



WELLS
Financial
C O R P .

2013 ANNUAL REPORT

WELLS FINANCIAL CORP.
2013 ANNUAL REPORT

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Wells Financial Corp.

Profile

Wells Financial Corp. (the "Company") is a Minnesota corporation organized in December 1994 at the direction of the Board of Directors of Wells Federal Bank, fsb, now known as Wells Federal Bank, (the "Bank") to acquire all of the capital stock that the Bank issued upon its conversion from mutual to stock form of ownership. The Company is a unitary commercial bank holding company which, under existing laws, generally is not restricted in the types of business activities in which it may engage. At the present time, because the Company does not conduct any active business, the Company does not employ any persons but utilizes the officers and staff of the Bank.

During 2012 the Bank converted from a federally chartered savings bank to a Minnesota state chartered commercial bank. The Bank is headquartered in Wells, Minnesota. The Bank has seven full service offices located in Faribault, Martin, Blue Earth, Nicollet, Freeborn and Steele Counties, Minnesota and one loan origination office in Dakota County, Minnesota. The Bank was founded in 1934 and its deposits have been federally insured since 1934 by the Savings Association Insurance Fund ("SAIF") and its predecessor, the Federal Savings and Loan Insurance Corporation ("FSLIC"), and at present, by the Federal Deposit Insurance Corp. (FDIC). The Bank is a member of the Federal Home Loan Bank ("FHLB") System. The Bank is a community oriented, full-service retail commercial bank. The Bank attracts deposits from the general public and uses such deposits to invest in residential lending on owner occupied properties, commercial real estate and construction loans, agricultural real estate and operating loans, home equity and other consumer loans. Cash in excess of amounts needed for lending operations is used to purchase investment securities and to maintain required liquidity. The Bank has two subsidiaries, Greater Minnesota Mortgage (GMM) and Wells Insurance Agency (WIA). GMM originated loans through referrals from community commercial banks and, primarily, sold these loans to the secondary market. GMM ceased operations on February 1, 2012 and its operations were transferred to the Bank. WIA is a full service insurance agency that sells property, casualty, life and health insurance.

WELLS FINANCIAL CORP.
SELECTED CONSOLIDATED FINANCIAL AND OTHER DATA

(dollars in thousands, except per share amounts)

Financial Condition					
December 31,	2013	2012	2011	2010	2009
Total assets	\$243,801	\$244,195	\$239,475	\$238,407	\$265,221
Loans held for sale	1,952	6,911	3,253	2,217	1,931
Loans receivable, net	165,401	157,901	170,016	185,418	195,423
Securities available for sale	41,569	23,068	23,006	14,624	10,698
Certificates of deposit	3,695	9,631	3,735	-	175
Cash and cash equivalents (1)	17,625	34,000	25,089	20,786	41,013
Deposits	214,370	214,928	210,555	210,819	208,870
Borrowed funds	-	150	1,000	1,785	31,435
Stockholders' equity	26,083	26,157	24,959	23,227	22,063
Summary of Operations					
Years Ended December 31,	2013	2012	2011	2010	2009
Interest income	\$8,475	\$9,390	\$10,953	\$12,597	\$13,756
Interest expense	798	1,238	1,991	3,709	5,591
Net interest income	7,677	8,152	8,962	8,888	8,165
Provision for loan losses	640	840	1,410	978	980
Noninterest income	4,151	5,287	4,046	4,496	4,821
Noninterest expense	9,216	9,950	9,273	9,522	8,651
Net income	1,186	1,592	1,500	1,815	2,110
Other Selected Data					
As of and for Years Ended December 31,	2013	2012	2011	2010	2009
Return on average assets	0.48%	0.66%	0.62%	0.73%	0.81%
Return on average equity	4.52%	6.23%	6.23%	8.00%	9.85%
Average equity to average assets	10.64%	10.57%	9.95%	9.07%	8.22%
Equity to assets	10.70	10.71%	10.42%	9.74%	8.32%
Net interest rate spread (2)	3.33%	3.70%	3.96%	3.78%	3.29%
Nonperforming assets to total loans (3)	3.37%	4.76%	4.04%	4.26%	4.44%
Allowance for loan losses to total loans	1.03%	1.09%	1.62%	1.17%	0.77%
Allowance for loan losses to nonperforming assets (3)	30.6%	22.8%	40.0%	25.5%	41.1%
Basic earnings per share	\$1.54	\$2.03	\$1.91	\$2.32	\$2.72
Diluted earnings per share	\$1.54	\$2.03	\$1.91	\$2.31	\$2.71
Cash dividends declared per share	\$0.60	\$0.25	-	\$1.04	\$1.04

(1) Includes Federal Funds Sold.

(2) Interest rate spread represents the difference between the average yield on interest-earning assets and the average cost of interest-bearing liabilities.

(3) Nonperforming loans are loans over 90 days past due. Nonperforming assets include nonperforming loans and foreclosed real estate.



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53 FIRST ST. S.W., PO BOX 310 • WELLS, MN 56097-0310 • 507/553-3151

To Our Stockholders and Customers:

2013 remained a year of transition for Wells Financial Corp. During the first two quarters of the year the origination and sale of loans to the secondary market were on par with 2012, however, increases in market rates during the third and fourth quarters resulted in a significant drop in these originations and sales reducing noninterest income by \$1.1 million. Partially offsetting the decrease in noninterest income was a \$734,000 decrease in noninterest expense which resulted, primarily, from reduced charge-offs on repossessed property. Our dedicated staff has worked hard over the past few years to resolve troubled asset issues and the results of those efforts are beginning to show. This is also evident in the \$200,000 reduction in the provision for loan loss during 2013 when compared to 2012.

I am very pleased that we were able to grow the loan portfolio by \$7.5 million during 2013. This growth came, primarily, in loans on agricultural real estate, and, to a lesser degree, in residential loans. We were able to grow these loan categories while retaining our conservative underwriting standards.

Earnings for 2014 will be a main challenge in a compressed interest spread environment and competition from other lenders for quality borrowers. Management began implementing strategies during 2013 to place Wells Financial Corp. in a very competitive position.

The Bank remains in a strong capital position with Tier 1 leverage capital ratio of 10.36%, Tier 1 risk-based capital ratio of 14.90% and total risk-based capital of 15.96% at December 31, 2013.

Thank you for your interest in Wells Financial Corp.

Sincerely,

Lonnie R. Trasamar
President

**MANAGEMENT'S DISCUSSION AND ANALYSIS
OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS
(dollars in thousands)**

General

The Company's business activities to date have been limited to its investment in and loan to the Bank and a loan made to the Bank's Employee Stock Ownership Plan ("ESOP") to enable the ESOP to purchase shares of the Company's common stock and, to a lesser degree, investing in securities and deposits in other financial institutions. As a result of the limited operations of the Company, this discussion primarily relates to the Bank. The principal business of the Bank consists of attracting deposits from the general public and using such deposits, together with borrowings to invest in loans and investment securities.

The Company's primary source of income is the Bank's net income. The Bank's net interest income is determined by (i) the difference between yields earned on interest-earning assets and rates paid on interest-bearing liabilities (interest rate spread) and (ii) the relative amounts of interest-earning assets and interest-bearing liabilities. The Bank's interest rate spread is affected by regulatory, economic, and competitive factors that influence interest rates, loan demand, and deposit flows. In order to maintain interest rate spread and reduce interest rate risk, management has elected to diversify the Bank's loan portfolio by emphasizing its investment in agriculture and commercial mortgages, commercial operating and term loans and consumer loans.

The Bank's secondary sources of income are, primarily, the gain on sale of loans originated for sale and loan servicing fees. During 2013 the Bank saw decreased activity in the refinancing of loans sold to the secondary market due to changes in market conditions and interest rates on these loans.

The operations of the Bank and the entire banking industry are significantly affected by prevailing economic conditions, competition, and the monetary and fiscal policies of the federal government and governmental agencies. The demand for and supply of housing, competition among lenders, the level of interest rates, and the availability of funds influence lending activities. Deposit flows and costs of funds are influenced by prevailing market rates of interest, primarily on competing investments, account maturities, and the levels of personal income and savings in the Bank's market area.

(dollars in thousands)

The Company may from time to time make written or oral “forward-looking statements” including statements contained in this report and in other communications by the Company which are made in good faith pursuant to the “safe harbor” provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements, such as statements of the Company’s plans, objectives, estimates and intentions, involve risks and uncertainties and are subject to change based on various important factors (some of which are beyond the Company’s control). The following factors, among others, could cause the Company’s financial performance to differ materially from the plans, objectives, expectations, estimates and intentions expressed in such forward-looking statements: the strength of the United States economy in general and the strength of the local economies in which the Company conducts operations; the effects of, and changes in, trade, monetary and fiscal policies and laws, including interest rate policies of the Board of Governors of the Federal Reserve System, inflation, interest rate, market and monetary fluctuations; the timely development of and acceptance of new products and services of the Company and the perceived overall value of the products and services by users, including the features, pricing and quality compared to competitor’s products and services; the willingness of users to substitute competitors’ products and services for the Company’s products and services; the success of the Company in gaining regulatory approval of its products and services, when required; the impact of changes in financial services’ laws and regulations (including laws concerning taxes, banking, securities and insurance); technological changes; acquisitions; changes in consumer spending and savings habits; and the success of the Company at managing the risks involved in the foregoing.

The Company cautions that the foregoing list of important factors is not exclusive. The Company does not undertake to update any forward-looking statement, whether written or oral, that may be made from time to time by or on behalf of the Company.

Critical Accounting Estimates

The consolidated financial statements include amounts that are based on informed judgments of management. These estimates and judgments are the result of management’s need to estimate the effect of matters that are inherently uncertain. Therefore, actual results could vary significantly from the estimates used. Management considers the following items to be the critical accounting estimates contained in the consolidated financial statements.

Allowance for Loan Loss. The allowance for loan loss is based on management’s periodic review of the loan portfolio. In evaluating the adequacy of the allowance for loan loss, management considers factors including, but not limited to, specific loan impairment, historical loss experience, the size and composition of the loan portfolio and current economic conditions. Although management believes that the allowance for loan loss is maintained at an adequate level, there can be no assurance that further additions will not be made to the allowance and that losses will not exceed the estimated amounts.

Available for Sale Securities. The fair value of equity securities is based on quoted market prices and the fair value of debt securities is generally determined based on matrix pricing utilizing yield curves, credit ratings and prepayment speeds. The Company believes the unrealized losses are temporary because the primary reason for the unrealized losses is changes in market interest rates from the date of purchase to the reporting date.

Other Real Estate Owned. Other real estate owned is reported at its net realizable value less estimated costs to sell. The Company monitors the net realizable value of the property on a monthly basis, taking into consideration market and economic factors, including comparison to sales of like properties.

Average Balance Sheet (dollars in thousands)

The following table sets forth certain information relating to the Bank's average balance sheet and reflects the average yield on assets and average cost of liabilities for the periods indicated and the average yields earned and rates paid. Such yields and costs are derived by dividing income or expense by the average balance of assets or liabilities, respectively, for the periods presented. The yields for the periods presented include deferred loan origination fees that are considered adjustments to yield. Average balances are derived from month-end balances. Management does not believe that the use of month-end balances instead of daily average balances has caused any material difference in the information presented.

	Years Ended December 31,							
	2013				2012			
	Average Balance	Interest	Average Cost/Yield	Average Balance	Interest	Average Cost/Yield	Average Balance	Average Cost/Yield
Interest-earning assets:								
Loans receivable (1)	\$158,393	\$7,705	4.86%	\$165,825	\$8,791	5.30%	\$176,995	5.87%
Investments (2)	71,020	770	1.08%	53,693	599	1.12%	47,155	1.21%
Total interest-earning assets	229,413	8,475	3.69%	219,518	9,390	4.27%	224,150	4.89%
Noninterest earning assets	17,149			25,395			17,794	
Total assets	<u>\$246,562</u>			<u>\$244,913</u>			<u>\$241,944</u>	
Interest bearing liabilities:								
Savings, NOW and money Market accounts	\$134,371	\$110	0.08%	\$125,944	\$221	0.18%	\$117,010	0.41%
Certificates of deposit	82,105	687	0.84%	89,186	991	1.11%	95,877	1.432
Borrowed funds	23	1	4.35%	598	26	4.35%	1,607	75
Total interest bearing liabilities	216,499	798	0.37%	215,728	1,238	0.57%	214,494	1,991
Noninterest bearing liabilities	3,821			3,389			3,374	
Total liabilities	<u>220,320</u>			<u>219,117</u>			<u>217,868</u>	
Equity	26,242			25,796			24,076	
Total liabilities and equity	<u>\$246,562</u>			<u>\$244,913</u>			<u>\$241,944</u>	
Net interest income		<u>\$7,677</u>			<u>\$8,152</u>			<u>\$8,962</u>
Interest rate spread (3)			3.32%			3.70%		3.96%
Net yield on interest earning assets (4)			3.35%			3.71%		4.00%
Ratio of average interest earning assets to average interest bearing liabilities	1.06X			1.02X			1.05X	

(1) Average balances include non-accrual loans and loans held for sale.

(2) Includes interest-bearing deposits in other financial institutions.

(3) Interest-rate spread represents the difference between the average yield on interest-earning assets and the average cost of interest-bearing liabilities.

(4) Net yield on interest-earning assets represents net interest income as a percentage of average interest-earning assets.

(dollars in thousands)

Rate/Volume Analysis

The table below sets forth certain information regarding changes in interest income and interest expense of the Bank for the years indicated. For each category of interest-earning assets and interest-bearing liabilities, information is provided on changes attributable to (i) changes in volume (changes in average volume multiplied by old rate); (ii) changes in rates (changes in rate multiplied by old average volume); (iii) changes in rate-volume (changes in rate multiplied by the change in average volume). The combined effects of changes in both rate and volume that cannot be separately identified have been allocated proportionately to the change due to rate and the change due to volume.

