

ISA THIRD QUARTER 2014 FINANCIAL RESULTS

Medellin, Colombia, October 31, 2014

ISA S.A. E.S.P. (BVC: ISA; OTC: IESFY) ("ISA" or "the Company"), a Colombian organization engaged in the businesses of Energy Transmission, Road Concessions, Telecommunications Transport and Intelligent Management of Real-Time Systems, today announced financial results for the third quarter of 2014. The unaudited figures are expressed in millions of Colombian pesos (COP). The consolidation process includes 100% of the companies where ISA holds control and the homologation of the accounting practices of each country (Chile, Brazil and Peru currently report based on IFRS – International Financial Reporting Standards), according to *Generally Accepted Accounting Principles* (GAAP) *in Colombia*.

■ *ECONOMIC AND FINANCIAL RESULTS*

Third quarter 2014

- ***Consolidated operating revenues*** *were COP 1.021.908 million.*
- ***EBITDA*** *reached COP 618.715 million, with a 60,5% EBITDA margin.*
- ***Net income*** *was COP 160.528 million, with a 15,7% net margin.*

As of September 2014

- ***Consolidated operating revenues*** *were COP 2.840.455 million.*
- ***EBITDA*** *reached COP 1.702.511 million, with a 59,9% EBITDA margin.*
- ***Net income*** *was COP 456.303 million, with a 16,1% net margin.*
- ***Consolidated assets were*** *COP 25.521.515 million.*

In the third quarter 2014, net income for ISA increased 46,2% compared to the same period of the previous year. As of September 2014, the increase was 39,4%, representing a trend that is expected to continue until the end of year.

The 3Q14 result was due to: 1) higher results in Brazil due to increased revenues resulting from the remuneration adjusted in July and lower operating and maintenance expenses; 2) the recognition as operating revenue at INTERCOLOMBIA, of annuities from UPME projects; 3) the goodwill amortization of ISA Capital do Brasil in December 2013; and 4) the entry into operation of new projects in Peru, such as Trujillo – Chiclayo, Pomacocha – Carhuamayo, and grid expansions.

EXCHANGE RATES	9M13 Ave	9M14 Ave	Change %	3Q14 close	2013 close	Change %
COP / USD DOLLAR	1.943,86	1853,82	4,86%	2.028,48	1.926,83	5,28%
COP / REAL	848,99	875,06	-2,98%	827,61	822,52	0,62%
COP/ CLP	3,46	3,80	-8,95%	3,39	3,67	-7,63%
REAL / USD DOLLAR	2,29	2,12	8,02%	2,45	2,34	4,70%
CLP / USD DOLLAR	561,01	488,25	14,90%	599,22	524,61	14,22%

Furthermore, the accumulated results included the conversion effect of the financial information from foreign affiliates, which generated variations in the various items of the financial statements, due to the behavior of Colombian Peso versus the US dollar, the Brazilian Real and the Chilean peso, generating a decrease in the net result of COP 6.544 million vs. COP 2.124 million compared to the same period last year.

CONSOLIDATED INCOME STATEMENT

Consolidated operating revenues

In the July – September 2014 period, operating revenues reached COP 1.021.908 million, an 11,0% increase compared to the same period of 2013. This variation was mainly due to: a) higher revenues in Colombia related with UPME projects; b) new projects entering into operation in Peru, as mentioned above; c) increased revenues in Brazil from the adjusted remuneration and higher construction revenues; and d) consolidation of new acquisitions in the telecommunications business. These facts also explain the variation in the September 2014 accumulated result, which increased 7,7%.

(figures in COP millions)

OPERATING REVENUES	3Q14	3Q13	Change COP	Change %	3Q14 USD	9M14	9M13	Change COP	Change %	9M14 USD
Energy Transmission	730.885	643.393	87.492	13,6%	360	1.979.998	1.785.618	194.381	10,9%	**976**
Road Concessions	201.945	220.040	(18.095)	-8,2%	100	613.960	685.563	(71.603)	-10,4%	**303**
Telecommunications Transport	59.491	35.526	23.965	67,5%	29	166.713	101.661	65.052	64,0%	**82**
Intelligent Management of Real-time Systems	29.586	21.913	7.673	35,0%	15	79.784	64.327	15.457	24,0%	**39**
TOTAL OPERATING REVENUES	**1.021.908**	**920.872**	**101.035**	**11,0%**	**504**	**2.840.455**	**2.637.168**	**203.287**	**7,7%**	**1.400**

Composition of accumulated revenues by business

- **Energy Transmission** contributed with 71,5% of all operating revenues, equivalent to COP 730.885 million. Compared with 3Q13, revenues from this business increased 13,6%, as a result of higher revenues in Peru generated by the entry into operation of projects Trujillo – Chiclayo, Pomacocha – Carhuamayo, and grid expansions during this last year and by greater revenues in INTERCOLOMBIA, which in the quarter reached approximately COP 15 billion. In addition, higher revenues were generated by the adjustment to the remuneration carried out beginning in July and higher construction revenues in Brazil, mainly from improvements to the electricity transmission grid made by CTEEP.

- **Road Concessions** accounted COP 201.945 million, equal to 19,8% of all revenues. There have been higher toll collections during the period due to greater traffic, which in turn lowered the account receivables from concessions and their financial returns. This resulted in an 8,2% decline compared to revenues for the same period of 2013.

