule RI, Memorandum items 8.a through				
f. Impact on trading revenue of changes in the creditworthiness of the b				
counterparties on the bank's derivative assets (included in Memorandum	items 8.a.	K000	NI/A	M.8.f
through 8.e above)		K090	N/A	141.0.1
g. Impact on trading revenue of changes in the creditworthiness of the b		K004	NI/A	моа
derivative liabilities (included in Memorandum items 8.a. through 8.e abo	,	K094	N/A	M.8.g
9. Net gains (losses) recognized in earnings on credit derivatives that econo	omically hedge			
credit exposures held outside the trading account:		0000		M 0 -
a. Net gains (losses) on credit derivatives held for trading		C889	0	M.9.a
b. Net gains (losses) on credit derivatives held for purposes other than to	ading	C890	O	M.9.b
10. To be completed by banks with \$300 million or more in total assets:(1)		1051		
Credit losses on derivatives (see instructions)		A251	0	M.10
11. Does the reporting bank have a Subchapter S election in effect for		RIAD Y	ES / NO	
federal income tax purposes for the current tax year?		A530	NO	M.11
	anlata Schadula	Ye	ar-to-date	
Memorandum item 12 is to be completed by banks that are required to con	ipiete scriedule		Mil Thou	
RC-C, part I, Memorandum items 8.b and 8.c.	d by 1.4 family	TAD DII	Triii Triiou	
12. Noncash income from negative amortization on closed-end loans secure	cu by 1-4 laffilly	F228	N/A	M.12
residential properties (included in Schedule RI, item 1.a.(1)(a))		1220	IN/A	1.177

⁽¹⁾ The asset size tests and the 5 percent of total loans test are generally based on the total assets and total loans reported on the June 30, 2015, Report of Condition.

⁽²⁾For example, a bank acquired on March 1, 2016, would report 20160301.

27503

Schedule RI—Continued

FDIC Certificate Number:

Memoranda — Continued			Year-to-date	
	Dollar Amounts in Thousands	RIAD	Bil Mil Thou	
Memorandum item 13 is to be completed by banks that have elected to account for	or			
assets and liabilities under a fair value option.				
13. Net gains (losses) recognized in earnings on assets and liabilities that are report	rted			
at fair value under a fair value option:				
a. Net gains (losses) on assets		F551	N/A	M.13.a
(1) Estimated net gains (losses) on loans attributable to changes in				
instrument-specific credit risk		F552	N/A	M.13.a.1
b. Net gains (losses) on liabilities		F553	N/A	M.13.b
(1) Estimated net gains (losses) on liabilities attributable to changes in				
instrument-specific credit risk		F554	N/A	M.13.b.1
14. Other-than-temporary impairment losses on held-to-maturity and				
available-for-sale debt securities:				
a. Total other-than-temporary impairment losses		J319	0	M.14.a
b. Portion of losses recognized in other comprehensive income (before income	e taxes)	J320	0	M.14.b
c. Net impairment losses recognized in earnings (included in Schedule RI, iten	ns 6.a and 6.b)			
(Memorandum item 14.a minus Memorandum item 14.b)		J321	0	M.14.c
Memorandum item 15 is to be completed by institutions with \$1 billion or more				
in total assets(1) that answered "Yes" to Schedule RC-E, Memorandum item 5.				
15. Components of service charges on deposit accounts in domestic offices				
(sum of Memorandum items 15.a through 15.d must equal				
Schedule RI, item 5.b):				
a. Consumer overdraft-related service charges levied on those				
transaction account and nontransaction savings account deposit				
products intended primarily for individuals for personal, household, or				
family use		H032	9	M.15.a.
b. Consumer account periodic maintenance charges levied on those				
transaction account and nontransaction savings account deposit				
products intended primarily for individuals for personal, household, or				
family use		H033	9	M.15.b.
c. Consumer customer automated teller machine (ATM) fees levied on				
those transaction account and nontransaction savings account				
deposit products intended primarily for individuals for personal,				
household, or family use		H034	8	M.15.c.
d. All other service charges on deposit accounts		H035	27	M.15.d.

⁽¹⁾ The \$1 billion asset size test is generally based on the total assets reported on the June 30, 2015, Report of Condition.

Berkshire Bank		
Legal Title of Bank		
FDIC Certificate Number:	27503	

FFIEC 041 Page 9 of 85 RI-5

Schedule RI-A—Changes in Bank Equity Capital

Dollar Amounts in Thousands	RIAD	Bil Mil Thou	
1. Total bank equity capital most recently reported for the December 31, 2015, Reports of Condition			
and Income (i.e., after adjustments from amended Reports of Income)	3217	106,620	1
2. Cumulative effect of changes in accounting principles and corrections of material accounting errors*	B507	0	2
3. Balance end of previous calendar year as restated (sum of items 1 and 2)	B508	106,620	3
4. Net income (loss) attributable to bank (must equal Schedule RI, item 14)	4340	717	4
5. Sale, conversion, acquisition, or retirement of capital stock, net (excluding treasury stock transactions)	B509	0	5
6. Treasury stock transactions, net	B510	0	6
7. Changes incident to business combinations, net	4356	0	7
8. LESS: Cash dividends declared on preferred stock	4470	0	8
9. LESS: Cash dividends declared on common stock	4460	0	9
10. Other comprehensive income(1)	B511	1,048	10
11. Other transactions with stockholders (including a parent holding company)*			
(not included in items 5, 6, 8, or 9 above)	4415	-1,450	11
12. Total bank equity capital end of current period (sum of items 3 through 11)(must equal			
Schedule RC, item 27.a)	3210	106,935	12

^{*} Describe on Schedule RI-E - Explanations.

Schedule RI-B—Charge-offs and Recoveries on Loans and Leases and Changes in Allowance for Loan and Lease Losses

Part I. Charge-offs and Recoveries on Loans and Leases

Tare In Change on a management of Indiana Indiana					
	((Column A)		(Column B)	
Part I includes charge-offs and recoveries through the	Ch	arge-offs(1)			
allocated transfer risk reserve.	Calendar year-to-date			ar-to-date	
Dollar Amounts in Thousands	RIAD	Bil Mil Thou	RIAD	Bil Mil Thou	
1. Loans secured by real estate:					
a. Construction, land development, and other land loans:					
(1) 1-4 family residential construction loans	C891	0	C892	0	1.a.1
(2) Other construction loans and all land development					
and other land loans	C893	C	C894	0	1.a.2
b. Secured by farmland	3584	0	3585	0	1.b
c. Secured by 1-4 family residential properties:					
(1) Revolving, open-end loans secured by 1-4 family residential					
properties and extended under lines of credit	5411	0	5412	0	1.c.1
(2) Closed-end loans secured by 1-4 family residential properties:					
(a) Secured by first liens	C234	C	C217	0	1.c.2.a
(b) Secured by junior liens	C235	C	C218	0	1.c.2.b
d. Secured by multifamily (5 or more) residential properties	3588	C	3589	0	1.d
e. Secured by nonfarm nonresidential properties:					
(1) Loans secured by owner-occupied nonfarm nonresidential properties	C895	C	C896	0	1.e.1
(2) Loans secured by other nonfarm nonresidential properties	C897	C	C898	0	1.e.2
2. Loans to depository institutions and acceptances of other banks	4481	0	4482	0	2
3. Not applicable					
4. Commercial and industrial loans	4638	0	4608	0	4

⁽¹⁾ Include write-downs arising from transfers of loans to a held-for-sale account.

⁽¹⁾ Includes, but is not limited to, changes in net unrealized holding gains (losses) on available-for-sale securities, changes in accumulated net gains (losses) on cash flow hedges, and pension and other postretirement plan-related changes other than net periodic benefit cost.

27503

FFIEC 041 Page 10 of 85

RI-6

Schedule RI-B—Continued

FDIC Certificate Number:

Part I—Continued	(Column A)		(Column B)		
	Ch	narge-offs(1)		Recoveries	
	Calendar year-to-date				
Dollar Amounts in Thousands	RIAD	Bil Mil Thou	RIAD	Bil Mil Thou	
5. Loans to individuals for household, family, and other personal expenditures:					
a. Credit cards	B514	(B515	0	5.a
b. Automobile Loans	K129	(K133	0	5.b
c. Other (includes revolving credit plans other than credit cards and					
other consumer loans)	K205	(K206	0	5.c
6. Loans to foreign governments and official institutions	4643	(4627	0	6
7. All other loans (2)	4644	(4628	0	7
8. Lease financing receivables	4266	(4267	0	8
9. Total (sum of items 1 through 8)	4635	(4605	0	9

⁽¹⁾ Include write-downs arising from transfers of loans to a held-for-sale account.

(2) Includes charge-offs and recoveries on "Loans to finance agricultural production and other loans to farmers," "Obligations (other than securities and leases) of states and political subdivisions in the U.S.," and "Loans to nondepository financial institutions and other loans."

	l	(Column A)		(Column B) Recoveries		
Memoranda	Charge-offs(1) Recoveries Calendar year-to-date					
Dollar Amounts in Thousands	RIAD	Bil Mil Thou	RIAD	Bil Mil Thou		
Loans to finance commercial real estate, construction, and land						
development activities (not secured by real estate) included in						
Schedule RI-B, part I, items 4 and 7, above	5409	(5410	0	M.1	
2. Memorandum items 2.a through 2.d are to be completed						
by banks with \$300 million or more in total assets:(2)						
a. Loans secured by real estate to non-U.S. addressees (domicile)						
(included in Schedule RI-B, part I, item 1, above)	4652		4662	0	M.2.a	
b. Loans to and acceptances of foreign banks						
(included in Schedule RI-B, part I, item 2, above)	4654	(4664	0	M.2.b	
c. Commercial and industrial loans to non-U.S. addressees (domicile)						
(included in Schedule RI-B, part I, item 4, above)	4646		4618	0	M.2.c	
d. Leases to individuals for household, family, and other personal						
expenditures (included in Schedule RI-B, part I, item 8, above)	F185		F187	0	M.2.d	
3. Memorandum item 3 is to be completed by:(2)						
 banks with \$300 million or more in total assets, and 						
 banks with less than \$300 million in total assets that have loans to 						
finance agricultural production and other loans to farmers						
(Schedule RC-C, part I, item 3) exceeding five percent of total loans:						
Loans to finance agricultural production and other loans to						
farmers (included in Schedule RI-B, part I, item 7, above)	4655		4665	0	M.3	

Memorandum item 4 is to be completed by banks that (1) together with affiliated institutions, have outstanding credit card receivables (as defined in the instructions)

that exceed \$500 million as of the report date or (2) are credit card specialty banks

as defined for Uniform Bank Performance Report purposes.

4. Uncollectible retail credit card fees and finance charges reversed against income (i.e., not included in charge-offs against the allowance for loan and lease losses)

Calendar year-to-date						
RIAD	Bil Mil Thou					
C388	N/A					

M.4

⁽¹⁾ Include write-downs arising from transfers of loans to a held-for-sale account.

⁽²⁾ The \$300 million asset size test and the five percent of total loans test are generally based on the total assets and total loans reported on the June 30, 2015, Report of Condition.

Berkshire Bank	
Legal Title of Bank	_
FDIC Certificate Number:	27503

FFIEC 041 Page 11 of 85 RI-7

Schedule RI-B Continued

Part II. Changes in Allowance for Loan and Lease Losses

Dollar Amounts in Thousands	RIAD	Bil Mil Thou	
1. Balance most recently reported for the December 31, 2015, Reports of Condition			
and Income (i.e., after adjustments from amended Reports of Income)	B522	8,099	1
2. Recoveries (must equal part I, item 9, column B, above)	4605	0	2
3. LESS: Charge-offs (must equal part I, item 9, column A, above			
less Schedule RI-B, part II, item 4)	C079	0	3
4. LESS: Write-downs arising from transfers of loans to a held-for-sale account	5523	0	4
5. Provision for loan and lease losses (must equal Schedule RI, item 4)	4230	26	5
6. Adjustments* (see instructions for this schedule)	C233	0	6
7. Balance end of current period (sum of items 1, 2, 5, and 6, less items 3 and 4)			
(must equal Schedule RC, item 4.c)	3123	8,125	7

^{*} Describe on Schedule RI-E—Explanations.

D	ollar Amounts in Thousands	RIAD	Bil Mil Thou	
Memoranda				
1. Allocated transfer risk reserve included in Schedule RI-B, part II, item 7, above		C435	0	M.1
Memorandum items 2 and 3 are to be completed by banks that (1) together with aff	iliated			
institutions, have outstanding credit card receivables (as defined in the instructions)				
that exceed \$500 million as of the report date or (2) are credit card specialty banks				
as defined for Uniform Bank Performance Report purposes.				
2. Separate valuation allowance for uncollectible retail credit card fees and finance ch	arges	C389	N/A	M.2
3. Amount of allowance for loan and lease losses attributable to retail credit card fees	;			
and finance charges		C390	N/A	M.3
Memorandum item 4 is to be completed by all banks.				
4. Amount of allowance for post-acquisition credit losses on purchased credit impaire	d loans accounted			
for in accordance with FASB ASC 310-30 (former AICPA Statement of Position 03-3	3)			
(included in Schedule RI-B, part II, item 7, above)		C781	0	M.4

FFIEC 041 Page 12 of 85 RI-8

Schedule RI-C – Disaggregated Data on the Allowance for Loan and Lease Losses

Schedule RI-C is to be completed by institutions with \$1 billion or more in Total Assets(1)

	(Column A) Recorded Investment: Individually Evaluated for Impairment and Determined to be impaired (ASC 310-10-35)		(Column B) Allowance Balance: Individually Evaluated for Impairment and Determined to be impaired (ASC 310-10-35)		(Column C) Recorded Investment: Collectively Evaluated for Impairment (ASC 450-20)		(Column D) Allowance Balance: Collectively Evaluated for Impairment (ASC 450-20)		(Column E) Recorded Investment: Purchased Credit- Impaired Loans (ASC 310-30)		(Column F) Allowance Balance: Purchased Credit- Impaired Loans (ASC 310-30)		
Dollar Amounts in Thousands	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	
1. Real estate loans:													
a. Construction loans	M708	0	M709	C	M710	37,279	M711	1,364	M712	0	M713	0	1.a
b. Commercial real estate loans	M714	0	M715	C	M716	202,348	M717	5,290	M719	O	M720	0	1.b
c. Residential real estate loans	M721	319	M722	19	M723	64,472	M724	632	M725	C	M726	0	1.c
2. Commercial loans(2)	M727	0	M728	C	M729	19,250	M730	818	M731	C	M732	0	2
3. Credit cards	M733	0	M734	C	M735	0	M736	0	M737	C	M738	0	3
4. Other consumer loans	M739	0	M740	С	M741	704	M742	1	M743	C	M744	0	4
5. Unallocated, if any							M745	0					5
6. Total (sum of													1
items 1.a through 5)(3)	M746	319	M747	19	M748	324,053	M749	8,105	M750	0	M751	0	6

^{1.} The \$1 billion asset size test is generally based on the total assets reported on the June 30, 2015, Report of Condition.

^{2.} Include all loans and leases not reported as real estate loans, credit cards, or other consumer loans in items 1, 3, or 4 of Schedule RI-C.

^{3.} The sum of item 6, column B, D and F, must equal Schedule RC item 4.c. Item 6, Column E, must equal Schedule RC-C, part I, Memorandum item 7.b. Item 6, column F must equal Schedule RI-B, part II Memorandum item 4.

FFIEC 041 Page 13 of 85 RI-9

Schedule RI-E—Explanations

Schedule RI-E is to be completed each quarter on a calendar year-to-date basis.

Detail all adjustments in Schedule RI-A and RI-B, all extraordinary items and other adjustments in Schedule RI, and all significant items of other noninterest income and other noninterest expense in Schedule RI. (See instructions for details.)

(See instructions for details.)				<u> </u>	/ear-to-date	
		Dollar Amounts in	Thousands	RIAD	Bil Mil Thou	
1. Ot	her non	interest income (from Schedule RI, item 5.l)				
It	emize a	nd describe amounts greater than \$25,000 that exceed 3 percent of Schedule RI, item	n 5.l:			
	a.	C013	0	1.a		
	b.	Earnings on/increase in value of cash surrender value of life insurance		C014	0	1.b
	c.	Income and fees from automated teller machines (ATMs)		C016	11	1.c
	d.	Rent and other income from other real estate owned		4042	0	1.d
	e.	Safe deposit box rent		C015	16	1.e
	f.	Net change in the fair values of financial instruments accounted for under a fair value	e option	F229	0	1.f
	g.	Bank card and credit card interchange fees		F555	8	1.g
	h.	Gains on bargain purchases		J447	0	1.h
	TEXT					
i.	4461	Fees and Commissions		4461	6	1.i
j.	4462	Title Insurance Fees		4462	1	1.j
k.	4463			4463	0	1.k
2. Ot	her non	interest expense (from Schedule RI, item 7.d)				
It	emize a	nd describe amounts greater than \$25,000 that exceed 3 percent of Schedule RI, item	n 7.d:			
	a.	Data processing expenses		C017	141	2.a
	b.	Advertising and marketing expenses		0497	0	2.b
	c.	Directors' fees		4136	32	2.c
	d.	Printing, stationery, and supplies		C018	31	2.d
	e.	Postage		8403	12	2.e
	f.	Legal fees and expenses		4141	20	2.f
	g.	FDIC deposit insurance assessments		4146	90	2.g
	h.	Accounting and auditing expenses		F556	81	2.h
	i.	Consulting and advisory expenses		F557	30	2.i
	j.	Automated teller machine (ATM) and interchange expenses		F558	45	2.j
	k.	Telecommunications expenses		F559	31	2.k
	TEXT					
l.	4464	Banking Service Charges		4464	9	2.1
m.	4467	Other		4467	55	2.m
n.	4468			4468	0	2.n
3. Ex	traordin	ary items and other adjustments and applicable income tax effect (from Schedule RI,				
ite	m 11) (itemize and describe all extraordinary items and other adjustments):				
		TEXT				
a.(1)	4469			4469	0	3.a.1
(2)		Applicable income tax effect	4486	0		3.a.2
b.(1)	4487			4487	0	3.b.1
(2)		Applicable income tax effect	4488	0		3.b.2
c.(1)	4489			4489	0	3.c.1
(2)		Applicable income tax effect	4491	0		3.c.2

NOTE: The concept of extraordinary items has been eliminated from U.S. generally accepted accounting principles for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2015. References to extraordinary items in the caption for Schedule RI-E, item 3, will be removed at a later date.

Berkshire Bank			FFIEC 041
Legal Title of Bank FDIC Certificate Number: 27503			Page 14 of 85
FDIC Certificate Number: 27505			RI-10
Schedule RI-E—Continued		Very be dete	-
	Dollar Amounts in Thousands	Year-to-date RIAD Bil Mil Thou	
4. Cumulative effect of changes in accounting principles			
and corrections of material accounting errors			
(from Schedule RI-A, item 2) (itemize and describe all such effe	ects):		
TEXT			۹.
a. B526		B526	0 4.a
TEXT		DE27	0 4 5
b. B527		B527	0 4.b
5. Other transactions with stockholders (including a parent holding			
(from Schedule RI-A, item 11) (itemize and describe all such tr TEXT	ansactions):		
a. 4498 Return of Capital to Parent Corp		4498 -1,45	50 5.a
b. 4499		4499	0 5.b
6. Adjustments to allowance for loan and lease losses	<u> </u>		Ĭ
(from Schedule RI-B, part II, item 6) (itemize and describe all a	adiustments):		
TEXT			
a. 4521		4521	0 6.a
b. 4522		4522	0 6.b
7. Other explanations (the space below is provided for the bank to	briefly describe, at its option, any other		_
significant items affecting the Report of Income):			_
		RIAD YES / NO	_
Comments?		4769 NO	7
Other explanations (please type or print clearly; 750 character TEXT (75 characters per line)	limit):		
4769 4769			٦
L " **			┪
			┪
			┪
			┪
			-

Berkshire Bank			
Legal Title of Bank			
New York			
City			
NY		10016	
State		Zip Code	
FDIC Certificate Number:	27503		

FFIEC 041 Page 15 of 85 RC-1

Consolidated Report of Condition for Insured Banks and Savings Associations for March 31, 2016

All schedules are to be reported in thousands of dollars. Unless otherwise indicated, report the amount outstanding as of the last business day of the quarter.

Schedule RC—Balance Sheet

Do	ollar Amounts in Thou	Dollar Amounts in Thousands							
Assets									
1. Cash and balances due from depository institutions (from Schedule RC-A):									
a. Noninterest-bearing balances and currency and coin(1)	0081	3,305	1.a						
b. Interest-bearing balances(2)			0071	119,844	1.b				
2. Securities:									
a. Held-to-maturity securities (from Schedule RC-B, column A)			1754	200	2.a				
b. Available-for-sale securities (from Schedule RC-B, column D)			1773	249,131	2.b				
3. Federal funds sold and securities purchased under agreements to resell:									
a. Federal funds sold			B987	0	3.a				
b. Securities purchased under agreements to resell(3)	B989	0	3.b						
4. Loans and lease financing receivables (from Schedule RC-C):									
a. Loans and leases held for sale	5369	0	4.a						
b. Loans and leases, net of unearned income	B528	338,558	3		4.b				
c. LESS: Allowance for loan and lease losses	3123	8,124			4.c				
d. Loans and leases, net of unearned income and allowance (item 4.b minus 4.	c)		B529	330,434	4.d				
5. Trading assets (from Schedule RC-D)			3545	0	5				
6. Premises and fixed assets (including capitalized leases)			2145	2,416	6				
7. Other real estate owned (from Schedule RC-M)			2150	74	7				
8. Investments in unconsolidated subsidiaries and associated companies			2130	0	8				
9. Direct and indirect investments in real estate ventures			3656	0	9				
10. Intangible assets:									
a. Goodwill			3163	0	10.a				
b. Other intangible assets (from Schedule RC-M)			0426	48	10.b				
11. Other assets (from Schedule RC-F)			2160	15,714	11				
12. Total assets (sum of items 1 through 11)			2170	721,166	12				

⁽¹⁾ Includes cash items in process of collection and unposted debits.

⁽²⁾ Includes time certificates of deposit not held for trading.

⁽³⁾ Includes all securities resale agreements, regardless of maturity.

FFIEC 041 Page 15a of 85 RC-1a

Schedule RC - Continued

	Dollar Amounts in Thousands RCOI						
Liabilities							
13. Deposits:							
a. In domestic offices (sum of totals of columns A and C from Schedule RC-I			2200	578,867	13.a		
(1) Noninterest-bearing(4)	6631	94,779			13.a.1		
(2) Interest-bearing	6636	484,089			13.a.2		
b. Not Applicable							
14. Federal funds purchased and securities sold under agreements to repurchase	2:						
a. Federal funds purchased(5)			B993	0	14.a		
b. Securities sold under agreements to repurchase(6)			B995	30,000	14.b		
15. Trading liabilities (from Schedule RC-D)			3548	0	15		
16. Other borrowed money (includes mortgage indebtedness and obligations und	der						
capitalized leases) (from Schedule RC-M)			3190	0	16		
17. and 18. Not Applicable							
19. Subordinated notes and debentures(7)			3200	0	19		
20. Other liabilities (from Schedule RC-G)			2930	5,364	20		
21. Total liabilities (sum of items 13 through 20)			2948	614,231	21		
22. Not Applicable							

⁽⁴⁾ Includes noninterest-bearing demand, time, and savings deposits.

⁽⁵⁾ Report overnight Federal Home Loan Bank advances in Schedule RC, item 16, "Other borrowed money."

⁽⁶⁾ Includes all securities repurchase agreements, regardless of maturity.

⁽⁷⁾ Includes limited-life preferred stock and related surplus.

Schedule RC - Continued

	Dollar Amounts in Thousands	RCON	Tril Bil Mil Thou	
Equity Capital				
Bank Equity Capital				
23. Perpetual preferred stock and related surplus		3838	0	23
24. Common stock		3230	3,617	24
25. Surplus (excludes all surplus related to preferred stock)		3839	94,039	25
26. a. Retained earnings		3632	7,196	26.a
b. Accumulated other comprehensive income(1)		B530	2,083	26.b
c. Other equity capital components (2)		A130	0	26.c
27. a. Total bank equity capital (sum of items 23 through 26.c)		3210	106,935	27.a
b. Noncontrolling (minority) interests in consolidated subsidiaries		3000	0	27.b
28. Total equity capital (sum of items 27.a and 27.b)		G105	106,935	28
29. Total liabilities and equity capital (sum of items 21 and 28)		3300	721,166	29

Memoranda

To be reported with the March Report of Condition.

Indicate in the box at the right the number of the statement below that best describes the
most comprehensive level of auditing work performed for the bank by independent external
auditors as of any date during 2015

RCON	Number
6724	1

M.1

- 1 = Independent audit of the bank conducted in accordance with generally accepted auditing standards by a certified public accounting firm which submits a report on the bank
- 2 = Independent audit of the bank's parent holding company conducted in accordance with generally accepted auditing standards by a certified public accounting firm which submits a report on the consolidated holding company (but not on the bank separately)
- 3 = Attestation on bank management's assertion on the effectiveness of the bank's internal control over financial reporting by a certified public accounting firm

- 4 = Directors' examination of the bank conducted in accordance with generally accepted auditing standards by a certified public accounting firm (may be required by state chartering authority)
- 5 = Directors' examination of the bank performed by other external auditors (may be required by state chartering authority)
- 6 = Review of the bank's financial statements by external auditors
- 7 = Compilation of the bank's financial statements by external auditors
- 8 = Other audit procedures (excluding tax preparation work)
- 9 = No external audit work

To be reported with the March Report of Condition.

2. Bank's fiscal year-end date _

RCON	MMDD
8678	1231

M.2

- (1) Includes, but is not limited to, net unrealized holding gains (losses) on available-for-sale securities, accumulated net gains (losses) on cash flow hedges, and accumulated defined benefit pension and other postretirement plan adjustments.
- (2) Includes treasury stock and unearned Employee Stock Ownership Plan shares.

FFIEC 041 Page 17 of 85 RC-3

Schedule RC-A—Cash and Balances Due From Depository Institutions

Schedule RC-A is to be completed only by banks with \$300 million or more in total assets(1). Exclude assets held for trading.

	Dollar Amounts in Thousands	RCON	Bil Mil Thou	1
1. Cash items in process of collection, unposted debits, and currency and coin:				
a. Cash items in process of collection and unposted debits		0020	1,781	1.a
b. Currency and coin		0800	1,521	1.b
2. Balances due from depository institutions in the U.S.:				
a. U.S. branches and agencies of foreign banks		0083	0	2.a
b. Other commercial banks in the U.S. and other depository institutions in the	e U.S	0085	13,040	2.b
3. Balances due from banks in foreign countries and foreign central banks:				
a. Foreign branches of other U.S. banks		0073	0	3.a
b. Other banks in foreign countries and foreign central banks		0074	0	3.b
4. Balances due from Federal Reserve Banks		0090	106,806	4
5. Total (sum of items 1 through 4) (must equal Schedule RC, sum of items 1.a	and 1.b)	0010	123,148	5

⁽¹⁾ The \$300 million asset size test is generally based on the total assets reported on the June 30, 2015, Report of Condition.

Schedule RC-B—Securities

Exclude assets held for trading.

5	Held-to-maturity					Available-for-sale			
		(Column A)		(Column B)		(Column C)			
	An	nortized Cost		Fair Value		nortized Cost			
Dollar Amounts in Thousands	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	
U.S. Treasury securities	0211	0	0213	0	1286	19,982	1287	19,958	1
2. U.S. Government agency obligations									
(exclude mortgage-backed securities):									
a. Issued by U.S. Government-									
agencies(1)	1289	0	1290	0	1291	0	1293	0	2.a
b. Issued by U.S. Government-									
sponsored agencies(2)	1294	C	1295	C	1297	59,126	1298	59,245	2.b
3. Securities issued by states and									
political subdivisions in the U.S	8496	C	8497	0	8498	0	8499	0	3

⁽¹⁾ Includes Small Business Administration "Guaranteed Loan Pool Certificates," U.S. Maritime Administration obligations, and Export-Import Bank participation certificates.

⁽²⁾ Includes obligations (other than mortgage-backed securities) issued by the Farm Credit System, the Federal Home Loan Bank System, the Federal Home Loan Mortgage Corporation, the Federal National Mortgage Association, the Financing Corporation, Resolution Funding Corporation, the Student Loan Marketing Association, and the Tennessee Valley Authority.

Legal Title of Bank

FDIC Certificate Number: 27503

Schedule RC-B—Continued

	Held-to-maturity					Available-for-sale			
		Column A)		(Column B)		(Column C)			
	Am	nortized Cost		Fair Value	Ar	nortized Cost		Fair Value	
Dollar Amounts in Thousands	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	
4. Mortgage-backed securities (MBS):									
a. Residential mortgage									
pass-through securities:									
(1) Guaranteed by GNMA	G300	8	G301	7	G302	32,971	G303	32,828	4.a.1
(2) Issued by FNMA and FHLMC	G304	3	G305	3	G306	1,721	G307	1,725	4.a.2
(3) Other pass-through securities	G308	0	G309	C	G310	0	G311	0	4.a.3
b. Other residential mortgage-									
backed securities (include CMOs,									
REMICs, and stripped MBS):									
(1) Issued or guaranteed by									
U.S. Government agencies									
or sponsored agencies.(1)	G312	0	G313	C	G314	80,219	G315	80,186	4.b.1
(2) Collateralized by MBS issued									
or guaranteed by									
U.S. Government agencies									
or sponsored agencies.(1)	G316	0	G317	C	G318	0	G319	0	4.b.2
(3) All other residential									
MBS	G320	0	G321	C	G322	711	G323	718	4.b.3
c. Commercial MBS:									
(1) Commercial mortgage									
pass-through securities:									
(a). Issued or guaranteed by									
FNMA,FHLMC or GNMA	K142	189	K143	188	K144	11,750	K145	12,009	4.c.1.a
(b). Other pass-through securities	K146	0	K147	C	K148	0	K149	0	4.c.1.b

⁽¹⁾ U.S. Government agencies include, but are not limited to, such agencies as the Government National Mortgage Association (GNMA), the Federal Deposit Insurance Corporation (FDIC), and the National Credit Union Administration (NCUA). U.S. Government-sponsored agencies include, but are not limited to, such agencies as the Federal Home Loan Mortgage Corporation (FHLMC) and the Federal National Mortgage Association (FNMA).