	Years Ended December 31,					
	2013 vs. 2012			2012 vs. 2011		
	Increase (Decrease) Due to			Increase (Decrease) Due to		
	Volume	Rate	Net	Volume	Rate	Net
Interest Income:						
Loans receivable	\$ (383)	\$ (703)	\$(1,086)	\$ (630)	\$ (964)	\$(1,594)
Investments	188	(17)	171	75	(44)	31
Total interest-earning assets	(195)	(720)	(915)	(555)	(1,008)	(1,563)
Interest expense:						
Deposit accounts	(62)	(353)	(415)	(63)	(641)	(704)
Borrowed funds	(24)	(1)	(25)	(48)	(1)	(49)
Total interest-bearing liabilities	(86)	(354)	(440)	(111)	(642)	(753)
Change in net interest income	\$ (109)	\$ (366)	\$ (475)	\$ (444)	\$ (366)	\$ (810)

(dollars in thousands)

Financial Condition

Total assets remained relatively constant during 2013, decreasing by \$511 from \$244,195 at December 31, 2012 to \$243,684 at December 31, 2013, however the asset mix changed considerably during the year. Decreases of \$22,311 in cash and cash equivalents and \$4,959 in loans held for sale were offset by increases of \$18,501 and \$7,500 in securities held for sale and loans receivable, net, respectively.

Loans held for sale decreased from \$6,911 at December 31, 2012 to \$1,952 at December 31, 2013. On December 31, 2012 and December 31, 2013, the Company had firm commitments to sell the loans that were classified as held for sale. Loans receivable increased by \$7,500, or 4.7%, from \$157,901 at December 31, 2012 to \$165,401 at December 31, 2013. The increase in loans receivable primarily resulted from an increase in loans secured by agricultural land.

In accordance with the Bank's internal classification of assets policy, management evaluates the loan portfolio on a quarterly basis to identify and determine the adequacy of the allowance for loan losses. As of December 31, 2013 and December 31, 2012, the balance in the allowance for loan losses and the allowance for loan losses as a percentage of total loans were \$1,724 and \$1,738 and 1.04% and 1.05%, respectively.

Loans on which the accrual of interest had been discontinued amounted to \$1,300 and \$4,021 at December 31, 2013 and 2012, respectively. The Company considers all nonaccrual loans impaired. The amount of impaired loans at December 31, 2013 and 2012 was \$5,136 and \$8,785, respectively, and the related allowance for loan loss for these loans was \$376 and \$357, respectively.

Liabilities decreased by \$320, from \$218,038 at December 31, 2012 to \$217,718 at December 31, 2013. This decrease resulted, primarily, from decreases in deposits and borrowed funds.

Stockholders' equity decreased by \$74 from \$26,157 at December 31, 2012 to \$26,083 at December 31, 2013. This decrease in stockholders' equity resulted, primarily, from net income of \$1,186 being offset by the payment of \$461 in cash dividends and a decrease of \$684 in other comprehensive income due to the change in market value of the Company's securities available for sale.

(dollars in thousands)

Comparison of Operating Results for the Years Ended December 31, 2013 and 2012

General. Net income decreased by \$406, or 25.5% for 2013 when compared to 2012. During 2013 the Company saw decreased activity in the refinancing of loans sold to the secondary market due to higher interest rates on loans sold to the secondary market. This resulted in a decrease of \$1,081 during 2013 in the gain on sale of loans originated for sale when compared to 2012. Partially offsetting the decrease in the gain on sale of loans originated for sale was a \$734, or 7.4%, decrease in noninterest expense.

Interest Income. Interest income decreased by \$915, or 9.7% for 2013 when compared to 2012. The changes in interest income from the loan portfolio and investment securities and other interest bearing deposits resulted from changes in the average balances and yields on those interest earning assets. These changes are detailed in the Average Balance Sheet and Rate/Volume analysis above.

Interest Expense. Interest expense on deposits decreased by \$415, or 35.5% and interest expense on borrowed funds decreased by \$25, or 96.2% for 2013 when compared to 2012. These changes resulted from changes in the average balances and interest rates. These changes are detailed in the Average Balance Sheet and Rate/Volume analysis above.

Net Interest Income. Net interest income decreased by \$475, or 5.8% for the year ended December 31, 2013 when compared to the year ended December 31, 2012 due to the changes in interest income and interest expense described above.

Provision for Loan Losses. The provision for loan loss decreased by \$200, or 23.8% for 2013 when compared to 2012. The provision reflects management's monitoring of the allowance for loan losses in relation to the size and quality of the loan portfolio and adjusts the provision for loan losses to adequately provide for loan losses. Due to changes in economic conditions and changes in the composition of the loan portfolio, it is possible that the provision for loan losses will increase in future periods.

Noninterest Income. Noninterest income decreased by \$1,136, or 21.5%, for 2013 when compared to 2012 primarily due to a decrease in the gain on sale of loans originated for sale. During 2013 the Company saw decreased activity in the refinancing of loans sold to the secondary market due to increasing market rate conditions.

Noninterest Expense. Noninterest expense decreased by \$734, or 7.4%, for 2013 when compared to 2012 due, primarily, to a decrease of \$630, in other real estate owned expense. The decrease in other real estate owned expense was due, primarily, to decreased write downs of repossessed property.

Income Tax Expense. Income tax expense decreased by \$271, or 25.6%, for 2013 when compared to 2012 primarily due to the reduction in income before income taxes.



Independent Auditor's Report

To the Board of Directors and Stockholders
Wells Financial Corp. and Subsidiary
Wells, Minnesota

Report on the Financial Statements

We have audited the accompanying consolidated financial statements of Wells Financial Corp. and Subsidiary, which comprise the consolidated balance sheets as of December 31, 2013 and 2012; the related consolidated statements of income, comprehensive income, stockholders' equity and cash flows for the years then ended; and the related notes to the consolidated financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a reasonable basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Wells Financial Corp. and Subsidiary as of December 31, 2013 and 2012, and the results of their operations and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

A handwritten signature in cursive script that reads "McGladrey LLP".

Rochester, Minnesota
March 11, 2014

Member of the RSM International network of independent accounting, tax and consulting firms.

Wells Financial Corp. and Subsidiary

Consolidated Balance Sheets

December 31, 2013 and 2012

(Dollars in Thousands, Except Per Share Data)

Assets	2013	2012
Cash and cash equivalents, including interest-bearing accounts, 2013, \$5,370; 2012, \$4,543	\$ 12,625	\$ 13,000
Certificates of deposit, at cost	3,695	9,631
Federal funds sold	5,000	21,000
Securities available for sale	41,569	23,068
Federal Home Loan Bank stock, at cost	2,021	2,188
Loans held for sale	1,952	6,911
Loans receivable, net of allowance for loan losses of \$1,724 in 2013; \$1,738 in 2012	165,401	157,901
Accrued interest receivable	804	826
Premises and equipment, net	3,040	3,192
Mortgage servicing rights, net	1,952	1,940
Foreclosed real estate	4,340	3,601
Other assets	1,402	937
Total assets	\$ 243,801	\$ 244,195

Liabilities and Stockholders' Equity

Liabilities		
Deposits	\$ 214,370	\$ 214,928
Borrowed funds	-	150
Advances from borrowers for taxes and insurance	2,614	2,494
Accrued interest payable	6	8
Accrued expenses and other liabilities	728	458
Total liabilities	217,718	218,038

Commitments, Contingencies and Credit Risk

Stockholders' Equity

Preferred stock, no par value; 500,000 shares authorized; none outstanding

- -

Common stock, \$0.10 par value; 7,000,000 shares authorized;
2,187,500 shares issued

219 219

Additional paid-in capital

17,086 17,137

Retained earnings, substantially restricted

37,235 36,510

Accumulated other comprehensive (loss) income

(264) 420

Treasury stock, 2013, 1,418,180 shares; 2012, 1,415,307 shares

(28,193) (28,129)

Total stockholders' equity

26,083 26,157

Total liabilities and stockholders' equity

\$ 243,801 \$ 244,195

See Notes to Consolidated Financial Statements.

Wells Financial Corp. and Subsidiary

Consolidated Statements of Income
Years Ended December 31, 2013 and 2012
(Dollars in Thousands, Except Per Share Data)

	2013	2012
Interest income:		
Loans receivable	\$ 7,705	\$ 8,791
Investment securities and interest-bearing deposits	770	599
Total interest income	8,475	9,390
Interest expense:		
Deposits	797	1,212
Borrowed funds	1	26
Total interest expense	798	1,238
Net interest income	7,677	8,152
Provision for loan losses	640	840
Net interest income after provision for loan losses	7,037	7,312
Noninterest income:		
Gain on sale of loans held for sale	1,542	2,623
Loan servicing fees	923	936
Insurance commissions	659	708
Fees and service charges	454	498
Other	573	522
Total noninterest income	4,151	5,287
Noninterest expenses:		
Compensation and benefits	4,218	4,371
Occupancy	868	857
Data processing	812	761
Advertising	250	264
Amortization of mortgage servicing rights	430	558
Other real estate owned	730	1,360
Other	1,908	1,779
Total noninterest expenses	9,216	9,950
Income before income taxes	1,972	2,649
Income tax expense	786	1,057
Net income	\$ 1,186	\$ 1,592
Earnings per share:		
Basic	\$ 1.54	\$ 2.03
Diluted	1.54	2.03

See Notes to Consolidated Financial Statements.

Wells Financial Corp. and Subsidiary

Consolidated Statements of Comprehensive Income

Years Ended December 31, 2013 and 2012

(Dollars in Thousands, Except Per Share Data)

	2013	2012
Net income	\$ 1,186	\$ 1,592
Other comprehensive income:		
Unrealized gains (loss) on securities, net of related taxes	(684)	53
Comprehensive income	\$ 502	\$ 1,645

See Notes to Consolidated Financial Statements.

Wells Financial Corp. and Subsidiary

Consolidated Statements of Stockholders' Equity
Years Ended December 31, 2013 and 2012
(Dollars in Thousands, Except Per Share Data)

	Common Stock	Additional Paid-In Capital	Retained Earnings
Balances, December 31, 2011	\$ 219	\$ 17,121	\$ 35,115
Net income	-	-	1,592
Other comprehensive income, net of related taxes	-	-	-
Cash dividends declared (\$0.25 per share)	-	-	(197)
Stock-based compensation	-	16	-
Treasury stock purchases, 14,267 shares	-	-	-
Balances, December 31, 2012	219	17,137	36,510
Net income	-	-	1,186
Other comprehensive loss, net of related taxes	-	-	-
Cash dividends declared (\$0.60 per share)	-	-	(461)
Stock-based compensation	-	(51)	-
Treasury stock purchases, 6,666 shares	-	-	-
Balances, December 31, 2013	<u>\$ 219</u>	<u>\$ 17,086</u>	<u>\$ 37,235</u>

See Notes to Consolidated Financial Statements.

Accumulated Other Comprehensive Income (Loss)	Treasury Stock	Total Stockholders' Equity
\$ 367	\$ (27,863)	\$ 24,959
-	-	1,592
53	-	53
-	-	(197)
-	-	16
-	(266)	(266)
420	(28,129)	26,157
-	-	1,186
(684)	-	(684)
-	-	(461)
-	75	24
-	(139)	(139)
\$ (264)	\$ (28,193)	\$ 26,083

Wells Financial Corp. and Subsidiary

Consolidated Statements of Cash Flows Years Ended December 31, 2013 and 2012 (Dollars in Thousands, Except Per Share Data)

	2013	2012
Cash Flows From Operating Activities		
Net income	\$ 1,186	\$ 1,592
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for loan losses	640	840
Gain on sale of loans	(1,542)	(2,623)
Originations of loans held for sale	(50,770)	(96,805)
Proceeds from the sale of loans held for sale	57,271	95,770
Net change in mortgage servicing rights	(12)	(164)
Loss (Gain) on sales of foreclosed real estate, net	15	(15)
Deferred income taxes	(67)	218
Depreciation expense	200	230
Amortization of net deferred loan origination fees	(70)	(65)
Amortization of securities premiums	181	82
Impairment of foreclosed real estate	304	1,173
Stock-based compensation expense	24	16
Changes in assets and liabilities:		
Accrued interest receivable	22	203
Other assets	267	178
Accrued expenses and other liabilities	79	(119)
Net cash provided by operating activities	7,728	511
Cash Flows From Investing Activities		
Net (increase) decrease in loans	(10,847)	10,076
Net decrease (increase) in certificates of deposit	5,936	(5,896)
Net decrease (increase) in federal funds sold	16,000	(8,410)
Purchase of Federal Home Loan Bank stock	(314)	(284)
Proceeds from sale of Federal Home Loan Bank stock	481	398
Cash flows from available-for-sale securities	(19,842)	(54)
Purchase of premises and equipment	(48)	(24)
Proceeds from sales of foreclosed real estate	1,719	1,006
Net cash used in investing activities	(6,915)	(3,188)
Cash Flows From Financing Activities		
Net (decrease) increase in deposits	(558)	4,373
Net increase in advances from borrowers for taxes and insurance	120	118
Dividends paid	(461)	(197)
Repayment of borrowed funds	(150)	(850)
Purchase of treasury stock	(139)	(266)
Net cash (used in) provided by financing activities	(1,188)	3,178
Net (decrease) increase in cash and cash equivalents	(375)	501
Cash and Cash Equivalents		
Beginning	13,000	12,499
Ending	<u>\$ 12,625</u>	<u>\$ 13,000</u>

See Notes to Consolidated Financial Statements.

Wells Financial Corp. and Subsidiary

Notes to Consolidated Financial Statements (Dollars in Thousands, Except Per Share Data)

Note 1. Summary of Significant Accounting Policies

Nature of operations: Operations of Wells Financial Corp. (the Company) primarily consist of banking services through Wells Federal Bank (the Bank), and Wells Insurance Agency, Inc., a property and casualty insurance agency. The Company serves its customers through the Bank's eight locations in south central Minnesota.

Principles of consolidation: The accompanying consolidated financial statements include the accounts of Wells Financial Corp., its wholly owned subsidiary, Wells Federal Bank, and the Bank's wholly owned subsidiary, Wells Insurance Agency, Inc. All significant intercompany transactions and balances are eliminated in consolidation.

Basis of financial statement presentation: The accounting and consolidated financial statement reporting policies of the Company conform with accounting principles generally accepted in the United States of America.