- **Telecommunications Transport** contributed 5,8% of total revenues, corresponding to COP 59.491 million. It represented a 67,5% increase, mainly due to the consolidation of new Brazilian affiliates acquired during the fourth quarter of 2013.

- **Intelligent Management of Real-Time Systems** generated COP 20.586 million, or 2,9% of all revenues of the third quarter of 2014; this represented an increase of 35,0% compared with the same period of 2013. This was due to higher regulated revenues in XM, which depend on the levels of investment and expenditures at the Company, as recognized by the system.

Consolidated revenues by country:

During the third quarter of the year, the revenue composition by country was as follows: Colombia contributed 36,6%, Brazil 30,3%, Chile 19,9% and Peru 11,8%.

(figures in COP millions)

	3Q14	3Q13	Change COP	Change %	3Q14 USD	9M14	9M13	Change COP	Change %	9M14 USD
Colombia	374.228	348.616	25.612	7,3%	184	1.113.195	1.018.919	94.276	9,3%	588
Chile	203.656	221.436	(17.780)	-8,0%	100	617.953	688.541	(70.588)	-10,3%	305
Brazil	309.634	242.334	67.301	27,8%	153	724.515	609.045	115.469	19,0%	357
Peru	120.828	97.350	23.478	24,1%	60	345.096	291.782	53.315	18,3%	170
Others	13.562	11.137	2.425	21,8%	7	39.696	28.881	10.816	37,4%	21
TOTAL	**1.021.908**	**920.872**	**101.035**	**11,0%**	**504**	**2.840.455**	**2.637.168**	**203.287**	**7,7%**	**1.441**

Operating costs and expenses

Consolidated operating costs and expenses for 3Q14 increased 6,7% compared to the same period of 2013, from COP 481.254 million to COP 513.467 million. This variation was explained by the inclusion of companies acquired in the telecommunications business at the end of 2013, higher costs and expenses in Peru due to new projects entering into operation and higher expenses for the construction of third lanes in Chile.

On the other hand, accumulated operating costs and expenses decreased 3,0% compared to the same period of 2013, from COP 1.489.923 million to COP 1.445.729 million. This variation was mainly due to the reduction of costs and expenses in the Brazilian operation, namely by lower personnel, maintenance and contingency expenses and the goodwill amortization of ISA Capital do Brasil in December 2013.

(figures in COP millions)

	3Q14	3Q13	Var. COP	Var. %	3Q14 USD	9M14	9M13	Var. COP	Var. %	9M14 USD
Colombia	195.937	188.131	7.806	4,1%	97	574.846	559.268	15.578	2,8%	283
Chile	64.459	53.791	10.668	19,8%	32	185.250	186.223	(973)	-0,5%	91
Brasil	183.446	177.520	5.927	3,3%	90	479.893	557.082	(77.189)	-13,9%	237
Perú	61.684	55.378	6.306	11,4%	30	183.202	168.661	14.542	8,6%	90
Otros	7.941	6.435	1.506	23,4%	4	22.537	18.689	3.848	20,6%	11
TOTAL	**513.467**	**481.254**	**32.213**	**6,7%**	253	**1.445.729**	**1.489.923**	**-44.194**	**-3,0%**	**713**

The composition of operating costs and expenses by country was as follows: 38,2% in Colombia, 35,7% in Brazil, 12,6% in Chile and 12,0% in Peru.

Operating income

As a result of the previously-mentioned, ISA reached an operating income of COP 508.440 million in the third quarter. This figure was 15,7% above the figure obtained during 3Q13, due to higher revenues obtained in the quarter, namely in Brazil by the adjustment of remuneration made in July and the inclusion of improvements as part of the revenues, and in Colombia by higher revenues related to UPME projects. The operating margin reached 49,8% compared to 47,7% in 2013.

At September 2014, operating income was COP 1.394.726 million, 21,6% above the figure reported in September 2013. The operating margin reached 49,1%, compared to 43,5% at September 2013.

EBITDA and EBITDA margin

EBITDA for the third quarter 2014 increased 12,5% compared to the figure reported for the same period of 2013, equivalent to COP 618.715 million. This increase was due to higher revenues from the Energy Transmission and Telecommunications Transport businesses. The EBITDA margin increased 60,5%.

As of September 2014, accumulated EBITDA reached COP 1.702.511 million, a 14,5% increase compared to the same period of 2013. Aside from the reasons mentioned for the variation of the quarter, the accumulated result reflects the efforts to lower operating costs in Brazil. EBITDA margin for the accumulated period ended September was 59,9%, 3,5% above the margin reported in 2013.

Non-operating result (loss)

The non-operating result for the third quarter of 2014 reflected a lower expense of COP 371.931 million, equivalent to a 71,6% decrease compared to the third quarter of 2013, explained by the fact that there was a net increase in non-operating expenses on September 2013, as a result of the effect of the provision in CTEEP and ISA Capital do Brasil for the accounts receivable from the State of São Paulo, related to Law 4819 (COP 354.044 million).

At September 2014, this result was COP -407.768 million, a reduction of COP 357.134 million compared to the same period of 2013, explained by the provision made in Brazil, related to the preceding paragraph.