FDIC Certificate Number:

27503

Schedule RC-B—Continued

		Held-to	-maturi	ty					
		(Column A)		(Column B)	(Column C)		(Column D)		
	An	nortized Cost		Fair Value	An	nortized Cost		Fair Value	
Dollar Amounts in Thousands	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	
4. c. (2) Other commercial MBS:									
(a). Issued or guaranteed by									
U.S. Government agencies									
or sponsored agencies(1)	K150	0	K151	C	K152	0	K153	0	4.c.2.a
(b). All other commercial MBS	K154	0	K155	C	K156	0	K157	0	4.c.2.b
5. Asset-backed securities and									
structured financial products:									
a. Asset-backed									
securities (ABS)	C026	0	C988	С	C989	0	C027	0	5.a
b. Structured financial products:									
(1) Cash	G336	0	G337	C	G338	0	G339	0	5.b.1
(2) Synthetic	G340	0	G341	C	G342	0	G343	0	5.b.2
(3) Hybrid	G344	0	G345	C	G346	0	G347	0	5.b.3
6. Other debt securities:									
a. Other domestic debt securities	1737	0	1738	C	1739	37,232		41,244	6.a
b. Other Foreign debt securities	1742	0	1743	C	1744	0	1746	0	6.b
7. Investments in mutual funds and									
other equity securities with readily									
determinable fair values(2)					A510	1,253	A511	1,218	7
8. Total (sum of items 1 through 7)									
(total of column A must equal									
Schedule RC, item 2.a) (total of									
column D must equal Schedule RC,									
item 2.b)	1754	200	1771	198	1772	244,965	1773	249,131	8

⁽¹⁾ U.S. Government agencies include, but are not limited to, such agencies as the Government National Mortgage Association (GNMA), the Federal Deposit Insurance Corporation (FDIC), and the National Credit Union Administration (NCUA). U.S. Government-sponsored agencies include, but are not limited to, such agencies as the Federal Home Loan Mortgage Corporation (FHLMC) and the Federal National Mortgage Association (FNMA).

⁽²⁾ Report Federal Reserve stock, Federal Home Loan Bank stock, and bankers' bank stock in Schedule RC-F, item 4.

Schedule RC-B—Continued

Memoranda

Dollar Amounts in Thousands	RCON	Bil Mil Thou	
1. Pledged securities(1)	0416	32,932	M.1
2. Maturity and repricing data for debt securities(1,2) (excluding those in nonaccrual status):			
a. Securities issued by the U.S. Treasury, U.S. Government agencies, and states			
and political subdivisions in the U.S.; other non-mortgage debt securities; and			
mortgage pass-through securities other than those backed by closed-end			
first lien 1-4 family residential mortgages with a remaining maturity or			
next repricing date of:(3,4)			
(1) Three months or less	A549	39,915	M.2.a.1
(2) Over three months through 12 months	A550	607	M.2.a.2
(3) Over one year through three years	A551	20,680	M.2.a.3
	A552	2,874	M.2.a.4
	A553	64,879	M.2.a.5
	A554	3,689	M.2.a.6
b. Mortgage pass-through securities backed by closed-end first lien			
1-4 family residential mortgages with a remaining maturity or			
next repricing date of:(3,5)			
(1) Three months or less	A555	4	M.2.b.1
(2) Over three months through 12 months	A556	21	M.2.b.2
(3) Over one year through three years	A557	0	M.2.b.3
(4) Over three years through five years	A558	346	M.2.b.4
(5) Over five years through 15 years	A559	33,552	M.2.b.5
(6) Over 15 years	A560	642	M.2.b.6
c. Other mortgage-backed securities (include CMOs, REMICs, and stripped MBS;			
exclude mortgage pass-through securities) with an expected average life of:(6)			
(1) Three years or less	A561	4,463	M.2.c.1
(2) Over three years	A562	76,441	M.2.c.2
d. Debt securities with a REMAINING MATURITY of one year or less			
(included in Memorandum items 2.a through 2.c above)	A248	858	M.2.d
3. Amortized cost of held-to-maturity securities sold or transferred to available-for-sale or			
trading securities during the calendar year-to-date (report the amortized cost at date			
of sale or transfer)	1778	0	M.3
4. Structured notes (included in the held-to-maturity and available-for-sale			
accounts in Schedule RC-B, items 2, 3, 5, and 6):			
a. Amortized cost	8782	1,999	M.4.a
b. Fair value	8783	2,005	M.4.b

- (1) Includes held-to-maturity securities at amortized cost and available-for-sale securities at fair value.
- (2) Exclude investments in mutual funds and other equity securities with readily determinable fair values.
- (3) Report fixed rate debt securities by remaining maturity and floating rate debt securities by next repricing date.
- (4) Sum of Memorandum items 2.a.(1) through 2.a.(6) plus any nonaccrual debt securities in the categories of debt securities reported in Memorandum item 2.a that are included in Schedule RC-N, item 9, column C, must equal Schedule RC-B, sum of items 1, 2, 3, 4.c.(1), 5, and 6, columns A and D, plus residential mortgage pass-through securities other than those backed by closed-end first lien 1-4 family residential mortgages included in Schedule RC-B, item 4.a, columns A and D.
- (5) Sum of Memorandum items 2.b.(1) through 2.b.(6) plus any nonaccrual mortgage pass-through securities backed by closed-end first lien 1-4 family residential mortgages included in Schedule RC-N, item 9, column C, must equal Schedule RC-B, item 4.a, sum of columns A and D, less the amount of residential mortgage pass-through securities other than those backed by closed-end first lien 1-4 family residential mortgages included in Schedule RC-B, item 4.a, columns A and D.
- (6) Sum of Memorandum items 2.c.(1) and 2.c.(2) plus any nonaccrual "Other mortgage-backed securities" included in Schedule RC-N, item 9, column C, must equal Schedule RC-B, sum of items 4.b and 4.c.(2), columns A and D.

RC-7

Schedule RC-B—Continued

Memoranda — Continued

1		Held-to	-matur	ity	Available-for-sale				
		(Column A) (Column B)			(Column C)				
	An	nortized Cost		Fair Value	Ar	nortized Cost			
Dollar Amounts in Thousands	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	
Memorandum items 5.a									
through 5.f are to be									
completed by banks with									
\$1 billion or more in total									
assets.(1)									
5. Asset-backed securities									
(ABS)(for each column,									
sum of Memorandum									
items 5.a through 5.f									
must equal Schedule									
RC-B, item 5.a):									
a. Credit card receivables	B838	0	B839	С	B840	С	B841	0	M.5.a
b. Home equity lines	B842	0	B843	С	B844	С	B845	0	M.5.b
c. Automobile loans	B846	0	B847	С	B848	С	B849	0	M.5.c
d. Other consumer loans	B850	0	B851	С	B852	C	B853	0	M.5.d
e. Commercial and industrial loans	B854	0	B855	С	B856	C	B857	0	M.5.e
f. Other	B858	0	B859	C	B860	c	B861	0	M.5.f

⁽¹⁾ The \$1 billion asset size test is generally based on the total assets reported on the June 30, 2015, Report of Condition.

FFIEC 041 Page 22 of 85 RC-8

FDIC Certificate Number:

27503

Schedule RC-B—Continued

	Held-to-maturity					Available-for-sale				
Memoranda — Continued	((Column A)		(Column B)		(Column C)	(Column D)			
	An	nortized Cost		Fair Value	An	nortized Cost		Fair Value	:	
Dollar Amounts in Thousands	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil T	hou	
6. Structured financial										
products by underlying collateral										
or reference assets (for										
each column, sum of										
Memorandum items 6.a through										
6.g must equal Schedule RC-B										
sum of items 5.b(1) through										
(3)):										
a. Trust preferred securities										
issued by financial institutions	G348	0	G349	(G350	C	G351		0	M.6.a
b. Trust preferred securities										
issued by real estate										
investment trusts	G352	0	G353	(G354		G355		0	M.6.b
c. Corporate and										
similar loans	G356	0	G357	(G358		G359		0	M.6.c
d. 1-4 family residential MBS										
issued or guaranteed by										
U.S. government-sponsored						ı				
enterprises (GSEs)	G360	С	G361	(G362	C	G363		0	M.6.d
e. 1-4 family residential										
MBS not issued or										
guaranteed by GSEs	G364	0	G365	(G366		G367		0	M.6.e
f. Diversified (mixed)										
pools of structured financial						T				
products	G368		G369		G370		G371		0	M.6.f
g. Other collateral or										
reference assets	G372	0	G373	(G374	<u> </u>	G375		0	M.6.g

Legal Title of Bank

FDIC Certificate Number: 27503

RC-9

Schedule RC-C—Loans and Lease Financing Receivables

Part I. Loans and Leases

Do not deduct the allowance for loan and lease losses or the allocated transfer					
risk reserve from amounts reported in this schedule. Report		(Column A)	((Column B)	
(1) loans and leases held for sale at the lower of cost or fair value,	То	To Be Completed		Be Completed	
(2) loans and leases held for investment, net of unearned income, and	b	y Banks with		by All Banks	
(3) loans and leases accounted for at fair value under a fair value option.	\$300	Million or More			
Exclude assets held for trading and commercial paper.	in T	otal Assets(1)			
Dollar Amounts in Thousands	RCON	Bil Mil Thou	RCON	Bil Mil Thou	
1. Loans secured by real estate:					
a. Construction, land development, and other land loans:					
(1) 1-4 family residential construction loans			F158	3,570	1.a.1
(2) Other construction loans and all land development and other					
land loans			F159	33,775	1.a.2
b. Secured by farmland (including farm residential and other improvements)			1420	0	1.b
c. Secured by 1-4 family residential properties:					
(1) Revolving, open-end loans secured by 1-4 family residential properties and					
extended under lines of credit			1797	4,597	1.c.1
(2) Closed-end loans secured by 1-4 family residential properties:					
(a) Secured by first liens			5367	66,757	1.c.2.a
(b) Secured by junior liens			5368	157	1.c.2.b
d. Secured by multifamily (5 or more) residential properties			1460	15,750	1.d
e. Secured by nonfarm nonresidential properties:					
(1) Loans secured by owner-occupied nonfarm nonresidential					
properties			F160	49,879	1.e.1
(2) Loans secured by other nonfarm nonresidential properties	-		F161	144,688	1.e.2
Loans to depository institutions and acceptances of other banks			1288	0	2
a. To commercial banks in the U.S.:					
(1) To U.S. branches and agencies of foreign banks	B532	C			2.a.1
(2) To other commercial banks in the U.S	B533	C			2.a.2
b. To other depository institutions in the U.S	B534	C			2.b
c. To banks in foreign countries:					
(1) To foreign branches of other U.S. banks	B536	C			2.c.1
(2) To other banks in foreign countries	B537	C			2.c.2
Loans to finance agricultural production and other loans to farmers			1590	0	3
4. Commercial and industrial loans			1766	5,738	4
a. To U.S. addressees (domicile)	1763	5,738			4.a
b. To non-U.S. addressees (domicile)	1764	C			4.b
5. Not applicable			1		
Loans to individuals for household, family, and other personal expenditures					
(i.e., consumer loans) (includes purchased paper):					
a. Credit cards			B538	0	6.a
b. Other revolving credit plans			B539	91	6.b
c. Automobile Loans			K137	o	6.c
d. Other consumer loans (includes single payment and installment,					
loans other than automobile loans, and all student loans)			K207	614	6.d
7. Loans to foreign governments and official institutions					
(including foreign central banks)			2081	O	7
Obligations (other than securities and leases) of states and political subdivisions					
in the U.S			2107	О	8

⁽¹⁾ The \$300 million asset size test is generally based on the total assets reported on the June 30, 2015, Report of Condition.

27503

FFIEC 041 Page 24 of 85

RC-10

FDIC Certificate Number:

Schedule RC-C—Continued

Part I. Continued		(Column A)	(Column B)	
	То	Be Completed	То	Be Completed	
	b	y Banks with		by All Banks	
	\$300	Million or More			
Dollar Amounts in Thousands	in T	otal Assets(1)			
	RCON	Bil Mil Thou	RCON	Bil Mil Thou	
9. Loans to nondepository financial institutions and other loans:					
a. Loans to nondepository financial institutions			J454	0	9.a
b. Other loans			J464	7	9.b
(1) Loans for purchasing or carrying securities (secured and unsecured)	1545	C			9.b.1
(2) All other loans (exclude consumer loans)	J451	7			9.b.2
10. Lease financing receivables (net of unearned income)			2165	13,539	10
a. Leases to individuals for household, family, and other personal					
expenditures (i.e., consumer leases)	F162	C			10.a
b. All other leases	F163	13,539			10.b
11. LESS: Any unearned income on loans reflected in items 1-9 above			2123	604	11.
12. Total loans and leases, net of unearned income (sum of items 1 through					
10 minus item 11) (must equal Schedule RC, sum of items 4.a and 4.b)			2122	338,558	12

Memoranda

Dollar Amou	ınta in Tha	ucando	DCON	Dil I Mil I Than	
		usarius	RCON	Bil Mil Thou	
1.Loans restructured in troubled debt restructurings that are in compliance with their modifi	ied				
terms(included in Schedule RC-C, Part 1, and not reported as past due or nonaccrual in					
Schedule RC-N,Memorandum item 1):					
a.Construction, land development, and other land loans:					
(1)1 - 4 family residential construction loans			K158	0	M.1.a.1
(2)Other construction loans and all land development and other land loans			K159	0	M.1.a.2
b. Loans secured by 1-4 residential properties			F576	1,890	M.1.b
c. Secured by multifamily (5 or more) residential properties			K160	0	M.1.c
d. Secured by nonfarm nonresidential properties:					
(1) Loans secured by owner-occupied nonfarm nonresidential properties			K161	0	M.1.d.1
(2) Loans secured by other nonfarm nonresidential properties			K162	7,274	M.1.d.2
e. Commercial and Industrial loans:			K256	692	M.1.e
Memorandum items 1.e.(1) and (2) are to be completed by banks with \$300 million or more	e in				
total assets (1) (Sum of Memorandum items 1.e.(1) and (2) must equal Memorandum item					
(1) To U.S.addressees (domicile)	K163	69	2		M.1.e.1
(2) To non-U.S. addressees (domicile)	K164	1	0		M.1.e.2
f. All other loans(include loans to individuals for household, family, and other personal					
expenditures)			K165	0	M.1.f
Itemize loan categories included in memorandum item 1.f, above that exceed 10 percent of	of				
total loans restructured in troubled debt restructutings that are in compliance with their					
modified terms(sum of memorandum items 1.a through 1.e plus 1.f):					
(1) Loans secured by farmland			K166	0	M.1.f.1
(2) Loans to depository institutions and acceptances of other banks			K167	0	M.1.f.2
(3) Not applicable					

⁽¹⁾ The \$300 million asset size test is generally based on the total assets reported on the June 30, 2015, Report of Condition.

RC-11

Legal Title of Bank

FDIC Certificate Number: 27503

Schedule RC-C—Continued

Part I. Continued

Memoranda — Continued	Dollar Amounts in Thousands	RCON B	il Mil Thou	
1.f. (4) Loans to individuals for household, family, and other personal expenditu	res:			
(a) Credit Cards		K098	0	M.1.f.4(a)
(b) Automobile Loans		K203	0	M.1.f.4(b)
(c) Other (includes revolving credit plans other than credit cards and other	ner consumer			
loans)		K204	0	M.1.f.4(c)
(5) Loans to foreign govenments and official instutuitions		K212	0	M.1.f.5
(6) Other loans(1)		K267	0	M.1.f.6
Memorandum item 1.f.(6)(a) is to be completed by(2):				
- Banks with \$300 million or more in total assets				
- Banks with less than \$300 million in total assets that have loans to finance	agricultural			
production and other loans to farmers (Schedule RC-C, part I, item 3) excee	ding 5			
percent of total loans				
(a) Loans to finance agricultural production and other loans to farmers	included in			
Schedule RC_C,part I, Memorandum item 1.f.(6), above		K168	0	M.1.f.6(a)
2. Maturity and repricing data for loans and leases (excluding those in nonaccru	al status):			
a. Closed-end loans secured by first liens on 1-4 family residential properties				
(reported in Schedule RC-C, part I, item 1.c.(2)(a), column B, above) with	a remaining maturity			
or next repricing date of:(3,4)	- ,			
(1) Three months or less		A564	3,370	M.2.a.1
(2) Over three months through 12 months		A565	1,767	M.2.a.2
(3) Over one year through three years		A566	11,174	M.2.a.3
(4) Over three years through five years		A567	621	M.2.a.4
(5) Over five years through 15 years		A568	14,714	M.2.a.5
(6) Over 15 years		A569	34,701	M.2.a.6
b. All loans and leases (reported in Schedule RC-C, part I, items 1 through 10), column B, above)			
EXCLUDING closed-end loans secured by first liens on 1-4 family residentia	al properties			
(reported in Schedule RC-C, part I, item 1.c.(2)(a), column B, above) with	a remaining maturity			
or next repricing date of:(3,5)				
(1) Three months or less		A570	18,185	M.2.b.1
(2) Over three months through 12 months		A571	4,580	M.2.b.2
(3) Over one year through three years		A572	105,793	M.2.b.3
(4) Over three years through five years		A573	62,318	M.2.b.4
(5) Over five years through 15 years		A574	69,807	M.2.b.5
(6) Over 15 years		A575	11,723	M.2.b.6
c. Loans and leases (reported in Schedule RC-C, part I, items 1 through 10, c	olumn B, above)			
with a REMAINING MATURITY of one year or less (excluding those in non	accrual status)	A247	21,902	M.2.c
3. Loans to finance commercial real estate, construction, and land development	activities			
(not secured by real estate)				
included in Schedule RC-C, part I, items 4 and 9, column B(6)		2746	0	M.3
4. Adjustable rate closed-end loans secured by first liens on 1-4 family residential	• •			
(included in Schedule RC-C, part I, item 1.c.(2)(a), column B)		5370	8,144	M.4

- (1) Includes "Loans to finance agricultural production and other loans to farmers," "Obligations (other than securities and loans) of states and political subdivisions in the US.," and " Loans to nondepository financial institutions and other loans."
- (2) The \$300 million asset size test and the 5 percent of total loans test are generally based on the total assets and total loans reported on the June 30, 2015, Report of Condition.
- (3) Report fixed rate loans and leases by remaining maturity and floating rate loans by next repricing date.
- (4) Sum of Memorandum items 2.a.(1) through 2.a.(6) plus total nonaccrual closed-end loans secured by first liens on 1-4 family residential properties included in Schedule RC-N, item 1.c.(2)(a), column C, must equal total closed-end loans secured by first liens on 1-4 family residential properties from Schedule RC-C, part I, item 1.c.(2)(a), column B.
- (5) Sum of Memorandum items 2.b.(1) through 2.b.(6) plus total nonaccrual loans and leases from Schedule RC-N, sum of items 1 through 8, column C, minus nonaccrual closed-end loans secured by first liens on 1-4 family residential properties included in Schedule RC-N, item 1.c.(2)(a), column C, must equal total loans and leases from Schedule RC-C, part I, sum of items 1 through 10, column B, minus total closed-end loans secured by first liens on 1-4 family residential properties from Schedule RC-C, part I, item 1.c.(2)(a), column B.
- (6) Exclude loans secured by real estate that are included in Schedule RC-C, part I, items 1.a through 1.e, column B.

FDIC Certificate Number:

27503

Schedule RC-C—Continued

Part I. Continued

Memoranda — Continued	Dollar Amounts in Thousands	RCON Bil M	1il Thou	
5. To be completed by banks with \$300 million or more	in total assets:(1)			
Loans secured by real estate to non-U.S. addressee				
(included in Schedule RC-C, part I, items 1.a through	1.e, column B)	B837	2,847	M.5
	1) together with affiliated institutions, have outstanding			
credit card receivables (as defined in the instructions) t				
are credit card specialty banks as defined for Uniform E				
6. Outstanding credit card fees and finance charges inc				
part I, item 6.a.	•	C391	N/A	M.6
Memorandum item 7 is to be completed by all banks.				
7. Purchased credit-impaired loans held for investment	accounted for in accordance with			
FASB ASC 310-30 (former AICPA Statement of Position				
a. Outstanding balance	,,	C779	0	M.7.a
b. Amount included in Schedule RC-C, part I, items 1	through 9	C780	0	M.7.b
8. Closed-end loans with negative amortization features				
a. Total amount of closed-end loans with negative a				
	Schedule RC-C, part I, items 1.c.(2)(a) and (b))	F230	0	M.8.a
Memorandum items 8.b and 8.c are to be completed				
with negative amortization features secured by 1–4				
in Schedule RC-C, part I, Memorandum item 8.a.) a.				
the lesser of \$100 million or 5 percent of total loans				
(as reported in Schedule RC-C, part I, item 12, colu	•			
b. Total maximum remaining amount of negative an	•			
closed-end loans secured by 1–4 family resident	* *	F231	N/A	M.8.b
c. Total amount of negative amortization on closed-				
	orted in Memorandum item 8.a above	F232	N/A	M.8.c
9. Loans secured by 1-4 family residential properties in				
Schedule RC-C, part I, items 1.c.(1), 1.c.(2)(a), and		F577	379	M.9
Memorandum items 10 and 11 are to be completed by b				
included in Schedule RC-C, part I, items 1 through 9, at				
10. Loans measured at fair value (included in Schedule				
a. Loans secured by real estate:	- ·			
(1) Construction, land development, and other I	and loans	F578	N/A	M.10.a.1
(2) Secured by farmland (including farm resider	itial and other improvements)	F579	N/A	M.10.a.2
(3) Secured by 1-4 family residential properties:				
(a) Revolving, open-end loans secured by 1				
and extended under lines of credit		F580	N/A	M.10.a.3.a
(b) Closed-end loans secured by 1-4 family	residential properties:			
(1) Secured by first liens		F581	N/A	M.10.a.3.b.1
		F582	N/A	M.10.a.3.b.2
	al properties	F583	N/A	M.10.a.4
(5) Secured by nonfarm nonresidential properti	es	F584	N/A	M.10.a.5
b. Commercial and industrial loans		F585	N/A	M.10.b
c. Loans to individuals for household, family, and o				
expenditures (i.e., consumer loans) (includes pu	ırchased paper):			
(1) Credit cards		F586	N/A	M.10.c.1
		F587	N/A	M.10.c.2
		K196	N/A	M.10.c.3
(4) Other consumer loans		K208	N/A	M.10.c.4
d. Other loans		F589	N/A	M.10.d

⁽¹⁾ The \$300 million asset size test is generally based on the total assets reported on the June 30, 2015, Report of Condition.

27503

Schedule RC-C—Continued

Part I. Continued

Memoranda — Continued

Dollar Amounts in Thousands	RCON Bil I	Mil Thou	
. Unpaid principal balance of loans measured at fair value (reported in Schedule RC-C,	110011 211		
part I, Memorandum item 10):			
a. Loans secured by real estate:			
(1) Construction, land development, and other land loans	F590	N/A	M.11.a.1
(2) Secured by farmland (including farm residential and other improvements)	F591	N/A	M.11.a.2
(3) Secured by 1-4 family residential properties:			
(a) Revolving, open-end loans secured by 1-4 family residential properties			
and extended under lines of credit	F592	N/A	M.11.a.3.a
(b) Closed-end loans secured by 1-4 family residential properties:			
(1) Secured by first liens	F593	N/A	M.11.a.3.b.1
(2) Secured by junior liens	F594	N/A	M.11.a.3.b.2
(4) Secured by multifamily (5 or more) residential properties	F595	N/A	M.11.a.4
(5) Secured by nonfarm nonresidential properties	F596	N/A	M.11.a.5
b. Commercial and industrial loans	F597	N/A	M.11.b
c. Loans to individuals for household, family, and other personal			
expenditures (i.e., consumer loans) (includes purchased paper):			
(1) Credit cards	F598	N/A	M.11.c.1
(2) Other revolving credit plans	F599	N/A	M.11.c.2
(3) Automobile loans	K195	N/A	M.11.c.3
(4) Other consumer loans	K209	N/A	M.11.c.4
d. Other loans	F601	N/A	M.11.d

	(Column A)	(Column B)	((Column C)									
	F	air value of	Gros	s Contractual	Bes	t Estimate at									
	Ac	quired Loans	,	Amounts	Acqu	isition Date of									
	an	d Leases at	Re	ceivable at	of Co	ntractual Cash									
	Acc	quisition Date	Acq	uisition Date	Flows	Not Expected									
Dollar Amounts in Thousands		-			·				-				to l	be Collected	
12. Loans (not subject to the requirements of	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou									
FASB ASC 310-30 (former AICPA Statement of															
Position 03-3)) and leases held for investment															
that were acquired in business combinations with															
acquisition dates in the current calendar year:															
a. Loans secured by real estate	G091	0	G092	С	G093	0	M.12.a								
b. Commercial and industrial loans	G094	0	G095	С	G096	0	M.12.b								
c. Loans to individuals for household, family, and															
other personal expenditures	G097	0	G098	C	G099	0	M.12.c								
d. All other loans and all leases	G100	0	G101	C	G102	0	M.12.d								

FFIEC 041 Page 28 of 85 RC-14

Schedule RC-C—Continued

Part I. Continued

Memoranda — Continued

Dollar Amounts in Thousands	RCON	Bil Mil Thou	
Memorandum item 13 is to be completed by banks that had construction, land development, and other land			
loans in domestic offices (as reported in Schedule RC-C, part I, item 1.a., column B) that exceeded 100 percent			
of total capital (as reported in Schedule RC-R, Part I, item35.a)as of December 31, 2015.			
13. Construction, land development, and other land loans with interest reserves:			
a. Amount of loans that provide for the use of interest reserves (included in			
Schedule RC-C, part I, item 1.a, column B)	G376	24,151	M.13.a
b. Amount of interest capitalized from interest reserves on construction, land		,	
development, and other land loans that is included in interest and fee income on loans	RIAD		
during the quarter (included in Schedule RI, item 1a.(1)(b))	G377	0	M.13.b
Memorandum item 14 is to be completed by all banks.	RCON		
14. Pledged loans and leases	G378	203,926	M.14
Memorandum item 15 is to be completed for the December report only.			
15. Reverse mortgages:			
a. Reverse mortgages outstanding that are held for investment			
(included in Schedule RC-C, item 1.c, above):	RCON	Bil Mil Thou	
(1) Home Equity Conversion Mortgage (HECM) reverse mortgages	J466	N/A	M.15.a.1
(2) Proprietary reverse mortgages	J467	N/A	M.15.a.2
b. Estimated number of reverse mortgage loan referrals to other lenders during			
the year from whom compensation has been received for services performed			
in connection with the origination of the reverse mortgages:	RCON	Number	
(1) Home Equity Conversion Mortgage (HECM) reverse mortgages	J468	N/A	M.15.b.1
(2) Proprietary reverse mortgages	J469	N/A	M.15.b.2
c. Principal amount of reverse mortgage originations that have been			
sold during the year:	RCON	Bil Mil Thou	
(1) Home Equity Conversion Mortgage (HECM) reverse mortgages	J470	N/A	M.15.c.1
(2) Proprietary reverse mortgages	J471	N/A	M.15.c.2

Schedule RC-C—Continued

Part II. Loans to Small Businesses and Small Farms

Report the number and amount currently outstanding as of the report date of business loans with "original amounts" of \$1,000,000 or less and farm loans with "original amounts" of \$500,000 or less. The following guidelines should be used to determine the "original amount" of a loan:

- (1) For loans drawn down under lines of credit or loan commitments, the "original amount" of the loan is the size of the line of credit or loan commitment was most recently approved, extended, or renewed prior to the report date. However, if the amount currently outstanding as of the report date exceeds this size, the "original amount" is the amount currently outstanding on the report date.
- (2) For loan participations and syndications, the "original amount" of the loan participation or syndication is the entire amount of the credit originated by the lead lender.
- (3) For all other loans, the "original amount" is the total amount of the loan at origination or the amount currently outstanding as of the report date, whichever is larger.

Loans to Small Businesses

1. Indicate in the appropriate box at the right whether all or substantially all of the dollar volume of your bank's "Loans secured by nonfarm nonresidential properties" reported in Schedule RC-C, part I, items 1.e.(1) and 1.e.(2), and all or substantially all of the dollar volume of your bank's "Commercial and industrial loans" reported in Schedule RC-C, part I, item 4, (1) have original amounts of \$ 100,000 or less (If your bank has no loans outstanding in both of these two loan categories, place an "X" in the box marked "NO.")

RCON	YES / NO
6999	NO

2.a

2.b

If YES, complete items 2.a and 2.b below, skip items 3 and 4, and go to item 5.

If NO, and your bank has loans outstanding in either loan category, skip items 2.a and 2.b, complete items 3 and 4 below, and go to item 5. If NO and your bank has no loans outstanding in both loan categories, skip items 2 through 4, and go to item 5.

2. Report the total number of loans currently outstanding for each of the following	Number of Loans
Schedule RC-C, part I, loan categories:	
a. "Loans secured by nonfarm nonresidential properties" reported in	
Schedule RC-C, part I, items 1.e.(1) and 1.e.(2) (Note: Sum of	
items 1.e.(1) and 1.e.(2) divided by the number of loans should NOT	RCON
exceed \$100,000.)	5562 N/A
b. "Commercial and industrial loans" reported in Schedule RC-C, part I, Item 4,(1)	
(Note: Item 4 (1) divided by the number of loans should NOT exceed \$100,000.)	5563 N/A

		(Column A)		(Column B)	
				Amount	
		Number		Currently	
		of Loans	(Outstanding	
Dollar Amounts in Thousands	RCON		RCON	Bil Mil Thou	
3. Number and amount currently outstanding of "Loans secured by					
nonfarm nonresidential properties" reported in Schedule RC-C, Part I,					
items 1.e.(1) and 1.e.(2) (sum of items 3.a through 3.c must be less than					
or equal to Schedule RC-C, Part I, sum of items 1.e.(1) and 1.e.(2)):					
a. With original amounts of \$100,000 or less	5564	2	5565	28	
b. With original amounts of more than \$100,000 through \$250,000	5566	6	5567	600	3.b
c. With original amounts of more than \$250,000 through \$1,000,000	5568	25	5569	10,123	3.c
4. Number and amount currently outstanding of "Commercial and industrial					
loans" reported in Schedule RC-C, Part I, item 4(1) (sum of					
items 4.a through 4.c must be less than or equal to Schedule					
RC-C, Part I, item 4(1)):					
a. With original amounts of \$100,000 or less	5570	18	5571	63	4.a
b. With original amounts of more than \$100,000 through \$250,000	5572	7	5573	382	4.b
c. With original amounts of more than \$250,000 through \$1,000,000	5574	7	5575	2,093	4.c

⁽¹⁾ Banks with \$300 million or more in total assets should provide the requested information for "Commercial and industrial loans" based on the loans reported in Schedule RC-C, part I item 4.a, column A, "Commercial and industrial loans to U.S. addressees."