Use of estimates: In preparing the consolidated financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the consolidated balance sheets and revenues and expenses for the reporting period. Actual results could differ from those estimates. Estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses, valuation of available-for-sale securities, mortgage servicing rights, and foreclosed real estate.

Cash and cash equivalents: Cash and cash equivalents include cash on hand, demand, and interest-bearing deposits at other financial institutions, and amounts due from banks (including cash items in the process of clearing). For the purpose of reporting cash flows, cash flows from loans (except loans originated for sale), federal funds sold, certificates of deposit, advances from borrowers for taxes and insurance, and deposits are reported net.

Federal Home Loan Bank stock: The Bank is a member of the Federal Home Loan Bank of Des Moines (FHLB) and, as such, is required to maintain a minimum investment in stock of the Federal Home Loan Bank that varies with the level of advances outstanding with the Federal Home Loan Bank. The stock is bought from and sold to the Federal Home Loan Bank based upon its \$100 par value. The stock does not have a readily determinable fair value and, as such, is classified as restricted stock, carried at cost and evaluated for impairment. In accordance with this guidance, the stock's value is determined by the ultimate recoverability of the par value rather than by recognizing temporary declines. The determination of whether the par value will ultimately be recovered is influenced by criteria such as the following: (a) the significance of the decline in net assets of the Federal Home Loan Bank as compared to the capital stock amount and the length of time this situation has persisted, (b) commitments by the Federal Home Loan Bank to make payments required by law or regulation and the level of such payments in relation to the operating performance, (c) the impact of legislative and regulatory changes on the customer base of the Federal Home Loan Bank and (d) the liquidity position of the Federal Home Loan Bank.

Securities available for sale: Securities classified as available-for-sale include all marketable equity securities and those debt securities the Company intends to hold for an indefinite period of time, but not necessarily to maturity. Any decision to sell a security classified as available-for-sale would be based on various factors, including significant movements in interest rates, changes in the maturity mix of the Company's assets and liabilities, liquidity needs, regulatory capital considerations and other similar factors.

Wells Financial Corp. and Subsidiary

Notes to Consolidated Financial Statements (Dollars in Thousands, Except Per Share Data)

Note 1. Summary of Significant Accounting Policies (Continued)

Securities available for sale are carried at fair value. Unrealized gains or losses, net of the related deferred tax effect, are reported as a net amount in accumulated other comprehensive income. Amortization of premiums and accretion of discounts, computed by the interest method over their contractual lives, are recognized in interest income. Realized gains or losses, determined on the basis of the cost of specific securities sold, are included in earnings. Declines in the fair value of individual securities below their amortized cost that are determined to be other than temporary result in write-downs of the individual securities to their fair value, with the resulting write-downs included in current earnings as realized losses.

The Company evaluates securities for other-than-temporary impairment at least on a quarterly basis, and more frequently when economic or market concerns warrant such evaluation. The Company employs a systematic methodology that considers available evidence in evaluating potential impairment of its investments. The assessment of whether such impairment has occurred is based on management's case-by-case evaluation of the underlying reasons for the decline in fair value. Once a decline in fair value is determined to be other than temporary, an impairment charge is recorded in investment income, and a new cost basis in the investment is established.

Securities with unrealized losses that the Company deems to be other than temporary are recognized as realized losses. The assessment of whether such impairment has occurred is based on management's case-by-case evaluation of the underlying reasons for the decline in fair value. As part of their assessment process, management determines whether (a) they do not have the intent to sell a debt security prior to recovery and (b) it is more likely than not that they will not have to sell the debt security prior to recovery, in which case the security would not be considered other than temporarily impaired, unless there is a credit loss. When management does not intend to sell the security, and it is more likely than not they will not have to sell the security before recovery of its cost basis, the Company will recognize the credit component of an other-than-temporary impairment of a debt security in earnings and the remaining portion in other comprehensive income.

Loans held for sale: Loans held for sale are those loans the Company has the intent to sell in the foreseeable future. They are carried at the lower of aggregate cost or fair value. Gains and losses on sales of loans are recognized at settlement dates and are determined by the difference between the sales proceeds and the carrying value of the loans after allocating cost to servicing rights retained. All sales are made without recourse.

Interest rate lock commitments on mortgage loans to be funded and sold are valued at fair value and are included in other assets or liabilities, if material.

Loans receivable: The Company generally originates single-family residential loans within its primary lending area of south central Minnesota and northern Iowa. These loans are secured by the underlying properties. The Company is also active in originating agricultural real estate, commercial real estate, commercial operating, and secured consumer loans, primarily automobile and home equity loans.

Loans receivable that management has the intent and ability to hold for the foreseeable future or until maturity or payoff are stated at the amount of unpaid principal, reduced by an allowance for loan losses, unaccreted discount and net deferred origination fees. Interest is accrued daily on the outstanding balances.

Interest on loans is recognized over the terms of the loans using the simple-interest method on principal amounts outstanding.

Wells Financial Corp. and Subsidiary

Notes to Consolidated Financial Statements (Dollars in Thousands, Except Per Share Data)

Note 1. Summary of Significant Accounting Policies (Continued)

The Company determines a loan to be delinquent when payments have not been made according to contractual terms, typically evidenced by nonpayment of a monthly installment by the due date. Accrual of interest is discontinued for loans at the time the loan is 90 days delinquent, unless the credit is well-secured and in the process of collection. All interest accrued but not collected for loans that are placed on nonaccrual status is reversed against interest income. Accrual of interest is generally resumed when the borrower has demonstrated the ability to make all periodic interest and principal payments.

Allowance for loan losses: The allowance for loan losses is established through a provision for loan losses charged to expense. Loans are charged against the allowance for loan losses when management believes that collectibility of the principal is unlikely. Subsequent recoveries, if any, are credited to the allowance.

The allowance is an amount that management believes will be adequate to absorb estimated losses relating to specifically identified loans, as well as probable credit losses inherent in the balance of the loan portfolio, based on an evaluation of the collectibility of existing loans and prior loss experience. This evaluation also takes into consideration such factors as changes in the nature and volume of the loan portfolio, the value of underlying collateral, overall portfolio quality, review of specific problem loans, and current economic conditions that may affect the borrower's ability to pay. While management uses the best information available to make its evaluation, future adjustments to the allowance may be necessary if there are significant changes in economic conditions. In addition, regulatory agencies, as an integral part of their examination process, periodically review the Bank's allowance for loan losses and may require the Bank to make additions to the allowance based on their judgment about information available to them at the time of their examinations.

The allowance consists of specific and general components.

The Company maintains a loan loss reserve for all commercial loans and agricultural operating loans in the portfolio using a risk-rating system. The calculated allowance is evaluated against the historical loss default rate for each loan type above (net of recoveries) to determine an appropriate level of allowance by loan type.

Pools of homogeneous loans with similar risk and loss characteristics are also assessed for probable losses. These loan pools include consumer, residential real estate, agricultural real estate, home equity, credit card and vehicle loans. Historical loss default rates are multiplied by the total of each loan pool to determine an appropriate level of allowance by loan type.

The general allowance for loan losses also includes estimated losses resulting from macroeconomic factors and adjustments to account for imprecision of the loan loss model. Macroeconomic factors adjust the allowance for loan losses upward or downward based on the current point in the economic cycle and are applied to the loan loss model through a separate allowance element. The Company reviews the macroeconomic factors in order to conclude they are adequate based on current economic conditions.

Wells Financial Corp. and Subsidiary

Notes to Consolidated Financial Statements (Dollars in Thousands, Except Per Share Data)

Note 1. Summary of Significant Accounting Policies (Continued)

The specific component of the allowance for loan losses relates to loans that are considered to be impaired. A loan is impaired when it is probable, based on current information and events, the Company will be unable to collect all contractual principal and interest payments due in accordance with the terms of the loan agreement. Impaired loans are measured on an individual basis based on the present value of expected future cash flows discounted at the loan's effective interest rate or, as a practical expedient, at the loan's observable market price or the fair value of the collateral if the loan is collateral dependent. The Company obtains external appraisals on real estate-related impaired loans. Other valuation techniques are used as well, including internal valuations, comparable property analyses, and contractual sales information. The Company may further discount appraisal values based on their age and the relationship to the listed comparables. The amount of impairment, if any, and any subsequent changes are included in the provision for loan losses.

Accrual of interest on impaired loans is discontinued when management believes the borrower's financial condition is such that collection of interest is doubtful. Impaired loans also include loans that have been renegotiated in a troubled debt restructuring. Cash collections on impaired loans are generally credited to the loan balance, and no interest income is recognized on those loans until the principal balance has been determined to be collectible.

Troubled debt restructurings: A loan is classified as a troubled debt restructuring when a borrower is experiencing financial difficulties that lead to a restructuring of the loan, and the Company grants concessions to the borrower in the restructuring that it would not otherwise consider. These concessions may include rate reductions, principal forgiveness, extension of maturity date, and other actions intended to minimize potential losses. A loan that is modified at a market rate of interest may no longer be classified as a troubled debt restructuring in the calendar year subsequent to the restructuring if it is in compliance with the modified terms. Performance prior to the restructuring is considered when assessing whether the borrower can meet the new terms and may result in the loan being returned to accrual at the time of the restructuring or after a shorter performance period.

Loan origination fees and related costs: Loan origination and commitment fees and certain direct loan origination costs are deferred, and the net fee or cost is recognized as an adjustment to interest income using the interest method over the contractual life of the loans, adjusted for estimated prepayments based on the Company's historical prepayment experience.

Loan servicing: The Company sells loans to investors in the secondary market and generally retains the right to service mortgage loans sold to others. Mortgage servicing rights retained are initially measured at fair value and have been recognized as a separate asset and are being amortized in proportion to and over the period of estimated net servicing income.

Mortgage servicing rights are subject to change based primarily on changes in the mix of loans, interest rates, prepayment speeds, or default rates from the estimates used in the valuation of the mortgage servicing rights. Such changes may have a material effect on the amortization and valuation of mortgage servicing rights. Although management believes that the assumptions used to evaluate the mortgage servicing rights for impairment are reasonable, future adjustment may be necessary if future economic conditions differ substantially from the economic assumptions used to determine the value of the mortgage servicing rights.

Wells Financial Corp. and Subsidiary

Notes to Consolidated Financial Statements (Dollars in Thousands, Except Per Share Data)

Note 1. Summary of Significant Accounting Policies (Continued)

Mortgage servicing rights are periodically evaluated for impairment based on the fair value of those rights. Fair values are estimated using discounted cash flows based upon estimated prepayment speeds, ancillary income received from loan servicing, and current interest rates. For purposes of measuring impairment, the rights must be stratified by one or more predominant risk characteristics of the underlying loans. The Company stratifies its capitalized mortgage servicing rights based on interest rates and the term of the underlying loans. The amount of impairment recognized is the amount, if any, by which the amortized cost of the rights for each stratum exceeds their fair value.

Foreclosed real estate: Real estate properties acquired through, or in lieu of, loan foreclosure are initially recorded at their fair value less estimated costs to sell at the date of foreclosure. Costs relating to improvement of property are capitalized, whereas costs relating to the holding of property are expensed. Valuations are periodically performed by management, and charge-offs to operations are made if the carrying value of a property exceeds its estimated fair value less estimated costs to sell.

Transfers of financial assets: Transfers of financial assets are accounted for as sales when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when (1) the assets have been isolated from the entity, (2) the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets, and (3) the entity does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity.

Advertising: Advertising costs are expensed as incurred.

Premises and equipment: Land is carried at cost. Bank premises, leasehold improvements, and furniture, fixtures and equipment are carried at cost, less accumulated depreciation and amortization. Bank premises and furniture, fixtures and equipment are depreciated using the straight-line method over the estimated useful lives of the assets ranging from 10 to 40 years for bank premises and three to seven years for furniture, fixtures and equipment. The cost of leasehold improvements is being amortized using the straight-line method over the terms of the related leases, generally seven to 10 years.

Comprehensive income: Accounting principles generally accepted in the United States of America require that recognized revenue, expenses, gains and losses be included in net income. Certain changes in assets and liabilities, such as unrealized gains and losses on available-for-sale securities, are reported on the consolidated statement of comprehensive income. Such items, along with net income, are components of comprehensive income. Gains and losses on available-for-sale securities are reclassified to net income as the gains or losses are realized upon sale of the securities. Other-than-temporary impairment charges are reclassified to net income at the time of the charge.

Income taxes: Deferred taxes are provided on an asset and liability method, whereby deferred tax assets are recognized for deductible temporary differences and operating loss or tax credit carryforwards, and deferred tax liabilities are recognized for taxable temporary differences. Temporary differences are the differences between the amounts of assets and liabilities recorded for income tax and financial reporting purposes. The Company is allowed bad-debt deductions based on actual charge-offs. Deferred tax assets are reduced by a valuation allowance when management determines that it is more likely than not that some portion or all of the deferred tax assets will not be realized. Deferred tax assets and liabilities are adjusted for the effects of changes in tax laws and rates on the date of enactment.

Wells Financial Corp. and Subsidiary

Notes to Consolidated Financial Statements (Dollars in Thousands, Except Per Share Data)

Note 1. Summary of Significant Accounting Policies (Continued)

Earnings per share: Basic earnings per common share are computed based upon the weighted-average number of common shares outstanding during each year. Dilutive per share amounts assume conversion, exercise or issuance of all potential common stock instruments, unless the effect is to reduce a loss or increase income per common share.

Employee stock plans: The Company accounts for stock-based compensation plans under the recognition and measurement principles of Equity and Compensation—Stock Compensation topics of the Accounting Standards Codification (ASC), which require that the compensation cost relating to share-based payment transactions be recognized in financial statements. That cost is measured based on the fair value of the equity or liability instruments issued. The effect of these topics is to require entities to measure the cost of employee services received in exchange for stock awards based on the grant-date fair value of the award, and to recognize the cost over the period the employee is required to provide services for the award.

Fair value of financial instruments: The following methods and assumptions were used by the Company in estimating the fair value of its financial instruments:

Cash and cash equivalents: The carrying amounts reported for cash and cash equivalents approximate their fair values.

Certificates of deposit: The carrying amounts reported for certificates of deposit approximate their fair values.

