Sonasoft Corporation
Profit and Loss
January - March, 2015

	Total
Income	
4200 Software Sales	
4201 Sales - SonaVault Archiving	12,275.00
4203 Sales - MSP	1,650.00
4204 Sales - SonaExchange	0.00
4205 Sales - SonaSQL	1,590.00
Total 4200 Software Sales	**$ 15,515.00**
4206 Sales - SonaCloud	11,232.00
4240 Appliances	
4242 SonaVault Appliance	4,395.00
Total 4240 Appliances	**$ 4,395.00**
4600 Services	9,995.00
4610 Maintenance Contract	747.00
4611 Maintenance Contract - SonaVault	60,047.87
4612 Maintenance Contract - SonaConsole	5,220.00
4613 Maintenance Contract - SonaSQL	11,747.04
4614 Maintenance Contract - SonaExchange	1,954.25
Total 4610 Maintenance Contract	**$ 79,716.16**
4620 Professional Services	149,260.00
4622 Services - SonaVault Export	5,995.00
Total 4620 Professional Services	**$ 155,255.00**
4640 Installation	
4641 Installation - SonaVault	2,500.00
Total 4640 Installation	**$ 2,500.00**
Total 4600 Services	**$ 247,466.16**
4624 Services - SonaVault Import	5,000.00
4700 Sales Return - Services	
4710 Maintenance Contract	199.00
Total 4700 Sales Return - Services	**$ 199.00**
4800 Sales Discount	-1,743.10
Total Income	**$ 282,064.06**
Cost of Goods Sold	
5000 Cost of Goods Sold	
5040 License Costs	
5041 Microsoft License fee	
5041-3 Windows Server Embedded	1,170.68
Total 5041 Microsoft License fee	**$ 1,170.68**
Total 5040 License Costs	**$ 1,170.68**
5050 Hardware	
5054 IRON Systems - DELL Server	7,235.99
Total 5050 Hardware	**$ 7,235.99**

5060 Software		
5061 Excel Micro Cloud Archiving		6,000.00
Total 5060 Software	**$**	**6,000.00**
Total 5000 Cost of Goods Sold	**$**	**14,406.67**
5100 Professional Services		
5110 1099's		50.64
Total 5100 Professional Services	**$**	**50.64**
Total Cost of Goods Sold	**$**	**14,457.31**
Gross Profit	**$**	**267,606.75**
Expenses		
6001 Operation Expenses		
6014 Operations & Support-Salary		28,125.00
6355 Consulting Fees		6,992.66
Total 6001 Operation Expenses	**$**	**35,117.66**
6025 Research & Development Exp		
6012 Research & Development-Salary		37,500.00
6015 Integra Micro Software		6,600.00
Total 6025 Research & Development Exp	**$**	**44,100.00**
6050 Marketing Expenses		
6013 Sales & Marketing- Salary		82,350.00
6016 Sales Commission		13,859.48
6052 Marketing & Advertising		1,066.68
6200 Internet Service		425.00
6220 SalesForce		1,950.00
6225 Web Hosting		695.32
Total 6200 Internet Service	**$**	**3,070.32**
6214 Webex		1,398.00
6231 Software Licenses		750.00
6750 Travel & Ent		59.95
6760 Meals		2,744.36
Total 6750 Travel & Ent	**$**	**2,804.31**
Total 6050 Marketing Expenses	**$**	**105,298.79**
6051 Sales & Marketing Expenses		2,700.00
6101 General & administration Expens		
6011 G & A-Salary officer		27,000.00
6180 Interest Expense		
6185 Finance Charge		924.28
Total 6180 Interest Expense	**$**	**924.28**
6240 Miscellaneous		
6120 Bank Service Charges		227.50
6125 Automobile Expense		598.43
6550 Office Supplies		1,041.05
9000 Merchant Account Fees		
9010 Intuit CC Processing Fees		1,032.76
Total 9000 Merchant Account Fees	**$**	**1,032.76**
Total 6240 Miscellaneous	**$**	**2,899.74**
6350 Professional Fees		

6351 Accounting & HR		8,920.00
6352 Legal Fees		6,003.27
6357 IPO Expenses		1,200.00
Total 6350 Professional Fees	**$**	**16,123.27**
6400 Rent		8,600.00
6410 Electricity Charges		509.00
Total 6400 Rent	**$**	**9,109.00**
6690 Telephone		100.00
6691 Tel Local		577.80
6693 Wireless		1,782.47
6696 Internet		641.98
6697 Auto Dialing Service		2,750.00
Total 6690 Telephone	**$**	**5,852.25**
8100 Office Expenses		
8101 Copier Lease		690.20
Total 8100 Office Expenses	**$**	**690.20**
8110 Postage and Delivery		32.85
8115 Shipping & Handling		511.27
Total 8110 Postage and Delivery	**$**	**544.12**
Total 6101 General & administration Expens	**$**	**63,142.86**
6140 Dues and Subscriptions		50.00
6141 Accounting Online - Cloud		223.16
Total 6140 Dues and Subscriptions	**$**	**273.16**
6645 Services Charges		11.50
6680 Taxes - Other		151.00
6675 State		800.86
Total 6680 Taxes - Other	**$**	**951.86**
8120 Freight Out		-100.00
Total Expenses	**$**	**251,495.83**
Net Operating Income	**$**	**16,110.92**
Other Income		
Prior Period Adjustments		-6,745.05
Total Other Income	**-$**	**6,745.05**
Net Other Income	**-$**	**6,745.05**
Net Income	**$**	**9,365.87**