FFIEC 041 Page 30 of 85 RC-16

Schedule RC-C—Continued

Part II. Continued

Agricultural Loans to Small Farms

5. Indicate in the appropriate box at the right whether all or substantially all of the dollar volume of your bank's "Loans secured by farmland (including farm residential and other improvements)" reported in Schedule RC-C, part I, item 1.b, and all or substantially all of the dollar volume of your bank's "Loans to finance agricultural production and other loans to farmers" in reported in Schedule RC-C, part I, item 3, haveoriginal amounts of \$100,000 or less (If your bank has no loans outstanding in both of these two loan categories, place an "X" in the box marked "NO.")

RCON	YES / NO	
6860	NO	5

If YES, complete items 6.a and 6.b below and do not complete items 7 and 8.

If NO and your bank has loans outstanding in either loan category, skip items 6.a and 6.b and complete items 7 and 8 below.

If NO and your bank has no loans outstanding in both loan categories, do not complete items 6 through 8.

6. Report the total number of loans currently outstanding for each of the following	Nui	mber of Loans	
Schedule RC-C, part I, loan categories:			
a. "Loans secured by farmland (including farm residential and other improvements)"			
reported in Schedule RC-C, part I, item 1.b, (Note: Item 1.b divided by the number	RCON		
of loans should NOT exceed \$100,000.)	5576	N/A	6.a
b. "Loans to finance agricultural production and other loans to farmers" in reported in			
Schedule RC-C, part I, item 3 (Note: Item 3 divided by the number of loans			
should NOT exceed \$100,000.)	5577	N/A	6.b

		(Column A)		(Column B)	
				Amount	
		Number		Currently	
		of Loans		Outstanding	
Dollar Amounts in Thousands	RCON		RCON	Bil Mil Thou	
7. Number and amount currently outstanding of "Loans secured by farmland (including					
farm residential and other improvements)" reported in Schedule RC-C, Part I, item 1.b					
(sum of items 7.a through 7.c must be less than or equal to Schedule RC-C, Part I,					
item 1.b):					
a. With original amounts of \$100,000 or less	5578	N/A	5579	N/A	7.a
b. With original amounts of more than \$100,000 through \$250,000	5580	N/A	5581	N/A	7.b
c. With original amounts of more than \$250,000 through \$500,000	5582	N/A	5583	N/A	7.c
8. Number and amount currently outstanding of "Loans to finance agricultural production					
and other loans to farmers" reported in Schedule RC-C, part I, item 3 (sum of					
items 8.a through 8.c must be less than or equal to Schedule RC-C, part I, item 3):					
a. With original amounts of \$100,000 or less	5584	N/A	5585	N/A	8.a
b. Withoriginal amounts of more than \$100,000 through \$250,000	5586	N/A	5587	N/A	8.b
c. With original amounts of more than \$250,000 through \$500,000	5588	N/A	5589	N/A	8.c

FDIC Certificate Number:

FFIEC 041 Page 31 of 85

RC-17

Schedule RC-D - Trading Assets and Liabilities

27503

Schedule RC-D is to be completed by banks that reported average trading assets (Schedule RC-K, item 7) of \$2 million or more in any of the four preceding calendar quarters.

Dollar Amounts in Thousands	RCON	Bil Mil Thou	
Assets			
1. U.S. Treasury securities	3531	N/A	1
2. U.S. Government agency obligations (exclude mortgage-backed securities)	3532	N/A	2
3. Securities issued by states and political subdivisions in the U.S	3533	N/A	3
4. Mortgage-backed securities (MBS):			
a. Residential mortgage pass-through securities issued or guaranteed by FNMA, FHLMC,			
or GNMA	G379	N/A	4.a
b. Other residential MBS issued or guaranteed by U.S. Government agencies or sponsored			
agencies(1)(include CMOs, REMICs, and stripped MBS)	G380	N/A	4.b
c. All other residential MBS	G381	N/A	4.c
d. Commercial MBS issued or guaranteed by U.S. Government agencies or sponsored			
agencies(1)	K197	N/A	4.d
e. All other commercial MBS	K198	N/A	4.e
5. Other debt securities			
a. Structured financial products:			
(1) Cash	G383	N/A	5.a.1
(2) Synthetic	G384	N/A	5.a.2
(3) Hybrid	G385	N/A	5.a.3
b. All other debt securities	G386	N/A	5.b
6. Loans:			
a. Loans secured by real estate:			
(1) Construction, land development, and other land loans	F604	N/A	6.a.1
(2) Secured by farmland (including farm residential and other improvements)	F605	N/A	6.a.2
(3) Secured by 1-4 family residential properties:			
(a) Revolving, open-end loans secured by 1-4 family residential properties			
and extended under lines of credit	F606	N/A	6.a.3.a
(b) Closed-end loans secured by 1-4 family residential properties:			
(1) Secured by first liens	F607	N/A	6.a.3.b.1
(2) Secured by junior liens	F611	N/A	6.a.3.b.2
(4) Secured by multifamily (5 or more) residential properties	F612	N/A	6.a.4
(5) Secured by nonfarm nonresidential properties	F613	N/A	6.a.5
b. Commercial and industrial loans	F614	N/A	6.b
c. Loans to individuals for household, family, and other personal			
expenditures (i.e., consumer loans) (includes purchased paper):			
(1) Credit cards	F615	N/A	6.c.1
(2) Other revolving credit plans	F616	N/A	6.c.2
(3) Automobile Loans	K199	N/A	6.c.3
(4) Other consumer loans	K210	N/A	6.c.4
d. Other loans	F618	N/A	6.d
7. and 8. Not applicable			
9. Other trading assets	3541	N/A	9
10. Not applicable			
11. Derivatives with a positive fair value	3543	N/A	11
12. Total trading assets (sum of items 1 through 11) (must equal Schedule RC, item 5)	3545	N/A	12
Liabilities	RCON	Bil Mil Thou	
13. a. Liability for short positions	3546	N/A	13.a
b. Other trading liabilities_	F624	N/A	13.b
14. Derivatives with a negative fair value	3547	N/A	14
15. Total trading liabilities (sum of items 13.a through 14) (must equal Schedule RC, item 15)	3548	N/A	15
13. Total stability liabilities (suit) of feetile 13.8 tillough 17) (must equal schedule Ne, feeth 13)			

⁽¹⁾ U.S. Government agencies include, but are not limited to, such agencies as the Government National Mortgage Association (GNMA), the Federal Deposit Insurance Corporation (FDIC), and the National Credit Union Administration (NCUA). U.S. Government-sponsored agencies include, but are not limited to, such agencies as the Federal Home Loan Mortgage Corporation (FHLMC) and the Federal National Mortgage Association (FNMA).

Legal Title of Bank FDIC Certificate Number:

Schedule RC-D - Continued

27503

Memoranda

Fichioranaa	Dollar Amounts in Thousands	RCON Bil I	Mil Thou	
1. Unpaid principal balance of loans measured at f	air value			
(reported in Schedule RC-D, items 6.a through	6.d):			
a. Loans secured by real estate:				
(1) Construction, land development, and oth	ner land loans	F625	N/A M.	1.1.a.1
(2) Secured by farmland (including farm res	sidential and other improvements)	F626	N/A M.	1.1.a.2
(3) Secured by 1-4 family residential proper	ties:			
(a) Revolving, open-end loans secured	by 1-4 family residential properties			
and extended under lines of credit		F627	N/A M.	1.1.a.3
(b) Closed-end loans secured by 1-4 far	mily residential properties:			
(1) Secured by first liens		F628		1.1.a.3
		F629		1.1.a.3
(4) Secured by multifamily (5 or more) resid	dential properties	F630		1.1.a.4
(5) Secured by nonfarm nonresidential prop	perties	F631	N/A M.	1.1.a.5
b. Commercial and industrial loans		F632	N/A M.	1.1.b
c. Loans to individuals for household, family, a	nd other personal			
expenditures (i.e., consumer loans) (include	es purchased paper):			
(1) Credit cards		F633		1.1.c.1
		F634		1.1.c.2
(3) Automobile Loans		K200		1.1.c.3
(4) Other consumer loans		K211	N/A M.	1.1.c.4
d. Other loans		F636	N/A M.	1.1.d
2. Loans measured at fair value that are past due	90 days or more:			
a. Fair value		F639	N/A M.	1.2.a
b. Unpaid principal balance		F640	N/A M.	1.2.b
3. Structured financial products by underlying colla	ateral or reference assets (sum of			
Memorandum items 3.a through 3.g must equa through (3)):	Il Schedule RC-D, sum of items 5.a.(1)			
	l institutions_	G299	N/A M.	1.3.a
	ate investment trusts	G332	N/A M.	1.3.b
c. Corporate and similar loans		G333	N/A M.	1.3.c
d. 1-4 family residential MBS issued or guarant				
-	, , , , , , , , , , , , , , , , , , , ,	G334	N/A M.	1.3.d
	ranteed by GSEs	G335	N/A M.	1.3.e
	cial products	G651	N/A M.	1.3.f
g. Other collateral or reference assets		G652	N/A M.	1.3.g
4. Pledged trading assets:				
a. Pleged securities		G387	N/A M.	1.4.a
b. Pledged Loans		G388	N/A M.	1.4.b
Nemorandum items 5 through 10 are to be complet	ed by banks that reported average			
rading assets (Schedule RC-K, item 7) of \$1 billion o				
alendar quarters.	· · · · · ·			
5. Asset-backed securities:				
a. Credit card receivables		F643	N/A M.	1.5.a
		F644	N/A M.	1.5.b
		F645	N/A M.	1.5.c
		F646	N/A M.	1.5.d
		F647	N/A M.	1.5.e
f. Other		F648	N/A M.	1.5.f
	first-loss or equity tranches)	F651	N/A M.	1.6
7. Equity securities (included in Schedule RC-D, ite	· · ·			
		F652	N/A M.	1.7.a
		F653		1.7.b
		F654		1.8

Berkshire Bank	
Legal Title of Bank	
FDIC Certificate Number:	27503

FFIEC 041 Page 33 of 85 RC-19

Schedule RC-D - Continued

Memoranda - Continued

		Dollar Amounts in Thousar	nds	RCON	Bil Mil Thou	
9. 0	ther tra	ding assets (itemize and describe amounts included in Schedule RC-D, item 9,				
t	hat are	greater than \$25,000 and exceed 25 percent of the item): (1)				
		TEXT				
a.	F655	N/A		F655	N/A	M.9.a
b.	F656	N/A		F656	N/A	M.9.b
c.	F657	N/A		F657	N/A	M.9.c
10. (Other to	rading liabilities (itemize and describe amounts included in Schedule RC-D, item				
	13.b, th	nat are greater than \$25,000 and exceed 25 percent of the item):				
		TEXT				
a.	F658	N/A		F658	N/A	M.10.a
b.	F659	N/A		F659	N/A	M.10.b
c.	F660	N/A		F660	N/A	M.10.c

⁽¹⁾ Exclude equity securities.

FFIEC 041 Page 34 of 85

RC-20

Legal Title of Bank FDIC Certificate Number:

27503

Schedule RC-E—Deposit Liabilities

					No	ontransaction	
	Transaction Accounts		Accounts				
		(Column A)		(Column B)	(Column C)		
	Tota	al transaction	N	1emo: Total	Total		
	Acco	unts (Including	Dem	and Deposits(1)	1) Nontransaction		
	To	otal Demand	(I	ncluded in	Accounts		
Dollar Amounts in Thousands	İ	Deposits)	Column A) (Including		ncluding MMDAs)		
Deposits of:	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	
1. Individuals, partnerships, and corporations	B549	120,658			B550	458,131	1
2. U.S. Government	2202	0			2520	0	2
3. States and political subdivisions in the U.S.	2203	0			2530	78	3
4. Commercial banks and other depository							
institutions in the U.S.	B551	0	1		B552	0	4
5. Banks in foreign countries	2213	0	1		2236	0	5
6. Foreign governments and official institutions							
(including foreign central banks)	2216	0			2377	0	6
7. Total (sum of items 1 through 6) (sum of							
columns A and C must equal Schedule RC,							
item 13.a)	2215	120,658	2210	94,779	2385	458,209	7

Memoranda

Dollar Amounts in Thousands	RCON	Bil Mil Thou	
1. Selected components of total deposits (i.e., sum of item 7, columns A and C):			
a. Total Individual Retirement Accounts (IRAs) and Keogh Plan accounts	6835	20,363	M.1.a
b. Total brokered deposits	2365	0	M.1.b
c. Fully insured brokered deposits (included in Memorandum item 1.b above):(2)			
(1) Brokered deposits of less than \$100,000	2343	0	M.1.c.1
(2) Brokered deposits of \$100,000 through \$250,000 and certain brokered			
retirement deposit accounts	J472	0	M.1.c.2
d. Maturity data for brokered deposits:			
(1) Brokered deposits of less than \$100,000 with a remaining			
maturity of one year or less (included in Memorandum item 1.c.(1) above)	A243	0	M.1.d.1
(2) Brokered deposits of \$100,000 through \$250,000 with a remaining			
maturity of one year or less (included in Memorandum item 1.c.(2) above)	K219	0	M.1.d.2
(3) Brokered deposits of more than \$250,000 with a remaining maturity			
of one year or less (included in Memorandum item 1.b above)	K220	0	M.1.d.3
e. Preferred deposits (uninsured deposits of states and political subdivisions in the U.S.			
reported in item 3 above which are secured or collateralized as required under state law)			
(to be completed for the December report only)	5590	N/A	M.1.e
f. Estimated amount of deposits obtained through the use of deposit			
listing services that are not brokered deposits	K223	0	M.1.f
2. Components of total nontransaction accounts (sum of Memorandum items 2.a through 2.d			
must equal item 7, column C above):			
a. Savings deposits:			
(1) Money market deposit accounts (MMDAs)	6810	4,963	M.2.a.1
(2) Other savings deposits (excludes MMDAs)	0352	159,864	M.2.a.2
b. Total time deposits of less than \$100,000	6648	139,157	M.2.b
c. Total time deposits of \$100,000 through \$250,000	J473	116,432	M.2.c
d. Total time deposits of more than \$250,000	J474	37,794	M.2.d
e. Individual Retirement Accounts (IRAs) and Keogh Plan accounts			
of \$100,000 or more included in Memorandum item 2.c and 2.d above	F233	5,874	M.2.e

⁽¹⁾ Includes interest-bearing and noninterest-bearing demand deposits.

⁽²⁾ The dollar amounts used as the basis for reporting in Memorandum items 1.c.(1) and (2) reflect the deposit insurance limits in effect on the report date.

RC-21

Legal Title of Bank
FDIC Certificate Number: 27503

Schedule RC-E—Continued

Memoranda — Continued

Dollar Amounts in Thousands	RCON	Bil Mil Thou	
3. Maturity and repricing data for time deposits of less than \$100,000:			
a. Time deposits of less than \$100,000 with a remaining maturity or			
next repricing date of:(1,2)			
(1) Three months or less	A579	26,782	
(2) Over three months through 12 months	A580	68,913	M.3.a.2
(3) Over one year through three years	A581	43,419	M.3.a.3
(4) Over three years	A582	42	M.3.a.4
b. Time deposits of less than \$100,000 with a REMAINING MATURITY of one year or less			
(included in Memorandum items 3.a.(1) and 3.a.(2) above)(3)	A241	95,391	M.3.b
4. Maturity and repricing data for time deposits of \$100,000 or more:			
a. Time deposits of \$100,000 or more with a remaining maturity or			
next repricing date of:(1,4)			
(1) Three months or less	A584	26,254	
(2) Over three months through 12 months	A585	67,142	
(3) Over one year through three years	A586	60,830	
(4) Over three years	A587	0	M.4.a.4
b. Time deposits of \$100,000 through \$250,000 with a REMAINING MATURITY of one year or less			
(included in Memorandum items 4.a.(1) and 4.a.(2) above)(3)	K221	68,822	M.4.b
c. Time deposits of more than \$250,000 with a REMAINING MATURITY of one year or less			
(included in Memorandum items 4.a.(1) and 4.a.(2) above)(3)	K222	23,520	M.4.c
5. Does your institution offer one or more consumer deposit account products,			
i.e., transaction account or nontransaction savings account deposit products	RCON	YES / NO	
intended primarily for individuals for personal, household, or family use?	P752	YES	M.5

Memorandum items 6 and 7 are to be completed by institutions with \$1 billion or more in total assets(5) that answered "Yes" to Memorandum item 5 above.

	RCON	Bil Mil Thou]
6. Components of total transaction account deposits of individuals, partnerships, and corpora-			
tions (sum of Memorandum items 6.a, 6.b, and 6.c must equal item 1, column A, above):			
a. Total deposits in those noninterest-bearing transaction account deposit products			
intended primarily for individuals for personal, household, or family use	P753	28,60	M.6.a
b. Total deposits in those interest-bearing transaction account deposit products intended			
primarily for individuals for personal, household, or family use	P754	23,59	1 M.6.b
c. Total deposits in all other transaction accounts of individuals, partnerships, and			
corporations	P755	68,46	3 M.6.c

⁽¹⁾ Report fixed rate time deposits by remaining maturity and floating rate time deposits by next repricing date.

⁽²⁾ Sum of Memorandum items 3.a.(1) through 3.a.(4) must equal Schedule RC-E, Memorandum item 2.b.

⁽³⁾ Report both fixed and floating rate time deposits by remaining maturity. Exclude floating rate time deposits with a next repricing date of one year or less that have a remaining maturity of over one year.

⁽⁴⁾ Sum of Memorandum items 4.a.(1) through 4.a.(4) must equal Schedule RC-E, sum of Memorandum items 2.c and 2.d.

⁽⁵⁾ The \$1 billion asset size test is generally based on the total assets reported on the June 30, 2015, Report of Condition.

Berkshire Bank	
Legal Title of Bank	
FDIC Certificate Number:	27503

FFIEC 041 Page 36 of 85 RC-22

Schedule RC-E—Continued

Memoranda—Continued

i Cinoranaa Continaca			
Dollar Amounts in Thousands	RCON	Bil Mil Thou	
7. Components of total nontransaction account deposits of individuals, partnerships, and corporations			
(sum of Memorandum items 7.a.(1), 7.a.(2), 7.b.(1), and 7.b.(2) plus all time			
deposits of individuals, partnerships, and corporations must equal item 1, column C, above):			
a. Money market deposit accounts (MMDAs) of individuals, partnerships, and corporations			
(sum of Memorandum items 7.a.(1) and 7.a.(2) must be less than or equal to			
Memorandum item 2.a.(1) above):			
(1) Total deposits in those MMDA deposit products intended primarily for individuals			
for personal, household, or family use	P756	3,700	M.7.a.1
(2) Deposits in all other MMDAs of individuals, partnerships,			
and corporations	P757	1,263	M.7.a.2
b. Other savings deposit accounts of individuals, partnerships, and corporations (sum			
of Memorandum items 7.b.(1) and 7.b.(2) must be less than or equal to Memorandum			
item 2.a.(2) above):			
(1) Total deposits in those other savings deposit account deposit products intended			
primarily for individuals for personal, household, or family use	P758	102,452	M.7.b.1
(2) Deposits in all other savings deposit accounts of individuals, partnerships, and			
corporations_	P759	57,412	M.7.b.2

Schedule RC-F—Other Assets

		Dollar Amounts in	n Thous	ands	RCON	Bil Mil Thou	
1. Ac	crued in	nterest receivable(1)			B556	2,252	1
		red tax assets(2)			2148	12,261	2
		nly strips receivable (not in the form of a security)(3)on:					
		ge loans			A519	0	3.a
		inancial assets			A520	0	3.b
		curities that DO NOT have readily determinable fair values(4)			1752	661	4
5. Lif	e insura	ance assets					
a.	Genera	l account life insurance assets			K201	0	5.a
		te account life insurance assets			K202	0	5.b
c.	Hybrid	K270	0	5.c			
	other a	em)	2168	540	6		
		Prepaid expenses	2166	533			6.a
	b.	Repossessed personal property (including vehicles)	1578	С			6.b
	c.	Derivatives with a positive fair value held for purposes other than trading	C010	С			6.c
	d.	Retained interests in accrued interest receivable related to					
		securitized credit cards	C436	С			6.d
	e.	FDIC loss-sharing indemnification assets	J448	С			6.e
	f.	Not Applicable					
	TEXT				,		
g.	3549	Accounts Rec/Security Deposit	3549	7			6.g
h.	3550		3550	С			6.h
i.	3551		3551	c			6.i
7. To	7. Total (sum of items 1 through 6) (must equal Schedule RC, item 11) 2160 15,714						7

- (1) Includes accrued interest receivable on loans, leases, debt securities, and other interest-bearing assets.
- (2) See discussion of deferred income taxes in Glossary entry on "income taxes."
- (3) Report interest-only strips receivable in the form of a security as available-for-sale securities in Schedule RC, item 2.b, or as trading assets in Schedule RC, item 5, as appropriate.
- (4) Includes Federal Reserve stock, Federal Home Loan Bank stock, and bankers' bank stock.

Schedule RC-G—Other Liabilities

		Dollar Amounts in	n Thous	ands	RCON	Bil Mil Thou	
1. a.	Interes	t accrued and unpaid on deposits(1)			3645	1,206	1.a
b.	Other	expenses accrued and unpaid (includes accrued income taxes payable)			3646	1,501	1.b
2. Ne	t defer	red tax liabilities(2)			3049	0	2
3. All	owance	e for credit losses on off-balance sheet credit exposures			B557	0	3
4. All	other I	iabilities (itemize and describe amounts greater than \$25,000 that exceed 25 percen	of this	item)	2938	2,657	4
	a.	Accounts Payable	3066	425			4.a
	b.	Deferred compensation liabilities	C011	2,232			4.b
	c.	Dividends declared but not yet payable	2932	С			4.c
	d.	Derivatives with a negative fair value held for purposes other than trading	C012	С			4.d
	TEXT						
e.	3552		3552	С			4.e
f.	3553		3553	С			4.f
g.	g. 3554 0 4.						
5. To	tal (sur	n of items 1 through 4) (must equal Schedule RC, item 20)			2930	5,364	5

⁽¹⁾ For savings banks, include "dividends" accrued and unpaid on deposits.

⁽²⁾ See discussion of defered income taxes in Glossary entry on "income taxes."

Legal Title of Bank FDIC Certificate Number:

27503

Schedule RC-K—Quarterly Averages (1)

	Dollar Amounts in Thousands	RCON	Bil Mil Thou	
Assets				
Interest-bearing balances due from depository institutions		3381	92,150	1
2. U.S. Treasury securities and U.S. Government agency obligations(2)				
(excluding mortgage-backed securities)		B558	107,022	2
Mortgage-backed securities(2)		B559	133,412	3
4. All other securities(2,3)				
(includes securities issued by states and political subdivisions in the U.S.)		B560	38,641	4
5. Federal funds sold and securities purchased under agreements to resell		3365	0	5
6. Loans:				
a. Total loans		3360	331,483	6.a
b. Loans secured by real estate:				
(1) Loans secured by 1-4 family residential properties		3465	72,488	6.b.1
(2) All other loans secured by real estate		3466	240,235	6.b.2
c. Commercial and industrial loans		3387	5,898	6.c
d. Loans to individuals for household, family, and other personal expenditure	es:			
(1) Credit cards		B561	0	6.d.1
(2) Other (includes revolving credit plans other than credit cards, automo	bile loans,			
and other consumer loans)		B562	723	6.d.2
7. To be completed by banks with \$100 million or more in total assets:(4)				
Trading assets		3401	0	7
8. Lease financing receivables (net of unearned income)		3484	12,199	8
9. Total assets(5)		3368	716,388	9
Liabilities				
10. Interest-bearing transaction accounts (interest-bearing demand deposits,				
NOW accounts, ATS accounts, and telephone and preauthorized transfer ac	counts)	3485	21.627	10
11. Nontransaction accounts:	counts)		21,027	
a. Savings deposits (includes MMDAs)		B563	162,256	11.a
b. Time deposits of \$100,000 or more		A514	146,539	11.b
c. Time deposits of less than \$100,000		A529	143,655	11.c
12. Federal funds purchased and securities sold under agreements to repurchase	<u> </u>	3353	30.000	12
13. To be completed by banks with \$100 million or more in total assets:(4)	<u> </u>	2220	22,000	
Other borrowed money (includes mortgage indebtedness and obligations un	der			
capitalized leases)	aci	3355	0	13
capitalized icases)				-

Memorandum

	Dollar Amounts in Thousands	RCON	Bil Mil Thou	
Memorandum item 1 is to be completed by:(4)				
 banks with \$300 million or more in total assets, and 				
• banks with less than \$300 million in total assets that have loans				
to finance agricultural production and other loans to farmers				
(Schedule RC-C, part I, item 3) exceeding 5 percent of total loans.				4
1. Loans to finance agricultural production and other loans to farmers_		3386	<u> </u>	0

(1) For all items, banks have the option of reporting either (1) an average of DAILY figures for the quarter, or (2) an average of WEEKLY figures (i.e., the Wednesday of each week of the quarter).

⁽²⁾ Quarterly averages for all debt securities should be based on amortized cost.

⁽³⁾ Quarterly averages for all equity securities should be based on historical cost.

⁽⁴⁾ The asset size tests and the 5 percent of total loans test are generally based on the total assets and total loans reported on the June 30, 2015, Report of Condition.

⁽⁵⁾ The quarterly average for total assets should reflect all debt securities (not held for trading) at amortized cost, equity securities with readily determinable fair values at the lower of cost or fair value, and equity securities without readily determinable fair values at historical cost.

Schedule RC-L—Derivatives and Off-Balance Sheet Items

Please read carefully the instructions for the preparation of Schedule RC-L. Some of the amounts reported in Schedule RC-L are regarded as volume indicators and not necessarily as measures of risk.

		Dollar Amounts in	Thous	ands	RCON	Bil Mil Thou	
1. Unused commitments:							
a. Revolving, open-end lines secured by 1-4 family residential properties, e.g., home equity lines						370	1.a
Items 1.a.(1) and 1.a.(2) are to be completed for the December	report (only.					
(1) Unused commitments for Home Equity Conversion Mortgage	(HECM)	reverse					
mortgages outstanding that are held for investment (include	d in iter	m 1.a above)			J477	N/A	1.a.(1)
(2) Unused commitments for proprietary reverse mortgages outsi	tanding						
that are held for investment (included in item 1.a above)					J478	N/A	1.a.(2)
b. Credit card lines					3815	0	1.b
Items 1.b.(1) and 1.b.(2) are to be completed by banks with eith	her \$300	0 million or more					
in total assets or \$300 million or more in credit card lines.(1)							
(Sum of items 1.b.(1) and 1.b.(2) must equal item 1.b)							
(1) Unused consumer credit card lines					J455	1 9	1.b.(1)
(2) Other unused credit card lines					J456	0	1.b.(2)
c. Commitments to fund commercial real estate, construction, and le	and dev	elopment loans:					
(1) Secured by real estate:							
(a) 1–4 family residential construction loan commitments					F164] 0	1.c.1.a
(b) Commercial real estate, other construction loan, and land							
development loan commitments					F165	50,231	
(2) NOT secured by real estate					6550	1 9	1.c.2
d. Securities underwriting0							1.d
e. Other unused commitments:							
(1) Commercial and industrial loans					J457	700	
(2) Loans to financial institutions					J458	9	1.e.(2)
(3) All other unused commitments					J459	725	
Financial standby letters of credit					3819	151	2
Item 2.a is to be completed by banks with \$1 billion or more in total							_
a. Amount of financial standby letters of credit conveyed to others_			3820		1		2.a
3. Performance standby letters of credit					3821] 0	3
Item 3.a is to be completed by banks with \$1 billion or more in total			2022		_		2 -
a. Amount of performance standby letters of credit conveyed to other	ers		3822	()		3.a
4. Commercial and similar letters of credit					3411	1 0	4
5. Not applicable							
6. Securities lent and borrowed:							
a. Securities lent (including customers' securities lent where the customers)	er is				2422		6.5
Indemnified against loss by the reporting bank)					3433	1 0	6.a. 6.b.
b. Securities borrowed		(0.1		(C D)	3432		0.0.
	,	(Column A) Sold Protection	Durcha	(Column B) sed Protection			
7. Credit derivatives:	-						
a. Notional amounts:							7.a.(1)
(1) credit deludit swaps							7.a.(1) 7.a.(2)
(2) Total return swaps	1		7.a.(2) 7.a.(3)				
(3) Credit options	1		7.a.(3) 7.a.(4)				
(4) Other credit derivatives C974 0 C975 0							7.a.(¬)
b. Gross fair values: (1) Gross positive fair value (219 0 C221 0							7.b.(1)
(1) Gross positive fair value	C219	,	C221	,	1		7.b.(1) 7.b.(2)
(2) Gross negative fair value C220 O C222 O						7.5.(2)	

⁽¹⁾ The asset size tests and the \$300 million credit card lines test are generally based on the total assets and credit card lines reported in June 30, 2015, Report of Condition.