Federal funds sold: The carrying amounts reported for federal funds sold approximate their fair values.

Securities available for sale: The fair value of debt securities was generally determined based on matrix pricing. Matrix pricing is a mathematical technique that utilizes observable market inputs including, for example, yield curves, credit ratings and prepayment speeds. The fair value of government-sponsored enterprise entity securities is determined based on documented trade history.

Federal Home Loan Bank stock: The carrying amount approximates fair value.

Loans held for sale: Fair values are based on quoted market prices of similar loans sold on the secondary market.

Loans and accrued interest receivable: For variable-rate loans that reprice frequently and that have experienced no significant change in credit risk, fair values are based on carrying values. Fair values for all other loans are estimated based on discounted cash flows, using interest rates currently being offered for loans with similar terms to borrowers with similar credit quality. The carrying amount of accrued interest receivable approximates its fair value.

Mortgage servicing rights: Fair values are estimated using discounted cash flows based on current market rates and conditions.

Wells Financial Corp. and Subsidiary

Notes to Consolidated Financial Statements (Dollars in Thousands, Except Per Share Data)

Note 1. Summary of Significant Accounting Policies (Continued)

Deposits and other liabilities: The fair values disclosed for demand deposits and savings accounts are, by definition, equal to their carrying amounts, which represent the amounts payable on demand. Fair values for fixed-rate certificates of deposit are estimated using a discounted cash flow calculation that applies interest rates currently being offered on certificates to a schedule of aggregated expected monthly maturities on those certificates. The carrying amounts of advances by borrowers for taxes and insurance and accrued interest payable approximate their fair values.

Borrowed funds: The fair value of long-term fixed-rate borrowed funds is estimated by using a discounted cash flow analysis based on current incremental borrowing rates for similar types of borrowing arrangements.

Off-balance-sheet instruments: Since the majority of the Company's off-balance-sheet instruments consist of non-fee-producing commitments to originate and sell loans, the Company has determined they do not have a significant fair value.

Derivatives—rate-lock commitments: The Company enters into commitments to originate loans whereby the interest rate on the loan is determined prior to funding (rate-lock commitment). Rate-lock commitments on mortgage loans held for sale are derivatives. Derivative instruments are recognized in the consolidated balance sheet at fair value, and changes in the fair value thereof are recognized in the consolidated statement of income. The Company originates single-family residential loans for sale pursuant to programs primarily with the Federal Home Loan Mortgage Corporation (FHLMC). Under the structure of the programs, at the time the Company initially issues a loan commitment in connection with such programs, it does not lock in a specific interest rate. At the time the interest rate is locked in by the borrower, the Company concurrently enters into a forward loan sale agreement with respect to the sale of such loan at a set price in an effort to manage the interest rate risk inherent in the locked loan commitment.

The forward loan sale agreement also meets the definition of a derivative instrument. Any change in the fair value of the loan commitment after the borrower locks in the interest rate is substantially offset by the corresponding change in the fair value of the forward loan sale agreement related to such loan. The period from the time the borrower locks in the interest rate to the time the Company funds the loan and sells it to FHLMC is generally 60 days. The fair value of each instrument will rise or fall in response to changes in market interest rates subsequent to the dates the interest rate locks and forward loan sale agreements are entered into. In the event that interest rates rise after the Company enters into an interest rate lock, the fair value of the loan commitment will decline. However, the fair value of the forward loan sale agreement related to such loan commitment should increase by substantially the same amount, effectively eliminating the Company's interest rate and price risk.

At December 31, 2013, the Company had \$3,051 of loan commitments outstanding related to loans being originated for sale, all of which were subject to interest rate locks and forward loan sale agreements as described above. The fair values of outstanding interest rate-lock commitments and forward sale commitments were considered immaterial to the Company's consolidated financial statements as of December 31, 2013 and 2012, and therefore, are not recognized in the consolidated financial statements and are not included in the disclosures in Note 17.

Wells Financial Corp. and Subsidiary

Notes to Consolidated Financial Statements (Dollars in Thousands, Except Per Share Data)

Note 1. Summary of Significant Accounting Policies (Continued)

Fair value measurements: The Fair Value topic of the ASC defines fair value, establishes a framework for measuring fair value, and requires certain disclosures about fair value measurement. This topic also emphasizes that fair value is a market-based measurement, not an entity-specific measurement, and sets out a fair value hierarchy, with the highest priority being quoted prices in active markets. Fair value measurements are disclosed by level within that hierarchy.

Recent accounting pronouncements: In February 2013, the Financial Accounting Standards Board (FASB) issued guidance that requires an entity to provide information about the amounts reclassified out of accumulated other comprehensive income by component. In addition, an entity is required to present, either on the face of the statement where net income is presented or in the notes, significant amounts reclassified out of accumulated other comprehensive income by the respective line items of net income, but only if the amount reclassified is required under U.S. GAAP to be reclassified to net income in its entirety in the same reporting period.

For other amounts that are not required under U.S. GAAP to be reclassified in their entirety to net income, an entity is required to cross-reference to other disclosures required under U.S. GAAP that provide additional detail about those amounts. These amendments do not change the current requirements for reporting net income or other comprehensive income in consolidated financial statements. This guidance is effective for the Company for fiscal years beginning after December 15, 2013, with early adoption permitted. The adoption of this guidance is not expected to have a material impact on our consolidated financial statements.

In January 2014, the FASB issued guidance that requires an entity to derecognize the loan receivable and recognize the real estate property when it has received physical possession of residential real estate property collateralizing a consumer mortgage loan upon either (1) the creditor obtaining legal title to the residential real estate property upon completion of a foreclosure or (2) the borrower conveying all interest in the residential real estate property to the creditor to satisfy that loan through completion of a deed in lieu of foreclosure or through a similar legal agreement. Additionally, the amendments require annual disclosures. This guidance is effective for the Company for fiscal years beginning after December 15, 2014. The adoption of this guidance is not expected to have a material impact on our consolidated financial statements.

In December 2011, the FASB issued an amendment to achieve enhanced disclosures that enable users of the consolidated financial statements to evaluate the effect or potential effect of netting arrangements on an entity's financial position. This includes the effect or potential effect of rights of setoff associated with an entity's recognized assets and recognized liabilities within the scope of the guidance. The amendments require enhanced disclosures by requiring improved information about financial instruments and derivative instruments that are either (1) offset in accordance with guidance or (2) subject to an enforceable master netting arrangements or similar agreement, irrespective of whether they are offset in accordance with provisions of the guidance. The guidance is effective for annual report periods beginning on or after January 1, 2013, and interim periods within those annual periods. The effect of adopting this standard did not have a material impact on our consolidated financial statements.

Subsequent events: In preparing these consolidated financial statements, the Company has evaluated events and transactions for potential recognition or disclosure through March 11, 2014, the date the consolidated financial statements were available to be issued.

Wells Financial Corp. and Subsidiary

Notes to Consolidated Financial Statements
(Dollars in Thousands, Except Per Share Data)

Note 2. Certificates of Deposit

Certificates of deposit with a carrying value of \$3,695 at December 31, 2013, had weighted-average yields of 0.80 percent and contractual maturities of less than one year.

Note 3. Securities Available for Sale

	December 31, 2013			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Residential mortgage-backed agencies	\$ 31,801	\$ 60	\$ (819)	\$ 31,042
SBA pools	2,112	7	(7)	2,112
Obligations of states and political subdivisions	8,071	222	(79)	8,214
Government-sponsored enterprise equity	40	161	-	201
	<u>\$ 42,024</u>	<u>\$ 450</u>	<u>\$ (905)</u>	<u>\$ 41,569</u>

	December 31, 2012			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Residential mortgage-backed agencies	\$ 12,688	\$ 245	\$ (7)	\$ 12,926
SBA pools	2,442	3	(6)	2,439
Obligations of states and political subdivisions	7,193	464	(8)	7,649
Government-sponsored enterprise equity	40	14	-	54
	<u>\$ 22,363</u>	<u>\$ 726</u>	<u>\$ (21)</u>	<u>\$ 23,068</u>

Wells Financial Corp. and Subsidiary

Notes to Consolidated Financial Statements (Dollars in Thousands, Except Per Share Data)

Note 3. Securities Available for Sale (Continued)

Contractual maturities: The amortized cost and fair value of securities available for sale as of December 31, 2013, by contractual maturity are shown below. Maturities may differ from contractual maturities in residential mortgage-backed securities and Small Business Administration (SBA) pools because the mortgages underlying the securities may be called or repaid without any penalties. In addition, government-sponsored enterprise equity securities have no maturity. Therefore, these securities are not included in the maturity categories in the following maturity summary.

	December 31, 2013	
	Amortized Cost	Fair Value
Due in one year or less	\$ 235	\$ 235
Due in one to five years	2,548	2,585
Due after five through 10 years	3,795	3,822
Due after 10 years	1,493	1,572
	<u>8,071</u>	<u>8,214</u>
Residential mortgage-backed agencies	31,801	31,042
SBA pools	2,112	2,112
Government-sponsored enterprise equity	40	201
	<u>\$ 42,024</u>	<u>\$ 41,569</u>

Pledged securities: Securities with a carrying value of \$21,554 and \$4,070 at December 31, 2013 and 2012, respectively, were pledged to secure borrowed funds and for other purposes as required or permitted by law.

Changes in other comprehensive income—unrealized gains on securities available for sale:

	Years Ended December 31	
	2013	2012
Balance, beginning	\$ 420	\$ 367
Unrealized gains (losses) during the year	(1,160)	90
Deferred tax effect relating to unrealized gain	476	(37)
Balance, ending	<u>\$ (264)</u>	<u>\$ 420</u>

Wells Financial Corp. and Subsidiary

Notes to Consolidated Financial Statements (Dollars in Thousands, Except Per Share Data)

Note 3. Securities Available for Sale (Continued)

Temporarily impaired securities:

December 31, 2013						
	Continuous Unrealized Losses Existing 12 Months or Less		Continuous Unrealized Losses Existing Greater Than 12 Months		Total	
	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss
Residential mortgage- backed agencies	\$ 25,441	\$ 819	\$ -	\$ -	\$ 25,441	\$ 819
SBA pools	1,380	7	-	-	1,380	7
Obligations of states and political subdivisions	82,327	72	126	7	82,453	79
	<u>\$ 109,148</u>	<u>\$ 898</u>	<u>\$ 126</u>	<u>\$ 7</u>	<u>\$ 109,274</u>	<u>\$ 905</u>
December 31, 2012						
	Continuous Unrealized Losses Existing 12 Months or Less		Continuous Unrealized Losses Existing Greater Than 12 Months		Total	
	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss
Residential mortgage- backed agencies	\$ 2,729	\$ 7	\$ -	\$ -	\$ 2,729	\$ 7
SBA pools	-	-	1,347	6	1,347	6
Obligations of states and political subdivisions	1,234	8	-	-	1,234	8
	<u>\$ 3,963</u>	<u>\$ 15</u>	<u>\$ 1,347</u>	<u>\$ 6</u>	<u>\$ 5,310</u>	<u>\$ 21</u>

There were 42 and 12 securities in unrealized loss positions as of December 31, 2013 and 2012, respectively.

Unrealized losses are deemed to be temporary. Most of these underlying securities consist of mortgage-backed securities. Market fluctuations are caused primarily by changes in interest rates and prepayments of underlying mortgages. Volatility in economic conditions influences the prices of these securities. There were no sales of available-for-sale securities during the years ended December 31, 2013 and 2012.

Other-than-temporary impairment: The Company assesses whether they intend to sell or it is more likely than not that they will be required to sell a security before recovery of its amortized cost basis less any current-period credit losses. For debt securities that are considered other-than-temporarily impaired and that the Company does not intend to sell and will not be required to sell prior to recovery of amortized cost basis, the Company separates the amount of the impairment into the amount that is credit-related (credit loss component) and the amount due to all other factors. The credit loss component is recognized in earnings and is the difference between the security's amortized cost basis and the present value of its expected future cash flows. The remaining difference between the security's fair value and the present value of future expected cash flows is due to factors that are not credit-related and is recognized in other comprehensive income.

Wells Financial Corp. and Subsidiary

Notes to Consolidated Financial Statements (Dollars in Thousands, Except Per Share Data)

Note 3. Securities Available for Sale (Continued)

The present value of expected future cash flows is determined using the best estimate of cash flows discounted at the effective interest rate implicit to the security at the date of purchase or the current yield to accrete an asset-backed or floating-rate security. The methodology and assumptions for establishing the best estimate of cash flows vary depending on the type of security. The asset-backed securities' cash flow estimates are based on bond-specific facts and circumstances that may include collateral characteristics, expectations of delinquency and default rates, loss severity and prepayment speeds, and structural support, including subordination and guarantees. The corporate bond cash flow estimates are derived from scenario-based outcomes of expected corporate restructurings or the disposition of assets using bond-specific facts and circumstances, including timing, security interests and loss severity.

The Company has a process in place to identify debt securities that could potentially have a credit impairment that is other than temporary. This process involves monitoring late payments, pricing levels, downgrades by rating agencies, key financial ratios, financial statements, revenue forecasts and cash flow projections as indicators of credit issues. On a quarterly basis, they review all securities to determine whether an other-than-temporary decline in value exists and whether losses should be recognized. The Company considers relevant facts and circumstances in evaluating whether a credit- or interest rate-related impairment of a security is other than temporary. Relevant facts and circumstances considered include: (a) the extent and length of time the fair value has been below cost, (b) the reasons for the decline in value, (c) the financial position and access to capital of the issuer, including the current and future impact of any specific events, and (d) for fixed-maturity securities, the Company's intent to sell a security or whether it is more likely than not the Company will be required to sell the security before the recovery of its amortized cost, which, in some cases, may extend to maturity; and for equity securities, the Company's ability and intent to hold the security for a period of time that allows for the recovery in value.

