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OTC Disclosure & News Service

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The Stephan Co. EBITDA Q4 2015 and Q1 To Date (Jan and Feb 2016)*
(Unaudited)

Q4 2015		Q1 To Date (Jan and Feb 2016)	
Net Revenue	$ 1,854,339	Net Revenue	$1,444,561
EBITDA	($ 124,176)	EBITDA	$ 172,336

Current Cash Balance $1,090,666.84

**Preliminary and potentially subject to revision.*

About The Stephan Co.

The Stephan Co. (OTCPink Market: SPCO) is a distributor of grooming products and has been serving beauty and barber industry since 1897. The Company's web site is www.thestephanco.com.

Statements contained in this news release not strictly historical are forward looking within the meaning of the safe harbor clause of the Private Securities Litigation Reform Act of 1995. The Company makes these statements based on information available to it as of the date of this news release and assumes no responsibility to update or revise such forward-looking statements.

Editors and investors are cautioned that forward-looking statements invoke risks and uncertainties that may cause the Company's actual results to differ materially from such forward-looking statements.

These risks and uncertainties include, without limitation, current levels of free cash flow and dividends, appropriate valuation of the Company's assets, demand for the Company's products, competition from larger and/or more experienced suppliers of personal and hair care products, the Company's ability to continue to develop its markets, general economic conditions, governmental regulation, and other factors that may be more fully described in the Company's literature and past filings with the Securities and Exchange Commission and recent filings with the OTCQX.

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