27503

RC-26

Schedule RC-L—Continued

FDIC Certificate Number:

		Dollar Amounts in	n Thous	ands	RCON	Bil Mil Thou	
7.c. Notional amounts by regulatory capital treatment:(1)							
(1) Positions covered under the Market Risk Rule:							
(a) Sold protection					G401	0	7.c.(1)(a)
(b) Purchased protection					G402	0	7.c.(1)(b)
(2) All other positions:							
(a) Sold protection					G403	0	7.c.(2)(a)
(b) Purchased protection that is recognized as a	guarantee for regul	atory capital					7 (2)(1)
purposes					G404	0	7.c.(2)(b)
(c) Purchased protection that is not recognized as a guarantee for regulatory capital							7 - (2)(-)
purposes					G405] 0	7.c.(2)(c)
			Rema	ining Maturity of	:		
		(Column A)		(Column B)		Column C)	
Dollar Amounts in Thousands		ne Year or	0	er One Year	Ove	er Five Years	
		Less	Throu	gh Five Years			
7.d. Notional amounts by remaining maturity:	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	
(1) Sold credit protection:(2)							
(a) Investment grade	G406	(G407	(G408	0	7.d.(1)(a)
(b) Subinvestment grade	G409		G410		G411	0	7.d.(1)(b)
(2) Purchased credit protection:(3)				T			
(a) Investment grade			G413	(G414	0	7.d.(2)(a)
(b) Subinvestment grade	G415		G416	(G417] 0	7.d.(2)(b)
						T =	
					RCON	Bil Mil Thou	
8. Spot foreign exchange contracts					8765	1 0	8
9. All other off-balance sheet liabilities (exclude derivative		•			2420		0
of this item over 25 percent of Schedule RC, item 27.a,	"Total bank equity	capital")			3430	0	9
AL							
a. Not applicable.	utat		3434	Ι ,	1		9.b
b. Commitments to purchase when-issued secur		Llama	3737		1		5.0
 Standby letters of credit issued by another pa Loan Bank) on the bank's behalf 	arty (e.g., a rederar	поше	C978		1		9.c
TEXT			0370	<u> </u>	1		5.0
d. 3555			3555	l (3		9.d
e. 3556			3556				9.e
f. 3557			3557	(9.f
10. All other off-balance sheet assets (exclude derivatives)	(itemize and describ	e each component					
of this item over 25 percent of Schedule RC, item 27.a,	•	·			5591	0	10
TEXT		/					
a. Commitments to sell when-issued securities			3435	(10.a
b. 5592			5592	(10.b
c. 5593			5593	(10.c
d. 5594			5594	(10.d
e. 5595			5595				10.e
					RCON	Tril Bil Mil Thou	
11. Year-to-date merchant credit card sales volume:							
a. Sales for which the reporting bank is the acquiring b					C223	0	11.a
b. Sales for which the reporting bank is the agent bank	with risk				C224] 0	11.b

⁽¹⁾ Sum of items 7.c.(1)(a) and 7.c.(2)(a) must equal sum of items 7.a.(1) through (4), column A. Sum of items 7.c.(1)(b), 7.c.(2)(b) and 7.c.(2)(c) must equal sum of items 7.a.(1) through (4), column B.

⁽²⁾ Sum of items 7.d.(1)(a) and (b), columns A through C, must equal sum of items 7.a.(1) through (4), column A.

⁽³⁾ Sum of items 7.d.(2)(a) and (b), columns A through C, must equal sum of items 7.a.(1) through (4), column B.

RC-27

Legal Title of Bank
FDIC Certificate Number:

27503

Schedule RC-L—Continued

Dollar Amounts in Thousands	(Column A)	(Column B)		(Column C)		(Column D)	
	Interest	Foreign		Equity		Commodity	
Derivatives Position Indicators	Rate	Exchange		Derivative		and Other	
	Contracts	Contracts		Contracts		Contracts	
12. Gross amounts (e.g., notional amounts)							
(for each column, sum of items 12.a through	Tril Bil Mil Thou	Tril Bil Mil Thou		Tril Bil Mil Thou		Tril Bil Mil Thou	
12.e must equal sum of items 13 and 14):	RCON 8693	RCON 8694		RCON 8695		RCON 8696	
a. Futures contracts	0	0)	0		0	12.a
	RCON 8697	RCON 8698		RCON 8699		RCON 8700	
b. Forward contracts	0	0		0		0	12.b
c. Exchange-traded option contracts:	RCON 8701	RCON 8702		RCON 8703		RCON 8704	
(1) Written options	0	0)	0)	0	12.c.1
	RCON 8705	RCON 8706		RCON 8707		RCON 8708	
(2) Purchased options	0	0		0		0	12.c.2
d. Over-the-counter option contracts:	RCON 8709	RCON 8710		RCON 8711		RCON 8712	
(1) Written options	0	0		0		0	12.d.1
	RCON 8713	RCON 8714		RCON 8715		RCON 8716	
(2) Purchased options	0	0)	0)	0	12.d.2
	RCON 3450	RCON 3826		RCON 8719		RCON 8720	
e. Swaps	0	0)	0)	0	12.e
13. Total gross notional amount of	RCON A126	RCON A127		RCON 8723		RCON 8724	
derivative contracts held for trading	0	0		0		0	13
14. Total gross notional amount of							
derivative contracts held for	RCON 8725	RCON 8726		RCON 8727		RCON 8728	
purposes other than trading	0	0		0		0	14
a. Interest rate swaps where the bank	RCON A589						
has agreed to pay a fixed rate	0						14.a
15. Gross fair values of derivative contracts:							
a. Contracts held for trading:	RCON 8733	RCON 8734		RCON 8735		RCON 8736	
(1) Gross positive fair value	0	0		0		0	15.a.1
	RCON 8737	RCON 8738		RCON 8739		RCON 8740	
(2) Gross negative fair value	0	0		0		0	15.a.2
b. Contracts held for purposes other							
than trading:	RCON 8741	RCON 8742		RCON 8743		RCON 8744	
(1) Gross positive fair value	0	0)	0		0	15.b.1
	RCON 8745	RCON 8746		RCON 8747		RCON 8748	
(2) Gross negative fair value	0	0		0		0	15.b.2

FFIEC 041 Page 42 of 85 RC-28

Schedule RC-L—Continued

Item 16 is to be completed only by banks with total assets of \$10 billion or more.(1)

	,	Column A) Banks and urities Firms	`	Column B) Monoline Financial Guarantors	l `	Column C) edge Funds)	Column D) Sovereign overnments	Corporat	lumn E) ions and All unterparties	
Dollar Amounts in Thousands	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	
16. Over-the-counter derivatives:											
a. Net current credit exposure	G418	N/A	G419	N/A	G420	N/A	G421	N/A	G422	N/A	16.a
b. Fair value of collateral:											
(1) Cash - U.S. dollar	G423	N/A	G424	N/A	G425	N/A	G426	N/A	G427	N/A	16.b(1)
(2) Cash - Other currencies	G428		G429		G430		G431	N/A	G432	N/A	16.b(2)
(3) U.S. Treasury securities	G433	N/A	G434	N/A	G435	N/A	G436	N/A	G437	N/A	16.b(3)
(4) U.S. Government agency											
and U.S. Government-											
sponsored agency				T		T					
debt securities	G438		G439		G440		G441	N/A	G442	N/A	16.b(4)
(5) Corporate bonds	G443		G444		G445		G446	N/A	G447	N/A	16.b(5)
(6) Equity securities	G448		G449	N/A	G450		G451	N/A	G452	N/A	16.b(6)
(7) All other collateral	G453	N/A	G454	N/A	G455	N/A	G456	N/A	G457	N/A	16.b(7)
(8) Total fair value of collateral (sum of items											
16.b.(1) through (7))	G458	N/A	G459	N/A	G460	N/A	G461	N/A	G462	N/A	16.b(8)

⁽¹⁾ The \$10 billion asset size test is generally based on the total assets reported on the June 30, 2015, Report of Condition.

27503

FFIEC 041 Page 43 of 85

RC-29

Schedule RC-M—Memoranda

FDIC Certificate Number:

Dollar Amour	nts in Thousa	nds	RCON	Bil Mil Thou	
1. Extensions of credit by the reporting bank to its executive officers, directors, principal	_				
shareholders, and their related interests as of the report date:					
a. Aggregate amount of all extensions of credit to all executive officers, directors, principal	al				
shareholders, and their related interests			6164	460	1.a
b. Number of executive officers, directors, and principal shareholders to whom the amou	nt of				
all extensions of credit by the reporting bank (including extensions of credit to					
related interests) equals or exceeds the lesser of \$500,000 or 5 percent	RCON	Number			
of total capital as defined for this purpose in agency regulations	6165	(1.b
2. Intangible assets other than goodwill:					
a. Mortgage servicing assets			3164	48	2.a
(1) Estimated fair value of mortgage servicing assets	A590	48			2.a.1
b. Purchased credit card relationships and nonmortgage servicing assets			B026	0	2.b
c. All other identifiable intangible assets			5507	0	2.c
d. Total (sum of items 2.a, 2.b, and 2.c) (must equal Schedule RC, item 10.b)			0426	48	2.d
3. Other real estate owned:					
a. Construction, land development, and other land			5508	0	3.a
b. Farmland			5509	0	3.b
c. 1-4 family residential properties			5510	74	3.c
d. Multifamily (5 or more) residential properties			5511	0	3.d
e. Nonfarm nonresidential properties			5512	0	3.e
f. Foreclosed properties from "GNMA loans"			C979	0	3.f
g. Total (sum of items 3.a through 3.f) (must equal Schedule RC, item 7)			2150	74	3.g
4. Not Applicable					
5. Other borrowed money:					
a. Federal Home Loan Bank advances:					
(1) Advances with a remaining maturity or next repricing date of:(1)					
(a) One year or less			F055	0	5.a.1.a
(b) Over one year through three years			F056	0	5.a.1.b
(c) Over three years through five years			F057	0	5.a.1.c
(d) Over five years			F058	0	5.a.1.d
(2) Advances with a REMAINING MATURITY of one year or less (included in item					
5.a.(1)(a) above)(2)			2651	0	5.a.2
(3) Structured advances (included in items 5.a.(1)(a)-(d) above)			F059	0	5.a.3
b. Other borrowings:					
(1) Other borrowings with a remaining maturity or next repricing date of:(3)					
(a) One year or less			F060	0	5.b.1.a
(b) Over one year through three years			F061	0	5.b.1.b
(c) Over three years through five years			F062	0	5.b.1.c
(d) Over five years			F063	0	5.b.1.d
(2) Other borrowings with a REMAINING MATURITY of one year or less (included in					
item 5.b.(1)(a) above(4)			B571	0	5.b.2
c. Total (sum of items 5.a.(1)(a)-(d) and items 5.b.(1)(a)-(d)) (must equal Schedule RC,	item 16)		3190	0	5.c

⁽¹⁾ Report fixed rate advances by remaining maturity and floating rate advances by next repricing date.

⁽²⁾ Report both fixed and floating rate advances by remaining maturity. Exclude floating rate advances with a next repricing date of one year or less that have a remaining maturity of over one year.

⁽³⁾ Report fixed rate other borrowings by remaining maturity and floating rate other borrowings by next repricing date.

⁽⁴⁾ Report both fixed and floating rate other borrowings by remaining maturity. Exclude floating rate other borrowings with a next repricing date of one year or less that have a remaining maturity of over one year.

Berkshire Bank	
Legal Title of Bank	
FDIC Certificate Number:	27503

FFIEC 041 Page 44 of 85 RC-30

Schedule RC-M—Continued

Dollar Amounts in Thousands RCON	YES / NO	
6. Does the reporting bank sell private label or third party mutual funds and annuities?	NO	6
RCON	Bil Mil Thou	
7. Assets under the reporting bank's management in proprietary mutual funds and annuities B570	0	7
8. Internet Web site addresses and physical office trade names:		
a. Uniform Resource Locator (URL) of the reporting institution's primary Internet Web site (home page), if any (Example: www	/w.examplebank.c	com)
TEXT 4087 http://www.berkbank.com		8.a
b. URLs of all other public-facing Internet Websites that the reporting institution uses to accept or solicit		
deposit from the public, if any (Example: www.examplebank.biz):(1)		
(1) TE01 N528		8.b.1
(2) TE02 N528		8.b.2
TE03		8.b.3
TE04		
		8.b.4
(5) TEOS TEOS TEOS		8.b.5
(6) TE06 N528		8.b.6
$\begin{array}{c c} TE07 \\ N528 \end{array}$		8.b.7
(8) TE08 N528		8.b.8
(9) TE09 N528		8.b.9
(10) TE10 N528		8.b.10
c. Trade names other than the reporting institution's legal title used to identify one or more of the		0.0.10
institution's physical offices at which deposits are accepted or solicited from the public, if any:		
TE01 N529		8.c.1
TEO2		8.c.2
(2) N529 TE03 N529		
(3) N529 TE04		8.c.3
(4) N529		8.c.4
(5) TEOS NS29		8.c.5
(6) TE06 N529		8.c.6
9. Do any of the bank's Internet Web sites have transactional capability, i.e., allow the	YES / NO	
bank's customers to execute transactions on their accounts through the Web site?	YES	9
O. Secured liabilities:	Bil Mil Thou	
a. Amount of "Federal funds purchased" that are secured (included in Schedule RC, item 14.a) F064	0	10.a
b. Amount of "Other borrowings" that are secured (included in Schedule RC-M, items 5.b.(1)(a)-(d))	VEC / 212	10.b
1. Does the bank act as trustee or custodian for Individual Retirement Accounts, Health Savings Accounts, and other similar accounts?	YES / NO	11
2. Does the bank provide custody, safekeeping, or other services involving the acceptance of		-
orders for the sale or purchase of securities?	NO	12

⁽¹⁾ Report only highest level URLs (for example, report www.examplebank.biz, but do not also report www.examplebank.biz/checking).

Report each top level domain name used (for example, report both www.examplebank.biz and www.examplebank.net).

RC-31

Legal Title of Bank
FDIC Certificate Number:

27503

Schedule RC-M—Continued

Dollar Amounts in Thousands	RCON	Bil Mil Thou	
13. Assets covered by loss-sharing agreements with the FDIC:			
a. Loans and leases (included in Schedule RC, items 4.a and 4.b):			
(1) Loans secured by real estate:			
(a) Construction , land development, and other land loans:			
(1) 1-4 family residential construction loans_	K169	0	13.a.(1)(a)(1)
(2) Other construction loans and all land development and other land loans	K170	0	13.a.(1)(a)(2)
(b) Secured by farmland	K171	0	13.a.(1)(b)
(c) Secured by 1-4 family residential properties:			()(-)
(1) Revolving open-end loans secured by 1-4 family residential properties and			
extended under lines of credit	K172	0	13.a(1)(c)(1)
(2) Closed-end loans secured by 1-4 family residential properties:			()(-)()
(a) Secured by first liens	K173	0	13.a.(1)(c)(2)(a)
(b) Secured by junior liens	K174	0	13.a.(1)(c)(2)(b)
(d) Secured by multifamily(5 or more) residential properties	K175	0	13.a.(1)(d)
(e) Secured by nonfarm, nonresidential properties:			(-)(-)
(1) Loans secured by owner-occupied nonfarm nonresidential properties	K176	0	13.a.(1)(e)(1)
(2) Loans secured by other nonfarm nonresidential properties	K177	0	13.a.(1)(e)(2)
(2) Not Applicable			()(-)()
(3) Commercial and industrial loans	K179	0	13.a.(3)
(4) Loans to individuals for household, family, and other personal expenditures:			()
(a) Credit cards	K180	0	13.a.(4)(a)
(b) Automobile loans	K181	0	13.a.(4)(b)
(c) Other (includes revolving credit plans other than credit cards and other consumer			
loans)	K182	0	13.a.(4)(c)
(5) All other loans and all leases	K183	0	13.a.(5)
Itemize the categories of loans and leases (as defined in ScheduleRC-C, part 1) included			. ,
in item 13.a.(5) above that exceed 10 percent of total loans and leases covered by loss-sharing			
agreements with the FDIC (sum of items 13.a.1.(1) through (5)):			
(a) Loans to depository institutions and acceptances of other banks	K184	0	13.a.(5)(a)
(b) Loans to foreign government and official institutions	K185	0	13.a.(5)(b)
(c) Other loans(1)	K186	0	13.a.(̇̀5)(̇̀c)
Item 13.a.(5)(c)(1) is to be completed by:(2)			
- Banks with \$300 million or more in total assets			
- Banks with less than \$300 million in total assets that have loans to finance			
agricultural production and other loans to farmers (Schedule RC-C, part 1, item 3)			
exceeding 5 percent of total loans			
(1) Loans to finance agricultural production and other loans to farmers included			
in Schedule RC-M, item 13.a.(5)(c), above	K178	0	13.a.(5)(c)(1)
(d) Lease financing receivables	K273	0	13.a.(5)(d)

⁽¹⁾ Includes "Loans to finance agricultural production and other loans to farmers," "Obligations" (other than securities and loans) of states and political subdivisions in the U.S.," and "Loans to nondepository financial institutions and other loans"

⁽²⁾ The 300 million asset size test and the 5 percent of total loans test are generally based on the total assets and total loans reported on the June 30, 2015, Report of Condition.

Berkshire Bank	
Legal Title of Bank	
FDIC Certificate Number:	27503

FFIEC 041 Page 46 of 85 RC-32

Schedule RC-M—Continued

Dollar Amounts in Thousands	RCON	Bil Mil Thou	
b. Other real estate owned (included in Schedule RC, item 7):			
(1) Construction, land development, and other land	K187	0	13.b.(1)
(2) Farmland	K188	0	13.b.(2)
(3) 1-4 family residential properties	K189	0	13.b.(3)
(4) Multifamily (5 or more) residential properties	K190	0	13.b.(4)
(5) Nonfarm nonresidential properties	K191	0	13.b.(5)
(6) Not applicable			
(7) Portion of covered other real estate owned included in items 13.b.(1) through (5)			
above that is proteced by FDIC loss-sharing agreements	K192	0	13.b.(7)
c. Debt securities (included in Schdule RC. items 2.a and 2.b)	J461	0	13.c
d. Other assets (exclude FDIC loss-sharing indemnification assets)	J462	0	13.d
14. Captive insurance and reinsurance subsidiaries:			
a. Total assets of captive insurance subsidiaries(1)	K193	0	14.a
b. Total assets of captive reinsurance subsidiaries(1)	K194	0	14.b
Item 15 is to be completed by institutions that are required or have elected to be			
treated as a Qualified Thrift Lender.			
15. Qualified Thrift Lender (QTL) test:			
a. Does the institution use the Home Owners' Loan Act (HOLA) QTL test			
or the Internal Revenue Service Domestic Building and Loan			
Association (IRS DBLA) test to determine its QTL compliance?	RCON	Number	
(for the HOLA QTL test, enter 1; for the IRS DBLA test, enter 2)	L133	N/A	15.a
b. Has the institution been in compliance with the HOLA QTL test as of			
each month end during the quarter or the IRS DBLA test for its most	RCON	YES / NO	
recent taxable year, as applicable?	L135	N/A	15.b

⁽¹⁾ Report total assets before eliminating intercompany transactions between the consolidated insurance or reinsurance subsidiary and other offices or consolidated subsidiaries of the reporting bank.

RC-33

Legal Title of Bank

FDIC Certificate Number: 27503

Schedule RC-M—Continued

Item 16.a and, if appropriate, items 16.c and 16.d are to be completed semiannually in the June and December reports only. Item 16.b is to be completed annually in the June report only.

16. International remittance transfers offered to consumers:(1)

101 International Territories dialibrate distributions (1)			
(a) As of the report date, did your institution offer to consumers in any state any of			
the following mechanisms for sending international remittance transfers?	RCON	YES / NO	
(1) International wire transfers	N517	N/A	16.a.1
(2) International ACH transactions	N518	N/A	16.a.2
(3) Other proprietary services operated by your institution	N519	N/A	16.a.3
(4) Other proprietary services operated by another party	N520	N/A	16.a.4
b. Did your institution provide more than 100 international remittance transfers in the			
previous calendar year or does your institution estimate that it will provide more			
than 100 international remittance transfers in the current calendar year?	N521	N/A	16.b
Items 16.c and 16.d are to be completed by institutions that answered "Yes" to item 16.b in			
the current report or, if item 16.b is not required to be completed in the current report, in			
the most recent prior report in which item 16.b was required to be completed.			
c. Indicate which of the mechanisms described in items 16.a.(1), (2), and (3) above is			
the mechanism that your institution estimates accounted for the largest number of			
international remittance transfers your institution provided during the two calendar			
quarters ending on the report date. (For international wire transfers, enter 1; for			
international ACH transactions, enter 2; for other proprietary services operated by			
your institution, enter 3. If your institution did not provide any international			
remittance transfers using the mechanisms described in items 16.a.(1), (2), and (3)	RCON	Number	
above during the two calendar quarters ending on the report date, enter 0.)	N522	N/A	16.c
d. Estimated number and dollar value of international remittance transfers provided			
by your institution during the two calendar quarters ending on the report date:			
(1) Estimated number of international remittance transfers	N523	N/A	16.d.1
		Bil Mil Thou	
(2) Estimated dollar value of international remittance transfers	N524	N/A	16.d.2
(3) Estimated number of remittance transfers for which your		Number	
institution applied the temporary exception	N527	N/A	16.d.3

⁽¹⁾ Report information about international electronic transfers of funds offered to consumers in the United States that:

Exclude transfers sent by your institution as a correspondent bank for other providers. With the exception of item 16.a.(4), report information only about transfers for which the reporting institution is the provider. For item 16.a.(4) report information about transfers for which another party is the provider, and the reporting institution is an agent or a similar type of business partner interacting with the consumers sending the international remittance transfers.

⁽a) are "remittance transfers" as defined by subpart B of Regulation E (12 CFR § 1005.30(e)), or

⁽b) would qualify as "remittance transfers" under subpart B of Regulation E (12 CFR § 1005.30(e)) but are excluded from that definition only because the provider is not providing those transfers in the normal course of its business. See 12 CFR § 1005.30(f). For purposes of this item 16, such transfers are referred to as international remittance transfers.

RC-34

Schedule RC-N—Past Due and Nonaccrual Loans, Leases, and Other Assets

		(Column A) Past due	(Column B) Past due 90		(Column C) Nonaccrual		
	I	through 89	days or more				
	l as	ays and still		and still			
Dellas Assessate in These and a	DCON	accruing	DCON	accruing	DCON	DU L MULTER	
Dollar Amounts in Thousands	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	
1. Loans secured by real estate:							
a. Construction, land development, and other land loans:	F172		F174	Γ .	F176		1 5 (1)
(1) 1-4 family residential construction loans	F172	0	F174		F176	0	1.a.(1)
(2) Other construction loans and all land	F172		F17F	Γ .	F177		1 2 (2)
development and other land loans	F173	0	F175	0		0	1.a.(2) 1.b
b. Secured by farmland	3493	0	3494		3495		1.0
c. Secured by 1-4 family residential properties:							
(1) Revolving, open-end loans secured by							
1-4 family residential properties and	F200		F200	Ι .	F400		1 - (1)
extended under lines of credit	5398	0	5399		5400	0	1.c.(1)
(2) Closed-end loans secured by 1-4 family							
residential properties:	COOC	4.050	C227	Γ .	C220	440	1.c.(2)(a)
(a) Secured by first liens	C236	1,653	_	0	C229	410	. , . ,
(b) Secured by junior liens	C238	0	C239		C230	0	1.c.(2)(b)
d. Secured by multifamily (5 or more) residential	2400		2500	Γ .	2501		1 4
properties	3499	0	3500		3501	0	1.d
e. Secured by nonfarm nonresidential properties:							
(1) Loans secured by owner-occupied nonfarm	F170		F100	Ι .	F102		1 ~(1)
nonresidential properties	F178	0	F180		F182	0	1.e(1)
(2) Loans secured by other nonfarm	E470		E4.04	Ι .	E4.00		1 -(2)
nonresidential properties	F179	0	F181		F183	0	1.e(2)
2. Loans to depository institutions and	D024		DOOF	Ι .	D026		2
acceptances of other banks	B834	0	B835	1 0	B836	0	2
3. Not applicable	1606	0.4	1607	Ι .	1600		4
4. Commercial and industrial loans	1606	21	1607		1608	0	4
5. Loans to individuals for household, family,							
and other personal expenditures:	DE 75		DE 76	Ι .	DE 77		Г.
a. Credit cards	B575	0	B576	<u> </u>	B577	0	5.a
b. Automobile loans	K213	0	K214	1 0	K215	0	5.b
c. Other (includes revolving credit plans other	1/216		1/217	Ι .	1/210		Г.
than credit cards and other consumer loans)	K216	20	K217	1	K218	0	5.c
6. Loans to foreign governments and official	F200		5200	Ι .	F204		
institutions	5389	0	5390	0		0	6
7. All other loans(1)	5459	0	5460	0		0	7
8. Lease financing receivables	1226	0	1227		1228	0	8
9. Debt securities and other assets (exclude other	2505	-	2506	1 -	2507		0
real estate owned and other repossessed assets)	3505	0	3506		3507	0	9

⁽¹⁾ Includes past due and nonaccrual "Loans to finance agricultural production and other loans to farmers," "Obligations (other than securities and leases) of states and political subdivisions in the U.S.," and "Loans to nondepository financial institutions and other loans."

Berkshire Bank	
Legal Title of Bank	_
FDIC Certificate Number:	27503

FFIEC 041 Page 49 of 85 RC-35

Schedule RC-N—Continued

Amounts reported in Schedule RC-N, items 1 through 8, above include guaranteed and unguaranteed portions of past due and nonaccrual loans and leases. Report in item 10 and 11 below certain guaranteed loans and leases that have already been included in

the amounts reported in items 1 through 8.

the amounts reported in items 1 through 6.	(Column A) Past due 30 through 89		(Column B) Past due 90 days or more		Past due Past due 90 Nonaccrua		(Column C) Nonaccrual		
	l ua	accruing	and Still accruing						
Dollar Amounts in Thousands	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou			
10. Loans and leases reported in items 1 through 8 above									
that are wholly or partially guaranteed by the U.S.									
Government, excluding loans and leases covered by									
loss-sharing agreements with the FDIC	K036	0	K037	C	K038	0	10		
a. Guaranteed portion of loans and leases included in									
item 10 above, excluding rebooked "GNMA loans"	K039	0	K040	C	K041	0	10.a		
b. Rebooked "GNMA loans" that have been									
repurchased or are eligible for repurchase included									
in item 10 above	K042	0	K043	C	K044	0	10.b		
11. Loans and leases reported in items 1 through 8 above									
that are covered by loss-sharing agreements with the									
FDIC:									
a. Loans secured by real estate:									
(1) Construction, land development, and other									
land loans:									
(a) 1-4 family residential construction loans	K045	0	K046	<u> </u>	K047	0	11.a.(1)(a)		
(b) Other construction loans and all land				1					
development and other land loans	K048	0			K050	0	11.a.(1)(b)		
(2) Secured by farmland	K051	0	K052	<u> </u>	K053	0	11.a.2		
(3) Secured by 1-4 family residential properties									
(a) Revolving, open-end loans secured by									
1-4 family residential properties and extended				1			44 (2)()		
under lines of credit	K054	0	K055		K056	0	11.a.(3)(a)		
(b) Closed-end loans secured by 1-4 family									
residential properties:		_			140.50		44 (2)(1)(4)		
(1) Secured by first liens	K057	0	K058		K059	0	11.a.(3)(b)(1)		
(2) Secured by junior liens	K060		K061		K062	0	11.a.(3)(b)(2)		
(4) Secured by multifamily (5 or more) residential	110.50	_	1/0.54		140.67		44 (4)		
properties	K063		K064		K065	0	11.a.(4)		
(5) Secured by nonfarm nonresidential									
properties:									
(a) Loans secured by owner-occupied	140.55		1/0.67	Ι .	140.50		11 - (5)(-)		
nonfarm nonresidential properties	K066		K067		K068	0	11.a.(5)(a)		
(b) Loans secured by other nonfarm	140.60		1/070		1/071		11 - (5)/5)		
nonresidential properties	K069	C	K070	1 (K071	0	11.a.(5)(b)		
b. Not applicable	VOZE I		V07C		V077		11.6		
c. Commercial and industrial loans	K075	0	K076		K077	0	11.c		

Legal Title of Bank FDIC Certificate Number:

27503

Schedule RC-N—Continued

		(Column A) (Column B)			(Column C)		
	Past due		Past due 90		Nonaccrual		
	30 through 89		days or more				
	da	ays and still		and still			
		accruing		accruing			
Dollar Amounts in Thousands	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	
11.d. Loans to individuals for household, family, and							
other personal expenditures:							
(1) Credit cards	K078	0	K079	C	K080	0	11.d.(1)
(2) Automobile loans	K081	0	K082	0	K083	0	11.d.(2)
(3) Other (includes revolving credit plans							
other than credit cards and other							
consumer loans)	K084	0	K085	C	K086	0	11.d.(3)
e. All other loans and all leases	K087	0	K088	0	K089	0	11.e
Itemize the past due and nonaccrual amounts							
included in item 11.e above for the loan and lease							
categories for which amounts were reported in							
Schedule RC-M, items 13.a.(5)(a) through (e):							
(1) Loans to depository institutions and							
acceptances of other banks	K091	0	K092	0	K093	0	11.e.(1)
(2) Loans to foreign governments and offcial							
institutions	K095	0	K096	C	K097	0	11.e.(2)
(3) Other loans(1)	K099	0	K100	0	K101	0	11.e.(3)
Item 11.e.(3)(a) is to be completed by:(2)							
. Banks with \$300 million or more in total assets							
. Banks with less than \$300 millon in total assets							
that have loans to finance agricultural							
production and other loans to farmers (Schedule							
RC-C, part I, item 3) exceeding 5 percent							
of total loans							
(a) Loans to finance agricultural production							
and other loans to farmers included in							
Schule RC-N, item 11.e.(3), above	K072	0	K073		K074	0	11.e.(3)(a)
(4) Lease financing receivables	K269	0	K271		K272	0	11.e.(4)
f. Portion of covered loans and leases included in							
items 11.a through 11.e.3 above that is protected by							
FDIC loss-sharing agreements	K102	0	K103	<u> </u>	K104	0	11.f

⁽¹⁾ Includes "Loans to finance agricultural prouction and other loans to farmers," "Obligations (other than securities and leases) of states and political subdivisions in the U.S.," and "Loans to nondepository financial institutions and other loans."

⁽²⁾ The \$300 million asset size test and the 5 percent of total loans test are generally based on the total assets and total loans reported on the June 30, 2015, Report of Condition.