Note 4. Loans Receivable and Loans Held for Sale

Composition of loans receivable:

	December 31	
	2013	2012
Residential real estate	\$ 54,370	\$ 47,909
Commercial real estate	28,537	30,121
Agricultural real estate	33,854	28,410
Commercial construction real estate	548	200
Residential construction real estate	2,130	1,436
Home equity, home improvement and second mortgages	32,036	35,586
Commercial operating and term	3,494	2,929
Agricultural operating and term	4,753	5,461
Vehicle	1,542	1,833
Consumer	6,268	6,086
Total loans	167,532	159,971
Net deferred loan origination fees	(258)	(152)
Unaccreted discount	(149)	(180)
Allowance for loan losses	(1,724)	(1,738)
Loans receivable, net	\$ 165,401	\$ 157,901

Wells Financial Corp. and Subsidiary

Notes to Consolidated Financial Statements (Dollars in Thousands, Except Per Share Data)

Note 4. Loans Receivable and Loans Held for Sale (Continued)

Loans are made to individuals as well as commercial and tax-exempt entities. Specific loan terms vary as to interest rate, repayment and collateral requirements based on the type of loan requested and the creditworthiness of the prospective borrower. Credit risk tends to be geographically concentrated in that a majority of the loan customers are located in the markets serviced by the Company.

The Company's extension of credit is governed by the individual loan policies that were established to control the quality of the Company's loans. These policies and procedures are reviewed and approved by the Board of Directors on a regular basis.

Residential real estate loans: The Company originates residential real estate loans in its service area and also originates loans throughout Minnesota through its correspondent bank relationships. Currently, the majority of these loan originations are sold to the secondary market.

Commercial real estate loans: The Company's goal is to create and maintain a high-quality portfolio of commercial real estate loans with customers who meet the quality and relationship profitability objectives of the Company. Commercial real estate loans are subject to underwriting standards and processes similar to commercial operating and term loans. These loans are analyzed using projected cash flows, and the repayment of these loans is largely dependent on the successful operation of the property. Loan performance may be adversely affected by factors impacting the general economy or conditions specific to the real estate market, such as geographic location and property type.

Agricultural real estate loans: The Company originates loans secured by agricultural real estate in its service area. Agricultural land in the Company's service area is considered to be prime agricultural land. These loans are underwritten using both a cash flow analysis and appraised values. These are amortizing loans, and loan-to-value ratios generally do not exceed 60 percent at loan inception.

Commercial construction real estate loans: The Company defines construction loans as loans where the loan proceeds are controlled by the Company and used exclusively for the improvement of real estate in which the Company holds a mortgage. Due to the inherent risk in this type of loan, they are subject to other industry-specific policy guidelines outlined in the Company's credit risk policy and are monitored closely.

Residential construction real estate loans: Residential construction loans originated by the Company generally are limited to six-month terms. When construction is completed, these loans are converted to permanent financing or sold to the secondary market.

Commercial operating and term loans: Commercial operating and term loans are originated in the Company's primary service area. These loans are made to individuals, partnerships, corporations, limited liability partnerships and limited liability companies for the purpose of assisting in the development of a business enterprise. Loans to closely held businesses will generally be guaranteed in full or for a meaningful amount by the businesses' major owners. Commercial loans are made based primarily on the historical and projected cash flow of the borrower and secondarily on the underlying collateral provided by the borrower. The cash flows of borrowers, however, may not perform as forecasted, and collateral securing loans may fluctuate in value due to economic or individual performance factors. Minimum standards and underwriting guidelines have been established for all commercial loan types.

Wells Financial Corp. and Subsidiary

Notes to Consolidated Financial Statements (Dollars in Thousands, Except Per Share Data)

Note 4. Loans Receivable and Loans Held for Sale (Continued)

Agricultural operating and term loans: Agricultural operating and term loans are originated in the Company's primary service area and are generally used to purchase agricultural equipment or crop inputs. These loans are primarily secured by agricultural real estate and agricultural equipment or crops. Agricultural term and operating loans are made based primarily on the historical and projected cash flow of the borrower and secondarily on the underlying collateral provided by the borrower. The cash flows of borrowers, however, may not behave as forecasted, and collateral securing loans may fluctuate in value due to economic or individual performance factors. Minimum standards and underwriting guidelines have been established for all agricultural loan types.

Consumer loans, including home equity, home improvement and second mortgages, and vehicle loans: The Company originates direct consumer loans, including home equity lines and loans, credit cards, and vehicle loans, using a scoring-based credit analysis as part of the underwriting process. Each loan type has a separate specified scoring that consists of several factors, including debt to income, type of collateral and loan-to-collateral value, credit history, and Company relationship with the borrower.

Loans receivable:

	December 31, 2013					
	Current	30–59 Days Past Due	60–89 Days Past Due	Loans Past Due 90 Days or More	Total Past Due	Total
Residential real estate	\$ 50,794	\$ 2,548	\$ 291	\$ 737	\$ 3,576	\$ 54,370
Commercial real estate	28,365	172	-	-	172	28,537
Agricultural real estate	33,097	360	-	397	757	33,854
Commercial construction real estate	548	-	-	-	-	548
Residential construction real estate	2,130	-	-	-	-	2,130
Home equity, home improvement and second mortgages	31,427	347	169	93	609	32,036
Commercial operating and term	3,421	-	-	73	73	3,494
Agricultural operating and term	4,753	-	-	-	-	4,753
Vehicle	1,525	12	5	-	17	1,542
Consumer	6,230	20	18	-	38	6,268
Total loans	<u>\$ 162,290</u>	<u>\$ 3,459</u>	<u>\$ 483</u>	<u>\$ 1,300</u>	<u>\$ 5,242</u>	<u>\$ 167,532</u>
Nonperforming loans	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 1,300</u>	<u>\$ 1,300</u>	<u>\$ 1,300</u>

Wells Financial Corp. and Subsidiary

Notes to Consolidated Financial Statements
(Dollars in Thousands, Except Per Share Data)

Note 4. Loans Receivable and Loans Held for Sale (Continued)

	December 31, 2012					
	Current	30–59 Days Past Due	60–89 Days Past Due	Loans Past Due 90 Days or More	Total Past Due	Total
Residential real estate	\$ 43,633	\$ 1,505	\$ 1,145	\$ 1,626	\$ 4,276	\$ 47,909
Commercial real estate	27,837	-	-	2,284	2,284	30,121
Agricultural real estate	28,410	-	-	-	-	28,410
Commercial construction real estate	200	-	-	-	-	200
Residential construction real estate	1,436	-	-	-	-	1,436
Home equity, home improvement and second mortgages	35,125	324	61	76	461	35,586
Commercial operating and term	2,798	68	30	33	131	2,929
Agricultural operating and term	5,461	-	-	-	-	5,461
Vehicle	1,802	21	8	2	31	1,833
Consumer	5,953	20	113	-	133	6,086
Total loans	<u>\$ 152,655</u>	<u>\$ 1,938</u>	<u>\$ 1,357</u>	<u>\$ 4,021</u>	<u>\$ 7,316</u>	<u>\$ 159,971</u>
Nonperforming loans	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 4,021</u>	<u>\$ 4,021</u>	<u>\$ 4,021</u>

Recorded investment in nonaccrual loans and loans past due 90 days or more and still accruing by class of loans as of December 31, 2013 and 2012, were as follows:

	December 31, 2013	
	Nonaccrual	Loans Past Due 90 Days or More and Still Accruing
Residential real estate	\$ 737	\$ -
Commercial real estate	-	-
Agricultural real estate	397	-
Commercial construction real estate	-	-
Residential construction real estate	-	-
Home equity, home improvement and second mortgages	93	-
Commercial operating and term	73	-
Agricultural operating and term	-	-
Vehicle	-	-
Consumer	-	-
Total	<u>\$ 1,300</u>	<u>\$ -</u>

Wells Financial Corp. and Subsidiary

Notes to Consolidated Financial Statements
(Dollars in Thousands, Except Per Share Data)

Note 4. Loans Receivable and Loans Held for Sale (Continued)

	December 31, 2012	
	Nonaccrual	Loans Past Due 90 Days or More and Still Accruing
Residential real estate	\$ 1,626	\$ -
Commercial real estate	2,284	-
Agricultural real estate	-	-
Commercial construction real estate	-	-
Residential construction real estate	-	-
Home equity, home improvement and second mortgages	76	-
Commercial operating and term	33	-
Agricultural operating and term	-	-
Vehicle	2	-
Consumer	-	-
Total	<u>\$ 4,021</u>	<u>\$ -</u>

Interest income recognized on nonaccrual loans was \$19 and \$247 less than the contractual rate on these loans for the years ended December 31, 2013 and 2012, respectively. No interest income was recognized on nonaccrual loans for the years ended December 31, 2013 and 2012.

The Company utilizes an internal asset classification system as a means of reporting problem and potential problem loans. Under the Company's risk-rating system, the Company classifies problem and potential problem loans as "Special Mention," "Substandard" and "Doubtful," which correspond to risk ratings five, six and seven, respectively. Substandard loans include those characterized by the distinct possibility that the Company will sustain some loss if the deficiencies are not corrected. Loans classified as Doubtful, or risk-rated seven, have all the weaknesses inherent in those classified as Substandard, with the added characteristic that the weaknesses present make collection or liquidation in full, on the basis of currently existing facts, conditions and values, highly questionable and improbable. Loans that do not currently expose the Company to sufficient risk to warrant classification in one of the aforementioned categories, but possess weaknesses that deserve management's close attention, are deemed to be Special Mention, or risk-rated five. Risk ratings are updated any time the situation warrants.

Wells Financial Corp. and Subsidiary

Notes to Consolidated Financial Statements (Dollars in Thousands, Except Per Share Data)

Note 4. Loans Receivable and Loans Held for Sale (Continued)

Loans not meeting the criteria above that are analyzed individually as part of the above-described process are considered to be pass-rated loans. Loans listed as not rated are included in groups of homogeneous loans with similar risk and loss characteristics. The following tables present the risk category of loans by class of loans based on the most recent analyses performed and the contractual aging as of December 31, 2013 and 2012:

	December 31, 2013				
	Pass	Special Mention	Substandard	Doubtful	Total
Commercial real estate	\$ 23,252	\$ 4,086	\$ 1,199	\$ -	\$ 28,537
Commercial construction real estate	548	-	-	-	548
Commercial operating and term	3,071	-	423	-	3,494
Agricultural operating and term	4,753	-	-	-	4,753
Total	<u>\$ 31,624</u>	<u>\$ 4,086</u>	<u>\$ 1,622</u>	<u>\$ -</u>	<u>\$ 37,332</u>

	December 31, 2013				
	Pass	Special Mention	Substandard	Doubtful	Total
Current	\$ 31,624	\$ 4,086	\$ 1,377	\$ -	\$ 37,087
Past due 30–59 days	-	-	172	-	172
Past due 60–89 days	-	-	-	-	-
Past due 90 days or more	-	-	73	-	73
Total	<u>\$ 31,624</u>	<u>\$ 4,086</u>	<u>\$ 1,622</u>	<u>\$ -</u>	<u>\$ 37,332</u>

	December 31, 2012				
	Pass	Special Mention	Substandard	Doubtful	Total
Commercial real estate	\$ 21,266	\$ 4,283	\$ 4,572	\$ -	\$ 30,121
Commercial construction real estate	200	-	-	-	200
Commercial operating and term	2,624	203	102	-	2,929
Agricultural operating and term	5,461	-	-	-	5,461
Total	<u>\$ 29,551</u>	<u>\$ 4,486</u>	<u>\$ 4,674</u>	<u>\$ -</u>	<u>\$ 38,711</u>

	December 31, 2012				
	Pass	Special Mention	Substandard	Doubtful	Total
Current	\$ 29,483	\$ 4,456	\$ 2,357	\$ -	\$ 36,296
Past due 30–59 days	68	-	-	-	68
Past due 60–89 days	-	30	-	-	30
Past due 90 days or more	-	-	2,317	-	2,317
Total	<u>\$ 29,551</u>	<u>\$ 4,486</u>	<u>\$ 4,674</u>	<u>\$ -</u>	<u>\$ 38,711</u>

Wells Financial Corp. and Subsidiary

Notes to Consolidated Financial Statements (Dollars in Thousands, Except Per Share Data)

Note 4. Loans Receivable and Loans Held for Sale (Continued)

For consumer, residential real estate, agricultural real estate, home equity, vehicle and residential construction loan classes, the Company collectively evaluates loans for impairment. The Company evaluates credit quality based on the aging status of the loan, which was previously presented, and by payment activity. Loans where credit quality and aging indicate potential weakness are placed on nonaccrual and are deemed to be nonperforming.

Impaired loans also include loans modified in a troubled debt restructuring where concessions have been granted to borrowers experiencing financial difficulties. These concessions could include a reduction in interest rate on the loan, payment extensions, forgiveness of principal, forbearance or other actions intended to maximize collections. The following tables present troubled debt restructurings by class of loans for the years ended December 31, 2013 and 2012:

	Year Ended December 31, 2013		
	Number of Contracts	Premodification Outstanding Recorded Investment	Postmodification Outstanding Recorded Investment
Total debt restructuring:			
Agricultural	-	\$ -	\$ -
Agricultural real estate	-	-	-
Commercial	-	-	-
Commercial real estate	-	-	-
Residential real estate	2	44	50
Modified payment terms and interest rate			
Home equity, home improvement and second mortgages	-	-	-
Consumer	-	-	-
Other	-	-	-

	Year Ended December 31, 2012		
	Number of Contracts	Premodification Outstanding Recorded Investment	Postmodification Outstanding Recorded Investment
Total debt restructuring:			
Agricultural	-	\$ -	\$ -
Agricultural real estate	-	-	-
Commercial	-	-	-
Commercial real estate	-	-	-
Residential real estate	1	145	145
Modified payment terms			
Home equity, home improvement and second mortgages	1	40	40
Modified payment terms			
Consumer	1	2	2
Modified payment terms			
Other	2	13	13
Payment holiday provided with terms extended or re-amortized			

Wells Financial Corp. and Subsidiary

Notes to Consolidated Financial Statements (Dollars in Thousands, Except Per Share Data)

Note 4. Loans Receivable and Loans Held for Sale (Continued)

There were no loans modified in a troubled debt restructuring that subsequently defaulted for the years ended December 31, 2013 and 2012.