Taxes

Income tax expense in 3Q14 increased COP 95.888, which represented a significant increase compared to the same quarter of 2013. This variation was due the deferred tax benefit related to the provision of the accounts receivable from the State of Sao Paulo, under Law 4819, was recognized in year 2013. This situation also affected the accumulated tax from 2013. The accumulated result at September 2014 was COP 263.506 million, a 536,3% increase compared to September 2013. Upon deducting the deferred tax effect, the average tax rate for both quarters remains the same.

The composition of income tax by country was: Colombia COP 53.200 million, Brazil COP 17.249 million, Peru COP 13.644 million and Chile COP 10.124 million.

Income before minority interest

As a result of the events explained above, the consolidated income before minority interest for the quarter was COP 267.148 million, an increase of COP 253.525 million compared to the same period of 2013, explained by the lower results obtained by CTEEP, generated by the provision related to Law 4819 in 2013.

The accumulated result as of September 2014 was COP 723.452 million, a 112,2% increase compared to the same period of 2013.

Net income

In the third quarter of 2014, ISA's net income was COP 160.528 million, representing a 46,2% increase compared to the figure reported for the same period of 2013. The increase was due to the consolidation of the items mentioned above: higher operating revenues generated in Colombia, Brazil and Peru, a decrease in operating and non-operating costs and expenses in Brazil, and lower amortization expense in ISA Capital do Brasil.

Accumulated income at September 2014 was COP 456.303 million, 39,4% above the accumulated income as of September 2013.

CONSOLIDATED BALANCE SHEET

Assets

Assets for ISA and its companies totaled COP 25.521.515 million, a 0,2% decrease compared to December 2013. This variation was mainly due to the revaluation effect of the Colombian peso versus the Chilean peso.

The distribution of assets by country was: 32,1% in Chile, 29,5% in Colombia, 25,4% in Brazil and 12,6% in Peru.

Liabilities

Consolidated liabilities were COP 14.014.074 million, representing a 2,8% decrease compared with December 2013, which, like assets, was due to the revaluation effect of Colombian peso versus the Chilean peso.

The distribution of liabilities by country was 43,9% in Chile, 24,6% in Colombia, 15,7% in Brazil and 15,2% in Peru.

Minority interest

Minority interest was COP 4.001.465 million, an 8,0% increase compared to December 2013, mainly due to the higher minority interest in INTERNEXA Participacões, as a result of the acquisition of shares made by IFC in April 2014 as well as higher results of the Brazilian subsidiaries.

Equity

Equity reached COP 7.505.976 million, a 0,7% increase compared with COP 7.451.477 million reported in December 2013, as a result of the higher income generated in the year, offset by the profit distribution approved at ISA's General Shareholders' Meeting.

CONSOLIDATED CASH FLOW

As of June 2014, cash and cash equivalents was COP 1.897.265 million, an increase of COP 77.076 million compared to the end of the 2013 period. During the first half of 2014, the cash provided for operations was COP 1.379.156 million, including the partial collection of the compensation for new assets at CTEEP. This amount was

used as follows: COP 716.321 million in investment activities and COP 585.759 million for the payment of debt service and decrease of indebtedness.

DEBT

At the end of September 2014, the consolidated financial debt was COP 8.489.624 million, a 2,4% decrease compared to December 2013.

(figures in COP millions)

	Business	Sep. 2014	2013	Change COP	Change %	Sep. 2014 USD
CHILE		**3.862.469**	**4.217.278**	**(354.810)**	**-8,4%**	**1.904**
Ruta del Maipo	Road Concessions	2.084.831	2.193.030	(108.200)	-4,9%	1.028
Ruta del Maule	Road Concessions	335.724	374.749	(39.024)	-10,4%	166
Ruta de la Araucanía	Road Concessions	601.494	673.479	(71.985)	-10,7%	297
Ruta del Bosque	Road Concessions	521.044	595.211	(74.168)	-12,5%	257
Ruta de los Rios	Road Concessions	295.447	352.006	(56.559)	-16,1%	146
Internexa in Chile	Telecommunications Transport	23.929	28.802	(4.873)	-16,9%	12
COLOMBIA		**1.777.134**	**1.788.574**	**(11.439)**	**-0,6%**	**876**
ISA Colombia	Energy Transmission	1.369.643	1.427.574	(57.930)	-4,1%	675
Transelca	Energy Transmission	367.491	361.000	6.491	1,8%	181
Internexa	Telecommunications Transport	40.000	-	40.000		20
BRASIL		**1.151.736**	**1.169.464**	**(17.728)**	**-1,5%**	**568**
ISA Capital	Energy Transmission	64.203	60.986	3.217	5,3%	32
CTEEP	Energy Transmission	815.873	792.084	23.789	3,0%	402
IEMG	Energy Transmission	35.994	38.898	(2.904)	-7,5%	18
IEPINHEIROS	Energy Transmission	97.012	105.205	(8.193)	-7,8%	48
Serra Do Japi	Energy Transmission	64.205	67.924	(3.719)	-5,5%	32
Internexa Participacoes	Telecommunications Transport	-	74.230	(74.230)		-
Internexa Capital	Telecommunications Transport	54.165	10.869	43.296	398,3%	27
Internexa Brasil	Telecommunications Transport	20.285	19.268	1.017	5,3%	10
PERU		**1.648.128**	**1.464.947**	**183.181**	**12,5%**	**812**
ISA Perú	Energy Transmission	18.422	23.359	(4.937)	-21,1%	9
REP	Energy Transmission	504.643	444.389	60.254	13,6%	249
Transmantaro	Energy Transmission	1.115.664	984.610	131.054	13,3%	550
Internexa in Peru	Telecommunications Transport	9.399	12.589	(3.190)	-25,3%	5
BOLIVIA		**44.044**	**51.134**	**(7.090)**	**-13,9%**	**22**
ISA Bolivia	Energy Transmission	44.044	51.134	(7.090)	-13,9%	22
ARGENTINA		**6.112**	**7.071**	**(959)**	**-13,6%**	**3**
Transamerican Telecom	Telecommunications Transport	6.112	7.071	(959)	-13,6%	3
TOTAL		**3.862.469**	**4.217.278**	**(354.810)**	**-8,4%**	**1.904**