Legal Title of Bank FDIC Certificate Number:

27503

Schedule RC-N—Continued

		(Column A)		(Column B)		(Column C)	
Memoranda		Past due	l .	Past due 90		Nonaccrual	
	30	through 89	through 89 days or more				
	da	ays and still		and still			
		accruing		accruing			
Dollar Amounts in Thousands	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	
1. Loans restructured in troubled debt							
restructurings included in Schedule RC-N,							
items 1 through 7, above (and not reported in							
Schedule RC-C, Part 1, Memorandum item 1):							
a. Construction, land development, and other							
land loans:							
(1) 1-4 family residential construction loans	K105	0	K106	0	K107	0	M.1.a.(1)
(2) Other construction loans and all land		T					
development and other land loans	K108	0	K109	0	K110	0	M.1.a.(2)
b. Loans secured by 1-4 family residential properties	F661	0	F662		F663	379	M.1.b
c. Secured by multifamily (5 or more)		ı					
residential properties	K111	0	K112	0	K113	0	M.1.c
d. Secured by nonfarm nonresidential properties:							
(1) Loans secured by owner-ocupied nonfarm		1					
nonresidential properties	K114	0	K115		K116	0	M.1.d.(1)
(2) Loans secured by other nonfarm nonresidential							
properties	K117	0	K118	0	K119	0	M.1.d.(2)
e. Commercial and industrial loans	K257	0	K258	0	K259	0	M.1.e
Memorandum items 1.e.(1) and (2) are to be							
completed by banks with \$300 millon or							
more in total assets. (Sum of Memorandum							
items 1.e.(1) and (2) must equal							
Memorandum item 1.e):(1)		1		T .			
(1) To U.S. addressees (domicile)	K120	0	K121	0	K122	0	M.1.e.(1)
(2) To non-U.S. addressees (domicile)	K123] 0	K124		K125	0	M.1.e.(2)
f. All other loans (Include loans to individuals for	14126	1 .	1/4.27	1 -	1/4.20		M 1 £
household, family, and other personal expenditures)	K126] 0	K127		K128	0	M.1.f
Itemize loan categories included in Memorandum item 1.f,							
above that exceed 10 percent of total loans restructured in							
troubled debt restructurings that are past due 30 days or							
more or in nonaccrual status (sum of Memorandum items 1.a							
through 1.e plus 1.f, columns A through C):							
(1) Loans secured by farmland	K130	0	K131	C	K132	0	M.1.f.(1)
(2) Loans to depository institutions and		T					
acceptances of other banks	K134	0	K135	0	K136	0	M.1.f.(2)
(3) Not applicable							
(4) Loans to individuals for household, family, and							
other personal expenditures:							
(a) Credit cards	K274	0	K275	0	K276	0	M.1.f.(4)(a)
(b) Automobile loans	K277	0	K278		K279	0	M.1.f.(4)(b)
(c) Other (includes revolving credit plans							
other than credit cards and other							
consumer loans)	K280] 0	K281		K282	0	M.1.f.(4)(c)

⁽¹⁾ The \$300 million asset size test is generally based on the total assets reported on the June 30, 2015, Report of Condition.

FDIC Certificate Number:

27503

Schedule RC-N—Continued

	(Column A) (Colur		(Column B)		(Column C)		
Memoranda—Continued		Past due		Past due 90	Nonaccrual		
	30	through 89		days or more			
	da	ays and still		and still			
		accruing		accruing			
Dollar Amounts in Thousands	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	
1.f.(5) Loans to foreign governments and							
offcial institutions	K283		0 K284	(K285	0	M.1.f.(5)
(6) Other Loans(1)	K286		0 K287	(K288	0	M.1.f.(6)
Memorandum item 1.f.(6)(a) is to be completed by:(2)							
- Banks with \$300 million or more in total assets							
- Banks with less than \$300 milion in total assets							
that have loans to finance agricultural production							
and other loans to farmers (Schedule RC-C, part 1,							
item 3) exceeding 5 percent of total loans							
(a) Loans to finance agricultural production and							
other loans to farmers included in Schedule							
RC-N, item Memorandum item 1.f.(6), above	K138		0 K139		K140	0	M.1.f.(6)(a)
2. Loans to finance commercial real estate,							
construction, and land development activities							
(not secured by real estate)				1			
included in Schedule RC-N, items 4 and 7, above	6558		0 6559	(6560	0	M.2
3. Memorandum items 3.a through 3.d are to be completed							
by banks with \$300 million in total assets:(2)							
a. Loans secured by real estate to non-U.S. addressees				1		T .	
(domicile) (included in Schedule RC-N, item 1, above)	1248		0 1249		1250	0	M.3.a
b. Loans to and acceptances of foreign banks				1		T .	
(included in Schedule RC-N, item 2, above)	5380		0 5381		5382	0	M.3.b
c. Commercial and industrial loans to non-U.S.							
addressees (domicile) (included in					1056	1 -	
Schedule RC-N, item 4, above)	1254		0 1255		1256	0	M.3.c
d. Leases to individuals for household, family,							
and other personal expenditures (included	F166	Ī	0 5165	1 -	F160		мэд
in Schedule RC-N, item 8, above)	F166		0 F167] (F168	0	M.3.d

⁽¹⁾ Includes "Loans to finance agricultural production and other loans to farmers," "Obligations (other than securities and leases) of states and political subdivisions in the U.S.," and "Loans to nondepository financial institutions and other loans."

⁽²⁾ The \$300 million asset size test and the 5 percent of total loans test are generally based on the total assets and total loans reported on the June 30, 2015, Report of Condition.

FFIEC 041 Page 53 of 85 RC-39

M.9.b

FDIC Certificate Number:

Legal Title of Bank

27503

Schedule RC-N—Continued

b. Amount included in Schedule

RC-N, items 1 through 7, above_

Memoranda—Continued		(Column A)		(Column B)		(Column C)	
		Past due	F	Past due 90	Nonaccrual		
	30 through 89		days or more				
	da	ays and still		and still			
		accruing		accruing			
Dollar Amounts in Thousands	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	
Memorandum item 4 is to be completed by:(1)							
 banks with \$300 million or more in total assets 							
 banks with less than \$300 million in total assets 							
that have loans to finance agricultural production and							
other loans to farmers (Schedule RC-C, part I, item 3)							
exceeding 5 percent of total loans:							
4. Loans to finance agricultural production and other loans to	4504			1	4.500		
farmers (included in Schedule RC-N, item 7, above)	1594	0	1597		1583	0	M.4
5. Loans and leases held for sale and loans measured at fair							
value (included Schedule RC-N, items 1 through 8, above):	00.40		00.44	1			
a. Loans and leases held for sale	C240	0	C241		C226	0	M.5.a
b. Loans measured at fair value:	ECC 4		5665	Ι .	FCCC		M F 5 (1)
(1) Fair value	F664	0	F665	0	F666	0	` '
(2) Unpaid principal balance	F667	0	F668	1	F669	0	M.5.b.(2)
		(Column A)	ı —	(Column P)	1		
		(Column A) Past due 30	ı	(Column B) Past due 90			
Dollar Amounts in Thousands	1	ough 89 days	l				
	RCON	Bil Mil Thou	RCON	ays or more Bil Mil Thou	ł		
Memorandum item 6 is to be completed by	RCON	Dii Pili Tilou	RCON	Bir Mir Mod			
banks with \$300 million or more in total assets:(1)							
6. Derivative contracts:	3529	0	3530		M.6		
Fair value of amounts carried as assets	3323		3330		jo		
					RCON	Bil Mil Thou	
7. Additions to nonaccrual assets during the quarter					C410	0	M.7
Nonaccrual assets sold during the quarter					C411	0	M.8
o. Nonaccidal assets sold during the quarter						<u> </u>	
		(Column A)		(Column B)		(Column C)	
		Past due	ı	Past due 90	l .	Nonaccrual	
	30	through 89	d	ays or more			
	days and still			and still			
		accruing		accruing			
Dollar Amounts in Thousands	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	
Purchased credit-impaired loans accounted							
for in accordance with FASB ASC 310-30							
(former AICPA Statement of Position 03-3):							
a. Outstanding balance	L183	0	L184	С	L185	0	M.9.a
h. Amazont in dead in Calcadula							

⁽¹⁾ The \$300 million asset size test and the 5 percent of total loans test are generally based on the total assets and total loans reported on the June 30, 2015, Report of Condition.

L186

L187

FFIEC 041 Page 54 of 85 RC-40

Schedule RC-O—Other Data for Deposit Insurance and FICO Assessments

All FDIC-insured depository institutions must complete items 1 and 2, 4 through 9, 10, and 11, Memorandum items 1, and, if applicable, item 9.a, Memorandum items 2, 3, and 6 through 18 each quarter. Unless otherwise indicated, complete items 1 through 11 and Memorandum items 1 through 3 on an "unconsolidated single FDIC certificate number basis" (see instructions) and complete Memorandum items 6 through 18 on a fully consolidated basis.

Dollar Amounts in Thousands	RCON	Bil Mil Thou	
1. Total deposit liabilities before exclusions (gross) as defined in Section 3(I) of the Federal			
Deposit Insurance Act and FDIC regulations	F236	580,073	1
2. Total allowable exclusions, including interest accrued and unpaid on allowable exclusions	F237	0	2
3. Not applicable			
4. Average consolidated total assets for the calendar quarter	K652	716,388	4
a. Averaging method used (for daily averaging, enter 1, for weekly Number			
averaging, enter 2)K653			4.a
		Bil Mil Thou	
5. Average tangible equity for the calendar quarter(1)	K654	102,390	5
6. Holdings of long-term unsecured debt issued by other FDIC-insured depository institutions	K655	0	6
7. Unsecured "Other borrowings" with a remaining maturity of (sum of items 7.a through 7.d			
must be less than or equal to Schedule RC-M, items 5.b.(1)(a)-(d) minus item 10.b):			
a. One year or less	G465	0	7.a
b. Over one year through three years	G466	0	7.b
c. Over three years through five years	G467	0	7.c
d. Over five years	G468	0	7.d
8. Subordinated notes and debentures with a remaining maturity of (sum of items 8.a through			
8.d must equal Schedule RC, item 19):			
a. One year or less	G469	0	8.a
b. Over one year through three years	G470	0	8.b
c. Over three years through five years	G471	0	8.c
d. Over five years	G472	0	8.d
9. Reciprocal brokered deposits (included in Schedule RC-E, Memorandum item 1.b)	G803	0	9
Item 9.a is to be completed on a fully consolidated basis by all institutions that own another			
insured depository institution.			
a. Fully consolidated reciprocal brokered deposits	L190	N/A	9.a
10. Banker's bank certification:			
Does the reporting institution meet both the statutory definition of a banker's bank and the		YES / NO	
business conduct test set forth in FDIC regulations?	K656	NO	10
If the answer to item 10 is "YES," complete items 10.a and 10.b.		Bil Mil Thou	
a. Banker's bank deduction	K657	N/A	10.a
b. Banker's bank deduction limit	K658	N/A	10.b
11. Custodial bank certification:			
Does the reporting institution meet the definition of a custodial bank set forth in FDIC		YES / NO	
regulations?	K659	NO	11
If the answer to item 11 is "YES," complete items 11.a and 11.b.		Bil Mil Thou	
a. Custodial bank deduction	K660	N/A	11.a
b. Custodial bank deduction limit	K661	N/A	11.b

⁽¹⁾ See instructions for averaging methods. For deposit insurance assessment purposes, Tangible equity is defined as Tier 1 capital as set forth in the banking agencies' regulatory capital standards and reported in Schedule RC-R, Part I, item 26, except as described in the instructions.

Berkshire Bank	
Legal Title of Bank	
FDIC Certificate Number:	27503

FFIEC 041 Page 55 of 85 RC-41

Schedule RC-O—Continued

Memoranda

метогапаа					
Dol	ar Amounts in Thous	ands	RCON	Bil Mil Thou	
1. Total deposit liabilities of the bank, including related interest accrued and unpaid					
exclusions, including related interest accrued and unpaid (sum of Memorandum	tems 1.a.(1),				
1.b.(1), 1.c.(1), and 1.d.(1) must equal Schedule RC-O, item 1 less item 2):					
a. Deposit accounts (excluding retirement accounts) of \$250,000 or less:(1)					
(1) Amount of deposit accounts (excluding retirement accounts) of \$250,000	or less		F049	378,798	M.1.a.(1)
(2) Number of deposit accounts (excluding retirement accounts)	RCON	Number			
of \$250,000 or less	F050	11,483			M.1.a.(2)
b. Deposit accounts (excluding retirement accounts) of more than \$250,000:(1)			Į.		
(1) Amount of deposit accounts (excluding retirement accounts) of more than	\$250,000		F051	180,864	M.1.b.(1)
(2) Number of deposit accounts (excluding retirement accounts)	RCON	Number			
of more than \$250,000	F052	279	1		M.1.b.(2)
c. Retirement deposit accounts of \$250,000 or less:(1)					
(1) Amount of retirement deposit accounts of \$250,000 or less			F045	20,411	M.1.c.(1)
	RCON	Number			
(2) Number of retirement deposit accounts of \$250,000 or less	F046	768			M.1.c.(2)
d. Retirement deposit accounts of more than \$250,000:(1)			Į.		
(1) Amount of retirement deposit accounts of more than \$250,000			F047	0	M.1.d.(1)
	RCON	Number			
(2) Number of retirement deposit accounts of more than \$250,000	F048	C			M.1.d.(2)
Memorandum item 2 is to be completed by banks with \$1 billion or more in total ass	sets.(2)				
2. Estimated amount of uninsured deposits, including related interest accrued and u	ınpaid		ļ		
(see instructions):(3)			5597	111,000	M.2
3. Has the reporting institution been consolidated with a parent bank or Savings as:	sociation				
in that parent bank's or parent Saving association's Call Report?					
If so, report the legal title and FDIC Certificate Number of the parent bank or pa	rent Savings				
association:	-				
TEXT			RCON	FDIC Cert No.	
A545			A545	0	M.3

4. and 5. Not Applicable

- (2) The \$1 billion asset size test is generally based on the total assets reported on the June 30, 2015, Report of Condition.
- (3) Uninsured deposits should be estimated based on the deposit insurance limits set forth in Memorandum items 1.a through 1.d.

⁽¹⁾ The dollar amounts used as the basis for reporting in Memorandum items 1.a through 1.d reflect the deposit insurance limits in effect on the report date.

FFIEC 041 Page 56 of 85 RC-42

Schedule RC-O—Continued

Amounts reported in Memorandum items 6 through 9, 14, and 15 will not be made available to the public on an individual institution basis

Memoranda—Continued

Memoranda—Continued Dollar Amounts in Thousands	RCON Bil	Mil Thou	
Memorandum items 6 through 12 are to be completed by "large institutions" and "highly			
complex institutions" as defined in FDIC regulations.			
6. Criticized and classified items:			
a. Special mention	K663	N/A	M.6.a
b. Substandard	K664	N/A	M.6.b
c. Doubtful	K665	N/A	M.6.c
d. Loss	K666	N/A	M.6.d
7. "Nontraditional 1–4 family residential mortgage loans" as defined for assessment purposes			
only in FDIC regulations:			
a. Nontraditional 1-4 family residential mortgage loans	N025	N/A	M.7.a
b. Securitizations of nontraditional 1-4 family residential mortgage loans	N026	N/A	M.7.b
8. "Higher-risk consumer loans" as defined for assessment purposes only in FDIC regulations:			
a. Higher-risk consumer loans	N027	N/A	M.8.a
b. Securitizations of higher-risk consumer loans	N028	N/A	M.8.b
9. "Higher-risk commercial and industrial loans and securities" as defined			
for assessment purposes only in FDIC regulations:			
a. Higher-risk commercial and industrial loans and securities	N029	N/A	M.9.a
b. Securitizations of higher-risk commercial and industrial loans and securities	N030	N/A	M.9.b
10. Commitments to fund construction, land development, and other land loans secured by			
real estate :			
a. Total unfunded commitments	K676	N/A	M.10.a
b. Portion of unfunded commitments guaranteed or insured by the U.S. government			
(including the FDIC)	K677	N/A	M.10.b
11. Amount of other real estate owned recoverable from the U.S. government under guarantee			
or insurance provisions (excluding FDIC loss-sharing agreements)	K669	N/A	M.11
12. Nonbrokered time deposits of more than \$250,000 in domestic offices (included in Schedule RC-E,			
Memorandum item 2.d)	K678	N/A	M.12
Memorandum item 13.a is to be completed by "large institutions" and "highly complex			
institutions" as defined in FDIC regulations. Memorandum items 13.b through 13.h are to be			
completed by "large institutions" only.			
13. Portion of funded loans and securities guaranteed or insured by the U.S. government			
(including FDIC loss-sharing agreements):			
a. Construction, land development, and other land loans secured by real estate	N177	N/A	M.13.a
b. Loans secured by multifamily residential and nonfarm nonresidential properties	N178	N/A	M.13.b
c. Closed-end loans secured by fi rst liens on 1-4 family residential properties	N179	N/A	M.13.c
d. Closed-end loans secured by junior liens on 1-4 family residential properties and			
revolving, open-end loans secured by 1-4 family residential properties and extended			
under lines of credit	N180	N/A	M.13.d
e. Commercial and industrial loans	N181	N/A	M.13.e
f. Credit card loans to individuals for household, family, and other personal expenditures	N182	N/A	M.13.f
g. All other loans to individuals for household, family, and other personal expenditures	N183	N/A	M.13.g
h. Non-agency residential mortgage-backed securities	M963	N/A	M.13.h
Memorandum items 14 and 15 are to be completed by "highly complex			
institutions" as defined in FDIC regulations.			
14. Amount of the institution's largest counterparty exposure	K673	N/A	M.14
15. Total amount of the institution's 20 largest counterparty exposures	K674	N/A	M.15

FFIEC 041 Page 57 of 85 RC-43

Schedule RC-O—Continued

Memoranda—Continued

Dollar Amounts in Thousands	RCON	Bil Mil Thou	
Memorandum item 16 is to be completed by "large institutions" and "highly complex institutions" as defined in FDIC regulations.			
16. Portion of loans restructured in troubled debt restructurings that are in compliance with their modified terms and are guaranteed or insured by the U.S. government (including the FDIC) (included in Schedule RC-C, Part I, Memorandum item 1)	L189	N/A	M.16
Memorandum item 17 is to be completed on a fully consolidated basis by those "large institutions" and "highly complex institutions" as defined in FDIC regulations that own another insured depository institution.			
17. Selected fully consolidated data for deposit insurance assessment purposes:a. Total deposit liabilities before exclusions (gross) as defined in Section 3(I) of the			
Federal Deposit Insurance Act and FDIC regulations	L194	N/A	M.17.a
b. Total allowable exclusions, including interest accrued and unpaid on allowable exclusions	L195	N/A	M.17.b
c. Unsecured "Other borrowings" with a remaining maturity of one year or less	L196	N/A	M.17.c
d. Estimated amount of uninsured deposits, including related interest accrued and unpaid	L197	N/A	M.17.d

Legal Title of Bank

FDIC Certificate Number: 27503

FFIEC 041 Page 58 of 85

RC-44

Schedule RC-O—Continued

Memorandum item 18 is to be completed by "large institutions" and "highly complex institutions" as defined in FDIC regulations. Amounts reported in Memorandum item 18 will not be made available to the public on an individual institution basis.

		Two-Year Probability of Default (PD)									
	(Column A)	(Column B)	(Column C)	(Column D)	(Column E)	(Column F)	(Column G)	(Column H)	1		
	≤ 1%	1.01–4%	4.01–7%	7.01–10%	10.01–14%	14.01–16%	16.01–18%	18.01–20%	1		
Dollar Amounts in Thousands	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	1		
3. Outstanding balance of 1-4 family									4		
residential mortgage loans, consumer									4		
loans, and consumer leases by two-year									4		
probability of default:									4		
a. "Nontraditional 1-4 family									4		
residential mortgage loans" as									4		
defined for assessment purposes	RCON M964	RCON M965	RCON M966	RCON M967	RCON M968	RCON M969	RCON M970	RCON M971	_]		
only in FDIC regulations	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	A۱		
b. Closed-end loans secured by									4		
first liens on 1-4 family	RCON M979	RCON M980	RCON M981	RCON M982	RCON M983	RCON M984	RCON M985	RCON M986	_]		
residential properties	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	Αľ		
c. Closed-end loans secured by									4		
junior liens on 1-4 family	RCON M994	RCON M995	RCON M996	RCON M997	RCON M998	RCON M999	RCON N001	RCON N002	_]		
residential properties	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	Αľ		
d. Revolving, open-end loans secured									4		
by 1–4 family residential properties	RCON N010	RCON N011	RCON N012	RCON N013	RCON N014	RCON N015	RCON N016	RCON N017]		
and extended under lines of credit	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	٩		
	RCON N040	RCON N041	RCON N042	RCON N043	RCON N044	RCON N045	RCON N046	RCON N047]		
e. Credit cards	N/A	N/A	N/A	N/A	N/A	N/A	N/A	1	A١		
	RCON N055	RCON N056	RCON N057	RCON N058	RCON N059	RCON N060	RCON N061	RCON N062]		
f. Automobile loans	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	Ą١		
	RCON N070	RCON N071	RCON N072	RCON N073	RCON N074	RCON N075	RCON N076	RCON N077	1		
g. Student loans	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	٩I		
h. Other consumer loans and revolving	RCON N085	RCON N086	RCON N087	RCON N088	RCON N089	RCON N090	RCON N091	RCON N092]		
credit plans other than credit cards	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	٩		
	RCON N100	RCON N101	RCON N102	RCON N103	RCON N104	RCON N105	RCON N106	RCON N107]		
i. Consumer leases	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	A١		
	RCON N115	RCON N116	RCON N117	RCON N118	RCON N119	RCON N120	RCON N121	RCON N122]		
j. Total	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	Ā		

Berkshire Bank		
Legal Title of Bank		
FDIC Certificate Number:	27503	

FFIEC 041 Page 59 of 85

RC-45

Schedule RC-O—Continued

Memorandum item 18 is to be completed by "large institutions" and "highly complex institutions" as defined in FDIC regulations. Amounts reported in Memorandum item 18 will not be made available to the public on an individual institution basis.

		Two-Year Probability of Default (PD)								
	(Column I)	(Column J)	(Column K)	(Column L)	(Column M)	(Column N)	Using(1)			
	20.01–22%	22.01–26%	26.01-30%	> 30%	Unscoreable	Total				
Dollar Amounts in Thousands	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	Number]		
8. Outstanding balance of 1-4 family										
residential mortgage loans, consumer										
loans, and consumer leases by two-year										
probability of default:										
a. "Nontraditional 1-4 family										
residential mortgage loans" as										
defined for assessment purposes	RCON M972	RCON M973	RCON M974	RCON M975	RCON M976	RCON M977	RCON M978]		
only in FDIC regulations	N/A	N/A	N/A	N/A	N/A	N/A	N/A	M.18.		
b. Closed-end loans secured by								1		
first liens on 1-4 family	RCON M987	RCON M988	RCON M989	RCON M990	RCON M991	RCON M992	RCON M993]		
residential properties	N/A	N/A	N/A	N/A	N/A	N/A	N/A	M.18.		
c. Closed-end loans secured by										
junior liens on 1-4 family	RCON N003	RCON N004	RCON N005	RCON N006	RCON N007	RCON N008	RCON N009]		
residential properties	N/A	N/A	N/A	N/A	N/A	N/A	N/A	M.18.		
d. Revolving, open-end loans secured										
by 1–4 family residential properties	RCON N018	RCON N019	RCON N020	RCON N021	RCON N022	RCON N023	RCON N024]		
and extended under lines of credit	N/A	N/A	N/A	N/A	N/A	N/A	N/A	M.18.		
	RCON N048	RCON N049	RCON N050	RCON N051	RCON N052	RCON N053	RCON N054]		
e. Credit cards	N/A	N/A	N/A	N/A	N/A	N/A	N/A	M.18.		
	RCON N063	RCON N064	RCON N065	RCON N066	RCON N067	RCON N068	RCON N069]		
f. Automobile loans	N/A	N/A	N/A	N/A	N/A	N/A	N/A	M.18.		
	RCON N078	RCON N079	RCON N080	RCON N081	RCON N082	RCON N083	RCON N084			
g. Student loans	N/A	N/A	N/A	N/A	N/A	N/A	N/A	M.18.		
h. Other consumer loans and revolving	RCON N093	RCON N094	RCON N095	RCON N096	RCON N097	RCON N098	RCON N099]		
credit plans other than credit cards	N/A	N/A	N/A	N/A	N/A	N/A	N/A	М.18.		
	RCON N108	RCON N109	RCON N110	RCON N111	RCON N112	RCON N113	RCON N114]		
i. Consumer leases	N/A	N/A	N/A	N/A		N/A	N/A	М.18.		
	RCON N123	RCON N124	RCON N125	RCON N126	RCON N127	RCON N128		1		
j. Total	N/A	N/A	N/A	N/A	N/A	N/A		M.18.		

⁽¹⁾ For PDs derived using scores and default rate mappings provided by a third-party vendor, enter 1; for PDs derived using an internal approach, enter 2; for PDs derived using third-party vendor mappings for some loans within a product type and an internal approach for other loans within the same product type, enter 3. If the total reported in Column N for a product type is zero, enter 0.

FDIC Certificate Number:

FFIEC 041 Page 60 of 85 RC-46

Schedule RC-P—1-4 Family Residential Mortgage Banking Activities

Schedule RC-P is to be completed by (1) all banks with \$1 billion or more in total assets¹ and (2) banks with less than \$1 billion in total assets at which either 1-4 family residential mortgage loan originations and purchases for resale² from all sources, loan sales, or quarter-end loans held for sale exceed \$10 million for two consecutive quarters.

Dollar Amounts in Thousands	RCON Bil Mil Thou]
1. Retail originations during the quarter of 1-4 family residential mortgage		
loans for sale:(2)		
a. Closed-end first liens	F066 (1.a
b. Closed-end junior liens	F067 (1.b
c. Open-end loans extended under lines of credit:		
(1) Total commitment under the lines of credit	F670 (1.c.(1)
(2) Principal amount funded under the lines of credit	F671 (1.c.(2)
2. Wholesale originations and purchases during the quarter of 1-4 family		
residential mortgage loans for sale:(2)		
a. Closed-end first liens	F068 (2.a
b. Closed-end junior liens	F069 (2.b
c. Open-end loans extended under lines of credit:		
(1) Total commitment under the lines of credit	F672 (2.c.(1)
(2) Principal amount funded under the lines of credit	F673 (2.c.(2)
3. 1-4 family residential mortgage loans sold during the quarter:		
a. Closed-end first liens	F070 (3.a
b. Closed-end junior liens	F071 (3.b
c. Open-end loans extended under lines of credit:		
(1) Total commitment under the lines of credit	F674 (3.c.(1)
(2) Principal amount funded under the lines of credit	F675 (3.c.(2)
4. 1-4 family residential mortgage loans held for sale at quarter-end (included in		
Schedule RC, item 4.a and 5):		
a. Closed-end first liens	F072 (4.a
b. Closed-end junior liens	F073 (4.b
c. Open-end loans extended under lines of credit:		
(1) Total commitment under the lines of credit	F676 (4.c.(1)
(2) Principal amount funded under the lines of credit	F677 (4.c.(2)
5. Noninterest income for the quarter from the sale, securitization, and servicing of 1-4 family		
residential mortgage loans (included in Schedule RI, items 5.c,5.f, 5.g, and 5.i):	RIAD	_
a. Closed-end 1-4 family residential mortgage loans	F184 (5.a
b. Open-end 1-4 family residential mortgage loans extended under lines of credit	F560 (5.b
6. Repurchases and indemnifications of 1-4 family residential mortgage loans during		
the quarter:	RCON	
a. Closed-end first liens	F678 (6.a
b. Closed-end junior liens	F679 (6.b
c. Open-end loans extended under line of credit:		, (1)
(1) Total commitment under the lines of credit	F680 (, , ,
(2) Principal amount funded under the lines of credit	F681 (6.c.(2)
7. Representation and warranty reserves for 1–4 family residential mortgage loans sold:		
a. For representations and warranties made to U.S. government agencies and government-	1404	
sponsored agencies	L191 (7.a
b. For representations and warranties made to other parties	L192 (7.b
c. Total representation and warranty reserves (sum of items 7.a and 7.b)	M288 C	7.c

⁽¹⁾ The \$1 billion asset size test is generally based on the total assets reported on the June 30, 2015, Report of Condition.

⁽²⁾ Exclude originations and purchases of 1-4 family residential mortgage loans that are held for investment.

Schedule RC-Q—Assets and Liabilities Measured at Fair Value on a Recurring Basis

Schedule RC-Q is to be completed by banks that:

- (1) Had total assets of \$500 million or more as of the beginning of their fiscal year; or
- (2) Had total assets of less than \$500 million as of the beginning of their fiscal year and either:

(a) Have elected to report financial instruments or servicing assets and liabilities at fair value under a fair value option with changes in fair value recognized in earnings, or

(b) Are required to complete Schedule RC-D, Trading Assets and Liabilities.