Loans individually evaluated for impairment by class of loans as of December 31, 2013 and 2012, are as follows:

	December 31, 2013				
	Unpaid Principal Balance	Recorded Investment	Allowance for Loan Losses Allocated	Average Recorded Investment	Interest Income Recognized
With no related allowance recorded:					
Residential real estate	\$ 1,045	\$ 1,045	\$ -	\$ 1,093	\$ 62
Commercial real estate	605	605	-	616	31
Agricultural real estate	-	-	-	-	-
Commercial construction real estate	-	-	-	-	-
Residential construction real estate	-	-	-	-	-
Home equity, home improvement and second mortgages	12	12	-	14	1
Commercial operating and term	-	-	-	-	-
Agricultural operating and term	-	-	-	-	-
Vehicle	-	-	-	-	-
Consumer	-	-	-	-	-
With an allowance recorded:					
Residential real estate	563	563	53	584	22
Commercial real estate	2,725	2,725	273	2,139	69
Agricultural real estate	-	-	-	-	-
Commercial construction real estate	-	-	-	-	-
Residential construction real estate	-	-	-	-	-
Home equity, home improvement and second mortgages	-	-	-	-	-
Commercial operating and term	72	72	36	81	5
Agricultural operating and term	-	-	-	-	-
Vehicle	-	-	-	-	-
Consumer	114	114	15	115	1
Total	<u>\$ 5,136</u>	<u>\$ 5,136</u>	<u>\$ 377</u>	<u>\$ 4,642</u>	<u>\$ 191</u>

Wells Financial Corp. and Subsidiary

Notes to Consolidated Financial Statements (Dollars in Thousands, Except Per Share Data)

Note 4. Loans Receivable and Loans Held for Sale (Continued)

	December 31, 2012				
	Unpaid Principal Balance	Recorded Investment	Allowance for Loan Losses Allocated	Average Recorded Investment	Interest Income Recognized
With no related allowance recorded:					
Residential real estate	\$ 1,588	\$ 1,588	\$ -	\$ 1,738	\$ 87
Commercial real estate	2,907	2,907	-	4,604	91
Agricultural real estate	-	-	-	-	-
Commercial construction real estate	-	-	-	-	-
Residential construction real estate	-	-	-	-	-
Home equity, home improvement and second mortgages	68	68	-	73	6
Commercial operating and term	100	100	-	155	13
Agricultural operating and term	-	-	-	-	-
Vehicle	1	1	-	8	1
Consumer	5	5	-	5	-
With an allowance recorded:					
Residential real estate	813	813	89	820	30
Commercial real estate	3,180	3,180	225	2,427	86
Agricultural real estate	-	-	-	-	-
Commercial construction real estate	-	-	-	-	-
Residential construction real estate	-	-	-	-	-
Home equity, home improvement and second mortgages	68	68	31	72	5
Commercial operating and term	-	-	-	-	-
Agricultural operating and term	-	-	-	-	-
Vehicle	42	42	4	46	1
Consumer	13	13	8	13	1
Total	\$ 8,785	\$ 8,785	\$ 357	\$ 9,961	\$ 321

Allowance for loan losses:

	Year Ended December 31, 2013				
	Balance, Beginning	Charge-offs	Recoveries	Provision	Balance, Ending
Residential real estate	\$ 437	\$ (140)	\$ 4	\$ 132	\$ 433
Commercial real estate	507	(468)	66	519	624
Agricultural real estate	153	-	-	(23)	130
Commercial construction real estate	1	-	-	1	2
Residential construction real estate	8	-	-	3	11
Home equity, home improvement and second mortgages	422	(160)	48	(56)	254
Commercial operating and term	29	(44)	26	76	87
Agricultural operating and term	29	-	-	(11)	18
Vehicle	41	(3)	4	(12)	30
Consumer	111	(38)	51	11	135
Total	\$ 1,738	\$ (853)	\$ 199	\$ 640	\$ 1,724

Wells Financial Corp. and Subsidiary

Notes to Consolidated Financial Statements
(Dollars in Thousands, Except Per Share Data)

Note 4. Loans Receivable and Loans Held for Sale (Continued)

	Year Ended December 31, 2012				
	Balance, Beginning	Charge-offs	Recoveries	Provision	Balance, Ending
Residential real estate	\$ 873	\$ (152)	\$ -	\$ (284)	\$ 437
Commercial real estate	1,244	(930)	3	190	507
Agricultural real estate	55	-	-	98	153
Commercial construction real estate	1	-	-	-	1
Residential construction real estate	7	-	-	1	8
Home equity, home improvement and second mortgages	505	(272)	1	188	422
Commercial operating and term	17	(25)	-	37	29
Agricultural operating and term	10	-	-	19	29
Vehicle	18	(32)	13	42	41
Consumer	70	(527)	19	549	111
Total	<u>\$ 2,800</u>	<u>\$ (1,938)</u>	<u>\$ 36</u>	<u>\$ 840</u>	<u>\$ 1,738</u>

The allowance for loan losses and the recorded investment in loans by portfolio segment and based on impairment method as of December 31, 2013 and 2012, are as follows:

	December 31, 2013		
	Individually Evaluated for Impairment	Collectively Evaluated for Impairment	Total
Allowance for loan losses:			
Residential real estate	\$ 53	\$ 380	\$ 433
Commercial real estate	273	351	624
Agricultural real estate	-	130	130
Commercial construction real estate	-	2	2
Residential construction real estate	-	11	11
Home equity, home improvement and second mortgages	-	254	254
Commercial operating and term	36	51	87
Agricultural operating and term	-	18	18
Vehicle	-	30	30
Consumer	15	120	135
Total	<u>\$ 377</u>	<u>\$ 1,347</u>	<u>\$ 1,724</u>

Wells Financial Corp. and Subsidiary

Notes to Consolidated Financial Statements
(Dollars in Thousands, Except Per Share Data)

Note 4. Loans Receivable and Loans Held for Sale (Continued)

	December 31, 2013		
	Individually Evaluated for Impairment	Collectively Evaluated for Impairment	Total
Loans:			
Residential real estate	\$ 1,608	\$ 52,762	\$ 54,370
Commercial real estate	3,330	25,207	28,537
Agricultural real estate	-	33,854	33,854
Commercial construction real estate	-	548	548
Residential construction real estate	-	2,130	2,130
Home equity, home improvement and second mortgages	12	32,024	32,036
Commercial operating and term	72	3,422	3,494
Agricultural operating and term	-	4,753	4,753
Vehicle	-	1,542	1,542
Consumer	114	6,154	6,268
Total	<u>\$ 5,136</u>	<u>\$ 162,396</u>	<u>\$ 167,532</u>

	December 31, 2012		
	Individually Evaluated for Impairment	Collectively Evaluated for Impairment	Total
Allowance for loan losses:			
Residential real estate	\$ 89	\$ 348	\$ 437
Commercial real estate	225	282	507
Agricultural real estate	-	153	153
Commercial construction real estate	-	1	1
Residential construction real estate	-	8	8
Home equity, home improvement and second mortgages	31	391	422
Commercial operating and term	-	29	29
Agricultural operating and term	-	29	29
Vehicle	4	37	41
Consumer	8	103	111
Total	<u>\$ 357</u>	<u>\$ 1,381</u>	<u>\$ 1,738</u>

Wells Financial Corp. and Subsidiary

Notes to Consolidated Financial Statements (Dollars in Thousands, Except Per Share Data)

Note 4. Loans Receivable and Loans Held for Sale (Continued)

	December 31, 2012		
	Individually Evaluated for Impairment	Collectively Evaluated for Impairment	Total
Loans:			
Residential real estate	\$ 2,401	\$ 45,508	\$ 47,909
Commercial real estate	6,087	24,034	30,121
Agricultural real estate	-	28,410	28,410
Commercial construction real estate	-	200	200
Residential construction real estate	-	1,436	1,436
Home equity, home improvement and second mortgages	136	35,450	35,586
Commercial operating and term	100	2,829	2,929
Agricultural operating and term	-	5,461	5,461
Vehicle	43	1,790	1,833
Consumer	18	6,068	6,086
Total	<u>\$ 8,785</u>	<u>\$ 151,186</u>	<u>\$ 159,971</u>

Loans with a carrying value of \$89,258 and \$84,304 at December 31, 2013 and 2012, respectively, were pledged to secure borrowed funds.

Related-party loans: The Company has entered into transactions with its executive officers, directors, significant shareholders, and their affiliates (related parties). The aggregate amounts of loans to such related parties at December 31, 2013 and 2012, were \$415 and \$450, respectively. During 2013 and 2012, new loans to such related parties were \$133 and \$125, respectively, and repayments were \$166 and \$213, respectively. In the opinion of management, these loans have terms similar to other customer loans and do not present more than normal risk of collection.

Loans held for sale: As of December 31, 2013 and 2012, the Company's loans held for sale were \$1,952 and \$6,911, respectively, and consisted of one- to four-family residential real estate loans. Loans originated or purchased and held for sale were \$52,312 and \$99,428 for the years ended December 31, 2013 and 2012, respectively.

Interest rate lock commitments related to the origination of mortgage loans that will be sold are considered derivative instruments. The Company estimates the fair value of these derivatives using the difference between the guaranteed interest rate in the commitments and the current market interest rate. To reduce the net interest rate exposure arising from its loan sale activity, the Company enters into a commitment to sell these loans at the same time that the interest rate lock commitment is quoted. The commitments to sell loans are also considered derivative instruments, with offsetting estimated fair values based on changes in current market rates. These commitments are not designated as hedging instruments and, therefore, changes in fair value are recognized immediately into income. The fair values of the Company's derivative instruments are offsetting and deemed to be immaterial. The net gain on the derivative instruments was \$520 and \$789 in 2013 and 2012, respectively, and is included in the caption, gain on sale of loans held for sale, in the consolidated statements of income.

Wells Financial Corp. and Subsidiary

Notes to Consolidated Financial Statements (Dollars in Thousands, Except Per Share Data)

Note 5. Loan Servicing

Mortgage loans serviced for others are not included in the accompanying consolidated balance sheets. The unpaid principal balances of these loans as of December 31, 2013 and 2012, were \$350,234 and \$362,738, respectively, and consist of one- to four-family residential real estate loans. These loans are serviced primarily for the Federal Home Loan Mortgage Corporation, Federal Home Loan Bank and Federal National Mortgage Association.

Custodial escrow balances maintained in connection with the foregoing loan servicing, and included in advances from borrowers for taxes and insurance, were \$2,308 and \$2,274 at December 31, 2013 and 2012, respectively.

Mortgage servicing rights are summarized as follows for the years ended December 31, 2013 and 2012:

	2013	2012
Balance at beginning of year, net	\$ 1,940	\$ 1,776
Mortgage servicing rights capitalized	442	722
Amortization expense	(430)	(558)
Valuation provision change	-	-
Balance at end of year, net	<u>\$ 1,952</u>	<u>\$ 1,940</u>

The estimated fair value of mortgage servicing rights was \$2,948 and \$2,078 at December 31, 2013 and 2012, respectively. At December 31, 2013 and 2012, the valuation allowance was \$15 and \$70, respectively.

The following table indicates the estimated future amortization expense for mortgage servicing rights. The estimated amortization expense is based on existing asset balances. The timing of amortization expense actually recognized in future periods may differ significantly depending upon prepayment speeds affected by economic conditions, mortgage interest rates, and other matters.

Years Ending December 31,

2014	\$ 346
2015	311
2016	281
2017	254
2018	228
Thereafter	532
	<u>\$ 1,952</u>

Wells Financial Corp. and Subsidiary

Notes to Consolidated Financial Statements
(Dollars in Thousands, Except Per Share Data)

Note 6. Premises and Equipment

	December 31	
	2013	2012
Land	\$ 464	\$ 464
Buildings and improvements	4,444	4,414
Leasehold improvements	473	465
Furniture, fixtures and equipment	2,891	2,882
	<u>8,272</u>	<u>8,225</u>
Less accumulated depreciation and amortization	5,232	5,033
	<u>\$ 3,040</u>	<u>\$ 3,192</u>

Note 7. Foreclosed Real Estate

An analysis of activity for foreclosed real estate is as follows:

	Years Ended December 31	
	2013	2012
Balance at beginning of year	\$ 3,601	\$ 4,501
Transfers from loans	2,733	1,684
Capitalized expenses	19	-
Proceeds from sales	(1,694)	(1,426)
Charge-offs/write-downs	(304)	(1,173)
Net gain (loss) on sales	(15)	15
Balance at end of year	<u>\$ 4,340</u>	<u>\$ 3,601</u>

Expenses applicable to foreclosed real estate include the following amounts reported in other real estate owned expense:

	Years Ended December 31	
	2013	2012
Net (gain) loss on sales	\$ 15	\$ (15)
Charge-offs/write-downs	304	1,173
Operating expenses, net of rental income	411	202
	<u>\$ 730</u>	<u>\$ 1,360</u>

Wells Financial Corp. and Subsidiary**Notes to Consolidated Financial Statements**
(Dollars in Thousands, Except Per Share Data)**Note 8. Deposits**

	December 31	
	2013	2012
Demand deposits, noninterest-bearing	\$ 13,506	\$ 13,720
NOW and money market accounts	85,132	81,467
Savings accounts	38,126	34,421
Certificates of deposit	77,606	85,320
	<u>\$ 214,370</u>	<u>\$ 214,928</u>

The aggregate amount of certificates of deposit over \$100 was \$18,753 and \$15,958 at December 31, 2013 and 2012, respectively.

