ENCOMPASS
COMPLIANCE CORP
DRUG TESTING COMPLIANCE • NEWS • CONSULTING

The Managing Member of
Encompass Compliance Corp.

We have spent the last year migrating our business from a consulting based organization to that of a technology provider in the Drug Testing Compliance marketplace. This has been a challenging journey, but one we knew was worth it.

In order to remain focused on our core customer base, it was important to spend dollars where we knew it would return the most shareholder and company value. This meant working with our technology team and our large drug testing platform providers for months, to build and integrate our solutions onto platforms that service millions of employers.

It is important to understand that large technology platforms often have development schedules that are a minimum of 1 year forward and in some cases longer. That is to say, a deal you close today may not be ready for integration and revenue growth for at least 12 months or more. This is how technology companies plan their technology development and updates.

I am happy to report that one of our platform partners launches with us in late May. They are an industry leader with 11,000 companies on their platform and 200 TPA's (third party administrators) that utilize their drug test platform for their customers. We will be preparing a press release to announce the launch in May.

We have several others that are projected to launch throughout in Q2, Q3 and Q4. Press releases will also be provided as we get closer to those respective launch dates.

Through our efforts with these technology drug testing platforms, we have also created a new service offering (Product) that will also be announced in the next few weeks. This will become part of what we directly integrate with these platforms and will also be available in a standalone capacity to the open marketplace. There will be more information as we move forward but I wanted to let you know the state of direction and what you can plan to see for the rest of 2016.

Sincerely,

Richard Sharp
CEO
April 18, 2016