The following events took place in 3Q14, which added to those reported in the first half of the year, explained the debt variation:

- The debt amortization of Chilean road concessions for USD 35,8 million and interest capitalization of Maipo and Bosque B-series bonds for UF 24.870 (USD 1,0 million).

- Issuance of REP bonds for USD 20 million, to finance cash flow and investments in 2014.

45.2% of debt was denominated in *Unidades de Fomento* -UF- (Chile), 22,4% in U.S. dollars, 19,6% in Colombian pesos, 12,6% in Brazilian Reais and 0,2% in other currencies. Approximately 73,9% of the debt is placed in the capital markets and 26,1% is in commercial loans.

90,4% of the debt is long-term and the remaining 9,6% is short-term.

CAPEX and INVESTMENTS

ISA and its companies' investments during the third quarter of 2014 totaled COP 300.144 million, (USD 157,2 million). The following direct investments and capital contributions were made:

- In **Colombia**, ISA invested COP 69.815 million (USD 37,0 million), mainly for the projects of Betania substation, the expansion of the Cerromatoso substation transformer, Sogamoso substation connection, other investment projects and contributions scheduled for companies. In turn, Internexa Colombia made investments in Brazil for COP 7.169 million, (USD 3,8 million).

- In **Brazil,** investments were concentrated in CTEEP, BRL 46,6 million, (USD 20,6 million) as investments on fixed assets and capital contributions to IEGARANHUNS for BRL 6.6 million, (USD 2,9 million), IESUL for BRL 5,2 million, (USD 2,3 million), IEMadeira for BRL 15,3 million, (USD 6,8 million), IEPinheiros for BRL 5,2 million, (USD 2,3 million).

- In **Peru,** COP 102.315 million (USD 54,0 million) was invested in energy transmission projects under construction and whose entry into operation is scheduled for 2014, 2015 and 2016, such as Trujillo Chiclayo, Machupichu-Abancay-Cotaruse, Mantaro Montalvo, La Planicie-Industriales and Friaspata-Mollepata and Ampliación 2, 3 and 13, among others.

- Road concessions in **Chile** made investments for CLP 8.180 million (USD 14,0 million) in third lanes of Rural del Maipo, security in Route, CCTV of Araucanía and pedestrian crossings for Ruta de los Rios.

(figures in COP millions)

	1Q14	2Q14	3Q14	9M14	%	2014E	%
Colombia	105.455	74.573	92.671	272.699	30,8	407,117	25.0
Peru	104.952	85.374	102.315	292.641	33,0	510,519	31.4
Brazil	122.275	77.168	75.348	274.792	31,0	449,366	27.6
Chile	7.518	4.946	28.898	41.362	4,7	238,571	14.7
Other	727	3.219	912	4.857	0,5	19,653	1.2
TOTAL	**340.926**	**245.280**	**300.144**	**886.351**	**100.0**	**1,625,225**	**100.0**

HIGHLIGHTS JULY 2014 – SEPTEMBER 2014

- During the third quarter of 2014, ISA has been awarded with a high number of projects in the Energy Transmission business in Colombia, Peru and Chile:

  - UPME 02-2014 Project, Reforma 230 kV: It will connect substation Reforma to circuit Guavio –Tunal 230 kV., with approximate length of 1 km. The project is located in the department of Meta, **Colombia** and should be in operation by November 30, 2015. It will generate annual revenues of USD 0,5 million (December 2013 dollars).

  - UPME 07-2013 Project, Montería - 230 kV Substation, and associated transmission lines with approximate length of 195 km. It will generate annual revenues of USD 9,0 MM (December 2013 dollars). The project located in the departments of Córdoba and Sucre, **Colombia,** should be in operation by November 30, 2016.

- Mining and Energy Planning Division (*Unidad de Planeación Minero Energética, UPME*) Project: Caracolí (Soledad) Substation, 220 kV and associated transmission lines. Located in the department of Atlántico, **Colombia**, with revenues for USD 7,54 million (December 2013 dollars), and operations begin by November 30, 2016.

- In **Peru**, public bidding process for design, financing, construction, operation and maintenance of 220-kV transmission line, composed of two sections: an 11.7-km. aerial section and a 4.9-km underground section, as well as the expansions of associated substations. Expected annual revenues for this project are USD 5,5 million. The work will enter into operation 24 months from the official award date of the project.

- Three energy transformation projects in substations in central **Chile.** The works will generate annual revenues for USD 2,6 million (dollars of 2014) and will enter into operation 36 months from the official awarding date of the project.