A summary of scheduled maturities of certificates of deposit is as follows:

Years Ending December 31,

2014	\$ 52,153
2015	17,611
2016	4,750
2017	3,092
	<u>\$ 77,606</u>

Note 9. Borrowed Funds

	December 31	
	2013	2012
Variable-rate \$1,500,000 revolving line of credit from United Bankers Bank, interest based on the lender's variable base rate (4.0% as of December 31, 2013), maturing May 20, 2014, secured by stock of the Bank	<u>\$ -</u>	<u>\$ 150</u>

Wells Financial Corp. and Subsidiary

Notes to Consolidated Financial Statements (Dollars in Thousands, Except Per Share Data)

Note 10. Income Tax Matters

The components of income tax expense (benefit) are as follows:

	Years Ended December 31	
	2013	2012
Federal:		
Current	\$ 654	\$ 615
Deferred	(52)	165
	<u>602</u>	<u>780</u>
State:		
Current	199	224
Deferred	(15)	53
	<u>184</u>	<u>277</u>
Total	<u>\$ 786</u>	<u>\$ 1,057</u>

Total income tax expense differed from the amounts computed by applying the statutory U.S. federal income tax rate (35 percent) to income before income taxes as a result of the following:

	Years Ended December 31	
	2013	2012
Computed "expected" tax expense	\$ 690	\$ 927
State income taxes, net of federal benefit	120	162
Effect of graduated rates	(20)	(26)
Other	(4)	(6)
Income tax expense	<u>\$ 786</u>	<u>\$ 1,057</u>

The Company utilizes a two-step process to recognize and measure uncertain tax positions. The first step is to evaluate the tax position for recognition by determining if the weight of available evidence indicates it is more likely than not that the position will be sustained on audit, including resolution of related appeals or litigation processes, if any. The second step is to measure the tax benefit as the largest amount that is more than 50 percent likely of being realized upon ultimate settlement. The Company and its subsidiary file consolidated federal and state income tax returns. At December 31, 2013, the federal, Minnesota and Iowa tax returns that the Company files are open for examination by taxing authorities for the years 2010, 2011 and 2012. The Company considers many factors when evaluating and estimating the Company's tax positions, which may require periodic adjustments. At December 31, 2013, the Company did not record any liabilities for uncertain tax positions.

The Company recognizes accrued penalty and interest on uncertain tax positions, if any, as a component of its income tax expense.

Wells Financial Corp. and Subsidiary

Notes to Consolidated Financial Statements (Dollars in Thousands, Except Per Share Data)

Note 10. Income Tax Matters (Continued)

The net deferred tax assets (liabilities) included in the accompanying consolidated balance sheets includes the following amounts of deferred tax assets and liabilities:

	December 31	
	2013	2012
Deferred tax assets:		
Allowance for loan losses	\$ 682	\$ 659
Management stock bonus plan	3	5
Accrued compensation	13	17
Impairment of securities	196	196
Reposessed property	711	598
Unaccreted discount	60	73
Other	8	29
Securities available for sale	191	-
Total deferred tax assets	1,864	1,577
Deferred tax liabilities:		
Premises and equipment	110	146
Securities available for sale	-	285
FHLB stock	131	131
Mortgage servicing rights	790	785
Deferred loan origination fees	31	19
Other	173	125
Total deferred tax liabilities	1,235	1,491
Net deferred tax assets	\$ 629	\$ 86

Retained earnings include approximately \$1,839 related to the pre-1987 allowance for loan losses for which no deferred federal income tax liability has been recognized. This amount represents an allocation of income to bad-debt deductions for tax purposes only. If the Bank no longer qualifies as a bank or in the event of a liquidation of the Bank, income would be created for tax purposes only, which would be subject to the then-current corporate income tax rate. The unrecorded deferred income tax liability on the above amount for financial statement purposes was approximately \$736.

Note 11. Stockholders' Equity, Regulatory Capital and Dividend Restrictions

The Bank is subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory—and possibly additional discretionary—actions by regulators that, if undertaken, could have a direct material effect on the Bank's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of the Bank's assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

Wells Financial Corp. and Subsidiary

Notes to Consolidated Financial Statements (Dollars in Thousands, Except Per Share Data)

Note 11. Stockholders' Equity, Regulatory Capital and Dividend Restrictions (Continued)

Quantitative measures established by regulation to ensure capital adequacy require the Bank to maintain minimum amounts and ratios (set forth in the following table) of total and Tier I capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier I capital (as defined) to average assets (as defined). Management believes, as of December 31, 2013, that the Bank meets all capital adequacy requirements to which it is subject.

The Company and Bank's Board of Directors adopted a resolution at their January 12, 2012, meeting authorizing the Bank to apply to the State of Minnesota—Department of Commerce to convert from a federal savings chartered thrift to a State of Minnesota chartered bank. The Bank converted to and began operating as a state-chartered bank on May 21, 2012, after approval by the regulatory agency of the Bank's application and after the required notification period expired. The Bank's primary regulator transitioned from the Office of the Comptroller of the Currency to the Federal Deposit Insurance Corporation.

As of December 31, 2013, the most recent notification of the Federal Deposit Insurance Corporation categorized the Bank as "well capitalized" under the regulatory framework for Prompt Corrective Action. To be categorized as "well capitalized," the Bank must maintain minimum total risk-based, Tier I risk-based, and Tier I leverage ratios. There are no conditions or events since that notification that management believes have changed the Bank's category.

The following table summarizes the Bank's compliance with its regulatory capital requirements:

	Actual		Minimum for Capital Adequacy Purposes		Minimum to Be Well Capitalized Under Prompt Corrective Action Provisions	
	Amount	Percent	Amount	Percent	Amount	Percent
As of December 31, 2013:						
Tier I capital (to average assets)	\$ 25,464	10.36%	\$ 9,841	4.00%	\$ 13,201	5.00%
Tier I capital (to risk-weighted assets)	25,464	14.90%	6,834	4.00%	10,251	6.00%
Total capital (to risk-weighted assets)	27,260	15.96%	13,668	8.00%	17,085	10.00%
As of December 31, 2012:						
Tier I capital (to average assets)	25,494	10.36%	9,841	4.00%	12,301	5.00%
Tier I capital (to risk-weighted assets)	25,494	15.22%	6,700	4.00%	10,050	6.00%
Total capital (to risk-weighted assets)	27,238	16.26%	13,400	8.00%	16,751	10.00%

Wells Financial Corp. and Subsidiary

Notes to Consolidated Financial Statements (Dollars in Thousands, Except Per Share Data)

Note 12. Earnings Per Share

A reconciliation of the income and common stock share amounts used in the calculation of basic and diluted earnings per share follows:

	Year Ended December 31, 2013		
	Income	Shares	Per Share Amount
Basic earnings per share:			
Net income	\$ 1,186	770,035	\$ 1.54
Effect of dilutive securities:			
Stock options	-	403	
Diluted earnings per share:			
Net income plus assumed conversions	\$ 1,186	770,438	\$ 1.54

	Year Ended December 31, 2012		
	Income	Shares	Per Share Amount
Basic earnings per share:			
Net income	\$ 1,592	782,881	\$ 2.03
Effect of dilutive securities:			
Stock options	-	145	
Diluted earnings per share:			
Net income plus assumed conversions	\$ 1,592	783,026	\$ 2.03

As of December 31, 2013 and 2012, 66,937 options are not included in the dilutive earnings per share computation in each year because their inclusion would be antidilutive.

Note 13. Employee Benefit Plans

Defined contribution 401(k) plan: The Bank provides a 401(k) plan that covers substantially all of the Bank's employees who are eligible as to age and length of service. A participant may elect to make contributions of up to 15 percent of the participant's annual compensation. At the discretion of the Board of Directors, the Bank may make matching and other contributions to the plan. Discretionary matching contributions of \$75 and \$72 (up to 3 percent of participant annual compensation) were made for the years ended December 31, 2013 and 2012, respectively.

Employee stock ownership plan: An employee stock ownership plan (ESOP) was adopted in 1995, covering all full-time employees of the Company who have attained age 21 and completed one year of service during which they worked at least 1,500 hours.

The Company makes annual discretionary contributions to the ESOP. As these funds are available, the ESOP acquires shares of Company stock and allocates the shares to ESOP participants. Dividends on allocated ESOP shares are recorded as a reduction of retained earnings. In 2013 and 2012, 4,526 and 1,335 shares, respectively, were purchased, and 3,081 and 3,420 shares, respectively, were allocated to ESOP participants at a cost of approximately \$64 for both 2013 and 2012, which was charged to compensation expense.

Wells Financial Corp. and Subsidiary

Notes to Consolidated Financial Statements (Dollars in Thousands, Except Per Share Data)

Note 13. Employee Benefit Plans (Continued)

The ESOP held 95,602 shares of Company stock at December 31, 2013 and 2012. At December 31, 2013 and 2012, 94,035 and 95,480 shares, respectively, have been released for allocation to participants.

The Company is subject to a put option on ESOP shares distributed to participants. The put option is a right to demand that the Company buy shares of its stock held by the participant for which there is no market. The put price is representative of the fair market value of the stock, which is approximately \$2,342 per share per independent valuation as of December 31, 2013. The Company must pay for the purchase within a five-year period.

Stock option plans:

Wells Financial Corp. 2003 Stock Option Plan: In 2003 the Company approved the Wells Financial Corp. 2003 Stock Option Plan (the Plan). Pursuant to the Plan, stock options for 120,000 common shares may be granted to officers, directors, employees and other persons providing services to the Company. The Plan options have a maximum term of 10 years and are granted with an exercise price equal to the market price on the grant date. Awards to nonemployee directors are exercisable on the grant date. Awards to employees are generally exercisable on the grant date subject to employment conditions.

Options granted under the Plan may be options that qualify as Incentive Stock Options, as defined in Section 422 of the Internal Revenue Code of 1986, as amended, or options that do not so qualify.

The fair value of each option grant is estimated on the date of grant using the Black-Scholes option-pricing model. Grant-date fair values were computed using the following assumptions:

	December 17, 2013 Issue
Estimated life (in years)	10
Risk-free interest rate	2.99%
Expected volatility	14.75%
Dividend rate	2.70%
Grant-date fair value per option	\$ 10.59

The expected volatility is based on historical volatility for the estimated term of the award. The risk-free interest rates for periods within the contractual life of the awards are based on the U.S. Treasury yield curve in effect at the time of the grant. The expected life is based on historical exercise experience. The dividend yield assumption is based on the Company's history and expectation of dividend payouts.

Wells Financial Corp. and Subsidiary

Notes to Consolidated Financial Statements (Dollars in Thousands, Except Per Share Data)

Note 13. Employee Benefit Plans (Continued)

Stock option activity and balances as of December 31, 2013 and 2012, and during the years then ended are presented below:

		Years Ended December 31			
		2013		2012	
Fixed Options	Aggregate Intrinsic Value	Shares	Weighted- Average Exercise Price	Shares	Weighted- Average Exercise
Outstanding, beginning of year	\$ -	66,937	\$ 29.16	66,937	\$ 29.16
Granted	-	4,560	22.25	-	-
Exercised	-	(3,237)	17.00	-	-
Forfeited	-	(36,000)	30.15	-	-
Outstanding, end of year	-	<u>32,260</u>	28.30	<u>66,937</u>	29.16

The aggregate intrinsic value of a stock option in the table above represents the total pretax intrinsic value (the amount by which the current market value of the underlying stock exceeds the exercise price of the option) that would have been received by the option holders, had all option holders exercised their options on December 31, 2012. The intrinsic value changes based on changes in the market value of the Company's stock. The Company has purchased treasury stock and uses these shares for options exercised.

The status of the 32,260 options outstanding at December 31, 2013, is presented below:

Date of Award	Shares	Exercise Price	Remaining Contractual Life (Years)	Number Exercisable	Exercisable Intrinsic Value
March 16, 2004	7,900	33.38	0.2	7,900	-
April 19, 2005	7,900	30.00	1.3	7,900	-
March 20, 2007	7,950	29.60	3.2	7,950	-
May 18, 2010	3,950	19.10	6.4	2,963	9
December 17, 2013	4,560	22.25	10	-	-

For the years ended December 31, 2013 and 2012, the Company recognized \$20 and \$11 in compensation expense related to awards issued under this plan.

Management stock bonus plan: The Bank adopted the Wells Federal Bank 2003 Stock Bonus Plan in 2003 (the 2003 Plan). The Company authorized nonvested stock awards of up to 50,000 shares to directors, officers and employees of the Bank. These awards vest at the rate of 25 percent per year of continuous service with the Bank. There are 19,711 shares available to be issued under the 2003 Plan.

Wells Financial Corp. and Subsidiary

Notes to Consolidated Financial Statements (Dollars in Thousands, Except Per Share Data)

Note 13. Employee Benefit Plans (Continued)

The status of nonvested shares outstanding as of December 31, 2013 and 2012, and the changes during the years then ended are presented below:

	Years Ended December 31	
	2013	2012
Outstanding at beginning of year	932	1,273
Granted	2,175	-
Forfeited	-	150
Vested	(489)	(491)
Outstanding at end of year	<u>2,618</u>	<u>932</u>

The total fair value of shares vested during the years ended December 31, 2013 and 2012, was \$9 and \$9, respectively. The Bank recorded compensation expense of \$4 and \$5 related to this plan for the years ended December 31, 2013 and 2012, respectively. At December 31, 2013, there was a total of \$47 of unrecognized compensation expense related to stock-based compensation arrangements granted under this plan. The expense expected to be recognized is \$25 in 2014, \$13 in 2015, \$7 in 2016 and \$3 in 2017. The total tax benefit recognized in the consolidated financial statements for the years ended December 31, 2013 and 2012, related to shares granted under the plan was \$10 and \$8, respectively. The total tax benefit realized on the tax returns for the years ended December 31, 2013 and 2012, was \$6 and \$9, respectively.

Note 14. Commitments and Contingencies

The Company leases certain branch facilities under operating leases. Some leases require the Company to pay related insurance, maintenance and repairs, and real estate taxes. The Company also has an agreement with its data processor whereby the processor agrees to provide certain data and item processing services that expire in 2016. The agreement automatically renews in five-year intervals unless terminated by either party. Future minimum rental and data processing commitments under these agreements as of December 31, 2013, are estimated as follows:

<u>Years Ending December 31,</u>	<u>Rental</u>	<u>Data Processing</u>
2014	\$ 102	\$ 591
2015	45	591
2016	19	147

Total rental expense related to operating leases was approximately \$194 and \$221 for the years ended December 31, 2013 and 2012, respectively. Total data processing expense related to servicing agreements was \$812 and \$761 for the years ended December 31, 2013 and 2012, respectively.

In the normal course of business, the Company may be involved in various legal proceedings. In the opinion of management, any liability resulting from such proceedings would not have a material adverse effect on the consolidated financial statements.