	To R	(Column A) tal Fair Value Reported on Schedule RC	LES N Det	Column B) GS: Amounts etted in the termination otal Fair Value	Lev	Column C) el 1 Fair Value easurements	Lev	(Column D) vel 2 Fair Value Measurements	(Column Level 3 Fair Measurer	· Value	
Dollar Amounts in Thousands	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	I RCON	Bil Mil Thou	RCON	Bil Mil Thou	
Assets 1. Available-for-sale securities 2. Federal funds sold and securities purchased under agreements	1773	249,131	G474	(G475	21,5	38 G476	187,929	G477	39,664	1
to resell	G478	C	G479	(G480		0 G481	C	G482	0	2
3. Loans and leases held for sale	G483	C	G484	(G485		0 G486	C	G487	0	3
Loans and leases held for investment	G488	14,186	G489	(G490		0 G491	0	G492	14,186	4
5. Trading assets:											
a. Derivative assets	3543	С	G493	(G494		0 G495	0	G496	0	5.a
b. Other trading assets	G497	С	G498	(G499		0 G500		G501	0	5.b
 Nontrading securities at fair value with changes in fair value reported in current earnings (included in Schedule RC-Q, 											
item 5.b, above)	F240	С	F684	(F692		0 F241	0	F242	0	5.b.1
6. All other assets 7. Total assets measured at fair	G391	0	G392	(G395		0 G396		G804	<u> </u>	6
value on a recurring basis(sum of											
items 1 through 5b plus item 6.)	G502	263,317	G503	(G504	21,5	38 G505	187,929	G506	53,850	7

Legal Title of Bank

FDIC Certificate Number: 27503

FFIEC 041 Page 61a of 85 RC-47

Schedule RC-Q—Continued

	To R	(Column A) tal Fair Value teported on techedule RC	LES N Dei	Column B) SS: Amounts etted in the termination otal Fair Value	Lev	(Column C) el 1 Fair Value easurements	Lev	Column D) el 2 Fair Value easurements	(Column E Level 3 Fair \ Measurem	, Value	
Dollar Amounts in Thousands	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	
Liabilities											
8. Deposits	F252	(F686	(F694	C	F253	0	F254	0	8
9. Federal funds purchased and securities											
sold under agreements to repurchase	G507	(G508	(G509	C	G510	0	G511	0	9
10. Trading liablities:											
a. Derivative liabilities	3547	C	G512	(G513	C	G514	0	G515	0	10.a
b. Other trading liabilities	G516	C	G517	(G518	C	G519	0	G520	0	10.b
11. Other borrowed money	G521	C	G522	(G523	C	G524	0	G525	0	11
12. Subordinated notes and debentures	G526	C	G527	(G528	C	G529	0	G530	0	12
13. All other liabilities	G805	C	G806	(G807	C	G808	0	G809	0	13
14. Total liabilities measured at fair value on a recurring basis											
(sum of items 8 through 13)	G531	(G532	(G 533	0	G534	0	G535	0	14

FDIC Certificate Number:

Legal Title of Bank

27503

FFIEC 041 Page 62 of 85

RC-48

Schedule RC-Q—Continued

	(Column A)	(Column B)	(Column C)	(Column D)	(Column E)	
	Total Fair Value	LESS: Amounts	Level 1 Fair Value	Level 2 Fair Value	Level 3 Fair Value	
	Reported on	Netted in the	Measurements	Measurements	Measurements	
	Schedule RC	Determination				
		of Total Fair Value			<u> </u>]
Dollar Amounts in Thousands	RCON Bil Mil Thou	_				
Memoranda						
1. All other assets (itemize and						1
describe amounts included						
in Schedule						
RC-Q, item 6, that are greater						
than \$25,000 and exceed						
25 percent of item 6):						4
a. Mortgage servicing assets	G536		G538 (G539 0	G540 (M.1.a
b. Nontrading derivative assets	G541	0 G542 (G543 (G544 0	G545 (M.1.b
TEXT						4
c. G546	G546	0 G547 (G548 (G549 0	G550 (M.1.c
d. G551	G551	0 G552 (G553 (G554 0	G555 (M.1.d
e. G556	G556	0 G557 (G558 (G559 0	G560 (M.1.e
f. G561	G561	0 G562 (G563 (G564 0	G565 (M.1.f
2. All other liabilities (itemize and						
describe amounts included in						
Schedule RC-Q, item 13, that						
are greater than \$25,000 and						
exceed 25 percent of item 13)						
a. Loan commitments (not						4
accounted for as derivatives)	F261	0 F689 (F697 (F262 0	F263 (M.2.a
b. Nontrading derivative liabilities	G566	0 G567 (G568 (G569 0	G570 (M.2.b
TEXT						4
C. G571			G573 (G574 0	G575 (M.2.c
d. G576	G576	0 G577 (G578 (G579 0	G580 (M.2.d
e. G581	G581	0 G582 (G583 (G584 0	G585 (M.2.e
f. G586	G586	0 G587 (G588 (G589 0	G590 (M.2.f

Schedule RC-R—Regulatory Capital

${\bf Part} \ {\bf I} - {\bf Regulatory} \ {\bf Capital} \ {\bf Components} \ {\bf and} \ {\bf Ratios}$

Part I is to be completed on a consolidated basis.

Dollar Amounts in Thousands		RCOA Bil	Mil Thou		
Common equity tier 1 capital					
1. Common stock plus related surplus, net of treasury stock and unear	ned employee				
stock ownership plan (ESOP) shares			P742	97,656	1
			RCON		
2. Retained earnings			3632	7,196	2
			RCOA		
3. Accumulated other comprehensive income (AOCI)			B530	2,083	3
a. AOCI opt-out election (enter "1" for Yes; enter "0" for No.) (Adv	vanced	0=No	RCOA		
approaches institutions must enter "0" for No.)		1=Yes	P838	1	3.a
,			RCOA		
4. Common equity tier 1 minority interest includable in common equity	tier 1 capital		P839	0	4
5. Common equity tier 1 capital before adjustments and deductions (su	ım of items 1				
through 4)			P840	106,935	5
Common equity tier 1 capital: adjustments and deduction	ons				
6. LESS: Goodwill net of associated deferred tax liabilities (DTLs)			P841	0	6
7. LESS: Intangible assets (other than goodwill and mortgage servicing	assets				
(MSAs)), net of associated DTLs			P842	0	7
8. LESS: Deferred tax assets (DTAs) that arise from net operating loss	and tax credit				
carryforwards, net of any related valuation allowances and net of DT	Ls		P843	2,771	8
9. AOCI-related adjustments					
(if entered "1" for Yes in item 3.a, complete only items 9.a through 9	e; if entered				
"0" for No in item 3.a, complete only item 9.f):					
a. LESS: Net unrealized gains (losses) on available-for-sale securities					
report as a positive value; if a loss, report as a negative value)_			P844	2,311	9.a
b. LESS: Net unrealized loss on available-for-sale preferred stock of			2012		
equity security under GAAP and available-for-sale equity exposur)	P845	19	9.b
c. LESS: Accumulated net gains (losses) on cash flow hedges (if a			D0.46		
positive value; if a loss, report as a negative value)			P846	0	9.c
d. LESS: Amounts recorded in AOCI attributed to defined benefit p					
plans resulting from the initial and subsequent application of the					
standards that pertain to such plans (if a gain, report as a positive	/e value; if a		P847	-209	٦ .
loss, report as a negative value)	- H		F0 1 7	-209	9.d
e. LESS: Net unrealized gains (losses) on held-to-maturity securities			P848	0	0.0
included in AOCI (if a gain, report as a positive value; if a loss, ref. To be completed only by institutions that entered "0" for No in it			1010	0	9.e
LESS: Accumulated net gain (loss) on cash flow hedges included					
income taxes, that relate to the hedging of items that are not re					
balance sheet (if a gain, report as a positive value; if a loss, repo			P849	N/A	9.f
10. Other deductions from (additions to) common equity tier 1 capital l	,	•			J.,
a. LESS: Unrealized net gain (loss) related to changes in the fair va		•			
that are due to changes in own credit risk (if a gain, report as a					
if a loss, report as a negative value)	,		Q258	0	10.a
b. LESS: All other deductions from (additions to) common equity ti	er 1 capital				
before threshold-based deductions			P850	0	10.b
11. LESS: Non-significant investments in the capital of unconsolidated to	financial				
institutions in the form of common stock that exceed the 10 percent					
non-significant investments			P851	0	11
12. Subtotal (item 5 minus items 6 through 11)			P852	102,043	12

RC-50

Legal Title of Bank FDIC Certificate Number: 27503

Schedule RC-R—Continued

Part I — Continued

Dollar Amounts in Thousands	RCOA Bil	Mil Thou	
13. LESS: Significant investments in the capital of unconsolidated financial institutions			
in the form of common stock, net of associated DTLs, that exceed the 10 percent			
common equity tier 1 capital deduction threshold	P853	0	13
14. LESS: MSAs, net of associated DTLs, that exceed the 10 percent common equity			
tier 1 capital deduction threshold	P854	0	14
15. LESS: DTAs arising from temporary differences that could not be realized through			
net operating loss carrybacks, net of related valuation allowances and net of DTLs,			
that exceed the 10 percent common equity tier 1 capital deduction threshold	P855	0	15
16. LESS: Amount of significant investments in the capital of unconsolidated financial			
institutions in the form of common stock, net of associated DTLs; MSAs, net of			
associated DTLs; and DTAs arising from temporary differences that could not be			
realized through net operating loss carrybacks, net of related valuation allowances			
and net of DTLs; that exceeds the 15 percent common equity tier 1 capital			
deduction threshold	P856	0	16
17. LESS: Deductions applied to common equity tier 1 capital due to insufficient			
amounts of additional tier 1 capital and tier 2 capital to cover deductions	P857	1,847	17
18. Total adjustments and deductions for common equity tier 1 capital (sum of			
items 13 through 17)	P858	1,847	18
19. Common equity tier 1 capital (item 12 minus item 18)	P859	100,196	19
Additional tier 1 capital			
20. Additional tier 1 capital instruments plus related surplus	P860	0	20
21. Non-qualifying capital instruments subject to phase out from additional tier 1 capital	P861	0	21
22. Tier 1 minority interest not included in common equity tier 1 capital	P862	0	22
23. Additional tier 1 capital before deductions (sum of items 20, 21, and 22)	P863	0	23
251 Additional del 1 capital before acadedons (Sam of Reins 25) 217 and 22)			
24. LESS: Additional tier 1 capital deductions	P864	1,847	24
	P864 P865	1,847 0	24 25
24. LESS: Additional tier 1 capital deductions 25. Additional tier 1 capital (greater of item 23 minus item 24, or zero)			
24. LESS: Additional tier 1 capital deductions 25. Additional tier 1 capital (greater of item 23 minus item 24, or zero) Tier 1 capital	P865	0	25
24. LESS: Additional tier 1 capital deductions 25. Additional tier 1 capital (greater of item 23 minus item 24, or zero) Tier 1 capital 26. Tier 1 capital (sum of items 19 and 25)			
24. LESS: Additional tier 1 capital deductions 25. Additional tier 1 capital (greater of item 23 minus item 24, or zero) Tier 1 capital 26. Tier 1 capital (sum of items 19 and 25) Tier 2 capital	P865 8274	100,196	25 26
24. LESS: Additional tier 1 capital deductions 25. Additional tier 1 capital (greater of item 23 minus item 24, or zero) Tier 1 capital 26. Tier 1 capital (sum of items 19 and 25) Tier 2 capital 27. Tier 2 capital instruments plus related surplus	P865 8274 P866	0	252627
24. LESS: Additional tier 1 capital deductions 25. Additional tier 1 capital (greater of item 23 minus item 24, or zero) Tier 1 capital 26. Tier 1 capital (sum of items 19 and 25) Tier 2 capital 27. Tier 2 capital instruments plus related surplus 28. Non-qualifying capital instruments subject to phase out from tier 2 capital	P865 8274 P866 P867	100,196 0	25 26 27 28
24. LESS: Additional tier 1 capital deductions 25. Additional tier 1 capital (greater of item 23 minus item 24, or zero) Tier 1 capital 26. Tier 1 capital (sum of items 19 and 25) Tier 2 capital 27. Tier 2 capital instruments plus related surplus 28. Non-qualifying capital instruments subject to phase out from tier 2 capital 29. Total capital minority interest that is not included in tier 1 capital	P865 8274 P866 P867 P868	100,196 0 0	25 26 27 28 29
24. LESS: Additional tier 1 capital deductions 25. Additional tier 1 capital (greater of item 23 minus item 24, or zero) Tier 1 capital 26. Tier 1 capital (sum of items 19 and 25) Tier 2 capital 27. Tier 2 capital instruments plus related surplus 28. Non-qualifying capital instruments subject to phase out from tier 2 capital 29. Total capital minority interest that is not included in tier 1 capital 30. a. Allowance for loan and lease losses includable in tier 2 capital	P865 8274 P866 P867 P868 5310	100,196 0	25 26 27 28
24. LESS: Additional tier 1 capital deductions 25. Additional tier 1 capital (greater of item 23 minus item 24, or zero) Tier 1 capital 26. Tier 1 capital (sum of items 19 and 25) Tier 2 capital 27. Tier 2 capital instruments plus related surplus 28. Non-qualifying capital instruments subject to phase out from tier 2 capital 29. Total capital minority interest that is not included in tier 1 capital 30. a. Allowance for loan and lease losses includable in tier 2 capital b. (Advanced approaches institutions that exit parallel run only): Eligible credit	P865 8274 P866 P867 P868 5310 RCOW	100,196 0 0	25 26 27 28 29 30.a
24. LESS: Additional tier 1 capital deductions 25. Additional tier 1 capital (greater of item 23 minus item 24, or zero) Tier 1 capital 26. Tier 1 capital (sum of items 19 and 25) Tier 2 capital 27. Tier 2 capital instruments plus related surplus 28. Non-qualifying capital instruments subject to phase out from tier 2 capital 29. Total capital minority interest that is not included in tier 1 capital 30. a. Allowance for loan and lease losses includable in tier 2 capital b. (Advanced approaches institutions that exit parallel run only): Eligible credit reserves includable in tier 2 capital	P865 8274 P866 P867 P868 5310	100,196 0 0	25 26 27 28 29
24. LESS: Additional tier 1 capital deductions 25. Additional tier 1 capital (greater of item 23 minus item 24, or zero) Tier 1 capital 26. Tier 1 capital (sum of items 19 and 25) Tier 2 capital 27. Tier 2 capital instruments plus related surplus 28. Non-qualifying capital instruments subject to phase out from tier 2 capital 29. Total capital minority interest that is not included in tier 1 capital 30. a. Allowance for loan and lease losses includable in tier 2 capital b. (Advanced approaches institutions that exit parallel run only): Eligible credit reserves includable in tier 2 capital 31. Unrealized gains on available-for-sale preferred stock classified as an equity	P865 8274 P866 P867 P868 5310 RCOW 5310 RCOA	100,196 0 0	25 26 27 28 29 30.a 30.b
24. LESS: Additional tier 1 capital deductions 25. Additional tier 1 capital (greater of item 23 minus item 24, or zero) Tier 1 capital 26. Tier 1 capital (sum of items 19 and 25) Tier 2 capital 27. Tier 2 capital instruments plus related surplus 28. Non-qualifying capital instruments subject to phase out from tier 2 capital 29. Total capital minority interest that is not included in tier 1 capital 30. a. Allowance for loan and lease losses includable in tier 2 capital b. (Advanced approaches institutions that exit parallel run only): Eligible credit reserves includable in tier 2 capital 31. Unrealized gains on available-for-sale preferred stock classified as an equity security under GAAP and available-for-sale equity exposures includable in tier 2 capital	P865 8274 P866 P867 P868 5310 RCOW 5310	0 100,196 0 0 0 5,082	25 26 27 28 29 30.a 30.b
24. LESS: Additional tier 1 capital deductions 25. Additional tier 1 capital (greater of item 23 minus item 24, or zero) Tier 1 capital 26. Tier 1 capital (sum of items 19 and 25) Tier 2 capital 27. Tier 2 capital instruments plus related surplus 28. Non-qualifying capital instruments subject to phase out from tier 2 capital 29. Total capital minority interest that is not included in tier 1 capital 30. a. Allowance for loan and lease losses includable in tier 2 capital b. (Advanced approaches institutions that exit parallel run only): Eligible credit reserves includable in tier 2 capital 31. Unrealized gains on available-for-sale preferred stock classified as an equity security under GAAP and available-for-sale equity exposures includable in tier 2 capital 32. a. Tier 2 capital before deductions (sum of items 27 through 30.a, plus item 31)	P865 8274 P866 P867 P868 5310 RCOW 5310 RCOA Q257	100,196 0 0	25 26 27 28 29 30.a 30.b
24. LESS: Additional tier 1 capital deductions 25. Additional tier 1 capital (greater of item 23 minus item 24, or zero) Tier 1 capital 26. Tier 1 capital (sum of items 19 and 25) Tier 2 capital 27. Tier 2 capital instruments plus related surplus 28. Non-qualifying capital instruments subject to phase out from tier 2 capital 29. Total capital minority interest that is not included in tier 1 capital 30. a. Allowance for loan and lease losses includable in tier 2 capital b. (Advanced approaches institutions that exit parallel run only): Eligible credit reserves includable in tier 2 capital 31. Unrealized gains on available-for-sale preferred stock classified as an equity security under GAAP and available-for-sale equity exposures includable in tier 2 capital 32. a. Tier 2 capital before deductions (sum of items 27 through 30.a, plus item 31) b. (Advanced approaches institutions that exit parallel run only): Tier 2 capital	P865 8274 P866 P867 P868 5310 RCOW 5310 RCOA Q257 P870	0 100,196 0 0 0 5,082	25 26 27 28 29 30.a 30.b 31 32.a
24. LESS: Additional tier 1 capital deductions 25. Additional tier 1 capital (greater of item 23 minus item 24, or zero) Tier 1 capital 26. Tier 1 capital (sum of items 19 and 25) Tier 2 capital 27. Tier 2 capital instruments plus related surplus 28. Non-qualifying capital instruments subject to phase out from tier 2 capital 29. Total capital minority interest that is not included in tier 1 capital 30. a. Allowance for loan and lease losses includable in tier 2 capital b. (Advanced approaches institutions that exit parallel run only): Eligible credit reserves includable in tier 2 capital 31. Unrealized gains on available-for-sale preferred stock classified as an equity security under GAAP and available-for-sale equity exposures includable in tier 2 capital 32. a. Tier 2 capital before deductions (sum of items 27 through 30.a, plus item 31)	P865 8274 P866 P867 P868 5310 RCOW 5310 RCOA Q257 P870 RCOW	0 100,196 0 0 0 5,082	25 26 27 28 29 30.a 30.b
24. LESS: Additional tier 1 capital deductions 25. Additional tier 1 capital (greater of item 23 minus item 24, or zero) Tier 1 capital 26. Tier 1 capital (sum of items 19 and 25) Tier 2 capital 27. Tier 2 capital instruments plus related surplus 28. Non-qualifying capital instruments subject to phase out from tier 2 capital 29. Total capital minority interest that is not included in tier 1 capital 30. a. Allowance for loan and lease losses includable in tier 2 capital b. (Advanced approaches institutions that exit parallel run only): Eligible credit reserves includable in tier 2 capital 31. Unrealized gains on available-for-sale preferred stock classified as an equity security under GAAP and available-for-sale equity exposures includable in tier 2 capital 32. a. Tier 2 capital before deductions (sum of items 27 through 30.a, plus item 31) b. (Advanced approaches institutions that exit parallel run only): Tier 2 capital before deductions (sum of items 27 through 29, plus items 30.b and 31)	P865 8274 P866 P867 P868 5310 RCOW 5310 RCOA Q257 P870 RCOW P870	0 100,196 0 0 0 5,082	25 26 27 28 29 30.a 30.b 31 32.a 32.b
24. LESS: Additional tier 1 capital deductions 25. Additional tier 1 capital (greater of item 23 minus item 24, or zero) Tier 1 capital 26. Tier 1 capital (sum of items 19 and 25) Tier 2 capital 27. Tier 2 capital instruments plus related surplus 28. Non-qualifying capital instruments subject to phase out from tier 2 capital 29. Total capital minority interest that is not included in tier 1 capital 30. a. Allowance for loan and lease losses includable in tier 2 capital b. (Advanced approaches institutions that exit parallel run only): Eligible credit reserves includable in tier 2 capital 31. Unrealized gains on available-for-sale preferred stock classified as an equity security under GAAP and available-for-sale equity exposures includable in tier 2 capital 32. a. Tier 2 capital before deductions (sum of items 27 through 30.a, plus item 31) b. (Advanced approaches institutions that exit parallel run only): Tier 2 capital before deductions (sum of items 27 through 29, plus items 30.b and 31)	P865 8274 P866 P867 P868 5310 RCOW 5310 RCOA Q257 P870 RCOW P870 RCOA	0 100,196 0 0 0 5,082	25 26 27 28 29 30.a 30.b 31 32.a 32.b
24. LESS: Additional tier 1 capital deductions 25. Additional tier 1 capital (greater of item 23 minus item 24, or zero) Tier 1 capital 26. Tier 1 capital (sum of items 19 and 25) Tier 2 capital 27. Tier 2 capital instruments plus related surplus 28. Non-qualifying capital instruments subject to phase out from tier 2 capital 29. Total capital minority interest that is not included in tier 1 capital 30. a. Allowance for loan and lease losses includable in tier 2 capital b. (Advanced approaches institutions that exit parallel run only): Eligible credit reserves includable in tier 2 capital 31. Unrealized gains on available-for-sale preferred stock classified as an equity security under GAAP and available-for-sale equity exposures includable in tier 2 capital 32. a. Tier 2 capital before deductions (sum of items 27 through 30.a, plus item 31) b. (Advanced approaches institutions that exit parallel run only): Tier 2 capital before deductions (sum of items 27 through 29, plus items 30.b and 31) 33. LESS: Tier 2 capital deductions 34. a. Tier 2 capital (greater of item 32.a minus item 33, or zero)	P865 8274 P866 P867 P868 5310 RCOW 5310 RCOA Q257 P870 RCOW P870 RCOA P872	0 100,196 0 0 5,082	25 26 27 28 29 30.a 30.b 31 32.a 32.b
24. LESS: Additional tier 1 capital deductions 25. Additional tier 1 capital (greater of item 23 minus item 24, or zero) Tier 1 capital 26. Tier 1 capital (sum of items 19 and 25) Tier 2 capital 27. Tier 2 capital instruments plus related surplus 28. Non-qualifying capital instruments subject to phase out from tier 2 capital 29. Total capital minority interest that is not included in tier 1 capital 30. a. Allowance for loan and lease losses includable in tier 2 capital b. (Advanced approaches institutions that exit parallel run only): Eligible credit reserves includable in tier 2 capital 31. Unrealized gains on available-for-sale preferred stock classified as an equity security under GAAP and available-for-sale equity exposures includable in tier 2 capital 32. a. Tier 2 capital before deductions (sum of items 27 through 30.a, plus item 31) b. (Advanced approaches institutions that exit parallel run only): Tier 2 capital before deductions (sum of items 27 through 29, plus items 30.b and 31) 33. LESS: Tier 2 capital deductions 34. a. Tier 2 capital (greater of item 32.a minus item 33, or zero) b. (Advanced approaches institutions that exit parallel run only): Tier 2 capital	P865 8274 P866 P867 P868 5310 RCOW 5310 RCOA Q257 P870 RCOW P870 RCOA P872 5311	0 100,196 0 0 5,082	25 26 27 28 29 30.a 30.b 31 32.a 32.b
24. LESS: Additional tier 1 capital deductions 25. Additional tier 1 capital (greater of item 23 minus item 24, or zero) Tier 1 capital 26. Tier 1 capital (sum of items 19 and 25) Tier 2 capital 27. Tier 2 capital instruments plus related surplus 28. Non-qualifying capital instruments subject to phase out from tier 2 capital 29. Total capital minority interest that is not included in tier 1 capital 30. a. Allowance for loan and lease losses includable in tier 2 capital b. (Advanced approaches institutions that exit parallel run only): Eligible credit reserves includable in tier 2 capital 31. Unrealized gains on available-for-sale preferred stock classified as an equity security under GAAP and available-for-sale equity exposures includable in tier 2 capital 32. a. Tier 2 capital before deductions (sum of items 27 through 30.a, plus item 31) b. (Advanced approaches institutions that exit parallel run only): Tier 2 capital before deductions (sum of items 27 through 29, plus items 30.b and 31) 33. LESS: Tier 2 capital deductions 34. a. Tier 2 capital (greater of item 32.a minus item 33, or zero)	P865 8274 P866 P867 P868 5310 RCOW 5310 RCOA Q257 P870 RCOW P870 RCOA P872 5311 RCOW	0 100,196 0 0 5,082	25 26 27 28 29 30.a 30.b 31 32.a 32.b
24. LESS: Additional tier 1 capital deductions 25. Additional tier 1 capital (greater of item 23 minus item 24, or zero) Tier 1 capital 26. Tier 1 capital (sum of items 19 and 25) Tier 2 capital 27. Tier 2 capital instruments plus related surplus 28. Non-qualifying capital instruments subject to phase out from tier 2 capital 29. Total capital minority interest that is not included in tier 1 capital 30. a. Allowance for loan and lease losses includable in tier 2 capital b. (Advanced approaches institutions that exit parallel run only): Eligible credit reserves includable in tier 2 capital 31. Unrealized gains on available-for-sale preferred stock classified as an equity security under GAAP and available-for-sale equity exposures includable in tier 2 capital 32. a. Tier 2 capital before deductions (sum of items 27 through 30.a, plus item 31) b. (Advanced approaches institutions that exit parallel run only): Tier 2 capital before deductions (sum of items 27 through 29, plus items 30.b and 31) 33. LESS: Tier 2 capital deductions 34. a. Tier 2 capital (greater of item 32.a minus item 33, or zero) b. (Advanced approaches institutions that exit parallel run only): Tier 2 capital (greater of item 32.b minus item 33, or zero)	P865 8274 P866 P867 P868 5310 RCOW 5310 RCOA Q257 P870 RCOW P870 RCOA P872 5311 RCOW	0 100,196 0 0 5,082	25 26 27 28 29 30.a 30.b 31 32.a 32.b
24. LESS: Additional tier 1 capital deductions 25. Additional tier 1 capital (greater of item 23 minus item 24, or zero) Tier 1 capital 26. Tier 1 capital (sum of items 19 and 25) Tier 2 capital 27. Tier 2 capital instruments plus related surplus 28. Non-qualifying capital instruments subject to phase out from tier 2 capital 29. Total capital minority interest that is not included in tier 1 capital 30. a. Allowance for loan and lease losses includable in tier 2 capital b. (Advanced approaches institutions that exit parallel run only): Eligible credit reserves includable in tier 2 capital 31. Unrealized gains on available-for-sale preferred stock classified as an equity security under GAAP and available-for-sale equity exposures includable in tier 2 capital 32. a. Tier 2 capital before deductions (sum of items 27 through 30.a, plus item 31) b. (Advanced approaches institutions that exit parallel run only): Tier 2 capital before deductions (sum of items 27 through 29, plus items 30.b and 31) 33. LESS: Tier 2 capital deductions 34. a. Tier 2 capital (greater of item 32.a minus item 33, or zero) b. (Advanced approaches institutions that exit parallel run only): Tier 2 capital	P865 8274 P866 P867 P868 5310 RCOW 5310 RCOA Q257 P870 RCOW P870 RCOA P872 5311 RCOW 5311	0 100,196 0 0 5,082	25 26 27 28 29 30.a 30.b 31 32.a 32.b
24. LESS: Additional tier 1 capital deductions 25. Additional tier 1 capital (greater of item 23 minus item 24, or zero) Tier 1 capital 26. Tier 1 capital (sum of items 19 and 25) Tier 2 capital 27. Tier 2 capital instruments plus related surplus 28. Non-qualifying capital instruments subject to phase out from tier 2 capital 29. Total capital minority interest that is not included in tier 1 capital 30. a. Allowance for loan and lease losses includable in tier 2 capital b. (Advanced approaches institutions that exit parallel run only): Eligible credit reserves includable in tier 2 capital 31. Unrealized gains on available-for-sale preferred stock classified as an equity security under GAAP and available-for-sale equity exposures includable in tier 2 capital 32. a. Tier 2 capital before deductions (sum of items 27 through 30.a, plus item 31) b. (Advanced approaches institutions that exit parallel run only): Tier 2 capital before deductions (sum of items 27 through 29, plus items 30.b and 31) 33. LESS: Tier 2 capital deductions 34. a. Tier 2 capital (greater of item 32.a minus item 33, or zero) b. (Advanced approaches institutions that exit parallel run only): Tier 2 capital (greater of item 32.b minus item 33, or zero) Total Capital	P865 8274 P866 P867 P868 5310 RCOW 5310 RCOA Q257 P870 RCOW P870 RCOA P872 5311 RCOW 5311 RCOW FROW 0 100,196 0 0 5,082 0 5,082	25 26 27 28 29 30.a 30.b 31 32.a 32.b 33 34.a	
24. LESS: Additional tier 1 capital deductions 25. Additional tier 1 capital (greater of item 23 minus item 24, or zero) Tier 1 capital 26. Tier 1 capital (sum of items 19 and 25) Tier 2 capital 27. Tier 2 capital instruments plus related surplus 28. Non-qualifying capital instruments subject to phase out from tier 2 capital 29. Total capital minority interest that is not included in tier 1 capital 30. a. Allowance for loan and lease losses includable in tier 2 capital b. (Advanced approaches institutions that exit parallel run only): Eligible credit reserves includable in tier 2 capital 31. Unrealized gains on available-for-sale preferred stock classified as an equity security under GAAP and available-for-sale equity exposures includable in tier 2 capital 32. a. Tier 2 capital before deductions (sum of items 27 through 30.a, plus item 31) b. (Advanced approaches institutions that exit parallel run only): Tier 2 capital before deductions (sum of items 27 through 29, plus items 30.b and 31) 33. LESS: Tier 2 capital deductions 34. a. Tier 2 capital (greater of item 32.a minus item 33, or zero) b. (Advanced approaches institutions that exit parallel run only): Tier 2 capital (greater of item 32.b minus item 33, or zero) Total Capital 35. a. Total capital (sum of items 26 and 34.a)	P865 8274 P866 P867 P868 5310 RCOW 5310 RCOA Q257 P870 RCOW P870 RCOA P872 5311 RCOA P872 5311 RCOA 3792	0 100,196 0 0 5,082 0 5,082	25 26 27 28 29 30.a 30.b 31 32.a 32.b 33 34.a

FFIEC 041 Page 65 of 85

RC-51

Legal Title of Bank FDIC Certificate Number: 27503

Schedule RC-R—Continued

	_		
Part	1 —	Conti	ıued

Dollar Amounts in Thousands	RCON	Tril Bil Mil Thou	
Total Assets for the Leverage Ratio			
36. Average total consolidated assets	3368	716,388	36
37. LESS: Deductions from common equity tier 1 capital and additional tier 1 capital	RCOA		
(sum of items 6, 7, 8, 10.b, 11, 13 through 17, and certain elements of item 24 - See instructions)	P875	4,618	37
38. LESS: Other deductions from (additions to) assets for leverage ratio purposes		0	38
		711,770	39
Total Risk-Weighted Assets			
40. a. Total risk-weighted assets (from Schedule RC-R, Part II, item 31)	A223	401,698	40.a
b. (Advanced approaches institutions that exit parallel run only): Total risk-weighted assets	RCOW		
using advanced approaches rule (from FFIEC 101 Schedule A, item 60)	A223		40.b

		(Column A)		(Column B)	
Risk-Based Capital Ratios	RCOA	Percentage	RCOW	Percentage	
41. Common equity tier 1 capital ratio (Column A: item 19 divided by item 40.a)					
(Advanced approaches institutions that exit parallel run only: Column B: item 19					ĺ
divided by item 40.b)	P793	24.9431%	P793		41
42. Tier 1 capital ratio (Column A: item 26 divided by item 40.a)					
(Advanced approaches institutions that exit parallel run only: Column B: item 26					ĺ
divided by item 40.b)	7206	24.9431%	7206		42
43. Total capital ratio (Column A: item 35.a divided by item 40.a)					
(Advanced approaches institutions that exit parallel run only: Column B: item 35.b					ĺ
divided by item 40.b)	7205	26.2082%	7205		43

			_
Leverage Capital Ratios	RCOA	Percentage	
44. Tier 1 leverage ratio (item 26 divided by item 39)	7204	14.0770%	44
45. Advanced approaches institutions only: Supplementary leverage ratio (from			
FFIEC 101 Schedule A, item 98) (effective date for this item to be determined)			45

Capital Buffer

46. Institution-specific capital buffer necessary to avoid limitations on distributions			
and discretionary bonus payments:	RCOA	Percentage	
a. Capital conservation buffer	H311	18.2082%	46.a
b. (Advanced approaches institutions that exit parallel run only): Total	RCOW		
applicable capital buffer	H312		46.b

	Dollar Amounts in Thousands	RCOA	Bil Mil Thou]
Institutions must complete items 47 and 48 if the amount in				
item 46.a is less than or equal to the applicable minimum capital conservation	buffer:			
				4
47. Eligible retained income		H313	C	47
48. Distributions and discretionary bonus payments during the quarter		H314	C	48

^{*} Report each ratio and buffer as a percentage, rounded to four decimal places, e.g., 12.3456.