- Fitch affirmed its AAA(col) Rating on ISA's Bond Program with a stable outlook, and the BBB rating for long-term local and foreign currency.

- Moody´s upgraded ISA's Issuer rating from Baa3 to Baa2 with a stable outlook.

- Standard & Poor's, credit rating agency, upgraded ISA's Corporate Credit Rating from BBB- to BBB, due to its enhanced financial performance, with a stable outlook.

- ISA paid an extraordinary dividend of COP 18 per share, for a total disbursement of COP 19,938 million.

- Mr. Jhon Jairo Vásquez López, who served as Corporate Auditor, left the Company on September 22, 2014.

This report main contain forward-looking statements regarding the performance of ISA and should be taken in good faith by institutions; said forward-looking statements reflect the views of management and are based on currently available information, which assumes risks and uncertainties, including economic conditions and those from other markets, as well as the exchange rate variation and other financial variables respect to which ISA S.A. E.S.P. may not be held responsible, directly or indirectly, for financial operations that the public may conduct in reliance of the information hereby presented.

ISA'S DIRECT AND INDIRECT PARTICIPATION IN SUBSIDIARIES

COMPANY	% ISA´s direct	% Indirect	Through the subsidiary
ENERGY			
TRANSELCA S.A. E.S.P.	99,9973%	0,0000%	
RED DE ENERGIA DEL PERÚ -REP	30,0000%	30,0000%	TRANSELCA S.A. E.S.P.
CONSORCIO TRANSMANTARO S.A.	60,0000%	0,0000%	
ISA PERÚ S.A.	45,1464%	54,8536%	TRANSELCA S.A. E.S.P.
ISA BOLIVIA S.A.	50,9999%	48,9900%	TRANSELCA S.A. E.S.P.
		0,0101%	INTERNEXA S.A.
CTEEP - COMPANHIA DE TRANSMISSÃO DE ENERGIA ELÉTRICA PAULISTA -	0,0000%	37,9579%	ISA CAPITAL DO BRASIL S.A.
INTERLIGACAO ELETRICA NORTE E NORDESTE S.A. – IENNE	0,0000%	25,0000%	CTEEP
INTERLIGACAO ELETRICA DE MINAS GERAIS S.A. – IEMG –	0,0000%	100,0000%	CTEEP
INTERLIGAÇÃO ELETRICA PINHEIROS S.A. - IEPINHEIROS	0,0000%	99,9990%	CTEEP
INTERLIGAÇÃO ELETRICA SUL S.A. - IESUL	0,0000%	50,1000%	CTEEP
INTERLIGAÇÃO ELETRICA DO MADEIRA S.A. - IEMADEIRA -	0,0000%	51,0000%	CTEEP
INTERLIGAÇÃO ELÉTRICA SERRA DO JAPI	0,0000%	99,9990%	CTEEP
INTERLIGAÇÃO ELÉTRICA GARANHUNS S.A.	0,0000%	51,0000%	CTEEP
EVRECY	0,0000%	100,0000%	CTEEP
INTERCONEXIÓN ELÉCTRICA COLOMBIA-PANAMA S.A.	50,0000%	0,0000%	
INTERCONEXIÓN ELÉCTRICA COLOMBIA-PANAMA S.A.S ESP	50,0000%	0,0000%	
EMPRESA PROPIETARIA DE LA RED S.A. - EPR (*)	11,1111%	0,0000%	
INTERCHILE S.A.	99,9000%	0,1000%	ISA INVERSIONES CHILE LTDA
INTERCOLOMBIA S.A. E.S.P.	99,9973%	0,0007%	INTERNEXA S.A. E.S.P.
		0,0007%	ISA PERÚ
		0,0007%	PDI
		0,0007%	INTERVIAL COLOMBIA
ROADS			
INTERVIAL CHILE S.A.	0,0000%	55,0000%	ISA INVERSIONES CHILE LTDA.
		44,9900%	ISA INVERSIONES MAULE LTDA.
		0,0100%	INTERNEXA S.A.
Ruta del Maipo Sociedad Concesionaria S.A.	0,0000%	99,9999%	INTERVIAL CHILE S.A.
Ruta del Maule Sociedad Concesionaria S.A.	0,0000%	99,9993%	INTERVIAL CHILE S.A.
Ruta del Bosque Sociedad Concesionaria S.A.	0,0000%	99,9909%	INTERVIAL CHILE S.A.
Ruta de los Rios Sociedad Concesionaria S.A.	0,0000%	75,0000%	INTERVIAL CHILE S.A.
Ruta de la Araucanía Sociedad Concesionaria S.A.	0,0000%	99,9999%	INTERVIAL CHILE S.A.
INTERVIAL Colombia S.A	100,0000%	0,0000%	
TELECOMMUNICATIONS			
INTERNEXA S.A.	99,2745%	0,0000%	TRANSELCA S.A. E.S.P.
INTERNEXA S.A. (PERÚ)	0,0000%	100,00%	INTERNEXA S.A.
INTERNEXA CHILE S.A.	0,0000%	99,0000%	INTERNEXA S.A.
INTERNEXA BRASIL OPERADORA DE TELECOMUNICAÇÕES S.A.	0,0000%	100,00%	INTERNEXA PARTICIPAÇÕES S.A.
Transamerican Telecomunication S.A. (INTERNEXA ARGENTINA S.A.)	0,0000%	98,54%	INTERNEXA S.A.
	0,0000%	1,4600%	INTERNEXA PERÚ
REDCA	0,0000%	11,10%	INTERNEXA S.A
TRANSNEXA S.A. E.M.A.	0,0000%	5,0000%	INTERNEXA S.A.
		45,0000%	INTERNEXA PERÚ
NQIG	0,0000%	100,0000%	ITX CAPITAL PARTICIPAÇÕES LTDA.
INTERNEXA RIO	0,0000%	12,4400%	ITX CAPITAL PARTICIPAÇÕES LTDA.
	0,0000%	87,5600%	NQIG
IPNET	0,0000%	100,0000%	ITX CAPITAL PARTICIPAÇÕES LTDA.
INTELLIGENT MANAGEMENT OF REAL-TIME SYSTEMS			
XM S.A. E.S.P.	99,7303%	0,0000%	
DERIVEX S.A.	0,0000%	49,9500%	XM S.A. E.S.P.
	0,0000%	0,0250%	INTERNEXA S.A.
Sistemas Inteligentes en Red S.A.S.	15,0000%	85,0000%	XM S.A. E.S.P.
FINANCIAL			
ISA CAPITAL DO BRASIL S.A.	66,2200%	0,0000%	
INTERNEXA PARTICIPAÇÕES S.A.	0,0000%	67,2416%	INTERNEXA S.A.
ISA INVERSIONES CHILE LTDA.	99,9998%	0,0002%	INTERNEXA S.A. E.S.P.
ISA INVERSIONES MAULE	99,9998%	0,0002%	INTERNEXA S.A. E.S.P.
Financiera de Desarrollo Nacional S.A. (antes FEN)	0,0007%	0,0000%	
ITX CAPITAL PARTICIPAÇÕES LTDA.	0,0000%	100,0000%	INTERNEXA PARTICIPAÇÕES S.A.
CÁMARA DE RIESGO CENTRAL DE CONTRAPARTE DE COLOMBIA S.A. -CRCC-	0,0000%	7,1254%	XM S.A. E.S.P.
INFRASTRUCTURE			
PROYECTOS DE INFRAESTRUCTURA DEL PERU S.A.C.	99,9667%	0,0333%	TRANSELCA S.A. E.S.P.