Wells Financial Corp. and Subsidiary

Notes to Consolidated Financial Statements (Dollars in Thousands, Except Per Share Data)

Note 15. Financial Instruments With Off-Balance-Sheet Risk

The Company is a party to financial instruments with off-balance-sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include primarily commitments to extend credit. Those instruments involve, to varying degrees, elements of credit risk and interest rate risk in excess of the amount recognized in the consolidated balance sheet.

The Company's exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit, standby letters of credit, and financial guarantees written is represented by the contractual notional amount of those instruments. The Company uses the same credit policies in making commitments and conditional obligations as it does for on-balance-sheet instruments.

Commitments to extend credit on loans totaled approximately \$39,820 and \$33,416 at December 31, 2013 and 2012, respectively.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since some of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Company evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if it is deemed necessary by the Company upon extension of credit, is based on management's credit evaluation of the counterparty. Collateral held varies but normally includes real estate and personal property.

Note 16. Concentrations

Concentration by geographic location: The Company makes agricultural, commercial, residential and consumer loans to customers primarily in south central Minnesota and northern Iowa. Although the Company's loan portfolio is diversified, there is a relationship in this region between the agricultural economy and the economic performance of loans made to nonagricultural customers. The Company's lending policies for agricultural and nonagricultural customers require loans to be well-collateralized and supported by cash flows. Collateral for agricultural loans includes equipment, crops, livestock and land. Credit losses from loans related to the agricultural economy are consistent with credit losses experienced in the portfolio as a whole. The concentration of credit in the regional agricultural economy is taken into consideration by management in determining the allowance for loan losses.

Concentration by institution: The nature of the Company's business requires that it maintain amounts due from banks that, at times, may exceed federally insured limits. The Company has not experienced any losses in such amounts. At December 31, 2013 and 2012, the Company had \$6,073 and \$23,755, respectively, on deposit with United Bankers Bank, which is included in cash and cash equivalents and federal funds sold on the consolidated balance sheets.

Wells Financial Corp. and Subsidiary

Notes to Consolidated Financial Statements (Dollars in Thousands, Except Per Share Data)

Note 17. Fair Value Measurements

ASC Topic 820 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market for the asset or liability. The price in the principal (or most advantageous) market used to measure the fair value of the asset or liability shall not be adjusted for transaction costs. An orderly transaction is a transaction that assumes exposure to the market for a period prior to the measurement date to allow for marketing activities that are usual and customary for transactions involving such assets and liabilities; it is not a forced transaction. Market participants are buyers and sellers in the principal market that are (i) independent, (ii) knowledgeable, (iii) able to transact and (iv) willing to transact.

ASC Topic 820 establishes a fair value hierarchy for valuation inputs that gives the highest priority to quoted prices in active markets for identical assets or liabilities and the lowest priority to unobservable inputs. The fair value hierarchy is as follows:

- Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date
- Level 2: Significant other observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active, or other inputs that are observable or can be corroborated by observable market data
- Level 3: Significant unobservable inputs that reflect a reporting entity's own assumptions about the assumptions that market participants would use in pricing an asset or liability

A description of the valuation methodologies used for instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy, is set forth below.

In general, fair value is based upon quoted market prices, where available. If such quoted market prices are not available, fair value is based upon models that primarily use, as inputs, observable market-based parameters. Valuation adjustments may be made to ensure that financial instruments are recorded at fair value. While management believes the Company's valuation methodologies are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date.

Investment securities available for sale: The fair values of exchange-listed equity securities are based on quoted market prices and are categorized as Level 1 of the fair value hierarchy. The fair values of debt securities were generally determined based on matrix pricing. Matrix pricing is a mathematical technique that utilizes observable market inputs including, for example, yield curves, credit ratings and prepayment speeds. Fair values determined using matrix pricing are categorized as Level 2 in the fair value hierarchy.

The Company is required, on a nonrecurring basis, to adjust the carrying value of certain assets or provide valuation allowances related to certain assets, using fair value measurements in accordance with generally accepted accounting principles.

Wells Financial Corp. and Subsidiary

Notes to Consolidated Financial Statements (Dollars in Thousands, Except Per Share Data)

Note 17. Fair Value Measurements (Continued)

Impaired loans: The specific reserves for collateral-dependent impaired loans are based on the fair value of the collateral less estimated costs to sell. The fair value of collateral was determined based on appraisals, with further adjustments made to the appraised values due to various factors, including the age of the appraisal, age of comparables included in the appraisal, and changes in the market and in the collateral. As these significant adjustments are based on unobservable inputs, the resulting fair value measurements have been categorized as Level 3 measurements.

Foreclosed real estate: Foreclosed real estate is recorded at fair value based on property appraisals, less estimated selling costs, at the date of transfer. The carrying value of foreclosed real estate is not remeasured to fair value on a recurring basis, but is subject to fair value adjustments when the carrying value exceeds the fair value, less estimated selling costs. Property appraisals are based on assumptions generally not observable in the marketplace, and the related nonrecurring fair value measurement adjustments have generally been classified as Level 3.

Mortgage servicing rights: Mortgage servicing rights are initially measured at fair value in the Company's consolidated balance sheet. The Company utilizes the amortization method to subsequently measure its capitalized servicing assets. In accordance with ASC Topic 860, the Company must record impairment charges when the carrying value of certain strata exceeds their estimated fair value. To estimate the fair value of servicing rights, the Company considers market prices for similar assets and the present value of expected future cash flows associated with the servicing rights calculated using assumptions that market participants would use in estimating future servicing income and expense. Such assumptions include estimates of the cost of servicing loans, loan default rates, an appropriate discount rate, and prepayment speeds. For purposes of evaluating and measuring impairment of capitalized servicing rights, the Company stratifies such assets based on the predominant risk characteristics of the underlying financial instruments that are expected to have the most impact on projected prepayments, cost of servicing, and other factors affecting future cash flows associated with the servicing rights. Such factors may include financial asset or loan type, note rate and term. The amount of impairment recognized is the amount by which the carrying value of the capitalized servicing rights for a stratum exceeds estimated fair value. Impairment is recognized through a valuation allowance. The determination of fair value of capitalized servicing rights is considered a Level 2 valuation.

Wells Financial Corp. and Subsidiary

Notes to Consolidated Financial Statements (Dollars in Thousands, Except Per Share Data)

Note 17. Fair Value Measurements (Continued)

The following tables summarize assets and liabilities measured at fair value as of December 31, 2013 and 2012, segregated by the level of the valuation inputs within the fair value hierarchy utilized to measure fair value:

December 31, 2013				
	Level 1 Inputs	Level 2 Inputs	Level 3 Inputs	Total Fair Value
Recurring:				
Investment securities available for sale:				
Residential mortgage-backed securities	\$ -	\$ 31,042	\$ -	\$ 31,042
SBA pools	-	2,112	-	2,112
Obligations of states and political subdivisions	-	8,214	-	8,214
Government-sponsored enterprise equity securities	-	201	-	201
Nonrecurring:				
Foreclosed real estate	-	-	4,340	4,340
Collateral-dependent impaired loans	-	-	3,097	3,097
Mortgage servicing rights	-	2,948	-	2,948

December 31, 2012				
	Level 1 Inputs	Level 2 Inputs	Level 3 Inputs	Total Fair Value
Recurring:				
Investment securities available for sale:				
Residential mortgage-backed securities	\$ -	\$ 12,926	\$ -	\$ 12,926
SBA pools	-	2,439	-	2,439
Obligations of states and political subdivisions	-	7,649	-	7,649
Government-sponsored enterprise equity securities	54	-	-	54
Nonrecurring:				
Foreclosed real estate	-	-	3,601	3,601
Collateral-dependent impaired loans	-	-	3,759	3,759
Mortgage servicing rights	-	2,078	-	2,078

ASC Topic 825 requires disclosure of the fair value of financial assets and financial liabilities, including those financial assets and financial liabilities that are not recognized at fair value on a recurring basis or nonrecurring basis. The methodologies for estimating the fair value of financial assets and financial liabilities that are recognized at fair value on a recurring or nonrecurring basis are discussed above. The methodologies for financial assets and financial liabilities are discussed in Note 1.

Wells Financial Corp. and Subsidiary

Notes to Consolidated Financial Statements (Dollars in Thousands, Except Per Share Data)

Note 17. Fair Value Measurements (Continued)

The estimated fair values of the Company's financial instruments are as follows:

	December 31			
	2013		2012	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
Financial assets:				
Cash and cash equivalents	\$ 12,625	\$ 12,625	\$ 13,000	\$ 13,000
Certificates of deposit	3,695	3,695	9,631	9,631
Federal funds sold	5,000	5,000	21,000	21,000
Securities available for sale	41,569	41,569	23,068	23,068
Federal Home Loan Bank stock	2,021	2,021	2,188	2,188
Loans held for sale	1,952	1,952	6,911	6,911
Loans receivable, net	165,401	167,751	157,901	160,982
Accrued interest receivable	804	804	826	826
Mortgage servicing rights	1,952	2,948	1,940	2,078
Financial liabilities:				
Deposits	214,370	212,605	214,928	212,864
Borrowed funds	-	-	150	150
Advances from borrowers for taxes and insurance	2,614	2,614	2,494	2,494
Accrued interest payable	6	6	8	8

Interest rate risk: The Company assumes interest rate risk (the risk that general interest rate levels will change) as a result of its normal operations. As a result, the fair values of the Company's financial instruments will change when interest rate levels change, and that change may be either favorable or unfavorable to the Company. Management attempts to match maturities of assets and liabilities to the extent believed necessary to manage interest rate risk. However, borrowers with fixed-rate obligations are more likely to prepay in a falling-rate environment and less likely to prepay in a rising-rate environment. Conversely, depositors who are receiving fixed rates are more likely to withdraw funds before maturity in a rising-rate environment and less likely to do so in a falling-rate environment. Management monitors rates and maturities of assets and liabilities and attempts to minimize interest rate risk by adjusting terms of new loans and deposits and by investing in securities with terms that mitigate the Company's overall interest rate risk.

The fair value of commitments to extend credit is based on fees currently charged to enter into similar agreements with comparable credit risks and the current creditworthiness of the parties. Commitments are generally short-term in nature and, if drawn upon, are issued under current market terms and conditions for credits with comparable risks. Therefore, the fair values of these financial instruments are not significant.

Wells Financial Corp. and Subsidiary**Notes to Consolidated Financial Statements**
(Dollars in Thousands, Except Per Share Data)

Note 18. Additional Cash Flow Information

	Years Ended December 31	
	2013	2012
Cash flows from securities:		
Available-for-sale securities		
Maturities and calls	\$ 6,689	\$ 13,630
Sale of securities	908	-
Purchases	(27,439)	(13,684)
	<u>\$ (19,842)</u>	<u>\$ (54)</u>
Supplemental disclosures of cash flow information:		
Cash payments for:		
Interest	\$ 800	\$ 1,255
Income taxes	900	1,093
	<u>900</u>	<u>1,093</u>
Supplemental schedule of noncash investing and financing activities:		
Loans originated in sale of foreclosed real estate	\$ 280	\$ 420
Foreclosed real estate acquired in settlement of loans	<u>3,057</u>	<u>1,684</u>

Note 19. Subsequent Event

On March 17, 2014, the Company entered into a Purchase and Assumption Agreement to acquire the assets and liabilities of the Minnesota Lake branch office of Frandsen Bank & Trust. The acquisition will include total assets approximating \$8.1 million, which includes net loans outstanding of approximately \$8 million, and total liabilities of \$15.3 million, which includes customer deposit accounts of approximately \$15.3 million. The transaction is subject to regulatory approval and is anticipated to close during the third quarter of 2014.

Other Corporate Information

Wells Financial Corp. (Company) and Wells Federal Bank (Bank)

53 First Street SW, P.O. Box 310, Wells, MN 56097

The Company and the Bank are incorporated in the State of Minnesota. The Company had 769,320 of its common stock, \$0.10 par value, outstanding at December 31, 2013. The Company trades on the Over the Counter Bulletin Board under the symbol "WEFP". There are no broker/dealers affiliated with the Company and the quotation is not being published on behalf of the Company. The Company's transfer agent is: Registrar and Transfer Company, 10 Commerce Drive, Cranford, NJ 07016.

The Company acquired all of the capital stock that the Bank issued upon its conversion from mutual to stock form of ownership. The Company's business activities are limited to its investment in the Bank. The Bank is a State chartered commercial bank headquartered in Wells, Minnesota. The Bank has eight full service offices. The Bank owns the facilities at four of its locations and leases the other four locations. The Bank attracts deposits from the general public and uses such deposits to invest in residential lending on owner occupied properties, commercial real estate and construction loans, agricultural real estate and operating loans, home equity and other consumer loans. The Bank had two subsidiaries at December 31, 2012, Greater Minnesota Mortgage (GMM) and Wells Insurance Agency (WIA). GMM ceased operations on February 1, 2012 and its operations were transferred to the Bank. GMM originated loans through referrals from community commercial banks and, primarily, sold these loans to the secondary market. WIA is a full service insurance agency that sells property, casualty, life and health insurance products.



Board of Directors of Wells Financial Corp.

Randel I. Bichler, Chairman of the Board

David Buesing

Lonnie R. Trasamar

Gerald D. Bastian

Dale E. Stallkamp

Richard Mueller

James D. Moll

Executive Officers of Wells Financial Corp.

Lonnie R. Trasamar
President and Chief
Executive Officer

James D. Moll, CPA
Treasurer and Principal Financial
and Accounting Officer

Richard Mueller
Secretary

Corporate Counsel:
Randel I. Bichler, Esq.
28 South Broadway
Wells, Minnesota 56097

Independent Auditors:
McGladrey, LLP
Suite 300
310 Broadway Avenue South
Rochester, Minnesota 55904

Special Counsel:
Spidi & Fisch, PC
1227 25th Street NW
Suite 200 West
Washington, DC 20037



The Company's Annual Report for the fiscal year ended December 31, 2013 is available without charge upon written request. For a copy of the Annual Report or any other investor information, please write to the Secretary of the Company, at the Company's corporate office in Wells, Minnesota. The annual meeting of stockholders will be held on April 15, 2014 at 4:00 p.m. at the Corporate Offices, 53 First Street SW, Wells, Minnesota.

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WELLS
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