Legal Title of Bank

FDIC Certificate Number: 27503

Page 66 of 85 **RC-52**

Schedule RC-R—Continued

Part II — Risk Weighted Assets

To be completed by all institutions

Institutions are required to assign a 100 percent risk weight to all assets not specifically assigned a risk weight under Subpart D of the federal banking agencies' regulatory capital rules (1) and not deducted from tier 1 or tier 2 capital.

	(Column A)	(Column B)	(Column C)	(Column D)	(Column E)	(Column F)	(Column G)	(Column H)	1
	Totals From	Adjustments to	(22.2.2)			k-Weight Catego		,	1
	Schedule RC	Totals Reported			,	<u> </u>	ĺ		1
		in Column A	0%	2%	4%	10%	20%	50%	
Dollar Amounts in Thousands	Bil Mil Thou	1							
Balance Sheet Asset Categories (2)									
1. Cash and balances due from	RCON D957	RCON S396	RCON D958				RCON D959	RCON S397	1
depository institutions	123,149	0	108,327				14,822	0	1
2. Securities :									1
a. Held-to-maturity	RCON D961	RCON S399	RCON D962				RCON D963	RCON D964	1
securities	200	0	197				3	0	2.a.
b. Available-for-sale	RCON D966	RCON S402	RCON D967				RCON D968	RCON D969	1
securities	249,131	4,166	139,161				66,607	711	2.b.
3. Federal funds sold and									
securities purchased under									1
agreements to resell:									4
	RCON D971		RCON D972				RCON D973	RCON S410]
a.Federal funds sold	0		0				0	C	3.a
b. Securities purchased	RCON H171	RCON H172							1
under agreements to resell	0	0							3.b
4. Loans and leases held for									1
sale:									4
a. Residential mortgage	RCON S413	RCON S414	RCON H173				RCON S415	RCON S416]
exposures	0	0	0				0	C	4.a.
b. High volatility commercial	RCON S419	RCON S420	RCON H174				RCON H175	RCON H176]
real estate exposures	0	0	0				0	O	4.b.
c. Exposures past due 90									4
days or more or on	RCON S423	RCON S424	RCON S425				RCON S426	RCON S427	
nonaccrual(3)	0	0	0				0	0	4.c.

⁽¹⁾ For national banks and federal savings associations, 12 CFR Part 3; for state member banks, 12 CFR Part 217; and for state nonmember banks and state savings associations, 12 CFR Part 324.

⁽²⁾ All securitization exposures held as on-balance sheet assets of the reporting institution are to be excluded from items 1 through 8 and are to be reported instead in item 9.

⁽³⁾ For loans and leases held for sale, exclude residential mortgage exposures, high volatility commercial real estate exposures, or sovereign exposures that are past due 90 days or more or on nonaccrual.

Schedule RC-R—Continued

Part II — Continued

Institutions are required to assign a 100 percent risk weight to all assets not specifically assigned a risk weight under Subpart D of the federal banking agencies' regulatory capital rules (1) and not deducted from tier 1 or tier 2 capital.

	(Column I)	(Column J)
	Allocation by Ris	k-Weight
	Categor	У
	100%	150%
Dollar Amounts in Thousands	Bil Mil Thou B	il Mil Thou
Balance Sheet Asset Categories(2)		
• .,	RCON D960	RCON S398
Cash and balances due from depository institutions	0	0 1
2. Securities :		
a. Held-to-maturity	RCON D965	RCON S400
securities	0	0 2.a
b. Available-for-sale	RCON D970	RCONS403
securities	38,486	0 2.b
3. Federal funds sold and		
securities purchased under		
agreements to resell:		
	RCON D974	RCON S411
a. Federal funds sold	0	0 3.a
b. Securities purchased		
under agreements to resell		3.b
4. Loans and leases held for		
sale:		
a. Residential mortgage	RCON S417	
exposures	0	4.a
b. High volatility commercial	RCON H177	RCON S421
real estate exposures	0	0 4.b
c. Exposures past due 90		
days or more or on	RCON S428	RCON S429
nonaccrual(3)	0	0 4.0

⁽¹⁾ For national banks and federal savings associations, 12 CFR Part 3; for state member banks, 12 CFR Part 217; and for state nonmember banks and state savings associations, 12 CFR Part 324.

⁽²⁾ All securitization exposures held as on-balance sheet assets of the reporting institution are to be excluded from items 1 through 8 and are to be reported instead in item 9.

⁽³⁾ For loans and leases held for sale, exclude residential mortgage exposures, high volatility commercial real estate exposures, or sovereign exposures that are past due 90 days or more or on nonaccrual.

Page 67 of 85

FDIC Certificate Number: 27503

Schedule RC-R—Continued

Part II — Continued

	(Column K)	(Column L)	(Column M)	(Column N)	(Column O)	(Column P)	(Column Q)]
		Allocation by Risk-Weight Category						
					,]
	250%(5)	300%	400%	600%	625%	937.5%	1250%	
Dollar Amounts in Thousands	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	1
Balance Sheet Asset Categories(continued)								
1. Cash and balances due from								
depository institutions								1
2. Securities:								
a. Held-to-maturity								
securities					1			2.a.
b. Available-for-sale	RCON H270	RCON S405		RCON S406				
securities		0			9			2.b.
3. Federal funds sold and								
securities purchased under								
agreements to resell:								
a.Federal funds sold	_							3.a
b. Securities purchased								4
under agreements to resell								3.b
4. Loans and leases held for								
sale:								4
a. Residential mortgage								
exposures								4.a.
b. High volatility commercial								
real estate exposures	-							4.b.
c. Exposures past due 90								
days or more or on								
nonaccrual(6)								4.c.

⁽⁵⁾ Column K-250% risk weight is not applicable until the March 31,2018, report date.

⁽⁶⁾ For loans and leases held for sale, exclude residential mortgage exposures, high volatility commercial real estate exposures, or sovereign exposures that are past due 90 days or more or on nonaccrual.

RC-53a

FDIC Certificate Number: 27503

Schedule RC-R—Continued

Part II — Continued

Tare 11 Continued		
	(Column R)	(Column S)
	Application of	Other
	Risk-Weight	ting
	Approache	es(4)
	Exposure R	Risk-Weighted
	Amount	Asset
		Amount
Dollar Amounts in Thousands	Bil Mil Thou	Bil Mil Thou
Balance Sheet Asset Categories(continued)		
1. Cash and balances due from		1
depository institutions		
2. Securities:		
a. Held-to-maturity securities		2.a.
b. Available-for-sale	RCON H271	RCON H272
securities	Q	0 2.b.
3. Federal funds sold and		
securities purchased under		
agreements to resell:	_	
a. Federal funds sold		3.a
b. Securities purchased under agreements to resell		3.b
4. Loans and leases held for		
sale:		
a. Residential mortgage	RCON H273	RCON H274
exposures	0	0 4.a.
b. High volatility commercial	RCON H275	RCON H276
real estate exposures	Q	0 4.b.
c. Exposures past due 90		
days or more or on	RCON H277	RCON H278
nonaccrual(6)	0	0 4.c.

⁽⁴⁾ Includes, for example, investments in mutual funds/investment funds, exposures collateralized by securitization exposures or mutual funds, separate account bank-owned life insurance, and default fund contributions to central counterparties.

⁽⁶⁾ For loans and leases held for sale, exclude residential mortgage exposures, high volatility commercial real estate exposures, or sovereign exposures that are past due 90 days or more or on nonaccrual.

FFIEC 041

Legal Title of Bank

FDIC Certificate Number:

27503

Page 68 of 85 RC-54

Schedule RC-R—Continued

Part II — Continued

	(Column A)	(Column B)	(Column C)	(Column D)	(Column E)	(Column F)	(Column G)	(Column H)	
	Totals	Adjustments to	Allocation by Risk-Weight Category						
	from Schedule	Totals Reported							l
	RC	in Column A	0%	2%	4%	10%	20%	50%	l
Dollar Amounts in Thousands	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	ĺ
4. Loans and leases held for								-	ĺ
sale (continued):	RCON S431	RCON S432	RCON S433				RCON S434	RCON S435	ĺ
d. All other exposures	0	0	0					0	4.d.
5. Loans and leases, net of									ĺ
unearned income:									ĺ
a. Residential mortgage	RCON S439	RCON S440	RCON H178				RCON S441	RCON S442	ĺ
exposures	86,694	0	0					69,236	5.a.
b. High volatility commercial	RCON S445	RCON S446	RCON H179				RCON H180	RCON H181	ĺ
real estate exposures	22,049	0	0) 0	5.b.
c. Exposures past due 90									ĺ
days or more or on	RCON S449	RCON S450	RCON S451				RCON S452	RCON S453	ĺ
nonaccrual(7)	410	0	0					0	5.c
	RCON S457	RCON S458	RCON S459				RCON S460	RCON S461	
d. All other exposures	229,405	0	0) 0	5.d.
6. LESS: Allowance for loan	RCON 3123	RCON 3123							ĺ
and lease losses	8,124	8,124							6
	RCON D976	RCON S466	RCON D977				RCON D978	RCON D979	ĺ
7. Trading assets		0	0					0	7
	RCON D981	RCON S469	RCON D982				RCON D983	RCON D984	_
8. All other assets(8)	18,252	7,852	295				1,076	248	8
a. Separate account									ĺ
bank-owned life									_
insurance									8.a
b. Default fund									
contributions to central									
counterparties									8.b

⁽⁷⁾ For loans and leases, net of unearned income, exclude residential mortgage exposures, high volatility commercial real estate exposures, or sovereign exposures that are past due 90 days or more or on nonaccrual.

⁽⁸⁾ Includes premises and fixed assets; other real estate owned; investments in unconsolidated subsidiaries and associated companies; direct and indirect investments in real estate ventures; intangible assets; and other assets

FDIC Certificate Number: 27503

Schedule RC-R—Continued

Part II — Continued		T (0 1 3)	
	(Column I)	(Column J)	
		y Risk-Weight	
	Cal	egory	
	100%	150%	
Dollar Amounts in Thousands	Bil Mil Thou	Bil Mil Thou	
4. Loans and leases held for			
sale (continued):	RCON S436	RCON S437	
d. All other exposures		0 0	4.d.
5. Loans and leases, net of			
unearned income:		_	
a. Residential mortgage	RCON S443		
exposures	17,45	58	5.a.
b. High volatility			
commercial real estate	RCON H182	RCON S447	
exposures		0 22,049	5.b.
c. Exposures past due 90			
days or more or on	RCON S454	RCON S455	
nonaccrual(7)		1	5.c.
	RCON S462	RCON S463	
d. All other exposures	229,40	0	5.d
6. LESS: Allowance for loan			
and lease losses		_	6.
	RCON D980	RCON S467	
7. Trading assets		1 1	7.
	RCON D985	RCON H185	_
8. All other assets(8)	8,66	51 120	8.
a. Separate account			
bank-owned life			_
insurance			8.a
b. Default fund			
contributions to central			
counterparties			8.b

⁽⁷⁾ For loans and leases, net of unearned income, exclude residential mortgage exposures, high volatility commercial real estate exposures, or sovereign exposures that are past due 90 days or more or on nonaccrual.

⁽⁸⁾ Includes premises and fixed assets; other real estate owned; investments in unconsolidated subsidiaries and associated companies; direct and indirect investments in real estate ventures; intangible assets; and other assets.

FFIEC 041
Page 69 of 85

FDIC Certificate Number: 27503

Schedule RC-R—Continued

Part II — Continued (Column K) (Column L) (Column M) (Column N) (Column O) (Column P) (Column Q) Allocation by Risk-Weight Category 250%(10) 300% 400% 600% 625% 937.5% 1250% **Dollar Amounts in Thousands** Bil | Mil | Thou 4. Loans and leases held for sale (continued): 4.d. d. All other exposures_ 5. Loans and leases, net of unearned income: a. Residential mortgage 5.a. exposures_ b. High volatility 5.b. commercial real estate exposures c. Exposures past due 90 days or more or on 5.c. nonaccrual(11) 5.d. d. All other exposures 6. LESS: Allowance for loan 6. and lease losses RCON H186 RCON H289 RCON H290 RCON H187 7. 7. Trading assets_ RCON H293 RCON H188 RCON S470 RCON S471 8. 8. All other assets(12) a. Separate account bank-owned life 8.a insurance b. Default fund contributions to central 8.b counterparties

⁽¹⁰⁾ Column K-250% risk weight is not applicable until the March 31,2018, report date.

⁽¹¹⁾ For loans and leases, net of unearned income, exclude residential mortgage exposures, high volatility commercial real estate exposures, or sovereign exposures that are past due 90 days or more or on nonaccrual.

⁽¹²⁾ Includes premises and fixed assets; other real estate owned; investments in unconsolidated subsidiaries and associated companies; direct and indirect investments in real estate ventures; intangible assets; and other assets.

FFIEC 041

Page 69a of 85

RC-55a

Schedule RC-R—Continued

FDIC Certificate Number: 27503

Legal Title of Bank

Part II — Continued			_
	(Column R)	(Column S)]
	Application	of Other	
	Risk-Wei	ghting	
	Approac		
	Exposure	Risk-Weighted	
	Amount	Asset Amount	
Dollar Amounts in Thousands	Bil Mil Thou	Bil Mil Thou]
4. Loans and leases held for			
sale (continued):	RCON H279	RCON H280]
d. All other exposures	(4.0
5. Loans and leases, net of			
unearned income:			4
a. Residential mortgage	RCON H281	RCON H282	1
exposures	(5.a
b. High volatility	RCON H283	RCON H284	1
commercial real estate exposures	(5.b
c. Exposures past due 90			4
days or more or on	RCON H285	RCON H286	1
nonaccrual(11)	(5.0
	RCON H287	RCON H288	1
d. All other exposures	(5.c
6. LESS: Allowance for loan			
and lease losses			6.
	RCON H291	RCON H292	
7. Trading assets	(7.
	RCON H294	RCON H295	1
8. All other assets(12)	(8.
a. Separate account	RCON H296	RCON H297	1
bank-owned life insurance	(8.a
b. Default fund	RCON H298	RCON H299	1
contributions to central counterparties			8.b

⁽⁹⁾ Includes, for example, investments in mutual funds/investment funds, exposures collateralized by securitization exposures or mutual funds, separate account bank-owned life insurance, and default fund contributions to central counterparties.

⁽¹¹⁾ For loans and leases, net of unearned income, exclude residential mortgage exposures, high volatility commercial real estate exposures, or sovereign exposures that are past due 90 days or more or on nonaccrual.

⁽¹²⁾ Includes premises and fixed assets; other real estate owned; investments in unconsolidated subsidiaries and associated companies; direct and indirect investments in real estate ventures; intangible assets; and other assets.

FDIC Certificate Number: 27503

FFIEC 041 Page 70 of 85

RC-56

11.

11.

Schedule RC-R—Continued

	(Column A)	(Column B) Adjustments	Column Q Allocation by Risk-Weight	(Column T)	(Column U)	
	Totals	to Totals	Category	Total Risk-Wei	ghted Asset	1
		Reported in	(Exposure	Amount by Calculation		
		Column A	Amount)	Methodo	ology	
			1250%	SSFA(13)	Gross-Up]
Dollar Amounts in Thousands	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	
Securitization Exposures: On- and Off-Balance Sheet						
9. On-balance sheet securitization exposures:	RCON S475	RCON S476	RCON S477	RCON S478	RCON S479]
a. Held-to-maturity securities	0	0	0	() (9.a.
	RCON S480	RCON S481	RCON S482	RCON S483	RCON S484]
b. Available-for-sale securities	0	0	0	() (9.b.
	RCON S485	RCON S486	RCON S487	RCON S488	RCON S489]
c. Trading assets	0	0	0	() (9.c.
	RCON S490	RCON S491	RCON S492	RCON S493	RCON S494]
d. All other on-balance sheet securitization exposures	0	0	0	() (9.d.
	RCON S495	RCON S496	RCON S497	RCON S498	RCON S499]
10. Off-balance sheet securitization exposures	0	0	0	(10.

	(Column A)	(Column B)	(Column C)	(Column D)	(Column E)	(Column F)	(Column G)	(Column H)
	Totals	Adjustments to			Allocation by Ris	k-Weight Catego	ry	
	from Schedule	Totals Reported						
	RC	in Column A	0%	2%	4%	10%	20%	50%
Dollar Amounts in Thousands	Tril Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou
	RCON 2170	RCON S500	RCON D987				RCON D988	RCON D989
11. Total balance sheet Assets(14)	721,166	3,894	247,980				82,508	70,195

	(Column I) Allocation by F	(Column J) Risk-Weight
	Categ	· ·
	100%	150%
Dollar Amounts in Thousands	Bil Mil Thou	Bil Mil Thou
	RCON D990	RCON S503
11. Total balance sheet Assets(14)	294,420	22,169

⁽¹³⁾ Simplified Supervisory Formula Approach.

⁽¹⁴⁾ For each of columns A through R of item 11, report the sum of items 1 through 9. For item 11, the sum of columns B through R must equal column A. Item 11, column A, must equal Schedule RC, item 12.

Berkshire Bank

Legal Title of Bank

FDIC Certificate Number: 27503

FFIEC 041
Page 70a of 85

RC-56a

Schedule RC-R—Continued

Part II — Continued

		(Column K)		(Column L)		(Column M)		(Column N)	(Column O)	(Column P)	(Column Q)	(Column R)
												Application of
						Allocation by Ris	sk-Weig	ht Category				Other Risk-
												Weighting
												Exposure
		250%(15)		300%		400%		600%	625%	937.5%	1250%	Amount
	Dollar Amounts in Thousands	Bil Mil Thou		Bil Mil Thou		Bil Mil Thou		Bil Mil Thou				
	_	RCON S504		RCON S505		RCON S506		RCON S507			RCON S510	RCON H300
11. Total l	balance sheet Assets(14)			0		0		0			0	0

⁽¹⁴⁾ For each of columns A through R of item 11, report the sum of items 1 through 9. For item 11, the sum of columns B through R must equal column A. Item 11, column A, must equal Schedule RC, item 12.

11.

⁽¹⁵⁾ Column K-250% risk weight is not applicable until the March 31,2018, report date.

Berkshire Bank

Legal Title of Bank

FDIC Certificate Number: 27503

FFIEC 041 **Page 71 of 85**

RC-57

Schedule RC-R—Continued

	(Column A)		(Column B)	(Column C)	(Column D)	(Column E)	(Column F)	(Column G)	(Column H)	
	Face, Notional,	CCF	Credit		Alloca	ation by Risk-Wei	ght Category			
	or Other	(16)	Equivalent							
	Amount		Amount(17)	0%	2%	4%	10%	20%	50%	
Dollar Amounts in Thousands	Bil Mil Thou		Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	
Derivatives, Off-Balance										
Sheet Items, and Other										
Items Subject to Risk										
Weighting (Excluding										
Securitization										
Exposures)(18)										
12. Financial standby letters of	RCON D991		RCON D992	RCON D993				RCON D994	RCON D995	
credit	151	1.0	151	151					0	12
13. Performance standby										
letters of credit and										
transaction-related	RCON D997		RCON D998	RCON D999				RCON G603	RCON G604	
contingent items	0	0.5	0	0					0	13
14. Commercial and similar										
letters of credit with an										
original maturity of one	RCON G606		RCON G607	RCON G608				RCON G609	RCON G610	
year or less	0	0.2	0	0					0	14
15. Retained recourse on small										
business obligations sold	RCON G612		RCON G613	RCON G614				RCON G615	RCON G616	
with recourse	0	1.0	0	0					0	15

⁽¹⁶⁾ Credit conversion factor.

⁽¹⁷⁾ Column A multiplied by credit conversion factor. For each of items 12 through 21, the sum of columns C through J plus column R must equal column B.

⁽¹⁸⁾ All derivatives and off-balance sheet items that are securitization exposures are to be excluded from items 12 through 21 and are to be reported instead in item 10.

Berkshire Bank	
Logal Title of Pank	

FFIEC 041

Page 71a of 85

RC-57a

FDIC Certificate Number: 27503

Schedule RC-R—Continued

	(Column I)	(C	Column J)	
	Allocation b	y Risk-Weight Catego	ory	
	100%		150%	
Dollar Amounts in Thousands	Bil Mil Thou	Bil	Mil Thou	
Derivatives, Off-Balance				
Sheet Items, and Other				
Items Subject to Risk-				
Weighting (Excluding				
Securitization				
Exposures)(18)		_		
12. Financial standby letters of	RCON D996	RO	CON S511	
credit	0		0	12
13. Performance standby				
letters of credit and		_		
transaction-related	RCON G605	RO	CON S512	
contingent items	0		0	13
14. Commercial and similar				
letters of credit with an		_		
original maturity of one	RCON G611	RO	CON S513	
year or less	0		0	14
15. Retained recourse on small				
business obligations sold	RCON G617	RO	CON S514	
with recourse	0		0	15

^{18.} All derivatives and off-balance sheet items that are securitization exposures are to be excluded from items 12 through 21 and are to be reported instead in item 10.

FFIEC 041

Legal Title of Bank Page 72 of 85 FDIC Certificate Number: 27503

RC-58

Schedule RC-R—Continued

Part II — Continued									_
	(Column A)		(Column B)	(Column C)	(Column D)	(Column E)	(Column F)	(Column G)	
	Face, Notional,	CCF	Credit			Allocation by Ris	sk-Weight Catego	ory	
	or Other	(19)	Equivalent						
	Amount		Amount(20)	0%	2%	4%	10%	20%	
Dollar Amounts in Thousands	Bil Mil Thou		Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	
16. Repo-style	RCON S515		RCON S516	RCON S517	RCON S518	RCON S519		RCON S520	
transactions(21)	30,000	1.0	30,000	30,000	0	(0	0	16.
17. All other off-balance sheet	RCON G618		RCON G619	RCON G620				RCON G621	_
liabilities	C	1.0	0	0				0	17.
18. Unused commitments:									
a. Original maturity of one									
year or less, excluding									
asset-backed commercial	RCON S525		RCON S526	RCON S527				RCON S528]
paper (ABCP) conduits	C	0.2	0	0				0	18.a.
b. Original maturity of one									
year or less to ABCP									
conduits									18.b.
c. Original maturity	RCON G624		RCON G625	RCON G626				RCON G627]
exceeding one year	50,931	0.5	25,466	0				0	18.c.
19. Unconditionally cancelable	RCON S540		RCON S541						
commitments	1,095	0.0	0						19.
20. Over-the-counter			RCON S542	RCON S543			RCON S544	RCON S545]
derivatives			0	0				0 0	20.
21. Centrally cleared			RCON S549	RCON S550	RCON S551	RCON S552		RCON S554]
derivatives			0	0			o o	0	21.
22. Unsettled transactions	RCON H191]		RCON H193				RCON H194	1
(failed trades)(22)								0	22.
(railed trades)(22)				<u> ۳</u>				<u> </u>	J

⁽¹⁹⁾ Credit conversion factor.

⁽²⁰⁾ For items 16 through 19, column A multiplied by credit conversion factor.

⁽²¹⁾ Includes securities purchased under agreements to resell (reverse repos), securities sold under agreements to repurchase (repos), securities borrowed, and securities lent.

⁽²²⁾ For item 22, the sum of columns C through Q must equal column A.

FDIC Certificate Number: 27503

Schedule RC-R—Continued

	(Column H)	(Column I)	(Column J)	
	Allocati	on by Risk-Weight Catego	ory	
	50%	100%	150%	
Dollar Amounts in Thousands	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	
16. Repo-style	RCON S521	RCON S522	RCON S523	
transactions(21)	0	0	0 10	6.
17. All other off-balance sheet	RCON G622	RCON G623	RCON S524	
liabilities	0	0	0 17	7.
18. Unused commitments:				
a. Original maturity of one				
year or less, excluding				
asset-backed commercial	RCON S529	RCON S530	RCON S531	_
paper (ABCP) conduits	0	0	0 18	.8.a.
b. Original maturity of one				
year or less to ABCP			14	0 6
conduits	DCON CC30	DCON CC20	_	.8.b.
c. Original maturity	RCON G628	RCON G629	RCON S539	.8.c.
exceeding one year	<u> </u>	25,466	U 10	o.c.
19. Unconditionally cancelable			10	9.
commitments	RCON S546	RCON S547	RCON S548	٦.
derivatives	110011 33 10	100173317		20.
21. Centrally cleared	RCON S555	RCON S556	RCON S557	
derivatives	0	0		1.
22 . Unsettled transactions	RCON H195	RCON H196	RCON H197	
(failed trades)(22)	0	0		2.
(1			

⁽¹⁹⁾ Credit conversion factor.

⁽²⁰⁾ For items 16 through 19, column A multiplied by credit conversion factor.

⁽²¹⁾ Includes securities purchased under agreements to resell (reverse repos), securities sold under agreements to repurchase (repos), securities borrowed, and securities lent.

⁽²²⁾ For item 22, the sum of columns C through Q must equal column A.

Ber	kshir	еB	lan	k
-----	-------	----	-----	---

FDIC Certificate Number: 27503

FFIEC 041 **Page 73 of 85**

RC-59

Schedule RC-R—Continued

	(Column O)	(Column P)	(Column Q)	(Column R)	(Column S)	7
		_		Application	of Other	1
				Risk-Wei	ghting	
				Approac	ches(23)	
				Credit	Risk-Weighted	1
	625%	937.5%	1250%	Equivalent	Asset	
				Amount	Amount	
Dollar Amounts in Thousands	Bil Mil Thou]				
16. Repo-style				RCON H301	RCON H302]
transactions(24)					0	0 1
17. All other off-balance sheet						4
liabilities						1
18. Unused commitments:						4
a. Original maturity of one						4
year or less, excluding						4
asset-backed commercial				RCON H303	RCON H304	╛
paper (ABCP) conduits					0	0 1
b. Original maturity of one						4
year or less to ABCP						4
conduits						1
c. Original maturity				RCON H307	RCON H308	╛
exceeding one year					0	0 1
19. Unconditionally cancelable						
commitments	-					1
20. Over-the-counter				RCON H309	RCON H310	╛
derivatives	 -				0	0 2
21. Centrally cleared						
derivatives				,		2
22 . Unsettled transactions	RCON H198	RCON H199	RCON H200			
(failed trades)(25)	(0		2:

⁽²³⁾ Includes, for example, exposures collateralized by securitization exposures or mutual funds.

⁽²⁴⁾ Includes securities purchased under agreements to resell (reverse repos), securities sold under agreements to repurchase (repos), securities borrowed, and securities lent.

⁽²⁵⁾ For item 22, the sum of columns C through Q must equal column A.

Berkshire Bank

Legal Title of Bank

FDIC Certificate Number: 27503

FFIEC 041 Page 74 of 85

RC-60

Schedule RC-R—Continued

	(Column C)	(Column D)	(Column E)		(Column F)	(Column G)	(Column H)	(Column I)	(Column J)	
			Allocation by Ris	k-Weig	ht Category					
	0%	2%	4%		10%	20%	50%	100%	150%	
Dollar Amounts in Thousands	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou		Bil Mil Thou					
23. Total assets, derivatives, off-balance sheet items,and other items subject to risk-weighting by risk-weight category(for each of column C										
through P,sum of items 11 through	RCON G630	RCON S558	RCON S559		RCON S560	RCON G631	RCON G632	RCON G633	RCON S561	
22; for column Q, sum of items 10 through 22)	278,131	0	0		O	82,508	70,195	319,886	22,169	23
24. Risk weight factor	X 0%	X 2%	X 4%		X 10%	X 20%	X 50%	X 100%	X 150%	24
25. Risk-weighted assets by risk-weight category (for										
each column, item 23	RCON G634	RCON S569	RCON S570		RCON S571	RCON G635	RCON G636	RCON G637	RCON S572	
multiplied by item 24)	0	0	0		0	16,502	35,098	319,886	33,254	25

FFIEC 041

Legal Title of Bank

Page 75 of 85

RC-61

FDIC Certificate Number: 27503

Schedule RC-R—Continued

	(Column K)	(Column L)	(Column M)		(Column N)	(Column O)	(Column P)	(Column Q)]
			Allocation by Ris	k-Weig	ht Category]
	250%(26)	300%	400%		600%	625%	937.5%	1250%	_
Dollar Amounts in Thousands	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou		Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou]
23. Total assets, derivatives,									
off-balance sheet items, and									
other items subject to risk-weighting									
by risk-weight category(for each of column C									4
through P,sum of items 11 through	RCON S562	RCON S563	RCON S564		RCON S565	RCON S566	RCON S567	RCON S568]
22; for column Q, sum ofitems 10 through 22)		0	0			C	(23
24. Risk weight factor	X 250%	X 300%	X 400%		X 600%	X 625%	X 937.5%	X 1250%	24
25. Risk-weighted assets by									
risk-weight category (for		 							4
each column, item 23	RCON S573	RCON S574	RCON S575		RCON S576	RCON S577	RCON S578	RCON S579]
multiplied by item 24)		0	0			(25

	Totals	
Dollar Amounts in Thousands	Tril Bil Mil Thou	
26. Risk-weighted assets for purposes of calculating the allowance for loan and lease	RCON S580	
losses 1.25 percent threshold	406,587	26
27. Standardized market-risk weighted assets (applicable only to banks that are covered	RCON S581	
by the market risk capital rules)	0	27
28. Risk-weighted assets before deductions for excess allowance for loan and lease losses	RCON B704	
and allocated transfer risk reserve (27)	404,740	28
	RCON A222	
29. LESS: Excess allowance for loan and lease losses	3,042	29
	RCON 3128	
30. LESS: Allocated transfer risk reserve	0	30
	RCON G641	
31. Total risk-weighted assets (item 28 minus items 29 and 30)	401,698	31

⁽²⁶⁾ Column K-250% risk weight is not applicable until the March 31,2018, report date.