ISA S.A. E.S.P. - CONSOLIDATED - INCOME STATEMENT (Unaudited)

JANUARY – SEPTEMBER 2014

Figures in millions of Colombian pesos

	3Q14	3Q13	Change COP	Change %	3Q14 USD	9M14	9M13	Change COP	Change %	9M14 USD
OPERATING REVENUES										
Energy transmission services	676.413	589.130	87.282	14,8%	333	1.811.857	1.622.956	188.901	11,6%	893
Connection charges	42.430	46.197	(3.767)	-8,2%	21	127.510	131.949	(4.438)	-3,4%	63
Dispatch and CND (National Dispatch Center)	17.255	10.981	6.275	57,1%	9	41.486	35.151	6.335	18,0%	20
MEM Services	7.004	9.384	(2.380)	-25,4%	3	27.394	24.838	2.555	10,3%	14
Roads	201.915	220.009	(18.094)	-8,2%	100	613.852	685.461	(71.609)	-10,4%	303
Telecommunications	59.491	35.526	23.965	67,5%	29	166.713	101.661	65.052	64,0%	82
Other services	17.400	9.645	7.755	80,4%	9	51.643	35.152	16.491	46,9%	25
TOTAL OPERATING REVENUES	**1.021.908**	**920.872**	**101.035**	**11,0%**	**504**	**2.840.455**	**2.637.168**	**203.287**	**7,7%**	**1.400**
COSTS AND OPERATING EXPENSES										
Operating costs and administration expenses	410.652	378.696	31.956	8,4%	202	1.161.817	1.173.899	(12.082)	-1,0%	573
Depreciation	41.350	40.631	718	1,8%	20	122.774	118.080	4.694	4,0%	61
Amortization	39.733	47.925	(8.192)	-17,1%	20	118.293	151.447	(33.154)	-21,9%	58
Provisions	21.733	14.002	7.731	55,2%	11	42.844	46.496	(3.652)	-7,9%	21
TOTAL COSTS AND OPERATING EXPENSES	**513.467**	**481.254**	**32.213**	**6,7%**	**253**	**1.445.729**	**1.489.923**	**(44.194)**	**-3,0%**	**713**
Operating Income	**508.440**	**439.618**	**68.822**	**15,7%**	**251**	**1.394.726**	**1.147.245**	**247.481**	**21,6%**	**688**
NON - OPERATING REVENUES										
Financial	57.077	77.793	(20.716)	-26,6%	28	180.795	267.571	(86.776)	-32,4%	89
Equity method – revenue	30.492	113.916	(83.424)	-73,2%	15	62.224	154.740	(92.515)	-59,8%	31
Exchange difference	99.021	119.325	(20.304)	-17,0%	49	260.081	238.710	21.371	9,0%	128
Other	7.506	5.790	1.716	29,6%	4	63.205	34.192	29.013	84,9%	31
Total non-operating revenues	**194.096**	**316.824**	**(122.727)**	**-38,7%**	**96**	**566.305**	**695.213**	**(128.908)**	**-18,5%**	**279**
NON - OPERATING EXPENSES										
Financial	166.679	256.616	(89.937)	-35,0%	82	462.629	693.804	(231.175)	-33,3%	228
Equity method – expense	10	10.986	(10.977)	-99,9%	0	3.279	13.513	(10.234)	-75,7%	2
Exchange difference	143.026	115.212	27.813	24,1%	71	462.900	288.142	174.758	60,6%	228
Other	32.006	453.564	(421.558)	-92,9%	16	45.265	464.657	(419.392)	-90,3%	22
Total non-operating expenses	**341.720**	**836.378**	**(494.658)**	**-59,1%**	**168**	**974.073**	**1.460.115**	**(486.042)**	**-33,3%**	**480**
Non-operating results	**(147.624)**	**(519.555)**	**371.931**	**-71,6%**	**(73)**	**(407.768)**	**(764.903)**	**357.134**	**-46,7%**	**(201)**
Income before taxes	**360.817**	**(79.936)**	**440.753**	**54586,5%**	**178**	**986.958**	**382.343**	**604.615**	**158,1%**	**487**
Income tax provision	95.888	(85.288)	181.176	21030,4%	47	263.506	41.411	222.096	536,3%	130
Income before minority interests	**264.929**	**5.351**	**259.578**	**4850,6%**	**131**	**723.452**	**340.932**	**382.520**	**112,2%**	**357**
Minority interest (MI)	104.401	(104.429)	208.829	19797,3%	51	267.148	13.624	253.525	1860,9%	132
NET INCOME	**160.528**	**109.780**	**50.748**	**46,2%**	**79**	**456.303**	**327.308**	**128.995**	**39,4%**	**225**
EBITDA	618.715	549.816	68.899	12,5%	305	1.702.511	1.487.402	215.109	14,5%	839
EBITDA Margin	60,5%	59,7%				59,9%	56,4%			
Operating Margin	49,8%	47,7%				49,1%	43,5%			
Net Margin before MI	25,9%	0,6%				25,5%	12,9%			
Net Margin	15,7%	11,9%				16,1%	12,4%			

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ISA S.A. E.S.P. - CONSOLIDATED – BALANCE SHEET

SEPTEMBER 31, 2014

Figures in millions of Colombian pesos

	Sep. 2014	% Part.	2013	Change COP	Change %	Sep. 2014 USD
CURRENT ASSETS						
Cash	530.298	2,1%	479.739	50.559	10,5%	261
Marketable investments	1.366.967	5,4%	1.340.450	26.517	2,0%	674
Accounts receivable, net	2.539.065	9,9%	2.287.334	251.731	11,0%	1.252
Inventories	100.913	0,4%	111.129	(10.216)	-9,2%	50
Deferred charges and other assets	133.843	0,5%	129.356	4.487	3,5%	66
Total current assets	**4.671.086**	**18,3%**	**4.348.008**	**323.078**	**7,4%**	**2.303**
NON-CURRENT ASSETS						
Long-term investments	1.181.330	4,6%	956.784	224.546	23,5%	582
Long-term accounts receivable	8.214.782	32,2%	8.964.725	(749.943)	-8,4%	4.050
Inventories	57.055	0,4%	59.503	(2.448)	-4,1%	28
Property, plant and equipment, net	3.304.357	12,9%	3.208.813	95.544	3,0%	1.629
Deferred charges and other assets	5.214.683	20,4%	5.147.848	66.835	1,3%	2.571
Reappraisal of assets	2.878.222	11,3%	2.881.680	(3.459)	-0,1%	1.419
Total non- current assets	**20.850.429**	**81,7%**	**21.219.354**	**(368.925)**	**-1,7%**	**10.279**
TOTAL ASSETS	**25.521.515**	**100,0%**	**25.567.361**	**(45.847)**	**-0,2%**	**12.582**
CURRENT LIABILITIES						
Outstanding bonds	459.378	1,8%	300.097	159.281	53,1%	226
Financial liabilities	354.457	1,4%	284.054	70.403	24,8%	175
Accounts payable	651.877	2,6%	838.539	(186.661)	-22,3%	321
Labor liabilities	34.376	0,1%	32.220	2.155	6,7%	17
Accrued liabilities and estimated provisions	312.794	1,2%	201.856	110.938	55,0%	154
Other liabilities	370.920	1,5%	380.538	(9.618)	-2,5%	183
Total current liabilities	**2.183.803**	**8,6%**	**2.037.304**	**146.498**	**7,2%**	**1.077**
LONG-TERM LIABILITIES						
Outstanding bonds	5.817.820	22,8%	6.145.715	(327.894)	-5,3%	2.868
Financial liabilities	1.857.968	7,3%	1.968.602	(110.634)	-5,6%	916
Accounts payable	1.070.220	4,2%	1.120.718	(50.498)	-4,5%	528
Labor liabilities	1.732	0,0%	1.483	249	16,8%	1
Accrued liabilities and estimated provisions	804.511	3,2%	791.543	12.969	1,6%	397
Other liabilities	2.278.019	8,9%	2.345.975	(67.956)	-2,9%	1.123
Total long-term liabilities	**11.830.271**	**46,4%**	**12.374.036**	**(543.765)**	**-4,4%**	**5.832**
TOTAL LIABILITIES	**14.014.074**	**54,9%**	**14.411.340**	**(397.267)**	**-2,8%**	**6.909**
Minority interests	**4.001.465**	**15,7%**	**3.704.545**	**296.921**	**8,0%**	**1.973**
Subscribed and paid in capital	36.916	0,1%	36.916	0	0,0%	18
Capital Surplus	1.445.509	5,7%	1.445.509	-	0,0%	713
Reserves	1.195.191	4,7%	999.186	196.005	19,6%	589
Net income	456.303	1,8%	433.048	23.255	5,4%	225
Cumulative translation adjustment	13.991	0,1%	3.935	10.057	255,6%	7
Equity revaluation	415.645	1,6%	415.645	-	0,0%	205
Surplus from asset reappraisals	2.538.946	9,9%	2.542.404	(3.459)	-0,1%	1.252
Surplus from equity method	1.403.474	5,5%	1.574.833	(171.359)	-10,9%	692
Total Shareholders´ Equity	**7.505.976**	**29,4%**	**7.451.477**	**54.499**	**0,7%**	**3.700**
TOTAL LIABILITIES, MINORITY INTERESTS AND SHAREHOLDERS´ EQUITY	**25.521.515**	**100,0%**	**25.567.361**	**(45.847)**	**-0,2%**	**12.582**