⁽²⁷⁾ Sum of items 2.b through 20, column S; items 9.a, 9.b, 9.c, 9.d, and 10, columns T and U; item 25, columns C through Q; and item 27 (if applicable).

FFIEC 041

Page 76 of 85

RC-62

Schedule RC-R—Continued

Part II — Continued

Memoranda

Dollar Amounts in Thousands	Bil Mil Thou	
Current credit exposure across all derivative contracts covered by the regulatory	RCON G642	
capital rules	0	M.1

			V	Vith a remaining	maturit	y of	
	Or	(Column A) ne year or less	O,	Column B) ver one year igh five years		Column C) er five years	
Dollar Amounts in Thousands	RCON	Tril Bil Mil Thou	RCON	Tril Bil Mil Thou	RCON	Tril Bil Mil Thou	
2. Notional principal amounts of over-the-							
counter derivative contracts:							
a. Interest rate	S582	C	S583	C	S584	0	M.2.a.
b. Foreign exchange rate and gold	S585	C	S586	0	S587	0	M.2.b
c. Credit (investment grade reference asset)	S588	C	S589	0	S590	0	M.2.c.
d. Credit (non-investment grade reference asset)	S591	C	S592	0	S593	0	M.2.d
e. Equity	S594	C	S595	C	S596	0	M.2.e.
f. Precious metals (except gold)	S597	C	S598	C	S599	0	M.2.f.
g. Other	S600	C	S601	C	S602	0	M.2.g
3. Notional principal amounts of centrally							
cleared derivative contracts:							
a. Interest rate	S603	C	S604	C	S605	0	M.3.a.
b. Foreign exchange rate and gold	S606	О	S607	O	S608	0	M.3.b
c. Credit (investment grade reference asset)	S609	C	S610	C	S611	0	M.3.c.
d. Credit (non-investment grade reference asset)	S612	C	S613	0	S614	0	M.3.d
e. Equity	S615	C	S616	C	S617	0	M.3.e.
f. Precious metals (except gold)	S618	0	S619	0	S620	O	M.3.f.
g. Other	S621	0	S622	0	S623	0	M.3.g

FDIC Certificate Number:

FFIEC 041

Page 77 of 85

RC-63

Schedule RC-S—Servicing, Securitization, and Asset Sale Activities

27503

	(Column A)	(Column B)	(Column C)	(Column D)	(Column E)	(Column F)	(Column G)	
	1-4 Family	Home	Credit	Auto	Other	Commercial	All Other	
	Residential	Equity	Card	Loans	Consumer	and Industrial	Loans, All	
	Loans	Lines	Receivables		Loans	Loans	Leases, and	
							All Other	
	1						Assets	
Dollar Amounts in Thousands	Bil Mil Thou							
Bank Securitization Activities								
1. Outstanding principal balance of assets sold								
and securitized by the reporting bank with								
servicing retained or with recourse or other	RCON B705	RCON B706	RCON B707	RCON B708	RCON B709	RCON B710	RCON B711	
seller-provided credit enhancements	0	0	0	0	C	C	0	1
2. Maximum amount of credit exposure								
arising from recourse or other								
seller-provided credit enhancements								
provided to structures reported in								
item 1 in the form of:								
a. Credit-enhancing interest-only strips								
(included in Schedules RC-B or RC-F	RCON B712	RCON B713	RCON B714	RCON B715	RCON B716	RCON B717	RCON B718	
or in Schedule RC, item 5)	0	0	0	0	C	C	0	2.a
b. Subordinated securities and	RCON C393	RCON C394	RCON C395	RCON C396	RCON C397	RCON C398	RCON C399	
other residual interests	0	0	0	0	(C	0	2.b
c. Standby letters of credit and	RCON C400	RCON C401	RCON C402	RCON C403	RCON C404	RCON C405	RCON C406	
other enhancements	0	0	0	0	(C	0	2.c
3. Reporting bank's unused commitments								
to provide liquidity to structures	RCON B726	RCON B727	RCON B728	RCON B729	RCON B730	RCON B731	RCON B732	
reported in item 1	0	0	0	0	C	C	0	3
4. Past due loan amounts included in item 1:	RCON B733	RCON B734	RCON B735	RCON B736	RCON B737	RCON B738	RCON B739	
a. 30-89 days past due	0	0	0	0	C	C	0	4.a
	RCON B740	RCON B741	RCON B742	RCON B743	RCON B744	RCON B745	RCON B746	
b. 90 days or more past due	0	0	0	0	C	C	0	4.b
5. Charge-offs and recoveries on assets sold								
and securitized with servicing retained or								
with recourse or other seller-provided credit								
enhancements (calendar year-to-date):	RIAD B747	RIAD B748	RIAD B749	RIAD B750	RIAD B751	RIAD B752	RIAD B753	_
a. Charge-offs	0	0	0		(0	0	5.a
	RIAD B754	RIAD B755	RIAD B756	RIAD B757	RIAD B758	RIAD B759	RIAD B760	
b. Recoveries	0	0	0	0	() C	0	5.b

FFIEC 041

Page 78 of 85

RC-64

FDIC Certificate Number:

27503

Schedule RC-S—Continued

	(Column A)	(Column B)	(Column C)	(Column D)	(Column E)	(Column F)	(Column G)]
	1-4 Family	Home	Credit	Auto	Other	Commercial	All Other	
	Residential	Equity	Card	Loans	Consumer	and Industrial	Loans, All	
	Loans	Lines	Receivables		Loans	Loans	Leases, and	
							All Other	
			l	Ī			Assets	
Dollar Amounts in Thousands	Bil Mil Thou	Bil Mil Thou						
6. Amount of ownership (or seller's)						l e		
interests carried as:								
a. Securities (included in Schedule RC-B		RCON B761	RCON B762			RCON B763		
or in Schedule RC, item 5)		0	0			<u> </u>)	6.a
		RCON B500	RCON B501			RCON B502		
b. Loans (included in Schedule RC-C)		0	0			C		6.b
7. Past due loan amounts included in								
interests reported in item 6.a:		RCON B764	RCON B765			RCON B766		
a. 30-89 days past due		0	0			C		7.a
		RCON B767	RCON B768			RCON B769		
b. 90 days or more past due		0	0			C		7.b
8. Charge-offs and recoveries on loan								
amounts included in interests reported								
in item 6.a (calendar year-to-date):		RIAD B770	RIAD B771			RIAD B772		
a. Charge-offs		0	0			C		8.a
•		RIAD B773	RIAD B774			RIAD B775		
b. Recoveries		0	0			C		8.b
For Securitization Facilities Sponsored						l e		
By or Otherwise Established By Other						l e		
Institutions						l e		
9. Maximum amount of credit exposure						l e		
arising from credit enhancements						l e		
provided by the reporting bank to other						l e		
institutions' securitization structures in						l e		
the form of standby letters of credit,								
purchased subordinated securities,	RCON B776	RCON B777	RCON B778	RCON B779	RCON B780	RCON B781	RCON B782]
and other enhancements	0	0	0	0	() () (9
10. Reporting bank's unused commitments								
to provide liquidity to other institutions'	RCON B783	RCON B784	RCON B785	RCON B786	RCON B787	RCON B788	RCON B789	
securitization structures	0	0	0	0	(<u>) </u>		10

Berkshire Bank		
Legal Title of Bank		_
FDIC Certificate Number:	27503	

FFIEC 041
Page 79 of 85
RC-65

Schedule RC-S—Continued

	(Column A)	(Column B)	(Column C)		(Column D)	(Column E)	(Column F)	(Column G)	
	1-4 Family	Home	Credit		Auto	Other	Commercial	All Other	
	Residential	Equity	Card		Loans	Consumer	and Industrial	Loans, All	
	Loans	Lines	Receivables			Loans	Loans	Leases, and	
								All Other	
				1			Ī	Assets	
Dollar Amounts in Thousands	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou		Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou]
Bank Asset Sales									
11. Assets sold with recourse or other seller-									
provided credit enhancements and not	RCON B790	RCON B791	RCON B792		RCON B793	RCON B794	RCON B795	RCON B796]
securitized by the reporting bank	0	C	0		C) (0	C	11
12. Maximum amount of credit exposure									
arising from recourse or other seller-									
provided credit enhancements pro-	RCON B797	RCON B798	RCON B799		RCON B800	RCON B801	RCON B802	RCON B803]
vided to assets reported in item 1	0		0				0	(12

Memoranda

Dollar Amounts in Thousands	RCON	Bil Mil Thou	
1. Small business obligations transferred with recourse under Section 208 of the Riegle			
Community Development and Regulatory Improvement Act of 1994:			
a. Outstanding principal balance	A249	0	M.1.a
b. Amount of retained recourse on these obligations as of the report date	A250	0	M.1.b
2. Outstanding principal balance of assets serviced for others (includes participations serviced for others):			
a. Closed-end 1-4 family residential mortgages serviced with recourse or other servicer-provided credit enhancements	B804	0	M.2.a
b. Closed-end 1-4 family residential mortgages serviced with no recourse or other servicer-provided credit enhancements	B805	124	M.2.b
c. Other financial assets (includes home equity lines)(1)	A591	7,646	M.2.c
d. 1-4 family residential mortgages serviced for others that are in process of foreclosure at quarter-end			
(includes closed-end and open-end loans)	F699	0	M.2.d
3. Asset-backed commercial paper conduits:			
a. Maximum amount of credit exposure arising from credit enhancements provided to conduit structures in the form of standby letters of			
credit, subordinated securities, and other enhancements:			
(1) Conduits sponsored by the bank, a bank affiliate, or the bank's holding company	B806	0	M.3.a.1
(2) Conduits sponsored by other unrelated institutions	B807	0	M.3.a.2
b. Unused commitments to provide liquidity to conduit structures:			
(1) Conduits sponsored by the bank, a bank affiliate, or the bank's holding company	B808	0	M.3.b.1
(2) Conduits sponsored by other unrelated institutions	B809	0	M.3.b.2
4. Outstanding credit card fees and finance charges included in Schedule RC-S, item 1, column C(2)	C407	N/A	M.4

⁽¹⁾ Memorandum item 2.c is to be completed if the principal balance of other financial assets serviced for others is more than \$10 million.

⁽²⁾ Memorandum item 4 is to be completed by banks that (1) together with affiliated institutions, have outstanding credit card receivables (as defined in the instructions) that exceed \$500 million as of the report date or (2) are credit card specialty banks as defined for Uniform Bank Performance Report purposes.

Page 80 of 85

RC-66

Legal Title of Bank
FDIC Certificate Number:

27503

Schedule RC-T—Fiduciary and Related Services

F	RCON	YES / NO	
1. Does the institution have fiduciary powers? (If "NO," do not complete Schedule RC-T)	A345	NO	1
F	RCON	YES / NO	
2. Does the institution exercise the fiduciary powers it has been granted?	A346	NO	2
3. Does the institution have any fiduciary or related activity (in the form of assets or accounts)	RCON	YES / NO	
to report in this schedule? (If "NO," do not complete the rest of Schedule RC-T.)	B867	NO	3

If the answer to item 3 is "YES," complete the applicable items of Schedule RC-T, as follows:

Institutions with total fiduciary assets (item 10, sum of columns A and B) greater than \$250 million (as of the preceding December 31) or with gross fiduciary and related services income greater than 10 percent of revenue (net interest income plus noninterest income) for the preceding calendar year must complete:

- Items 4 through 22 and Memorandum item 3 quarterly,
- · Items 23 through 26 annually with the December report, and
- Memorandum items 1,2, and 4 annually with the December report.

Institutions with total fiduciary assets (item 10, sum of columns A and B) greater than \$100 million but less than or equal to \$250 million (as of the preceding December 31) that do not meet the fiduciary income test for quarterly reporting must complete:

- Items 4 through 26 annually with the December report, and
- Memorandum items 1 through 4 annually with the December report.

Institutions with total fiduciary assets (item 10, sum of columns A and B) of \$100 million or less (as of the preceding December 31) that do not meet the fiduciary income test for quarterly reporting must complete:

- Items 4 through 13 annually with the December report, and
- Memorandum items 1 through 3 annually with the December report.

	(Column A)	(Column B)	(Column C)	(Column D)	
	Managed	Non-Managed	Number of	Number of	
	Assets	Assets	Managed	Non-Managed	
			Accounts	Accounts	
Dollar Amounts in Thousands	Tril Bil Mil Thou	Tril Bil Mil Thou			
Fiduciary and Related Assets	RCON B868	RCON B869	RCON B870	RCON B871	
4. Personal trust and agency accounts	N/A	N/A	N/A	N/A	4
5. Employee benefit and retirement-					
related trust and agency accounts:	RCON B872	RCON B873	RCON B874	RCON B875	
a. Employee benefit-defined contribution	N/A	N/A	N/A	N/A	5.a
	RCON B876	RCON B877	RCON B878	RCON B879	
b. Employee benefit-defined benefit	N/A	N/A	N/A	N/A	5.b
c. Other employee benefit and	RCON B880	RCON B881	RCON B882	RCON B883	
retirement-related accounts	N/A	N/A	N/A	N/A	5.c
	RCON B884	RCON B885	RCON C001	RCON C002	
6. Corporate trust and agency accounts	N/A	N/A	N/A	N/A	6
7. Investment management and	RCON B886	RCON J253	RCON B888	RCON J254	
investment advisory agency accounts	N/A	N/A	N/A	N/A	7
8. Foundation and endowment trust and	RCON J255	RCON J256	RCON J257	RCON J258	
agency accounts	N/A	N/A	N/A	N/A	8
	RCON B890	RCON B891	RCON B892	RCON B893	
9. Other fiduciary accounts	N/A	N/A	N/A	N/A	9
10. Total fiduciary accounts	RCON B894	RCON B895	RCON B896	RCON B897	
(sum of items 4 through 9)	N/A	N/A	N/A	N/A	10

FDIC Certificate Number: 27503

Schedule RC-T—Continued

	(Column A)	(Column B)	(Column C)	(Column D)	
	Managed	Non-Managed	Number of	Number of	
	Assets	Assets	Managed	Non-Managed	
			Accounts	Accounts	
Dollar Amounts in Thousands	Tril Bil Mil Thou	Tril Bil Mil Thou			
		RCON B898		RCON B899	
11. Custody and safekeeping accounts		N/A		N/A	11
12. Not applicable					
13. Individual Retirement Accounts,					
Health Savings Accounts, and					
other similar accounts (included in	RCON J259	RCON J260	RCON J261	RCON J262	
items 5.c and 11)	N/A	N/A	N/A	N/A	13

Dollar Amounts in Thousands	RIAD	Bil Mil Thou	
Fiduciary and Related Services Income			
14. Personal trust and agency accounts	B904	N/A	14
15. Employee benefit and retirement-related trust and agency accounts:			
a. Employee benefit—defined contribution	B905	N/A	15.a
b. Employee benefit—defined benefit	B906	N/A	15.b
c. Other employee benefit and retirement-related accounts	B907	N/A	15.c
16. Corporate trust and agency accounts	A479	N/A	16
17. Investment management and investment advisory agency accounts	J315	N/A	17
18. Foundation and endowment trust and agency accounts	J316	N/A	18
19. Other fiduciary accounts	A480	N/A	19
20. Custody and safekeeping accounts	B909	N/A	20
21. Other fiduciary and related services income	B910	N/A	21
22. Total gross fiduciary and related services income (sum of items 14 through 21)			
(must equal Schedule RI, item 5.a)	4070	N/A	22
23. LESS: Expenses	C058	N/A	23
24. LESS: Net losses from fiduciary and related services	A488	N/A	24
25. PLUS: Intracompany income credits for fiduciary and related services	B911	N/A	25
26. Net fiduciary and related services income	A491	N/A	26

	(Column A)		(Column B)		(Column C)		
	Personal Trust and		Employee Benefit		All Other Accounts		
	/	Agency and	and Retirement-				
		Investment	Related Trust and				
Memoranda	Management		Agency Accounts				
Dollar Amounts in Thousands	Agency Accounts						
1. Managed assets held in fiduciary accounts:	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	
a. Noninterest-bearing deposits	J263	N/A	J264	N/A	J265	N/A	M.1.a
b. Interest-bearing deposits	J266	N/A	J267	N/A	J268	N/A	M.1.b
c. U.S. Treasury and U.S.							
Government agency obligations	J269	N/A	J270	N/A	J271	N/A	M.1.c
d. State, county, and municipal obligations	J272	N/A	J273	N/A	J274	N/A	M.1.d
e. Money market mutual funds	J275	N/A	J276	N/A	J277	N/A	M.1.e
f. Equity mutual funds	J278	N/A	J279	N/A	J280	N/A	M.1.f
g. Other mutual funds	J281	N/A	J282	N/A	J283	N/A	M.1.g
h. Common trust funds and							
collective investment funds	J284	N/A	J285	N/A	J286	N/A	M.1.h
i. Other short-term obligations	J287	N/A	J288	N/A	J289	N/A	M.1.i
j. Other notes and bonds	J290	N/A	J291	N/A	J292	N/A	M.1.j
k. Investments in unregistered funds and							
private equity investments	J293	N/A	J294	N/A	J295	N/A	M.1.k

FFIEC 041 Page 82 of 85

RC-68

Legal Title of Bank FDIC Certificate Number:

27503

Schedule RC-T—Continued							
	((Column A)	(Column B)	((Column C)	
Memoranda—Continued	Personal Trust and		oloyee Benefit	All O			
	A	gency and	and	Retirement-			
	I	nvestment	Rela	ted Trust and			
	1	anagement	Age	ncy Accounts			
Dollar Amounts in Thousands	Age	ncy Accounts					
	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	
1. I. Other common and preferred stocks	J296		J297		J298	N/A	
m. Real estate mortgages	J299		J300		J301	N/A	
n. Real estate	J302		J303		J304	N/A	
o. Miscellaneous assets	J305	N/A	J306	N/A	J307	N/A	M.1.o
p. Total managed assets held in							
fiduciary accounts (for each							
column, sum of Memorandum							
items 1.a through 1.o)	J308	N/A	J309	N/A	J310	N/A	M.1.p
				(Caluman A)		(Caluman D)	İ
			Mar	(Column A)	I '	(Column B)	
			I Mar	naged Assets	Number of		İ
Dellay Assa		d -	DCON	Bil Mil Thou		aged Accounts	
	ounts in Thous	anus	RCON	BII MII THOU	RCON		İ
1. q. Investments of managed fiduciary accounts in			7211	N1/4	1212	21/4	Mi
advised or sponsored mutual funds			J311	N/F	J312	N/A	M.1.q
				(Column A)		(Column B)	İ
				Number of	Dr	incipal Amount	
				Issues	1	Outstanding	İ
Dollar Amo	ounts in Thous	ands	RCON	133063	 `	Tril Bil Mil Thou	
Corporate trust and agency accounts:	dites iii iiiouse	31103	RCON	J	\vdash	RCON B928	
a. Corporate and municipal trusteeships			B927	N/A		N/A	M.2.a
a. Corporate and municipal trusteeships			3,2,	14//		RCON J314	
(1) Issues reported in Memorandum item 2.a. that are in d	ofault		J313	N/A		N/A	M.2.a
b. Transfer agent, registrar, paying agent, and other corporat			B929	N/A	4	1,47	M.2.b
b. Transier agent, registrar, paying agent, and other corporat	e agency			1	1		
				(Column A)		(Column B)	
			l	Number of	I .	rket Value of	
				Funds	l	und Assets	
Dollar Amo	unts in Thous	ands	RCON		RCON	Bil Mil Thou	
3. Collective investment funds and common trust funds:							
a. Domestic equity			B931	N/A	B932	N/A	M.3.a
b. International/Global equity			B933	N/A	B934	N/A	M.3.b
c. Stock/Bond blend		-	B935	N/A	B936	N/A	M.3.c
d. Taxable bond			B937	N/A	B938	N/A	M.3.d
e. Municipal bond		-	B939	N/A	B940	N/A	М.З.є
f. Short term investments/Money market		-	B941	N/A	B942	N/A	M.3.f
g. Specialty/Other			B943	N/A	B944	N/A	M.3.g
h. Total collective investment funds (sum of Memorandum ite		2 2	B945	N/A	B946	N/A	M.3.ł

Berkshire Bank	
Legal Title of Bank	_
FDIC Certificate Number:	27503

FFIEC 041 **Page 83 of 85 RC-69**

Schedule RC-T—Continued

Schodale Re i Commuca							
	((Column A)		(Column B)		(Column C)	
Memoranda—Continued		ross Losses	Gross Losses				
		Managed		Non-Managed			
	Accounts		Accounts				
Dollar Amounts in Thousands	RIAD	Mil Thou	RIAD	Mil Thou	RIAD	Mil Thou	
4. Fiduciary settlements, surcharges and other losses:							
a. Personal trust and agency accounts	B947	N/A	B948	N/A	B949	N/A	M.4.a
b. Empolyee benefit and							
retirement related trust and agency accounts	B950	N/A	B951	N/A	B952	N/A	M.4.b
c. Investment management							
and investment advisory agency accounts	B953	N/A	B954	N/A	B955	N/A	M.4.c
d. Other fiduciary accounts and related services	B956	N/A	B957	N/A	B958	N/A	M.4.d
e. Total fiduciary settlements, surcharges, and other losses							
(sum of Memorandum items 4.a through 4.d) (sum of							
columns A and B minus column C must equal							
Schedule RC-T, item 24)	B959	N/A	B960	N/A	B961	N/A	M.4.e

N/A			
Name and Title (TEXT B962)			
N/A			
E-mail Address (TEXT B926)			

RC-70

Legal Title of Bank FDIC Certificate Number:

27503

Schedule RC-V— Variable Interest Entities

		(Column A)		(Column B)		(Column C)	
	Securitization Vehicles		ABCP Conduits		Other VIEs		
Dollar Amounts in Thousands	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	
1. Assets of consolidated variable							
interest entities (VIEs) that can							
be used only to settle obligations							
of the consolidated VIEs:							
a. Cash and balances due							
from depository institutions	J981	C	J982	C	J983	0	1.a
b. Held-to-maturity securities	J984	C	J985	C	J986	0	1.b
c. Available-for-sale securities	J987	C	J988	C	J989	0	1.c
d. Securities purchased under							
agreements to resell	J990	С	J991	C	J992	0	1.d
e. Loans and leases held for							
sale	J993	С	J994	C	J995	0	1.e
f. Loans and leases, net of							
unearned income	J996	С	J997	C	J998	0	1.f
g. Less: Allowance for loan							
and lease losses	J999	С	K001	C	K002	0	1.g
h. Trading assets (other than							
derivatives)	K003	С	K004	C	K005	0	1.h
i. Derivative trading assets	K006	С	K007	C	K008	0	1.i
j. Other real estate owned	K009	С	K010	C	K011	0	1.j
k. Other assets	K012	С	K013	C	K014	0	1.k
2. Liabilities of consolidated VIEs							
for which creditors do not have							
recourse to the general credit of							
the reporting bank:							
a. Securities sold under							
agreements to repurchase	K015	C	K016	C	K017	0	2.a
b. Derivative trading liabilties	K018	C	K019	C	K020	0	2.b
c. Commercial paper	K021	С	K022	C	K023	0	2.c
d. Other borrowed money							
(exclude commercial paper)	K024	С	K025	C	K026	0	2.d
e. Other liabilties	K027	C	K028	C	K029	0	2.e
3. All other assets of consolidated							
VIEs (not included in items 1.a.							
through 1.k above)	K030	C	K031	(K032	0	3
4. All other liabilities of							
consolidated VIEs (not included							
in items 2.a through 2.e above)	K033	C	K034	(K035	0	4

Optional Narrative Statement Concerning the Amounts Reported in the Reports of Condition and Income

The management of the reporting bank may, if it wishes, submit a brief narrative statement on the amounts reported in the Reports of Condition and Income. This optional statement will be made available to the public, along with the publicly available data in the Reports of Condition and Income, in response to any request for individual bank report data. However, the information reported in Schedule RI-E, item 2.g; Schedule RC-O, Memorandum items 6 through 9,14, 15 and 18; and Schedule RC-P, items 7.a and 7.b, is regarded as confidential and will not be released to the public. BANKS CHOOSING TO SUBMIT THE NARRATIVE STATEMENT SHOULD ENSURE THAT THE STATEMENT DOES NOT CONTAIN THE NAMES OR OTHER IDENTIFICATIONS OF INDIVIDUAL BANK CUSTOMERS, REFERENCES TO THE AMOUNTS REPORTED IN THE CONFIDENTIAL ITEMS IDENTIFIED ABOVE, OR ANY OTHER INFORMATION THAT THEY ARE NOT WILLING TO HAVE MADE PUBLIC OR THAT WOULD COMPROMISE THE PRIVACY OF THEIR CUSTOMERS. Banks choosing not to make a statement may check the "No comment" box below and should make no entries of any kind in the space provided for the narrative statement; i.e., DO NOT enter in this space such phrases as "No statement," "Not applicable," "N/A", "No comment," and "None."

The optional statement must be entered on this sheet. The statement should not exceed 100 words. Further, regardless of the number of words, the statement must not exceed 750 characters, including punctuation, indentation, and standard spacing between words and sentences. If any submission should exceed

750 characters, as defined, it will be truncated at 750 characters with no notice to the submitting bank and the truncated statement will appear as the bank's statement both on agency computerized records and in computer-file releases to the public.

All information furnished by the bank in the narrative statement must be accurate and not misleading. Appropriate efforts shall be taken by the submitting bank to ensure the statement's accuracy.

If, subsequent to the original submission, material changes are submitted for the data reported in the Reports of Condition and Income, the existing narrative statement will be deleted from the files, and from disclosure; the bank, at its option, may replace it with a statement, appropriate to the amended data.

The optional narrative statement will appear in agency records and in release to the public exactly as submitted (or amended as described in the preceding paragraph) by the management of the bank (except for the truncation of the statements exceeding the 750-character limit described above). THE STATEMENT WILL NOT BE EDITED OR SCREENED IN ANY WAY BY THE SUPERVISORY AGENCIES FOR ACCURACY OR RELEVANCE. DISCLOSURE OF THE STATEMENT SHALL NOT SIGNIFY THAT ANY FEDERAL SUPERVISORY AGENCY HAS VERIFIED OR CONFIRMED THE ACCURACY OF THE INFORMATION CONTAINED THEREIN. A STATEMENT TO THIS EFFECT WILL APPEAR ON ANY PUBLIC RELEASE OF THE OPTIONAL STATEMENT SUBMITTED BY THE MANAGEMENT OF THE REPORTING BANK.

		RCON	YES / NO
Commen	s?	6979	NO
BANK MA	NAGEMENT STATEMENT (please type or print clearly;750 character limit):		
TEXT			
6980			

REPORT OF CONDITION

Intangible assets:
Goodwill

Other assets_ Total assets_

Other intangible assets_____

Consolidating domestic subsidiaries of		
Berkshire Bank		
in the state of NY at close of business on March 31, 2016		
published in response to call made by (Enter additional information below)		
Statement of Resources and Liabilities		
	Dollar Amounts in	n Thousands
ASSETS		
Cash and balances due from depository institutions:		
Noninterest-bearing balances and currency and coin		3,305
Interest-bearing balances		119,844
Securities:		
Held-to-maturity securities		200
Available-for-sale securities		249,131
Federal funds sold and securities purchased under agreements to resell:		
Federal funds sold		0
Securities purchased under agreements to resell		0
Loans and lease financing receivables:		
Loans and leases held for sale		0
Loans and leases, net of unearned income	338,558	
LESS: Allowance for loan and lease losses	8,124	
Loans and leases, net of unearned income and allowance		330,434
Trading Assets		0
Premises and fixed assets (including capitalized leases)		2,416
Other real estate owned		74
Investments in unconsolidated subsidiaries and associated companies		0
Direct and indirect investments in real estate ventures		0

REPORT OF CONDITION (Continued)

LIABILITIES

Director #3

Dollar Amounts in Thousands **Deposits:** 578,867 In domestic offices_ 94,779 Noninterest-bearing 484,089 Interest-bearing_ Federal funds purchased and securities sold under agreements to repurchase: Federal funds purchased__ 30,000 Securities sold under agreements to repurchase_ Trading liabilities_ Other borrowed money (includes mortgage indebtedness and obligations under capitalized leases)_ Subordinated notes and debentures_ Other liabilities 614,23 Total liabilities **EQUITY CAPITAL** Bank Equity Capital Perpetual preferred stock and related surplus_ 3,617 Common stock_ 94,039 Surplus (excludes all surplus related to preferred stock)_____ 7,196 Retained earnings_ 2,083 Accumulated other comprehensive income___ Other equity capital components_ 106,935 Total bank equity capital Noncontrolling (minority) interest in consolidated subsidiaries_____ 106,935 Total equity capital_ 721,166 Total liabilities and equity capital_ I, David W. Lukens, Jr., Executive Vice President, CFO We, the undersigned directors (trustees), attest to the (Name, Title) correctness of the Reports of Condition and Income (including the supporting schedules) for this report date and declare of the above named bank do hereby declare that the Reports of Condition and Income have been examined that this Report of Condition is true and by us and to the best of our knowledge and belief have been correct to the best of my knowledge and belief. prepared in conformance with the instructions issued by the appropriate Federal regulatory authority and are true and correct. Director #1 Director #2