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ISA S.A. E.S.P. - CONSOLIDATED -
CASH FLOW STATEMENT (Unaudited)
JANUARY – SEPTEMBER 2014
Figures in millions of Colombian pesos

	1Q14	1Q13	Change COP	Change %	2013 USD
Cash flows from operating activities:					
Net income	456.303	327.308	128.995	39%	225
Plus (minus) – Adjustments to reconcile net income with the net cash provided by operating activities:					
Minority interest	267.148	13.624	253.524	1861%	132
Depreciation of properties, plant and equipment	122.774	118.079	4.695	4%	61
Amortization of deferred and other assets	118.293	151.448	(33.155)	-22%	58
Amortization of retirement pensions and extralegal benefits – net	23.873	24.132	(259)	-1%	12
Provision for accounts receivable	179	452.151	(451.972)	-100%	0
Provision for inventory protection	-	300	(300)	-100%	-
Investment provision	1	255	(254)	-100%	0
Income tax provision	263.506	41.411	222.095	536%	130
Loss in property, plant, equipment and rights disposal and retirement	13.693	6.419	7.274	113%	7
Expense for foreign exchange rate conversion	397.490	203.208	194.282	96%	196
Equity method with share control	(58.945)	-	(58.945)		(29)
Accrued interest and commissions	266.359	349.043	(82.684)	-24%	131
	1.870.674	**1.687.378**	**183.296**	**11%**	922
Changes in operating assets and liabilities:					
Debtors	(283.783)	(325.442)	41.659	-13%	(140)
Receivables for early contract renewal compensation 059/2001	362.604	1.734.524	(1.371.920)	-79%	179
Inventories	14.494	1.169	13.325	1140%	7
Deferred and other assets	2.087	(36.075)	38.162	-106%	1
Accounts payable and other liabilities	(341.265)	383.629	(724.894)	-189%	(168)
Labor liabilities	2.405	11.463	(9.058)	-79%	1
Estimated liabilities and provisions	18.818	16.801	2.017	12%	9
Collections in favor of third parties	(22.858)	(27.725)	4.867	-18%	(11)
Minority interest	120.459	(302.917)	423.376	-140%	59
Equity variation	-	2.959	(2.959)	-100%	-
Cash flows in other operations:					
Retirement pension payments	(24.155)	(25.011)	856	-3%	(12)
Tax payments	(340.324)	(321.538)	(18.786)	6%	(168)
Net cash provided by operating activities	**1.379.156**	**2.799.215**	**(1.420.059)**	**-51%**	680
Cash flows from investment activities:					
Variation of permanent and long term investments	(160.098)	(61.243)	(98.855)	161%	(79)
Sale of property, plant and equipment	1.300	799	501	63%	1
Intangible acquisitions	(331.919)	(324.538)	(7.381)	2%	(164)
Purchase of property, plant and equipment	(225.604)	(254.040)	28.436	-11%	(111)
Net cash used by investment activities	**(716.321)**	**(639.022)**	**(77.299)**	**12%**	**(353)**
Cash flows from financing activities:					
Interest received in cash	57.409	121.373	(63.964)	-53%	28
Interest and commissions paid in cash	(255.146)	(690.744)	435.598	-63%	(126)
Dividends paid in cash	(237.043)	(208.243)	(28.800)	14%	(117)
Increase in financial obligations	443.741	214.900	228.841	106%	219
Bond Issue	41.167	1.146.419	(1.105.252)	-96%	20
Payment of financial obligations	(472.712)	(1.412.663)	939.951	-67%	(233)
Bond payment/decrease	(163.175)	(422.817)	259.642	-61%	(80)
Net cash used by financing activities	**(585.759)**	**(1.251.775)**	**666.016**	**-53%**	(289)
Net increase in cash and cash equivalents	**77.076**	**908.418**	**(831.342)**	**-92%**	38
Cash and cash equivalents at the beginning of period	**1.820.189**	**1.676.906**	**143.283**	**9%**	897
CASH AND CASH EQUIVALENTS AT END OF PERIOD	**1.897.265**	**2.585.324**	**(688.059)**	**-27%**	935

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